The following selected financial data has been derived from audited financial statements and should be read in conjunction with the consolidated financial statements, the related notes thereto and the report of independent public accountants thereon, included elsewhere in this annual report and in previously filed annual reports on Form 10-K of EMCOR.

| (In thousands, except per share data) | Years Ended December 31, | | | | | | | | |
|--|--------------------------|----------|-----------|----|-----------|----|-----------|----|-----------|
| | 2000 | | 1999 | | 1998 | | 1997 | | 1996 |
| Income Statement Data | | | | | | | | | |
| Revenues | \$ 3,460,204 | \$ | 2,893,962 | \$ | 2,210,374 | \$ | 1,950,868 | \$ | 1,669,274 |
| Gross profit | 357,817 | | 295,907 | | 223,287 | | 182,183 | | 160,788 |
| Operating income | 78,925 | | 58,091 | | 37,224 | | 27,414 | | 17,114 |
| Income before extraordinary items | 40,089 | | 27,821 | | 17,092 | | 8,581 | | 9,437 |
| Extraordinary items – loss on early extinguishment | | | | | | | | | |
| of debt, net of income taxes | _ | | _ | | (4,777) | | (1,004) | | _ |
| Net income | \$ 40,089 | \$ | 27,821 | \$ | 12,315 | \$ | 7,577 | \$ | 9,437 |
| | | _ | | _ | <u> </u> | _ | | _ | |
| Basic earnings per share: (a) | | | | | | | | | |
| Income before extraordinary items | \$ 3.84 | \$ | 2.86 | \$ | 1.67 | \$ | 0.90 | \$ | 1.00 |
| Extraordinary items – loss on early extinguishment | | | | | | | | | |
| of debt, net of income taxes | _ | | _ | | (0.47) | | (0.11) | | _ |
| Basic earnings per share | \$ 3.84 | \$ | 2.86 | \$ | 1.20 | \$ | 0.79 | \$ | 1.00 |
| 9. p. 1. 1. | | ÷ | | ÷ | | ÷ | | ÷ | |
| Diluted earnings per share: (a) | | | | | | | | | |
| Income before extraordinary items | \$ 2.95 | \$ | 2.21 | \$ | 1.46 | \$ | 0.84 | \$ | 0.96 |
| Extraordinary items – loss on early extinguishment | | | | | | | | | |
| of debt, net of income taxes | _ | | _ | | (0.35) | | (0.10) | | _ |
| Diluted earnings per share | \$ 2.95 | \$ | 2.21 | \$ | 1.11 | \$ | 0.74 | \$ | 0.96 |
| 9. p. 1. 1. | - | <u> </u> | | Ė | | ÷ | | Ė | |
| (In thousands, except per share data) | As of December | 31, | | | | | | | |
| | 2000 | | 1999 | | 1998 | | 1997 | | 1996 |
| Balance Sheet Data | | _ | | | | _ | | | |
| Stockholders' equity (b) | \$ 233,503 | \$ | 170,249 | \$ | 119,816 | \$ | 95,323 | \$ | 83,883 |
| Total assets | \$ 1,261,864 | \$ | 1,052,246 | \$ | 801.002 | \$ | 660,654 | \$ | 620,700 |
| Goodwill | \$ 67,625 | \$ | 68,009 | \$ | 22,745 | \$ | 927 | Ψ | - |
| Notes payable | - | \$ | 1,150 | \$ | 8,314 | Ψ | - | | _ |
| Borrowings under working capital credit lines | _ | Ψ | -,100 | Ψ | - | \$ | 9,497 | \$ | 14,200 |
| Other long-term debt, including current maturities | \$ 116,056 | \$ | 116,534 | \$ | 116,086 | \$ | 62,657 | \$ | 72,405 |
| Capital lease obligations | \$ 573 | \$ | 554 | \$ | 837 | \$ | 1,482 | \$ | 1,007 |
| | | - | | ~ | | - | ., | - | ., |

⁽a) Effective December 31, 1997, EMCOR adopted Statement of Financial Accounting Standards No. 128, "Earnings Per Share". Accordingly, earnings per share information for years prior to December 31, 1997 has been restated to conform to this presentation.

(b) No cash dividends on EMCOR's common stock have been paid during the past five years.

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