Information relating to segments follows *(in thousands)*:

	Segments RV	Segments MH	Segments Total	Corporate and Other	Intangibles	Total
Year ended December 31, 2003						
Revenues from external customers (a)	**$219,505**	**$133,611**	**$353,116**			**$353,116**
Segment operating profit (loss)	**24,779**	**14,358**	**39,137**	**$ (4,078)**	**$ (782)**	**34,277**
Segment assets (b)	**69,158**	**55,172**	**124,330**	**17,822**	**17,952**	**160,104**
Expenditures for long-lived assets (c)	**3,725**	**1,798**	**5,524**	**26**		**5,550**
Depreciation and amortization	**3,055**	**4,007**	**7,062**	**19**	**782**	**7,863**
Year ended December 31, 2002						
Revenues from external customers (a)	$171,094	$154,337	$325,431			$325,431
Segment operating profit (loss)	16,162	16,900	33,062	$ (3,103)	$ (746)	29,213
Segment assets (b)	61,320	62,804	124,124	12,543	8,729	145,396
Expenditures for long-lived assets (c)	3,781	7,475	11,256	16		11,272
Depreciation and amortization	2,795	3,774	6,569	17	746	7,332
Year ended December 31, 2001						
Revenues from external customers (a)	$107,504	$147,266	$254,770			$254,770
Segment operating profit (loss)	9,208	15,940	25,148	$ (2,212)	$ (2,591)	20,345
Segment assets (b)	46,755	58,866	105,621	10,290	41,064	156,975
Expenditures for long-lived assets (c)	4,129	9,329	13,458			13,458
Depreciation and amortization	2,353	3,371	5,724	17	2,591	8,332

(a) One customer of the RV segment accounted for 23 percent, 20 percent and 15 percent of the Company's consolidated net sales in the years ended December 31, 2003, 2002, and 2001, respectively. Another customer of the RV segment accounted for 11 percent of the Company's consolidated net sales in the year ended December 31, 2003. One customer of both segments accounted for 12 percent of the Company's consolidated net sales in each of the three years ended December 31, 2003.

(b) Segment assets include accounts receivable, inventories and fixed assets. Corporate and other assets include cash and cash equivalents, prepaid expenses and other current assets, discontinued operations, deferred taxes and other assets, excluding intangible assets. Intangibles include goodwill, other intangible assets and deferred charges which are not considered in the measurement of each segment's performance.

(c) Segment expenditures for long-lived assets include capital expenditures and fixed assets purchased as part of the acquisition of companies and businesses. The Company purchased $477,000, $734,000 and $5,264,000 of fixed assets as part of the acquisitions of businesses in 2003, 2002 and 2001, respectively. Expenditures for other long-lived assets, goodwill and other intangibles are not included in the segment since they are not considered in the measurement of each segment's performance.

3. ACQUISITIONS, GOODWILL, INTANGIBLE ASSETS AND DISCONTINUED OPERATIONS

Acquisition of Better Bath

On June 1, 2001, the Company's subsidiary, Kinro, acquired the assets and business of the Better Bath division of Kevco, Inc. Better Bath manufactures and sells thermo-formed bath and shower units for the manufactured housing industry and had sales of approximately $22.3 million in 2001, including $13.2 million in the seven months after its acquisition by the Company.

The acquisition has been accounted for as a purchase. The aggregate purchase price of approximately $10.2 million has been allocated to the underlying assets based upon their respective estimated fair values. The excess of purchase price over the fair value of net assets acquired ("goodwill") was approximately $3.1 million, which, prior to the adoption of SFAS No. 142, was being amortized over 20 years. The Company has not recorded any impairment of this goodwill. The results of the acquired business have been included in the Company's consolidated statements of income beginning June 1, 2001.

Assuming that the acquisition had occurred at the beginning of 2001, the unaudited pro forma net sales, income from continuing operations and income from continuing operations per common share, both basic and diluted, would have been $263,803,000, $10,031,000 and $1.04, respectively.

Other Acquisitions

On July 17, 2003, the Company acquired Kansas-based LTM Manufacturing LLC ("LTM"), with annual sales of approximately $4.5 million. LTM, the holder of several innovative patents, manufactures a variety of products for RVs, including slide-out mechanisms and specialty slide-out trays for batteries, LP tanks and storage, as well as electric stabilizer jacks, flexguard slide-out wire protection systems, and slide-out patio decks. The purchase price was $4.1 million, including $250,000 of LTM's debt which the Company repaid on closing. The purchase price was funded with $3.8 million of Drew's available cash and a $350,000 note to the seller, bearing interest at the prime rate, payable in equal installments over the next five years.