## **NOTE 15. QUARTERLY FINANCIAL RESULTS (UNAUDITED)**

Summarized quarterly results of our operations for the fiscal years ended June 30, 2020 and June 30, 2019 are as follows:

| Year ended June 30, 2020          | First<br>Quarter |    | Second<br>Quarter |    | Third<br>Quarter |    | Fourth<br>Quarter |  |
|-----------------------------------|------------------|----|-------------------|----|------------------|----|-------------------|--|
|                                   |                  |    |                   |    |                  |    |                   |  |
| Revenues                          | \$<br>3,495.7    | \$ | 3,669.5           | \$ | 4,047.8          | \$ | 3,376.8           |  |
| Costs of revenues                 | \$<br>2,044.8    | \$ | 2,094.1           | \$ | 2,239.1          | \$ | 2,067.2           |  |
| Gross profit                      | \$<br>1,450.9    | \$ | 1,575.4           | \$ | 1,808.7          | \$ | 1,309.6           |  |
| Earnings before income taxes      | \$<br>739.1      | \$ | 835.5             | \$ | 1,076.7          | \$ | 531.3             |  |
| Net earnings                      | \$<br>582.4      | \$ | 651.6             | \$ | 820.9            | \$ | 411.5             |  |
| Basic per common share amounts:   |                  |    |                   |    |                  |    |                   |  |
| Basic earnings per share          | \$<br>1.35       | \$ | 1.51              | \$ | 1.91             | \$ | 0.96              |  |
| Diluted per common share amounts: |                  |    |                   |    |                  |    |                   |  |
| Diluted earnings per share        | \$<br>1.34       | \$ | 1.50              | \$ | 1.90             | \$ | 0.96              |  |
| Year ended June 30, 2019          | First<br>Quarter |    | Second<br>Quarter |    | Third<br>Quarter |    | Fourth<br>Quarter |  |
|                                   |                  |    |                   |    |                  |    |                   |  |
| Revenues (A)                      | \$<br>3,310.3    | \$ | 3,492.4           | \$ | 3,828.2          | \$ | 3,479.3           |  |
| Costs of revenues (A)             | \$<br>1,927.6    | \$ | 2,000.2           | \$ | 2,092.6          | \$ | 2,001.1           |  |
| Gross profit                      | \$<br>1,382.7    | \$ | 1,492.2           | \$ | 1,735.6          | \$ | 1,478.2           |  |
| Earnings before income taxes      | \$<br>646.8      | \$ | 741.0             | \$ | 984.5            | \$ | 633.3             |  |
| Net earnings                      | \$<br>505.4      | \$ | 558.2             | \$ | 753.7            | \$ | 475.5             |  |
| Basic per common share amounts:   |                  |    |                   |    |                  |    |                   |  |
| Basic earnings per share          | \$<br>1.16       | \$ | 1.28              | \$ | 1.74             | \$ | 1.10              |  |
| Diluted per common share amounts: |                  |    |                   |    |                  |    |                   |  |
| Diluted earnings per share        | \$<br>1.15       | \$ | 1.27              | \$ | 1.73             | \$ | 1.09              |  |

(A) The prior period amounts presented have been revised to correct the amounts previously reported on a gross basis to a net basis by reducing PEO revenues and operating expenses for associated costs of an equal amount of \$12.9 million, \$13.5 million, \$19.2 million and \$19.4 million for the first quarter, second quarter, third quarter and fourth quarter, respectively. Refer to Note 1 to our consolidated financial statements for more information on this revision.

## NOTE 16. SUBSEQUENT EVENTS

On July 15, 2020, the Company gave notice to the current holders of its intention to redeem the \$1.0 billion 2.25% Senior Notes due September 15, 2020 on the call date of August 15, 2020, discussed in Note 9. There are no other subsequent events for disclosure.

## Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure

None.

## Item 9A. Controls and Procedures

Attached as Exhibits 31.1 and 31.2 to this Annual Report on Form 10-K are certifications of ADP's Chief Executive Officer and Chief Financial Officer, which are required by Rule 13a-14(a) of the Securities Exchange Act of 1934, as amended (the "Exchange Act"). This "Controls and Procedures" section should be read in conjunction with the report of Deloitte & Touche LLP that appears in this Annual Report on Form 10-K and is hereby incorporated herein by reference.