Leonardo de Andrade

Profile: Brazilian, age 41, married, three children.
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Professional Profile

Professional with MBA in Business Management and IT and graduated in Software Engineering and IT Management. Professional with experience to work as an IT Manager, Support Manager, Help Desk Manager, Project Coordinator Systems, System Analyst, Support Supervisor in the platform Mainframe and Middleware, with focus on the areas of Management and or Corporative Systems Development such as ERP (Enterprise Resource Planning) and CRM (Customer Relationship Management), corporative network, data communication (TP) and network interconnections.

Working for 15 years as a Mainframe and Middleware Coordinator/Analyst/Developer, focused in COBOL, JCL, PL/1, IDMS, DB2, RPG, AS/SET, Oracle, PL/SQL, Forms and Reports, Business Intelligence e SQL Windows.

With experience in the client-server and Mainframe environment since 1998 Development of Managing Systems projects, local computer networks (LAN), remote networks (WAN) and corporative n04etworks. Surveyed the company needs: its sectors, its needs together with directors and the general users, the costs and the time for development, especially the cabling, the communication equipments (switches, hubs, and routers), and the servers. Work stations and backup equipments and definition of the development environment such as the operational systems best applied to the system, application and users, network definition and complementary software: backup, antivirus, etc.

Installation, configuration, administration, support supply, and operational and safety policies definitions for networks with operational systems: Windows 2000 and Linux under any compilation, utilizing the protocols TCP/IP, IPX/SPX and netBEUI, and stations Windows 3.1 and 3.11, Windows 9x, Windows 2000 Professional and Windows XP.

Education

- Graduated in:

MBA in Business Management and Information Technology, IETEC – Belo Horizonte/MG, Brazil expected in (07/2011)

Software Engineering, FESP – Curitiba/PR, Brazil (2004)

Information Technology Management, Centro Universitário de Ciências Gerencias UNA – Belo Horizonte/MG, Brazil – Incomplete

- Languages Competence:

English: Advanced.
Spanish: basic
German: basic

- Professional Development Courses:

Scrum Foudation Professional Certificate: CertiProf – ID: 31566436312391 - 2019.
Lean Six Sigma White Belt: CSSC ID: FnZXJ6UZBa - 2019.
LGPD: ENAP – ID:Jqxk115659694iE - 2019.
Strategic Targeting with SWOT and BSC: Qualieng - 2018.
Elipse E3 Training: Elipse Software – 2016.
TOEIC Certified by level A: ETS Education Testing Service – 2010.
Project Manager – PMI: Centro Universitário de Ciências Gerenciais UNA Belo Horizonte – 2010.
M142 Lotus Solution Sales Master. (2009)
000-700 DB2-UDB V8.1 Family Foundations. (2009)

10g Oracle Certificate Specialist – Oracle Sales Champion (2007)
Oracle Reseller Certificate – Oracle Sales Champion (2007)
10g Oracle Specialist Certificate – Oracle Technical Pre-Sales Champion (2007)
CRM (Customer Relationship Management): Ratified by Intel (S P) (2004)
E-Business: Ratified by Intel (SP) (2004)
Critical Mission: Ratified by Intel (SP) (2004)
Mobility: Ratified by Intel (SP) (2004)
Business Value: Ratified by Intel (SP) (2004)
Network and Linux Systems Management (certificate): PC Place Conectiva (BH) (2002)
Web Designer and Developer: Macromedia (São Paulo) (2001).

Professional History

Emtel Logistica – Jul/19 Nov/19
Head of Innovation and Technology – Belo Horizonte – MG
Manager of everything related to innovation and technology in a group of 26 different companies (Dealership, Farm, Logistics, Fleet Leasing, Bids, and others). Re-think about company ERP (Protheus Totvs) to be revitalized, phasing in 3 moments for the group and its employees to evolve in conjunction with the revitalization and meeting the company's growth plan. I managed the WMS (Senior Systems) implementation project in two warehouses of the group. I implemented the Dealer Net system in two new businesses of the group, two-brand PSA dealership (Peugeot / Citroen) and heavy machinery dealership LS Tractor. Deploying SD-WAN (Software Defined Balancing) concept in new business and preparing head office to receive and manage this environment. I was also responsible for managing Marketing and Web Development. After cost analysis and high web demand (websites, social media, etc.) I internalized the development of websites and content generation on social networks, generating a savings of 84% in the annual costs of hiring third parties.

Marangoni Tread Latino América – Mai/15 Mar/18
Brazil IT Manager – Lagoa Santa – MG
Responsible for management of multifunctional team with direct professionals and vendors. Leadership focused on talent retaining through with motivational and developmental plans, definitions of individual goals and feedbacks. Responsible for the strategic and operational IT systems and services planning in Brazil and participation in the company's global projects. Budget, Capex, Opex and Forecast elaboration. Management, architecture and elaboration of the strategic, implantation and development of systems business plan. Definition and implementation of standards policies and procedures, based on COBIT, ITIL, CMMI, for control, process improvement and IT governance implementation. Management and responsible for Data Center, IT infrastructure, Industrial Automation Systems and 24X7 environment monitoring team. Information Security plan implementation, disaster recovery, site backup, certificates, encryptions and other techniques to mitigate risks and vulnerabilities. Negotiations with IT and Telecom suppliers, including SLA definitions. Solid knowledge in integration, systems development and software across platforms, low middleware and high platform. Systems: AS/400, IBS-ASW, DB2, RPG/ILE, CRM, ERP, Oracle, Senior HR, Totvs Bonum and Elipse SCADA Systems. PMO, PMI, ITIL, COBIT and SCRUM methodologies. Projects Development to improve the quality of customer internal and external services. Strong business knowledge. Analysis of the IT current situation and costs development reduction plan focused to upgrade and systems improvement / focused services on telecommunications, new projects and equipment, which resulted in savings of 60% in telecommunications, 40% in IT park improving and 80% in automation software projects, internalizing these operations.

Azul Seguros Ltda.(Contractor) – Sep/13 Feb/15
Software Factory Manager - Tech Lead – Rio de Janeiro – RJ and Nova Lima -MG
Acting as a Software Factory Manager and Tech Lead on a car insurance company customer.
Bring up the demands from the customer, specifying tasks, systems, designs, maintenance, preparing delivery schedule, priorities and deliverables. Set up resources (Human and Technological Capital), as well as construction of the technical specification. Analyzing existing solutions to customer, suggestions of evolutionary improvements, projects, retirement and migration applications technologies. Working with Unix, COBOL, Microfocus COBOL, C-SAM/V-SAM, ColdFusion, Java and MySQL technologies.

Lerilu Eletro Eletrônicos Ltda. – Jun/12 Apr/13
Co-owner – Belo Horizonte - MG
Acting as Director the project consisted on the design and implementation from an e-commerce retail site with

registered capital of R$ 120,000.00 reais. The overall design of the project was such the business had the same products as major competitors, aim at profit by quantity sold, thus creating competitive prices with companies already established on the market. Developed throughout the Back-end and Front-end business using ERP STOQ and Magento online sales system. Created and developed relationships with large suppliers such as Officer, Alcateia, Ingram Micro and NC Games as examples, allowing our start representing large and well-known brands, from batteries to electronics appliance. Managed all company operations.

IBM Brasil Maquinas E Serviços Ltda. – Nov/11 Apr/12
IT Specialist – Belo Horizonte - MG
Acting as an IT Specialist for IBM's telecommunications customer, in the project: fifth number mobile phone prefix. In accordance with the request from Government Telecommunications Agency ANATEL. Analyze and create better solutions for the applications on my supervision and analysis responsibility. Working with technologies like COBOL, JCL (Job Control Language), MVS (Multiple Visual Storage - Mainframe), Natural, Adabas, Complete and Control-M.

Grupo Quero Ltda. – Jul/11 - Nov/11
C.E.O. – Contagem - MG
Responsible for the management, at the conduction of the strategic policy, budge variations plan of contingencies at the organizational develop of the company. Owners group report, establishing together, short, medium and long term policies and programs, with focus on process optimization. Management and analysis of the budge variations and forecast, through the performance indicators ensuring the achievement of goals and profitability of the operations, with focus on process optimization. Operating, economic and commercial results propagation and its respective quarterly evolution, through periodic presentations and modeling financial reports.
Mainly projects: Elaboration and implementation of project structuring processes. Assembly of the organizational performance and functional chart reformulating the organization structure and business. Reorganization of all company's technology involving websites, physical structures, development, maintenance and new projects at the web platform. Reorganization of the affiliates enterprises, through the financial planning culture. Reorganization of the future spending reducing costs of the operations from 144 thousand dollars to 1 thousand dollars.

ALERT Life Sciences Computing S/A. – Oct/10 Feb/11
Support Analyst – Belo Horizonte - MG
Provide remote support to customers of the company solutions in order to maintain or restore functioning of services, systems and applications within the limits and deadlines, minimizing the impact to the customers. Analysis and ensure the development of monitoring system and to your integration with the NOC (Network Operation Center), and in resolving technical issues reported by customers or notified by the NOC system, ensuring the necessary follow-up and make their records. Analyze and verify technical resolutions of systems (at the level of Operating Systems - Linux/Windows, databases, application servers, interfaces, configurations, updates, upgrades and debugging) reported by customers.
Manage the entire architecture of servers and applications.

IBM Brasil Maquinas E Serviços Ltda. – Sep/08 Jan/10
Subject Matter Expert - Lead Developer - IT Specialist – Hortolandia - SP
Acting as SME (Subject Matter Expert), Lead Developer and IT Specialist for a IBM telecommunications customer. Analyze and create better solutions for all applications on my supervision and responsibility. Middleware development integrating mainframe applications with low-platform like Windows and Unix, making the input/output data integration of to the Billing and Invoice systems and the communication protocol system control. Work with COBOL, JCL (Job Control Language), MVS (Multiple Visual Storage - Mainframe), Oracle, Forms, Reports, Delphi, Paradox, MS-SQL Server, Unix Server and DB2. I was part of management team of development and enhancement of knowledge, in which of my role was to make the best solutions for Business Intelligence to monitor the progress of each employee in the project / company and arrange the transfer of knowledge between employees / teams, like technology, business systems and their interfaces. With individual and collective data information, we identified the strengths of knowledge workers, and coordinate the best practices in improving their skills and careers.

BRQ Soluções em Informática Ltda. – May/07 - July/07
Coordinator – Systems Analyst/DBA – Curitiba – PR

Analyst and DBA of the HSBC Internal Expenses new system which was being developed. Analyzed the system and produced the new system specifications, controlled the System versioning. Was responsible for the Database building and management. The System was being developed in COBOL 2 and JAVA with the database DB2.

Meta T.I. Ltda – Sept/06 – May/07
Coordinator – Systems Analyst – Porto Alegre – RS
Located in the Banrisul S/A client, in the Systems Migration project, PL/1 IDMS to DB2
Coordinated a team consisted by 7 programmers
Carried out the necessity survey to modernize the property credit system
Analyzed, developed, rewrote and distributed the contents to be developed.

Casa de Software S/A – June/04 – May/06
Systems Manager – Systems Analyst – Belo Horizonte – MG
Carried out auditing of the sales system and its depending systems utilizing AS/400, RPG, Oracle and SQL Windows.
Through auditing I was able to obtain a significant financial recovery for the São Geraldo de Viação Company.
Promoted the merging of the bases (DB2/Oracle), which represent the VPSG (São Geraldo Tickets Sale)
Ratified the whole system
Created the technical documentation of the whole system
Took on the management and the maintenance of the system as well as the development of new solutions.

SHN Sistemas de Informática e Serviços – Oct/03 – June/04
Analyst/Programmer – Curitiba – PR
Developed modules and maintained the ERP maxiPRO, developed by the company themselves, and utilized by companies such as: Blausiegel, Bematech, Bollhoff, Cia., Providência, Nutrilatina, Viação Cometa, among others, in the language AS/SET, DB2 and SQL. Carried out the development and maintenance of the Intranet site, and support in PHP. Searched and tested new technologies based in databases and development of solutions.

Freelancer – July/98
Web Sites Development;
Software Development

Complementary Information

Technology Knowledge:
Windows 9X, Windows NT, Windows 2000, Windows XP, Linux, MAC/OS, OS/400 and Lectra Systems;
Conception, introduction, maintenance and management of systems of corporative computers networks LAN and WAN, based on the Platforms Windows 9X, Windows NT, Windows 2000, Windows XP, Linux and MAC/OS
Take care of the demand and maintenance of the Intranet and or Internet services such as Email, Web Servers, conception and management of Web Sites and Databases;
Introduce mechanisms that guarantee the reliability and integrity of the information that circulate through the corporative network;
Visual Basic, COBOL, JCL, Javascript, ASP, HTML, PHP, C++, Delphi, ILE/RPG, AS/SET, IDMS, PL/1, Oracle, Oracle Designer, DB2, SQL Windows, CVS.