RÉSUMÉ

GENERAL INFORMATION:

Name	**Leonel Alexander Escobedo Hernandez**
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Place of birth	Guatemala.
Nationality	Guatemalan.
Languages	Spanish / English.

OBJECTIVE:

Seeking a Software Developer Manager position where I can leverage my extensive experience in systems and finance, strategic planning, and technical expertise to drive innovation and contribute to the growth of a dynamic organization.

EDUCATION:

Universidad Francisco Marroquín (UFM)   Guatemala.
E.S.E.A.D.E.
M.B.A. Master in business administration.

Universidad Francisco Marroquín (UFM)   Guatemala.
M.D.B. Master in data Management

Universidad Francisco Marroquín (UFM)   Guatemala.
B.S. in Computer Systems Engineering.

Instituto de Bachillerato en Computación   Guatemala.
Bookkeeper with emphasis in computers

SKILLS:

Computer Languages: .Vb.net, C#, Phyton, SQL , Power BI
Cases: JD Edwards, SAP.
Databases: SQL Server, Oracle, Essbase, Tableau, Access.
Tools: Microsoft Office. Project, Visio, Tableau, Azure DevOps, Jira, TargetProcess.
Clouds and Bots: Microsoft Azure, Amazon web Services.
Agile methodologies: Scrum, Kanban.

Core Skills: Team collaboration, attention to detail, advanced IT proficiency, problem-solving, analytical thinking, high integrity, and discretion.

COURSES:

- PMP training
- Scrum master training
- Product manager (Product owner training)
- DevOps
- ESSBASE
- CCSK training

EXPERINCE:

Conduent
From 2017 to 2025
Product Owner

As Product Owner, I provided strategic leadership for multiple global systems, specially finance and Payroll platforms, serving operations across Latin America, the Philippines, India, and the United States. I directed the global delivery and lifecycle management of mission-critical software initiatives within an Agile and Scrum framework, aligning product strategy with organizational objectives. Leading diverse, cross-functional teams across continents, I drove innovation, operational efficiency, and seamless collaboration between business and technology functions. My leadership ensured consistent value delivery, improved system performance, and strengthened governance across all regions.

Xerox
Since 2012 to 2017
Financial Senior Analyst IV

Responsible for preparing monthly, quarterly, and annual reports to support budgeting, forecasting, and financial trend analysis. Conducted in-depth financial analysis to identify process improvements and deliver actionable recommendations. Performed variance analysis by comparing actual results to forecasts and reconciled internal accounts. Oversaw intercompany billing processes, including transfer pricing.

ACS-BPS
From 2004 to 2012
Software Developer Manager

Managing system development using .NET, ASPX, and Delphi.Net, while supporting the production team in case of incidents. I find solutions or workarounds to prevent production stoppages and implement measures to prevent future occurrences. Additionally, I coordinate a team based in different countries.

MFSI-SIEM (Financial software company)
Software Developer manager

As Software Development Manager, I led the global implementation of financial systems for multiple non-profit organizations, driving operational efficiency and financial transparency across regions in Latin America and Asia. I managed large scale migrations from legacy systems, ensuring business continuity and strategic alignment with each organization's financial objectives. Collaborating with international stakeholders, I streamlined processes, improved data accuracy, and enhanced decision making through integrated system solutions. My leadership of cross-functional and cross continental teams ensured consistent delivery of high impact results that advanced each organization's mission and long-term sustainability.

Union Fenosa (DEOCSA-DEORSA) (Electric Company)
Finance Manager

As Finance Manager for the electric utility business unit, I led the annual budgeting and financial planning process, developing forecasting models to project energy revenue, operating and maintenance expenses, and capital investments. I partnered with operations, engineering, and project management teams to ensure budgets reflected grid reliability, infrastructure goals, and regulatory requirements. Through improved cost control and financial efficiency, I helped reduce operational expenses by up to 10% annually. I produced detailed monthly and quarterly management reports, providing actionable insights that supported strategic decisions on pricing

strategies, capital allocation, and risk management strengthening the unit's financial performance and long-term sustainability..

Telefónica Guatemala (Telephone Company)
SAP leader

As SAP Implementation Leader for Guatemala, I provided strategic direction and oversight for the full deployment of SAP across key business functions, including accounting, finance, materials management, and cashier operations. I defined and led the end-to-end implementation strategy covering analysis, planning, design, and execution ensuring alignment with corporate objectives and operational excellence. Through strong coordination with executive leadership and technical teams, I delivered an integrated ERP platform that optimized financial processes, improved data accuracy, and enhanced organizational efficiency.