

Key Opinion Leader Candidate



- Dr. Andrea Marziali



Educational Background

- DDS, School of Dentistry, Alma Mater Studiorum Bologna, Italy (2012 – 2018)
- Master in Prosthetic Dentistry, Alma Mater Studiorum (2019 – 2020)

Work Experience

- Winner – AIOIP Martignoni Award 2018 for Best Scientific Poster (IOS topic)
- Specializes in aesthetic restorative treatments and dental photography courses
- Italian Association of Dentists (AIO Academy selection), Italian Academy of Conservative Dentistry, Italian Academy of Esthetic Dentistry
- Corporate speaker for Medit
- **Digital Workflow Expert**
- Standardizes and streamlines clinical procedures
- Reduces chairside operative time, minimizes operator-dependent variables
- Uses subtractive (milling) and additive (3D printing) technologies
- Restorative dentistry, prosthetics, and implantology
- Clinics in Cesenatico (FC) and Fermo (FM), Italy

Upside	<p>Strong digital expertise: advanced use of CAD/CAM, digital workflows, 3D printing, and guided surgery.</p> <p>Award-winning researcher: Winner of the <i>AIOIP Martignoni Award 2018</i> for best scientific poster.</p> <p>Academic involvement: Guest lecturer at University of Bologna, teaching prosthetic and esthetic dentistry.</p> <p>Active professional memberships: AIO Academy, Italian Academy of Conservative Dentistry, Italian Academy of Esthetic Dentistry. .</p> <p>Shining 3d offer KOL to Marziali / North-east area</p>
Downside	<p>Relatively young career stage: graduated in 2018, less than 10 years of post-graduate experience compared to senior KOLs</p>