

COMPARATIVE OPERATING STATISTICS

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	2003	2002	2001	2000	1999
<b>Utility Operations Sales:</b>					
Energy Sales--KWh (in thousands):					
Residential	2,405,488	2,298,542	2,197,889	2,171,945	2,027,589
Commercial	3,379,147	3,254,576	3,213,208	3,133,996	2,981,656
Industrial	1,346,940	1,612,723	1,603,266	1,544,367	1,559,155
Other ultimate customers	221,137	240,665	240,934	238,635	235,183
TOTAL KWH SALES	7,352,712	7,406,506	7,255,297	7,088,943	6,803,583
<b>Gas Throughput—Decatherms (in thousands):</b>					
Residential	27,416	29,627	27,848	28,810	32,121
Commercial	10,810	12,009	10,421	9,859	11,106
Industrial	485	749	3,920	5,038	2,338
Other	5,510	4,807	4,355	6,426	6,538
TOTAL GAS SALES	44,221	47,192	46,544	50,133	52,103
Transportation throughput	50,756	44,889	51,395	44,871	40,161
TOTAL GAS THROUGHPUT	94,977	92,081	97,939	95,004	92,264
<b>Revenues (in thousands):</b>					
Electric Revenues:					
Residential	\$ 203,710	\$ 197,174	\$ 187,600	\$ 186,133	\$ 184,088
Commercial	252,876	247,800	242,372	238,243	238,830
Industrial	67,388	82,009	82,752	79,671	85,828
Other ultimate customers	14,069	14,942	14,795	14,618	13,777
TOTAL REVENUES TO ULTIMATE CUSTOMERS	538,043	541,925	527,519	518,665	522,523
Transmission revenues	19,453	23,150	26,553	16,855	15,519
Miscellaneous electric revenues	5,807	5,014	5,154	3,163	2,826
TOTAL ELECTRIC REVENUES	\$ 563,303	\$ 570,089	\$ 559,226	\$ 538,683	\$ 540,868
<b>Gas Revenues:</b>					
Residential	\$ 226,799	\$ 176,284	\$ 221,409	\$ 203,208	\$ 160,311
Commercial	72,269	53,734	65,654	56,283	39,311
Industrial	2,820	2,872	27,519	24,206	8,550
Other	37,473	26,781	36,495	37,360	26,168
Revenues from gas sales	339,361	259,671	351,077	321,057	234,340
Transportation	18,906	17,735	20,188	14,163	12,390
TOTAL GAS REVENUES	\$ 358,267	\$ 277,406	\$ 371,265	\$ 335,220	\$ 246,730
TOTAL UTILITY REVENUES	\$ 921,570	\$ 847,495	\$ 930,491	\$ 873,903	\$ 787,598

Utility Customers at Year End:

Electric:					
Residential	358,099	345,588	340,656	332,332	321,949
Commercial	42,391	41,092	40,065	39,525	38,435
Industrial	296	311	377	371	375
Other ultimate customers	822	796	924	625	625
TOTAL ULTIMATE CUSTOMERS	401,608	387,787	382,022	372,853	361,384
Sales for Resale	72	76	79	81	83
TOTAL CUSTOMERS	401,680	387,863	382,101	372,934	361,467
Gas:					
Residential	421,104	411,642	404,753	398,623	390,428
Commercial	34,645	35,194	32,894	32,626	32,116
Industrial	46	58	50	50	51
Other	2,983	3,664	3,528	3,612	3,688
Transportation	40	27	34	32	32
TOTAL CUSTOMERS	458,818	450,585	441,259	434,943	426,315

Wholesale Operations Sales:

Energy Sales—MWh:					
Long-term contracts	2,719,432	844,168	1,463,031	330,003	1,185,916
Forward sales	3,237,525	-	-	-	-
Short-term sales	5,531,019	7,269,242	10,596,004	10,213,725	8,585,705
TOTAL SALES TO ULTIMATE CUSTOMERS	11,487,976	8,113,410	12,059,035	10,543,728	9,771,621
Revenues (in thousands):					
Long-term contracts	\$ 147,447	\$ 58,546	\$ 77,250	\$ 87,731	\$ 66,353
Forward sales	151,543	3,575	(2,572)	(14,768)	(2,300)
Short-term sales	234,843	207,674	1,247,471	577,811	260,856
TOTAL WHOLESALE REVENUES	\$ 533,833	\$ 269,795	\$ 1,322,149	\$ 650,774	\$ 324,909

Customers at Year End:

Wholesale	72	76	79	81	83
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Generation Statistics:

Reliable Net Capability—KW	1,742,000	1,734,000	1,521,000	1,521,000	1,521,000
Coincidental Peak Demand—KW	1,661,000	1,456,000	1,397,000	1,368,000	1,291,000
Average Fuel Cost per Million BTU	\$ 1.4120	\$ 1.3910	\$ 1.6007	\$ 1.3827	\$ 1.3169
BTU per KWh of Net Generation	10,854	10,568	10,549	10,547	10,490