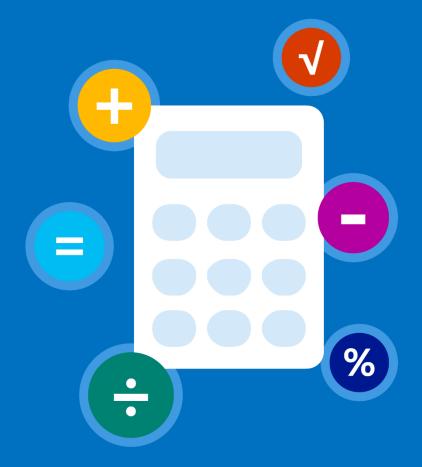
Azure Total Cost of Ownership (TCO) summary

Prepared for Lexi Brown April 2018





Assumptions and inputs

Compute

Physical servers

#	ervers	os	Proc(s) per server	Total cores	RAM (GB)	Optimize by	GPU
1	00	Linux	2	8	56	CPU	None

Networking

Outbound bandwidth (GB)/Month

5 GB

Virtual machines

# VMs	OS	Virtualization	Core(s)	RAM	Optimize
				(GB)	by

Azure region

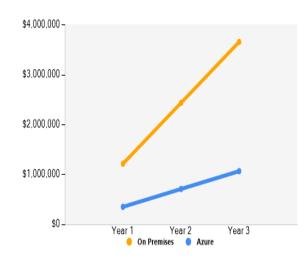
US East 2

Storage

Storage type	Disk type	Capacity	Backup	Archive	Accessibility %
Local Disk/SAN	HDD	1 TB	0 TB	0 TB	100

Your estimated savings are \$ 2,591,689 (71%) over 3 year(s) with Microsoft Azure.

On-Premises vs. D5v2 Azure Costs



On-premises cost breakdown summary

Category	Costs
Compute	\$2,436,108
Hardware Software Electricity	\$2,256,800 \$0 \$179,308
Data Center	\$470,646
Networking	\$677,076
Storage	\$2,662
IT labor	\$78,398
Total	\$3,664,890

Azure cost breakdown summary

Category	Web direct cost	1 Year Reserved VM	3 Years Reserved VM
Compute	\$2,407,248	\$1,563,600	\$1,013,700
Data center	\$0	\$0	\$0
Networking	\$0	\$0	\$0
Storage	\$921	\$921	\$921
IT labor	\$58,581	\$58,581	\$58,581
Total	\$2,466,750	\$1,623,102	\$1,073,202

Estimated on-premises cost (three years) vs. estimated Azure cost (three years)

Compute cost

Hardware cost		Web direct cost	
Physical Servers Costs		Number of hours per month	730
Cost per 2 proc 8 core, 64GB RAM physical server	\$14,105	Average utilization	100%
Number of server(s) required	100	Physical Servers Costs	
Total cost for physical server(s)	\$1,410,500	D5v2 Standard (16 vCPU, 56 GB RAM)Linux	\$0.916/ hr
Cost of maintaining physical server(s) - 20% of cost of physical server(s)	\$282,100	Neural and of sinteral manching (a) and de-	SKU# 997-02661
Total cost of maintaining server(s) over 3 year(s)	\$846,300	Number of virtual machine(s) needed	100
Total hardware costs over 3 year(s)	\$2,256,800	Total virtual machine costs per month	\$66,868
-	\$2,230,000	Total web direct virtual machine costs over 3 year(s)	\$2,407,248
Software cost		1 Year Reserved VM	
Physical Servers Costs		Number of hours per month	730
Total Windows licensing costs over 3 year(s)	\$0	Average utilization	100%
Electricity cost		Physical Servers Costs	
	\$0.1	DS5v2 Standard (16 vCPU, 56 GB RAM)Linux	\$0.595/ hr
Price of electricity per kWh	\$U. I	Number of virtual machine(s) needed	100
Physical Servers Costs		Total 1-Year Reserved Cost over3 year(s)	\$1,563,600
Power rating of 2 proc 8 core, 64 GB RAM server	682 Watts	3 Years Reserved VM	4 1/0 00/000
Total electricity cost consumed by 100server(s) - 2 proc, 8 core, 64 GB RAM server per month	\$4,978.60	Number of hours per month	730
Total electricity costs over 3 year(s)	\$179,308	Average utilization	100%
		Physical Servers Costs	

Total 3-Year Reserved Cost over 3 years	\$1,013,700
Number of virtual machine(s) needed	100
DS5v2 Standard (16 vCPU, 56 GB RAM)Linux	\$0.386/ hr

Total compute cost over 3 year(s)	\$2,436,108	Total Azure compute cost over 3 year(s)	\$1.013.700

Datacenter cost

Data center Compute cost		Total Azure Data center costs over 3 year(s)	\$0
Number of rack units per rack	42		
Physical Servers Costs			
Total number of rack units required	400		
Total number of rack units required for all server(s)	400		
Number of racks required	10		
Data Center construction cost per rack amortized over 20 years	\$14,262		
Total Data center compute costs over 3 year(s)	\$427,860		
Data center storage cost	ı		
Rack mounting/installation cost	\$14,262		
Total Data center storage costs over 3 year(s)	\$42,786		

Total Data Center cost over 3 year(s)	\$470,646	Total Azure Data center costs over 3 year(s)	\$0
letworking cost			
Networking cost		Azure Networking cost	
Total hardware + software costs over 3 year(s)	\$2,256,800	Total outgoing bandwidth needed/month	5
Network hardware and software costs assumed to be	\$564,200	Total outgoing bandwidth cost/month	\$0
25% of hardware and software costs over 3 year(s)		Total networking cost for 5 GB / Month over 3	
Network maintenance cost assumed to be 20% of network hardware and software costs over 3 year(s)	\$112,840	year(s)	
Service provider cost/GB per month	\$0.20		
Amount of bandwidth needed (GB) per month	5		
Total service provider cost per month	\$1		
Total network hardware and software cost over 3 year(s)	\$677,076		

Storage cost

over 3 year(s)

		Total LRS storage maintenance cost over 3 year(s)
		Total annual transactions cost
Total storage maintenance over3 year(s)	\$614	transactions
procurement cost) over 3 year(s)		Azure page blob transaction pricing per 10000 transactions
Storage maintenance Storage maintenance cost (% of storage	\$614	Number of storage transactions required per usable volume
		Annual storage cost per usable volume
Total storage procurement cost over 3 year(s)	2,048	Storage cost per GB
Amount of HDD (RAID 10) storage needed (TB)	1,024.00	GB
Cost per GB	\$2	Usable storage volume (RAID 10 configuration) in
Local Disk/SAN-HDD		Page Blob storage - LRS
Hardware infrastructure		Storage maintenance
Storage cost		Azure storage cost

Total estimated on-premises storage cost \$2,662 Total estimated Azure storage cost	\$921
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IT labor cost

On-premises IT labor cost		Azure IT labor cost	
Number of IT admin hour(s) needed per year	522.66	Number of IT admin hour(s) needed per year	390.53
Hourly rate for IT administrator	\$50	Hourly rate for IT administrator	\$50.00

512.00

\$0.05 **\$307**

5,000

\$0

\$921

\$0.00036

SKU# N9H-00439

Total estimated on-premises IT labor cost	\$78,398	Total estimated Azure IT labor cost	\$58,581
	1		ı
Total on promises seet over 2	¢2.664.900	Total Arusa cost over 2 veer(s)	¢1 072 202
-	\$5,004,090	Total Azure cost over 5 year(s)	\$1,073,202
Total on-premises cost over 3 year(s)	\$3,664,890	Total Azure cost over 3 year(s)	\$1,07

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