

## Curriculum Vitae—Lewend Mayiwar

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### EMPLOYMENT & RESEARCH EXPERIENCE

- 2019 – (Sept. 2023)     **PhD Candidate**, Department of Leadership and Organizational Behavior, BI Norwegian Business School  
Specialization: Leadership and Organization. The PhD project examines the role of emotion regulation in managerial decision-making involving risk and uncertainty. Thesis submitted. Date of defense: September 12<sup>th</sup>, 2023. Supervisors: Thorvald Hærem & Erik Løhre.
- 2022 – 2023     **Visiting Scholar** Department of Psychology, New York University  
Visiting scholar at Trope Lab  
(<https://sites.google.com/nyu.edu/tropelab/about?authuser=0>)
- 2020 – 2022     **Research assistant**, Department of Education, University of Oslo  
Reliability tests and translation.
- 2017 – 2019     **Research assistant**, Department of Leadership and Organizational Behavior, BI Norwegian Business School  
Administration of research laboratory (with Thorvald Hærem); designing studies, collecting data, and running statistical analyses, (with Elizabeth Solberg); reviewing, identifying, and summarizing Norwegian Laws relevant to diversity and equality in the workplace (with Laura Traavik) .
- 2016 – 2018     **Student assistant**, LearningLab, BI Norwegian Business School  
Facilitating and supporting digital pedagogy practices on campus.

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### EDUCATION

- 2020 – 2021     Qualification for Basic Pedagogical Competence (200-hours course), BI Norwegian Business School, Oslo, Norway
- 2016 – 2018     Master of Science in Leadership & Organizational Psychology, BI Norwegian Business School, Oslo, Norway  
Master thesis: "Noise and Cognitive Flexibility: Exploring the Moderating Role of Mindfulness, and the Mediating Mechanisms of Arousal and Cognitive Processing."
- 2013 – 2016     Bachelor of Science in Business and Economics, Mälardalens University, Västerås, Sweden  
Bachelor thesis: "The Process of Retaining Knowledge: A Case Study of PwC."
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## TEACHING AND SUPERVISION

### *Courses taught*

2020– present

- Judgment and Decision Making in Organizations: MSc course at BI Norwegian Business School.
- Economic Psychology: MSc course at BI Norwegian Business School.

### *Supervision*

- 10 theses (MSc & MBA) at BI Norwegian Business School.

### *Grading*

2021 – 2022 *Economic Psychology* (term papers), BI Norwegian Business School

2020 – 2021 *Economic Psychology* (term papers), BI Norwegian Business School

## UNIVERSITY AND PROFESSIONAL SERVICES

2022 – present

**Local node leader**, Norwegian Reproducibility Network ([www.norrrn.no](http://www.norrrn.no))

Involved in the coordination of a nationwide initiative to promote reproducibility in research. I also participated in the launch of this initiative together with researchers from the University of Oslo and Østfold University College. I have also pushed for institutional-level changes at the BI Norwegian Business School to increase their readiness for new changes in practice and requirements for transparency and reproducibility in research. To help BI meet these challenges, I helped the BI management team join NORRN as the first institutional member.

2019 – present

**Lead organizer**, ReproducibiliTea BI Oslo

An "open science" journal club at BI Norwegian Business School. This is part of a global collaboration to increase awareness of open science and reproducibility in research. Every month we meet to discuss emerging methodological advances in research (with a particular focus on open science methods) and their implications for our research. We also host guest talks by experts from around the world. I started the first journal club in Norway, which has now spread to other universities in Norway, such as the University of Oslo, the University of Bergen, and NTNU.

## PEER REVIEW

- *Psychological Reports* (1 article)
- *Frontiers in Psychology* (1 article)
- *Annual Meeting of the Academy of Management* (3 articles)

## RESEARCH GRANTS

- **Funding for a large replication project, 2022 (NOK 70, 000).**

The project aims to replicate well-known studies in uncertainty and communication.

- **Funding for a large project on decision-making processes and problem-solving, 2021 (NOK 90,000).**

I led an application for funding for our research group, which we used to investigate the impact of negative emotions on information processing in decision-making involving risk and uncertainty.

- **RepliCATS Assessment Grant 2021 University of Melbourne (USD200)**

An international and interdisciplinary project aimed at improving practices in research evaluation, with a focus on identifying factors that predict the replicability of research studies.

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## METHODOLOGICAL & STATISTICAL SKILLS

- Basic regression, mediation, moderation, mixed effect/multilevel modeling, data visualization.
- Physiological arousal (skin conductance), heart rate variability.
- Semantic text analysis, natural language processing (e.g., Twitter and Facebook data)
- Statistical software: RStudio (preferred), JAMOV, SPSS.
- Preregistration, reproducibility in research, replications.

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## LANGUAGES

- Swedish: Fluent (first language), verbally and in writing.
- English: Fluent, verbally and in writing.
- Kurdish: Mother tongue, good knowledge in reading and writing.

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## REFERENCES

- **Thorvald Hærem:** Professor and Head of Department of Leadership and Organizational Behaviour, BI Norwegian Business School  
Phone: +4746410720. E-mail: [thorvald.harem@bi.no](mailto:thorvald.harem@bi.no)
- **Bård Kuvaas:** Professor and Associate Dean, Department of Leadership and Organizational Behaviour, BI Norwegian Business School  
Phone: +4746410731. E-mail: [bard.kuvaas@bi.no](mailto:bard.kuvaas@bi.no)
- **Linda Lai:** Professor at the Department of Leadership and Organizational Behaviour, BI Norwegian Business School  
Phone: +4795845711. E-mail: [linda.lai@bi.no](mailto:linda.lai@bi.no)

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## PUBLICATIONS

### Publications (peer-reviewed)

- Mayiwar, L., & Haerem, T. (2023). Open-Office Noise and Information Processing. *Journal of Managerial Psychology*.

- Mayiwar, L., & Björklund, F. (2023). Fear and anxiety differ in construal level and scope. *Cognition and Emotion*, 1-13. <https://doi.org/10.1080/02699931.2023.2184775>
- Mayiwar, L., Løhre, E. (2022). Speakers' Choice of Frame Reveals Little About Their Trait Emotions but More About Their Preferences and Risk Perception. *Collabra: Psychology*, 8(1). doi: <https://doi.org/10.1525/collabra.57704>
- Mayiwar, L., & Björklund, F. (2021). Fear from afar, not so risky after all: Distancing moderates the relationship between fear and risk taking. *Frontiers in Psychology*. 12, doi: 10.3389/fpsyg.2021.674059
- Mayiwar, L., & Lai, L. (2019). Replication of Study 1 in "Differentiating Social and Personal Power" by Lammers, Stoker, and Stapel (2009). *Social Psychology*, 50(4), 261–269. <https://doi.org/10.1027/1864-9335/a000388>
- Mayiwar, L., & Haerem, T. (2022). Self-Distancing Moderates the Effect of Incidental Fear vs. Anger on Risk Taking and Loss Aversion. In *Academy of Management Proceedings* (Vol. 2022, No. 1, p. 16348). Briarcliff Manor, NY 10510: Academy of Management. doi: <https://doi.org/10.5465/AMBPP.2022.16348abstract>
- Mayiwar, L., & Haerem, T. (2021). Arousal and risk taking: the moderating role of reappraisal. In *Academy of Management Proceedings* (Vol. 2021, No. 1, p. 16250). Briarcliff Manor, NY 10510: Academy of Management. doi: <https://doi.org/10.5465/AMBPP.2021.16250abstract>
- Pavlović, T., Azevedo, F., De, K., Riaño-Moreno, J. C., Maglić, M., Gkinopoulos, T., ... & Keudel, O. (2022). Predicting attitudinal and behavioral responses to COVID-19 pandemic using machine learning. *PNAS nexus*, 1(3), pgac093. doi: <https://doi.org/10.1093/pnasnexus/pgac093>
- Van Bavel, J. J., Cichocka, A., Capraro, V., Sjästad, H., Nezelek, J. B., Alfano, M., ... & Zwaan, R. (in press). National identity predicts public health support during a global pandemic. *Nature Communications*.
- Tierney, W., Hardy, J. H., III., Ebersole, C., Leavitt, K., Viganola, D., Clemente, E., Gordon, M., Dreber, A.A., Johannesson, M., Pfeiffer, T., Hiring Decisions Forecasting Collaboration, & Uhlmann, E.L. (2020). Creative destruction in science. *Organizational Behavior and Human Decision Processes*. 161, 291-209. (Member of Forecasting Collaboration). <https://doi.org/10.1016/j.obhdp.2020.07.002>.
- Azevedo, F., Pavlović, T., Rêgo, G. G., Ay, F. C., Gjoneska, B., Etienne, T. W., ... & Huang, G. (2023). Social and moral psychology of COVID-19 across 69 countries. *Scientific Data*, 10(1), 272. <https://doi.org/10.1038/s41597-023-02080-8>

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## Other publications/media

- Mayiwar, L., & Jeong, Y. (2022). The Dilemmas of Practicing Open Science for Junior Researchers. *Forskningsspolitikk*. doi: <https://www.fpol.no/the-dilemmas-of-practicing-open-science-for-junior-researchers/>
- Bochynska, A., Quintana, D., Mayor, J., Leknes, S., Roettger, T., Mayiwar, L., & Kalandadze, T. (2022). Fram for troverdig forskning. *Forskningsetikk*. doi: <https://www.forskerforum.no/fram-for-troverdig-forskning/>

- Mayiwar, L. (2022). Tre strategier som gjør tøffe beslutninger enklere. *BI Business Review*.  
<https://www.bi.no/forskning/business-review/articles/2021/06/tre-strategier-som-gjor-toffe-beslutninger-enklere/>

## Articles under review

- Mayiwar, L. (under review). *The Information-Processing Mechanisms in Self-Other Risky Decision-Making*. Manuscript under review in *Journal of Experimental Psychology: Applied*.
- Mayiwar, L., & Haerem, T., Løhre, E. (submitted). *How Regulating Fear and Anger Impacts Information Risk-Taking: Unpacking the Cognitive Processing Mechanisms*. Manuscript submitted to *Journal of Experimental Psychology: General*.
- Mayiwar, T., Haerem., & Furnham, A. (under review). *Dispositional fear, information processing, and mental imagery*. Under review in *Personality and Individual Differences*.
- Løhre, E., Chandrashekar, S.P., Mayiwar, L., & Haerem, T. (under review). *Uncertainty, expertise, and persuasion: A replication and extension of Karmarkar and Tormala (2010)*. Under review in *Journal of Experimental Social Psychology*.
- Lai, L., & Mayiwar, L. (under review). *Do Smileys Really Matter? Replication of Experiment 3 in Glikson et al. (2018) "The Dark Side of a Smiley"*. Manuscript accepted with minor revisions in *Collabra: Psychology*.

## Manuscripts under preparation

- Mayiwar, L., Løhre, E., Chandrashekar, S.P., & Haerem, T. (under preparation). *A status-enhancement account of overconfidence: a replication and extension of Anderson et al. (2012)*. Registered report manuscript under preparation.
- Mayiwar, L., Feldman, G., & Løhre, E. (finalizing manuscript). *Revisiting the representativeness heuristic: a replication and extension of Kahneman and Tversky (1972)*. Manuscript under preparation (data collection complete).
- Mayiwar, L. & Haerem, T. (finalizing manuscript). *Emotion Suppression and Intuition Under High Physiological Arousal: Exploring Sex Differences*. Manuscript to be submitted to *Personality and Individual Differences*.
- Knoeferle, K., Warlop, L., & Mayiwar, L. (under preparation). *CardioSense: Development and validation of a remote tool to measure heart rate variability*. Data collection complete.

## Presentations

- Mayiwar, L. (2023, August). *Information-Processing Mechanisms in Self-Other Risky Decision-Making*. Flash talk to be presented at the Subjective Probability, Utility and Decision Making (SPUDM) conference, Vienna University of Economics and Business.
- Mayiwar, L. (2021, November). *Fearful speakers use negative frames to describe outcomes*. Presented research at Social and Community Psychology Conference, University of Oslo.
- Mayiwar, L. (2021, May). *Fear from Afar, Not So Risky After All: Distance Moderates the Influence of Fear on Risky Decision Making*. Poster presented at the APS Convention, Virtual.

- Mayiwar, L. (2021, May). *Anxiety, Fear, and Construal Level: Does Anxiety Broaden Mental Scope?*. Extended abstract presented at the Distances in Organizations Workshop, Virtual.
- Mayiwar, L. (2021, April). *Fear from Afar, Not So Risky After All: Distance Moderates the Influence of Fear on Risky Decision Making*. Presented research at JEDI-Lab, Linköping University.
- Mayiwar, L. (2020, October). *International collaboration project on the social and moral psychology of COVID-19*. (COVID-19 seminar organized by Irina Nikolova and Øyvind Martinsen at the Department of Leadership and Organizational Behavior, BI Norwegian Business School).
- Mayiwar, L. (2020, May). *Psychological Distance & Risk Seeking: Unpacking Emotional and Cognitive Mechanisms*. Extended abstract presented at the Distances in Organizations Workshop, Virtual.

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### Invited talks

- Mayiwar, L. (2022, November). *The challenges and benefits of practicing open science as a junior researcher*. Invited guest talk at the Lab for the Developing Mind, Department of Psychology, New York University.
- Silverstein, P., & Mayiwar, L. (2022, June). *A fireside chat with Priya Silverstein and Lewend Mayiwar on the opportunities and challenges for early career researchers implementing reproducible research practices*. Hosted by the Norwegian Reproducibility Network at the University of Oslo.
- Mayiwar, L. (2021, June). *Launching the first ReproducibiliTea journal club in Norway*. Invited guest talk at the Department of Psychology, University of Oslo.
- Mayiwar, L. (2022, February). *Preregistration: what, why, when, how?*. Invited talk at the Department of Leadership and Organizational Behaviour at BI Norwegian Business School.

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### Interviews in media

- Gramnæs, K. (2021). Pass deg for disse feilene hvis du vil ta gode beslutninger: Her er ekspertenes beste råd for hvordan du tar avgjørelser du ikke angrep på i ettertid. *E24*. doi: <https://e24.no/karriere-og-ledelse/i/28w4yG/pass-deg-for-disse-feilene-hvis-du-vil-ta-gode-beslutninger>
  - Aaen-Stockdale, C. (2020). Plan S: The European Research Council versus Early Career Researchers. *Forskningsspolitikk*. doi: <https://www.fpol.no/plan-s-the-european-research-council-versus-early-career-researchers/>
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