

# CURRICULUM VITAE

**IAN KETENYA MIHADIA**

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## **CAREER AND PERSONAL OBJECTIVE**

I am an energetic, committed, self-driven, competent, and passionate man. I pursued Bachelors of Science in Molecular Biology and Forensic Technology degree program and acquired the knowledge and skills required for my output performance.

I also look forward to learn from you as I further enhance and develop my skills within this field.

## **SKILLS AND COMPETENCE**

- Excellent communication skills.
- Good team player.
- Flexibility and adaptability to change.
- Able to work under minimum supervision.
- Fluent in English and Kiswahili.
- Good time management skills and organizational skills.
- Ability to establish effective working relation with people at all levels.
- Problem solving.
- Active listening.
- Empathy.
- Time management.
- Stress management.

## **WORK EXPERIENCE**

2024 - 2025 Worked at Surgilinks LTD, Pharmaceutical Company, as a Medical Sales Representative.

### **Duties and Responsibilities**

1. Was in charge of the following regions: Kenyatta National Hospital (KNH), Kenya Medical Association (KMA), Fortis Suites and Mbagathi Hospital. An extension coverage of Rongai and Karen.
2. Marketed the following products: Gi -Kit (H.pylori kit with Zincarnosine), Rabeprazol ranges (Rabeque, Rabeque D, Rabeque LS), Rekfa Gold, Rifaxa 550mg/200mg, Evacol 100ml /200ml.
3. Develop and maintain strong relationships with key healthcare professionals.
4. Product knowledge and education - benefits, side effects and proper use.
5. Ensure that all sales activities comply with industry regulations and ethical standards.

2023 - 2022 Worked at Pharma Branding Limited, Pharmaceutical Company, as a Medical Sales Representative.

Duties and Responsibilities

1. In charge of the following regions: Nairobi Hospital, Coptic Hospital, CBD, and visited Meru, Embu, as an out station.
2. Marketed the following products; COXIRAV ( Etoricoxib 120mg, 90mg), R- ZOLE 20mg ( Rabeprazole), ONDAVIAN ( Ondansetron 20mg), ORAV - OZ ( Ornidazole + Offloxacin).
3. Offer training and support to healthcare professionals on how to use new products or medical equipment.
4. Gather insights about competitors, market trends, and customer needs to support strategic planning and sales goals.
5. Relay customer feedback to the company, helping to improve products and services.

2021 – (JANUARY – MARCH) went for a three months attachment at Kenya Agricultural & Livestock Research Organization (KALRO).

Duties and Responsibilities

1. Application of Laboratory Safety Practices.
2. Collection of samples for serum, secretion and fecal samples from experimental animals.
3. Virus propagation technique.
4. Serological tests (Elisa and Virus neutralization)
5. Tick dissection and propagation, preparation and examination of blood smears.
6. Use of Mc Master, culture and larvae differential count techniques.
7. Culturing of mycoplasma from lung tissue and pleural fluids in.
8. Clinical examination and treatment of research animals.
9. Molecular biology techniques including extraction of nucleic acids and PCR

2018 – (AUGUST – SEPTEMBER) Went for a two months attachment at Kenya Plant Health Inspectorate Services (KEPHIS).

Duties and Responsibilities

1. Application of Laboratory Safety Practices.
2. Processing of samples for analysis in the laboratory.
3. Sterilization of glassware for laboratory use.
4. Cell culture technique
5. Serological tests (Elisa).
6. Molecular biology techniques including extraction of nucleic acids and PCR
7. Gel electrophoresis of DNA products.

2017 – (JULY - AUGUST) Worked at INNOVA as a casual laborer for two months.

EDUCATIONAL BACKGROUND

**Bachelors of Science In Molecular Biology & Forensic Technology.  
(DEGREE)**

2013- 2016: ST PETERS BOYS MUMIAS HIGH SCHOOL  
**Kenya Certificate of Secondary Education.**

2005 - 2012: KANDENG'WA PRIMARY SCHOOL  
**Kenya Certificate of Primary Education.**

**REFEREES**

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