

DOM NESTA GUCHA

Contact

P.O. BOX 95009-80100,
Mombasa- Kenya
0702362367
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Education

2021 to 2023: Diploma in
Mechanical Engineering
Module II and III.

2021 to 2022: Craft Certificate
in Mechanical Engineering Module
1

2020 to 2021: Craft Certificate
in Mechanical Engineering Module
II

Paper Presentation: Boinet
Engineering Spare Parts and
General Services.

2013 to 2016: Migori
Secondary School
(K.C.S.E)

2002 to 2011:
Nyarongi Primary
(K.C.P.E)

Professional Summary

Result-oriented, organized and motivated mechanical Engineering production with strong leadership skills. Gained admirable experience through years of logistical training in high-activity environments.
I have also ventured in sales and marketing as a sales representative under Cyka Manpower Service bringing strong skills in business development, customer relationship management and market expansion to drive sales growth and brand visibility.

Objective

- Motivated and result oriented professional with proven experience in sales and customer service, seeking the position of sales representative at Pepsi Cola. Bringing strong skills in business and development, customer relationship management, and market expansion to drive sales growth and brand visibility

Key Competency Skills.

- Sales and business development.
- Customer relationship management.
- Merchandising and product promotion.
- Communication and interpersonal skills.
- Target achievement and reporting.

Other Skills.

- Strong project planning skills and ability to design implement and facilitate successful talent management initiatives and programs.
- Good understanding of the policies of a professional services firm.
- Proven client service focus, with an ability to resolve issues quickly, with a sense of urgency.
- Experience in a professional services firm desirable.
- Strong analytical skills, with attention to detail.
- Strong communication and organizational skills.
- English language skills - very strong written and verbal communication.
- Proficient at negotiating and managing conflict.
- Ability to lead without having formal authority.
- Excellent interpersonal, communication and relationship management skills.

Professional Experience

October-December 2023: Industrial Attachment- Kenya Ports Authority (KPA)

Responsibilities.

- **Ship to shore Gantry Cranes (STS) Rail Mounted Gantry (RMG)**
 - a) Maintenance of gantries (STS/RMG)
 - b) Replacement of hoist wire ropes and centenary wire
 - c) Replacement of brake pads, checking air gap between pads.
 - d) Inspection of gearbox and motor.
 - e) Addressing of leakages on hydraulic cylinders
- **Rubber Tyred Gantry Cranes (RTG) Mobile Harbou Cranes (MHC)**
 - a) Maintenance of gantries (RTG/MHC)
 - b) Replacement of hoist wire ropes
 - c) Tyres replacement
 - d) Replacement of jack cylinders, radiator, water pump, fan belt and crank shaft seals.
 - e) Replacement of alternator and stator
 - f) Topsetting of valves
- **Mobile Plant- Ternal Tractors (TT), Reach Stackers (RS) Empty Container Handlers (ECH)**
 - a) Maintenance of mobile plant equipment (TT, RS, ECH)
 - b) Replacement of worn-out tyres
 - c) Repair of skeletal trailers
 - d) Troubleshooting and repair of RS/ECH Spreader
 - e) Replacement of jack cylinders, radiator, water pump, fan belt and crank shaft seals.
- **Spreaders**
 - a) Maintenance of gantry, manual and over height spreaders
 - b) Replacement of spreader umbilical cable
 - c) Troubleshooting of spreader faults
 - d) Replacement of motors (telescopic, lock and unlock, flipper arm and hydraulic pump)
- **Workshop**
 - a) Replacement and repair of air conditioning
 - b) Preventive and corrective maintenance of AC, PRT, Reefer points on equipment components (Motors, generators)
 - c) Routine checkups of Acs Split units
 - d) Installation of lighting circuits, water pumps.

January-May 2022: Industrial Attachment – South Nyanza Sugar Company Limited.

- **FIRE STATION**- Safety awareness and elementary first aid. Types of fire extinguishers.
- **MECHANICAL WORKSHOP**- (Machine, fitting floor and fabrication) Milling of key ways gears and other components, lathe machine operation (turning, facing), mounting and dismounting of bearings.
- **MILLS**- Mill components and driving mechanisms, operation and maintenance of steam turbines.
- **BOILERS**- Boiler operation and steam generation and distribution, boiler fittings and accessories.
- **PROCESS HOUSE**- Alignment of equipment and general fitting.

OTHER ACHIEVEMENT

- Referred as the most committed attaché within the period
Other achievements

AIRTEL KENYA (MARCH 2020-NOVEMBER 2020)

Position: Trade developer Mombasa

Area of focus

- *Manage channel partners and direct sales agents.
- *Achieve set targets of the territory
- *Monitor competitor activities and prepare action plans.
- *Recruiting and training Brand Ambassadors.

AMANI MICRO-ENTERPRISE (Jan. 2022 – October)

Position: Relationship Officer

- *Direct contact with clients and organization and determining the best way to achieve it.
- *Answering queries, offering advice and introducing new clients to our products
- *Research on how to present our products and services favourably and structural professional way face to face.
- *Ensuring every customer within my portfolio make loan repayment within structured timeframe.

FACES INTERGRATED GROUP (November 2022 to October 2024)

Team leader coast region

Handling delmonte products in general trade

CYKA MANPOWER SERVICE (October 2024 to date)

Position: Sales Representative

- *Recruitment of wholesalers, stockist and distributor.
- *Ensuring visibility of all Pepsi products.
- *Coordinating market storm and managing team of 6 on app.
- *Doing back checking to ensure deliveries are done on time and availability on the shelf.
- *Achieve set targets in the territory.
- *Monitor competitor activities and report.

References

Salma Essa

Kenya Ports Authority
P.O Box 95009-80100, Mombasa, Kenya
Tell: 0726999023

Michael Ondiek
Bamburi Cement Ltd.
P.O Box 10668-80100, Mombasa , Kenya
Tell: +254 726 900070.
Email: michaelondiek@gmail.com



CERTIFICATE OF COMPLETION



This is to certify that

Gucha Dom Nesta

has completed training and
demonstrated the knowledge requirements for

FOUNDATIONAL

certification in the

WEC TT & AFH Training

April 2025

HEAD OF SALES



BRONWYN HATTINGH
SALES CAPABILITY MANAGER
PEPSICO

The Kenya National Examinations Council



Craft Certificate

IN TECHNICAL, VOCATIONAL, ENTREPRENEURSHIP AND TRAINING (TVET)

This is to certify that the candidate named below sat for the Craft Certificate in TVET examination in the modules named below and was awarded this certificate. The candidate attained the awards shown below:

CRAFT CERTIFICATE IN MECHANICAL ENGINEERING

106120/9325 DOM NESTA GUCHA

M 106120/9325

106120 KENYA COAST NATIONAL POLYTECHNIC

1061209325 2022 JULY

1501

LEVEL I

PASS

1061200111 2021 NOVEMBER

1501

LEVEL II

CREDIT

OVERALL RESULT **PASS**

LAST EXAMINATION DONE IN 2022 JULY
DATE PRINTED: 230922:10485422

Chief Executive Officer
Kenya National Examinations Council



Chairman
Kenya National Examinations Council

This is a secure document printed using special paper and inks.
Please hold it up to the UV light to verify that the word BARAZA LA MITIHANI and the "AUTHENTIC" embedded thread can be seen through the paper.
Not valid without a hologram.

(See overleaf for conditions of issue)

C/TVET 0041049





THE KENYA NATIONAL EXAMINATIONS COUNCIL

TECHNICAL EDUCATION EXAMINATIONS RESULT SLIP



T.E.E

106120/0579 DOM NESTA GUCHA

JULY 2024 SERIES

106120 KENYA COAST NATIONAL POLYTECHNIC

2501 DIPLOMA IN MECHANICAL ENGINEERING MODULE III

- 301 COMPUTER AIDED DESIGN (CAD)
- 302 CONTROL SYSTEMS & INSTRUMENTATION
- 303 MATHEMATICS III
- 304 THERMODYNAMICS & FLUID MECHANICS
- 305 PRODUCTION LINE PROCESSES & FOUNDRY TECHNOLOGY
- 306 TRADE PROJECT

GRADE
5 (FIVE)
88 (EIGHT)
6 (SIX)
6 (SIX)
6 (SIX)
3 (THREE)

RESULT: REFERRED
DATE PRINTED: 241016:08561422

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T.E.E 1121782



Ref; HR/2/1/20

12th August 2024

WHOM IT MAY CONCERN

RECOMMENDATION LETTER – MR. GUCHA NESTA DOM

This is to certify that Mr. Gucha Nesta Dom was on industrial attachment at the Kenya Ports Authority in Container Terminal Engineering Division stationed in Mombasa with effect from 25th October to 29th December 2023.

During the period, he covered the following major areas.

1. Ship to shore Gantry Cranes (STS) Rail Mounted Gantry (RMG)

- Maintenance of gantries (STS/RMG)
- Replacement of hoist wire ropes and centenary wire
- Replacement of brake pads, checking air gap between pads
- Inspection of gearbox and motor
- Addressing of leakages on hydraulic cylinders

2. Rubber Tyred Gantry Cranes (RTG) Mobile Harbou Cranes (MHC)

- Maintenance of gantries (RTG/MHC)
- Replacement of hoist wire ropes
- Tyres replacement
- Replacement of jack cylinders, radiator, water pump, fan belt and crank shaft seals.
- Replacement of alternator & stator
- Topsetting of valves.

3. Mobile Plant -Ternal Tractors (TT), Reach Stackers (RS) Empty Container Handlers (ECH)

- Maintenance of mobile plant equipment (TT, RS, ECH)
- Replacement of worn-out tyres
- Repair of skeletal trailers.
- Troubleshooting and repair of RS/ECH spreader
- Replacement of jack cylinders, radiator, water pump, fan belt and crank shaft seals

4. Spreaders

- Maintenance of gantry, manual and over height spreaders
- Replacement of spreader umbilical cable
- Troubleshooting of spreader faults
- Replacement of motors (telescopic, lock & unlock, flipper arm & hydraulic pump)

Kenya Ports Authority

P.O. Box 95009 - 80104 Mombasa, Kenya

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Mobile: +254 709 092999 / 709 093999 / 730 653999

www.kpa.co.ke | KenyaPortsAuthority   Kenya_Ports

ISDN (041) 2112999 / 2113999 KEBS ISO 9001 Certified Org. No. 087 | KPA: 5023801017

5. Workshop

- Installation and repair of Air Conditioning
- Preventive and corrective maintenance of AC, PRT, Reefer points on equipment components (Motors, generators)
- Routine checkups of Acs split units.
- Installation of lighting circuits, water pumps

6. And any other activities assigned to her.

He was hard-working, organized and he demonstrated an eagerness to learn the job. His attendance and general conduct during the period were quite remarkable.

We wish him well in his future endeavors.



Irene N. Nyaga

FOR: MANAGING DIRECTOR



SONYSUGAR
Simply The Sweetest

South Nyanza Sugar Company Limited

HEAD OFFICE

Kisii - Migori Highway, Sare-Awendo
P.O. Box 107 - 40405, Sare - Awendo Migori County
Tel: +254-(020) 802 9201/2/3
Cell: +254 722 205 345
E-mail: administraton@sonysugar.co.ke
Webste: www.sonysugar.co.ke



INDUSTRIAL ATTACHMENT CERTIFICATE

This is to certify that

Dom Nesta Gucha

Has completed Industrial Attachment Training for a period of Three months from 10/01/2022 to 10/03/2022 in our Manufacturing Department and has had the following training experience:-

- ❖ FIRE STATION: Safety awareness & elementary first aid. Types of fire, causes of fire, fire fighting methods and types of extinguishers
- ❖ MECHANICAL WORKSHOP : (Machine, fitting floor & fabrication) Milling of key ways, gears and other components, lathe machine operation (turning, facing), mounting and dismounting of bearings, arc welding, gas cutting and gas welding operation, interpretation of drawings, fabrication of various components and foundry work process.
- ❖ MILLS: Mill components and driving mechanisms, operation and maintenance of steam turbines.
- ❖ BOILERS: Boiler operation and steam generation & distribution, Boiler fittings and accessories.
- ❖ PROCESS HOUSE: Alignment of equipment and general fitting (Including pipe fitting), Juice heater, Evaporators, vacuum Pans crystallizers. Centrifugal machines, Sugar drying & grading, Bagging & Packaging equipment, and maintenance of Injection pumps.

Head of Manufacturing

Date: 18/03/2022

Head of Human Resource

Date: 18/3/2022

This certificate has been issued without any alterations of any kind



THE KENYA NATIONAL EXAMINATIONS COUNCIL
EXAMINATION FOR THE KENYA CERTIFICATE OF SECONDARY
EDUCATION RESULT SLIP

K.C.S.E

This result slip is not a certificate. The Kenya National Examinations Council reserves the right to correct the information given on result slips which will be confirmed by issue of certificates (See overleaf)

44707102 MIGORI SECONDARY SCHOOL

44707102/126 DOM NESTA GUCHA

44707102/126

M1

2016

SUBJECTS

101 ENGLISH
102 KISWAHILI
121 MATHEMATICS
231 BIOLOGY
233 CHEMISTRY
311 HISTORY AND GOVERNMENT
312 GEOGRAPHY
565 BUSINESS STUDIES

GRADES

D (PLAIN)
D (PLAIN)
D- (MINUS)
D (PLAIN)
D- (MINUS)
D- (MINUS)
B- (MINUS)
C- (MINUS)

SUBJECTS RECORDED *WEIGHT*

** MEAN GRADE D+ (PLUS)

** ASP= 29

SUBJECTS DONE *WEIGHT*

DATE PRINTED :170201

K.C.S.E 1524644

The Kenya National Examinations Council



KENYA CERTIFICATE OF PRIMARY EDUCATION KCPE

This is to certify that the candidate named below sat for the **Kenya Certificate of Primary Education** examination and qualified for the award of this certificate. The candidate attained the subject grades shown below.

NAME: DOM NESTA GUCHA
SCHOOL: NYARONGI

44707112/027
44707112

ENGLISH LANGUAGE
KISWAHILI
MATHEMATICS
SCIENCE
SOCIAL STUDIES AND RELIGIOUS EDUCATION

GRADE

B- (MINUS)
B- (MINUS)
C (PLAIN)
B (PLAIN)
B (PLAIN)

EXAMINATION OF 2012
PRINTED : 130521 : 15550515



Secretary
Kenya National Examinations Council

Chairman
Kenya National Examinations Council

This certificate was issued without any alteration whatsoever. See overleaf for grades and mark intervals.

KCPE /12 0777860



01635543