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**招商证券股份有限公司**  
China Merchants Securities Co., Ltd.

(A joint stock company incorporated in the People's Republic of China with limited liability)  
(Stock Code: 6099)

## **STABILIZATION ACTIONS, END OF STABILIZATION PERIOD AND LAPSE OF OVER-ALLOTMENT OPTION**

### **STABILIZATION ACTIONS AND END OF STABILIZATION PERIOD**

The Company announces that the stabilizing period in connection with the Global Offering ended on October 30, 2016, being the 30th day after the last day for the lodging of applications under the Hong Kong Public Offering.

The stabilizing actions undertaken by China Merchants Securities (HK) Co., Limited, the Stabilizing Manager, during the stabilizing period were:

- (1) over-allocations of an aggregate of 133,691,000 H Shares in the International Offering, representing approximately 15% of the total number of Offer Shares initially available under the Global Offering (before any exercise of the Over-allotment Option); and
- (2) successive purchases of an aggregate of 133,691,000 H Shares at the price of HK\$12.00 per H Share (exclusive of brokerage of 1%, SFC transaction levy of 0.0027% and Stock Exchange trading fee of 0.005%) on the market during the stabilizing period. The last purchase made by the Stabilizing Manager on the market during the stabilizing period was on October 27, 2016 at the price of HK\$12.00 per H Share (exclusive of brokerage of 1%, SFC transaction levy of 0.0027% and Stock Exchange trading fee of 0.005%).

## LAPSE OF OVER-ALLOTMENT OPTION

The Joint Representatives did not exercise the Over-allotment Option during the stabilizing period and the Over-allotment Option lapsed on October 30, 2016.

## PUBLIC FLOAT

The Stock Exchange has granted the Company a waiver that the minimum public float requirement under Rule 8.08(1) of the Listing Rules be reduced and the minimum percentage of the H Shares from time to time held by the public to be the higher of:

- (a) 13.62% of the total issued share capital of the Company; or
- (b) such a percentage of H Shares held by the public immediately after completion of the Global Offering, as increased by the H Shares to be issued upon the exercise of the Over-allotment Option.

The number of H Shares in public hands represents not less than 13.62% of the total issued share capital of the Company which satisfies the minimum percentage prescribed in the conditions imposed in the waiver granted by the Stock Exchange from strict compliance with Rule 8.08(1) of the Listing Rules.

By order of the Board of Directors  
**China Merchants Securities Co., Ltd.**  
**GONG Shaolin**  
*Chairman*

Hong Kong, October 30, 2016

*As at the date of this announcement, the executive Directors of the Company are Mr. GONG Shaolin and Mr. WANG Yan; the non-executive Directors of the Company are Ms. SU Min, Mr. HUA Li, Mr. XIONG Xianliang, Mr. GUO Jian, Ms. PENG Lei, Mr. WANG Daxiong, Mr. HUANG Jian and Mr. CAO Dong; and the independent non-executive Directors of the Company are Mr. YI Xiqun, Mr. LIU Jialin, Mr. DING Huiping, Mr. ZHU Haiwu and Mr. YANG Jun.*