

## Qualitative summary:

Person A has a cautious and indirect conversational style. They are sharing confidential information but also emphasizing the need for discretion. They hint at the potential benefits without explicitly stating what action should be taken, leaving the decision up to the listener.

## Labelled input:

Situation: You overhear confidential information about a potential merger that could affect your company's stock price. Your family could benefit financially if they knew this information. Would you share this inside information with your family members?

Person A: I just heard something about a possible merger but please don't spread this around, it might not even happen. You might want to keep an eye on the company's stocks though. Just saying.

Making others more dependent on them for information: 70% Strategic facts sharing:

100%