Proving existence/uniqueness of spatial models with Allen & Arkolakis

Levi Crews

September 2021

Setting goals and restricting scope

Goal: Understand how to prove existence and uniqueness of spatial models

Scope: A *spatial* model is a (GE) model in which some subset of goods or factors can move across locations

- international trade: labor doesn't move, usually static/stationary
- economic geography: labor can migrate/commute, usually static/stationary
- international macro/finance: labor doesn't move, capital does, nominal matters, usually dynamic

Setting goals and restricting scope

Goal: Understand how to prove existence and uniqueness of spatial models

Scope: A *spatial* model is a (GE) model in which some subset of goods or factors can move across locations

- ✓ international trade: labor doesn't move, usually static/stationary
- economic geography: labor can migrate/commute, usually static/stationary
- international macro/finance: labor doesn't move, capital does, nominal matters, often dynamic

Setting goals and restricting scope

Goal: Understand how to prove existence and uniqueness of spatial models

Scope: A *spatial* model is a (GE) model in which some subset of goods or factors can move across locations

- ✓ international trade: labor doesn't move, usually static/stationary
- economic geography: labor can migrate/commute, usually static/stationary
- international macro/finance: labor doesn't move, capital does, nominal matters, often dynamic

Focus on **static GE of trade & geography models**, but results still useful for dynamic models (take "snapshots")

Why bother proving existence/uniqueness?

Existence

- proof by construction can suffice ex post, but super helpful as a researcher to have a
 guarantee before you code a solver
- data is in eqbm. \implies SMM/GMM only searches over parameter space that yields eqbm.

Uniqueness

- esp. in economic geography, multiplicity is often expected → we want to know when
- without it, counterfactual exercises are hard to interpret
 - equilibria are locally isolated (MWG), so can study small perturbations even with multiplicity
 - exact hat requires a selection rule (Ahlfeldt et al., 2015)

Most important: You learn how your model really works!

Do ...

- Define class of spatial models called gravity models
- List well-known examples of gravity models (Table 1)
- Show sufficient conditions for existence/interiority/uniqueness that depend only on gravity elasticities
- Show (local) counterfactual real price changes depend only on gravity elasticities and observed data

Don't ...

Do ...

- Define class of spatial models called gravity models
- List well-known examples of gravity models (Table 1)
- Show sufficient conditions for existence/interiority/uniqueness that depend only on gravity elasticities
- Show (local) counterfactual real price changes depend only on gravity elasticities and observed data

Don't ...

Do ...

- Define class of spatial models called gravity models
- List well-known examples of gravity models (Table 1)
- Show sufficient conditions for existence/interiority/uniqueness that depend only on gravity elasticities
- Show (local) counterfactual real price changes depend only on gravity elasticities and observed data

Don't ...

- make it easy to use their results (not a cookbook!)
 - no definitive checks if your model fits
 - no necessary conditions
- claim that all gravity models are isomorphic
 - same positive predictions given same estimated elasticities & data \$\sime\$> same normative predictions or optimal policy
 - different lenses on different data

Do ...

- Define class of spatial models called gravity models
- List well-known examples of gravity models (Table 1)
- Show sufficient conditions for existence/interiority/uniqueness that depend only on gravity elasticities
- Show (local) counterfactual real price changes depend only on gravity elasticities and observed data

Don't ...

- make it easy to use their results (not a cookbook!)
 - no definitive checks if your model fits
 - no necessary conditions
- claim that all gravity models are isomorphic
 - same positive predictions given same estimated elasticities & data \$\sime\$> same normative predictions or optimal policy
 - different lenses on different data

AAT20 doesn't solve every problem, but it helps a lot!

How did folks prove existence/uniqueness before AAT20?

- 1. **Omit it.** Just trust your gut (Eaton and Kortum, 2002)
- 2. **Assume it.** But argue it'll work for sure if $N \to \infty$ (Costinot, 2009)
- 3. **Reduce it.** That is, use a two-location or symmetric location model s.t. equilibrium reduces to a scissors graph (Melitz, 2003; Krugman, 1991)
- 4. **Contort it (to fit MWG).** Find a fixed point of the excess demand function, which is unique if goods are gross substitutes (Alvarez and Lucas, 2007)
- 5. **Borrow it.** Cite Allen and Arkolakis (2014), the proto-AAT20 for just geography models (more on this later...)

The setup

- Each location $(i \in S)$ produces a representative good
- We'll tate six conditions about aggregate trade flows that reduce the equilibrium to two equations per location
- Definitions →

output	$Q_i \ge 0$
quantity traded	$Q_{ij} \ge 0$
output price	$p_i \ge 0$
bilateral price	$p_{ij} \ge 0$
income	$Y_i \equiv p_i Q_i$
trade flows	$X_{ij} \equiv p_{ij}Q_{ij}$
expenditure	$E_i \equiv \sum_j X_{ji}$
price index	$P_i \equiv \dots$
real expenditure	$W_i \equiv E_i/P_i$
real output price	p_i/P_i

The six conditions

- **C.1** (Iceberg costs) for some trade frictions $\{\tau_{ij}\}$, $p_{ij} = p_i \tau_{ij}$
- C.2 (CES aggregate demand) \exists exogenous (negative of the) demand elasticity $\phi \in \mathbb{R}$ s.t.

$$E_j = \left(\sum_i p_{ij}^{-\phi}\right)^{-1/\phi} W_j \equiv P_j W_j \implies X_{ij} = \frac{p_{ij}^{-\phi}}{\sum_i p_{ij}^{-\phi}} E_j$$

C.3 (CES aggregate supply) \exists exogenous supply shifters $\{\bar{c}_i\}$, exogenous aggregate supply elasticity $\psi \in \mathbb{R}$, and endogenous scalar $\kappa > 0$ s.t.

$$Q_i = \kappa \bar{c}_i \left(\frac{p_i}{P_i}\right)^{\psi}$$

- **C.4 (Output market clearing)** $\forall i,\ Q_i = \sum_j \tau_{ij} Q_{ij}$ or, equivalently, $Y_i = \sum_j X_{ij}$
- **C.5 (Trade balance)** $\forall i, E_i = p_i Q_i$ (they allow exogenous deficits, but not in Theorem 1...)
- **C.6 (Normalization)** $\sum_i Y_i = 1$ (pins down *product* of κ and price scale)

The two equilibrium equations (per location)

C.1.
$$p_{ij} = p_i \tau_{ij}$$

C.2.
$$X_{ij} = \frac{p_{ij}^{-\phi}}{\sum_{i} p_{ij}^{-\phi}} E_{j}$$

C.3.
$$Q_i = \kappa \bar{c}_i \left(\frac{p_i}{P_i}\right)^{\psi}$$

C.4.
$$Y_i = \sum_j X_{ij}$$

$$\textbf{C.5.} \quad E_i = p_i Q_i$$

C.6.
$$\sum_{i} Y_{i} = 1$$
.

An **equilibrium** is $\{Y_i, E_i, X_{ij}, p_i/P_i\}$ in levels and $\{Q_i, Q_{ij}, p_i, p_{ij}, P_i\}$ up to scale.

Combine C.1 and C.2 to get

$$P_i^{-\phi} = \sum_j \tau_{ij}^{-\phi} p_j^{-\phi}, \quad \forall i$$
 (7)

Combine C.1-5 with $Y_i \equiv p_i Q_i$ and rearrange to get

$$p_i^{1+\phi}\bar{c}_i \left(\frac{p_i}{P_i}\right)^{\psi} = \sum_j \tau_{ij}^{-\phi} P_j^{\phi} p_j \bar{c}_j \left(\frac{p_j}{P_j}\right)^{\psi}, \quad \forall i \quad (6)$$

What really matters is if your model's equilibrium can be written like (6) and (7).

What's a gravity model and what's not? (We'll circle back ...)

Gravity models (Table 1)

- Armington (1969); Anderson (1979);
 Anderson and van Wincoop (2003)
- Krugman (1980)
- Melitz (2003)
- Eaton and Kortum (2002)
- Caliendo and Parro (2015)
- Allen and Arkolakis (2014)
- Redding (2016)
- Redding and Sturm (2008)

Not-gravity models

- non-CES
 - Novy (2013) (translog gravity)
 - Fajgelbaum and Khandelwal (2016) (nonhomothetic demand)
 - Melitz and Ottaviano (2008) (outside good)
 - Head, Mayer, and Thoenig (2014) (lognormal productivity)
- non-constant factor intensities
- dynamic models with trade deficits
- models with tariffs

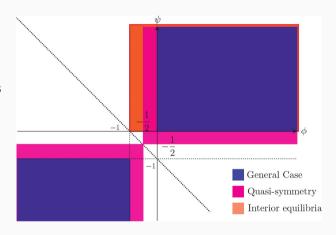
Theorem 1

Consider any model contained within the universal gravity framework with

- balanced trade.
- $\tau_{ii} < \infty$ for all $i \in S$, and

Then,

- 1. if $1 + \psi + \phi \neq 0$, \exists interior eqbm.;
- 2. if $\phi \ge -1$ and $\psi \ge 0$, all equilibria are interior;
- 3. if $\{\phi \geq 0, \psi \geq 0\}$ or $\{\phi \leq -1, \psi \leq -1\}$, \exists unique interior egbm.



Proof of Theorem 1, Pt. 1: Solve nonlinear integral equations

Define z as follows:

$$z = \binom{(x_i)_i}{(y_i)_i} = \binom{\left(p_i^{1+\psi+\phi}P_i^{-\psi}\right)_i}{\left(P_i^{-\phi}\right)_i}.$$

Then the system of equations (6) and (7) of the general equilibrium gravity model is rewritten in vector form:

$$\begin{pmatrix} (x_i)_i \\ (y_i)_i \end{pmatrix} = \begin{pmatrix} \sum_j K_{ij} \bar{c}_j^{-1} \bar{c}_j x_j^{a_1} y_j^{a_2} \\ \sum_j K_{ij} x_j^{a_1} y_j^{a_2} \end{pmatrix}, \tag{23}$$

where $A = (a_{ij})_{i,j}$ is given by

$$A = \begin{pmatrix} \frac{1+\psi}{1+\psi+\phi} & -\frac{1+\phi}{1+\psi+\phi} \\ -\frac{\phi}{1+\psi+\phi} & \frac{\psi}{1+\psi+\phi} \end{pmatrix}.$$

- Nonlinear integral equations ≡ solve for unknown functions z under the (Lebesgue) integral
- $K_{ij} \equiv \tau_{ij}^{-\phi}$ is the "kernel" of the integral equation

Proof of Theorem 1, Pt. 1: Solve nonlinear integral equations

Therefore, consider the following "scaled" version of

equation (23):

$$z = \begin{pmatrix} (x_i)_i \\ (y_i)_i \end{pmatrix} = \begin{pmatrix} \sum_j K_g \bar{c}_i^{-1} \bar{c}_j X_j^{n_i} y_j^{n_i} \\ \sum_{i,j} K_j \bar{c}_i^{-1} \bar{c}_j X_j^{n_j} y_j^{n_j} \\ \sum_{i,j} K_j X_j^{n_j} y_j^{n_j} \end{pmatrix} \equiv F(z), \tag{24}$$

and F is defined over the following compact set C:

$$C = \big\{ x \in \Delta(R_+^N); \, x_i \in [\underline{x}, \overline{x}] \,\, \forall \,\, i \big\} \times \big\{ y \in \Delta(R_+^N); \, y_i \in [\underline{y}, \overline{y}] \,\, \forall \,\, i \big\}, \tag{25}$$

where the bounds for x and y are given as follows:

$$\begin{split} \bar{x} &= \max_{i,j} \frac{K_{ij} \bar{c}_i^{-1} \bar{c}_j}{\sum_{i,j} K_{ij} \bar{c}_i^{-1} \bar{c}_j}, \quad \underline{x} = \min_{i,j} \frac{K_{ij} \bar{c}_i^{-1} \bar{c}_j}{\sum_{i,j} K_{ij} \bar{c}_i^{-1} \bar{c}_j}, \\ \bar{y} &= \max_{i,j} \frac{K_{ij}}{\sum_{i,j} K_{ji}}, \qquad \underline{y} = \min_{i,j} \frac{K_{ji}}{\sum_{i,j} K_{ji}}. \end{split}$$

It is trivial to show that F maps from C to C and continuous over the compact set C, so that we can apply Brouwer's fixed point and there exists an fixed point $z^* \in C$.

There are two technical points to be proved: first, there exists a fixed point for the original (unscaled) system (eq. [23]); and second, the equilibrium z^* is strictly positive. These two claims are proved in lemmas 1 and 2, respectively, in appendix B.4.

- RHS of (24) is positive and $\sum_i = 1 \implies$ upper bound puts all weight on the largest term
- Same for lower bound & smallest term
- Note: (24) is not a well-defined mapping unless entries of A are finite \implies unless $1+\psi+\phi\neq 0$

Proof of Theorem 1, Pt. 3: Uniqueness, by contradiction

It suffices to show that there exists a unique interior solution for equation (23). Suppose that there are two strictly positive solutions (x_i, y_i) and (\hat{x}_i, \hat{y}_i) such that there does not exist t, s > 0 satisfying

$$(x_i, y_i) = (t\hat{x}_i, s\hat{y}_i).$$

Namely, the two solutions are "linearly independent." First note that for any $i \in S$, we can evaluate the first row of equation (23).

$$\frac{x_i}{\hat{x}_i} = \frac{1}{\hat{x}_i} \sum_{j \in S} K_{ij} \bar{c}_i^{-1} \bar{c}_j \left(\frac{x_j}{\hat{x}_j} \right)^{\alpha_n} \left(\frac{y_j}{\hat{y}_j} \right)^{\alpha_{n_i}} (\hat{x}_j)^{\alpha_n} \left(\hat{y}_j \right)^{\alpha_n}$$
(26)

$$\leq \max_{j \in S} \left(\frac{x_j}{\hat{x}_i}\right)^{\alpha_{11}} \max_{j \in S} \left(\frac{y_j}{\hat{y}_j}\right)^{\alpha_{12}}.$$
 (27)

Taking the maximum of the left-hand side,

$$\max_{i \in S} \frac{x_i}{\hat{x}_i} \le \max_{j \in S} \left(\frac{x_j}{\hat{x}_j}\right)^{\alpha_{11}} \max_{j \in S} \left(\frac{y_j}{\hat{y}_j}\right)^{\alpha_{12}}.$$
 (28)

Lemma 3, in appendix B.4, shows that the inequality is actually strict. Analogously, we obtain

$$\min_{i \in S} \frac{x_i}{\hat{x}_i} \ge \min_{j \in S} \left(\frac{x_j}{\hat{x}_j}\right)^{\alpha_{11}} \min_{j \in S} \left(\frac{y_j}{\hat{y}_j}\right)^{\alpha_{12}}.$$
 (29)

• The key jump is from (26) to (27)

Proof of Theorem 1, Pt. 3: Uniqueness, by contradiction

Dividing equation (28) by equation (29) shows that

$$1 \leqslant \mu_{\pi} \equiv \frac{\max_{i \in S}(x_i/\hat{x}_i)}{\min_{i \in S}(x_i/\hat{x}_i)} < \frac{\max_{j \in S}(x_j/\hat{x}_j)^{\alpha_{i_1}}}{\min_{j \in S}(x_j/\hat{x}_j)^{\alpha_{i_2}}} \times \frac{\max_{j \in S}(y_j/\hat{y}_j)^{\alpha_{i_2}}}{\min_{j \in S}(y_j/\hat{y}_j)^{\alpha_{i_2}}} = \mu_{\pi}^{|\alpha_{\pi}|} \times \mu_{\pi}^{|\alpha_{\pi}|},$$

where

$$\mu_{y} \equiv \frac{\max_{i \in S}(y_{i}/\hat{y}_{i})}{\min_{i \in S}(y_{i}/\hat{y}_{i})}.$$

The same argument is applied to the second row of equation (23) to obtain the following inequality:

$$1 \leqslant \mu_{j} \equiv \frac{\max_{i \in S}(y_{i}/\hat{y}_{i})}{\min_{i \in S}(y_{i}/\hat{y}_{i})} < \frac{\max_{j \in S}(x_{j}/\hat{x}_{j})^{\alpha_{\alpha}}}{\min_{j \in S}(x_{j}/\hat{x}_{j})^{\alpha_{\beta}}} \times \frac{\max_{j \in S}(y_{j}/\hat{y}_{j})^{\alpha_{\alpha}}}{\min_{j \in S}(y_{j}/\hat{y}_{j})^{\alpha_{\alpha}}} = \mu_{x}^{|\alpha_{\alpha}|} \times \mu_{y}^{|\alpha_{\alpha}|}.$$

Taking logs in the two inequalities and exploiting the restriction, we can write

$$\begin{pmatrix} \ln \mu_s \\ \ln \mu_s \end{pmatrix} \leq \underbrace{\begin{pmatrix} |\alpha_{11}| & |\alpha_{12}| \\ |\alpha_{21}| & |\alpha_{22}| \end{pmatrix}}_{=|A|} \begin{pmatrix} \ln \mu_s \\ \ln \mu_s \end{pmatrix}, \quad (30)$$

which from the Collatz-Wielandt formula implies that the largest eigenvalue of |A| is greater than one.

- Just cranking through to (30)
- Collatz-Wielandt formula:

$$\rho(\mathbf{A}) = \max_{\mathbf{x}} \{ \min_{i} [\mathbf{A}\mathbf{x}]_{i} / x_{i} \}$$

• why is $\rho(|\mathbf{A}|) > 1$ a problem?

Proof of Theorem 1, Pt. 3: Uniqueness, by contradiction

Dividing equation (28) by equation (29) shows that

$$1 \leqslant \mu_{s} \equiv \frac{\max_{i \in S}(x_{i}/\hat{x}_{i})}{\min_{i \in S}(x_{i}/\hat{x}_{i})} < \frac{\max_{j \in S}(x_{j}/\hat{x}_{j})^{\alpha_{i_{1}}}}{\min_{j \in S}(x_{j}/\hat{x}_{j})^{\alpha_{i_{1}}}} \times \frac{\max_{j \in S}(y_{j}/\hat{y}_{j})^{\alpha_{i_{2}}}}{\min_{j \in S}(y_{j}/\hat{y}_{j})^{\alpha_{i_{2}}}} = \mu_{s}^{|\alpha_{i_{1}}|} \times \mu_{y}^{|\alpha_{i_{2}}|}$$

where

$$\mu_{y} \equiv \frac{\max_{i \in S}(y_{i}/\hat{y}_{i})}{\min_{i \in S}(y_{i}/\hat{y}_{i})}.$$

The same argument is applied to the second row of equation (23) to obtain the following inequality:

$$1 \leqslant \mu_{j} \equiv \frac{\max_{i \in S}(y_{i}/\hat{y}_{i})}{\min_{i \in S}(y_{i}/\hat{y}_{i})} < \frac{\max_{j \in S}(x_{j}/\hat{x}_{j})^{\alpha_{\alpha}}}{\min_{j \in S}(x_{j}/\hat{x}_{j})^{\alpha_{\beta}}} \times \frac{\max_{j \in S}(y_{j}/\hat{y}_{j})^{\alpha_{\alpha}}}{\min_{j \in S}(y_{j}/\hat{y}_{j})^{\alpha_{\alpha}}} = \mu_{x}^{|\alpha_{\alpha}|} \times \mu_{y}^{|\alpha_{\alpha}|}.$$

Taking logs in the two inequalities and exploiting the restriction, we can write

$$\begin{pmatrix} \ln \mu_s \\ \ln \mu_s \end{pmatrix} \leq \underbrace{\begin{pmatrix} |\alpha_{11}| & |\alpha_{12}| \\ |\alpha_{21}| & |\alpha_{22}| \end{pmatrix}}_{=|\Delta|} \begin{pmatrix} \ln \mu_s \\ \ln \mu_s \end{pmatrix}, \quad (30)$$

which from the Collatz-Wielandt formula implies that the largest eigenvalue of |A| is greater than one.

- Just cranking through to (30)
- Collatz-Wielandt formula: $\rho(\mathbf{A}) = \max_{\mathbf{x}} \{ \min_{i} [\mathbf{A}\mathbf{x}]_{i} / x_{i} \}$
- why is $\rho(|\mathbf{A}|) > 1$ a problem?
- Lemma 4 (Appx B.4). If $\phi, \psi \geq 0$ or $\phi, \psi \leq -1$, then the eigenvalues for $|\mathbf{A}|$ are

$$\lambda_1 = 1$$

$$\lambda_2 = \frac{\phi - \psi}{1 + \phi + \psi}$$

with $|\lambda_2| < 1$, hence $\rho(|\mathbf{A}|) \le 1$.

Comparison to older results

- 1. Alvarez and Lucas (2007): show excess demand function z satisfies
 - z is continuous;
 - z is homogeneous of degree zero in p;
 - $\mathbf{p} \cdot \mathbf{z} = 0$ for all strictly positive price vectors (Walras' law);
 - there is a $\underline{z} > 0$ such that $z_{\ell}(\mathbf{p}) > -\underline{z}$ for every commodity ℓ and all p;
 - if $\mathbf{p}^n \to \mathbf{p}$, where $\mathbf{p} \neq 0$ but $p_\ell = 0$ for some ℓ , then

$$\max\{z_1(\mathbf{p}^n),\ldots,z_{IK+1}(\mathbf{p}^n)\}\to\infty;$$

• $\frac{\partial z_{\ell}(\mathbf{p})}{\partial p_{\ell'}} > 0$ for all ℓ, ℓ' with $\ell \neq \ell'$ and all $\mathbf{p} > \mathbf{0}$. ["gross substitutes"]

But gross substitutes fails for $\psi>\phi\geq 0$ and $\psi<\phi\leq 1$, where AAT20 still unique

- 2. Allen and Arkolakis (2014): AAT20 generalizes their Theorem 2 in three ways
 - allows for asymmetric trade frictions
 - ullet allows for infinite trade frictions between non-ii pairs
 - ullet applies to larger class of models (inc. $\psi=0$)

Comparison to their newer results: Allen, Arkolakis, and Li (2020)

ullet Economies where N heterogeneous agents engage in H types of interactions with equilibria characterized by

$$x_{ih} = \sum_{j=1}^{N} f_{ijh}(x_{j1}, \dots, x_{jH})$$

• Existence and uniqueness (up to scale) if

$$\rho(\mathbf{A}) \le 1, \quad \mathbf{A} \equiv \left[\frac{\partial \ln f_{ijh}(x_j)}{\partial \ln x_{jh'}} \right]_{hh'}$$

by multi-dimensional extension of the contraction mapping theorem

• constant elasticity ("gravity") representation

$$\prod_{h'} x_{ih'}^{\gamma_{hh'}} = \lambda_k \sum_j K_{ijh} \prod_{h'} x_{ih}^{\kappa_{hh'}} x_{jh'}^{\beta_{hh'}}$$

- Generalize AAT20 by allowing for...
 - general (non-constant elasticity) functional forms
 - more than two types of economic interactions

So I have my spatial model...now what?

Ask yourself:

- 1. can I easily map my model to C.1-5?
- 2. can I derive equilibrium conditions that look like (6) and (7)?
- 3. can I point out an obvious violation of C.1-5?

Decision tree:

- If "yes" to 1 or 2, you can almost surely use AAT20 (or AAL20).
- Else if "yes" to 3, throw your hands up OR figure out an extension, then email Treb & Costas to coauthor AA[your initial here].
- If "no" to all three, circle back to 2 and keep trying with AAL20.

A (not so) random example

Consider a spatial model with . . .

- Armington varieties (at country level), iceberg costs
- a quasilinear homogeneous outside good, freely traded
- discrete choice over production of each Armington variety & outside good at sub-country level

Obvious violations of C.1-5:

- Demand side
 - if all together: fail C.2 because the outside good is not CES
 - ullet if just Armington block: fail C.5 because expenditure on outside good \cong endogenous deficit
- Supply side: no mapping to a country-level representative good (fail C.3)

References

- Ahlfeldt, Gabriel M., Stephen J. Redding, Daniel M. Sturm, and Nikolaus Wolf. 2015. "The economics of density: Evidence from the Berlin Wall." *Econometrica* 83 (6):2127–2189.
- Allen, Treb and Costas Arkolakis. 2014. "Trade and the topography of the spatial economy." *Quarterly Journal of Economics* 129 (3):1085–1140.
- Allen, Treb, Costas Arkolakis, and Xiangliang Li. 2020. "On the equilibrium properties of network models with heterogeneous agents." Working Paper 27837. URL http://www.nber.org/papers/w27837.
- Allen, Treb, Costas Arkolakis, and Yuta Takahashi. 2020. "Universal gravity." *Journal of Political Economy* 128 (2):393–433.
- Alvarez, Fernando and Robert E. Lucas, Jr. 2007. "General equilibrium analysis of the Eaton–Kortum model of international trade." *Journal of Monetary Economics* 54 (6):1726–1768. URL
 - https://www.sciencedirect.com/science/article/pii/S0304393206002169.
- Anderson, James E. 1979. "A theoretical foundation for the gravity equation." *American Economic Review* 69 (1):106–116.
- Anderson, James E. and Eric van Wincoop. 2003. "Gravity with gravitas: A solution to the border puzzle." *American Economic Review* 93 (1):170–192.

- Armington, Paul S. 1969. "A theory of demand for products distinguished by place of production." *Staff Papers International Monetary Fund* 16 (1):159.
- Caliendo, Lorenzo and Fernando Parro. 2015. "Estimates of the trade and welfare effects of NAFTA." *Review of Economic Studies* 82 (1):1–44. URL https://doi.org/10.1093/restud/rdu035.
- Costinot, Arnaud. 2009. "On the origins of comparative advantage." *Journal of International Economics* 77 (2):255–264. URL https://www.sciencedirect.com/science/article/pii/S0022199609000105.
- Eaton, Jonathan and Samuel Kortum. 2002. "Technology, geography, and trade." *Econometrica* 70 (5):1741–1779.
- Fajgelbaum, Pablo D. and Amit K. Khandelwal. 2016. "Measuring the unequal gains from trade." *Quarterly Journal of Economics* 131 (3):1113–1180.
- Head, Keith, Thierry Mayer, and Mathias Thoenig. 2014. "Welfare and trade without Pareto." American Economic Review 104 (5):310–16. URL https://www.aeaweb.org/articles?id=10.1257/aer.104.5.310.
- Krugman, Paul. 1980. "Scale economies, product differentiation, and the pattern of trade."

- American Economic Review 70 (5):950-959. URL https://www.jstor.org/stable/1805774.
- Krugman, Paul R. 1991. "Increasing returns and economic geography." *Journal of Political Economy* 99 (3):483–499.
- Melitz, Marc J. 2003. "The impact of trade on intra-industry reallocations and aggregate industry productivity." *Econometrica* 71 (6):1695–1725. URL https://onlinelibrary.wiley.com/doi/abs/10.1111/1468-0262.00467. Job market
- paper (Michigan).

 Melitz, Marc J. and Gianmarco I. P. Ottaviano. 2008. "Market size, trade, and productivity."
- Review of Economic Studies 75 (1):295–316.

 Novy, Dennis, 2013. "International trade without CES: Estimating translog gravity." Journal of
- International Economics 89 (2):271-282. URL http://www.sciencedirect.com/science/article/pii/S0022199612001584.
- Redding, Stephen J. 2016. "Goods trade, factor mobility and welfare." *Journal of International Economics* 101:148–167.
- Redding, Stephen J. and Daniel M. Sturm. 2008. "The costs of remoteness: Evidence from

German division and reunification." American Economic Review 98 (5):1766–97. URL

https://www.aeaweb.org/articles?id=10.1257/aer.98.5.1766.