

Le Tung Bach (Mr.)

Born on Sep 24th, 1983 in Hanoi – Vietnam, married with two kids,
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Career objectives:

To work in a targetive, efficient (web3 industry) and sustainable (circular economy) environment and be available for any challenges might expose.

Source of passion: “To see a World in a Grain of Sand And a Heaven in a Wild Flower. Hold Infinity in the palm of your hand And Eternity in an hour” by William Blake

Working Experiences:

2018 – now Unitedcoffee.vn
since start-up Founder

Trainings and certificates given by Specialty Coffee Association:

International Specialty Coffee Roasting skill: Professional level.

Sensory skill: Advanced Level

Q Processing: Advanced Level

Achievements:

- 4th runner-up of the first Vietnam international Coffee Roasting competition in late 2018 (over 30 candidates)
- Won Specialty Coffee grade (Amazing Cup 2019-2020) during Coffee Festival in Buon Me Thuot in early 2019 (one of the 20 samples of green coffee bean of Vietnam)

2012 – 2018 National Housing Organization Jsc. (web: nhajsc.vn)
since start-up Chief Representative Officer & Projects Director
Start from 1 project to 27 projects through-out Vietnam.

2010 – 2012 Thien Nhan Group – Real estate projects in Viet Nam and Cambodia
since start-up Chief financial Officer/ Real-estate Project Development Director:
(i) *Dien Khang Hung Project in Govap District, HCMC*
(ii) *Highland Resort project in Dalat*
(iii) *Ocean View project in Nha Trang*
(iv) *Co-Founding Diamond Entertainment JSC in Cambodia*

Trainings and licenses:

- Real Estate Evaluation licensed by Hanoi Construction Department in 2010.

- Real Estate Broker licensed by Hanoi Construction Department in 2010.
- Trained with the Institute of Finance and Administration (IFA) on Real-Estate Evaluation in 2009.
- Trained with the Institute of Finance and Administration (IFA) on Real-Estate Broker in 2008.
- Trained with the Institute of Finance and Administration (IFA) on Real-Estate Trading Center Management in 2008.

2006 – 2009 State bank of Vietnam International Credit Projects

MHB International Credit Project Manager:

Monitoring and managing simultaneously multiple projects such as:

- (i) *Agence Francaise de Developement (AFD) projects: EUR25 millions*
 - A 23 millions euro line of credits disbursed between July 2006 and June 2007 to finance infrastructure in the floodable areas of the Mekong Delta. Reallocating to 2,253 clients, this program is to improve living conditions for populations in the floodable areas of the Mekong Delta and to encourage them to purchase safe, modern, closed-in housing.
 - A highly-concessional 2 millions euro loan was allocated at the same time to strengthen MHB's capacities (local and overseas trainings; Core-banking project)
- (ii) *The Rural Development Fund II Project financed by the International Development Association (IDA) of the World Bank: USD30 millions*

The Project assists the Government of Vietnam in its efforts to develop the rural economy and improve the living conditions in the rural areas. A 30 millions usd was disbursed within the first two years of the project to finance rural investments of farm households and private rural entrepreneurs that are economically and technically viable
- (iii) *The Asian Development Bank (ADB) Housing Finance Project: USD2 millions*

The project supports the establishment of a sustainable housing finance market in Vietnam, which would ultimately mobilize substantial capital for housing finance and facilitate the long-term establishment of a strong mortgage-based collateral market to provide housing loans to all sections of the population.
- (iv) *Small- and Medium-sized Enterprise Financing Project (SMEFP) sponsored by Japanese Bank for International Cooperation (JBIC), currently named Japan International Cooperation Agency (JICA): USD10 millions disbursement during three phases of the project*

The project aims to give medium and long-term loans to Vietnamese SMEs and also boost the country's banking development strategy and economic growth.
- (v) *Core Banking System Project:*

Member of both Project Management Unit and Bidding specialist for procurement of Core Banking system.

(vi) *SECO Technical Assistance Project financed by Swiss Government (State Secretariat for Economic Affairs)*

The program supports the design and implementation of reforms through the Bank Restructuring Workshops and the assistance to the Mekong Housing Bank.

Trainings and certificates:

- Trained with the State Bank of Vietnam on International concept, practices and strategy of SMEs lending in 2008.
- Successfully achieved Bidding procedure certificate of Hanoi Planning and Investment Department in 2008.
- Trained with Financial Technology Transfer Agency, Luxembourg on International Financial Markets in collaboration with the State Bank of Vietnam in 2007.
- Successfully achieved Evaluation Certificate of Vietnam Valuation Center (VVC) in 2007, currently named Vietnam Valuation and Financial Services Center (VVFC).
- Trained with the Securities Research and Training Center of State Securities Commission on (i) The Basic Course on Securities and Securities Market; and (ii) Applicable Laws and Regulation in the Securities Industry.

Education achievements:

2020 candidate	Doctor of Philosophy (PhD) in Management Swiss School of Management (SWITZERLAND)
2012	Master of Business Administration – MBA Shidler college of business, University of Hawaii (HCMC, VIETNAM & HONOLULU, HAWAII, US)
2006	Bachelor of Business Administration – BBA (Hons) Paris Graduate School of Management (PARIS, FRANCE & LONDON, UK) Double Major: Management & Financial Market
2005	Bachelor degree of technology (Hons) University of Paris 12 – VAL DE MARNE (PARIS, FRANCE) Major: Finance and Accounting
2002	Diplomat of Culture University of Paris 5 – La Sorbonne Major: French Civilization and language
2001	Baccalaureate Hanoi-Amsterdam High School (HANOI, VIETNAM) Class specialized in Mathematics

Foreign language skills:

	<u>Speaking</u>	<u>Writing</u>	<u>Reading</u>
English	Very good	Excellent	Excellent
French	Very good	Very good	Very good
Chinese (Mandarin)	Fair	Fair	Fair

Other qualifications and skills:

- Cooperative, Quick and proactive, Organizational, Good Listener.
- Self-disciplined, attend to details.
- Quick to learn, easy adapt to diverse educational and cultural backgrounds.
- Good interpersonal communication skills.
- Good IT skills

Personal interests:

- Philanthropy (love of human) activities;
- Travelling, communicating with people from different culture background;
- Classical Music (theory) and sound design (modular synth)
- Art collection;
- Coding and robot engineering;
- Sports (Basketball, swimming, golf, ping pong, running, hiking).

References available on request.