

# CHRIS MANYANGE

BBA (M.U); SPSS; MOP

I am an innovative individual with strong analytical and technical skills. My conceptual skills in the IT industry provide me with excellent preparation for this role.  
I am seeking to leverage my work and education experience in a progressive and challenging environment to enhance organizational and professional growth.

✉ [chrismanyangel@gmail.com](mailto:chrismanyangel@gmail.com)    📞 +254 702 556 647    📍 Nairobi, Kenya

## KEY SKILLS AND COMPETENCIES

Product Development	Bespoke Solutions & SaaS	Microsoft Office & G Suite
Account Management	Sales & Operations	SPSS & R
Customer Success	Report Writing & Presentation	Telecommunication & Customer Service

## WORK EXPERIENCE

### Business Development Manager Little Limited

April 2024 to date  
Responsibilities

- Develop and execute sales acquisition strategies to achieve set target
- Writing business proposals, conducting research and reviewing market analysis from time to time
- Setting the weekly, monthly and quarterly GMV target to align with company goals
- Adjust technical content to meet different audience knowledge and interest, and can juggle meetings
- Give Company Products Training to Partners

### Senior Account Manager Amitruck Limited

April 2022 to March 2024  
Responsibilities

- Ensuring timely gathering and submission of reports, invoices, and delivery notes to the appropriate platform
- Scouting for new business opportunities with assigned accounts
- Maintaining a cordial and professional relationship with key decision-makers and stakeholders
- Gathering intelligence on market trends, competitors, and regulatory changes.

### Customer Support Executive Zuku Fiber Wananchi Group

January 2021 – March 2022,  
Responsibilities

- Coding on the CRM platform as junior developer to ensure raised tickets are closed.
- Troubleshooting and solving problems raised by clients using the available platforms and escalation matrices
- Scheduling site visits in collaboration with technicians and clients.
- Ensuring great customer service with each client interaction.

## EDUCATION

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### IBM Digital-Nation Africa (D-NA)

Self-study

*Ongoing*

### Bachelor of Business Administration (Finance) with IT

Maseno University

*2016-2020*

### Statistical Package for Social Scientists (SPSS)

Institute of Advanced Technology

*2019*

### Microsoft Office Professional (MOP)

Computer Pride Limited

*2016*

### Kenya Certificate of Secondary Education

Koelel High School

*2012-2015*

## COMMUNITY SERVICE & INVOLVEMENT

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Participant in the Beyond Zero Half Marathon

Participant in the Mater Heart Run

Volunteer at Chapo Fest Foundation

## LANGUAGES

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English

*Native or Bilingual Proficiency*

Swahili

*Native or Bilingual Proficiency*

## INTERESTS

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Financial Technology

Artificial Intelligence

Blockchain

Cloud

Startups

## REFERENCES

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Fridah Sila, Head of Logistics, Little Limited

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Elizabeth Macharia, Customer Success Lead, Amitruck Limited

Contact: [elizabethmacharia4@gmail.com](mailto:elizabethmacharia4@gmail.com) - +254726 844912

Joseph Libuli, Customer Experience Manager, Zuku Fiber Wananchi Group

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