The following table summarizes the disaggregation of revenue by product and region:

				cai Eliaca Decellibei 31,			
Dollars in Millions		2020		2019		2018	
Prioritized Brands							
Revlimid	\$	12,106	\$	1,299	\$	_	
Eliquis		9,168		7,929		6,438	
Opdivo		6,992		7,204		6,735	
Orencia		3,157		2,977		2,710	
Pomalyst/Imnovid		3,070		322		_	
Sprycel		2,140		2,110		2,000	
Yervoy		1,682		1,489		1,330	
Abraxane		1,247		166		_	
Empliciti		381		357		247	
Reblozyl		274		_		_	
Inrebic		55		5		_	
Onureg		17		_		_	
Zeposia		12		_		_	
Established Brands							
Vidaza		455		58		_	
Baraclude		447		555		744	
Other Brands <sup>(a)</sup>		1,315		1,674		2,357	
Total Revenues	\$	42,518	\$	26,145	\$	22,561	
United States	\$	26,577	\$	15,342	\$	12,586	
Europe		9,853		6,266		5,658	
Rest of World		5,457		4,013		3,733	
Other <sup>(b)</sup>		631		524		584	
Total Revenues	\$	42,518	\$	26,145	\$	22,561	

Year Ended December 31.

(a) Includes BMS and Celgene products in 2020 and 2019.

(b) Other revenues include royalties and alliance-related revenues for products not sold by BMS's regional commercial organizations.

Contract assets are primarily estimated future royalties and termination fees not eligible for the licensing exclusion and therefore recognized upon the adoption of ASC 606 and ASC 610. Contract assets are reduced and receivables are increased in the period the underlying sales occur. Cumulative catch-up adjustments to revenue affecting contract assets or contract liabilities were not material during the year ended December 31, 2020 and 2019. Revenue recognized from performance obligations satisfied in prior periods was \$338 million in 2020 and \$411 million in 2019, consisting primarily of royalties for out-licensing arrangements and revised estimates for GTN adjustments related to prior period sales. Contract assets were not material at December 31, 2020 and 2019.

Sales commissions and other incremental costs of obtaining customer contracts are expensed as incurred as the amortization periods would be less than one year.

## Note 3. ALLIANCES

BMS enters into collaboration arrangements with third parties for the development and commercialization of certain products. Although each of these arrangements is unique in nature, both parties are active participants in the operating activities of the collaboration and exposed to significant risks and rewards depending on the commercial success of the activities. BMS may either in-license intellectual property owned by the other party or outlicense its intellectual property to the other party. These arrangements also typically include research, development, manufacturing, and/or commercial activities and can cover a single investigational compound or commercial product or multiple compounds and/or products in various life cycle stages. The rights and obligations of the parties can be global or limited to geographic regions. BMS refer to these collaborations as alliances and its partners as alliance partners.