Contact

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Top Skills

Financial Analysis
Project Management
Private Equity

Certifications

RICS - Royal Institution of Chartered Surveyors

João Gallego Moura, MRICS

Partner at EY | SaT - Head of Real Estate, Hospitality, Construction & Infrastructure

Lisboa, Lisbon, Portugal

Experience

EY

5 years 3 months

Partner - Strategy and Transactions | Real Estate, Hospitality, Construction & Infrastructure July 2022 - Present (2 years 10 months)

Portugal, Angola & Mozambique

Associate Partner

February 2020 - July 2022 (2 years 6 months)

Portugal, Angola & Mozambique

Duff & Phelps

Executive Director

March 2015 - January 2020 (4 years 11 months)

Portugal, Cape Verde, Angola & Mozambique

Duff & Phelps is the global advisor that protects, restores and maximizes value for clients in the areas of valuation, corporate finance, investigations, disputes, cyber security, compliance and regulatory matters, and other governance-related issues. We work with clients across diverse sectors, mitigating risk to assets, operations and people. With Kroll, a division of Duff & Phelps since 2018, our firm has nearly 3,500 professionals in 28 countries around the world.

American Appraisal Associates

13 years 1 month

Managing Director

April 2011 - March 2016 (5 years)

Lisbon, Cape Verde, Mozambique and Angola

As Managing Director my responsibilities involved participation on the firm's global strategy and coordination of the consultancy services over the Portuguese African Speaking Countries, practice management of 20+professional team and project supervisory.

My experience comprehends:

- Purchase price allocations (IFRS 3)

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- Valuation of Fixed Assets and Investment Properties (IAS 16 / IAS 40)
- Fixed Asset Management
- Business valuations for restructuring and/or M&A support purposes
- Strategic Planning and Business consulting
- Liquidation and litigation processes
- Valuation of real estate property and related assets for in support of transfer pricing policies
- Real Estate Advisory

Examples of major engagements:

- Public Roadway Company: Valuation and Selling Advisory for over 2.000 properties;
- Cement Multinational Company: Purchase Price Allocation for international acquisitions and Business Valuation for selling purposes;
- National Airway Company: Real Estate Advisory for feasibility study considering re-location of all services of the company (headquarters, operational and administrative facilities);
- Water and Energy Company: Privatization advisory, Tangible and Intangible Assets Valuation, Business Valuation and strategic business plan;
- F1 Racetrack: Strategic Planning and Selling advisory;
- Energy Company: Generation and Distribution Assets Valuation, Impairment Tests, Business Valuation, Economical Useful Life study for Power Generation Plants;
- Retail Group: Business Valuation for restructuring process;
- Railway and Ports Company: Fixed Asset Management consultancy and Assets Valuation;

and many other relevant engagements over more than 100 clients portfolio.

Director

March 2003 - September 2011 (8 years 7 months)

As Director of American Appraisal in Portugal I was responsible for the Business Development, Project Management of national and multi-national engagements and Team Development. Since 2006 I was also responsible for Business Development and Partnerships in the Portuguese Speaking African Countries (PALOPS) and some of the French Speaking African Countries. Lead the major projects in Portugal and PALOP's concerning Real Estate, Machinery & Equipment Valuations, Fixed Asset Management, Insurance Valuations, Real Estate Advisory, Financial Advisory Services and Merger & Acquisitions advisory. Clients include the biggest listed companies in Portugal, Oil&Gas, Utilities, Food and Beverage Manufactures, Retail, Infrastructure and overall industries.

American Appraisal provides valuation and related advisory services for business planning, financial, accounting, tax, real estate, and legal purposes. Relevant offerings include valuations and services for financial and tax reporting, mergers and acquisitions, financial and real estate portfolios & trusts, bankruptcy, fixed asset management, insurance and risk management, as well as transaction consulting and regulatory compliance. American Appraisal is the leading valuation and related advisory services with over 115 years of experience, located in major cities throughout North America, Asia-Pacific, the Middle East, Europe, and South America.

SIGHT Portuguesa
Business Unit Manager

May 2001 - January 2003 (1 year 9 months)

Responsible for Business Development, Project Management and Team Management within Public Sector, Industry and Utilities clients. Fixed Asset Management, Accounting and Management Consulting, Software development and integration.

Banco Espírito Santo Private Banking 2001 - 2001 (less than a year) Lisboa

Education

Royal Institution of Chartered Surveyors MRICS · (2013 - 2013)

INDEG

Post Graduation, Entrepreneurship and Innovation Management · (2003 - 2005)

Universidade Católica Portuguesa Master's Degree, Economics · (1994 - 1999)