Hotel Cancellation Study

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2024-05-14

```
#packages
library(readr)
## Warning: package 'readr' was built under R version 4.1.3
library(tidyverse)
## Warning: package 'tidyverse' was built under R version 4.1.3
## Warning: package 'ggplot2' was built under R version 4.1.3
## Warning: package 'tibble' was built under R version 4.1.3
## Warning: package 'tidyr' was built under R version 4.1.3
## Warning: package 'purrr' was built under R version 4.1.3
## Warning: package 'dplyr' was built under R version 4.1.3
## Warning: package 'stringr' was built under R version 4.1.3
## Warning: package 'forcats' was built under R version 4.1.3
## Warning: package 'lubridate' was built under R version 4.1.3
## -- Attaching core tidyverse packages ----- tidyverse 2.0.0 --
## v dplyr 1.1.2 v purrr
                                    1.0.1
## v forcats 1.0.0 v stringr
                                    1.5.0
## v ggplot2 3.4.2
                      v tibble
                                    3.2.1
## v lubridate 1.9.2
                        v tidyr
                                    1.3.0
## -- Conflicts -----
                                          ------tidyverse_conflicts() --
## x dplyr::filter() masks stats::filter()
## x dplyr::lag() masks stats::lag()
## i Use the conflicted package (<a href="http://conflicted.r-lib.org/">http://conflicted.r-lib.org/</a>) to force all conflicts to becom
e errors
```

```
library(ggplot2)
library(gridExtra)
## Warning: package 'gridExtra' was built under R version 4.1.3
##
## Attaching package: 'gridExtra'
##
## The following object is masked from 'package:dplyr':
##
##
       combine
library(MASS)
##
## Attaching package: 'MASS'
##
## The following object is masked from 'package:dplyr':
##
##
       select
library(dplyr)
library(car)
## Warning: package 'car' was built under R version 4.1.3
## Loading required package: carData
## Warning: package 'carData' was built under R version 4.1.3
##
## Attaching package: 'car'
##
## The following object is masked from 'package:dplyr':
##
##
       recode
## The following object is masked from 'package:purrr':
##
##
       some
library(pROC)
## Warning: package 'pROC' was built under R version 4.1.3
```

```
## Type 'citation("pROC")' for a citation.
##
## Attaching package: 'pROC'
##
## The following objects are masked from 'package:stats':
##
##
       cov, smooth, var
library(arm)
## Loading required package: Matrix
## Warning: package 'Matrix' was built under R version 4.1.3
##
## Attaching package: 'Matrix'
##
## The following objects are masked from 'package:tidyr':
##
##
       expand, pack, unpack
## Loading required package: lme4
## Warning: package 'lme4' was built under R version 4.1.3
##
## arm (Version 1.14-4, built: 2024-4-1)
##
## Working directory is C:/Users/Leo Shi/Desktop/Homework Spring 2024
##
##
## Attaching package: 'arm'
##
  The following object is masked from 'package:car':
##
##
##
       logit
library(ggcorrplot)
## Warning: package 'ggcorrplot' was built under R version 4.1.3
library(ggfortify)
#Display the initial dataset
Hotel bookings <- read csv("Hotel bookings.csv")
```

```
## Rows: 119390 Columns: 32
## -- Column specification -----
## Delimiter: ","
## chr (14): hotel, arrival_date_month, meal, country, market_segment, distribu...
## dbl (18): is_canceled, lead_time, arrival_date_year, arrival_date_week_numbe...
##
## i Use `spec()` to retrieve the full column specification for this data.
## i Specify the column types or set `show_col_types = FALSE` to quiet this message.
```

head(Hotel bookings)

```
## # A tibble: 6 x 32
##
    hotel
                  is_canceled lead_time arrival_date_year arrival_date_month
##
     <chr>>
                        <dbl>
                                  <dbl>
                                                     <dbl> <chr>
## 1 Resort Hotel
                            0
                                    342
                                                      2015 July
## 2 Resort Hotel
                            0
                                    737
                                                      2015 July
## 3 Resort Hotel
                            0
                                      7
                                                      2015 July
## 4 Resort Hotel
                            0
                                      13
                                                      2015 July
## 5 Resort Hotel
                            0
                                      14
                                                      2015 July
## 6 Resort Hotel
                            0
                                      14
                                                      2015 July
## # i 27 more variables: arrival date week number <dbl>,
       arrival date day of month <dbl>, stays in weekend nights <dbl>,
## #
## #
       stays_in_week_nights <dbl>, adults <dbl>, children <dbl>, babies <dbl>,
## #
       meal <chr>, country <chr>, market segment <chr>,
       distribution channel <chr>, is repeated guest <dbl>,
## #
## #
       previous_cancellations <dbl>, previous_bookings_not_canceled <dbl>,
## #
       reserved_room_type <chr>, assigned_room_type <chr>, ...
```

```
#EDA exploration for categorical
#Matching rooms
Hotel_bookings$matched <- ifelse(Hotel_bookings$reserved_room_type == Hotel_bookings$assigned_ro
om_type, "1", "0")
head(as.character(Hotel_bookings$matched))</pre>
```

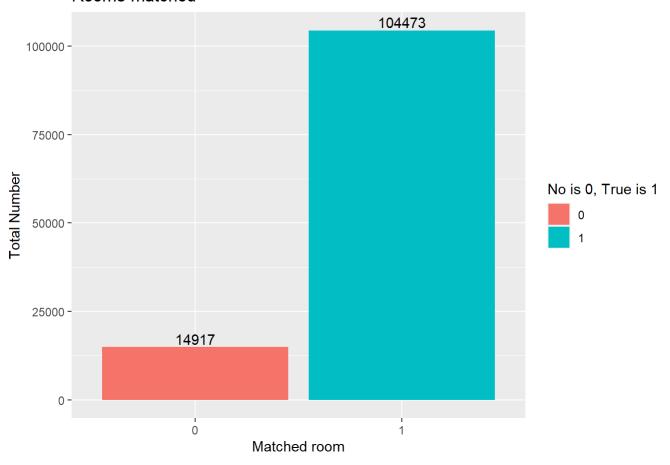
```
## [1] "1" "1" "0" "1" "1"
```

```
matched_room <- table(Hotel_bookings$matched)
matched_room_df <- as.data.frame(matched_room)
colnames(matched_room_df) <- c('Matched room', 'Total Number')
matched_room_df</pre>
```

```
## Matched room Total Number
## 1 0 14917
## 2 1 104473
```

```
# Create the pie chart for market segment
matched_room_chart<- ggplot(data=matched_room_df, aes(x=`Matched room`, y=`Total Number`, fill=`
Matched room`))+
   geom_bar(stat="identity")+
   labs(title = "Rooms matched", fill = "No is 0, True is 1")+
   geom_text(aes(label=`Total Number`), position=position_dodge(width=0.9), vjust=-0.25)
matched_room_chart</pre>
```

Rooms matched

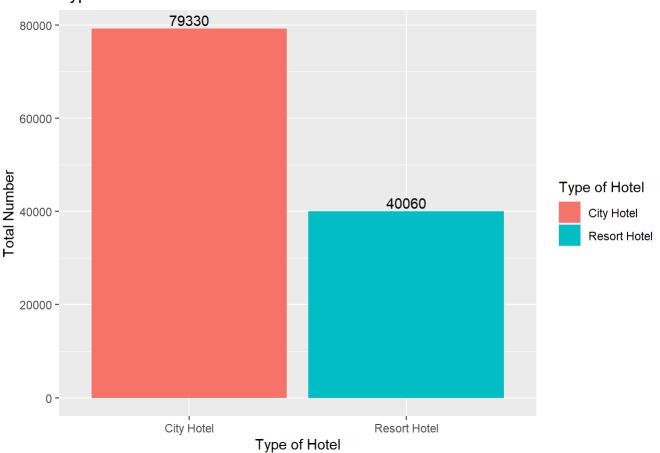


```
hotel_types <- table(Hotel_bookings$hotel)
hotel_types_df <- as.data.frame(hotel_types)
colnames(hotel_types_df) <- c('Type of Hotel', 'Total Number')
hotel_types_df</pre>
```

```
## Type of Hotel Total Number
## 1 City Hotel 79330
## 2 Resort Hotel 40060
```

```
# Create the pie chart for market segment
hotel_types_chart<- ggplot(data=hotel_types_df, aes(x=`Type of Hotel`, y=`Total Number`, fill=`T
ype of Hotel`))+
   geom_bar(stat="identity")+
   labs(title = "Type of Hotel")+
   geom_text(aes(label=`Total Number`), position=position_dodge(width=0.9), vjust=-0.25)
hotel_types_chart</pre>
```

Type of Hotel



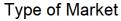
```
hotel_market <- table(Hotel_bookings$market_segment)
hotel_market_df <- as.data.frame(hotel_market)
colnames(hotel_market_df) <- c('Type of Marketing', 'Total Number')
hotel_market_df</pre>
```

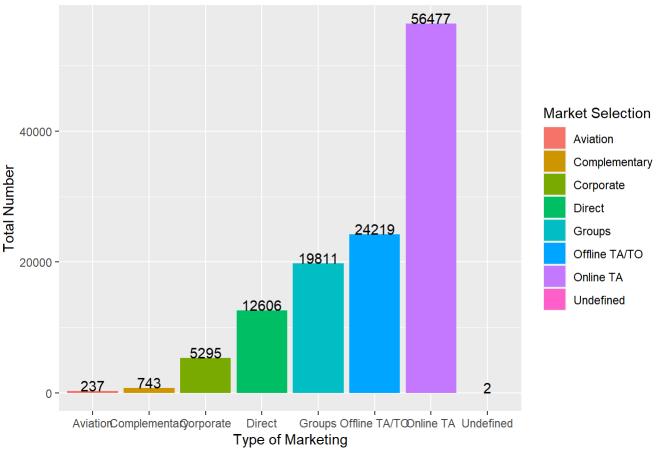
```
##
     Type of Marketing Total Number
## 1
              Aviation
                                  237
## 2
         Complementary
                                  743
## 3
             Corporate
                                 5295
## 4
                 Direct
                               12606
## 5
                 Groups
                               19811
## 6
         Offline TA/TO
                               24219
             Online TA
## 7
                                56477
## 8
             Undefined
                                    2
```

```
# Create the Bar chart for market segment

hotel_market_chart <- ggplot(data=hotel_market_df, aes(x=`Type of Marketing`, y=`Total Number`,
fill=`Type of Marketing`))+
   geom_bar(stat="identity")+
   labs(title = "Type of Market", fill = "Market Selection")+
   geom_text(aes(label=`Total Number`), position=position_dodge(width=1.2), vjust=0)
hotel_market_chart</pre>
```

Warning: `position_dodge()` requires non-overlapping x intervals



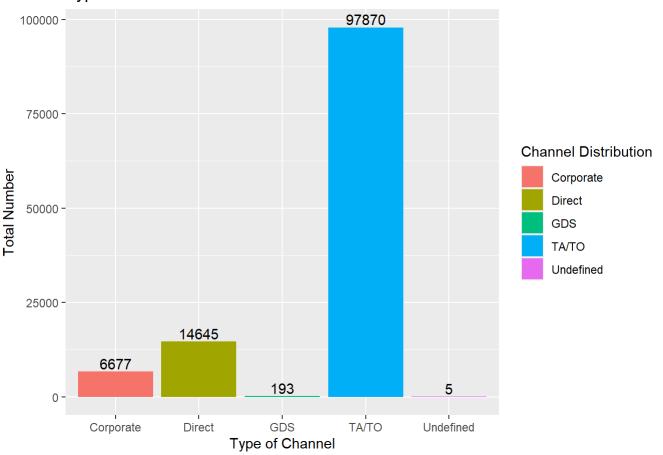


```
#Distribution channel
hotel_channel <- table(Hotel_bookings$distribution_channel)
hotel_channel_df <- as.data.frame(hotel_channel)
colnames(hotel_channel_df) <- c('Type of Channel', 'Total Number')
hotel_channel_df</pre>
```

```
##
     Type of Channel Total Number
## 1
           Corporate
                               6677
## 2
              Direct
                             14645
## 3
                  GDS
                                193
## 4
               TA/TO
                             97870
           Undefined
## 5
                                  5
```

```
# Create the pie chart for channel segment
hotel_channel_chart <- ggplot(data=hotel_channel_df, aes(x=`Type of Channel`, y=`Total Number`,
fill=`Type of Channel`))+
   geom_bar(stat="identity")+
   labs(title = "Type of Channel", fill = "Channel Distribution")+
   geom_text(aes(label=`Total Number`), position=position_dodge(width=0.9), vjust=-0.25)
hotel_channel_chart</pre>
```

Type of Channel



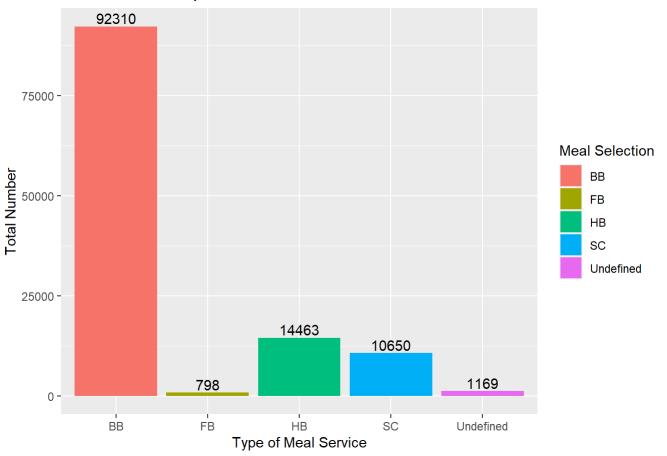
```
#type of meals
Meals <- table(Hotel_bookings$meal)
Meals_df <- as.data.frame(Meals)
colnames(Meals_df) <- c('Type of Meal Service', 'Total Number')
Meals_df</pre>
```

```
Type of Meal Service Total Number
##
## 1
                         ВВ
                                   92310
                         FΒ
                                      798
## 2
## 3
                        HB
                                   14463
## 4
                         SC
                                   10650
                 Undefined
## 5
                                    1169
```

```
# Create the pie chart for Meals

Meals_chart <-ggplot(data=Meals_df, aes(x=`Type of Meal Service`, y=`Total Number`, fill=`Type o
f Meal Service`))+
   geom_bar(stat="identity")+
   labs(title = "Meal Services requested", fill = "Meal Selection")+
   geom_text(aes(label=`Total Number`), position=position_dodge(width=0.9), vjust=-0.25)
Meals_chart</pre>
```

Meal Services requested



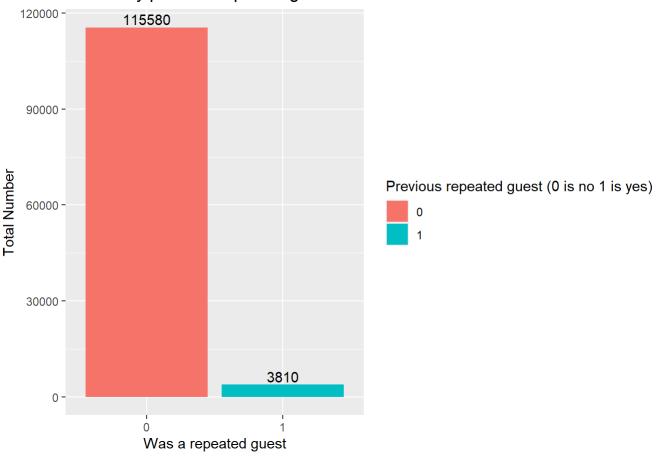
```
#was a repeated guest
repeated_guest <- table(Hotel_bookings$is_repeated_guest)
repeated_guest_df <- as.data.frame(repeated_guest)
colnames(repeated_guest_df) <- c('Was a repeated guest', 'Total Number')
repeated_guest_df</pre>
```

```
## Was a repeated guest Total Number
## 1 0 115580
## 2 1 3810
```

```
# Create the pie chart for market segment

repeated_guest_chart <- ggplot(data=repeated_guest_df, aes(x=`Was a repeated guest`, y=`Total Nu
mber`, fill=`Was a repeated guest`))+
    geom_bar(stat="identity")+
    labs(title = "Were they previous repeated guests", fill = "Previous repeated guest (0 is no
1 is yes)")+
    geom_text(aes(label=`Total Number`), position=position_dodge(width=0.9), vjust=-0.25)
repeated_guest_chart</pre>
```

Were they previous repeated guests



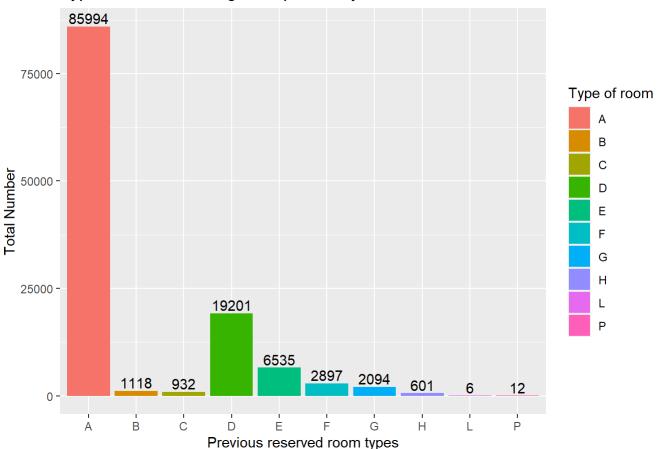
```
#reserved_room type
reserved_room_type <- table(Hotel_bookings$reserved_room_type)
reserved_room_type_df <- as.data.frame(reserved_room_type)
colnames(reserved_room_type_df) <- c('Previous reserved room types', 'Total Number')
reserved_room_type_df</pre>
```

```
##
      Previous reserved room types Total Number
## 1
                                              85994
## 2
                                    В
                                               1118
                                    C
## 3
                                                932
                                   D
## 4
                                              19201
## 5
                                    Ε
                                               6535
                                    F
                                               2897
## 6
                                    G
## 7
                                               2094
## 8
                                   Н
                                                601
## 9
                                                  6
## 10
                                                 12
```

```
# Create the pie chart for market segment

reserved_room_chart <-ggplot(data=reserved_room_type_df, aes(x=`Previous reserved room types`, y
=`Total Number`, fill=`Previous reserved room types`))+
    geom_bar(stat="identity")+
    labs(title = "Type of room that the guests previously reserved", fill = "Type of room")+
    geom_text(aes(label=`Total Number`), position=position_dodge(width=0.9), vjust=-0.25)
reserved_room_chart</pre>
```

Type of room that the guests previously reserved

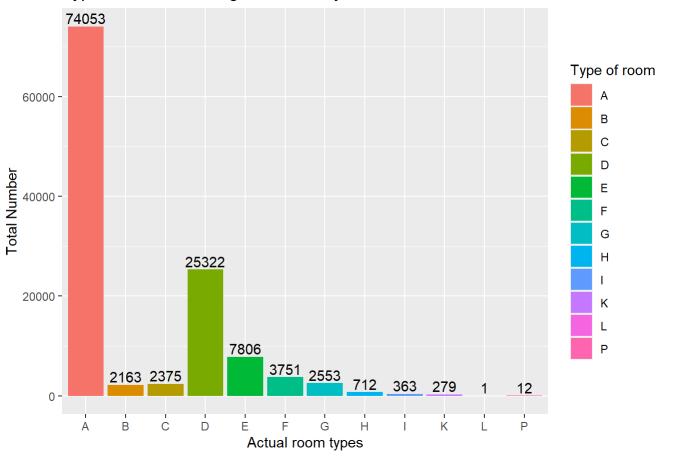


```
#actual_room type
actual_room <- table(Hotel_bookings$assigned_room_type)
actual_room_df <- as.data.frame(actual_room)
colnames(actual_room_df) <- c('Actual room types', 'Total Number')
actual_room_df</pre>
```

```
##
      Actual room types Total Number
## 1
                       Α
                                 74053
## 2
                       В
                                  2163
                       C
## 3
                                  2375
## 4
                       D
                                 25322
## 5
                       Ε
                                  7806
## 6
                       F
                                  3751
## 7
                       G
                                  2553
## 8
                       Н
                                   712
## 9
                       Ι
                                   363
                                   279
## 10
                       Κ
## 11
                                     1
                       L
## 12
                       Ρ
                                    12
```

```
actual_room_chart <- ggplot(data=actual_room_df, aes(x=`Actual room types`, y=`Total Number`, fi
ll=`Actual room types`))+
   geom_bar(stat="identity")+
   labs(title = "Type of room that the guests actually received", fill = "Type of room")+
   geom_text(aes(label=`Total Number`), position=position_dodge(width=0.9), vjust=-0.25)
actual_room_chart</pre>
```

Type of room that the guests actually received

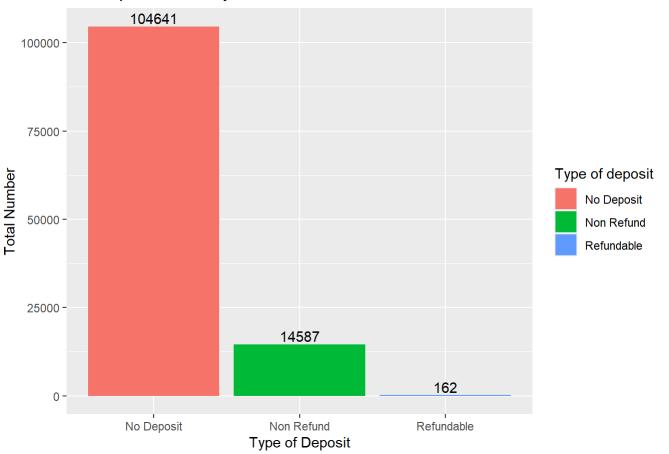


```
#deposit types
deposit <- table(Hotel_bookings$deposit_type)
deposit_df <- as.data.frame(deposit)
colnames(deposit_df) <- c('Type of Deposit', 'Total Number')
deposit_df</pre>
```

```
## Type of Deposit Total Number
## 1 No Deposit 104641
## 2 Non Refund 14587
## 3 Refundable 162
```

```
# Create the pie chart for market segment
deposit_chart<- ggplot(data=deposit_df, aes(x=`Type of Deposit`, y=`Total Number`, fill=`Type of
Deposit`))+
    geom_bar(stat="identity")+
    labs(title = "The deposit after they reserve the room", fill = "Type of deposit")+
    geom_text(aes(label=`Total Number`), position=position_dodge(width=0.9), vjust=-0.25)
deposit_chart</pre>
```

The deposit after they reserve the room



```
#Customer types
customer <- table(Hotel_bookings$customer_type)
customer_df <- as.data.frame(customer)
colnames(customer_df) <- c('Customer Types', 'Total Number')
customer_df</pre>
```

```
## Customer Types Total Number

## 1 Contract 4076

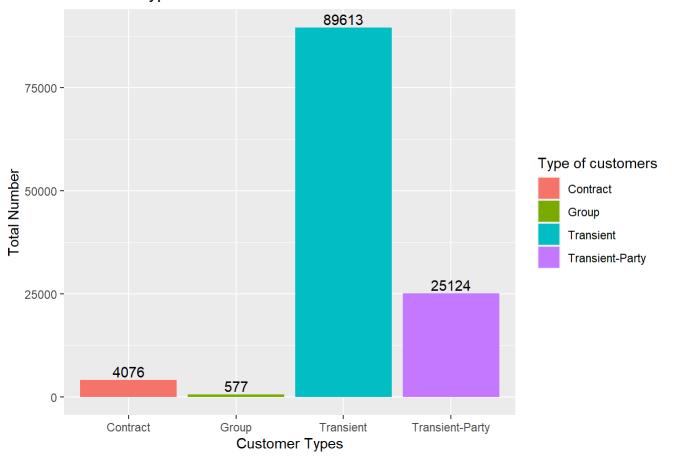
## 2 Group 577

## 3 Transient 89613

## 4 Transient-Party 25124
```

```
customer_chart<- ggplot(data=customer_df, aes(x=`Customer Types`, y=`Total Number`, fill=`Custom
er Types`))+
   geom_bar(stat="identity")+
   labs(title = "Customer types", fill = "Type of customers")+
   geom_text(aes(label=`Total Number`), position=position_dodge(width=0.9), vjust=-0.25)
customer_chart</pre>
```

Customer types



```
#Create the country distribution
country <- table(Hotel_bookings$country)
country_df <- as.data.frame(country)
head(country_df)</pre>
```

```
##
     Var1 Freq
## 1 ABW
             2
## 2
     AG0
           362
## 3
     AIA
             1
     ALB
            12
## 4
     AND
             7
## 5
     ARE
## 6
            51
```

```
#Matched room
being_cancelled <- table(Hotel_bookings$is_canceled)
being_cancelled_df <- as.data.frame(being_cancelled)
colnames(being_cancelled_df) <- c('Is cancelled', 'Total Number')
being_cancelled_df</pre>
```

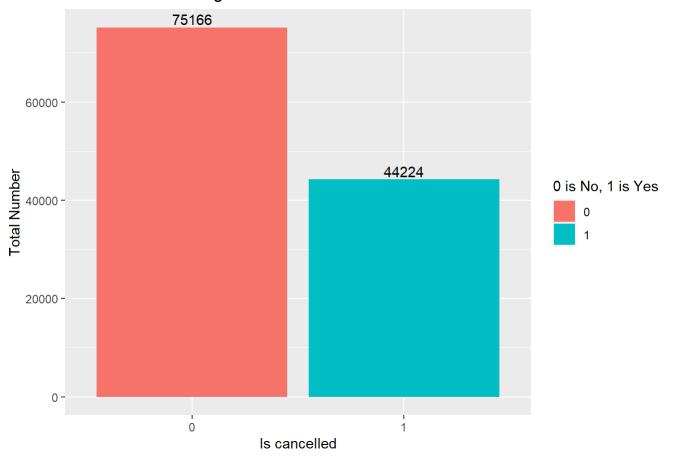
```
## Is cancelled Total Number
## 1 0 75166
## 2 1 44224
```

```
head(as.character(Hotel_bookings$is_canceled))
```

```
## [1] "0" "0" "0" "0" "0" "0"
```

```
# Create the pie chart for market segment
being_cancelled_chart<- ggplot(data=being_cancelled_df, aes(x=`Is cancelled`, y=`Total Number`,
fill=`Is cancelled`))+
   geom_bar(stat="identity")+
        labs(title = "Rooms are are being cancelled", fill = "0 is No, 1 is Yes")+
        geom_text(aes(label=`Total Number`), position=position_dodge(width=0.9), vjust=-0.25)
being_cancelled_chart</pre>
```

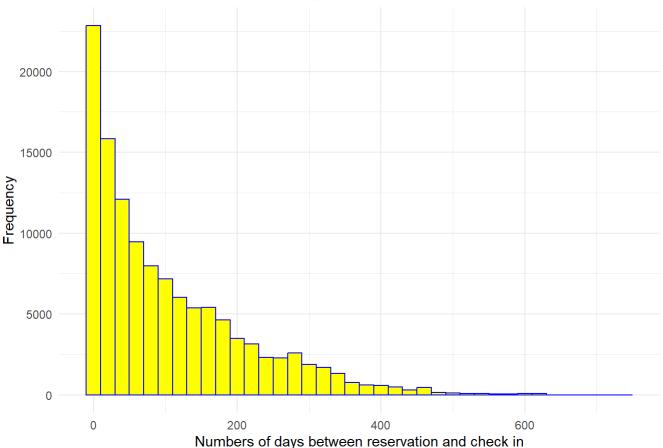
Rooms are are being cancelled



#1 is being cancelled, 0 is not cancelled

```
#EDA for numerical portion
#lead_time distribution
ggplot(Hotel_bookings, aes(x = lead_time)) +
  geom_histogram(binwidth = 20, fill = "yellow", color = "Blue") +
  labs(
    title = "Days between guests from making reservation to check in",
    x = "Numbers of days between reservation and check in",
    y= "Frequency"
) +
  theme_minimal()
```

Days between guests from making reservation to check in

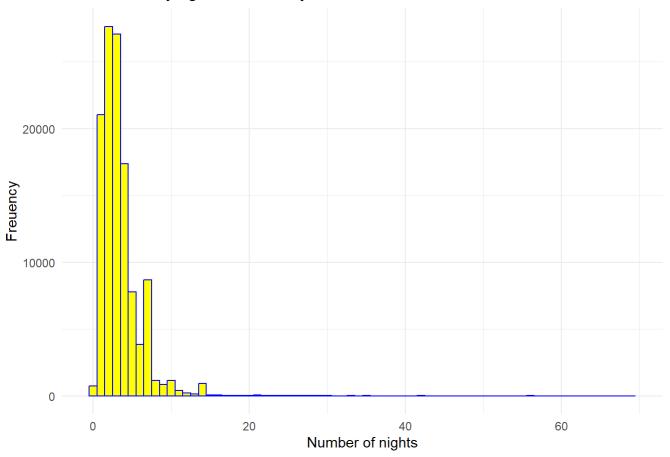


#number of nights stayed
Hotel_bookings\$stays <- Hotel_bookings\$stays_in_weekend_nights+Hotel_bookings\$stays_in_week_nigh
ts
head(as.numeric(Hotel_bookings\$stays))</pre>

[1] 0 0 1 1 2 2

```
ggplot(Hotel_bookings, aes(x = stays)) +
  geom_histogram(binwidth = 1, fill = "yellow", color = "Blue") +
  labs(
    title = "Number of days guests has stay in the room",
    x = "Number of nights",
    y = "Freuency"
  ) +
  theme_minimal()
```

Number of days guests has stay in the room



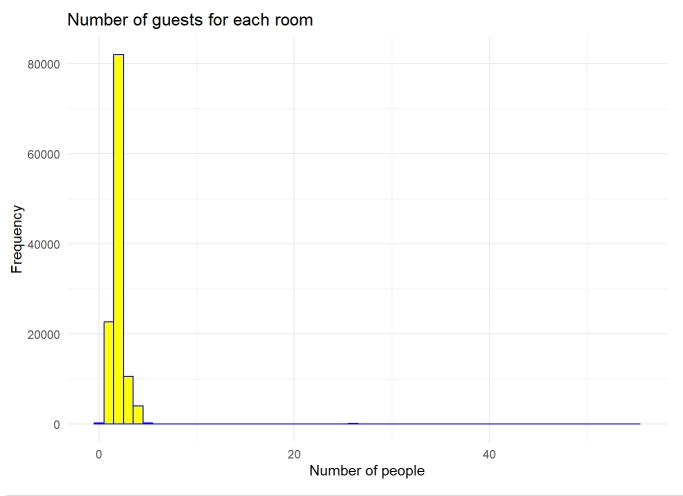
#number of total person

Hotel_bookings\$people <- Hotel_bookings\$adults+Hotel_bookings\$children+Hotel_bookings\$babies
head(as.numeric(Hotel_bookings\$people))</pre>

[1] 2 2 1 1 2 2

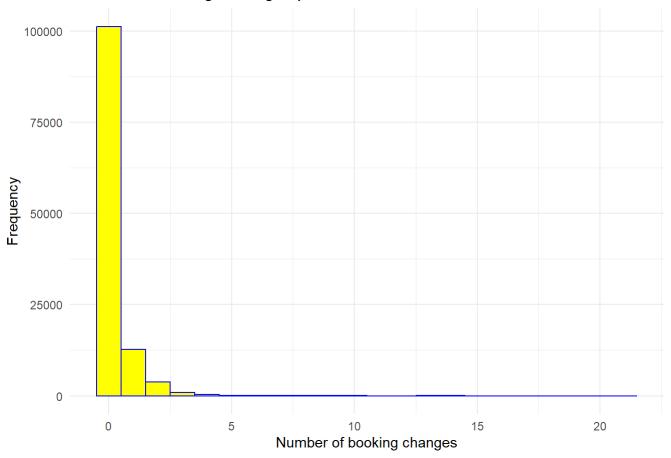
```
ggplot(Hotel_bookings, aes(x = people)) +
  geom_histogram(binwidth = 1, fill = "yellow", color = "Blue") +
  labs(
    title = "Number of guests for each room",
    x = "Number of people",
    y = "Frequency"
  ) +
  theme_minimal()
```

```
## Warning: Removed 4 rows containing non-finite values (`stat_bin()`).
```

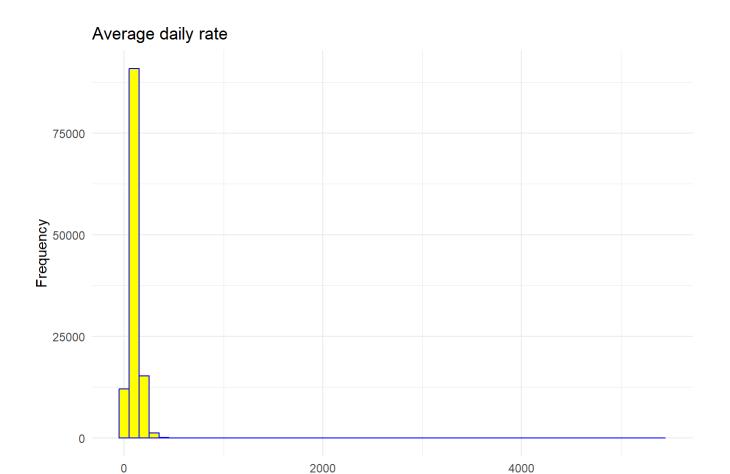


```
#booking changes
ggplot(Hotel_bookings, aes(x = booking_changes)) +
  geom_histogram(binwidth = 1, fill = "yellow", color = "Blue") +
  labs(
    title = "Number of bookings changes prior to the actual check-in",
    x = "Number of booking changes",
    y = "Frequency"
  ) +
  theme_minimal()
```

Number of bookings changes prior to the actual check-in

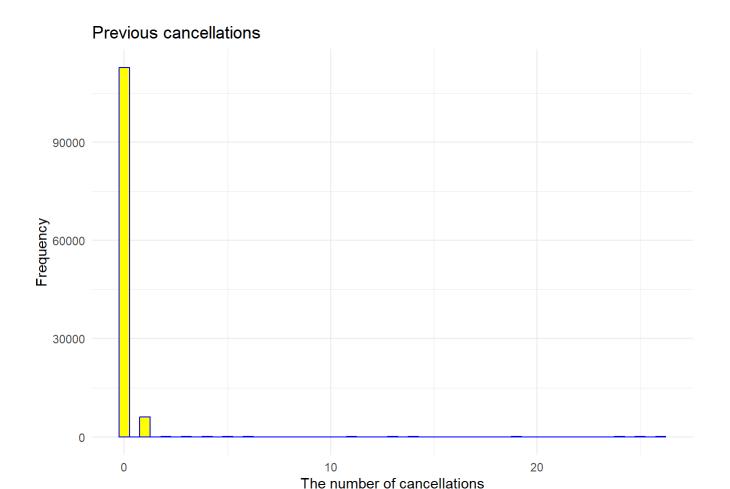


```
#adr
ggplot(Hotel_bookings, aes(x = adr)) +
  geom_histogram(binwidth = 100, fill = "yellow", color = "Blue") +
  labs(
    title = "Average daily rate",
    x = "Daily rates ",
    y = "Frequency"
  ) +
  theme_minimal()
```



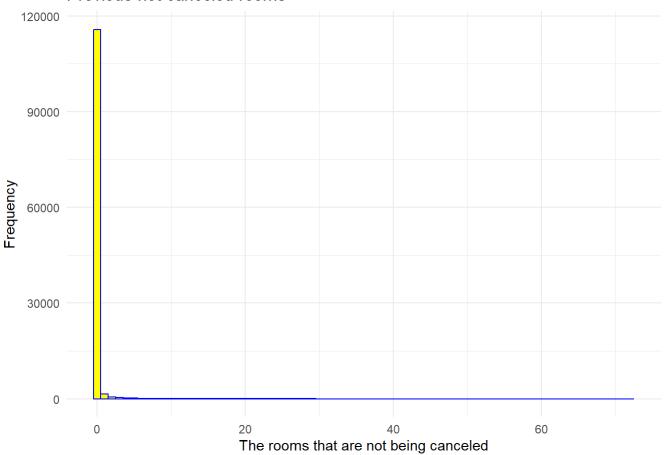
```
#previous cancellations
ggplot(Hotel_bookings, aes(x = previous_cancellations)) +
    geom_histogram(binwidth = 0.5, fill = "yellow", color = "Blue") +
    labs(
        title = "Previous cancellations",
        x = "The number of cancellations",
        y = "Frequency"
    ) +
    theme_minimal()
```

Daily rates



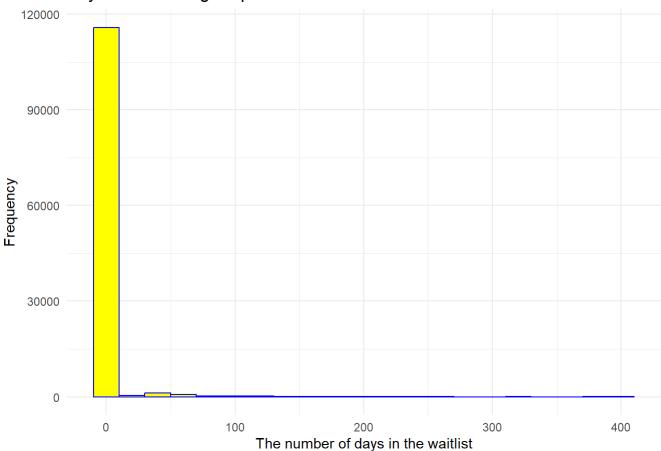
```
#previous not canceled room
ggplot(Hotel_bookings, aes(x = previous_bookings_not_canceled)) +
  geom_histogram(binwidth = 1, fill = "yellow", color = "Blue") +
  labs(
    title = "Previous not canceled rooms",
    x = "The rooms that are not being canceled",
    y = "Frequency"
  ) +
  theme_minimal()
```

Previous not canceled rooms



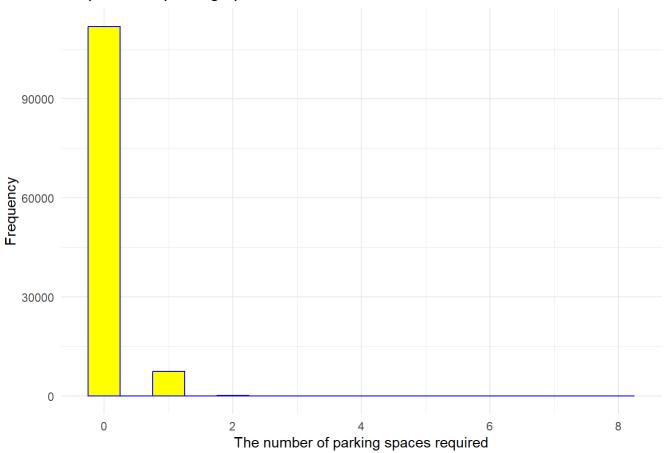
```
#Waiting list
ggplot(Hotel_bookings, aes(x = days_in_waiting_list)) +
  geom_histogram(binwidth = 20, fill = "yellow", color = "Blue") +
  labs(
    title = "Days in the waiting list prior to actual reserved",
    x = "The number of days in the waitlist",
    y = "Frequency"
  ) +
  theme_minimal()
```

Days in the waiting list prior to actual reserved



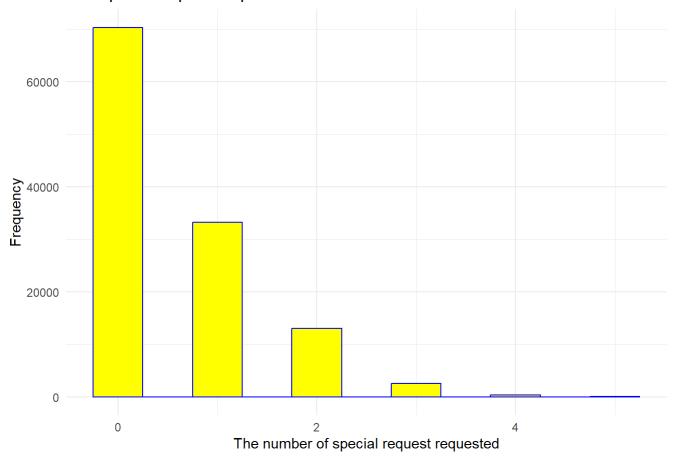
```
#require spaces
ggplot(Hotel_bookings, aes(x = required_car_parking_spaces)) +
  geom_histogram(binwidth = 0.5, fill = "yellow", color = "Blue") +
  labs(
    title = "Required car parking spaces for hotel",
    x = "The number of parking spaces required",
    y = "Frequency"
  ) +
  theme_minimal()
```





```
#special requests
ggplot(Hotel_bookings, aes(x = total_of_special_requests)) +
  geom_histogram(binwidth = 0.5, fill = "yellow", color = "Blue") +
  labs(
    title = "The special request requested",
    x = "The number of special request requested",
    y = "Frequency"
  ) +
  theme_minimal()
```

The special request requested



#delete unnecessary columns

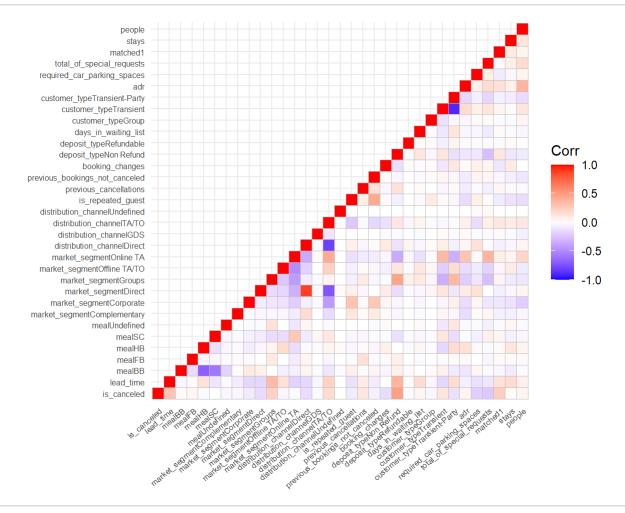
Hotel_bookings2 <- subset(Hotel_bookings, select = -c(arrival_date_year,arrival_date_month, arrival_date_week_number, arrival_date_day_of_month, agent, company, reservation_status_date, adult s, children, babies, stays_in_weekend_nights, stays_in_week_nights, country, hotel, reservation_status, reserved_room_type, assigned_room_type)) head(Hotel_bookings2)

```
## # A tibble: 6 x 18
                                 market_segment distribution_channel
##
     is_canceled lead_time meal
           <dbl>
##
                     <dbl> <chr> <chr>
                                                 <chr>>
## 1
               0
                       342 BB
                                 Direct
                                                 Direct
               0
## 2
                       737 BB
                                  Direct
                                                 Direct
## 3
               0
                         7 BB
                                 Direct
                                                 Direct
## 4
               0
                                                 Corporate
                        13 BB
                                  Corporate
## 5
               0
                        14 BB
                                  Online TA
                                                 TA/TO
               0
                        14 BB
                                 Online TA
                                                 TA/TO
## 6
## # i 13 more variables: is_repeated_guest <dbl>, previous_cancellations <dbl>,
       previous bookings not canceled <dbl>, booking changes <dbl>,
## #
       deposit_type <chr>, days_in_waiting_list <dbl>, customer_type <chr>,
## #
       adr <dbl>, required_car_parking_spaces <dbl>,
## #
## #
       total_of_special_requests <dbl>, matched <chr>, stays <dbl>, people <dbl>
```

```
#correlation matrix:
```

```
matrix<- model.matrix(~0+., data=Hotel_bookings2) %>%
   cor(use="pairwise.complete.obs") %>%
   ggcorrplot(show.diag=TRUE, type="lower", lab=FALSE, lab_size=1, tl.cex=6, tl.srt=40)
```

matrix



#Build out regression models: Full models
full_model <- glm(is_canceled ~., data=Hotel_bookings2, family=binomial)</pre>

Warning: glm.fit: fitted probabilities numerically 0 or 1 occurred

summary(full_model)

```
##
## Call:
## glm(formula = is_canceled ~ ., family = binomial, data = Hotel_bookings2)
##
## Deviance Residuals:
##
      Min
                1Q
                     Median
                                  3Q
                                          Max
  -8.4904 -0.7444 -0.3047
##
                              0.2046
                                       5.9435
##
## Coefficients:
                                   Estimate Std. Error z value Pr(>|z|)
##
## (Intercept)
                                 -4.129e+00 1.838e-01 -22.465 < 2e-16 ***
## lead time
                                  3.579e-03 9.309e-05 38.445 < 2e-16 ***
## mealFB
                                  7.938e-01 1.083e-01 7.331 2.28e-13 ***
## mealHB
                                 -8.222e-02 2.647e-02 -3.106 0.001894 **
## mealSC
                                  5.882e-02 2.459e-02
                                                        2.392 0.016745 *
## mealUndefined
                                 -4.678e-01 9.857e-02 -4.746 2.07e-06 ***
## market segmentComplementary
                                  7.987e-01 2.254e-01 3.544 0.000395 ***
## market_segmentCorporate
                                  9.784e-03 1.765e-01
                                                        0.055 0.955789
## market segmentDirect
                                  2.113e-01 1.960e-01
                                                        1.078 0.281083
## market_segmentGroups
                                  2.444e-01 1.847e-01
                                                        1.324 0.185599
## market segmentOffline TA/TO
                                 -3.656e-01 1.852e-01 -1.975 0.048306 *
## market_segmentOnline TA
                                  9.168e-01 1.845e-01 4.968 6.76e-07 ***
## distribution_channelDirect
                                 -5.964e-01 9.542e-02 -6.251 4.09e-10 ***
                                 -1.161e+00 2.018e-01 -5.755 8.67e-09 ***
## distribution_channelGDS
                                 -1.870e-01 7.108e-02 -2.631 0.008516 **
## distribution channelTA/TO
                                  1.941e+03 7.673e+05
                                                        0.003 0.997981
## distribution_channelUndefined
## is_repeated_guest
                                 -6.213e-01 8.553e-02 -7.264 3.75e-13 ***
                                  2.724e+00 6.051e-02 45.019 < 2e-16 ***
## previous cancellations
## previous bookings not canceled -4.914e-01 2.526e-02 -19.452 < 2e-16 ***
                                 -3.421e-01 1.524e-02 -22.456 < 2e-16 ***
## booking changes
## deposit_typeNon Refund
                                  5.429e+00 1.127e-01 48.151 < 2e-16 ***
## deposit typeRefundable
                                  1.457e-01 2.149e-01
                                                        0.678 0.497738
                                 -1.653e-04 4.812e-04 -0.344 0.731189
## days_in_waiting_list
## customer_typeGroup
                                 -1.212e-01 1.713e-01 -0.707 0.479324
                                  8.585e-01 5.356e-02 16.031 < 2e-16 ***
## customer_typeTransient
                                  3.931e-01 5.699e-02 6.897 5.30e-12 ***
## customer typeTransient-Party
                                  3.230e-03 1.959e-04 16.486 < 2e-16 ***
## adr
## required_car_parking_spaces
                                 -1.953e+03 7.673e+05 -0.003 0.997969
                                 -7.086e-01 1.152e-02 -61.488 < 2e-16 ***
## total_of_special_requests
## matched1
                                  1.778e+00 4.031e-02 44.101 < 2e-16 ***
## stays
                                  4.009e-02 3.128e-03 12.817 < 2e-16 ***
## people
                                  1.237e-01 1.281e-02
                                                        9.655 < 2e-16 ***
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## (Dispersion parameter for binomial family taken to be 1)
##
##
      Null deviance: 157390 on 119385 degrees of freedom
## Residual deviance: 99685 on 119354 degrees of freedom
    (4 observations deleted due to missingness)
## AIC: 99749
```

```
##
## Number of Fisher Scoring iterations: 12
```

anova(full_model)

```
## Warning: glm.fit: fitted probabilities numerically 0 or 1 occurred

## Warning: glm.fit: fitted probabilities numerically 0 or 1 occurred

## Warning: glm.fit: fitted probabilities numerically 0 or 1 occurred

## Warning: glm.fit: fitted probabilities numerically 0 or 1 occurred

## Warning: glm.fit: fitted probabilities numerically 0 or 1 occurred

## Warning: glm.fit: fitted probabilities numerically 0 or 1 occurred

## Warning: glm.fit: fitted probabilities numerically 0 or 1 occurred

## Warning: glm.fit: fitted probabilities numerically 0 or 1 occurred

## Warning: glm.fit: fitted probabilities numerically 0 or 1 occurred

## Warning: glm.fit: fitted probabilities numerically 0 or 1 occurred

## Warning: glm.fit: fitted probabilities numerically 0 or 1 occurred

## Warning: glm.fit: fitted probabilities numerically 0 or 1 occurred

## Warning: glm.fit: fitted probabilities numerically 0 or 1 occurred
```

```
## Analysis of Deviance Table
##
## Model: binomial, link: logit
##
## Response: is_canceled
##
   Terms added sequentially (first to last)
##
##
##
                                   Df Deviance Resid. Df Resid. Dev
##
## NULL
                                                   119385
                                                               157390
## lead_time
                                    1
                                       10244.0
                                                   119384
                                                              147146
## meal
                                    4
                                         768.2
                                                   119380
                                                              146378
## market segment
                                    6
                                        4145.3
                                                   119374
                                                              142233
## distribution channel
                                    4
                                         471.7
                                                   119370
                                                              141761
## is_repeated_guest
                                    1
                                         191.2
                                                   119369
                                                              141570
## previous cancellations
                                    1
                                        4419.8
                                                   119368
                                                              137150
## previous_bookings_not_canceled
                                        1677.3
                                    1
                                                   119367
                                                              135473
                                        2471.7
## booking_changes
                                    1
                                                   119366
                                                              133001
## deposit_type
                                    2
                                      19646.4
                                                   119364
                                                              113355
## days in waiting list
                                    1
                                            0.7
                                                   119363
                                                              113354
                                    3
## customer_type
                                          713.0
                                                   119360
                                                              112641
## adr
                                    1
                                          525.5
                                                   119359
                                                              112115
## required_car_parking_spaces
                                        4598.4
                                                              107517
                                    1
                                                   119358
## total of special requests
                                    1
                                        4529.0
                                                              102988
                                                   119357
## matched
                                    1
                                        3022.4
                                                                99966
                                                   119356
## stays
                                    1
                                         176.1
                                                   119355
                                                                99789
                                    1
                                          104.8
## people
                                                   119354
                                                                99685
```

vif(full_model)

```
##
                                          GVIF Df GVIF^(1/(2*Df))
## lead_time
                                  1.298135e+00
                                                         1.139357
## meal
                                  1.377405e+00 4
                                                         1.040837
## market segment
                                  6.903104e+01 6
                                                         1.423160
## distribution_channel
                                  5.170651e+07 4
                                                         9.208590
## is repeated guest
                                  1.325286e+00 1
                                                         1.151211
## previous_cancellations
                                  1.545963e+00 1
                                                         1.243367
## previous bookings not canceled 1.624514e+00 1
                                                         1.274564
## booking_changes
                                  1.034910e+00 1
                                                         1.017305
## deposit_type
                                  1.082540e+00 2
                                                         1.020025
                                  1.072591e+00 1
## days_in_waiting_list
                                                         1.035660
## customer type
                                  2.209880e+00 3
                                                         1.141287
## adr
                                  1.475681e+00 1
                                                         1.214776
## required_car_parking_spaces
                                  2.053906e+06 1
                                                      1433.145343
## total_of_special_requests
                                  1.184319e+00 1
                                                         1.088264
## matched
                                  1.016251e+00 1
                                                         1.008093
## stays
                                  1.158580e+00 1
                                                         1.076374
## people
                                  1.314950e+00 1
                                                         1.146713
```

```
#reduced model, after displayed the full model, key factors exposed to hotel cancellation

reduced_model <- glm(is_canceled ~ lead_time + meal +
    is_repeated_guest + previous_cancellations + previous_bookings_not_canceled +
    booking_changes + customer_type +
    adr + total_of_special_requests +
    stays + people + matched, data=Hotel_bookings2, family=binomial)</pre>
```

Warning: glm.fit: fitted probabilities numerically 0 or 1 occurred

summary(reduced_model)

```
##
## Call:
## glm(formula = is canceled ~ lead time + meal + is repeated guest +
##
      previous cancellations + previous bookings not canceled +
##
      booking_changes + customer_type + adr + total_of_special_requests +
##
      stays + people + matched, family = binomial, data = Hotel_bookings2)
##
## Deviance Residuals:
##
      Min
                1Q
                     Median
                                  3Q
                                          Max
  -8.4904 -0.8436 -0.3956
                              0.8898
                                       6.4027
##
##
## Coefficients:
##
                                   Estimate Std. Error z value Pr(>|z|)
## (Intercept)
                                 -4.202e+00 6.808e-02 -61.715 < 2e-16 ***
## lead time
                                  5.956e-03 7.705e-05 77.293 < 2e-16 ***
## mealFB
                                  8.563e-01 8.741e-02 9.796 < 2e-16 ***
## mealHB
                                 -2.216e-01 2.330e-02 -9.510 < 2e-16 ***
## mealSC
                                  1.022e-01 2.367e-02
                                                        4.317 1.58e-05 ***
                                 -3.287e-01 8.238e-02 -3.990 6.60e-05 ***
## mealUndefined
## is_repeated_guest
                                 -1.182e+00 8.364e-02 -14.133 < 2e-16 ***
                                  3.104e+00 5.690e-02 54.550 < 2e-16 ***
## previous cancellations
## previous_bookings_not_canceled -6.041e-01 2.617e-02 -23.085 < 2e-16 ***
## booking_changes
                                 -5.239e-01 1.550e-02 -33.790 < 2e-16 ***
                                 -2.166e-02 1.640e-01 -0.132 0.894950
## customer_typeGroup
                                  1.484e+00 5.229e-02 28.372 < 2e-16 ***
## customer typeTransient
                                  2.029e-01 5.462e-02
                                                        3.714 0.000204 ***
## customer_typeTransient-Party
                                  3.569e-03 1.676e-04 21.301 < 2e-16 ***
## adr
                                 -7.997e-01 1.061e-02 -75.370 < 2e-16 ***
## total of special requests
                                 -1.142e-02 2.958e-03 -3.861 0.000113 ***
## stays
                                  4.653e-03 1.039e-02 0.448 0.654263
## people
## matched1
                                  2.089e+00 3.842e-02 54.363 < 2e-16 ***
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## (Dispersion parameter for binomial family taken to be 1)
##
##
      Null deviance: 157390 on 119385 degrees of freedom
## Residual deviance: 118986 on 119368 degrees of freedom
     (4 observations deleted due to missingness)
##
## AIC: 119022
##
## Number of Fisher Scoring iterations: 8
```

```
anova(reduced model)
```

```
## Warning: glm.fit: fitted probabilities numerically 0 or 1 occurred
## Warning: glm.fit: fitted probabilities numerically 0 or 1 occurred
## Warning: glm.fit: fitted probabilities numerically 0 or 1 occurred
## Warning: glm.fit: fitted probabilities numerically 0 or 1 occurred
## Warning: glm.fit: fitted probabilities numerically 0 or 1 occurred
## Warning: glm.fit: fitted probabilities numerically 0 or 1 occurred
## Warning: glm.fit: algorithm did not converge
## Warning: glm.fit: fitted probabilities numerically 0 or 1 occurred
## Warning: glm.fit: algorithm did not converge
## Warning: glm.fit: fitted probabilities numerically 0 or 1 occurred
## Analysis of Deviance Table
##
## Model: binomial, link: logit
##
## Response: is_canceled
##
## Terms added sequentially (first to last)
##
##
##
                                  Df Deviance Resid. Df Resid. Dev
## NULL
                                                 119385
                                                             157390
## lead_time
                                   1 10244.0
                                                 119384
                                                             147146
                                   4
## meal
                                        768.2
                                                 119380
                                                             146378
## is repeated guest
                                   1
                                        410.9
                                                 119379
                                                             145967
## previous cancellations
                                   1
                                       4946.4
                                                 119378
                                                             141021
## previous_bookings_not_canceled 1
                                       2020.3
                                                 119377
                                                             139001
## booking changes
                                       2738.8
                                                 119376
                                                             136262
                                   1
                                   3
                                       5041.3
                                                 119373
                                                             131220
## customer_type
```

```
#Determine which one
anova(full_model, reduced_model)
```

119372

119371

119370

119369

119368

130812

123789

123787

123785

118986

1

1

1

1

1

408.9

2.2

1.2

7022.6

4799.4

adr

stays

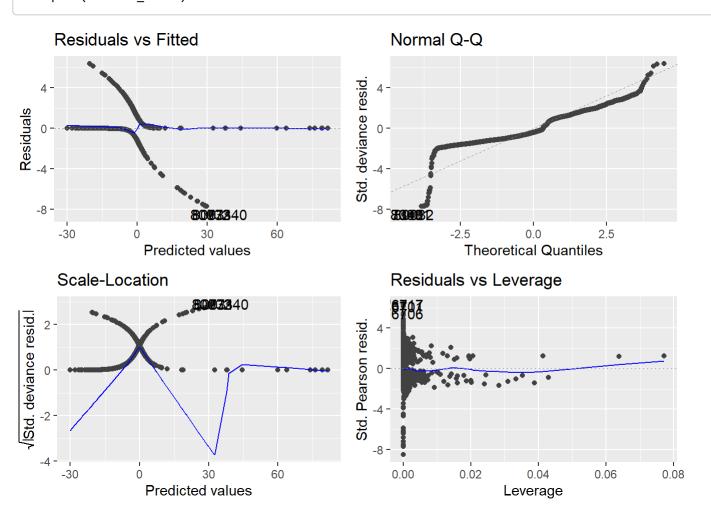
people

matched

total_of_special_requests

```
## Analysis of Deviance Table
##
## Model 1: is canceled ~ lead time + meal + market segment + distribution channel +
       is repeated guest + previous cancellations + previous bookings not canceled +
##
       booking_changes + deposit_type + days_in_waiting_list + customer_type +
##
##
       adr + required_car_parking_spaces + total_of_special_requests +
       matched + stays + people
##
## Model 2: is_canceled ~ lead_time + meal + is_repeated_guest + previous_cancellations +
##
       previous_bookings_not_canceled + booking_changes + customer_type +
##
       adr + total of special requests + stays + people + matched
     Resid. Df Resid. Dev Df Deviance
##
        119354
                    99685
## 1
        119368
## 2
                   118986 -14
                                -19301
```

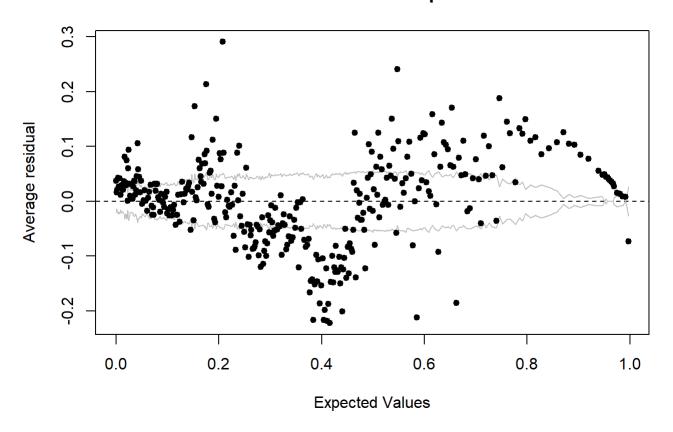
#assumptions for the selection ones
autoplot(reduced model)



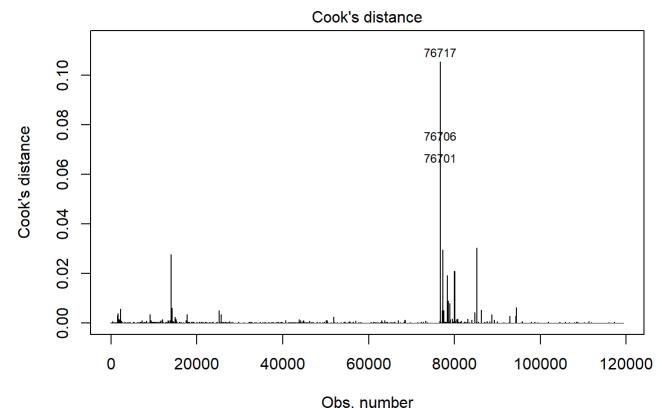
#VIF for selected model
vif(reduced model)

```
##
                                      GVIF Df GVIF^(1/(2*Df))
## lead time
                                  1.172163 1
                                                      1.082665
## meal
                                  1.180464 4
                                                      1.020955
## is_repeated_guest
                                  1.285010 1
                                                      1.133583
## previous_cancellations
                                  1.472305 1
                                                      1.213386
## previous_bookings_not_canceled 1.499041 1
                                                      1.224353
## booking_changes
                                  1.020656 1
                                                      1.010275
## customer_type
                                  1.350050 3
                                                      1.051296
## adr
                                  1.278021 1
                                                      1.130496
## total_of_special_requests
                                  1.072047 1
                                                      1.035397
## stays
                                  1.128518 1
                                                      1.062317
## people
                                  1.220434 1
                                                      1.104733
## matched
                                  1.013263 1
                                                      1.006609
durbinWatsonTest(reduced_model)
##
   lag Autocorrelation D-W Statistic p-value
              0.7600409
                            0.4799015
##
     1
## Alternative hypothesis: rho != 0
set.seed(1)
sample <- sample(c(TRUE, FALSE), nrow(Hotel_bookings2), replace=TRUE, prob=c(0.7,0.3))</pre>
train <- Hotel bookings2[sample, ]</pre>
test <- Hotel_bookings2[!sample, ]</pre>
#AUC
prediction <- predict(reduced model, test, type="response")</pre>
roc_object <- roc(test$is_canceled, prediction)</pre>
## Setting levels: control = 0, case = 1
## Setting direction: controls < cases
auc(roc_object)
## Area under the curve: 0.817
binnedplot(fitted(reduced_model),
           residuals(reduced model, type="response"),
           nclass=NULL,
           xlab="Expected Values",
           ylab="Average residual",
           main="Binned residual plot",
           cex.pts=0.8,
           col.pts=1,
           col.int="gray")
```

Binned residual plot



plot(reduced_model, which = 4, id.n = 3)



glm(is_canceled ~ lead_time + meal + is_repeated_guest + previous_cancellat ...

```
anov <- aov(reduced_model)
anov</pre>
```

```
## Call:
##
      aov(formula = reduced model)
##
## Terms:
##
                   lead_time
                                   meal is_repeated_guest previous_cancellations
                    2393.028
                                                   66.059
                                                                          209.853
## Sum of Squares
                                165.065
## Deg. of Freedom
##
                   previous_bookings_not_canceled booking_changes customer_type
                                            24.735
                                                            523.532
                                                                          793.919
## Sum of Squares
## Deg. of Freedom
                                                 1
##
                         adr total_of_special_requests
                                                             stays
                                                                      people
## Sum of Squares
                      48.376
                                               1465.415
                                                             2.695
                                                                       0.470
## Deg. of Freedom
                           1
                                                                 1
##
                     matched Residuals
## Sum of Squares
                     774.652 21373.327
## Deg. of Freedom
                                 119368
                            1
##
## Residual standard error: 0.4231478
## Estimated effects may be unbalanced
## 4 observations deleted due to missingness
```