

# Agriculture, Trade, and the Spatial Efficiency of Global Water Use

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# Water-intensive production in water-scarce regions

SCIENCE

## In The Midst Of Drought, California Farmers Used More Water For Almonds

Mallory Pickett Former Contributor   
*I write about science and technology.*

Sep 28, 2016, 05:20pm EDT

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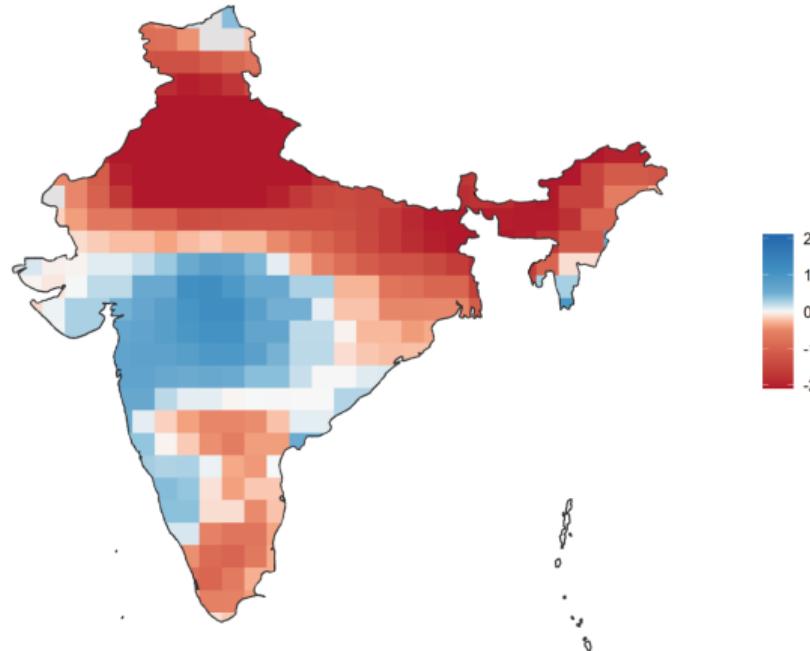
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- **~12 liters of water used to grow one almond**

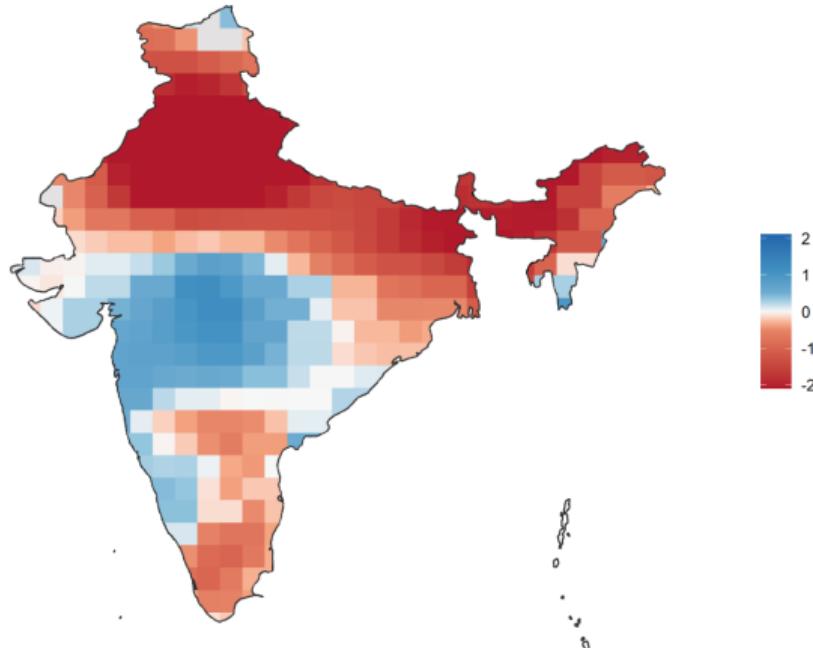
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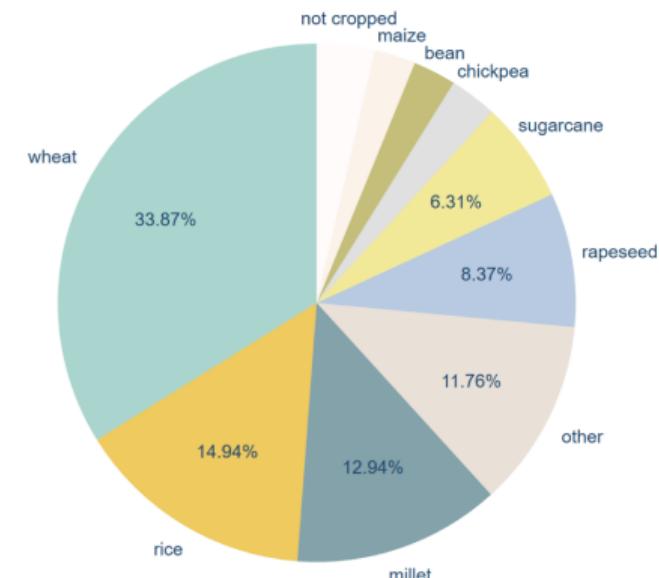


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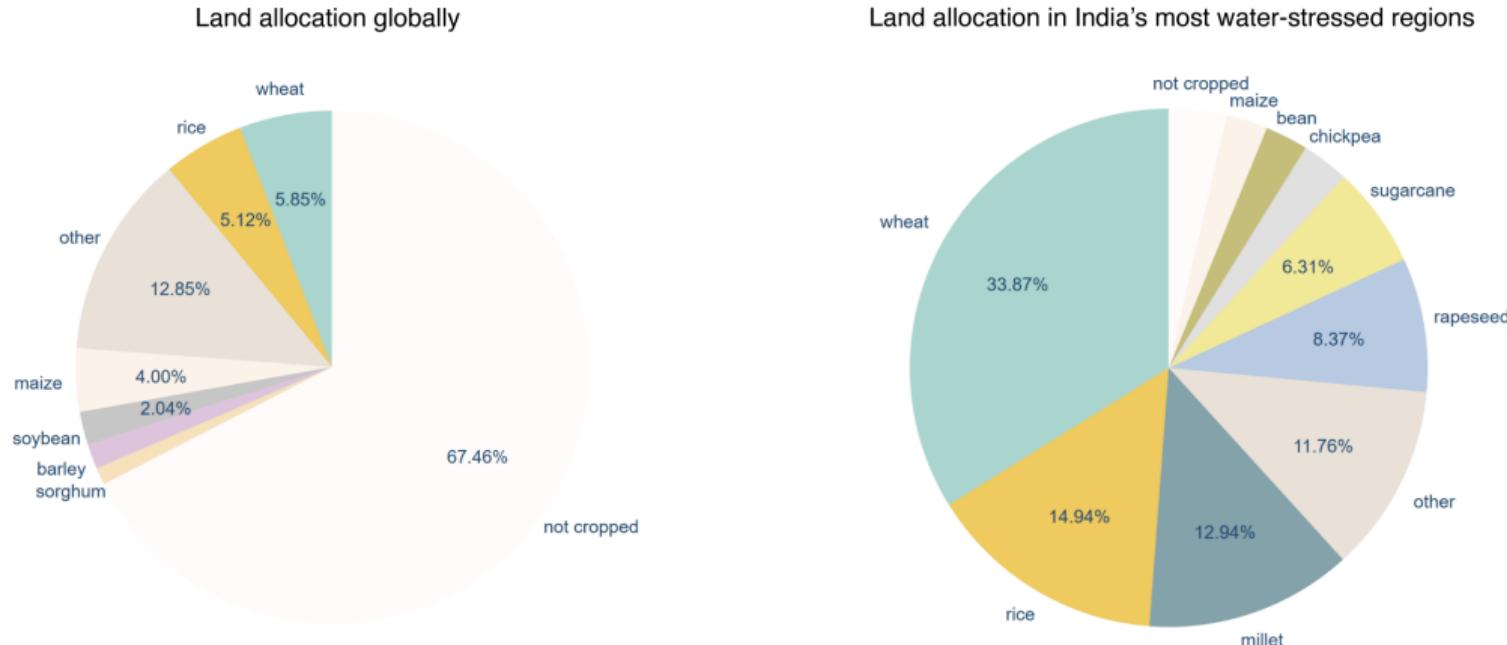
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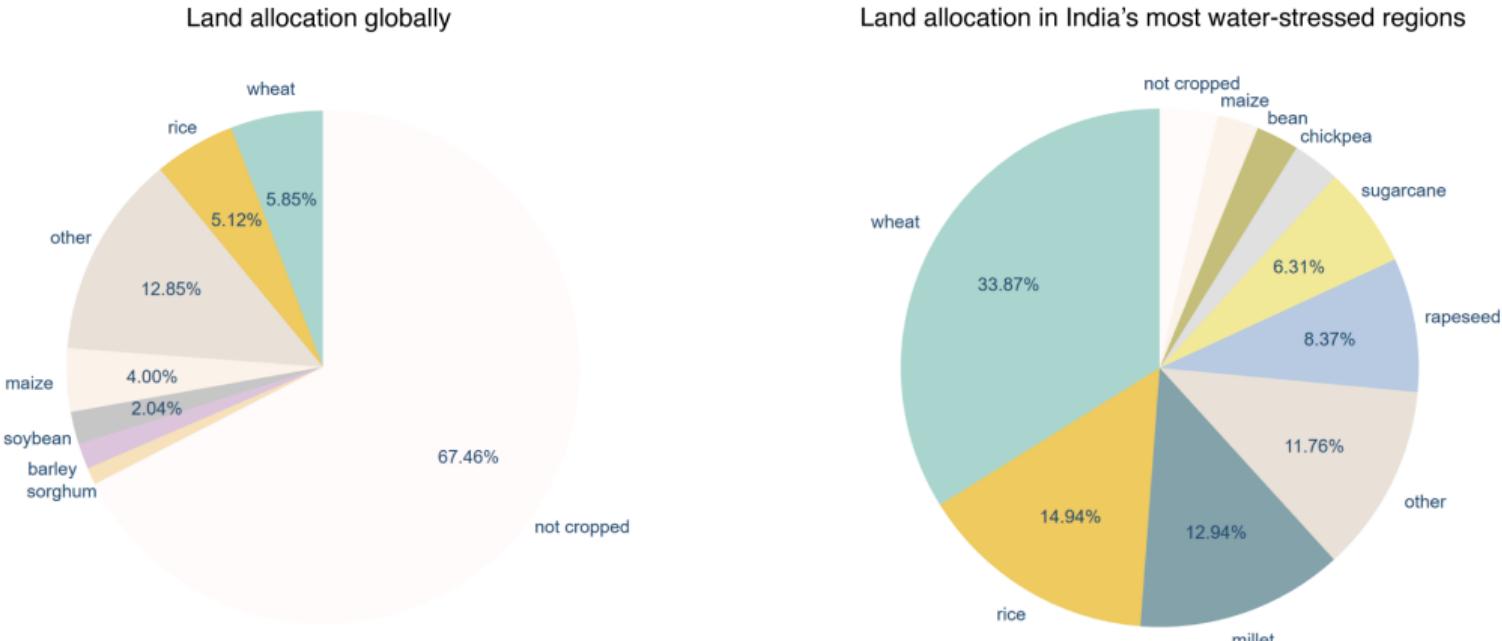
Land allocation in India's most water-stressed regions



# Water-intensive production in water-scarce regions



# Water-intensive production in water-scarce regions



India is now the world's **leading exporter of rice**

# Crop trade depletes global groundwater

Published online 6 April 2017

The import and export of crops drawing on groundwater is threatening food and water security in the Middle East and elsewhere.

Nadia El-Awady

ENVIRONMENTAL RESEARCH LETTERS

LETTER • OPEN ACCESS

Global unsustainable virtual water flows in agricultural trade

Lorenzo Rosa<sup>1</sup> , Davide Danilo Chiarelli<sup>2</sup> , Chengyi Tu<sup>1,3</sup>, Maria Cristina Rulli<sup>2</sup>  and Paolo D'Odorico<sup>1</sup> 

Published 22 October 2019 • © 2019 The Author(s). Published by Nature Research on behalf of Springer Nature Limited. This article is an open access publication

# LETTER



News & Events

Multimedia

## NASA-University Study Finds 11 Percent of Disappearing Groundwater Used to Grow Internationally Traded Food

*"The globalization of water through trade contributes to running rivers dry, an environmental externality commonly overlooked by trade policies"*

--Rosa et al. (2019)

doi:10.1038/nature21403

700 | NATURE | VOL 543 | 30 MARCH 2017

## Groundwater depletion embedded in international food trade

Carole Dalin<sup>1</sup>, Yoshihide Wada<sup>2,3,4,5</sup>, Thomas Kastner<sup>6,7</sup> & Michael J. Puma<sup>3,4,8</sup>

## Research question

How do global agricultural **trade patterns** and **policies** affect ...

- long-run water availability,
- agricultural production,
- and welfare

**across space and over time?**

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  - 1–2. Vast heterogeneity in water availability and use (ag. dominates) → **factor-content trade**
  - 3–4. Pervasive distortions on input (**open access**) & output (**tax/sub./tariff**) sides of ag. market
  5. Water-intensive crops **concentrate** in water-abundant locations, but some **unsustainably**

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- Calibrate a **quantitative dynamic spatial equilibrium model** for world ag.
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- Use **model simulations** to characterize trade and welfare outcomes
  - How does global ag. trade affect long-run water availability and welfare?
  - Do specific ag./trade policies exacerbate or *mitigate* regional water depletion?

## Preview of results

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  - import water-intensive goods, avoiding severe water depletion

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→ import water-intensive goods, avoiding severe water depletion

3. **Liberalizing trade can be harmful** in specific contexts and regions:

- California and India avoid extreme depletion under autarky
- historic Uruguay Round of trade liberalization *increased* water depletion and lowered welfare

## Related literature

- Copeland, Shapiro, and Taylor (2022) review literature on globalization and the environment, but **little work on natural resources** [*lately*: Farrokhi et al. (2023)]
- Anderson, Rausser, and Swinnen (2013) review literature on ag. policy distortions, but **no investigation of environmental effects** [exception: Berrittella et al. (2008) using GTAP]
- **Reduced-form** empirics and **PE** analysis:
  - water markets: Bruno and Jessoe (2021), Ayres, Meng, and Plantinga (2021), Rafey (2023)
  - water + ag./trade policy: Debaere (2014), Carleton (2021), Sekhri (2022)
- Simple **two-country/SOE** models: Chichilnisky (1994) and Brander and Taylor (1997)
  - lack of property rights can give *comparative advantage* in extractive good
  - opening to trade → potentially long-run welfare losses
- Closest quantitative trade model: Costinot, Donaldson, and Smith (2016) on effect of climate change on agricultural comparative advantage, but **no dynamics** and **no water**

## Facts

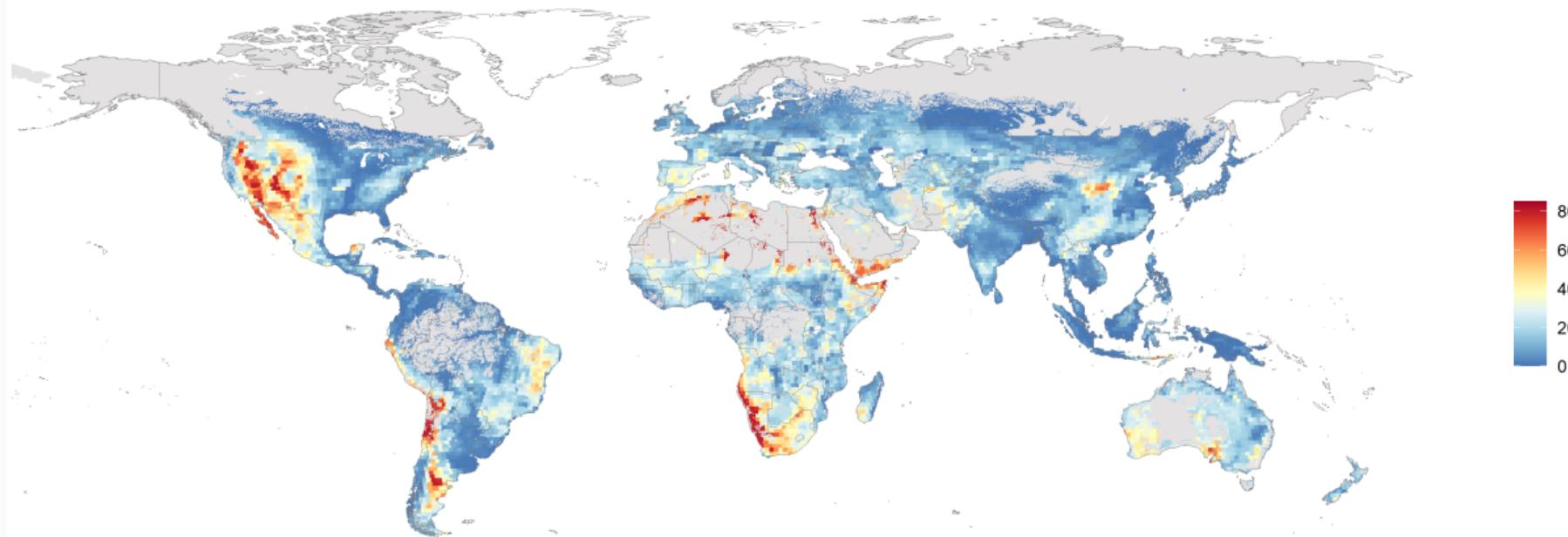
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## Facts 1–2: Vast spatial heterogeneity in water availability and use

Thru lens of basic **water budget**:  $\Delta\text{Depth}_{qt} = \rho_q(\text{Consume}_{qt} - \text{Recharge}_{qt})$  given  $\text{Depth}_{q0}$

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Median groundwater table depth (m below land surface)

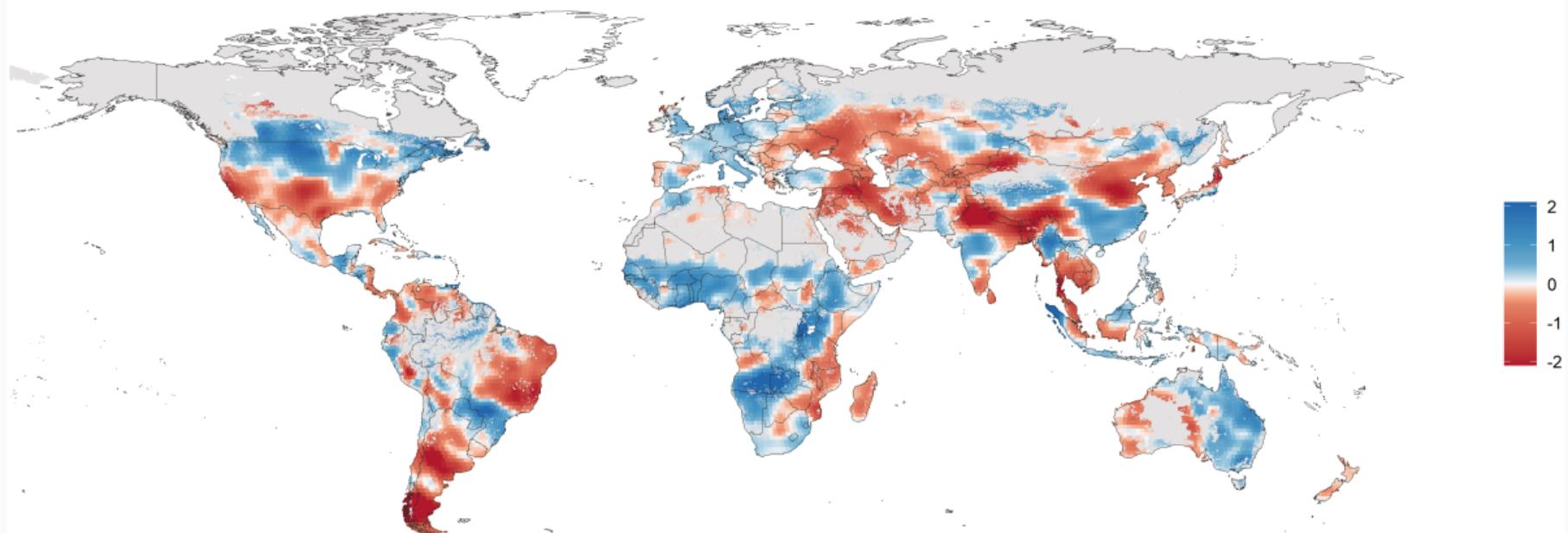


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Trends in total water storage (cm/year)

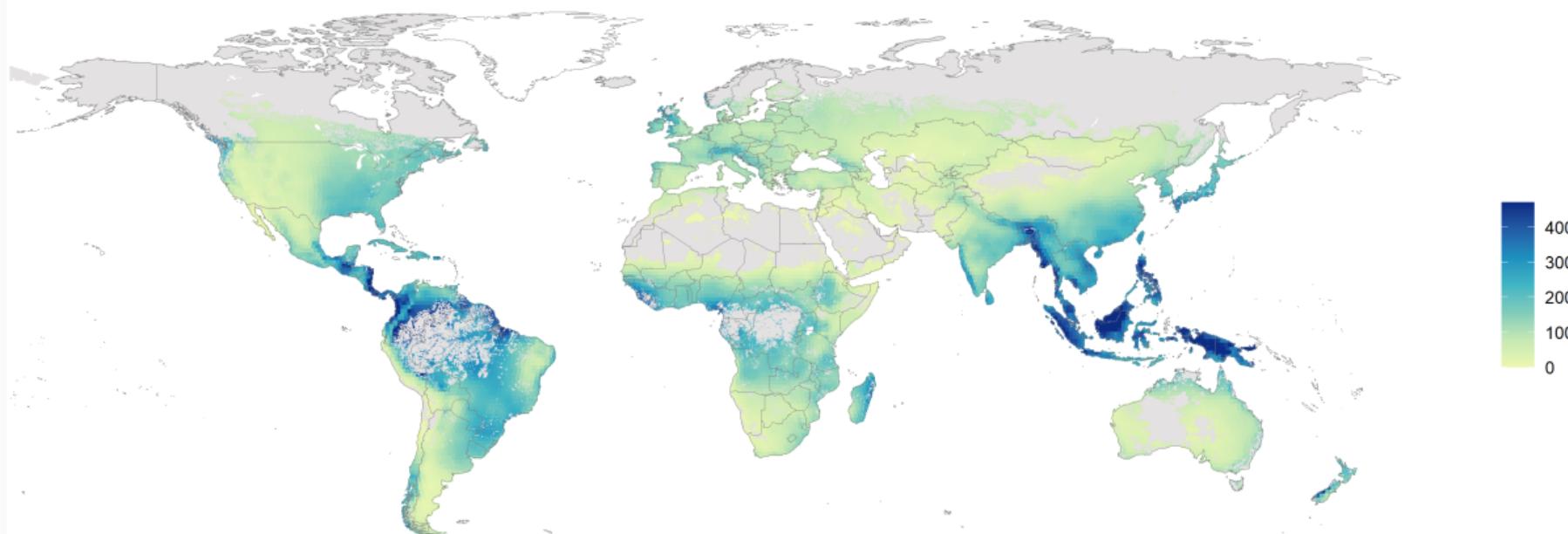


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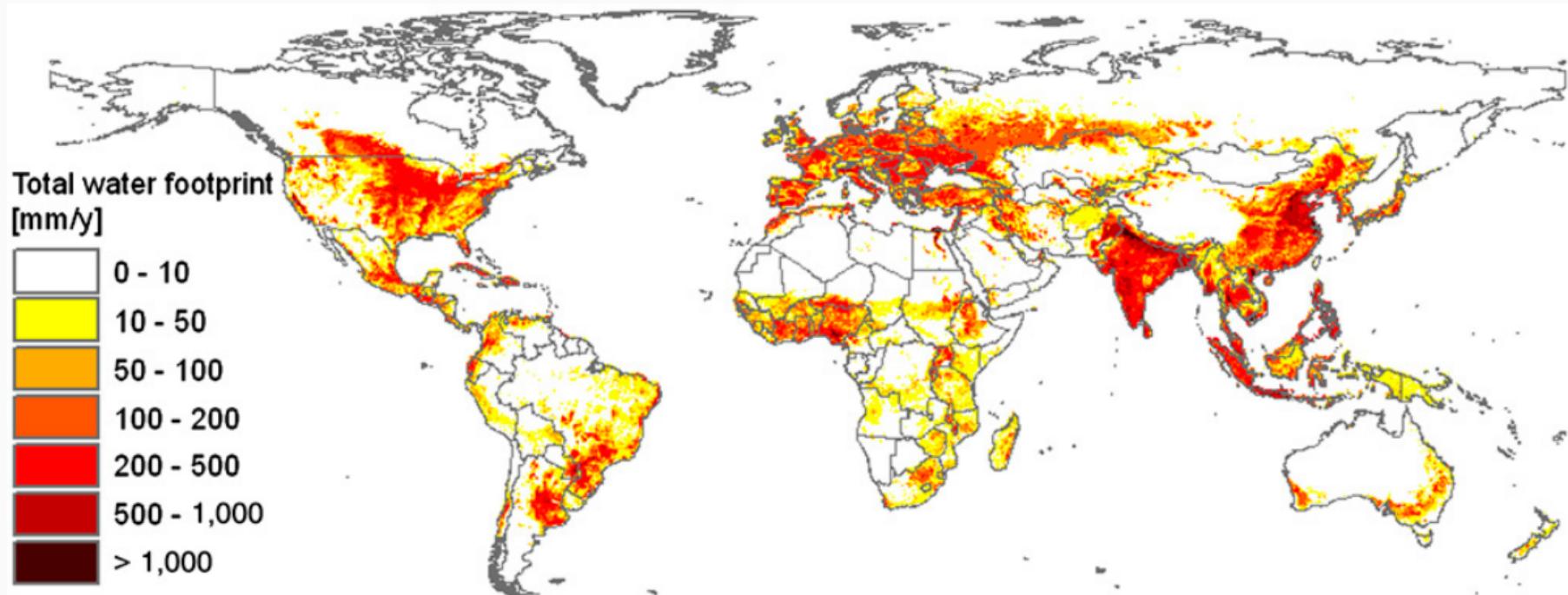
Average precipitation (cm/year)



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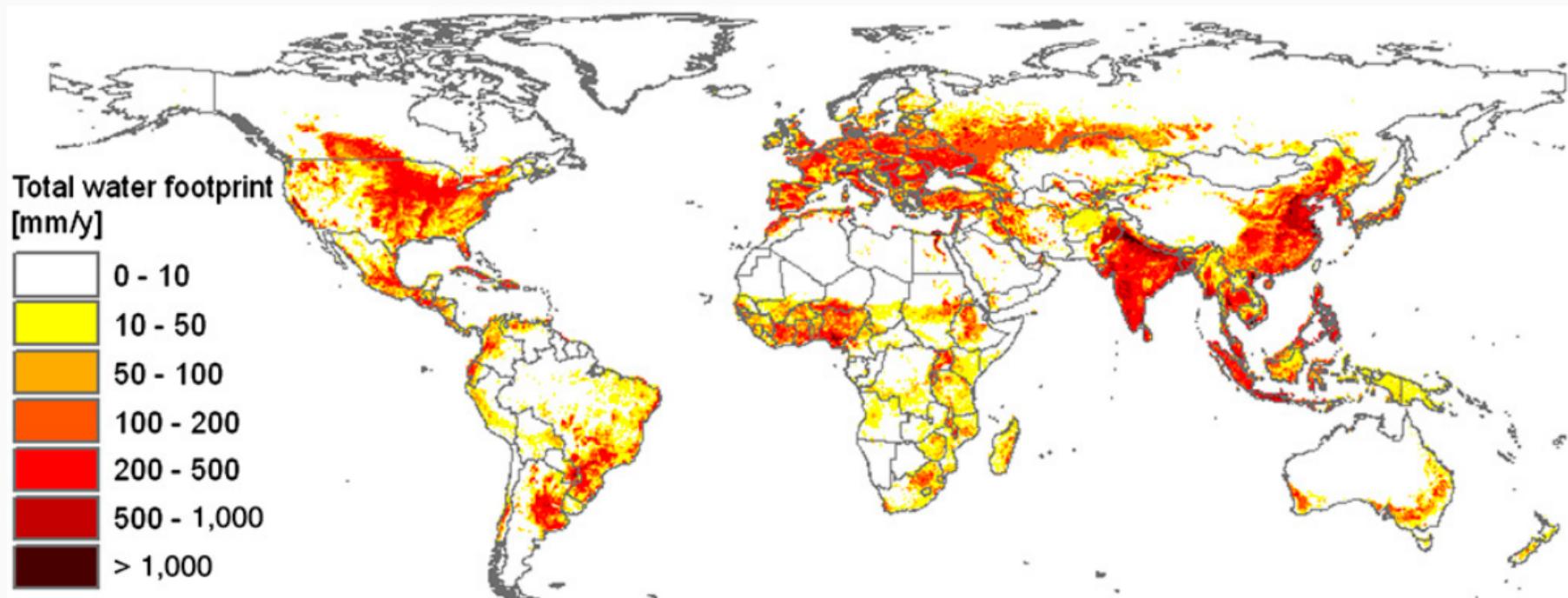
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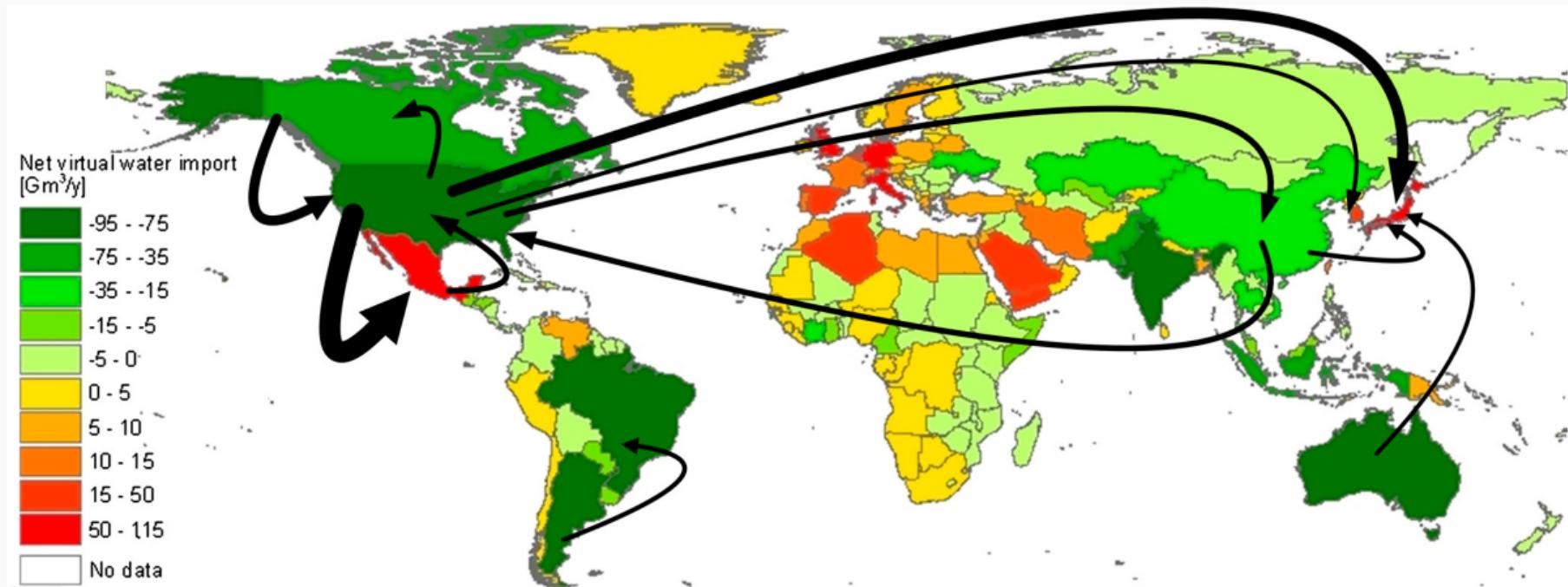
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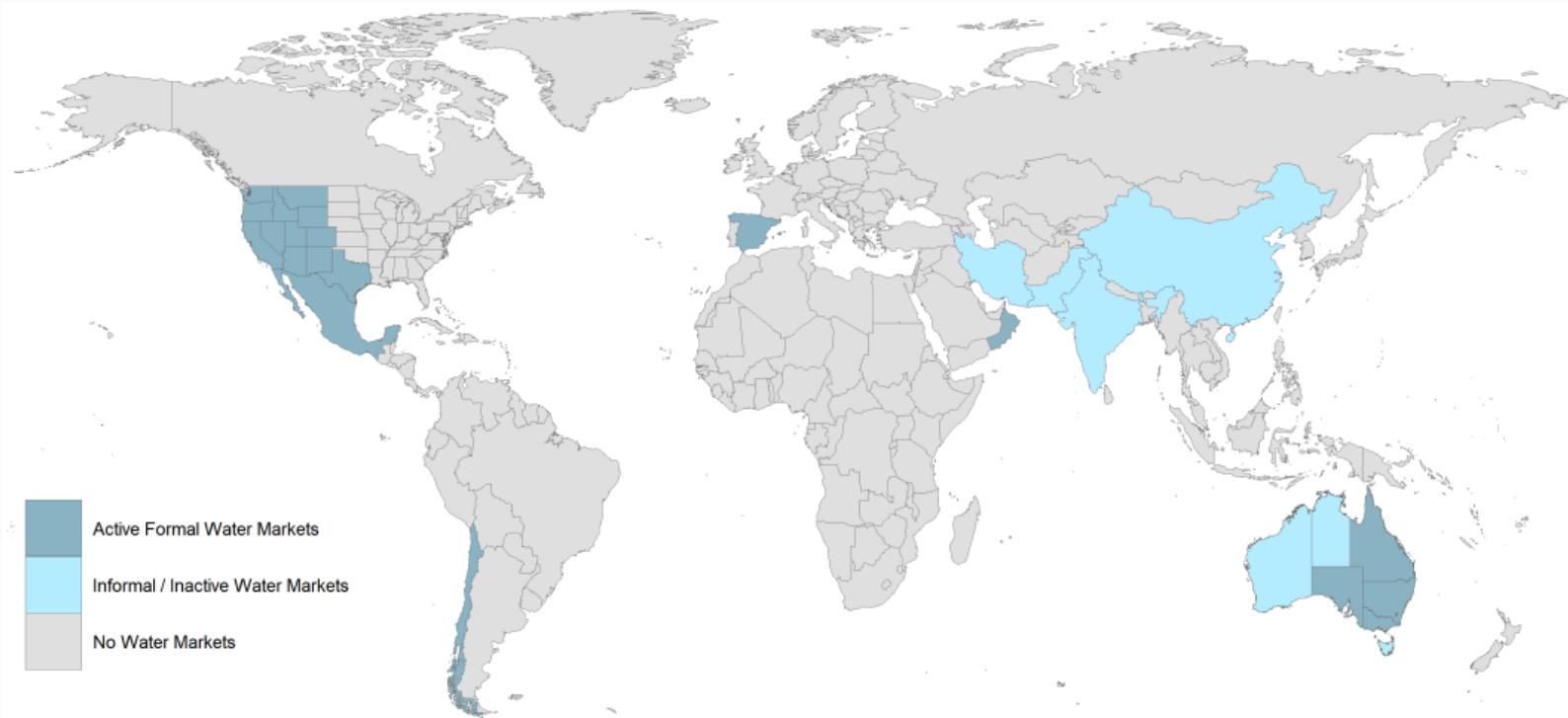
It's all about agriculture:  $\sum_q \text{Consume}_{qt} \approx 90\% \text{ agricultural input use}$  (d'Odorico et al., 2019)

## Facts 1–2: Vast spatial heterogeneity in water availability and use



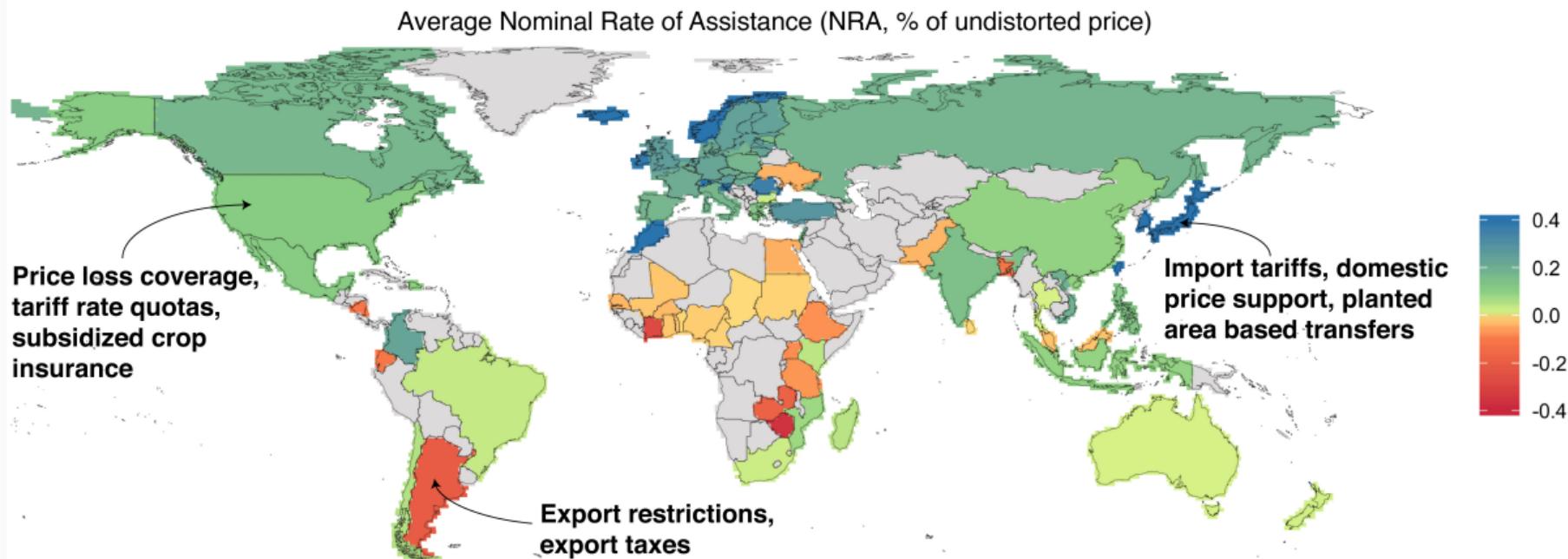
Ag. trade embeds 20–25% of  $\sum_q \text{Consume}_{qt}$  (Hoekstra and Mekonnen, 2012; Carr et al., 2013)

## Facts 3–4: Pervasive distortions on input & output sides of ag. market

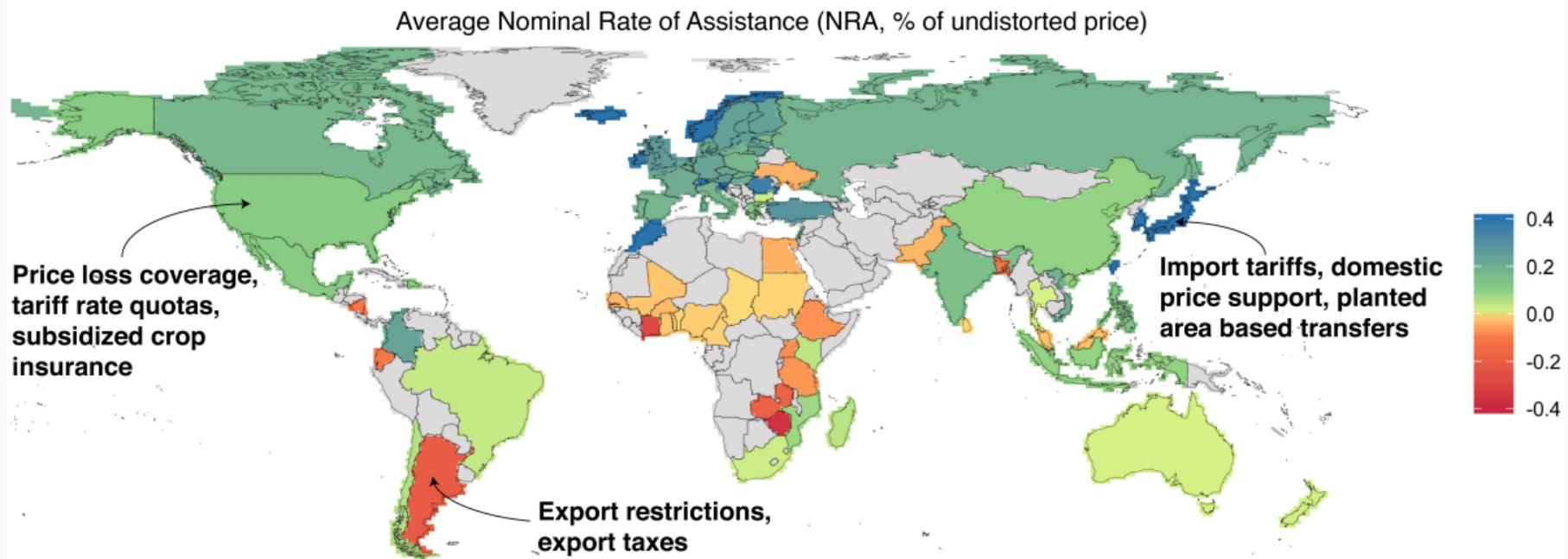


>93% of global agricultural production occurs in regions with **no formal water markets**

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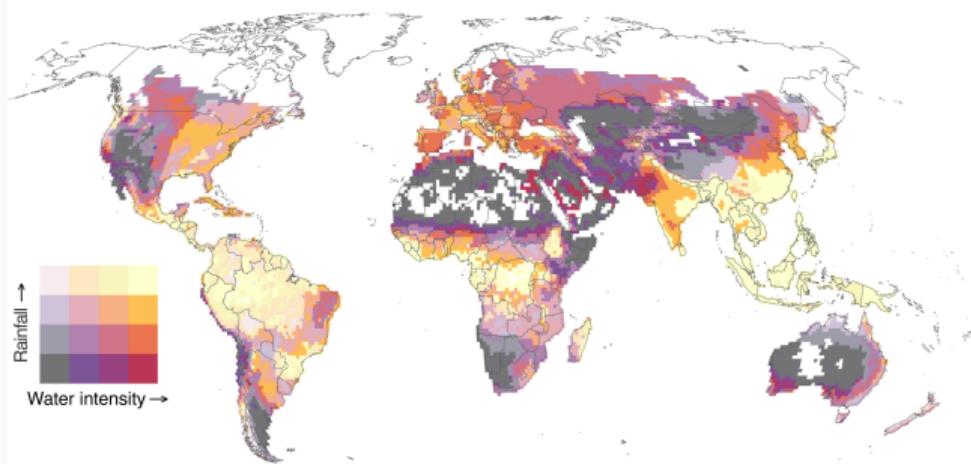


10pp inc. in net ag. subsidy →  $\Delta \text{Depth}_{qt}$  from 50<sup>th</sup> to 75<sup>th</sup> pctl (Carleton, 2021)

## Fact 5: Water-intensive crops locate primarily in water-abundant regions. . .

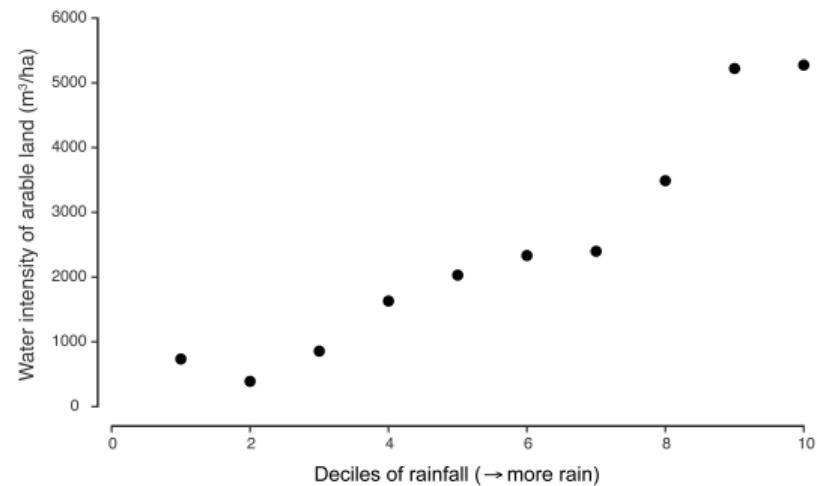
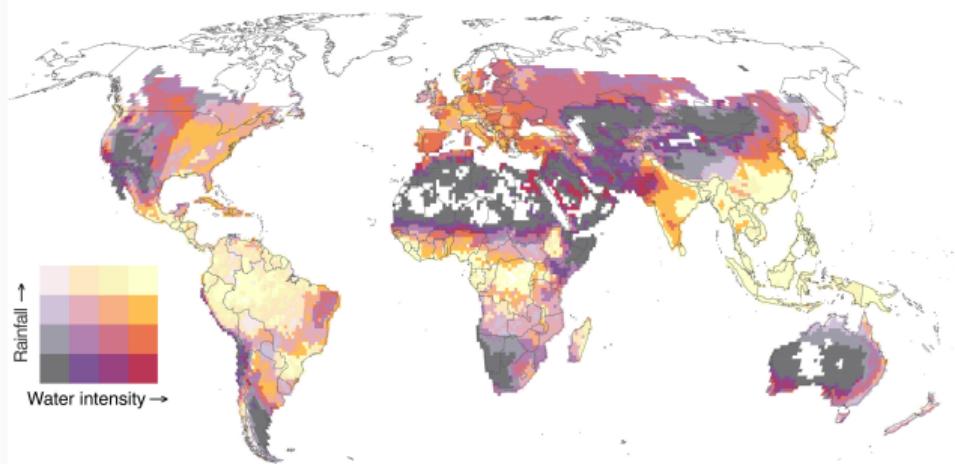
$$\text{Water Intensity of Arable Land (m}^3/\text{ha}) = \frac{\sum_{k \in \mathcal{K}} \text{hectares}^k \times \left(\frac{\text{water (m}^3)}{\text{hectare}}\right)^k}{\sum_{k \in \mathcal{K}} \text{hectares}^k + \text{pasture}}$$

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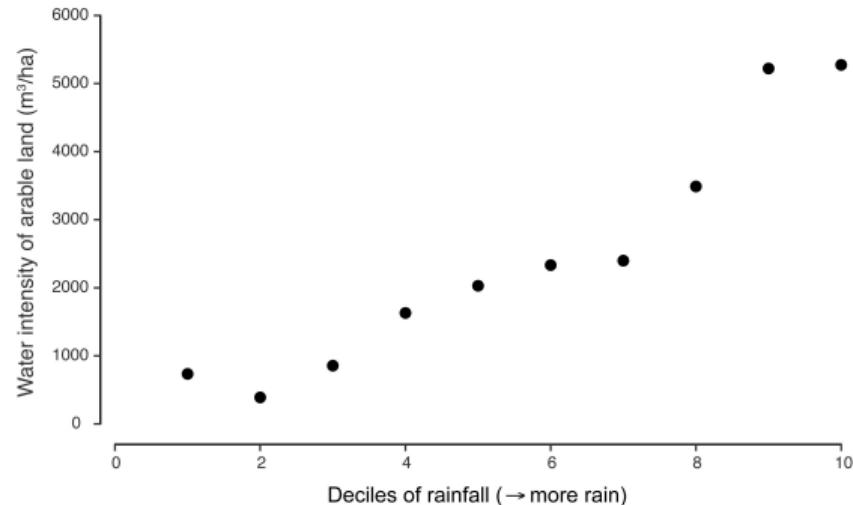
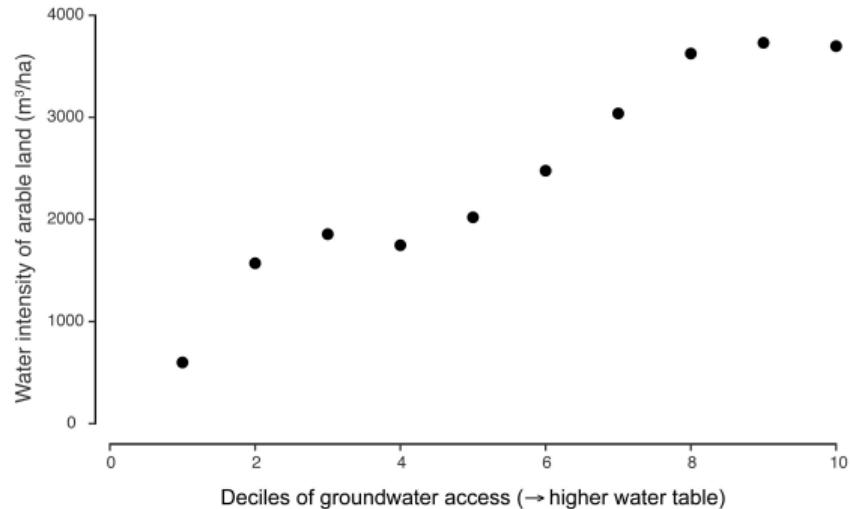
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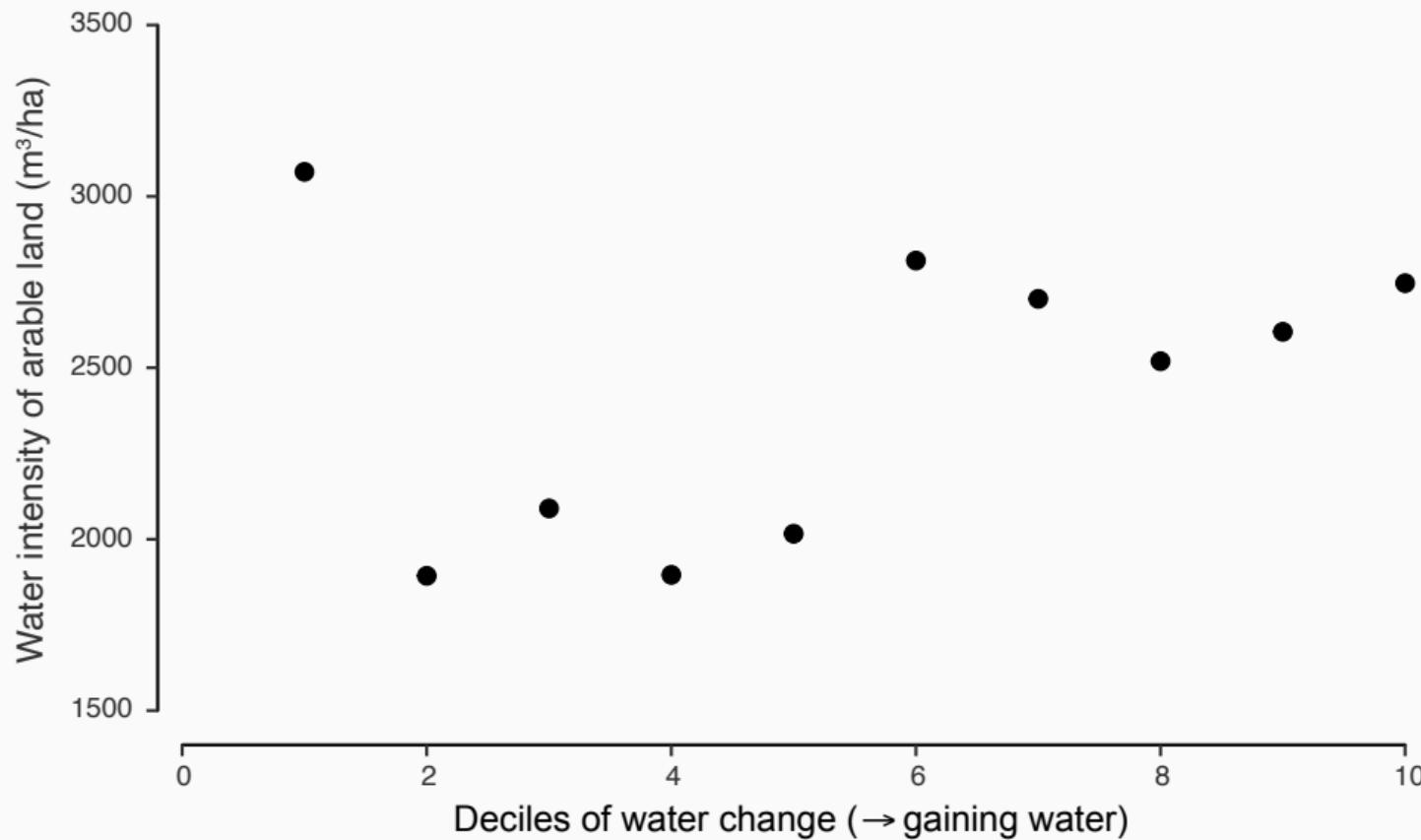
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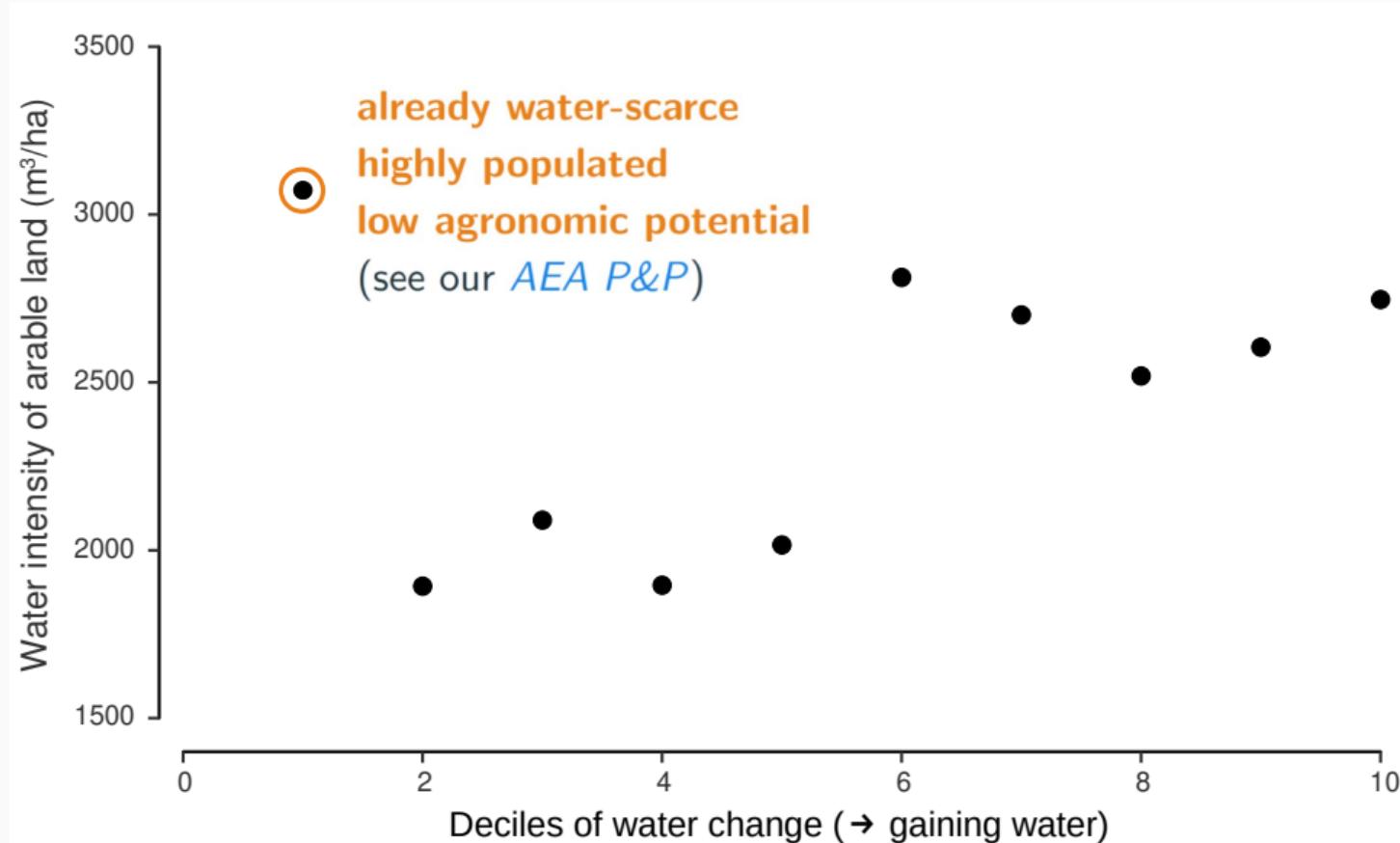


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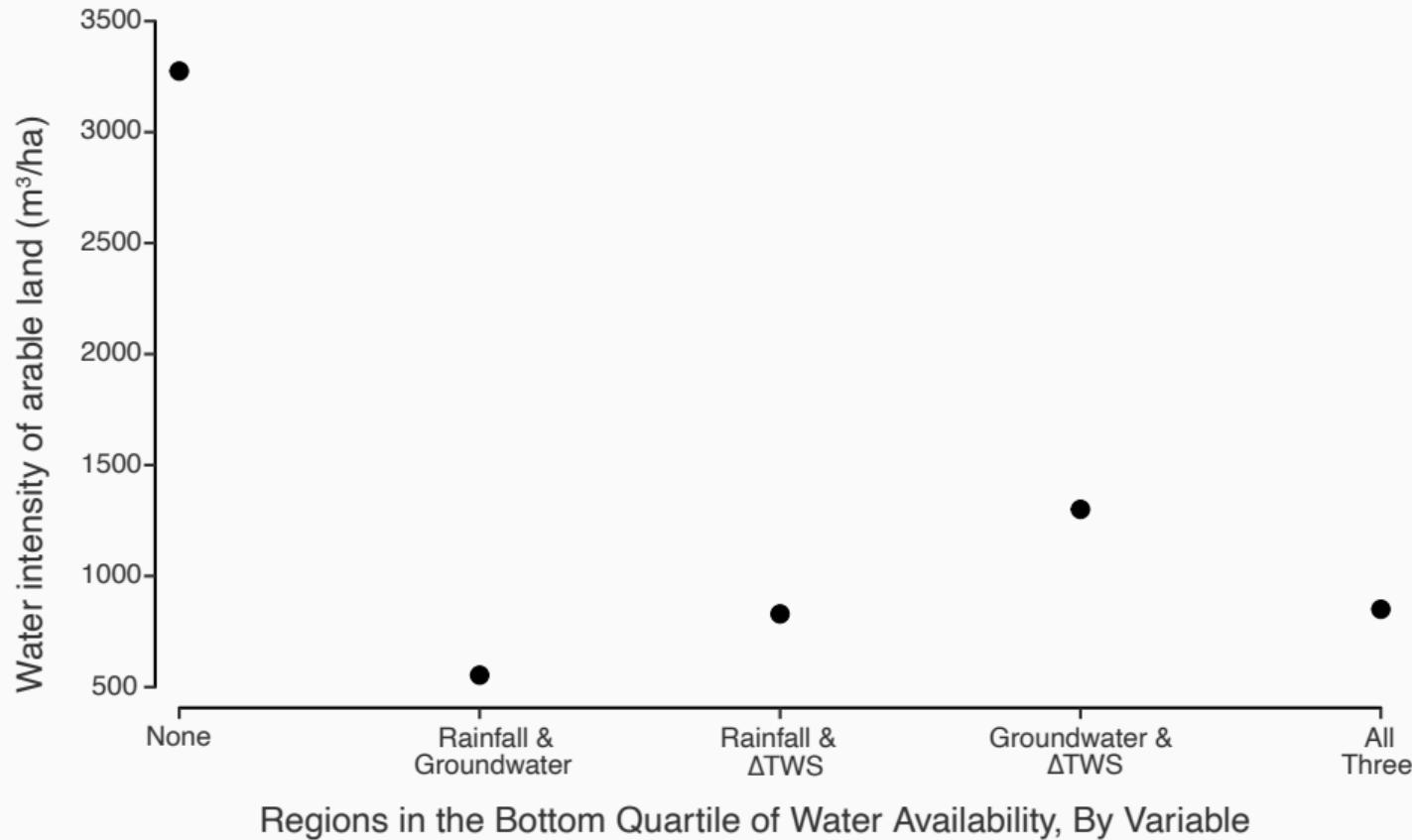
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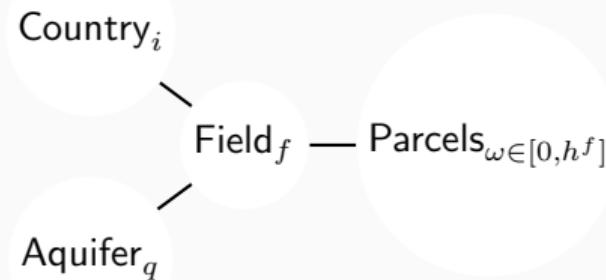


# Model

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## Basic environment

- **Time and space:** discrete time  $t$ , geography split into ...



- **Two sectors:** homog. outside good + crops  $k$  distinguished by exporter  $j$ , all traded
- Atomistic **laborers**: earn wage  $w_i$  in outside sector OR farm chosen  $k$  on assigned parcel  $\omega$
- **Water**: drawn from  $q$  to farm  $f \in \mathcal{F}_q$ , w/ each  $q$  an **open access renewable resource**

## Preferences of each country's representative consumer

For each country  $i$ , the representative consumer lives **hand-to-mouth** with **quasilinear** utility over the outside good and a **nested CES** bundle of exporter-specific crop varieties:

$$U_{it} = C_{it}^o + \zeta_i \ln C_{it} \quad \text{with} \quad C_{it} = \left[ \sum_{k \in \mathcal{K}} (\zeta_i^k)^{1/\kappa} (C_{it}^k)^{\frac{\kappa-1}{\kappa}} \right]^{\frac{\kappa}{\kappa-1}}$$
$$C_{it}^k = \left[ \sum_{j \in \mathcal{I}} (\zeta_{ji}^k)^{1/\sigma} (C_{jit}^k)^{\frac{\sigma-1}{\sigma}} \right]^{\frac{\sigma}{\sigma-1}}$$

## Technology I: Agriculture

Consider the farmer of parcel  $\omega$  on field  $f \in \mathcal{F}_{iq}$ , who combines . . .

- $H_t^{fk}(\omega)$  units of labor (endowment = 1)
- $L_t^{fk}(\omega)$  units of land (endowment = 1)
- $G_t^{fk}(\omega)$  units of groundwater

to produce

$$Q_t^{fk}(\omega) = A^{fk}(\omega) \left[ H_t^{fk}(\omega) \right]^\alpha \left[ \min \left\{ L_t^{fk}(\omega), \frac{G_t^{fk}(\omega)}{\phi^k} \right\} \right]^{1-\alpha},$$

of crop  $k$ , where

- $\phi^k$  is **water intensity** of crop  $k$
- $A^{fk}(\omega)$  is **idiosyncratic crop-specific TFP** drawn i.i.d from Fréchet:

$$\mathbb{P} \left\{ A^{fk}(\omega) \leq a \right\} = \exp \left\{ -\gamma \left( \frac{a}{A^{fk}} \right)^{-\theta} \right\} \quad \text{with} \quad \mathbb{E}[A^{fk}(\omega)] = A^{fk}$$

## Technology II: Water extraction

- A farmer must use some of his labor to pump up groundwater for cultivation:

$$G_t^{fk}(\omega) = A_{q(f)}^w(D_{q(f)t}) \left[ 1 - H_t^{fk}(\omega) \right]$$

where  $D_{qt}$  is the **depth** of groundwater in aquifer  $q$  at time  $t$ , with  $A_q^w(D) = \Upsilon_q D^{-v}$ .

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- **Implications for crop output:** Can show that

$$\max_H Q_t^{fk}(\omega) = \mathbf{A}^{fk}(\omega) \mathbf{M}(\phi^k, \mathbf{D}_{qt})$$

where  $M(\phi^k, D_q)$  is *continuous* and *decreasing* in both  $\phi^k$  and  $D_q$ .

## Technology III: Outside good

- Produced under constant returns to scale using **labor only**
- **Idiosyncratic productivity** in outside sector  $A_i^o(\omega)$  of laborer assigned to  $\omega$  is drawn i.i.d. from Fréchet with **same shape parameter**  $\theta$ :

$$\mathbb{P}\{A_i^o(\omega) \leq a^o\} = \exp\left\{-\gamma \left(\frac{a^o}{A_i^o}\right)^{-\theta}\right\}, \quad \text{with} \quad \mathbb{E}[A_i^o(\omega)] = A_i^o$$

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- **Implication:** Laborer's choice between sectors *and* crops becomes one discrete choice problem that can be solved in closed form

## Tying components together: Market structure and groundwater evolution

- All markets are **perfectly competitive**
- **Trade:**
  - outside good is **freely traded** and is the numeraire
  - trade in crops is subject to **iceberg costs**:  $p_{jit}^k = \delta_{ji}^k p_{jt}^k$
  - **NRA**  $\tau_{jt}^k$  summarizes effect of taxes/subsidies/tariffs/quotas/...

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- **Groundwater evolution:** The depth  $D_{qt}$  follows the law of motion

$$D_{qt+1} = D_{qt} + \rho_q[(1 - \psi)X_{qt} - R_q], \quad \psi \in (0, 1)$$

where

- $X_{qt}$  is the **total extracted** from aquifer  $q$  in period  $t$
- $R_q$  is the **natural recharge** of aquifer  $q$
- $\rho_q$  is the **specific yield** of aquifer  $q$  (volume  $\rightarrow$  depth)
- $\psi$  is the rate of **return flow** per unit extracted

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*No dynamic choices, but the evolution of depths matters!*

## Equilibrium I: Utility maximization

Utility maximization by the representative household in each country requires that

$$C_{jit}^k = \zeta_i \frac{\zeta_i^k (P_{it}^k)^{1-\kappa}}{\sum_{\ell \in \mathcal{K}} \zeta_i^\ell (P_{it}^\ell)^{1-\kappa}} \frac{\zeta_{ji}^k (\delta_{ji}^k p_{jt}^k)^{-\sigma}}{\sum_{n \in \mathcal{I}} \zeta_{ni}^k (\delta_{ni}^k p_{nt}^k)^{1-\sigma}} \quad \text{for all } i, j \in \mathcal{I}, \ k \in \mathcal{K},$$

where

$$P_{it}^k = \left[ \sum_{n \in \mathcal{I}} \zeta_{ni}^k (\delta_{ni}^k p_{nt}^k)^{1-\sigma} \right]^{\frac{1}{1-\sigma}}$$

denotes the CES price index associated with crop  $k$  in country  $i$  at time  $t$ .

## Equilibrium II: Profit maximization and labor choice

- Each laborer  $\omega$  selects the activity (outside good or crop  $k$ ) that achieves

$$\max\{A_i^o(\omega), r_t^{f1}(\omega), \dots, r_t^{fK}(\omega)\}$$

where  $r_t^{fk}(\omega) = \tau_{i(f)t}^k p_{i(f)t}^k A^{fk}(\omega) M(\phi^k, D_{q(f)t})$  is his **revenue** from producing crop  $k$

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$$\begin{aligned}\pi_t^{fk} &\equiv \mathbb{P} \left\{ r_t^{fk}(\omega) = \max\{A_i^o(\omega), r_t^{f1}(\omega), \dots, r_t^{fK}(\omega)\} \right\} \\ &= \frac{\left( \tau_{i(f)t}^k p_{i(f)t}^k A^{fk} M(\phi^k, D_{q(f)t}) \right)^\theta}{\left( A_{i(f)}^o \right)^\theta + \sum_{\ell \in \mathcal{K}} \left( \tau_{i(f)t}^\ell p_{i(f)t}^\ell A^{f\ell} M(\phi^\ell, D_{q(f)t}) \right)^\theta}\end{aligned}$$

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- **Total production:** adding across fields & incorporating selection

$$Q_{it}^k = \sum_{f \in \mathcal{F}_i} h^f A^{fk} M(\phi^k, D_{qt}) \left(\pi_t^{fk}\right)^{\frac{\theta-1}{\theta}}$$

## Equilibrium III: Definition of competitive equilibrium

Given NRAs,  $\{\tau_{it}^k\}$ , and initial groundwater depths,  $\{D_{q0}\}$ , a competitive equilibrium is a **path** of consumption,  $\{C_{jxt}^k\}$ , output,  $\{Q_{it}^k\}$ , prices,  $\{p_{it}^k\}$ , shares,  $\{\pi_t^{fk}\}$ , groundwater depths,  $\{D_{qt}\}$ , and groundwater extractions,  $\{X_{qt}\}$ , such that

- representative consumers maximize their utility;
- laborers select activities to maximize their returns;
- markets clear:

$$Q_{it}^k = \sum_{j \in \mathcal{I}} \delta_{ij}^k C_{jxt}^k \quad \forall i, k, t$$

$$X_{qt} = \sum_{f \in \mathcal{F}_q} \sum_{k \in \mathcal{K}} h^f \pi_t^{fk} x^{fk} \quad \forall q, t;$$

- depths obey their law of motion.

**Steady state:**  $\{\bar{C}_{ji}^k, \bar{Q}_i^k, \bar{p}_i^k, \bar{\pi}^{fk}, \bar{D}_q, \bar{X}_q\}$  with  $(1 - \psi)\bar{X}_q = R_q$

## **Quantification**

---

# Data

For a sample of **52 countries** ( $>97\%$  ag. value & pop.), **22 crops**, and **205 aquifers** ... 

- Field-level ( $f$ ): from **GAEZ** and **EarthStat** at 5-arc minute level ( $\sim 1.9\text{mil grid cells}$ )
  - crop-specific potential yields  $A^{fk}$
  - crop-specific cropped area fractions  $\pi^{fk}$
  - area  $h^f$
- Country-level ( $i$ ): from **FAOSTAT** and **World Bank**
  - crop-specific output  $Q_{it}^k$
  - crop-specific NRA  $\tau_{it}^k$  and prices  $p_{it}^k$
  - total cultivated land  $L_{it}$
- Bilateral country-level ( $ij$ ): from **UN Comtrade**
  - bilateral trade flows  $E_{ijt}^k \equiv p_{it}^k \delta_{ij}^k C_{ijt}^k$
- Aquifer-level ( $q$ ): from **GRACE** and **Fan, Li, and Miguez-Macho (2013)**
  - initial depths  $D_{q,0}$  ( $\rightarrow$  starting **out-of-S.S.**)
  - change in total water storage  $\propto \Delta D_{q,t}$

## Parameters to be calibrated/estimated

- $\sigma, \kappa$  demand elasticities
  - $\{\zeta_j, \zeta_j^k, \zeta_{ij}^k\}$  demand shifters
  - $\{\delta_{ij}^k\}$  bilateral crop-specific trade costs
- 
- $1 - \alpha$  land share in crop production
  - $\{\phi^k\}$  crop-specific water intensity
  - $\theta$  technological heterogeneity
  - $\{A_i^o\}$  mean labor prod. in outside sector
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- $\psi$  return flow rate
  - $\{\rho_q\}$  specific yield
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  - $v$  elasticity of extraction productivity

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calibrated: lit. & data  
 estimated: follow **CDS (2016)**



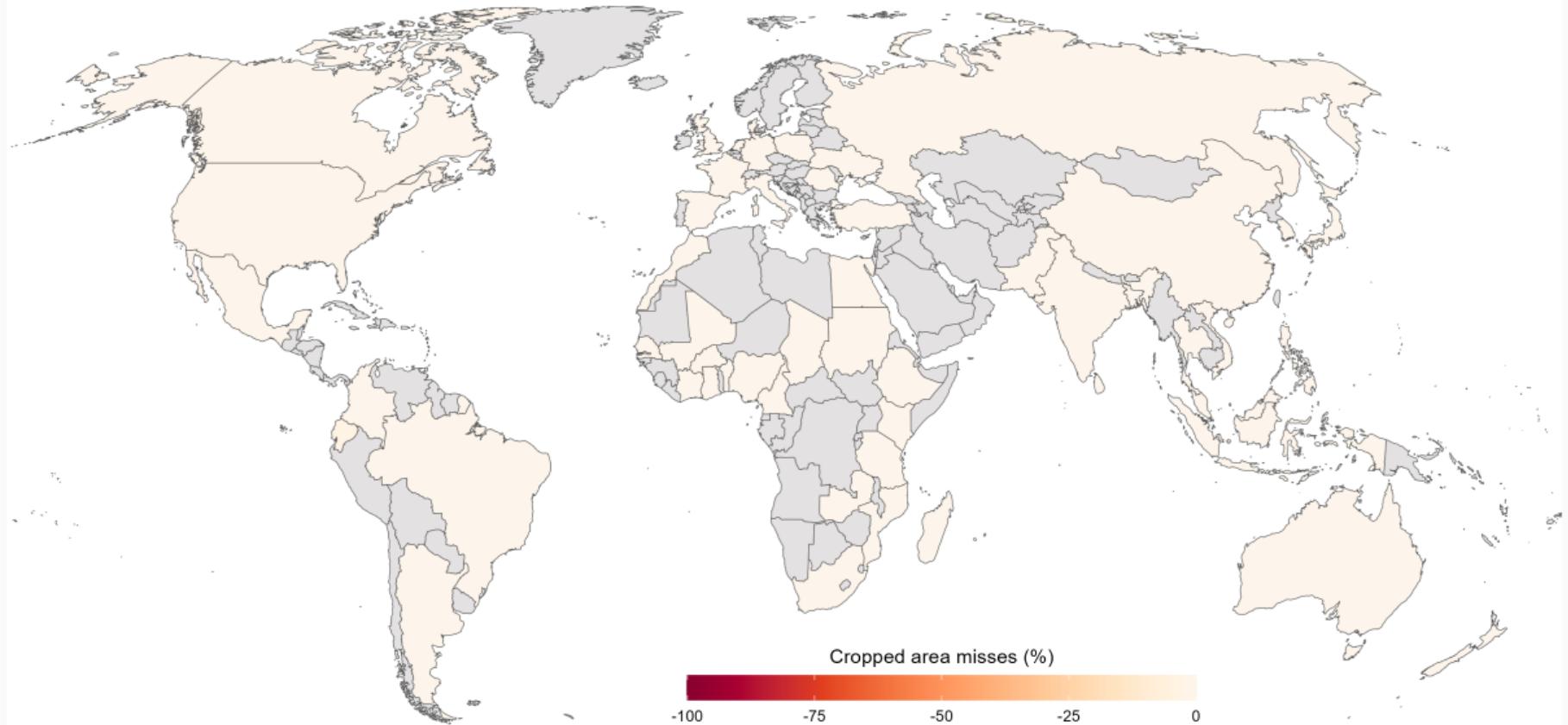
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<input checked="" type="checkbox"/>	$\sigma, \kappa$	demand elasticities
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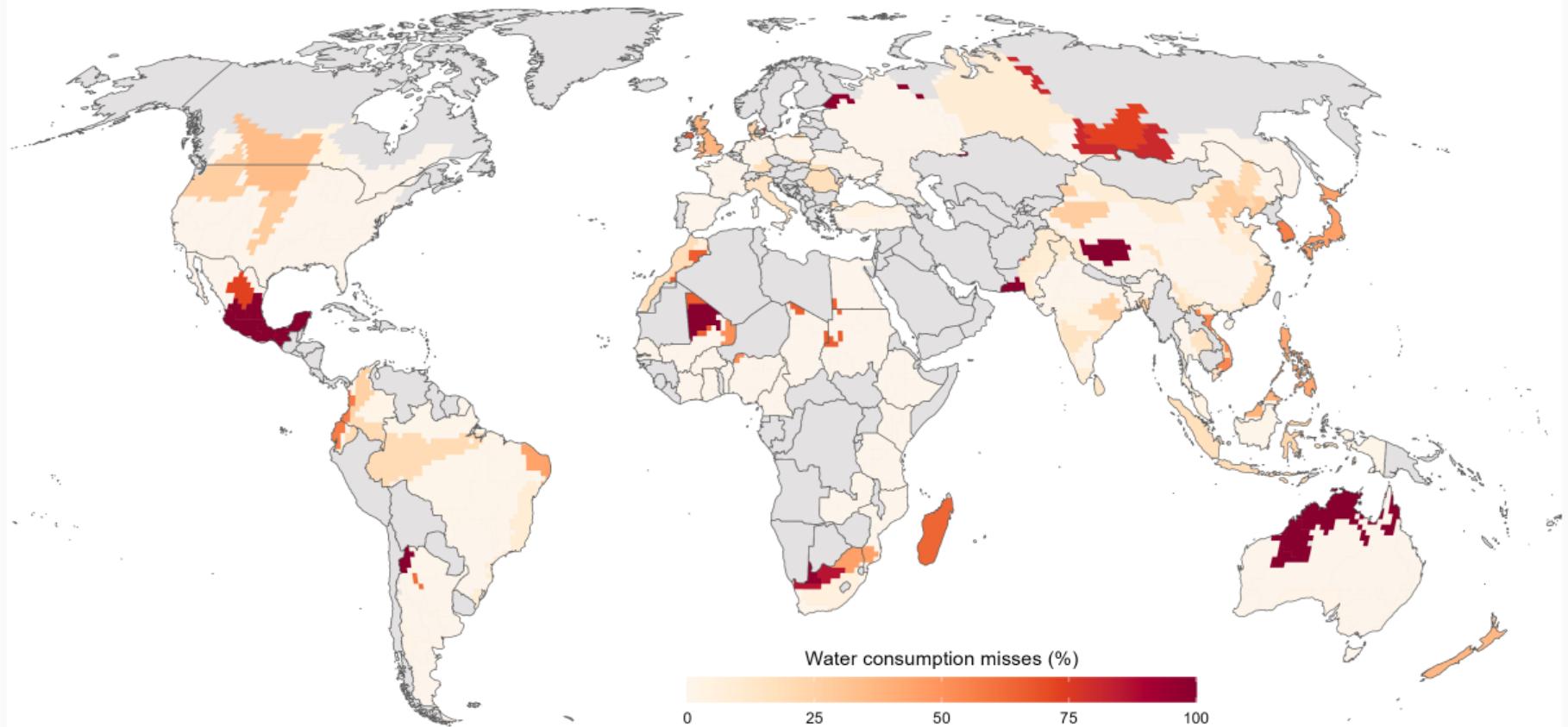
- calibrated: lit. & data
- estimated: follow **CDS (2016)**
- estimated: **NLS** (land & water use)



## Model fit: Cropped area



## Model fit: Agricultural water extraction



## Counterfactuals

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## Menu of counterfactuals

1. Eliminate trade in agriculture—set  $\delta_{ji}^k = \infty$  for all  $i, j, k$  with  $i \neq j$   
**Does existing trade in agriculture improve or worsen the allocation?**

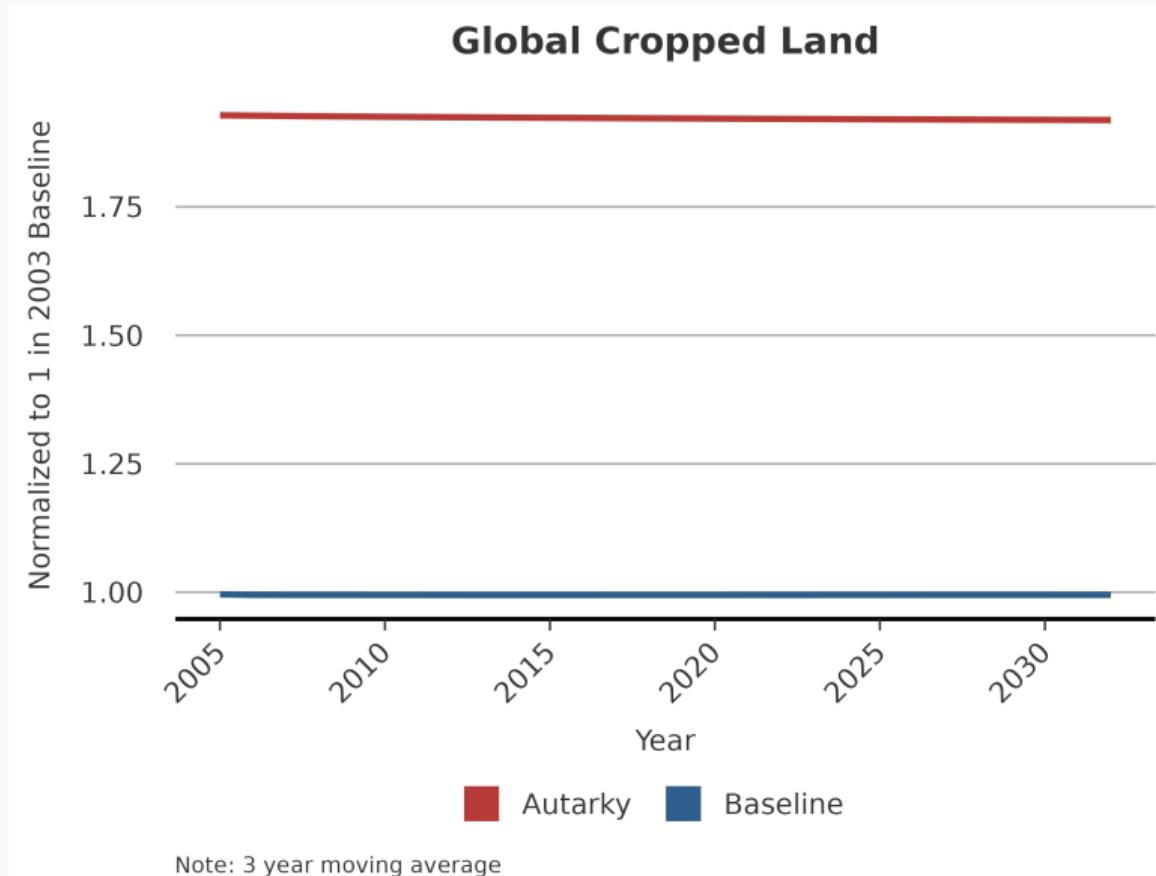
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2. **Evaluate historical changes in output market interventions**—compare allocation with  $\tau_i^k$  from pre-Uruguay round of WTO negotiations ( $\sim 1990$ ) to  $\tau_i^k$  from  $\sim 2009$   
**What are the impacts of a major historic global ag. market liberalization?**

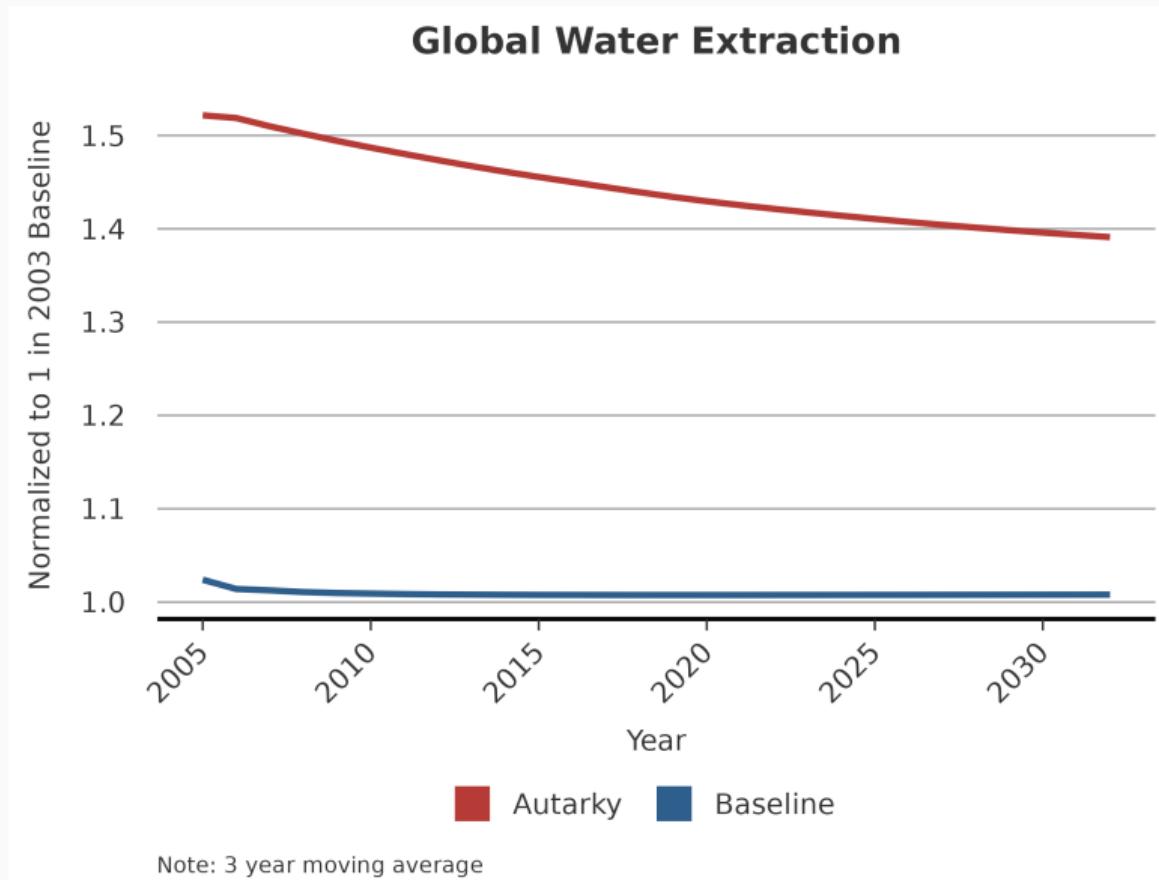
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**What are the impacts of a major historic global ag. market liberalization?**
3. **Eliminate all output market distortions**—set  $\tau_i^k = 1$  for all  $i, k$   
**Do all observed agricultural market interventions exacerbate input market failures?**

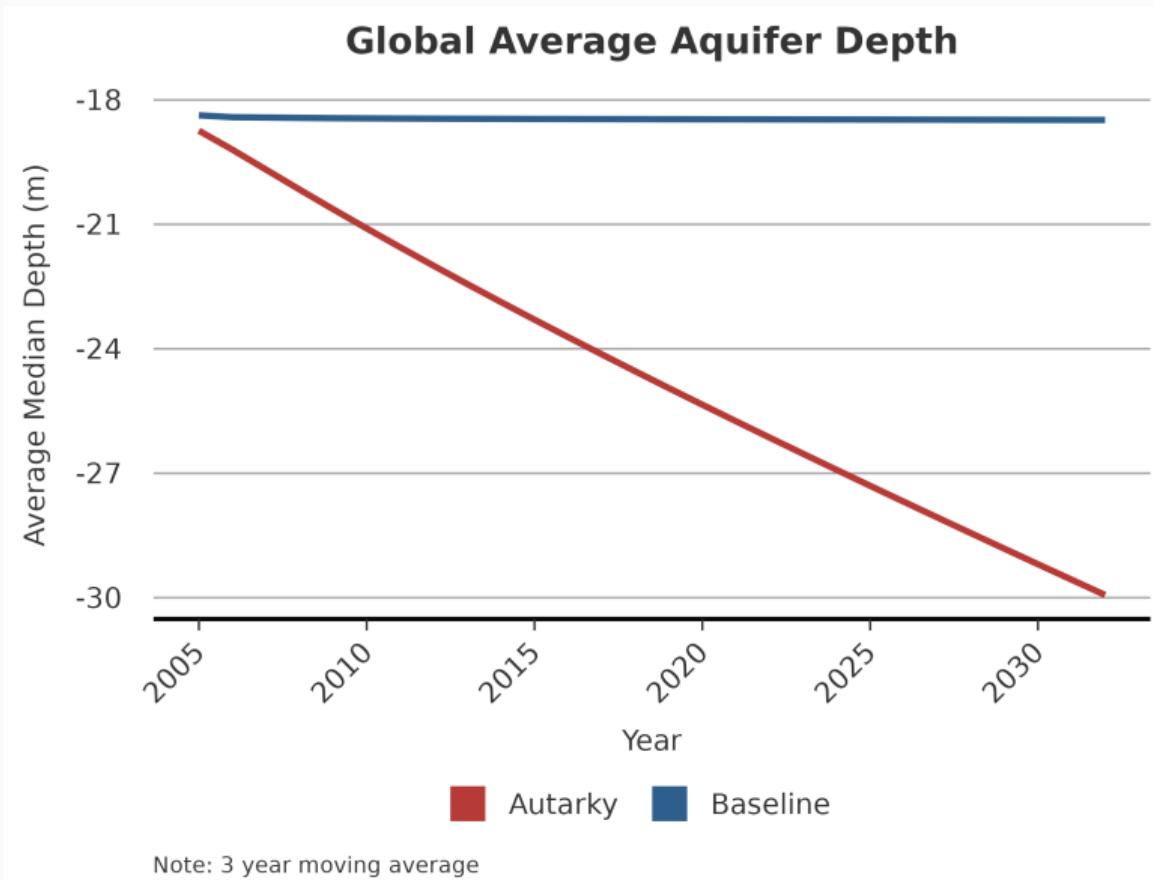
## Total global cropped area nearly doubles in autarky



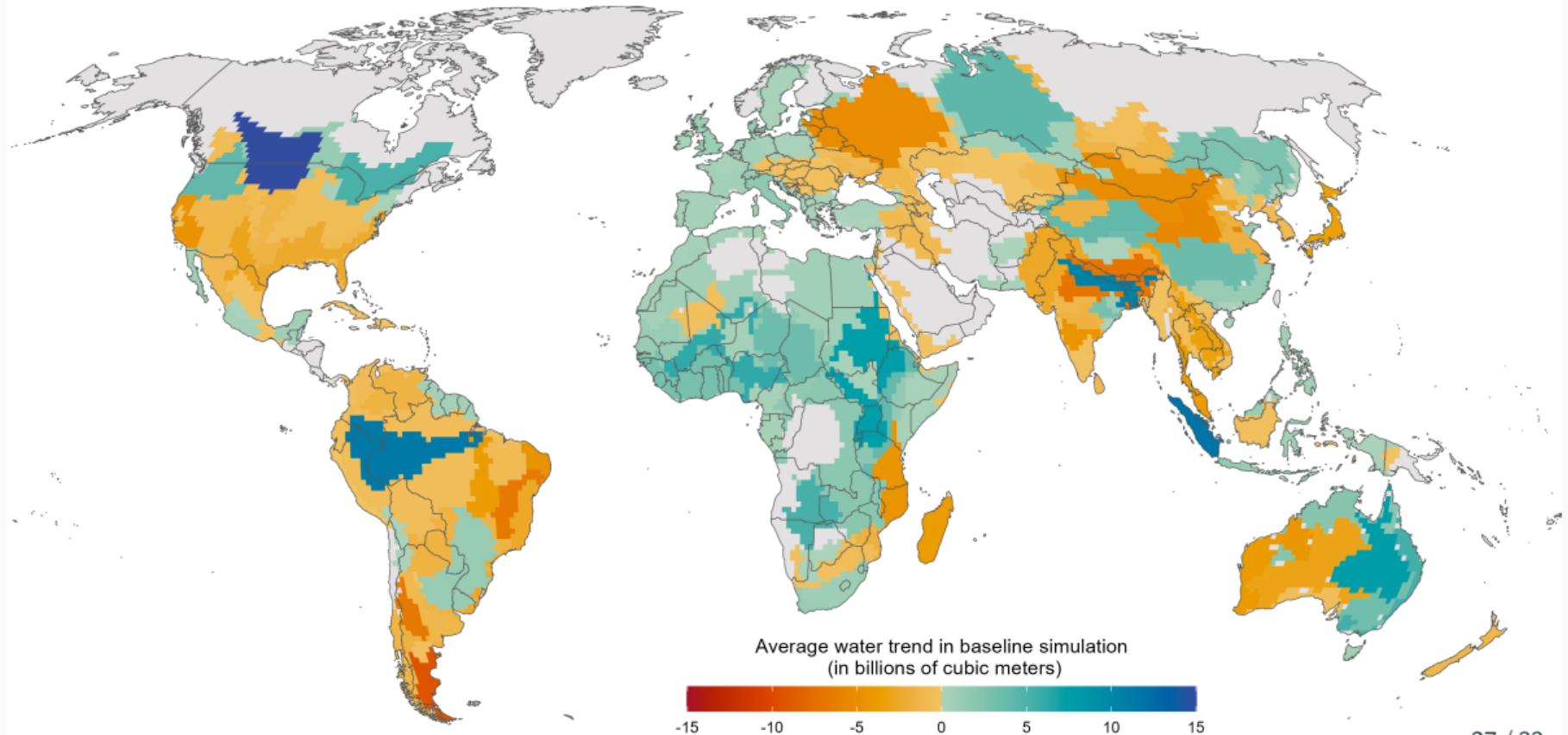
## Total global water use also much higher in autarky



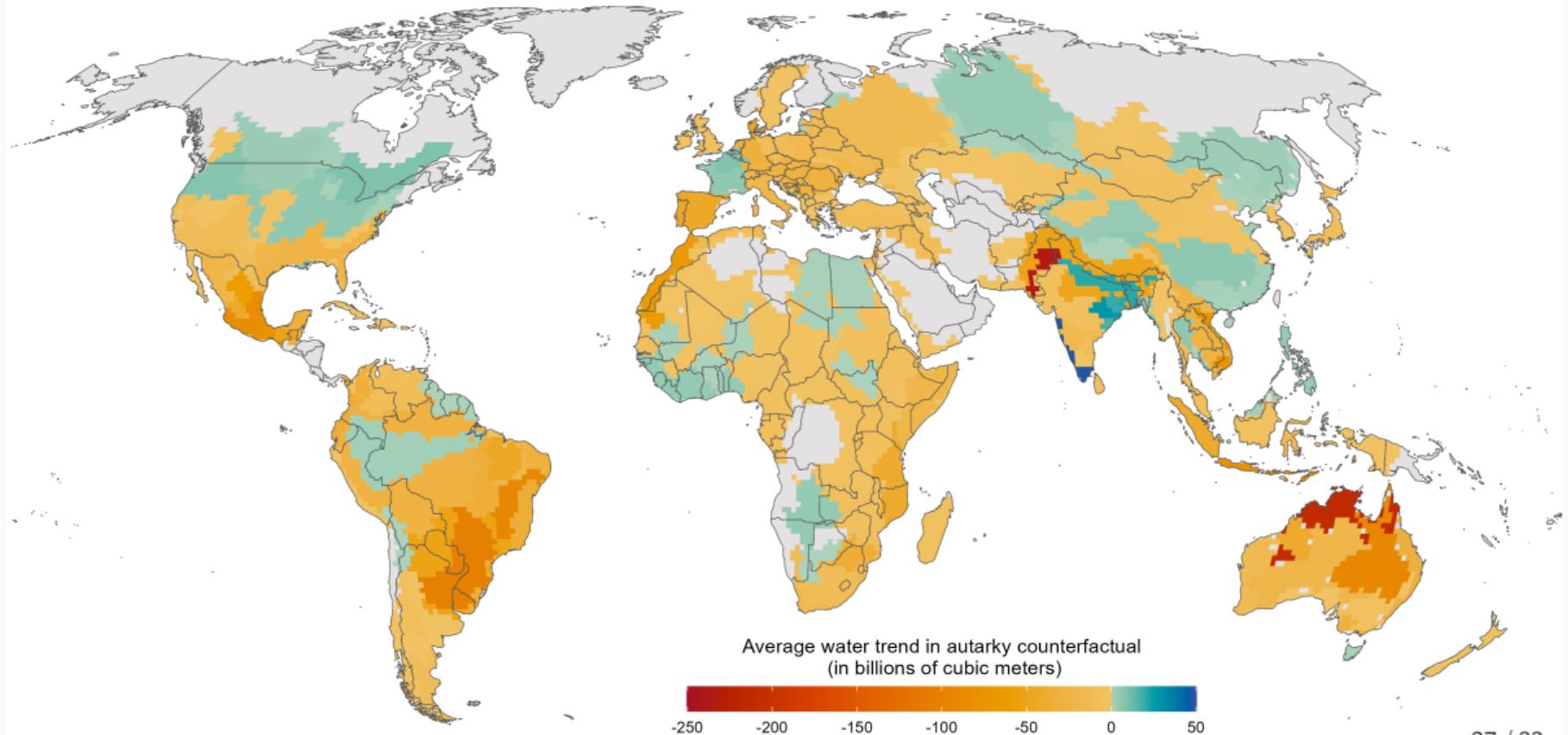
## Allowing trade prevents global aquifer depletion



## Allowing trade prevents extreme regional depletion...

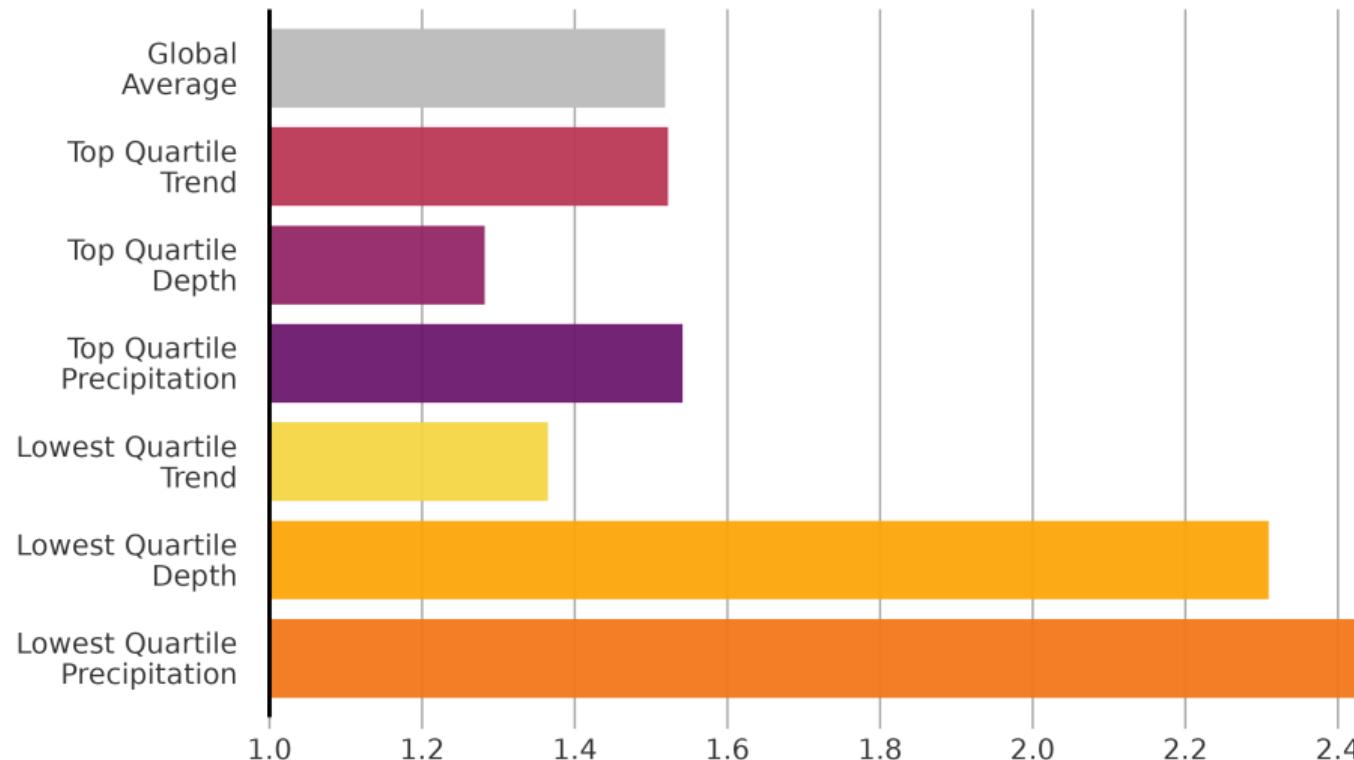


## Allowing trade prevents extreme regional depletion...

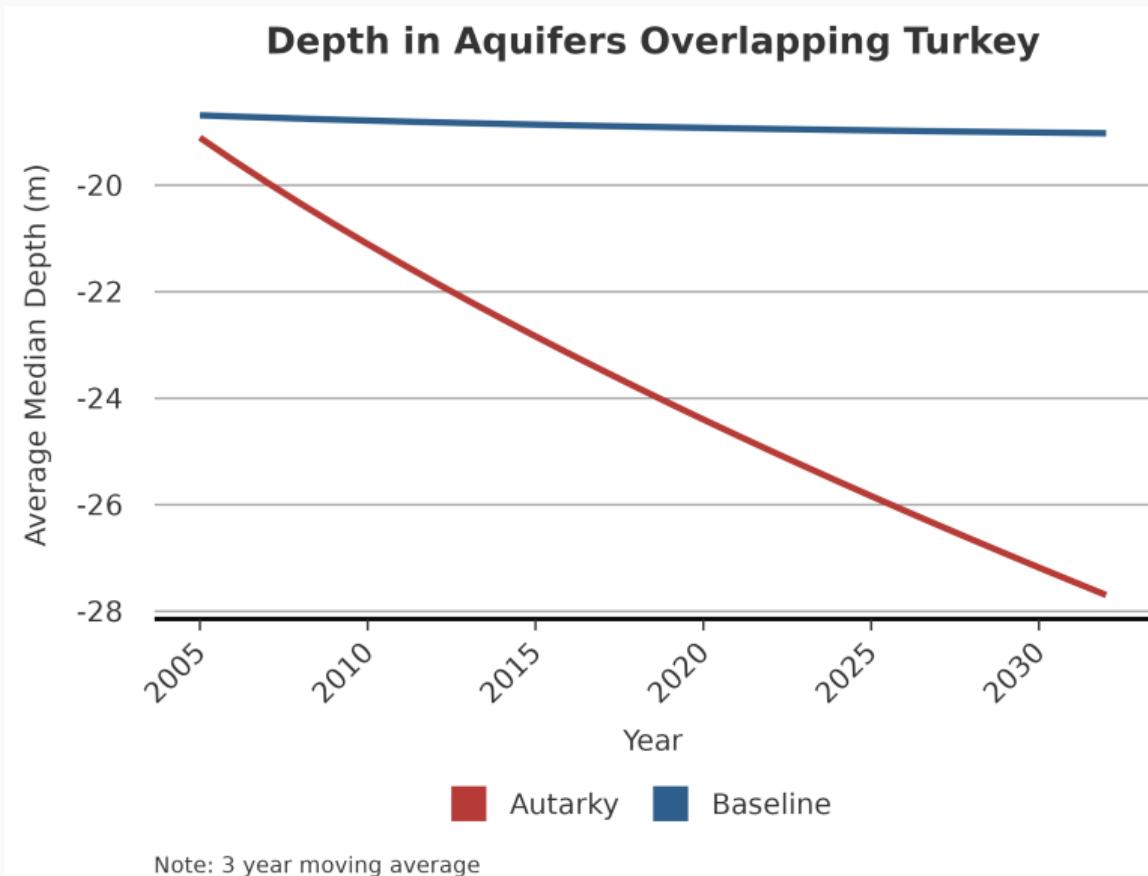


...by lowering water use in water-stressed regions

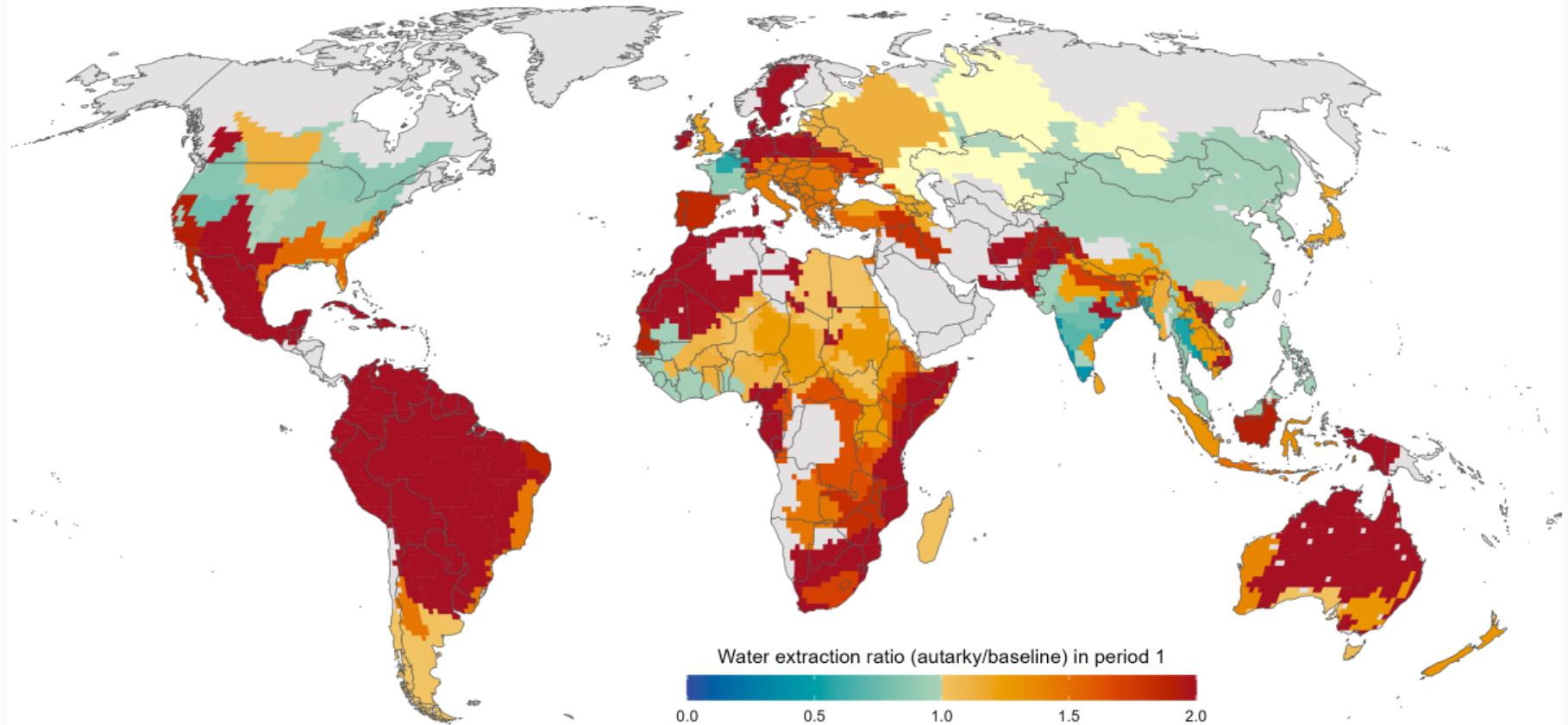
**Autarky/Baseline Water Extraction in Period 1**



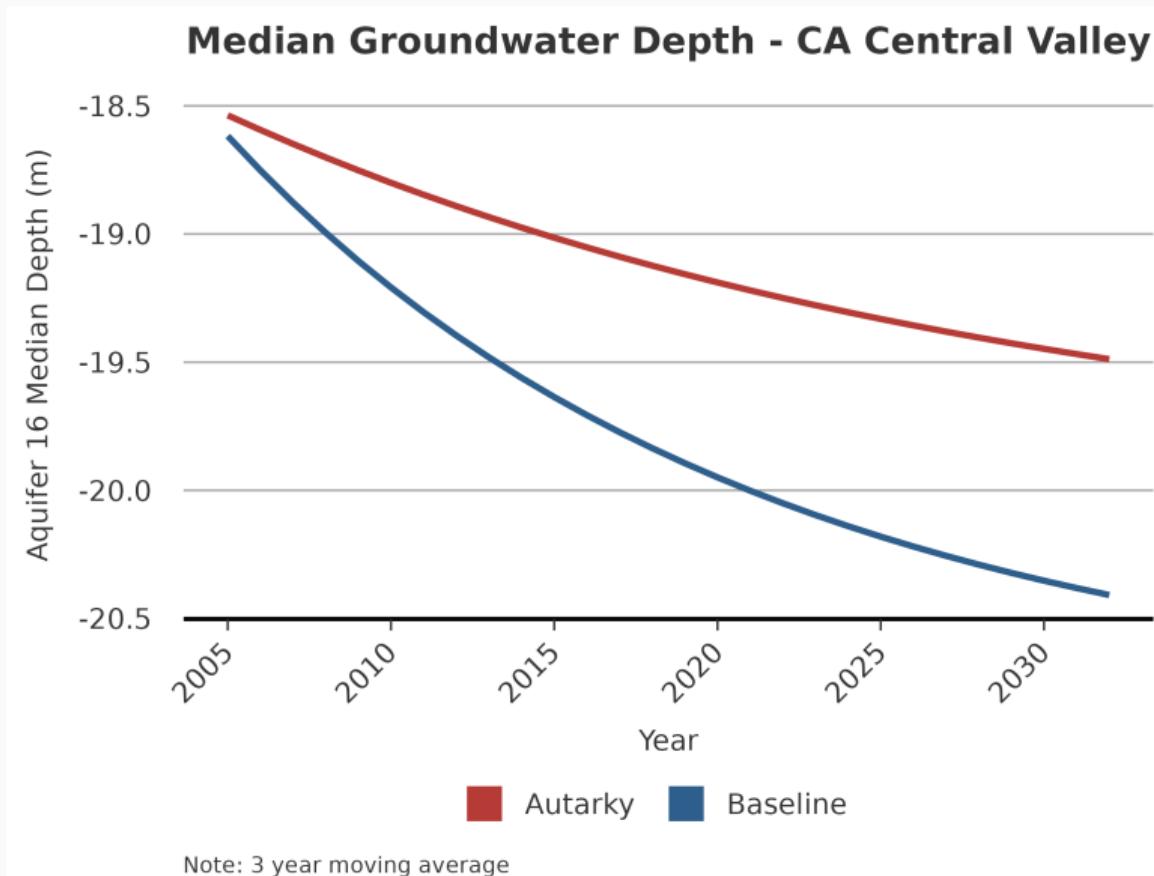
## Autarky causes severe water depletion for some food importers...



...but prevents severe depletion for some food exporters



...but prevents severe depletion for some food exporters





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**Spatial pattern of policy changes increased water extraction and lowered welfare**
3. **Eliminate all output market distortions**—set  $\tau_i^k = 1$  for all  $i, k$   
**Removing current distortions lowers water extraction and improves welfare**

## Conclusion

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# Conclusion

- Effects of ag. trade on water resources and long-run welfare **not ex ante obvious** with pervasive water property rights failures and ag. market distortions (**Facts 3–4**)
- Comprehensive global data show water-intensive production **highly concentrated** in water-abundant locations, but some **unsustainably** (**Fact 5**)
  - Suggests a beneficial role for ag. trade in alleviating water stress
- **Model counterfactuals** show that eliminating ag. trade causes **global water depletion and welfare losses** over time, especially in drier food-importing regions
  - But some historic agricultural trade/policy distortions were water-saving
  - And some food exporters with poor property rights over water lose from trade

**Thank you!**

[lgcrews@econ.ucla.edu](mailto:lgcrews@econ.ucla.edu)

## Appendix

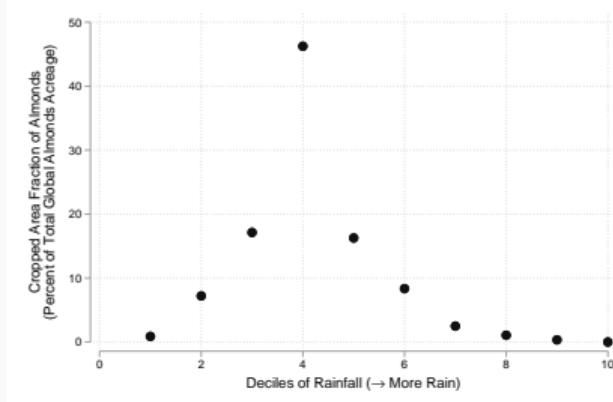
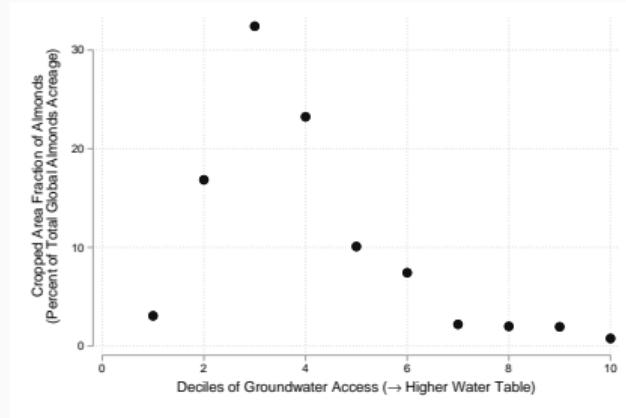
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**Fact 5: Water-intensive crops locate primarily in water-abundant regions . . .**

**Almonds**

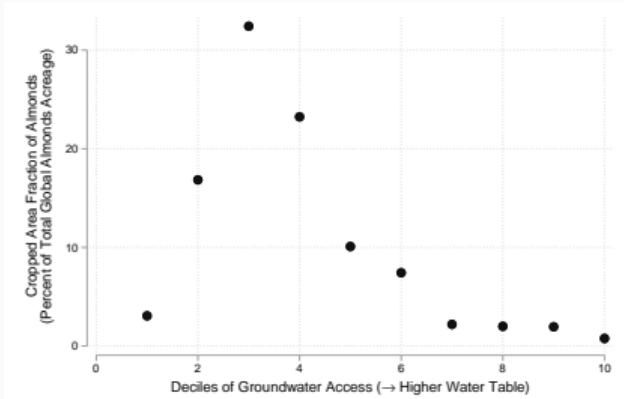
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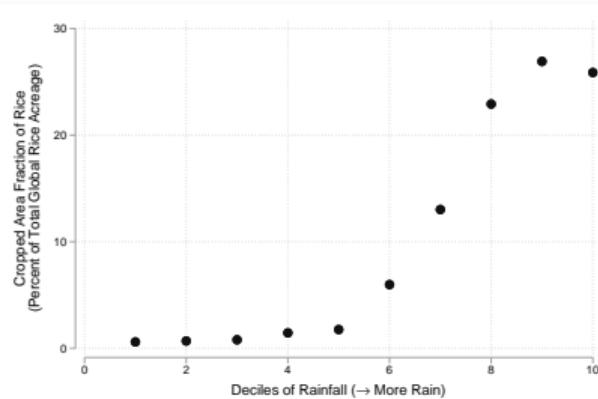
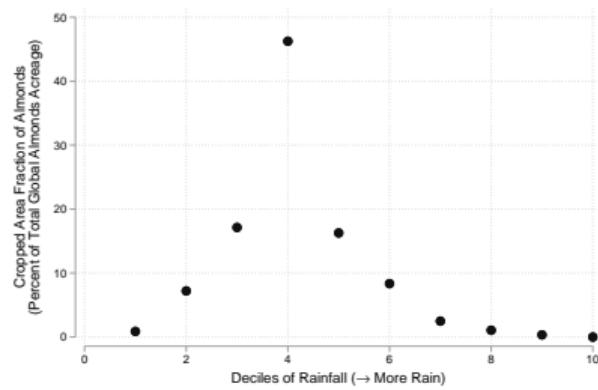
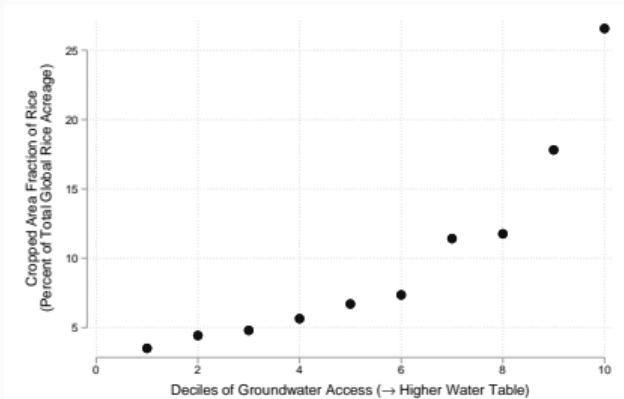


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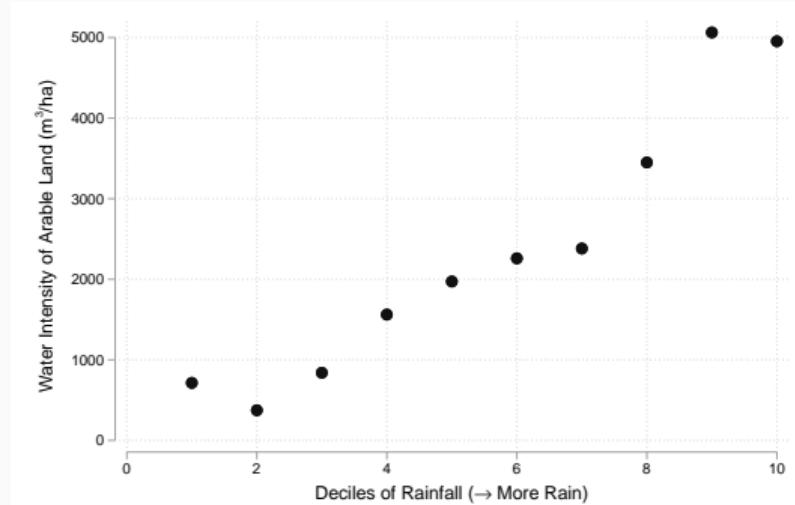
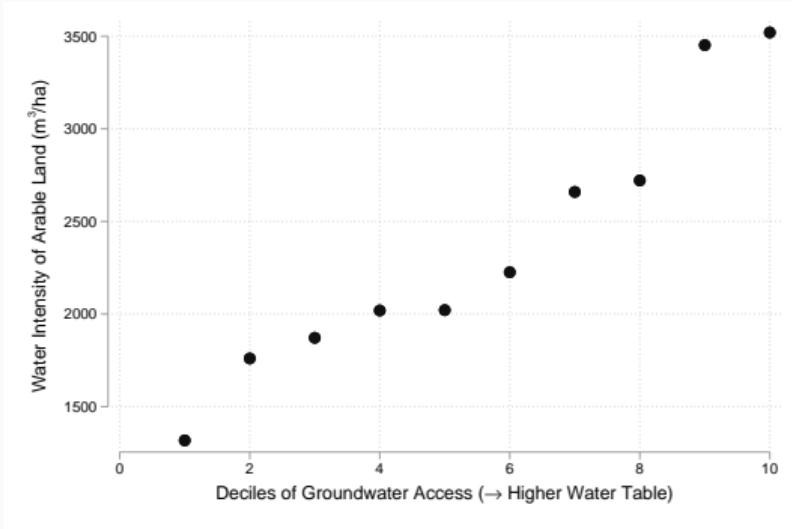
Almonds



Rice



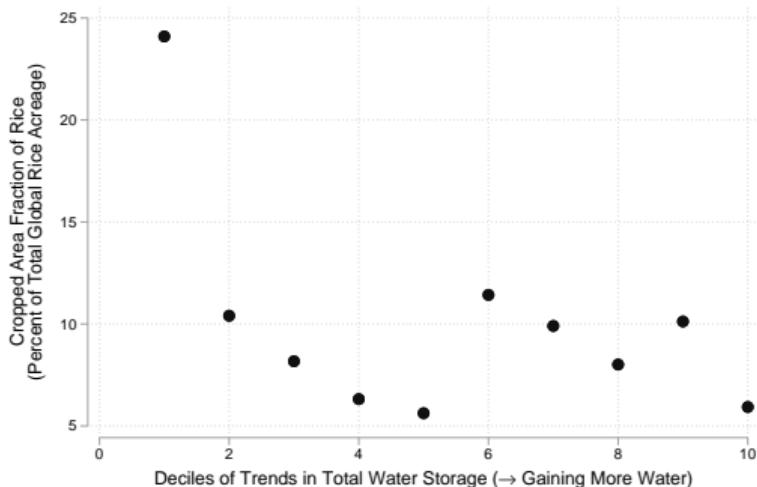
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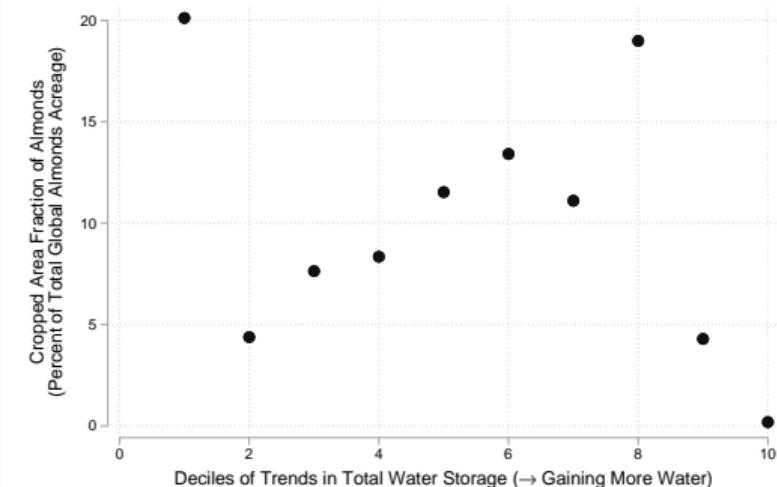
$$\text{Water Intensity of Arable Land } (m^3/\text{ha}) = \frac{\sum_{k \in \mathcal{K}} \text{hectares}^k \times \left( \frac{\text{water } (m^3)}{\text{hectare}} \right)^k}{\sum_{k \in \mathcal{K}} \text{hectares}^k + \text{pasture}}$$

## Fact 5: . . . but also in some regions losing water rapidly

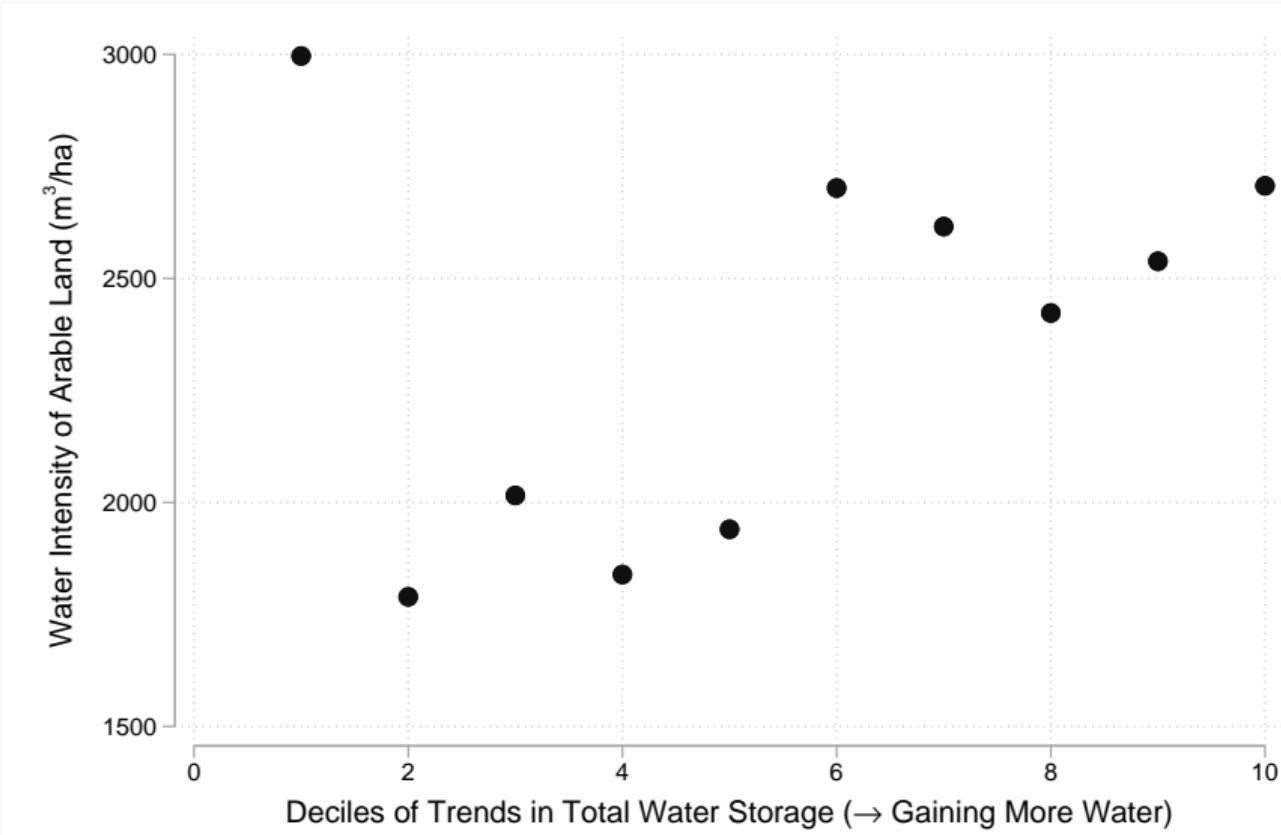
### Rice Acreage by Water Trends



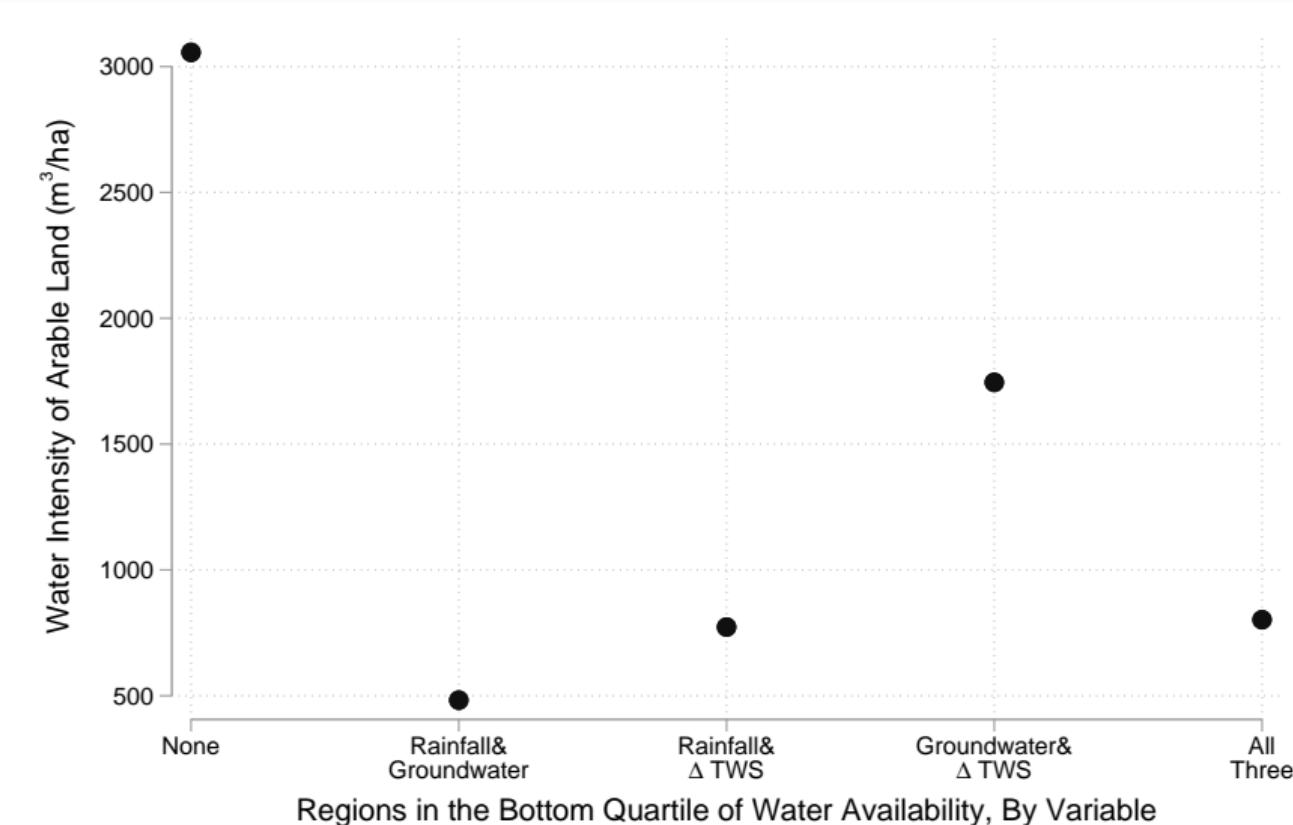
### Almond Acreage by Water Trends



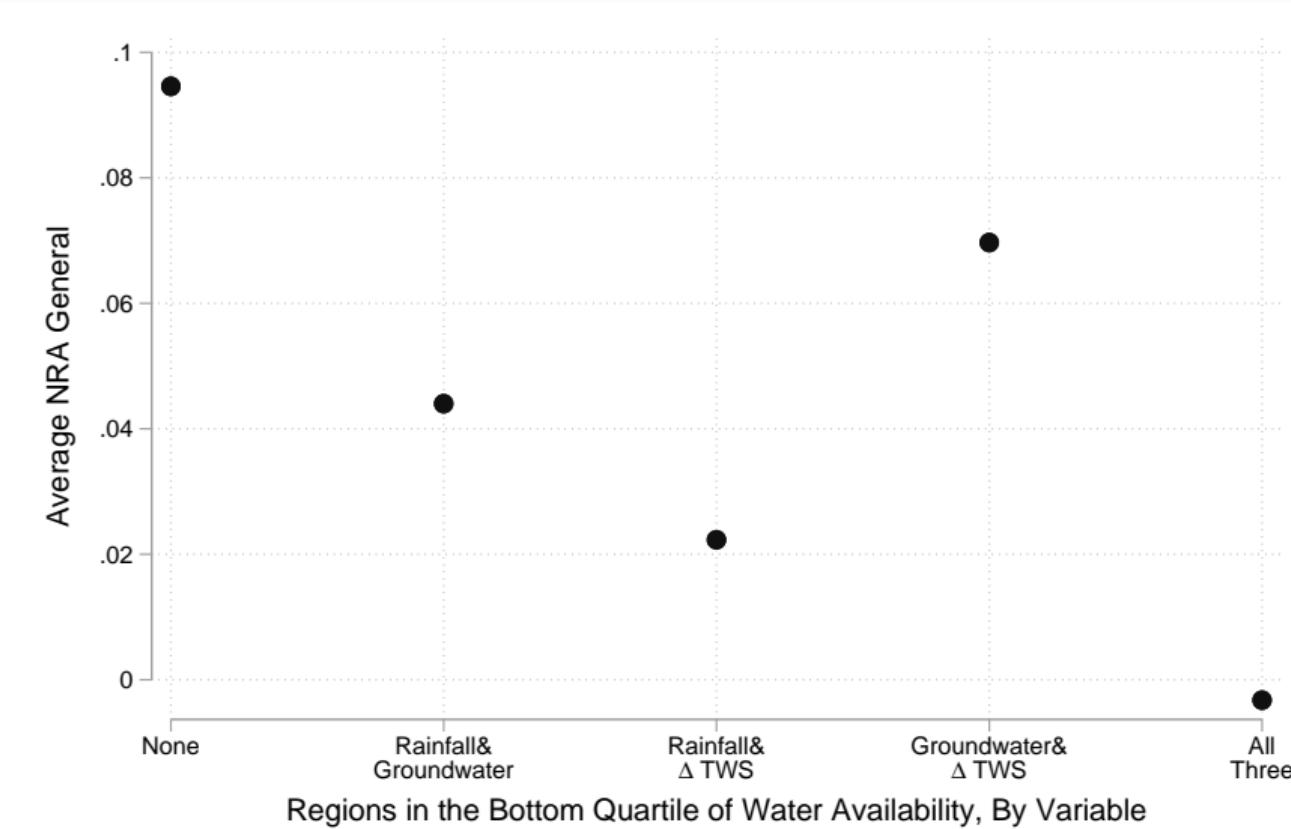
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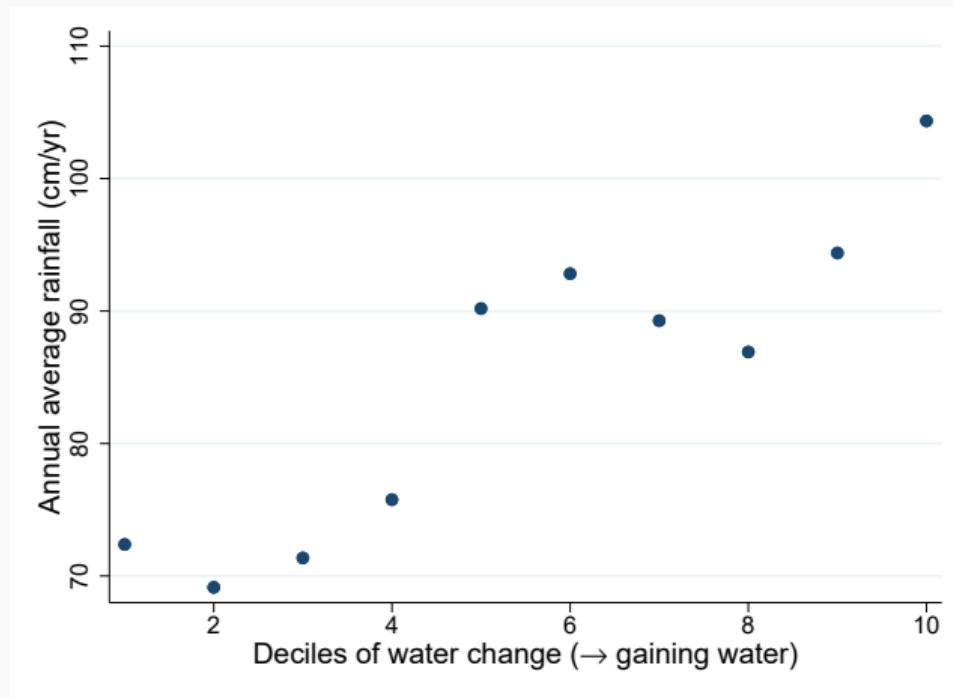
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## Fact 5: Similar patterns in water intensity and agricultural policy

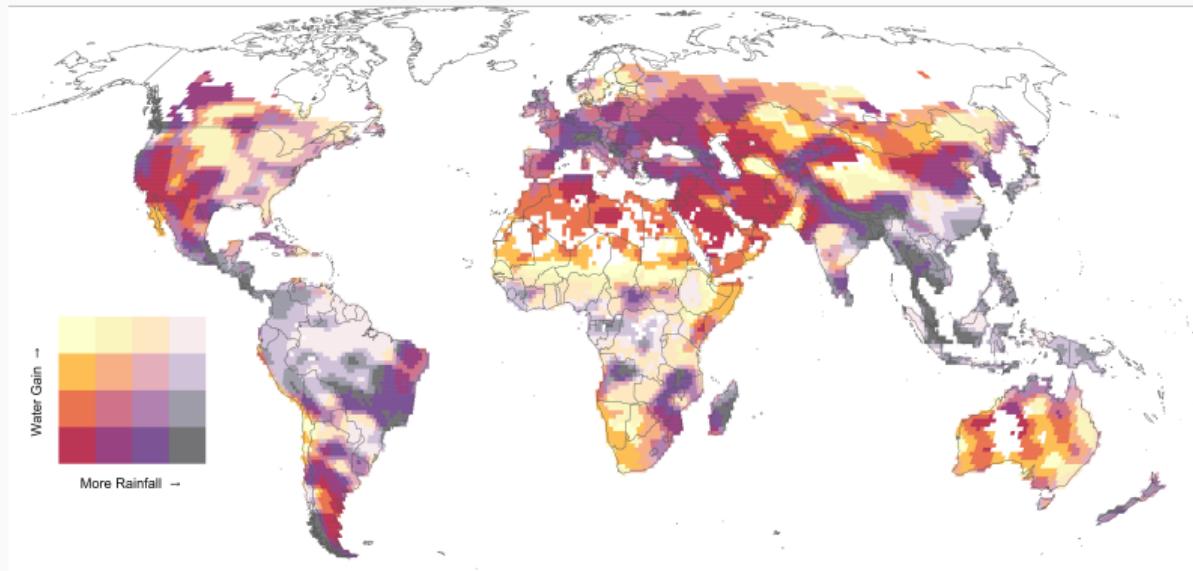


## Fact Aside: Characteristics of depleting regions (AEA P&P 2024)



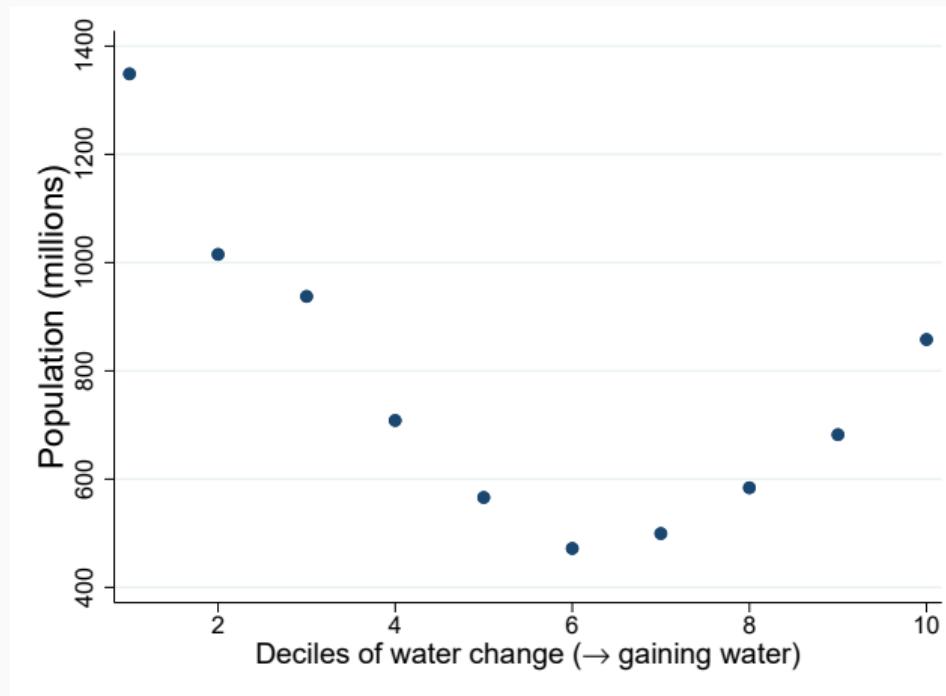
Regions losing water rapidly are disproportionately **already water-scarce**

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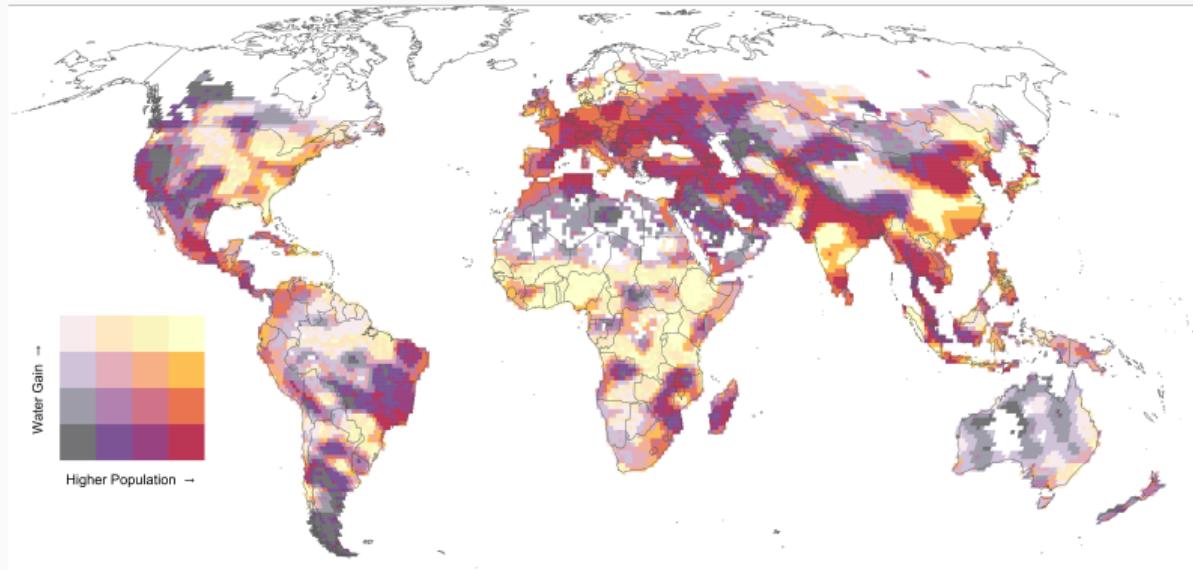
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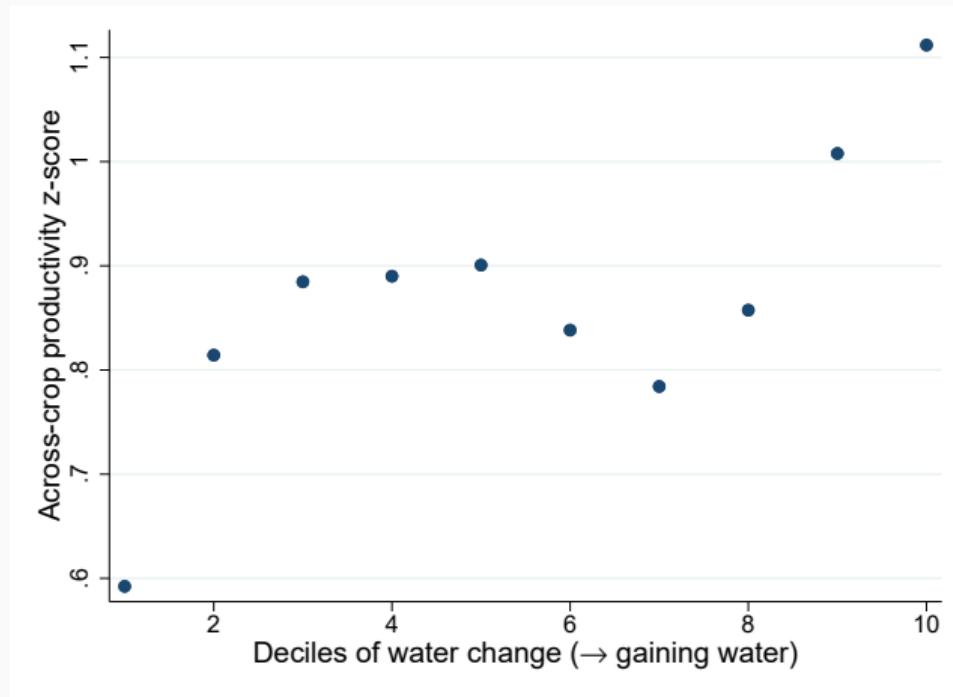
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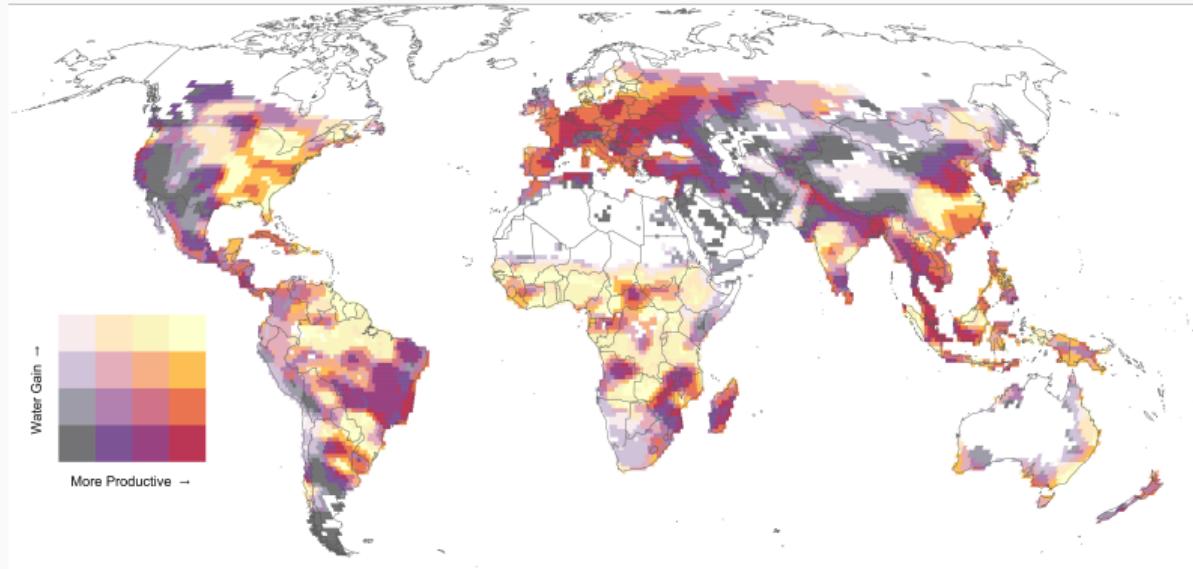
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## Sample selection: Countries

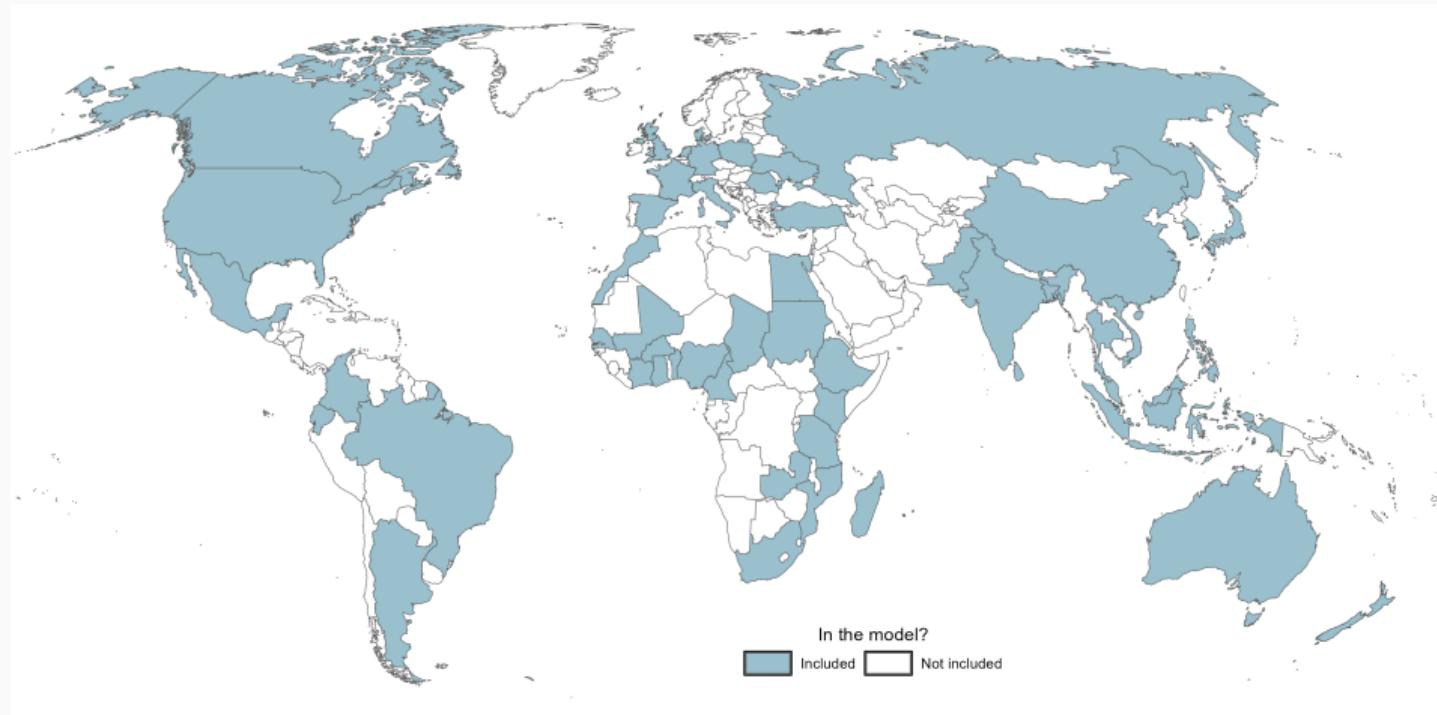
Include countries in the **top 40** globally in any of...

- (1) number of agricultural workers, (2) agricultural production, or (3) total population

## Sample selection: Countries

Resulting sample has **52 countries** that cover...

**99%** of ag. workers, **97%** of ag. production value, **97%** of population, and **94%** of GDP



## Sample selection: Crops

Include **high-value** and **staples** (global *and* regional) + **span** water intensities | in GAEZ (38)

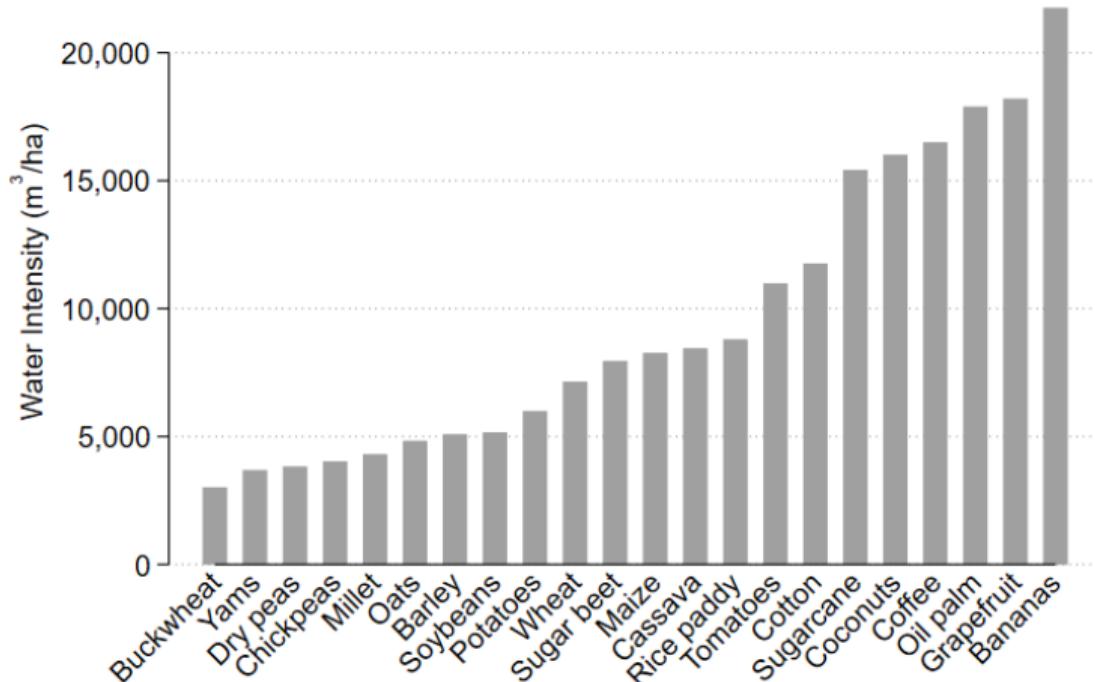
## Sample selection: Crops

Resulting sample has **22 crops** covering **56%** of global value and **59%** of global water use

- **high-value + global staples:** wheat, rice, maize, soybeans, sugarcane, cotton, potatoes, tomatoes, oil palm, bananas ([Costinot, Donaldson, and Smith, 2016](#))
- **regional staples:** cassava, sorghum, millet, barley, sugar beets
- **high water-intensity crops:** coffee, grapefruit, coconuts
- **low water-intensity crops:** yams, buckwheat, chickpeas, dry peas

## Sample selection: Crops

Water Intensities of Crops Included in Model



## Sample selection: Aquifers



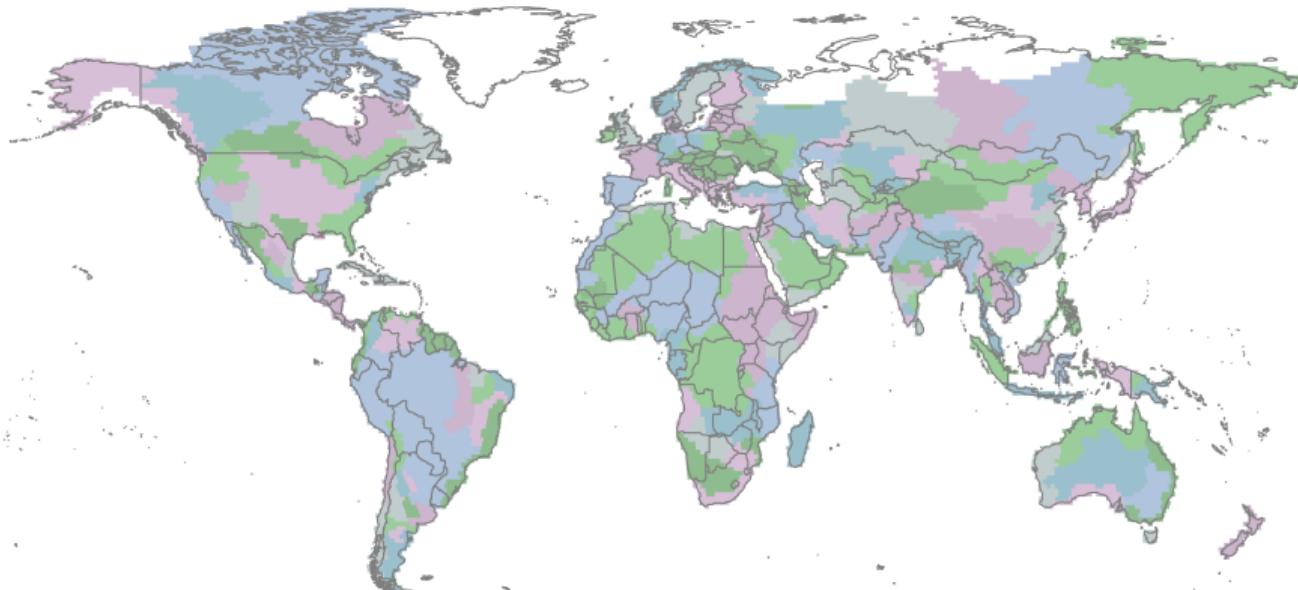
Include **37 aquifers** (WHYMAP), then cluster GRACE grid cells s.t. **180 water basins** (NASA)

## Sample selection: Aquifers



Partition land area into 278 “aquifers,” of which **205** intersect chosen countries

Aquifers Included in the Model



## Parameters to be calibrated/estimated

- $\sigma, \kappa$  demand elasticities
  - $\{\zeta_j, \zeta_j^k, \zeta_{ij}^k\}$  demand shifters
  - $\{\delta_{ij}^k\}$  bilateral crop-specific trade costs
- 
- $1 - \alpha$  land share in crop production
  - $\{\phi^k\}$  crop-specific water intensity
  - $\theta$  technological heterogeneity
  - $\{A_i^o\}$  mean labor prod. in outside sector
- 
- $\psi$  return flow rate
  - $\{\rho_q\}$  specific yield
  - $\{R_q\}$  natural recharge
  - $\{\Upsilon_q\}$  scale of extraction productivity
  - $v$  elasticity of extraction productivity

## Calibrating technological and hydrological parameters

Parameter		Value	Source
land share	$1 - \alpha$	0.25	<a href="#">Boppart et al. (2019)</a>
return flow rate	$\psi$	0.25	<a href="#">Dewandel et al. (2008)</a>
extraction elasticity	$v$	1.0	<a href="#">Burlig, Preonas, and Woerman (2021)</a>
water intensity	$\{\phi^k\}$		convert from <a href="#">Mekonnen and Hoekstra (2011)</a>
specific yield	$\{\rho_q\}$		s.y. by soil type ( <a href="#">Loheide, Butler, and Gorelick, 2005</a> ) soil type ( <a href="#">Hengl et al., 2017</a> )
natural recharge	$\{R_q\}$		residual of avg. $\Delta$ TWS from NASA's GRACE data & implied water use based on $\{\phi^k\}$ and obs. $\{\pi^{fk}\}$ from SAGE ( <a href="#">Monfreda, Ramankutty, and Foley, 2008</a> )

## Parameters to be calibrated/estimated

- $\sigma, \kappa$  demand elasticities
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- $1 - \alpha$  land share in crop production
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- 

calibrated: lit. & data

- $\psi$  return flow rate
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- $\{\Upsilon_q\}$  scale of extraction productivity
- $v$  elasticity of extraction productivity

## Estimating the demand side: Go inside out, nest by nest

1. If zero trade flow, set  $\zeta_{ij}^k(\delta_{ij}^k)^{1-\sigma} = 0$
2. If positive, run IV on

$$\ln(E_{ij}^k/E_j^k) = \text{FE}_j^k + (1 - \sigma) \ln(p_i^k) + \epsilon_{ij}^k$$

under the normalization that the shocks sum to zero, with instrument

$$Z_i^k \equiv \ln \left( \frac{1}{F_i} \sum_{f \in \mathcal{F}_i} A_i^{fk} \right)$$

$\implies$  variation in  $p_i^k$  independent of preferences and trade costs

3. That regression identifies  $\sigma$ , and we set  $\ln[\zeta_{ij}^k(\delta_{ij}^k)^{1-\sigma}] \equiv \epsilon_{ij}^k$

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4. Construct  $P_j^k$  from the price data and previous estimate. Repeat 1–3 at the mid-tier (across crops) to identify  $\kappa$  and construct  $\zeta_j^k$ , using  $Z_j^k$  to instrument for  $P_j^k$

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5.  $\zeta_j$  is just the value of expenditure on agricultural goods by  $j$

## Estimating the demand side: Go inside out, nest by nest

1. If zero trade flow, set  $\zeta_{ij}^k(\delta_{ij}^k)^{1-\sigma} = 0$
2. If positive, run IV on

$$\ln(E_{ij}^k/E_j^k) = \text{FE}_j^k + (1 - \sigma) \ln(p_i^k) + \epsilon_{ij}^k$$

under the normalization that the shocks sum to zero, with instrument

$$Z_i^k \equiv \ln \left( \frac{1}{F_i} \sum_{f \in \mathcal{F}_i} A_i^{fk} \right)$$

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5.  $\zeta_j$  is just the value of expenditure on agricultural goods by  $j$

Absorb all extra variation in taste  $\times$  trade cost parameters  $\implies$  **exactly** match demand side

## Parameters to be calibrated/estimated

<input checked="" type="checkbox"/>	$\sigma, \kappa$	demand elasticities
<input checked="" type="checkbox"/>	$\{\zeta_j, \zeta_j^k, \zeta_{ij}^k\}$	demand shifters
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<input checked="" type="checkbox"/>	$1 - \alpha$	land share in crop production
<input checked="" type="checkbox"/>	$\{\phi^k\}$	crop-specific water intensity
<input type="checkbox"/>	$\theta$	technological heterogeneity
<input type="checkbox"/>	$\{A_i^o\}$	mean labor prod. in outside sector

calibrated: lit. & data  
 estimated: follow **CDS (2016)**

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<input checked="" type="checkbox"/>	$\psi$	return flow rate
<input checked="" type="checkbox"/>	$\{\rho_q\}$	specific yield
<input checked="" type="checkbox"/>	$\{R_q\}$	natural recharge
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<input checked="" type="checkbox"/>	$v$	elasticity of extraction productivity

## Estimating the supply side

Estimate  $\theta$ ,  $\{A_i^o\}$ , and  $\{\Upsilon_q\}$  jointly via **nonlinear least squares** (NLS):

$$\min_{\theta, \{A_i^o\}, \{\Upsilon_q\}} \sum_i \sum_k [\ln Q_i^k(\theta, \{A_i^o\}, \{\Upsilon_q\}) - \ln Q_i^k]^2 \quad \text{s.t. } X_q = X_q(\theta, \{A_i^o\}, \{\Upsilon_q\}), \quad \forall q$$
$$L_i = L_i(\theta, \{A_i^o\}, \{\Upsilon_q\}), \quad \forall i$$

where *observed* extraction is

$$X_q := \sum_{f \in \mathcal{F}_q} \sum_{k \in \mathcal{K}} h^f \pi^{fk} \phi^k$$

### Intuition for identification

- Share of non-cultivated land  $\leftrightarrow$  non-agricultural labor productivity
- Water extracted  $\leftrightarrow$  labor productivity of extraction
- Cross-parcel dispersion in productivity  $\leftrightarrow$  cross-crop dispersion in output

## Parameters to be calibrated/estimated

<input checked="" type="checkbox"/>	$\sigma, \kappa$	demand elasticities
<input checked="" type="checkbox"/>	$\{\zeta_j, \zeta_j^k, \zeta_{ij}^k\}$	demand shifters
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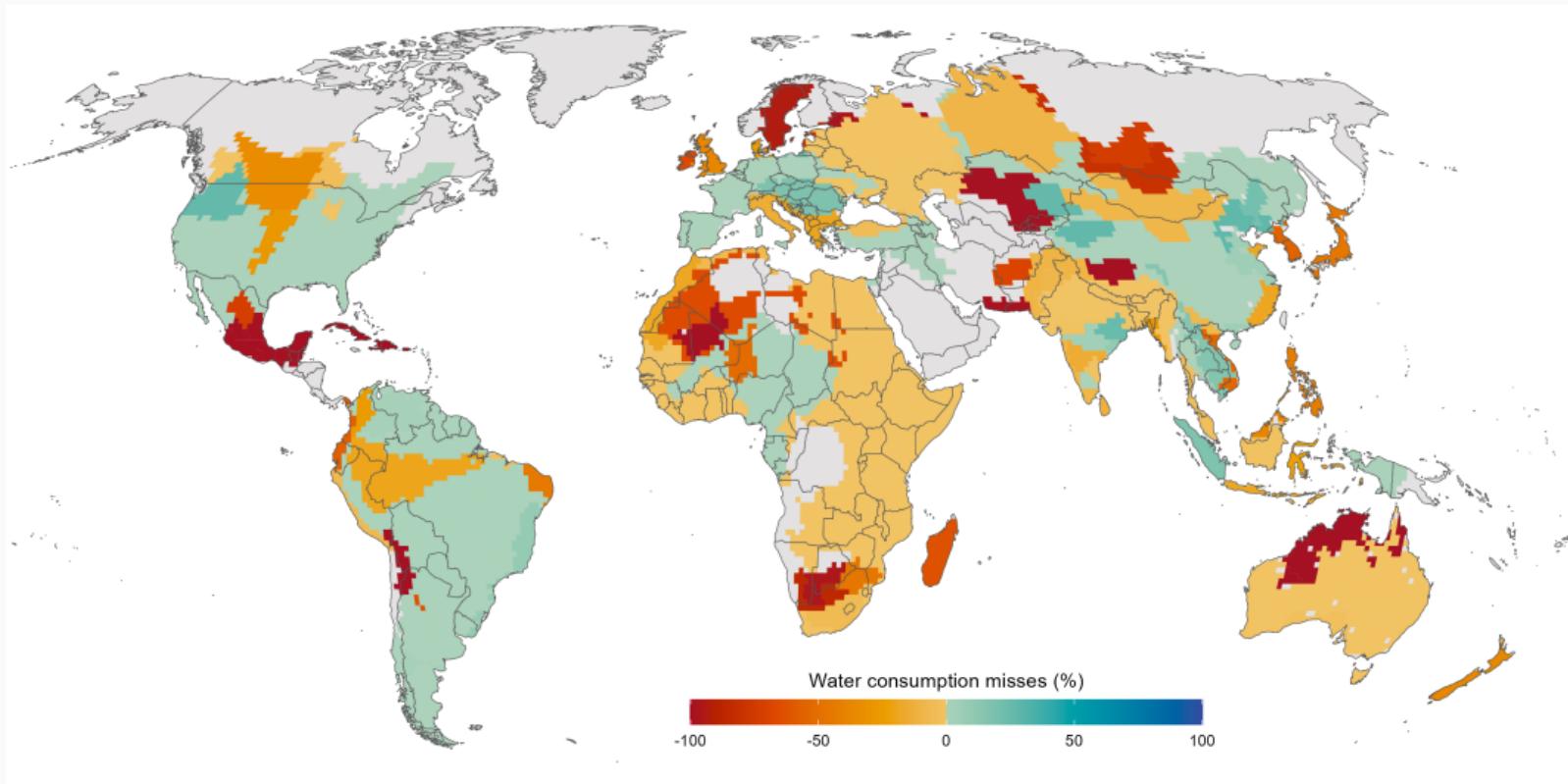
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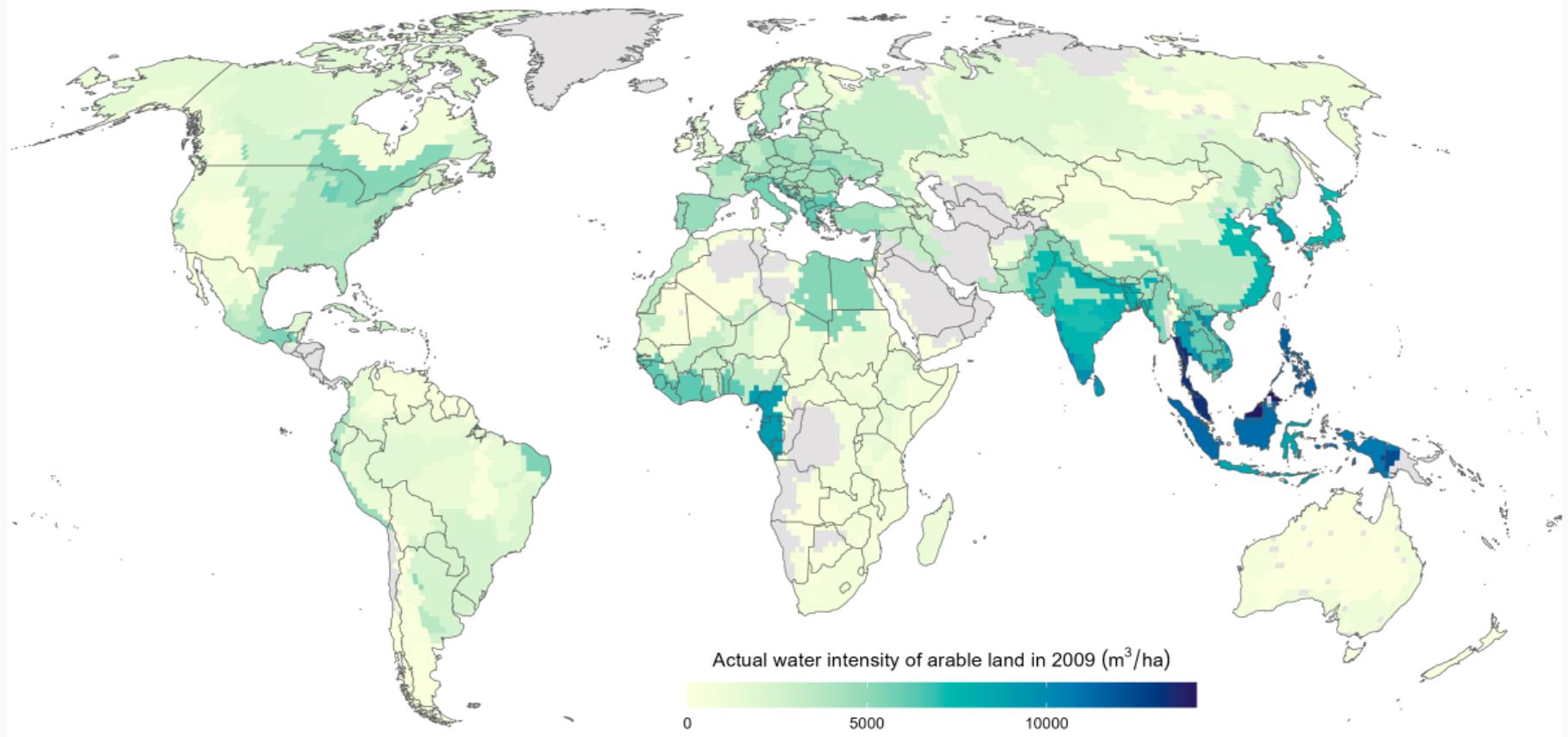
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<input checked="" type="checkbox"/>	$\{\Upsilon_q\}$	scale of extraction productivity
<input checked="" type="checkbox"/>	$v$	elasticity of extraction productivity

- calibrated: lit. & data
- estimated: follow **CDS (2016)**
- estimated: **NLS** (land & water use)

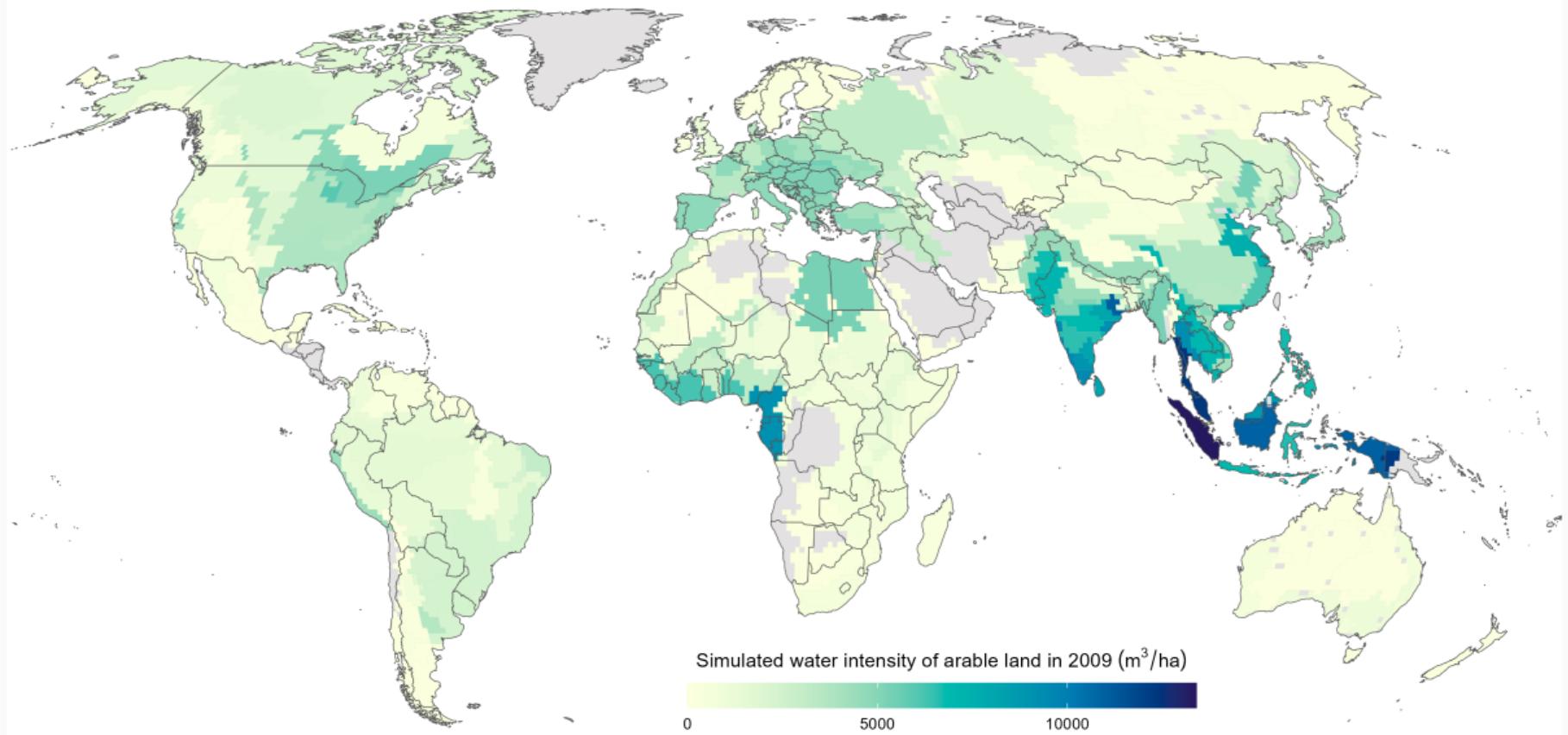
## Model fit: Agricultural water extraction



## Model fit: Agricultural water extraction (target)



## Model fit: Agricultural water extraction (simulated)



## Model validation: Water extraction productivity

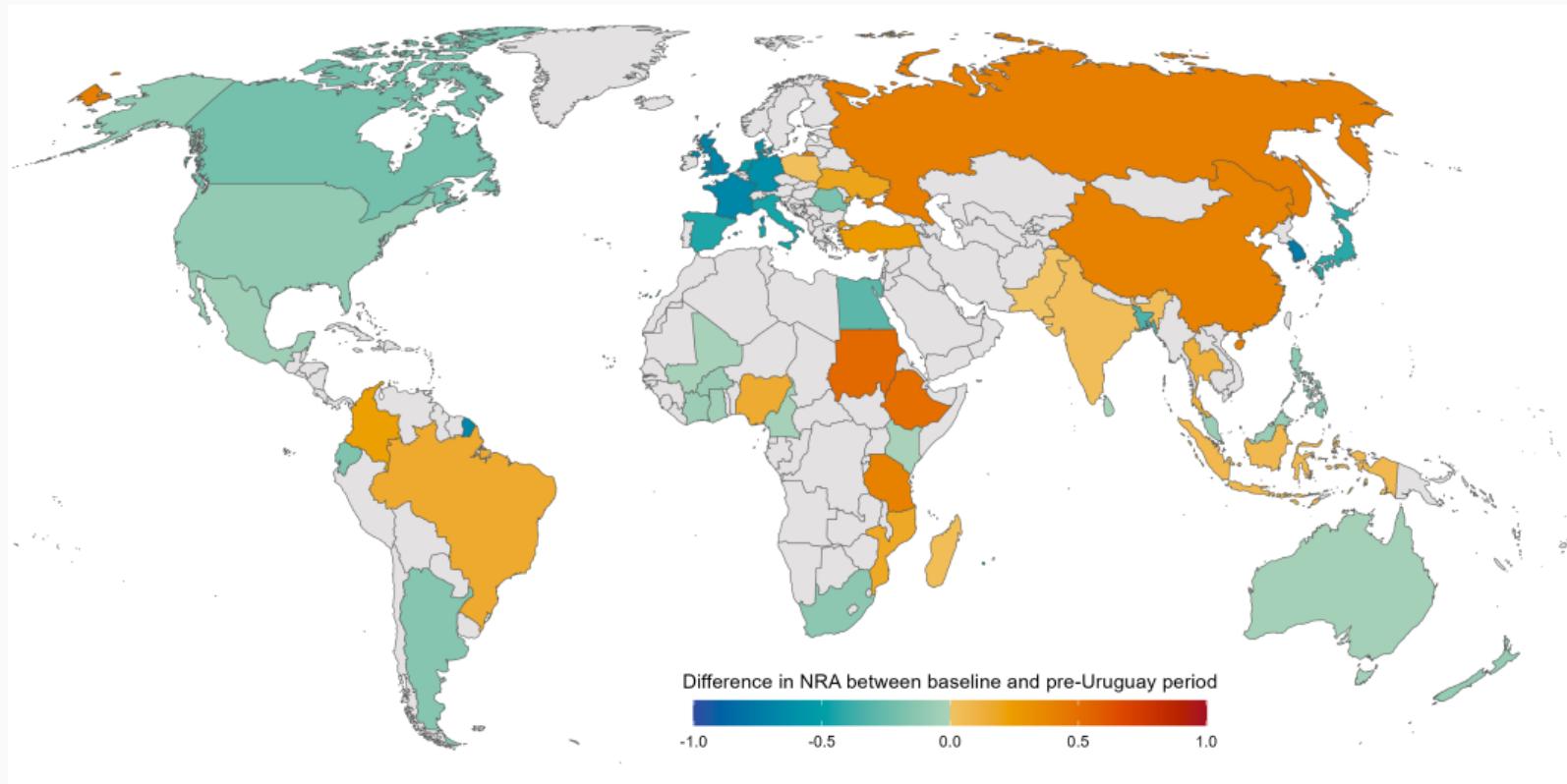
**Table 1:** Partial Correlations of Aquifer-Level Covariates, Impact of Depth on Extraction Productivity ( $\Upsilon_q$ ), and Extraction Productivity ( $A_q^w(D_{qt})$ )

	Dependent Variable	
	$\log(\Upsilon)$	$\log(A_q^w(D_{qt}))$
Precipitation	0.64** (0.25)	0.54* (0.28)
Precipitation <sup>2</sup>	-0.11** (0.03)	-0.08** (0.03)
Temperature	0.26*** (0.04)	0.17*** (0.05)
Temperature <sup>2</sup>	-0.004*** (0.001)	-0.003* (0.002)
Area irrigated (%)	0.10* (0.05)	0.10* (0.05)
Nighttime luminosity	0.20*** (0.07)	0.18** (0.01)
Surface water area (%)	-0.02** (0.01)	-0.02* (0.01)
Groundwater depth (m)		0.04*** (0.01)
$R^2$	0.56	0.40

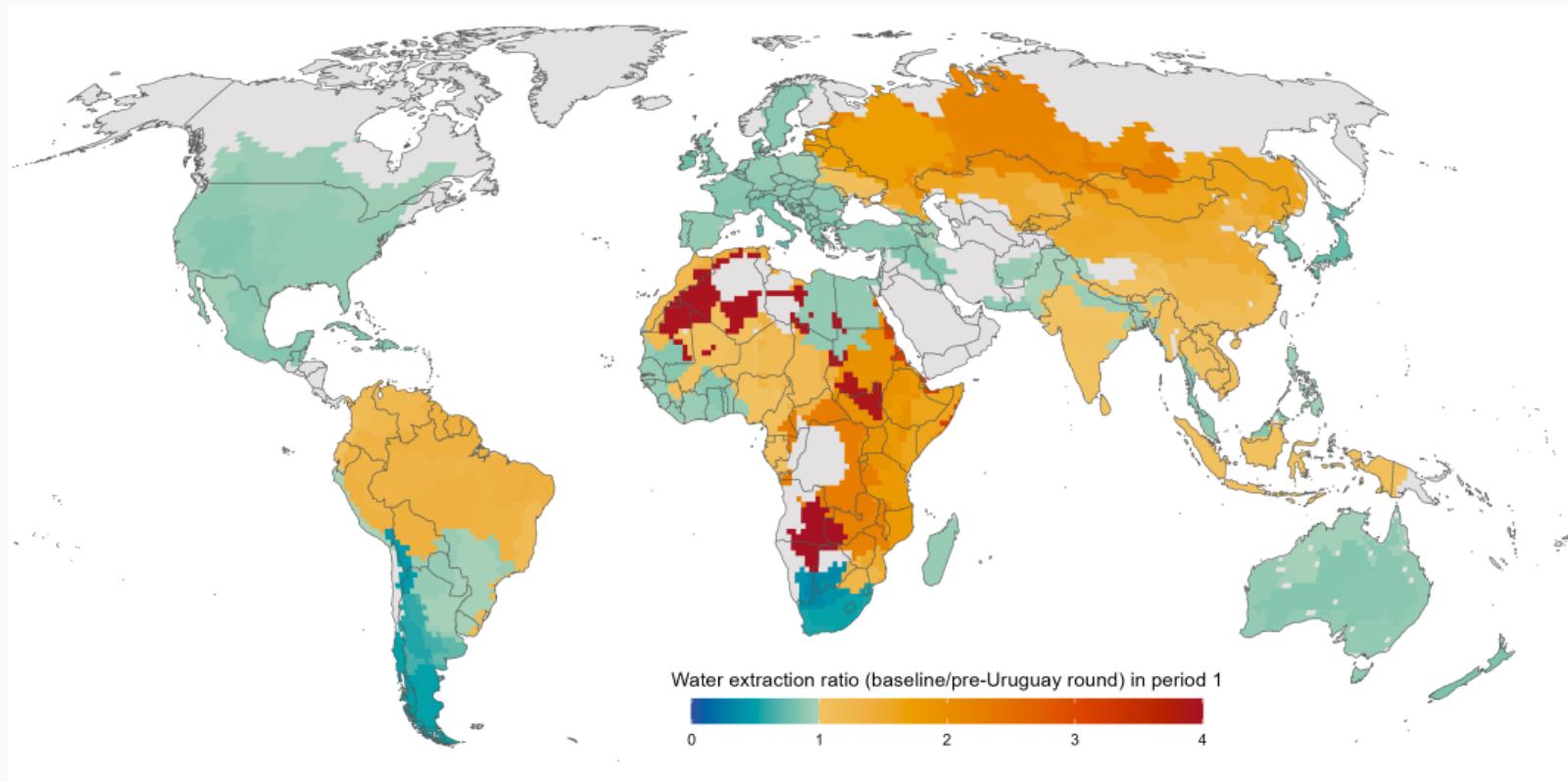
## Alternative policy counterfactuals

2. **1994 Uruguay Round of WTO Negotiations:** Largest global ag. liberalization
  - Prior trade agreements (GATT) largely excluded agriculture
  - “Tariffication” of non-tariff barriers to agricultural trade with maximum tariff rates imposed
  - *Implementation:* set  $\tau_i^k = 1 + \text{avg. from Uruguay Round (1986-1994)}$
3. **Removal of current output market distortions:** Smaller but significant distortions remain despite multi- and bi-lateral trade agreements
  - *Implementation:* set  $\tau_i^k = 1$  for all  $i, k$

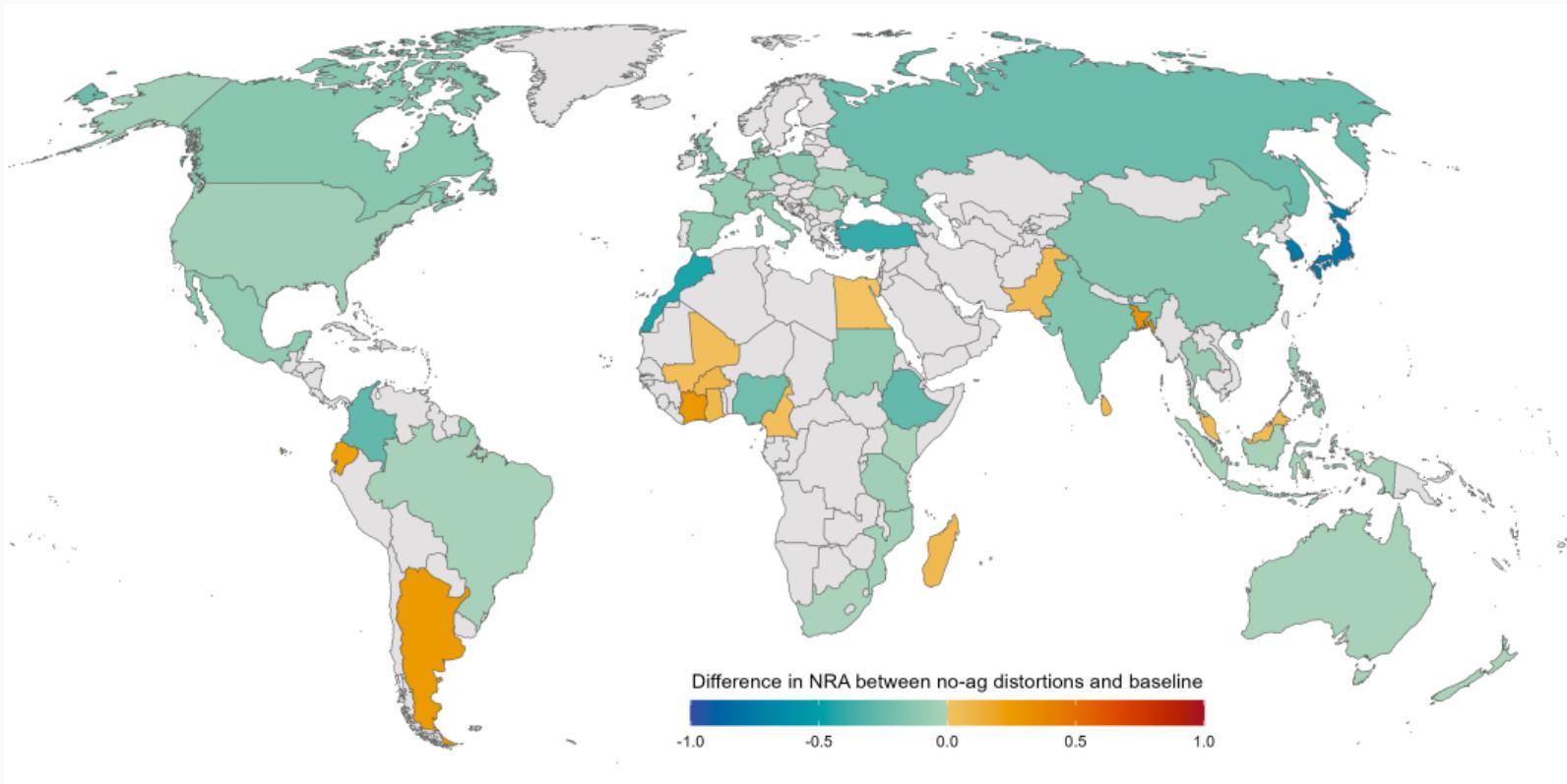
# Uruguay Round lowered subsidies in the north, raised them in the south



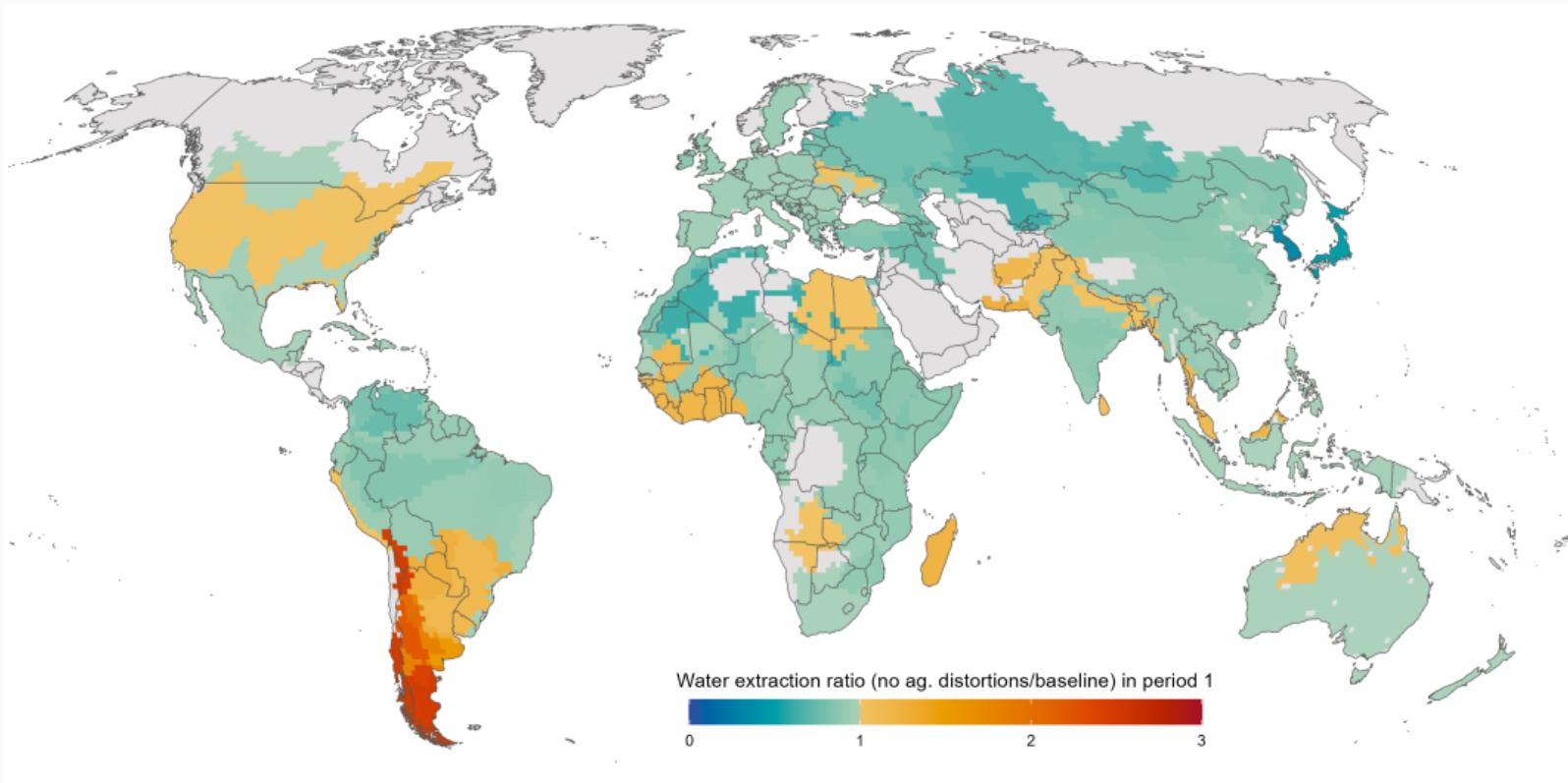
# Uruguay Round increased water extraction in the south



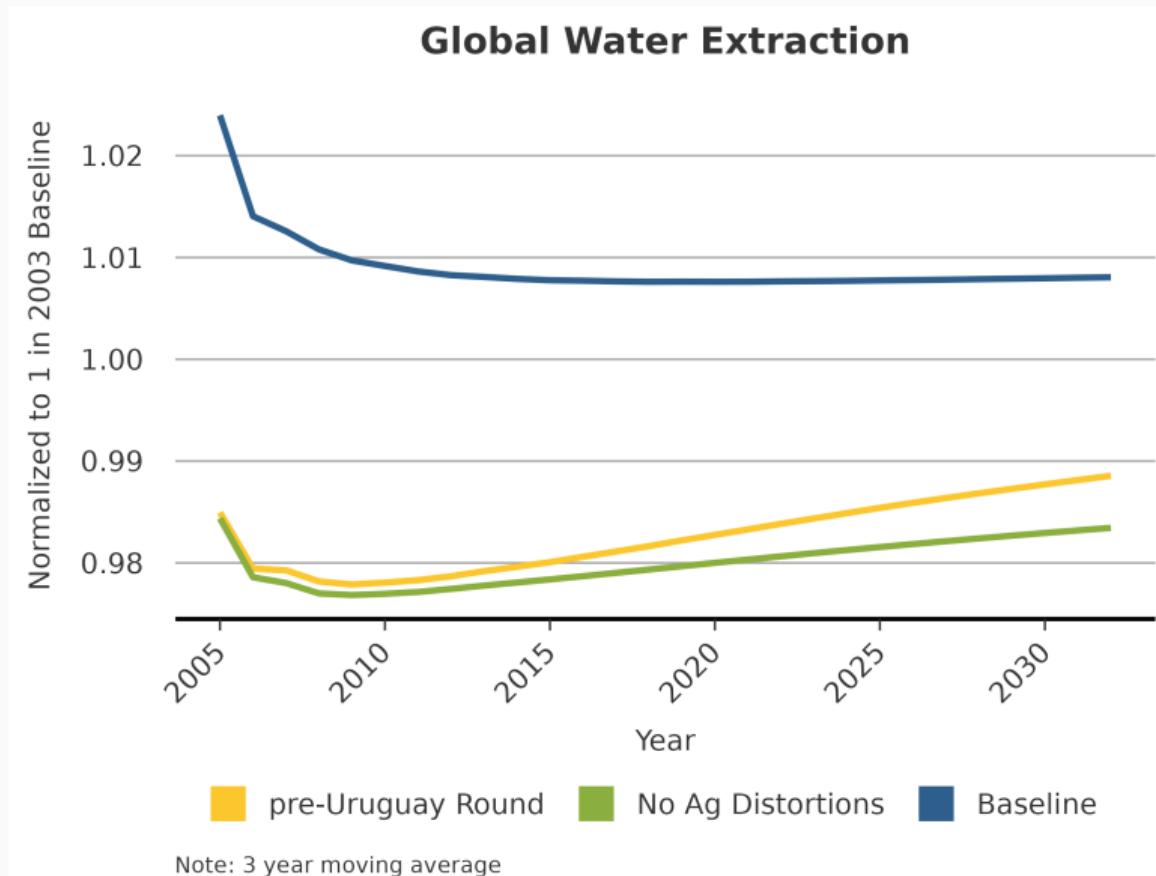
## Removing current distortions lowers subsidies to ag. nearly everywhere



# Removing current distortions lowers water extraction nearly everywhere



# Global water extraction falls under both counterfactual policies



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