

Felipe Varas

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EMPLOYMENT

Associate Professor of Finance (without tenure), Duke University, Fuqua School of Business	2018 -
Assistant Professor of Finance, Duke University, Fuqua School of Business	2013 - 2018
Lecturer, Pontificia Universidad Católica de Chile	2007-2008

EDUCATION

Ph.D. in Finance, Stanford Graduate School of Business	2013
M.A. in Economics, Pontificia Universidad Católica de Chile	2006
B.A. in Business and Economics, Pontificia Universidad Católica de Chile	2005

RESEARCH INTERESTS

Corporate Finance, Executive Compensation, Information Disclosure, Dynamic Contracts, Dynamic Games

RESEARCH

Publications

- “CEO Horizon, Optimal Duration and the Escalation of Short-Termism” (with Iván Marinovic), *Journal of Finance*, 2019, Volume 74(4): 2011–2053.
- “Managerial Short-Termism, Turnover Policy, and the Dynamics of Incentives,” *Review of Financial Studies*, 2018, Volume 31(9): 3409–3451.
- “Dynamic Certification and Reputation for Quality” (with Iván Marinovic and Andrzej Skrzypacz), *American Economic Journal: Microeconomics*, 2018, Volume 10(2): 58–82.
- “The Credibility of Financial Reporting: A Reputation-Based Approach” (with Iván Marinovic and Ying Liang), *The Accounting Review*, 2018, Volume 93(1): 317–333.
- “No News is Good News: Voluntary Disclosure in the Face of Litigation” (with Iván Marinovic), *RAND Journal of Economics*, 2016, Volume 47(4): 822–856.
- “Equity Issues and Return Volatility” (with Borja Larraín), *Review of Finance*, 2013, Volume 17: 767–808.
- “Optimal Close-to-Home Biases in Asset Allocation” (with Eduardo Walker), *Journal of Business Research*, 2011, Volume 64, Conference on Strategic Management in Latin America: Issues and Assessment.

Working Papers

- “Random Inspections and Periodic Reviews: Optimal Dynamic Monitoring” (with Iván Marinovic and Andrzej Skrzypacz) revise and resubmit at *Review of Economic Studies*
- “A Dynamic Theory of Learning and Relationship Lending” (with Yunzhi Hu) revise and resubmit at *Journal of Finance*

- “Dynamics of Concealment” (with Jeremy Bertomeu, Iván Marinovic and Stephen Terry) revise and resubmit at *Journal of Financial Economics*
- “Dynamic Blockholder Incentives: Liquidity and Reputation” (with Iván Marinovic)

Work in Progress

- “Debt and Human Capital” (with Dmitry Orlov and Pavel Zryumov)
- “The Dynamics of Corporate Culture and Firm Productivity” (with Iván Marinovic)
- “An Empirical Model of Long-Term Contracting with Manipulation” (with Jeremy Bertomeu, Robert A. Miller and Iván Marinovic)

HONORS AND AWARDS

- Finance Theory Group Prize for Best Theory Paper on the Job Market. First prize, 2013
- Top Finance Graduate Award, Copenhagen Business School, 2013
- Jaedicke Award, Stanford Graduate School of Business, 2008-2009
- Academic Excellence Award, M.A. Economics, Economics Department, Pontificia Universidad Católica de Chile, 2006
- Raúl Yver Prize to the best economics major, Economics Department, Pontificia Universidad Católica de Chile, 2005

TEACHING EXPERIENCE

Duke University, Fuqua School of Business

- Corporate Finance (MBA, Executive MBA, MMS)
- Corporate Finance Theory (PhD)

SEMINAR AND CONFERENCE PRESENTATIONS

- **2020:** AEA, Finance Workshop University of Toronto (scheduled), Workshop University of Vienna (scheduled), WFA (scheduled).
- **2019:** Universidad de los Andes, Pontificia Universidad Católica de Chile, Copenhagen Business School, SFS Finance Cavalcade*, FIRS (Savannah), CUHCK-RCFS Conference on Corporate Finance and Financial Intermediation*, LBS Summer Finance Symposium*, Finance Theory Group Summer Meeting (Madrid), Stanford Institute of Theoretical Economics (Dynamic Games, Contracts and Markets), Finance Theory Group* (Rochester), LSE, Queen Mary University of London, UCLA.
- **2018:** UT Dallas, University of Rochester, EIEF Rome Junior Finance Conference.
- **2017:** NCSU, IIOC Boston, Texas Finance Festival, WFA, Canadian Economic Theory Conference*, Cambridge Corporate Finance Theory Symposium*, MIT Junior Conference, Minnesota Junior Conference, 10th Workshop on Industrial Organization Chile.
- **2016:** NSF Decentralization Conference, SFS Finance Cavalcade, FIRS (Lisbon), Finance Theory Group (Princeton), Columbia/Duke/MIT/Northwestern IO Theory Conference, University of Minnesota, PUC Chile.
- **2015:** World Congress of the Econometric Society, Stanford Institute of Theoretical Economics (Dynamic Games, Contracts and Markets)*, Finance Theory Group (UT Austin)*
- **2014:** École Polytechnique Fédérale de Lausanne, University of Houston.
- **2013:** Duke Fuqua, Princeton, Chicago Booth, University of Chicago, UT Austin, Northwestern Kellogg, Universidad de Chile.

- **2012:** Joint Berkeley-Stanford PhD Seminar, London Business School Transatlantic Doctoral Conference.

* conference presentation by a co-author

PROFESSIONAL ACTIVITIES

- **Referee:** American Economic Review, Econometrica, Review of Economic Studies, Journal of Finance, Review of Financial Studies, Journal of Financial Economics, Review of Finance, Review of Corporate Finance Studies, Journal of Corporate Finance, Journal of Economic Theory, Theoretical Economics, American Economic Journal: Microeconomics, Journal of Mathematical Economics, Management Science, International Economic Review, Journal of Accounting Research, The Accounting Review, Journal of Economic Behavior & Organization.
- **Conference Program Committees**
 - AFA Annual Meeting 2018
 - EFA Annual Meeting 2017–2018
 - WFA Annual Meetings 2015 – 2018
 - FIRS Annual Meeting 2015 – 2018
 - Duke - UNC Finance Conference 2015, 2017
 - WFA-CFAR Annual Conference on Corporate Finance 2018 – 2019
 - Cambridge Corporate Finance Theory Symposium 2019
 - Conference Co-organizer Stanford Institute for Theoretical Economics, Session on Dynamic Games, Contracts, and Markets 2019
- **Discussions:**
 - “Collateralizing Liquidity” by Cecilia Parlatore, Duke-UNC Corporate Finance Conference, 2015.
 - “Aggregate Bank Capital and Credit Dynamics” by Nataliya Klimenko, Sebastian Pfeil, Jean-Charles Rochet and Gianni De Nicolà, FIRS (Lisbon), 2016.
 - “Optimal Contract for Experimentation and Production” by Fahad Khalil, Jacques Lawarrée and Alexander Rodivilov, International Industrial Organization Conference (Boston), 2017.
 - “Price Informativeness and Price Volatility” by Cecilia Parlatore and Eduardo Dávila, Yale Junior Conference, 2017.
 - “The Limits of Reputations” by Naveen Khanna and Richmond Mathews, Olin 14th Annual Conference on Corporate Finance, 2017.
 - “Only Time Will Tell: A Theory of Deferred Compensation and its Regulation” by Florian Hoffmann, Roman Inderst and Marcus Opp, AFA Meeting (Philadelphia), 2018.
 - “Optimal Collateralized Contracts” by Dan Cao and Roger Lagunoff, NSF/CEME Decentralization Conference, 2018.
 - “Agency Conflicts and Short- vs Long-Termism in Corporate Policies” by Sebastian Gryglewicz, Simon Mayer and Erwan Morellec, Cambridge Corporate Finance Theory Symposium, 2018.
 - “Voluntary Disclosure, Moral Hazard and Default Risk” by Shiming Fu and Giulio Trigilia, AFA Meeting (San Diego), 2020.