

## Lance F. Prewit

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### EXPERIENCE

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#### **MERCEDES-BENZ USA**, Atlanta, GA

*Financial Analytics Specialist, June 2019 – Present*

- Program manager for the Business Management Information system- used by dealers, field, and corporate management for financial statement reporting and composites
- Manage dealer financial reporting and monthly submission process
- Implement annual financial statement changes and provide training for all user groups
- Participant in Emerging Leader Development Program

*Business Analytics Specialist, April 2016 – June 2019*

- Program manager for the Dealer Performance Bonus Scorecard- system used for qualification, achievement, and payout of the dealer margin.
- Managed the requirements, design, testing, implementation, and training for multi-year project that combined separate payment and reporting systems.
- Produced all reporting, forecasting, and exception tracking related to the variable margin, including standard and ad-hoc analysis for the M-B Dealer Board and Executive Management

*Dealer Network Analyst, July 2015 – April 2016*

- Assisted regional management in providing strategic direction for dealer network
- Organized monthly meetings with executive management to discuss tactical and strategic initiatives related to the dealer network.
- Developed legal agreements and communications for new dealership franchises
- Active in the creation of Dealer Performance Review ratings and their distribution to key ownership groups

#### **MCMMASTER-CARR SUPPLY COMPANY**, Atlanta, GA

*Business Operations Specialist, 2013 – 2015*

- Managed the ordering process of the Southeast region's largest volume accounts
- Simplified web invoicing process for large customers which led to reduced department order completion time
- Increased department productivity by analyzing system bottlenecks and implementing process workarounds

#### **THE HOME DEPOT**, Atlanta, GA

*Business Analyst/ Research Associate, 2010 – 2013*

- Reported customer relationship management data for senior management, merchants, and vendors
- Oversaw department knowledge base that assisted colleagues with difficult processes
- Routinely employed root cause analysis to locate and fix discrepancies in high level report data
- Presented with Homer Award for conducting successful move of over 50 employees during business hours

### EDUCATION

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#### **UNIVERSITY OF GEORGIA, TERRY COLLEGE OF BUSINESS**, Atlanta, GA

*MBA – Professional Program, 2016*

#### **KENNESAW STATE UNIVERSITY**, Kennesaw, GA

*BBA – Finance, 2008*

#### **DIGITALCRAFTS**, Atlanta, GA

Full Stack Web Development Certificate, 2020

### ADDITIONAL INFORMATION

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- Full Stack Experience utilizing JavaScript, Node.js, Express, PostgreSQL, Passport, Heroku, React, Redux, EJS
- Certified Six Sigma Green Belt
- Highly Skilled in Excel, with VBA experience. Moderately skilled with Tableau and PowerPoint