

# Luiz Gonzaga dos Santos Filho, MBA

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A people first geek building impactful products and high-performing, engaged teams for ~21.5 years.

I grow organizations of all sizes with efficient and low touch processes.

I grow people with empathy, trust, mentorship and accountability.

I'm continually upskilling myself and love sharing what I know. Feel free to check some of my testimonials and recommendations on my LinkedIn and Topmate profiles.

For a more verbose version of my resumé, visit [luiz.dev/cv/verbose](http://luiz.dev/cv/verbose).

## Experience

🏠 **Software Engineering Manager → Senior Software Engineering Manager @ Coursera** ⌚ Feb 2021 – present

- **Cultivated talent:** managed several teams and charters, promoted engineers to Senior, Staff and Manager
- **Drove Enterprise growth:** led key Enterprise initiatives and products, unlocking several millions of dollars in revenue yearly
- **Enhanced organizational efficiency:** conceptualized, implemented and improved several team and org-wide processes, resulting in improved metrics and accountability, reduced touchpoints and better-informed leadership decision-making
- **Championed DE&I and well-being:** authored and drove different org-wide policies around DE&I, measurably increased our hiring pipeline's diversity and maintained highest team retention in the org

# [edTech](#) [education](#) [aws](#)

🏠 **Software Engineering Manager II → Software Engineering Manager III @ Amazon / AWS** ⌚ Sep 2017 – Dec 2020

- **At Amazon Payments:** led a multi-year payments integrations effort involving international and cross-department collaboration to launch Amazon in Turkey; drove early adoption of PSD2 regulations, ensuring European market compliance ahead of competitors; owned Payment on Delivery for the Indian market
- **At AWS Route53:** hired and grew a team from scratch; measurably improved operational efficiency, accessibility, and usability across five different products; owned multiple product roadmaps and delivered two global product launches, expanding AWS Route53's presence into new markets and regions
- **Drove organizational change and fostered inclusion:** improved our sourcing efficiency by ~32% and our pipeline's diversity by ~11%; championed an engineering-wide policy to promote inclusion and belonging; as a certified Cultural Competences for Teams instructor, trained hundreds of leaders and engineers around diversity and inclusion
- **Mentored and supported other managers:** served on the Software Engineering Manager Peer Advisory board, providing guidance and support to peers

# [Payment Services](#) [AWS](#) [Route 53](#) [Agile](#) [People Management](#) [Delivery Management](#) [Risk Management](#)

🏠 **Senior Frontend Engineer → Frontend Team Lead @ Brandwatch** ⌚ Apr 2016 – Feb 2017

- **As the Frontend team lead:** helped the PM with agile ceremonies and backlog prioritization; liason with the team manager in the UK headquarters
- **As a Senior Frontend Engineer:** worked existing and new feature development on Brandwatch's main product (Analytics); refactored thousands of files o0 a 5-year-old jQuery codebase, improving bundle size, patching security vulnerabilities, and enabling new features to be used

# [Node](#) [Javascript](#) [Require](#) [Backbone](#) [Underscore](#) [HTML 5](#) [CSS 3](#) [Highcharts](#) [jQuery](#) [Mustache](#) [BDD](#) [Jasmine](#) [Phantom](#) [REST](#) [Scrum](#) [GitHub](#) [JIRA](#)

🏠 **Full-stack engineer @ X-Team** ⌚ Apr 2015 – Apr 2015

- Short collaboration with X-Team's CTO researching, planning and developing the next phase of X-Labs (their open source initiative) and other internal projects involving IndexedDB

# [Node](#) [Javascript](#) [React](#) [Flux](#) [LevelDB](#) [Tape](#) [Highcharts](#) [jQuery](#) [BPM](#)

🏠 **Software Engineering Manager @ DataEasy** ⌚ Jun 2014 – Mar 2016

- **Led Engineering Transformation:** directed a company-wide shift to modern DevOps and ChatOps practices, including Git, SemVer, CI pipelines, live application monitoring, automated release management, enabling higher quality and faster releases and allowing the IT department to stay leaner
- **Championed Process Improvement:** mapped all engineering processes, reduced touchpoints and staffing needs
- **Fostered growth and upskilling:** partnered with a local university to provide automated testing courses for senior engineers, streamlining testing cycles and reducing release bottlenecks

- **Cultivated Innovation and Learning:** created a bi-weekly program fostering innovation and knowledge sharing through tech talks and experimentation with new technologies

# Scrum XP Kanban SemVer BPM Software Testing Freetest Testlink DevOps Jenkins Continuous Integration Shell Scripting Java EE Maven GitHub New Relic Node Docker Management

## Senior Frontend Engineer @ Brandwatch

🕒 Apr 2013 – Nov 2013

- Developed their main product line: brand Analytics
- Wrote codemods to refactor thousands of files, defining conventions for all frontend, reducing code review length and improving time to merge

# Node Javascript Require Backbone Underscore HTML 5 CSS 3 Highcharts jQuery Mustache BDD Jasmine Phantom REST Scrum GitHub JIRA

## Senior Frontend Engineer → Frontend Team Lead @ Content Fleet

🕒 Apr 2012 – Mar 2013

- **Full-stack Development:** developed REST APIs and core MVC applications. Led mobile responsiveness efforts and performance optimization initiatives, significantly reducing network calls and minimizing source code for a faster UX
- **Team Leadership:** Responsible for the frontend strategy, conventions, quality, performance improvements and training new team members

# Node MongoDB Javascript Require Backbone Underscore HTML 5 CSS 3 Highcharts jQuery REST Scrum SVN Shell Script Pivotal Tracker

## Full-stack Engineer @ Goiás State Government

🕒 Feb 2007 – Mar 2012

- Worked as a full-stack engineer on the Government's Human Capital Management (HCM) system, supporting payroll and other features for over 200k people
- Led several performance, usability and accessibility improvements

# Java EE Velocity SQL HTML Javascript jQuery CSS 3 SVN UX

## Junior Full-stack Engineer @ DR Sistemas & Interagi

🕒 2004 – 2005

- At Interagi, I developed CRUD applications and did some programatic image processing
- At DR Sistemas, I developed a Backend application for the public law sector

# Java EE Struts Hibernate SQL JSP PHP MySQL HTML CSS SVN CVS

## Misc Software Engineering & Consultancy gigs @ Freelancer

🕒 Jan 2003 – Dec 2014

- Vega Sistemas, Goiânia, Brazil — Consultancy on migrating a desktop application to web platform. Tech, tools and paradigms shift.
- SENAC Goiás, Goiânia, Brazil — Consultancy on web development, best practices, productivity tools, agile methodologies and comparison of dynamic versus compiled languages.
- Federal University of Goiás — Development of the Public contest (Vestibular) system and website.

# 12 Factor Apps Web Development Team Coaching Individual Coaching Agile Methodologies Web Languages Web Services REST Software Testing Software Quality Continuous Integration

## Other

Over 23 experiences as an instructor or speaker and 7 volunteer positions around leadership, web development, community and the arts. See all of them at [luiz.dev/cv/verbose](http://luiz.dev/cv/verbose).

## Education

🎓 Business Process Management, MBA  
🏛️ IT Management Institute (IGTI) – Brazil

🎓 Computer Engineering, Bachelor  
🏛️ Federal University of Goiás – Brazil  
📖 Extra studies on Software Engineering  
📖 Relative average grade: 85%

🎓 Computer Science, Visiting Student  
🏛️ Saint Mary's University – Canada  
📖 Emerging Leaders of America Scholarship  
📖 2nd round on Trumped Competition

## Languages

🇧🇷 Portuguese — Native

🇺🇸 English — Fluent

🇩🇪 German & Spanish — Basic

## Other

Over 32 courses and specializations taken, 69 books read, 30 events attended and 8 achievements on software engineering, entrepreneurship, leadership and self growth. See all of them at [luiz.dev/cv/verbose](http://luiz.dev/cv/verbose).