

Signature Healthcare Services

The changing framework for healthcare delivery now puts mental health on par with medical care, creating strong expansion opportunities for Signature Healthcare Services. This Southern California-based provider of in-patient psychiatric services operates 13 hospitals in five states and is growing to meet demand with Western Alliance.

“These bankers are much more interested in my business than other bankers,” said Dr. Soon K. Kim, President and CEO. “I came to know the loan officer, the credit officer, then the president of the bank and even the CEO. The personal service and access are extraordinary.”

Abbott's Custom Printing

Travis Abbott weathered the recession by buying four small printing companies to consolidate market share for Abbott's Custom Printing, now the largest quick printer in Nevada. This growing business needed land and a new building, and Western Alliance opened the doors to financing, including connecting him with an SBA loan, to make it all possible.

“The Western Alliance team was amazing all the way through,” said Abbott. “They saw my energy, passion and drive and they believed in me. My bankers were instrumental in helping us grow to this next level.”



"They earn my business every day."

— Travis Abbott, Abbott's Custom Printing