

## Leon Chike Nwankwo, MBA

linkedin.com/in/chike-nwankwo

leonchike@gmail.com

(240) 676-7727

### PROFESSIONAL PROFILE

---

Proven product leader with 10+ years of experience steering engineering and product design teams. Proficient at implementing Agile methodologies and developing strategic roadmaps. Recognized for fostering collaboration, managing parallel projects, and driving innovation and continuous improvement. Experienced in liaising with leadership to align product development with business strategy. Equipped with a strong technical background, business acumen, and a proven track record driving product excellence.

### WORK EXPERIENCE

---

#### MANAGER, ENGINEERING AND PRODUCT

REBUILD.EE, INC

06/2022 – PRESENT

- **Orchestrated new product development** by pioneering the visionary roadmap and leading an exceptional team of engineers and product designers to create a crowdfunding and disaster logistics platform. We outpaced our expectations, releasing ahead of schedule and \$300,000 below budget (12% savings).
- **Spearheaded the transition to a microservices architecture** in response to robust platform growth, accommodating a surge of 5x user growth and 17x API usage growth within the span of 9-months.
- **Designed and launched** a pivotal financial monitoring dashboard, seamlessly merging key KPIs, platform engineering objectives, and user engagement metrics. This innovation strengthened ties between finance and engineering, revealing transformative insights.
- **Leading projects with meticulous precision**, from budgeting to risk mitigation, I consistently engage stakeholders at all levels with forward-thinking solutions that exceed user expectations.
- **Led the acquisition of our core inventory and payments API**, recognizing its invaluable potential. From the intricate details of technical due diligence to crafting an integration framework within RapidSOS, our new parent company, I ensured a seamless transition.

#### MANAGER, MANAGEMENT CONSULTING, *FORMERLY SENIOR CONSULTANT*

DELOITTE, LLC

06/2016 – 06/2022

- **Championed the execution of over 25 technology engagements**, managing budgets up to \$5M and demonstrating a 95% project on-time rate, ensuring every project harmonized with the organization's grand vision.
- **Pioneered process transformation by implementing a process robotics automation application**, automating the analysis and archiving of over 200 million documents, resulting in a 90% decrease in processing time and saving 95,000 work hours annually.
- **Directed the expansion of our practice**, scaling from 11 to over 60 team members over two years. This significant growth was in response to the exceptional value we continuously delivered, driving us to further our reach within our client's business.
- **Coordinated multidisciplinary teams of up to 60 members**, including software engineers, designers, and product managers, aligning resources with product objectives. Championed user-centric design and development, prioritized feature roadmaps, and streamlined cross-functional communication, resulting in continuous product enhancements and innovation.
- **Sustained a high-performance culture** through strategic team selection and mentorship, emphasizing open dialogue, psychological safety, and detailed root-cause-analysis. This approach revitalized product development, strengthened inter-team dynamics, and deepened client engagement, driving faster innovation and efficient, balanced problem-solving.

#### MBA, CONSULTANT GLOBAL BUSINESS DEVELOPMENT

CAMST GROUP

01/2022 – 06/2022

- **Developed growth strategies for a €25M smart vending initiative**, utilizing data analytics to uncover KPIs and expansion opportunities. Collaborated with technology and finance teams to align capital requirements and financial forecasts with long-term innovation and sustainable growth goals.
- **Collaborated with the marketing team to craft detailed customer personas**, enhancing our understanding of the market and facilitating in-depth analysis of diverse segments.

## Leon Chike Nwankwo, MBA

linkedin.com/in/chike-nwankwo

leonchike@gmail.com

(240) 676-7727

### WORK EXPERIENCE (CONTINUED)

#### PRODUCT MANAGER

CAPITAL ONE INNOVATION LABS, LLC

09/2015 – 06/2016

- **Developed and implemented a risk-tolerance algorithm** using data analytics and statistical modeling, enabling tailored investment strategies for Capital One's financial advisors.
- **Improved the digital banking experience;** integrated the risk-tolerance simulation to empower financial advisors to build deeper client relationships and understanding. This alignment with individual financial objectives increased client retention, a 65% rise in monthly client portfolio touch points, and elevated Net Promoter Score (NPS) that echoed our clients' enhanced satisfaction.

#### COFOUNDER, OPERATIONS

KIVVIK, INC

02/2013 – 09/2015

- **Developed a communication platform for financial advisors and clients,** by integrating clients' life updates, risk profiles, and portfolio performance, the platform transformed how advisors engage with clients, improving responsiveness and driving a more customized investment experience.
- **Led collaborative cross-functional teams as co-founder** to align product development with strategic goals, fostering innovation and open communication. Implemented operational initiatives and formed strategic partnerships to meet industry demands and to optimize for product-market fit.

### EDUCATION

GEORGETOWN UNIVERSITY, McDONOUGH SCHOOL OF BUSINESS - Master of Business Administration, STEM concentration

UNIVERSITY OF MARYLAND COLLEGE PARK, ROBERT H. SMITH SCHOOL - Bachelor of Science - Finance, Accounting, Rhetoric

### SKILLS

<b>Technical</b>	Javascript/Typescript, Python, ReactJS, NextJS, ExpressJS, PostgreSQL, MongoDB, AWS, Google Cloud, Git
<b>Product Management</b>	<b>Software:</b> Figma, BigQuery, Jira, Data Studio, Metabase, LogRocket <b>Analytical:</b> Strategic planning, UX design, agile & scrum, financial analysis, market & competitive analysis, product lifecycle management
<b>Leadership &amp; Communication</b>	Team Management, cross-functional collaboration, stakeholder communication, strategic planning
<b>Risk &amp; Compliance</b>	Strategic risk analysis, pricing risk, financial sensitivity analysis, financial regulatory compliance

### VOLUNTEER WORK

<b>Leadership / Advisory Roles</b>	Wangari Mathenge Studios (Technical Advisor), Startup Shell (Mentor), Dingman Center (Mentor), Georgetown Entrepreneurship (Advisor)
------------------------------------	--