

**PACCAR sells DAF, Peterbilt and Kenworth trucks and parts to customers in 100 countries around the world. In 2011, the company expanded its geographic diversification through significant initiatives in Brasil, Russia, India and China.**

PACCAR began construction of a \$200 million DAF Brasil assembly facility on a 569-acre site in Ponta Grossa, Brasil. The facility is scheduled for completion in 2013 and is designed to assemble the DAF LF, CF and XF models. The Brazilian truck market in 2011 was 162,000 units in the 6+ tonne class. PACCAR launched the DAF CF and LF product range in the Andean region of South America to complement Kenworth sales in the region.

PACCAR opened a 40,000-square-foot parts warehouse in Moscow during 2011, expanding its support of Kenworth and DAF trucks in Russia. PACCAR expanded its Shanghai, China, office to increase component purchases for global production and aftermarket operations.

The PACCAR Technical Center in Pune, India, opened in 2011. The Technical Center accelerates new product development by delivering quality resources to PACCAR's global engineering, information technology and purchasing organizations. DAF continues to expand in Taiwan and is the second largest European truck manufacturer in the above 15+ tonne segment, with a 26% market share.



**Fenatran Truck Show - Brasil**



**Shanghai Auto Show - China**



**Delhi Auto Expo - India**



**Comtrans Auto Show - Russia**

PACCAR continued to invest in new markets during 2011 and showcased DAF's industry-leading products throughout the world — participating at major truck shows in Brasil, Russia, India and China.