



WEDDING PACKAGES





About us

Flower des Mers is a premier wedding planning and decoration company borned & based in beautiful Phu Quoc Island Vietnam, dedicated to bringing your wedding vision to life. Over our 4-year journey, we've had the privilege of creating happiness for many couples, gaining profound insights into crafting perfect weddings.

Our goal is to deliver the best products and services, tailored to your unique needs, and turn your wedding dreams into masterpieces. Let us help you create a wedding that reflects your love story in the most beautiful way.

Our vision is to showcase the beauty of Phu Quoc to the world through meaningful wedding events that symbolize LOVE and embody the virtues of TRUTH , GOODNESS, and BEAUTY. We seamlessly integrate the island's natural scenery with stunning floral arrangements to create unforgettable experiences.



Our Services & Products



Wedding Coordination 1100 AUD 750 USD

Perfect for those with most details in place, this package ensures flawless execution on the wedding day, letting you and your guests fully enjoy the celebration.

Semi Wedding Planning 4000 AUD 2700 USD

Ideal for hands-on couples, this package provides expert management and planning assistance for a well-organized wedding experience.

Full Wedding Planning 5000 AUD/ 3400 USD

Tailored for busy couples or overseas couple, this package handles every detail for a stress-free celebration.

Design & Decoration from 1600 AUD/ 1100 USD

Pricing tailored to your preferences.

our Service



PACKAGE 1 WEDDING COORDINATOR

1100 AUD/750 USD

PERFECT FOR THOSE WITH MOST DETAILS IN PLACE, THIS PACKAGE ENSURES FLAWLESS EXECUTION ON THE WEDDING DAY, LETTING YOU AND YOUR GUESTS FULLY ENJOY THE CELEBRATION.





WORKING PERIOD

- Online: 7 days in advance
- Offline: 2 days (including Wedding day)

NUMBER OF STAFF

- 1 coordinate leader + 3 coordinators
- Extra 370 AUD/coordinator

COORDINATING IN DETAILS



- Oversee and execute event operations on the day.
- Coordinate and monitor vendor activities, ensuring adherence to contracted working hours and delivery standards.
- Offer guidance on guest entrances and seating arrangements.
- Cue MCs, celebrants, musicians, and guests for smooth event flow.
- Supervise the sound and light systems.
- Manage unforeseen events with proactive solutions.
- Address and resolve guest issues, questions, or concerns.
- Facilitate communication with the photographer and videographer.

our Service

Package 2 Semi Wedding Planning

4000 AUD/2700 USD

Ideal for hands-on couples, this package provides expert management and planning assistance for a well-organized wedding experience.





NUMBER OF STAFF

- 1 leader & 1 planner
- 3 coordinators (wedding day)
- 1 personal assistant (wedding day)

BUDGET & VENUE MANAGEMENT

- Collaborate with clients to define a fitting budget in alignment with the chosen venue
- Propose effective budget allocations across sub-categories
- Maintain a detailed record of expenses and oversee budget adherence
- Facilitate vendor payments on behalf of the couple, excluding the venue

SCOPE OF WORK

Including Wedding Coordinator Package and additional.

STYLE GUIDE

- Engage in discussions to understand the client's vision and expectations for the Wedding Style and Concept
- Offer feedback and suggestions on styling within budget constraints and client expectations
- Collaborate with chosen vendors to ensure the delivery of high-quality services



VENDOR MANAGEMENT

- Recommend suitable vendors aligning with couples' requirements, wedding style, and established budget.
- Reach out to vendors and gather quotations. - Conduct meetings and negotiate with vendors regarding their offerings.
- Oversee vendors throughout the entire planning process, encompassing pre-wedding, wedding day, and post-wedding stages.
- The vendor categories include:
 - +Venue: negotiations, contracts, logistics, layout, and table settings, wedding day timeline.
 - +Attire: bridal and groom attire, accessories, bridal party outfits.
 - +Entertainment: DJ, band, dance instructor for the first dance, etc.
 - +Visuals: Photographer, videographer, sound & light system, MC/celebrant, makeup artist, wedding cake.

FOOD & BEVERAGE

- Offering expert guidance on Food and Beverage (F&B) services.
- Coordinating closely with vendors for efficient execution.
- Managing unforeseen events with proactive problem-solving.



PLANNING IN DETAILS

- Customize tasks into a monthly checklist and categorize for efficient time management
- Create a comprehensive Wedding Program for the main event
- Compile a Contact List of vendors, wedding planners, key guests, etc.
- Regularly follow up and manage the checklist for the couple
- Propose creative ideas for the wedding

Venue Comparision

180 AUD/120 USD

Extra Event/One

750 AUD/500 USD

Stationary

180 AUD/120 USD

Welcome or Door Gift

180 AUD/120 USD

Guest Support

600 AUD/400 USD

Wedding Website

180 AUD/120 USD

our Service

PACKAGE 3 FULL WEDDING PLANNING

5000 AUD / 3400 USD

TAILORED FOR BUSY COUPLES OR OVERSEAS COUPLE, THIS PACKAGE HANDLES EVERY DETAIL FOR A STRESS-FREE CELEBRATION.



Venue Comparision

Extra Event/One

Stationary

NUMBER OF STAFF

- 1 leader & 1 planner
- 3 coordinators (wedding day)
- 1 personal assistant (wedding day)

SCOPE OF WORK

Including Semi Wedding Planning Package and Additonal...

- Research and evaluate up to five wedding venues, conducting a thorough comparison of their locations, pricing structures, and available facilities.

- Present informed recommendations for the most optimal and feasible option based on the gathered information.

- Select and plan one special event among the options: Bachelor(ette) party, Pre-wedding Photoshoot, or Tea Ceremony. - Provide comprehensive planning and coordination services for the chosen event.

- Invitation Set:

+ Source vendors and guide on design, content, paper, and printing quality.

+ Provide feedback for design modifications.

- Printing Services: Design and print name tags, vows, table numbers, and other required items.



WELCOME OR DOOR GIFT

- Propose and explore creative ideas, sourcing suitable vendors.
- Facilitate seamless coordination with chosen vendors.
- Ensure effective coordination with the wedding venue for a cohesive and well-executed event.



GUEST SUPPORT

- Accommodation:
 - +Search for locations and place booking
 - +Collect guests information for hotel booking and concierge.
- +Collect payment on client's behalf - Transportation:
 - +Free transportation up to 3 times from Airport to venue
- +Arrange & coordinate
- Q&A: Hotline 24/7 to support 3 days of the events



WEDDING WEBSITE

- Develop and outline fundamental information.
- Conduct research, design, and finalize the website for public launch.

DESIGN & DECORATION

Pricing tailored to guests' preferences, starting at 1600 AUD/1100 USD

LOCAL ARTISTRY

INFUSE YOUR WEDDING WITH THE ESSENCE OF OUR LOCAL CULTURE AND SURROUNDINGS. WE INCORPORATE NATIVE ELEMENTS TO GIVE YOUR CELEBRATION A GENUINE, GROUNDED FEEL.



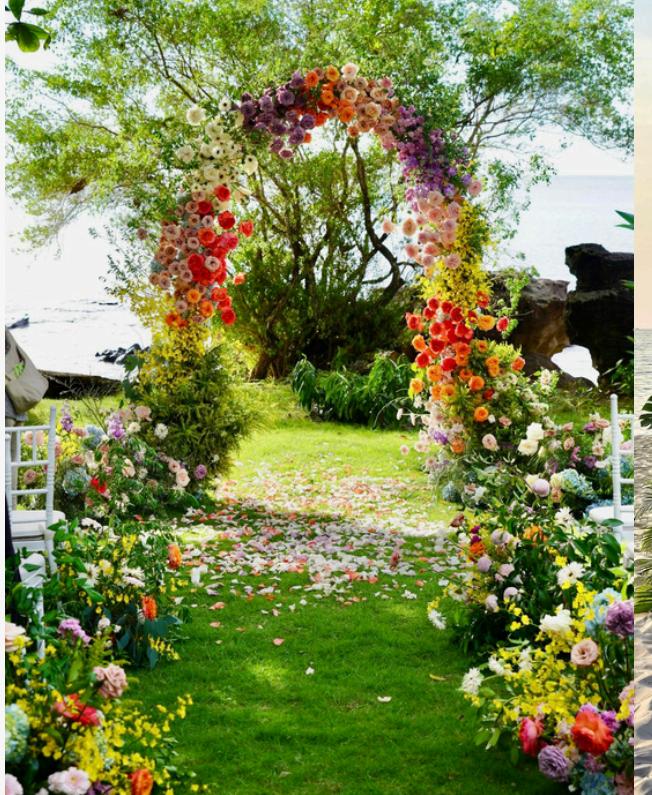
INSPIRED DESIGNS

FROM BEACH-INSPIRED CENTERPIECES TO NAUTICAL ACCENTS, OUR DESIGNS MARRY YOUR VISION WITH OUR CREATIVE EXPERTISE, MAKING YOUR DAY TRULY EXCEPTIONAL.



SEASIDE CHIC

IMMERSE YOUR GUESTS IN THE AMBIANCE OF THE SEA. OUR CREATIVE DECORATIONS BRING THE CALMING WAVES AND COASTAL ELEGANCE TO EVERY ASPECT OF YOUR WEDDING.



Flower des Mers

Meriki & Mick

from 1600 AUD/
1100 USD



Flower des Mers

Mavea & Kevin

from 2000 AUD/
1350 USD



Flower des Mers

Duy & Linh

from 3500 AUD/
2400 USD



Flower des Mers Gavin & Alex

from 4000 AUD/
2700 USD



Flower des Mers

Thu & Quang

from 4000 AUD/
2700 USD



Flower des Mers

Hoài & Stephanie

from **5000 AUD/**
3400 USD



Flower des Mers Loan & Thinh

from **5000 AUD/
3400 USD**



Flower des Mers Ange & David

from **6500 AUD/
4400 USD**



Flower des Mers

Trí Huỳnh & Khanh Vân

from 6500 AUD/
4400 USD



Contact us

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