Reconciliation of Non-GAAP Financial Measure—Fiscal 2003, Fiscal 2002 and Fiscal 2001 Excluding Nonrecurring/Infrequent Items: The following table summarizes the effect of nonrecurring or infrequent items on operating results for fiscal 2003. The nonrecurring or infrequent items include a pre-tax gain of \$4.6 million as a result of the disposition of properties associated with the fiscal 2001 restructuring and impairment charges, a \$4.7 million pre-tax gain associated with the settlement of certain liabilities and the payment of a note from the TruckPro sale in December 2001, and a \$10.0 million pre-tax negative impact and the reclassification of certain vendor funding to increase operating expenses by \$53 million and decrease cost of goods sold by \$43 million, both related to the implementation of EITF Issue No. 02-16.

| (in thousands, except per share and percentage data) | Fiscal 2003<br>Results of<br>Operations | Percent of<br>Revenue | Nonrecurring<br>or Infrequent<br>Items | Fiscal 2003 Results of Operations Excluding Nonrecurring or Infrequent Items | Percent of<br>Revenue |
|--|---|-----------------------|--|--|-----------------------|
| Net sales  | \$5,457,123                             | 100.0%                | \$ —                                   | \$5,457,123  | 100.0%                |
| Cost of goods sold                                   | 2,942,114                               | 53.9%                 | 42,600                                 | 2,984,714  | 54.7%                 |
| Gross profit   | 2,515,009                               | 46.1%                 | (42,600)                               | 2,472,409  | 45.3%                 |
| Operating expenses                                   | 1,597,212                               | 29.3%                 | (43,300)                               | 1,553,912  | 28.5%                 |
| Operating profit                                     | 917,797                                 | 16.8%                 | 700                                    | 918,497  | 16.8%                 |
| Interest expense, net                                | 84,790                                  | 1.5%                  | _                                      | 84,790   | 1.5%                  |
| Income before taxes                                  | 833,007                                 | 15.3%                 | 700                                    | 833,707  | 15.3%                 |
| Income taxes   | 315,403                                 | 5.8%                  | 265                                    | 315,668  | 5.8%                  |
| Net income   | \$ 517,604                              | 9.5%                  | \$ 435                                 | \$ 518,039   | 9.5%                  |
| Diluted earnings per share                           | \$ 5.34                                 |                       | \$ —                                   | \$ 5.34  |                       |

The following table summarizes the favorable impact of the additional week of the 53 week fiscal year ended August 31, 2002.

| (in thousands, except per share and percentage data) | Fiscal 2002<br>Results of<br>Operations | Percent of<br>Revenue | Results of<br>Operations<br>for<br>53rd Week | Fiscal 2002 Results of Operations Excluding 53rd Week | Percent of<br>Revenue |
|--|---|-----------------------|--|---|-----------------------|
| Net sales  | \$5,325,510                             | 100.0%                | \$(109,079)                                  | \$5,216,431   | 100.0%                |
| Cost of goods sold                                   | 2,950,123                               | 55.4%                 | (58,688)                                     | 2,891,435   | 55.4%                 |
| Gross profit   | 2,375,387                               | 44.6%                 | (50,391)                                     | 2,324,996   | 44.6%                 |
| Operating expenses                                   | 1,604,379                               | 30.1%                 | (20,911)                                     | 1,583,468   | 30.4%                 |
| Operating profit                                     | 771,008                                 | 14.5%                 | (29,480)                                     | 741,528   | 14.2%                 |
| Interest expense, net                                | 79,860                                  | 1.5%                  |  | 79,860  | 1.5%                  |
| Income before taxes                                  | 691,148                                 | 13.0%                 | (29,480)                                     | 661,668   | 12.7%                 |
| Income taxes   | 263,000                                 | 5.0%                  | (11,210)                                     | 251,790   | 4.8%                  |
| Net income   | \$ 428,148                              | 8.0%                  | \$ (18,270)                                  | \$ 409,878  | 7.9%                  |
| Diluted earnings per share                           | \$ 4.00                                 |                       | \$ (0.17)                                    | \$ 3.83   |                       |