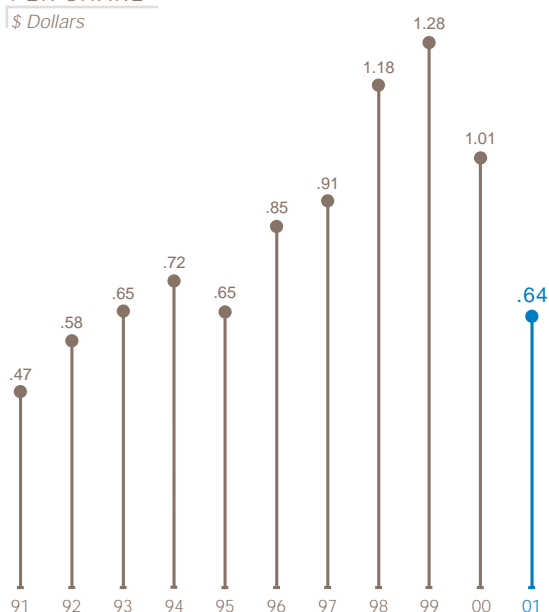


1997	1996	1995	1994	1993	1992	1991
\$339,625,585	\$320,943,771	\$300,699,109	\$274,054,163	\$245,136,189	\$229,255,085	\$195,581,070
232,376,615	219,152,386	206,050,902	183,890,614	163,794,129	154,007,502	129,148,273
39,322,295	36,170,478	33,973,656	32,238,245	30,428,260	27,286,626	24,442,225
29,613,322	29,720,351	32,834,285	27,258,865	24,373,483	24,782,393	22,407,924
247,570	285,290	784,427	620,276	1,091,590	1,341,811	1,738,878
301,559,802	285,328,505	273,643,270	244,008,000	219,687,462	207,418,332	177,737,300
38,065,783	35,615,266	27,055,839	30,046,163	25,448,727	21,836,753	17,843,770
15,727,000	14,612,000	11,087,000	12,215,000	10,054,000	8,727,000	7,308,000
\$22,338,783	\$21,003,266	\$15,968,839	\$17,831,163	\$15,394,727	\$13,109,753	\$10,535,770
\$.91	\$.85	\$.65	\$.72	\$.65	\$.58	\$.47
\$224,077,922	\$207,121,727	\$193,603,873	\$172,026,887	\$152,386,302	\$142,081,023	\$113,030,476
107,426,627	106,309,880	101,087,297	94,724,955	78,922,479	74,892,471	60,723,337
39,643,522	36,853,013	32,372,026	34,093,593	24,380,541	31,685,772	25,346,105
67,783,105	69,456,867	68,715,271	60,631,362	54,541,938	43,206,699	35,377,232
26,100,386	20,151,914	23,086,827	15,923,620	15,769,611	16,525,900	12,969,476
90,550,909	80,659,933	69,429,749	61,378,312	57,694,212	50,662,652	39,337,663
4,261,257	4,569,396	13,335,191	4,154,646	10,654,650	24,917,426	14,559,630
3,496,196	3,254,327	2,713,106	2,869,976	2,064,399	1,594,855	670,922
\$176,676,947	\$162,444,991	\$145,183,550	\$130,908,672	\$115,286,712	\$83,882,970	\$72,453,819
24,329,210	24,676,716	24,752,102	24,640,950	24,606,546	22,697,192	22,348,079
\$7.26	\$6.58	\$5.86	\$5.31	\$4.69	\$3.70	\$3.24
\$3,529,921	\$3,049,642	\$2,577,154	\$2,326,964	\$2,058,288	\$1,746,780	\$1,530,455
.14	.12	.10	.09	.09	.08	.07
24,581,382	24,782,127	24,701,366	24,641,360	23,714,112	22,648,325	22,324,931

NET INCOME PER SHARE

\$ Dollars



SHAREHOLDERS' EQUITY

\$ Millions

