

Kiisa Keith

Mechandising

Contact

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A. Eastleigh

Education

Diploma in motor vehicle mechanics and technology

Kyambogo University

CGPA: 1 Jan 2014 - Nov 2017

secondary course

Highlight senior secondary school

CGPA: 4 Feb 2007 - Dec 2011

primary course

Buluba primary school

CGPA: 2 Jan 1997 - Nov 2006

Languages

English
kiswahili



Interests

- Technology Enthusiast
- Reading
- Community Volunteering
- travelling
- Language Learning
- Music
- Cooking
- Film and Cinema
- Gaming
- Cultural Exploration
- Fashion and Style
- Social Media Engagement
- Comedy and Stand-up

Objective

Ambitious and dedicated entry-level professional pursuing opportunities to gain hands-on experience. Eager to contribute, learn, and thrive in a collaborative work environment

Work Experience

mechandaser/ Account developer

Century bottling company
Soroti/Uganda

Feb 2022 - Sep 2024

Certainly! Here's a professional description i can use to highlight my experience in merchandising and account development:

I brought a strong background in both merchandising and account development, combining strategic planning with hands-on execution to drive sales and strengthen client relationships.

In merchandising, i had demonstrated a keen eye for product placement, visual appeal, and consumer behavior. I had a successfully managed in-store presentations, optimized planograms, and ensured compliance with brand standards across multiple retail locations. My ability to analyze sales data and inventory trends had consistently led to improved product turnover and increased shelf efficiency.

On the account development side, i had built and maintained productive relationships with key clients and stakeholders. I have a track record of identifying growth opportunities within existing accounts, negotiating favorable terms, and implementing tailored sales strategies that align with client goals. My proactive communication and solution-oriented approach have

References

Mwima Hassan

C. Century bottling company Uganda

T. Transport officer

P. +256776236486

Lubega Diana

C. Century bottling company

T. Account developer

P. +256771940102

Agwang Evelyne

C. Blue wave beverages

T. Human resource Manager

P. +256787125102

Hakim

C. Century bottling company

T. Depot manager

P. +256753823068

Flavia

C. century bottling company

T. former accouter developer

P. +256751786028

resulted in increased account retention and revenue growth.

My dual expertise in merchandising and account development makes me a valuable asset in roles requiring both operational execution and strategic partnership building.

[sales representative](#)

Kiri bottling company

Kampala

Jun 2020 - Dec 2021

Certainly! Here's a description of how i was a good sales representative at Kiri Bottling Company:

My Performance as a Sales Representative at Kiri Bottling Company

I consistently demonstrated exceptional skills and professionalism in my role as a sales representative at Kiri Bottling Company. I possessed a deep understanding of the company's product line and was able to clearly communicate the unique value of Kiri's beverages to both new and existing clients. My persuasive communication style, coupled with a genuine enthusiasm for the brand, helped build strong relationships with customers and led to increased client retention.

I was also results-driven and consistently met or exceeded my sales targets. I was proactive in identifying new market opportunities, diligently followed up on leads, and tailored my sales approach to meet the specific needs of different clients. My ability to listen attentively and offer personalized solutions made him a trusted advisor to many of my accounts.

Moreover, i worked well with my colleagues, often collaborating with the marketing and distribution teams to ensure that client expectations were met and exceeded. My professionalism, reliability, and dedication made me a valuable asset to the Kiri Bottling Company sales team.

[machine operator,turn man hence sales person](#)

Here's a description of how i was a good machine operator, turn man, and salesperson at Blue Wave Beverages:

I at Blue Wave Beverages: A Versatile and Valued Team Member

I consistently proved myself to be a dependable and skilled team member at Blue Wave Beverages, excelling in multiple roles—machine operator, turn man, and salesperson.

As a machine operator, i demonstrated a strong technical understanding of the equipment, maintaining high production efficiency while minimizing downtime. He was meticulous in monitoring machine performance, conducting routine maintenance, and quickly troubleshooting any issues that arose. My attention to detail ensured that quality standards were consistently met, contributing to the overall success of the production team.

In my role as a turn man, i showed great adaptability and teamwork. I communicated effectively with operators across different shifts, ensuring smooth transitions and minimal disruptions to workflow. My reliability during shift changes helped maintain productivity and created a positive, cohesive work environment.

As a salesperson, i brought a personable, professional approach to customer interactions. I understood the products thoroughly and could confidently explain their benefits, helping to build trust with clients. My ability to listen to customer needs and provide tailored solutions made me an asset to the sales team and helped strengthen the company's reputation and customer base.

Across all these roles, i stood out for my work ethic, positive attitude, and willingness to step up when

needed. I was a true team player and a key contributor to Blue Wave Beverages’ success.

Skills

Sales Techniques



Software Proficiency



Teamwork and Collaboration



Time Management



Problem-Solving



Relationship Building

