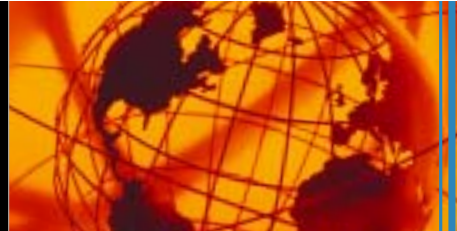


# 02 Customer Traction and Technology Innovation



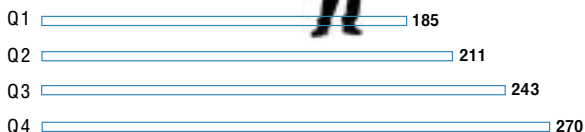
## Akamai EdgeSuite®

- AKAMAI ENABLES ENTERPRISE COMPANIES TO EXTEND AND CONTROL THEIR E-BUSINESS INFRASTRUCTURE

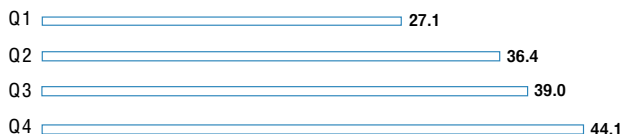
*"Enterprises that want to 'extend and control' their e-business operations without increasing the associated infrastructure and management costs should strongly consider Akamai's EdgeSuite offerings. Akamai now offers buyers a full set of tools, best practices, and professional services to enable customers to easily and quickly scale their dynamic content and Web applications."* —Aberdeen Group



### EDGESUITE CUSTOMER TRACTION



### EDGESUITE REVENUE AS % OF TOTAL REVENUE



## ADDING MARQUEE BRANDS TO OUR EDGESUITE CUSTOMER LIST

*To name a few...*

- adidas-Salomon AG
- America Online, Inc.
- American Suzuki Motor Corporation
- The Bombay Company, Inc.
- Canon Japan
- Computer Sciences Corporation
- FedEx Corporation
- L.L. Bean, Inc.
- SAMSUNG
- Sony Music Entertainment Japan
- Staples, Inc.
- Toyota Motor Sales, U.S.A., Inc.
- VeriSign, Inc.
- VERITAS Software Corporation
- Visteon Corporation
- Washington Post.Newsweek Interactive

*"Every solution that Akamai has provided for us has proved to be more impactful, more economically sound, and has created a better user experience than had we tried to rely solely on developing our own infrastructure."*

—Robbie Cohen, Technical Program Manager, BMW of North America

## Akamai EdgeComputing<sup>SM</sup>

- EDGECOMPUTING REVOLUTIONIZES EDGE PROCESSING AND DELIVERY—MAKING THE INTERNET RELIABLE AND PREDICTABLE FOR CUSTOMERS' MISSION-CRITICAL APPLICATIONS

*"Extending our infrastructure across Akamai's platform saved us significant costs that would have been necessary in purchasing new equipment, renegotiating our ISP contract—essentially upgrading our entire infrastructure—all to handle the traffic, representing over 72 million page views presented during the [promotional contest]."* —Hal Kalish, Director of Internet Marketing, Logitech



*"It's of critical importance that SonyEricsson leverage the Internet's reach and economies of scale to enhance existing business processes and uncover new opportunities. EdgeComputing for Java will allow us to deploy applications that meet our requirements for 24/7 global business operations."* —Mats Frisk, Core Application Architect, Sony Ericsson Mobile Communications