



WEDDING PACKAGES





About us

Flower des Mers is a premier wedding planning and decoration company borned & based in beautiful Phu Quoc Island Vietnam, dedicated to bringing your wedding vision to life. Over our 4-year journey, we've had the privilege of creating happiness for many couples, gaining profound insights into crafting perfect weddings.

Our goal is to deliver the best products and services, tailored to your unique needs, and turn your wedding dreams into masterpieces. Let us help you create a wedding that reflects your love story in the most beautiful way.

Our vision is to showcase the beauty of Phu Quoc to the world through meaningful wedding events that symbolize LOVE and embody the virtues of TRUTH , GOODNESS, and BEAUTY. We seamlessly integrate the island's natural scenery with stunning floral arrangements to create unforgettable experiences.



Our Services & Products



Wedding Coordination USD 750/AUD 1100

Perfect for those with most details in place, this package ensures flawless execution on the wedding day, letting you and your guests fully enjoy the celebration.

Semi Wedding Planning USD 2700/ AUD 4000

Ideal for hands-on couples, this package provides expert management and planning assistance for a well-organized wedding experience.

Full Wedding Planning USD 3400/AUD 5000 AUD

Tailored for busy couples or overseas couple, this package handles every detail for a stress-free celebration.

Design & Decoration from USD 1100 /AUD 1600

Pricing tailored to your preferences.

our Service



PACKAGE 1 WEDDING COORDINATOR

USD 750/ AUD 1100

PERFECT FOR THOSE WITH MOST DETAILS IN PLACE, THIS PACKAGE ENSURES FLAWLESS EXECUTION ON THE WEDDING DAY, LETTING YOU AND YOUR GUESTS FULLY ENJOY THE CELEBRATION.





WORKING PERIOD

- Online: 7 days in advance
- Offline: 2 days (including Wedding day)

NUMBER OF STAFF

- 1 coordinate leader + 3 coordinators
- Extra USD 250 (AUD 370)/coordinator

COORDINATING IN DETAILS



- Oversee and execute event operations on the day.
- Coordinate and monitor vendor activities, ensuring adherence to contracted working hours and delivery standards.
- Offer guidance on guest entrances and seating arrangements.
- Cue MCs, celebrants, musicians, and guests for smooth event flow.
- Supervise the sound and light systems.
- Manage unforeseen events with proactive solutions.
- Address and resolve guest issues, questions, or concerns.
- Facilitate communication with the photographer and videographer.

our Service

Package 2 Semi Wedding Planning

USD 2700/ AUD 4000

Ideal for hands-on couples, this package provides expert management and planning assistance for a well-organized wedding experience.





NUMBER OF STAFF

- 1 leader & 1 planner
- 3 coordinators (wedding day)
- 1 personal assistant (wedding day)

BUDGET & VENUE MANAGEMENT

- Collaborate with clients to define a fitting budget in alignment with the chosen venue
- Propose effective budget allocations across sub-categories
- Maintain a detailed record of expenses and oversee budget adherence
- Facilitate vendor payments on behalf of the couple, excluding the venue

SCOPE OF WORK

Including Wedding Coordinator Package and additional.

STYLE GUIDE

- Engage in discussions to understand the client's vision and expectations for the Wedding Style and Concept
- Offer feedback and suggestions on styling within budget constraints and client expectations
- Collaborate with chosen vendors to ensure the delivery of high-quality services



VENDOR MANAGEMENT

- Recommend suitable vendors aligning with couples' requirements, wedding style, and established budget.
- Reach out to vendors and gather quotations. - Conduct meetings and negotiate with vendors regarding their offerings.
- Oversee vendors throughout the entire planning process, encompassing pre-wedding, wedding day, and post-wedding stages.
- The vendor categories include:
 - +Venue: negotiations, contracts, logistics, layout, and table settings, wedding day timeline.
 - +Attire: bridal and groom attire, accessories, bridal party outfits.
 - +Entertainment: DJ, band, dance instructor for the first dance, etc.
 - +Visuals: Photographer, videographer, sound & light system, MC/celebrant, makeup artist, wedding cake.

FOOD & BEVERAGE

- Offering expert guidance on Food and Beverage (F&B) services.
- Coordinating closely with vendors for efficient execution.
- Managing unforeseen events with proactive problem-solving.



PLANNING IN DETAILS

- Customize tasks into a monthly checklist and categorize for efficient time management
- Create a comprehensive Wedding Program for the main event
- Compile a Contact List of vendors, wedding planners, key guests, etc.
- Regularly follow up and manage the checklist for the couple
- Propose creative ideas for the wedding

Venue Comparision USD 120 / AUD 180

Extra Event/One USD 500 / AUD 750

Stationary USD 120 / AUD 180

Welcome or Door Gift USD 120 / AUD 180

Guest Support USD 400 / AUD 600

Wedding Website USD 120 / AUD 180

our Service

PACKAGE 3 FULL WEDDING PLANNING

USD 5000/ AUD 3400

TAILORED FOR BUSY COUPLES OR OVERSEAS COUPLE, THIS PACKAGE HANDLES EVERY DETAIL FOR A STRESS-FREE CELEBRATION.



Venue Comparision

Extra Event/One

Stationary

NUMBER OF STAFF

- 1 leader & 1 planner
- 3 coordinators (wedding day)
- 1 personal assistant (wedding day)

SCOPE OF WORK

Including Semi Wedding Planning Package and Additonal...

- Research and evaluate up to five wedding venues, conducting a thorough comparison of their locations, pricing structures, and available facilities.

- Present informed recommendations for the most optimal and feasible option based on the gathered information.

- Select and plan one special event among the options: Bachelor(ette) party, Pre-wedding Photoshoot, or Tea Ceremony. - Provide comprehensive planning and coordination services for the chosen event.

- Invitation Set:

+ Source vendors and guide on design, content, paper, and printing quality.

+ Provide feedback for design modifications.

- Printing Services: Design and print name tags, vows, table numbers, and other required items.



WELCOME OR DOOR GIFT

- Propose and explore creative ideas, sourcing suitable vendors.
- Facilitate seamless coordination with chosen vendors.
- Ensure effective coordination with the wedding venue for a cohesive and well-executed event.



GUEST SUPPORT

- Accommodation:
 - +Search for locations and place booking
 - +Collect guests information for hotel booking and concierge.
- +Collect payment on client's behalf - Transportation:
 - +Free transportation up to 3 times from Airport to venue
- +Arrange & coordinate
- Q&A: Hotline 24/7 to support 3 days of the events



WEDDING WEBSITE

- Develop and outline fundamental information.
- Conduct research, design, and finalize the website for public launch.

DESIGN & DECORATION

Pricing tailored to guests' preferences, starting at USD 1100/ AUD 1600

LOCAL ARTISTRY

INFUSE YOUR WEDDING WITH THE ESSENCE OF OUR LOCAL CULTURE AND SURROUNDINGS. WE INCORPORATE NATIVE ELEMENTS TO GIVE YOUR CELEBRATION A GENUINE, GROUNDED FEEL.



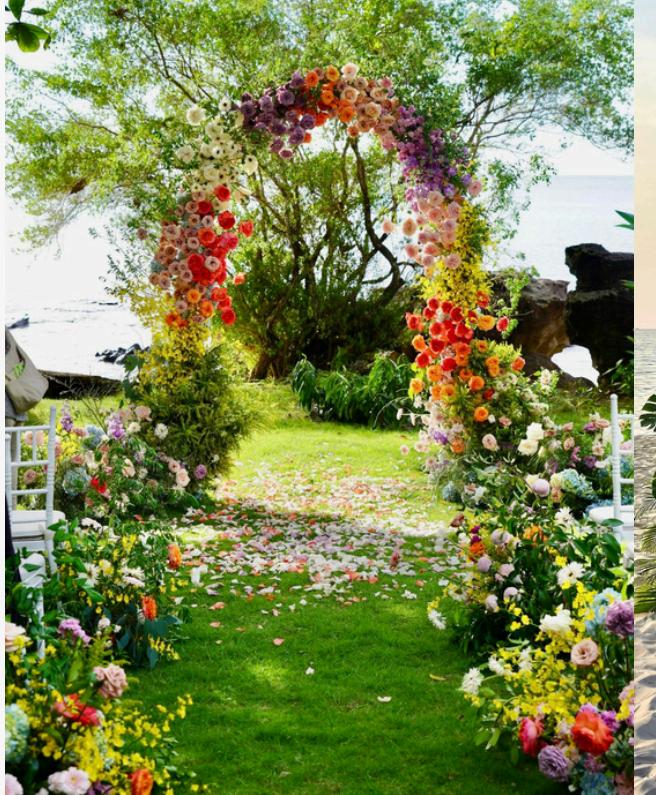
INSPIRED DESIGNS

FROM BEACH-INSPIRED CENTERPIECES TO NAUTICAL ACCENTS, OUR DESIGNS MARRY YOUR VISION WITH OUR CREATIVE EXPERTISE, MAKING YOUR DAY TRULY EXCEPTIONAL.



SEASIDE CHIC

IMMERSE YOUR GUESTS IN THE AMBIANCE OF THE SEA. OUR CREATIVE DECORATIONS BRING THE CALMING WAVES AND COASTAL ELEGANCE TO EVERY ASPECT OF YOUR WEDDING.



Flower des Mers

Meriki & Mick

from USD 1100 / AUD 1600



Flower des Mers Mavea & Kevin

from USD 1350 / AUD 2000



Flower des Mers

Duy & Linh

from USD 2400/ AUD 3500



Flower des Mers Gavin & Alex

from USD 2700 / AUD 4000



Flower des Mers

Thu & Quang

from USD 2700/ AUD 4000



Flower des Mers

Hoài & Stephanie

from USD 3400 / AUD 5000



Flower des Mers Loan & Thinh

from USD 3400 / AUD 5000



Flower des Mers Ange & David

from USD 4400/ AUD 6500



Flower des Mers

Trí Huỳnh & Khanh Vân

from USD 4400/ AUD 6500



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