

Terms of Reference

1.7. Selection criteria

Tenderers must have the overall capabilities (technical & professional, economic & financial, and legal) to perform the services. If any of the selection criteria listed below are not fulfilled, tenders will not be selected for evaluation.

1.7.1. Technical and professional capacity

The Tenderer must have sufficient technical and professional capacity to enable it to perform the services in compliance with the contractual provisions. The Tenderer is required to comply with the following technical and professional criteria:

A. Selection criteria related to the tenderer for each lot:

Pass/Fail Rule:

The Tenderer must for each lot applied for demonstrate prior experience in providing the services comparable to those stated in the technical specifications of Annex A by providing a minimum of 5 relevant and verifiable references. These references must be completed within the past 5 years. Relevance is assessed in relation to the criteria below.

Each presented reference must meet all the requirements stated in criteria 1 to 4 below and, cumulatively, they must comply with criterion 5:

Criteria	Requirement	Description
1	Experience with similar client characteristics	<ul style="list-style-type: none"> - International organisations (public or third sector) or - International financial institutions (such as but not limited to the IMF, the World Bank and the EBRD) or - Multinational companies
2	Similar scope of the services	Delivery of (virtual) classroom, webinar, e-learning or a blend of different methods in the domain of the lot the economic operator is tendering for.
3	Dates of the services	All the references must be for projects completed within the last 5 years prior to the deadline for submission of tenders for the present call for tenders (i.e. ongoing assignments will not be accepted). Each project reference's end date must be within the period 19.07.2016 – 19.07.2021. References