



# LEONTE DARIE

From Brasov

## Contact details

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## About me

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Ambitious and hard-working person, open to new challenges, willing to learn and work in SW programming field.

Reliable team member always ready to help. Quick learner with problem-solving and decision-making mindset, and excellent interpersonal skills, I am seeking to be employed in a company with strong organizational culture, where I can add value using my skills and my previous professional experience.

My previous experiences in different areas helped me to define myself as an adaptive, skillful and result oriented person.

## Professional experience

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### Experience by departments

IT Software : **1 year**  
Finance / Accounting: **1 year and 2 months**  
Administrative / Logistics: **3 years**  
Marketing: **9 years and 10 months**

### Dec 2021 - May 2022

6 months

#### Junior Java Programmer - Lia IT Solutions

Remote (from home) | IT Software | IT / Telecom

- Bugfixes in PDF reports generated with Itext (display of new information in PDF from the database, formatting)
- Changes in Graphic Interface in Angular (Add filtering and sorting in an existing table, adding the new table for data display)
- Defining SQL scripts to populate the database
- Defining Java entities and repositories for saving and reading in / from the database
- Testing the functionalities of the application

Used technologies: Java 8, Spring, Hibernate, Angular, SQL

#### Acquired skills and knowledge:

Java, Hibernate, Spring

### Jun 2021 - Feb 2022

9 months

#### Java Developer Course - Software Development Academy

Remote (from home) | IT Software | IT / Telecom

#### Learning:

- JAVA programming
- OOP concepts
- Java Spring and Hibernate
- HTML/CSS
- JavaScript
- SQL
- Angular

#### Acquired skills and knowledge:

Java, CSS, SQL, Hibernate, Spring, spring framework, HTML.

**Aug 2018 - May 2021**

2 years and 10 months

**Area Sales Manager - PURCARI WINERIES**

Craiova | Marketing | Commerce / Retail

- > Company products promoting and development of allocated area
- > Communication with customers
- > Events organization
- > Increase portfolio by applying the right marketing strategies

**Acquired skills and knowledge:**

Sales Management, Team Management, crm customer relationship management, sales trainings, sales abilities

**May 2013 - Jun 2018**

5 years and 2 months

**Area Sales Manager - Illy Caffè (Pro Brands Distribution)**

Craiova | Marketing | Commerce / Retail

**Acquired skills and knowledge:**

Sales Management, Team Management, crm customer relationship management, sales trainings, sales abilities

**Jan 2010 - Dec 2012**

3 years

**Assistant Location Manager - Galaxy Restaurant**

Craiova | Administrative / Logistics | Administrative / Public Sector

Coordination and supervising the team for good customer services.

**Acquired skills and knowledge:**

Team Management

**Jul 2009 - Aug 2010**

1 year and 2 months

**P.C. Operator - IPS COMDATA**

Craiova | Finance / Accounting | IT / Telecom

Data processing for banking credit contracts for different customers.

**Acquired skills and knowledge:**

Windows, Internet, microsoft word excel, Team work, microsoft outlook, operator

**Jan 2007 - Feb 2008**

1 year and 2 months

**P.C. Operator - Digi Telecommunications**

Craiova | Marketing | IT / Telecom

- > Primary accounting using Petrescu program
- > Invoice registration

**Acquired skills and knowledge:**

Windows, Internet, microsoft word excel, operator

**Mar 2005 - Oct 2005**

8 months

**Research Collaborator - AD Consulting**

Craiova | Marketing | Advertising / Marketing / PR

- > Market Research for different products like: printers, cars, food and more
- > Scheduled meeting with customers (individuals or companies)
- > Filling reports on customers opinions

**Acquired skills and knowledge:**

Market research

## Education

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**2009 - 2014****Bachelor's degree - Faculty Of Economy and Business Administration**

Management | Craiova

**1994 - 1997****High School / Vocational school - CAROL College**

Veterinary Asistent | Slatina

## Skills

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### General skills

Team Management, Marketing strategy, Microsoft Office, Java, Spring, Hibernate, HTML, CSS, angular

## Foreign languages

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italian - Advanced, english - Intermediate

## Other info

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### Certifications

JAVA FROM SCRATCH

acquired on Feb 2022

### Trainings

JAVA DEVELOPER COURSE

period Jun 2021 - Feb 2022

### Driving license

Category : B / attained: 10 Aug 1998