Obet Leon Siahaan

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| Url Linkedin | Url Instagram | Url Github | Url Portofolio | Url YT Channel | Url TikTok |

Experienced working in several companies with the positions of Information Technology Staff, Web Developer, IT Support, and Marketing. Looking for a career opportunity in the highly sought-after IT field, then Marketing, or something new outside the field. Understand several programming languages Web Application JS, CSS, PHP, Python, Golang (Entry), RDBMS: Mysql & PostgreeSQL (Entry), Networking (Entry), Computer Hardware Architecture and System Application, data processing, and database storage. Have high dedication and loyalty in work, hard worker, easy to adapt, able to communicate very well, can work synergistically in teams or individually, fast learner, always learning new things for self-development, career and future.

Educational Background

Methodist University of Indonesia   **Medan, North Sumatra**

Bachelor of Informatics Engineering | GPA 3.34 / 4.00   Sep 2018 – Des 2022

- Working on several website projects with the team, such as online mail archiving. Medan Selayang District Office.
- Completed a Python-based AI Machine Learning scientific paper using a server attack dataset titled "Analysis and Implementation of an IDS against DDoS Attacks on a VPS Using the CNN Method".

State Senior High School 1 North Rantau   **R.prapat, North Sumatra**

Natural Science Major | 85.5 / 100.0   July 2015 – May 2018

Work Experiences

PT. Central Gadai Indonesia   **Bandung, West Java**

Staff IT & Marketing   Juni 2023 – Dec 2023

A private pawnshop that was just established on May 5, 2023. Has 3 outlets spread across Bandung Regency..

IT Staff :

- Searching for and negotiating with website application developers for vehicle and electronic pawn systems at IT solution companies.
- Arranging and developing several application design displays from fonts, feature placement, page styles to make the visual appearance easier to understand and attractive with Php, CSS and JavaScript.
- Providing helpdesk support and application training to admins at each branch.
- Backing up data on CPanel MySQL every month to avoid application system failures.
- Creating technical computer, printer, network, and CCTV infrastructure at each branch.
- Installing computers, software, and printers at each branch.

Marketing :

- Searching for and negotiating with customers through online media such as pawn facebook groups, marketplaces, instagram, and paid social media advertising.
- Distributing brochures or business cards directly to the surrounding community and has reached sales of up to 80 million during a year of career.
- Inputting customer data, pawned goods, goods transactions, inventory expenditures and submitting financial capital cash at the head office.
- Creating transaction invoices, delivery notes, weekly and monthly financial reports.
- Submitting daily or weekly cash if the cash balance of each branch is depleted, and depositing the balance after the end of the period.

PT. GUNA TIMUR RAYA Tbk

North Jakarta,DKI Jakarta

Information Technology Staff

January 2024 – January 2025

- Assist in designing IT infrastructure with the IT Head of Staff within the company.
- Install software and hardware in the company space.
- Build and develop dashboard displays on the company website.
- Upgrade company hardware devices.
- Provide IT support to company employees in software or hardware.
- Install supporting devices for the implementation of work activities within the
- company such as printers, projectors for meetings, CCTV, etc.

PT. Maybank Indonesia Finance (Head Office)   [[Url Paklaring](#)]

Central Jakarta, DKI Jakarta

Credit Marketing Officer (New Car)

Feb 2025 – Agust 2025

- Increase PH 15 Billion++ rupiah in the last 6 months to the company.
- Has sold 50++ units of car credit in the last 6 months.
- Build a relationship between New Car Finance credit and dealer sales.
- Maintain good communication, politeness and a responsive attitude in working in the customer credit process to establish good and long-lasting cooperation between dealers and Marketing.
- Perform calculations to sales for new car financing credit.
- Manage tasks efficiently by applying a priority scale, focusing on goals, and not delaying work.
- Check customer data and survey debtor locations.
- Analyze data and the environment of positive debtors applying for credit.
- Input debtor data, division of dealer sales schemes into the credit system. Submit contracts to debtors and collect bills from dealers

PT. EZSVS TECHNOLOGY INDONESIA

Through the outsourcing company PT. TOG Indonesia

Digital Hyperspace Indonesia

IT Support

Central Cikarang, West Java

September 2025 – Dec 2025

- Work in a high standard Data Center environment equipped with a smoke detector and sprinkler system, and implement a No Smoking Area policy to maintain the security of IT devices and infrastructure).
- High security and supervised work environment, prohibition of carrying dangerous goods and smuggling of company property will be subject to criminal penalties and fines.
- K3-based environment (OHS Environment), with strict implementation of safety procedures, including the use of PPE (Cover shoes, protective helmets, vests, etc.)
- Assist in installing Hardware on each rack in the data Center room such as Servers, Storage, Switches, Routers, etc.
- Install and arrange Optic AOC cables, OS2 LSZH, MPO / MTP Multimode Cables, Mgt LAN / UTP Cat6, Power Cables,
- on each Raw and Server Rack according to management standards with neat, structured, and safe techniques.
- Assist in installing Optical cables for each Raw block and Server Rack according to the design in the Rack Allocation Sheet File.

Certificate

Junior Web Developer   [**Url Sertifikat**]
National Professional Certification Agency (BNSP0029)   May 2022 – May 2025
Field Competency
No. 61100 2522 16350 2022

TOEFL Prediction Test Certificate   [**Url Sertifikat**]

ELLSkill English Course   02 September 2024
Score 500 / 677
No. 29304/S-T/EEC/IX/2024

Hard Skills

- Microsoft Office
- Web Development
- Database Administrator
- Js, Python, Php, Golang
- Marketing
- CI, Laravel Framework
- Deep Learning
- Analisis Data
- Filmora, Canva, Capcut
- IT Support
- MySql
- Outlook
- PostgreSql
- Networking

Soft Skills & Language

- Comunication
- Dicipline
- Teamwork
- Active Learning
- Positive
- Leadership
- Management
- Critical Thinking
- Indonesian (Active)
- English (Moderate)