



## **c it challenge :**

CIT builds and maintains market leadership positions by cultivating client relationships. The length of our average customer engagement is seven years, although in some cases, relationships have spanned decades. Having successfully navigated a variety of economic cycles since 1908, we are truly an experienced partner to have by your side.

We serve mature and growing customers, high-tech and low-tech alike, throughout their varied business and seasonal cycles. We provide a range of custom-tailored solutions, from basic home equity loans to SBA loans to short-term operating and equipment leases to complex, highly structured, syndicated transactions. In fact, today we actively conduct business with more than 80% of the Fortune 1000.