New York Airbnb Price Prediction

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Introduction



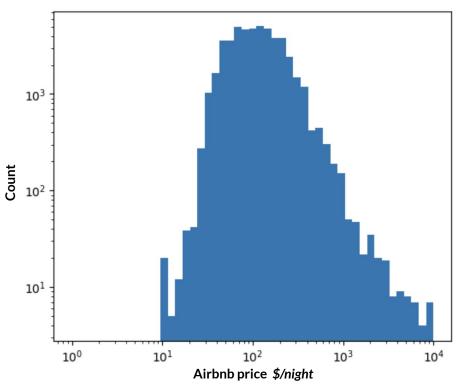
- Individual Airbnb hosts in New York might not have efficient pricing strategies due to a lack of market information
- Incorrect pricing might potentially decrease hosts' revenue
- Regression Task: Developing a pricing technique based on New York Airbnb market data
- Data used: New York City Airbnb Open Data in 2019
 - Sourced from Inside Airbnb
 - 48,895 Observations
 - 16 Variables

EDA - Price



- Target Variable: Price
- Right Skewed
 - Listing price can be very expensive
 - Maximum price: \$10,000
 - Listing price can not be below \$0
 - Minimum price: \$0
 - Drop rows with price = \$0
- Percentage of extreme outlier: 2.7%

New York City Airbnb Price Distribution

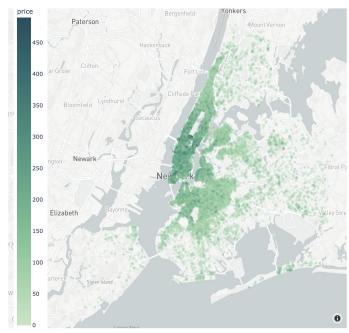


EDA - Price and Location



- Ignore the extreme outlier effect
- Darker Shade indicates a higher price
 - High price Airbnb centered at Manhattan and North Brooklyn
 - Price decreases as we moved away from the center
- Dots (Airbnb) are more crowded in downtown region

Relationship between Price and Location

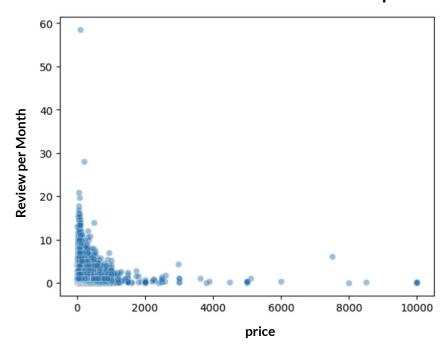


EDA - Price and Review Rate



- Most dots (Airbnb) are located in bottom left corner
- Price increases, review rate decreases

Review Rate and Price Relationship

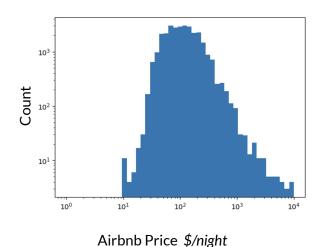


Data Splitting

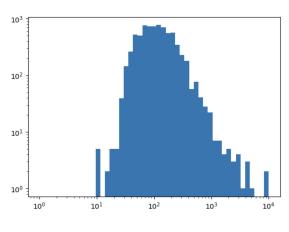


- Stratification on right skewed y data Overall distribution captured
 - Train: **70%**, Validation **20%**, Test **10%**

Training Set Price Distribution

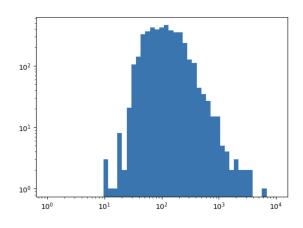


Validation Set Price Distribution



Airbnb Price \$/night

Test Set Price Distribution



Airbnb Price \$/night

Preprocessing



- 4 types of preprocessor were used:
 - Ordinal encoder
 - e.g. room type
 - share room, private room, entire house
 - One-hot encoder
 - e.g. neighborhood
 - Manhattan, Brooklyn
 - Minmax scaler
 - e.g. availability
 - 0 365
 - Standard scaler
 - e.g. number of reviews
 - 0 infinity
- Feature number change for X:
 - Before: 15 columns
 - o After: 231 columns

Missing value

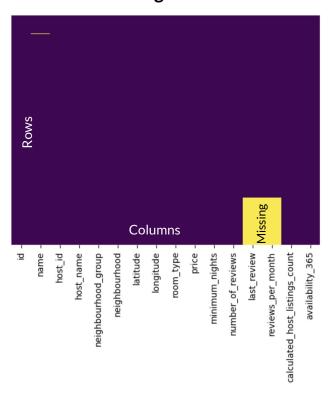


- 4 variables contain missing values:
- name and host_name
 - Require NLP strategies to extract potential value
 - Drop
- last_review and reviews_per_month
 - Missing at the same time
 - More advanced method required (after midterm)
 - Keep

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	Total number of missing values	Percent
last_review	10052	0.205583
reviews_per_month	10052	0.205583
host_name	21	0.000429
name	16	0.000327

Missing Pattern



Thank You for Your Time

Any questions?