

# Key Opinion Leader Candidate

The image displays two side-by-side screenshots of a dental software application interface.

**Left Screenshot:** Shows a 3D digital impression of an upper arch (maxilla) that is edentulous (without teeth). The software interface includes a sidebar with case details: Scanned Date (5/19/2024, 3:29 PM), Partner (None), Order Date (None), and Delivery Date (None). A "View Details" button is also present. At the bottom, there are "New Scan", "Open", and "Orders" buttons. A note at the bottom states: "This is a Medit Link case. You can place an order, but rescanning is not supported."

**Right Screenshot:** Shows the same 3D scan with an open "Order Form" dialog box. The dialog lists various dental items under "Denture" and "Orthodontic Appliance" categories. The "Denture" section includes options like Partial Denture, Custom Tray, and Orthodontic Appliance. The "Orthodontic Appliance" section includes options like Bite Splint, Clear Aligner, Night Guard, and Tooth Positioner. The "Order Form" includes fields for "Patient Info\*", "Expected Arrival Date" (Sep 19, 2025), "Share Patient Information" (toggle switch), and "Select connected lab". A "Fill Required Fields" button is located at the bottom right of the dialog. The bottom of this screenshot also has "New Scan", "Open", and "Orders" buttons, along with the same note about the Medit Link case.



Dr. Sapaar Bayarmagnai

- Academic Credentials
  - DDS & MDS: Mongolian National University of Medical Sciences (MNUMS)
  - **PhD**: Graduate School of Dentistry, University of Tokushima, Japan (2010–2014)
- Leadership Roles in Academia
  - Former Head of the Department of Prosthodontics at MNUMS (2017–2021, 2023)
  - Associate Professor and long-term faculty member at MNUMS since 1999
  - Former Head of the Department of Dental Technology
- International Presenter & Lecturer
  - Lectured on topics including *C. albicans* adhesion, **CAD/CAM in prosthodontics**, and polymer-bonding in dentures
  - Presented in Mongolia and abroad at dental symposia and scientific congresses
- Regional Scientific Leadership
  - President of the Mongolian Dental Technicians' Association since 2015
  - Key academic voice shaping modern prosthodontic education in Mongolia
- Language Proficiency
  - Fluent in **Mongolian** (native), **Russian** (excellent), and **English** (good)
- Local Dealer 추천 : 2024년 10대에서 – 2025년 20 install 기대  
대학교 및 클리닉 협업 가능, 잠재 고객 **sell out** 가능

- 계획된 활동



Dr. Sapaar Bayarmagnai

	May	Jun	July	August	September	October	November	December
Hands on training		Noritake X Medit		Noritake X Medit		Noritake X Medit		Noritake X Medit
Training at clinic	✓	✓	✓	✓	✓	✓	✓	✓
Contest						✓		
Monthly report	✓	✓	✓	✓	✓	✓	✓	✓

Activity	Detail
Hands on training	Hands on training every two months at our training center with the help of Dr. Sapaar and Noritake KOL using Noritake products and target is dentists specialising in prosthodontics and laboratories.
Training at clinic	Training using scanner on real case at the clinic which is gonna be established with investment from Happydent Service. The main target will be student who will soon graduate alongside dental practitioners.
Contest	"Who can scan fastest" contest will be held around 10 <sup>th</sup> anniversary event of Happydent Service
Monthly report	Dr. Sapaar will provide his own case presentation every month using the oral scanner and Happydent Service will use this material to promote to clinics.

# On hold (TBD)

MEDIT