# Applied Econometrics: An Introduction 應用計量經濟學: 課程介紹

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#### This Course

- The goal of this course is equip students with a comprehensive set of statistical tools that are useful in conducting high-quality empirical research in economics
- Specifically, the course places a strong emphasis on causal inference and understanding their applications
- We will especially focus on the practical implementation of these empirical methods by writing a term paper
  - How to conduct an empirical research
  - Provide a good start for your thesis

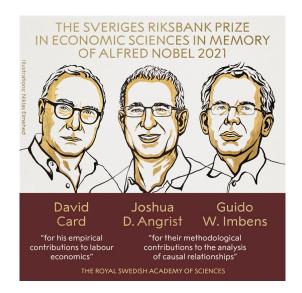
## **Economics and Causal Inference**

#### **Economics and Causal Inference**

- Empirical research is experiencing two methodological "revolutions" over the past few decades
- On the one hand, there is the "credibility revolution"
  - A movement that emphasizes the goal of empirical research is to understand causality

#### 2021 Nobel Laureates

#### Causal Inference in Economics



#### **Economics and Causal Inference**

- On the other hand, there is the "big data revolution"
  - A movement that emphasizes how our increasing ability to collect and analyze vast amounts of data can transform our understanding of the human behaviors
- Recent trend in empirical research
  - Use large scale dataset to identify causal relationship

## **Economics and Causal Inference**

- Economic theory plays an important role in the causal analysis of large data sets with complex structure
  - It can be difficult to study this type of data or even to decide which variables to construct
  - Economic models can provide conceptual frameworks to point out what are key variables or what kind of relationship we should care about
- Better data and more credible empirical methods can help researchers test economic theories that had previously been difficult to assess

#### This course

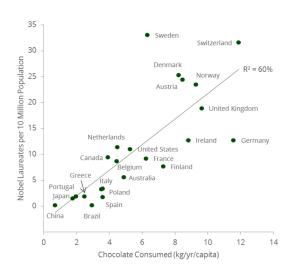
- This course will go through several useful techniques based on recent methodological developments in empirical methods
  - Focus on causal inference and its applications in economics

- Social science (Economics) theories are almost always causal in their nature
  - X causes Y
  - An increase in price of oil causes consumer's demand for oil to decrease
  - An increase in schooling years can raise people's productivity (wage)
  - Implementation of a carbon pricing incentivizes firms to adopt more environmentally friendly practices

- Two key features of causality:
  - 1 Causes are asymmetrical
    - In general, if X causes Y, Y does not cause X
  - 2 Causes are effective
    - A cause must be distinguished from an accidental correlation

# Correlation is not Causality

#### Chocolate Consumption and Nobel Laureates



## Correlation is not Causality

- In order to increase number of Nobel Laureates (proxy for human capital)
- Should government enforce everyone to eat chocolate everyday?

# Correlation is not Causality



- X (Chocolate Consumption) is associated (correlated) with Y (Number of Nobel Laureates)
- Even if X has no causal effect on Y
- Since confounding factor  $U(\mathsf{GDP})$  can result in the co-movement between X and Y

- Understanding a causal relationship is useful for making predictions about the consequences of changing circumstances or policies
- Causal inference is a type of statistical methods that help us verify the causal relationship
- In general, a typical causal question is:
  - The effect of a treatment on an outcome
  - Outcome: A variable that we are interested in
  - Treatment: A variable that has the (causal) effect on our outcome of interest

- The effect of getting a master's degree on earnings
  - Ideally, we should get causal effect by comparing the earnings of the same individuals with and without receiving a master's degree
  - For each particular individual, we can observe only one outcome with specific treatment at the same time:
    - Getting a master's degree
    - Not getting a master's degree
  - The unobserved outcome is called the "counterfactual" outcome

- The effect of getting a master's degree on earnings
  - What if we compare observed outcomes:
    - Earnings of those getting a master's degree
    - Earnings of those choosing not to get it
  - Simply comparing those who are and are not treated may provide a misleading estimate of a causal effect
  - There must be a reason why some people choose to have and some choose to not have a master's degree
    - For example, those who get a master's degree may be from rich families or have high ability
    - Two groups of people might not be comparable
  - We need to isolate casual effect from the effect of other confounding factors

- Macro economists also ask causal questions!
- The effect of changes in interest rates on house prices
  - Does increasing interest rates cause house prices to decrease?
  - Ideally, we should get causal effect by comparing the house prices of the same economy with and without the interest rate change
  - Again, we have an unobserved outcome problem

- The effect of changes in interest rates on house prices
  - Countries with low interest rates v.s. Countries with high interest rates:
    - Two groups are not directly comparable
  - Why do central banks change interest rates?
    - They might lower rates during economic downturns 
       may underestimate the positive effect of low interest rates on house prices
    - Or, they might raise rates when the economy is overheating some may underestimate the negative effect of high interest rates on house prices

#### More Examples

- More examples include:
  - The effect of advertisement on product sales
  - The effect of military service on earnings and employment
  - The effect of climate change on crop yields
  - Do renewable energy subsidies lead to increased adoption of clean technologies?
  - Does eliminating estate tax increase wealth inequality?
  - Do immigrant workers depress the wages of native workers?
  - Can democracy increase economic growth?

- The fundamental problem of inferring the causal effect is that:
  - For every unit (e.g. individual, household, state, or country), we fail to observe the outcome if the chosen level of the treatment had been different
- Basically, causal inference is the study of unobservable counterfactuals:
  - It tells us what happend in alternative (or "counterfactual") world
  - What would happened if we were to change this aspect of the world?

#### Unobservable Counterfactuals



- Since it is impossible to observe the unobserved counterfactual outcome
- Causal inferences help us infer the values of these unobserved counterfactual outcomes from observed data by imposing specific assumptions
- Under specific assumptions, we are able to construct a comparison group that can represent counterfactual outcomes
- Then, we can obtain the causal effect of treatment

# Course Content: Causal Inference

## Randomized Experiment

 In this course, we will introduce at least 7 methods of causal inference:

#### 1 Randomized Experiment

- Randomly assign treatment ensures that every observation has the same probability of being assigned to the treatment group
- The characteristics of treatment and comparison groups are similar since receiving treatment is unrelated to any other confounding factors
- Then, we can obtain causal effect of treatment by simply comparing outcomes between treatment and comparison groups

# Matching Methods

#### 2 Matching Methods

- Assume key differences between treatment and comparison groups are observable
- Construct a comparison group that have similar observable characteristics as treatment group

# Regression and Causal Machine Learning

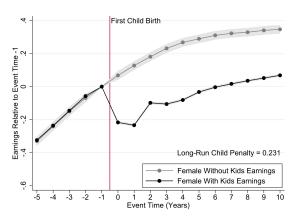
- 3 Regression and Causal Machine Learning
  - Use regression to control for observable confounding factors
  - Use machine learning method to decide which observable characteristics is important so that we should include in regression
    - Post-Double selection method

- 4 Differences-in-Differences (DID)
  - If treatment and comparison group's outcomes move in parallel in the absence of treatment
  - Then, we can use trend in outcome of a comparison group to represent counterfactual trend for the treatment group

- Example: The effect of having children on female earnings
  - Despite considerable gender convergence over time, substantial gender inequality persists in all countries
  - Henrik Kleven et. al (2019) uses Danish administrative data from 1980-2013 and an DID approach
  - They show that most of the remaining gender inequality in earnings is due to children
  - $\bullet$  The arrival of children creates a gender gap in earnings of around 20% in the long run

A: Women Who Have Children vs Women Who Don't

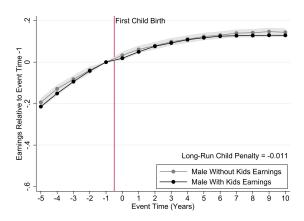
Earnings Impact



Source: Henrik Kleven et. al (2018)

B: Men Who Have Children vs Men Who Don't

Earnings Impact



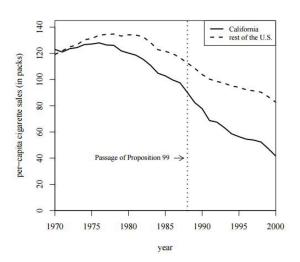
Source: Henrik Kleven et. al (2018)

# Synthetic Control Method

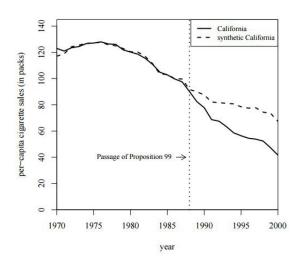
## 5 Synthetic Control Method (SCM)

- In some situations, treatment and comparison group's outcomes do not move parallelly before a treatment happens
- Use data-driven procedure and a small number of nontreated units to build a suitable counterfactual outcome

# Synthetic Control Method



# Synthetic Control Method



- 6 Regression Discontinuity Design (RDD)
  - When a treatment is applied depending on some thresholds
    - Assume the choices of thresholds are arbitrary
  - We can estimate causal effects by comparing outcomes for those just above threshold and those just below threshold
    - Two groups should be similar since they are around threshold

- Example: The effect of college major on early-career wages
  - Forty-year-old US workers with undergraduate degrees in economics earned median wages of \$90,000 in 2018
    - By comparison, college graduates with any major other than economics earned \$66,000
  - However, average wage differences between majors do not necessarily reflect the causal effect of choosing one major over another
    - Most students self-select their college major, and many universities use grade requirements to restrict entry into certain majors
    - Observational wage differences across majors may reflect other confounding factors

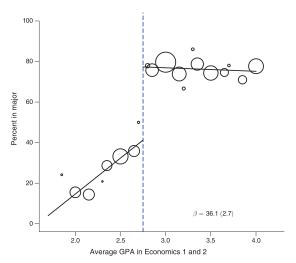


FIGURE 1. THE EFFECT OF THE UCSC ECONOMICS GPA THRESHOLD ON MAJORING IN ECONOMICS

Source: Bleemer, Zachary, and Aashish Mehta (2022)



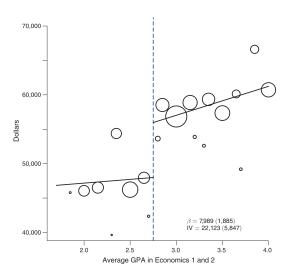


FIGURE 2. THE EFFECT OF THE UCSC ECONOMICS GPA THRESHOLD ON ANNUAL WAGES

Source: Bleemer, Zachary, and Aashish Mehta (2022)



- Because students with GPAs just below 2.8 are generally similar to students with GPAs just above 2.8, on average
  - The only difference could be their major
  - Those just above 2.8 GPA threshold have much higher wage
  - This suggests that the economic major causes this effect
- Students who just met the 2.8 GPA threshold to major in economics earned \$22,000 (46%) higher early-career wages than they would have in their second-choice majors

#### Instrumental variables

#### 7 Instrumental variables

- The instrumental variable (IV) is:
  - An exogenous source of variation that drives the treatment
  - But it is unrelated to other confounding factors that affect outcome
- Intuitively, IV breaks variation of the treatment into two parts
  - 1 A part that might be correlated with other confounding factors
  - 2 A part that is not (driven by IV)
- We can use the variation in treatment that is driven by IV to estimate causal effect of the treatment

# **Advanced Topics**

#### 1 Shift-Share IV Design

• Utilizes an instrument based on national trends in the treatment exposure that are unrelated to local confounders

#### 2 Staggered DID Design

• Treatment adoption that occurs at different times across units

#### 3 Synthetic DID Design

Combine synthetic control method and DID Design

# **Advanced Topics**

#### 4 Spatial RD Design

• Estimate treatment effects by comparing observations just above and below a geographic boundaries for treatment assignment

#### 5 Causal Forest

• A machine learning technique used to estimate heterogeneous treatment effects

# Course Content: Data Analysis

- A good causal inference requires a well-established DATA
- Create an "analysis-ready" dataset is a challenging task, especially for large-scale data or unstructured data
- A lot of data analysis time is spent data cleaning and preparing data, up to 80% of the time.
- In this course, you will learn how to clean data, create your own dataset and visualize your data
  - You might also learn how to collect your own data

- Economists had a long tradition of utilizing the evidence from data to verify their theories
- In the past, the major data sources were the government surveys

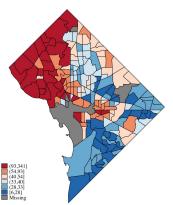
 The data revolution of the past decade have a further and profound effect on economic research

- Increasingly, economists make use of newly available large-scale administrative data with near-universal population coverage
  - Health insurance claims data:
    - Record every Taiwanese's healthcare utilization whenever they visit doctors
  - Tax return data:
    - Record income and wealth of each taxpayer
  - Housing transactions Data:
    - Record all housing and land transactions in Taiwan

- Due to the growth of the internet, economists also begin to use new data formats (unstructured data)
  - Online document
  - Social media
  - Geolocations
- In this course, I will also teach you how to handle with these new types of datasets
  - Geographic data

# Geographic data

Mean family income (in thousands of US dollars)
Washington D.C. (2000)



Source: Maurizio Pisati (2012)

#### Course Structure

- 1 Focus on how to implement various empirical methods of drawing causal inference
- 2 Discuss the applications in economics
- 3 Let you know how to use statistical softwares to conduct data analysis

# Reading Materials

- Lecture slides: posted on my website
- Suggested Readings:
  - The Effect: An Introduction to Research Design and Causality by Huntington-Klein
  - Causal Inference: The Mixtape by Scott Cunningham
    - New textbook and cover more methods
    - Provide STATA and R examples
  - Econometric Methods for Program Evaluation by Alberto Abadie and Matias D. Cattaneo
    - This is an academic paper not a textbook
    - It can help you understand causal inference methods in a short time



## Reading Materials

- Suggested Readings:
  - Mastering Metrics: The Path from Cause to Effect by Angrist and Pischke
    - Chatty, opinionated, but intuitive approach to causal inference
  - Mostly Harmless Econometrics by Angrist and Pischke
    - More advanced
  - An Introduction to Statistical Learning with Applications in R by Gareth James, Daniela Witten, Trevor Hastie and Robert Tibshirani
    - An introductory book for machine learning

# Course Goals, Grading Policy, and Requirements

#### Course Goals

- Get a solid understanding of the empirical methods to estimate causal effect and conduct data analysis
  - Be able to implement a good empirical research
  - Be able to critically evaluate empirical studies
- Be familiar with techniques and tricks of data management and visualiztion
  - Use STATA
  - Use R
- Have a good start of your thesis/writing sample

# **Grading Policy**

- Two empirical homework (20%)
- Reading group presentation (20%)
- Term paper presentation (20%)
- Term paper (40%): milestones throughout the semester
- You will get extra 5 points in your grade for term paper (equivalent to 2 points in final grade) if you upload your codes and related files to GitHub for replication.

### Course Requirements

- You should use Latex to type your term paper in Chinese or English
  - Latex is a tool for typesetting professional-looking documents
- In addition, you are encouraged to upload your code to GitHub for replication (Bonus!)
  - GitHub is an online repository that store and share your source code projects
- You can use "homework" to practice the above "requirements"

## Important Dates

- Compulsory Office Hour: 10/9 week and 11/20 week
- Homework 1: 10/20
- Homework 2: 11/24
- Reading group presentation: 11/20, 11/27 and 12/4
- $\bullet$  Term paper presentation: 12/4, 12/11 and 12/18
- Term paper deadline: 12/30

# Two Compulsory Office Hour

10/9 week and 11/20 week

- We will have two compulsory office hour
  - Help you find a research topic: brainstorming
- Before each office hour, please send me an research questions slide (1-5 pages)
- Describe 1-2 research ideas
- For each idea, you should briefly describe causal relationship you are interested in and possible dataset you can use
- If possible, you should try to point out possible empirical methods
- 5 minutes presentation



- Present one of the paper that applies causal inference from reading list
- Students in a group of **3-4** persons will give a presentation
  - 1 Introduction and Background
  - 2 Data and Empirical strategy
  - 3 Results and Conclusion
- Around 30-40 minimutes

12/4, 12/11 and 12/18

- Present the research progress of your term paper
- 10 minutes presentation
  - Introduce your research question
  - Discuss your empirical methods
  - Describe the data you use and summary statistics of estimated sample
  - Discuss your preliminary results

# Term paper deadline 12/30

- Feel free to discuss your term paper with me before the deadline
- Send your term paper to me through email
- Email: ttyang@g.ntu.edu.tw

- $\bullet$  You should start early, the paper is due on 12/30
- Letter style: roughly 5-10 pages including tables, figures, footnotes, appendices, and references
- Word count: less than 3,000 words
  - See Economics letters
  - See AER: Insight
- Typed, double-spaced, and using one-inch margins and 12 point type

- For senior graduate students, you cannot just submit your thesis as a term paper
  - Let me know if you have any question about this issue

- Use credible causal inference methods to answer an empirical question
  - Test economics (social science) theory
  - Estimate policy effect
  - Any interesting questions regarding to human behavior/social phenomenon
- Don't worry if you don't find anything significant as long as your methods are credible and you have interpreted the results well

# How to Find Research Topics

# Approaches to Find Research Topics

- There are two main approaches to identifying research topics:
  - 1 Starting from your own interests and curiosities
  - 2 Doing an extensive literature review first
- These approaches are not mutually exclusive but iterative, with different starting points.

# Approaches to Find Research Topics

Starting from your own interests and curiosities

- I personally prefer the first approach
  - It allows you to arrive at topics you are really interested in
  - You can start by asking questions based on your personal experience
- Then, examine the current literature to see the state of knowledge and feasibility given accessible resources for answering the research question
- However, the risk is higher as the topic may be unimportant or boring for other people
- Requires personal judgment

# Approaches to Find Research Topics

Doing an extensive literature review first

- This is more common approach
  - Review important literature in your broad area first
  - Focus on high quality papers (e.g. NBER working paper, top journals)
- Then, identify extensions or gaps in knowledge
- Examine feasibility given accessible resources for answering the research question