

FINANCIAL HIGHLIGHTS



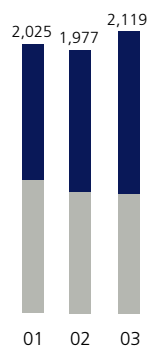
Dollars in thousands, except per share amounts

	2003	2002	2001 ⁽¹⁾
Operating Information			
Total revenues from continuing operations	\$ 2,118,516	\$ 1,976,732	\$ 2,025,163
Operating income from continuing operations	173,892	175,971	167,736
Net income	92,217	90,106	71,725
Effective income tax rate	31.0%	31.0%	32.5%
Ratios ⁽²⁾			
Current ratio	1.5:1	1.5:1	1.5:1
Return on average capital	8.5%	8.3%	7.4%
Return on average equity	12.2%	12.6%	11.1%
Return on average assets	8.5%	8.7%	8.1%
Debt to total capitalization	44.1%	49.8%	52.6%
Per Share			
Diluted earnings	\$ 2.25	\$ 2.21	\$ 1.79
Book value	19.01	15.90	17.16
Cash dividends declared	1.0625	1.0125	.97
Other Information			
Diluted average shares outstanding (in thousands)	40,973	40,680	40,066
Number of employees	17,500	17,500	18,700

(1) In order to comply with the Financial Accounting Standards Board (FASB) Statement No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets," 2001 information has been reclassified for comparative purposes.

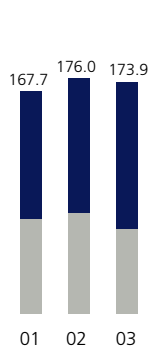
(2) Ratios are based on continuing operations.

Total Revenues
(Dollars in millions)



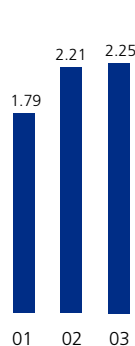
■ International
■ U.S.

Operating Income
(Dollars in millions)

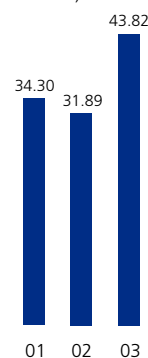


■ International
■ U.S.

Diluted Earnings Per Share
(In dollars)



Year-end Market Price of Stock
(In dollars)



Cash Dividends Declared Per Share
(In dollars)

