SELECTED CONSOLIDATED FINANCIAL AND OTHER DATA

December 31,

| (dollars in thousands, except per share data) | 2002 | 2001 | 2000 | 1999 | 1998 | |
|-----------------------------------------------|--------------|--------------|--------------|--------------|-------------|--|
| Balance Sheet Data | | | | | | |
| Total assets | \$ 1,570,588 | \$ 1,426,825 | \$ 1,396,162 | \$ 1,363,578 | \$1,401,630 | |
| Cash and cash equivalents | 63,775 | 51,681 | 34,541 | 47,713 | 145,871 | |
| Loans receivable | 1,044,492 | 956,015 | 940,525 | 842,878 | 768,235 | |
| Investment securities | 368,122 | 321,907 | 344,545 | 384,881 | 377,556 | |
| Goodwill and acquisition intangibles | 35,401 | 35,644 | 38,796 | 42,063 | 45,352 | |
| Deposit accounts | 1,242,232 | 1,237,394 | 1,143,187 | 1,100,014 | 1,220,594 | |
| Borrowings | 172,261 | 43,776 | 114,843 | 135,053 | 45,639 | |
| Shareholders' equity | 139,598 | 134,417 | 127,042 | 117,189 | 123,967 | |
| Book value per share (1) | \$ 24.88 | \$ 23.03 | \$ 20.99 | \$ 18.62 | \$ 18.91 | |
| Tangible book value per share (1) (2) | 18.57 | 16.92 | 14.58 | 11.94 | 11.99 | |

Years Ended December 31,

| | 2002 | | 2001 | | 2000 | | 1999 | | 1998 | |
|-----------------------------------------------------|------|--------|---------------|----|---------|----|--------|----|--------|--|
| Income Statement Data | | | | | | | | | | |
| Interest income | \$ | 87,552 | \$ 100,368 | \$ | 103,966 | \$ | 95,029 | \$ | 79,224 | |
| Interest expense | | 27,958 | 46,018 | | 52,730 | | 45,380 | | 38,458 | |
| Net interest income | | 59,594 | 54,350 | | 51,236 | | 49,649 | | 40,766 | |
| Provision for loan losses | | 6,197 | 5,046 | | 3,861 | | 2,836 | | 903 | |
| Net interest income after provision for loan losses | | 53,397 | 49,304 | | 47,375 | | 46,813 | | 39,863 | |
| Noninterest income | | 17,866 | 15,144 | | 12,818 | | 13,735 | | 10,214 | |
| Noninterest expense | | 44,032 | 41,711 | | 39,704 | | 44,881 | | 33,758 | |
| Income before income taxes | | 27,231 | 22,737 | | 20,489 | | 15,667 | | 16,319 | |
| Income taxes | | 8,778 | 8,229 | | 7,514 | | 6,138 | | 6,182 | |
| Net income | \$ | 18,453 | \$ 14,508 | \$ | 12,975 | \$ | 9,529 | \$ | 10,137 | |
| Earnings per share - basic | \$ | 3.26 | \$ 2.48 | \$ | 2.14 | \$ | 1.55 | \$ | 1.61 | |
| Earnings per share - diluted | | 3.02 | 2.36 | | 2.12 | | 1.53 | | 1.56 | |
| Cash earnings per share - diluted | | 3.06 | 2.76 | | 2.54 | | 1.95 | | 1.84 | |
| Cash dividends per share | | 0.76 | 0.70 | | 0.66 | | 0.63 | | 0.57 | |