

PETER OKUNADE

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A supply chain/Logistics Expert with over 6 years of experience in supply Chain, operations management, process development and improvement. I am detail-oriented and knowledgeable of the analytics necessary to evaluate company's KPI, E2E operation, as well as the means to apply those analytics to impact on company top and bottom line

CORE COMPETENCY

- *Logistic operations*
- *Analyzing statistical data*
- *Warehouse management*
- *B2C*
- *Relationship management*
- *Logistics outsourcing*
- *Supply chain Management*
- *International logistics*
- *B2B*
- *Procurement*

EXPERIENCE

APRIL 2020 – DATE

PROJECT MANAGER, CROSS-BORDER LOGISTICS –JUMIA GROUP

Achievements

- Improved the re-inbound success rate from average of 30% to 95-100% within one month across 7 countries.
- Onboarded a new Logistic partner for consolidation and freight solution of shipments from Turkey to Morocco with 20% cost reduction.

Routine Functions

- Managing the cross-border Logistics and operations of B2C, B2B and Postal business across African countries (Nigeria, Egypt, Morocco, Kenya, Ivory Coast, Ghana, Senegal, Uganda)
- Responsible for driving cost optimization projects on International freight and local clearing cost across these countries.
- Ensuring the quality of the measurement of selected Internal Company KPIs daily, weekly and monthly at country level.
- Monitoring and keeping a track of LSP1, LSP2 and LSP3 logistics partners performance
- Standardizing operation process across these African Countries by ensuring 100% compliance at country level
- Driving Reconciliation of all logistics partner invoices to ensure contract rates and conditions are being adhered to in all countries in alignment with local country teams.
- Reporting of the overall service performance for Jumia Global B2C, B2B and Postal business.

APRIL 2017 – MARCH 2020

LEADER, JUMIA GLOBAL LOGISTICS AND OPERATIONS –JUMIA NIGERIA

Achievements

- Achieved 40% cost reduction using brokers marketplace approach.
- Improved local custom clearing Leadtime from **average of 6 days to 48hrs**
- Built brokers marketplace of freight handling/clearing brokers from **2 – 18**. Set-up trainings for the brokers (Onboarding and refresher training) on system usage and processes (Hub Management tools) e.t.c

Routine Functions

- Set-up process for Jumia Global Logistic & Operations (B2C forward operation from other countries to Nigeria, Reverse Logistic Operation from LMH back to Warehouse and to the Vendors, Re-inbound operation, B2B Logistic operation.)
- Manage the company's entire cross-country Logistic operation (From China, Dubai) custom clearance of our international goods (B2C goods, B2B consignments) through Courier and Cargo services.
- Managed overall Company's global dropship (B2C) and B2B Logistics operation (Inbound, Inventory Management, Outbound Operation)
- Digitized the documents management process for Jumia Global import and Logistic Operation (Custom clearing documents, Shipping Manifest, packing list, Master AWB, Form-M, custom Clearing Broker's contracts, Clearing and Freight invoices e.t.c)
- Staff management, monitoring, training and evaluation for better performance and productivity. Set-up KPIs for Team members and provide proper supports/evaluation to ensure the PKIs are adequately met.
- Worked with finance department for Vendor recharge & Reconciliation, brokers & international freight invoice processing.
- Coordinated Projects for Jumia Global cross-country inventory management across 8 countries (Nigeria, Kenya, Egypt, Morocco, Ivory Coast, Cameroon, Uganda, Ghana)

DECEMBER, 2014 – MARCH, 2017

CLIENT RELATIONSHIP MANAGER, JUMIA MARKET (KAYMU)

Achievements

- Improved delivery success rate of the clients from average of 35% to 65-70%.
- Improved Vendor experience by ensuring fast attempt/delivery of their orders and making sure they receive their payment twice in a week.
- Improved company revenue through increase in volume of orders from the client by 400%

Routine Functions

- Managing one of the company's major clients (**KAYMU NIGERIA**)
- Improved operation process for better relationship between the company and the clients.
- Providing daily and weekly report (internal and client's report) on the Operations performance.
- Managing of team for better performance of their job description and skill improvement.
- Opening of More Drop off centers for sellers for better experience.
- Expand the coverage areas for delivery by sourcing for more 3rd party Logistics providers.

SEPTEMBER 2013 – NOVEMBER 2014

CATEGORY MANAGER, ADIBA.COM (E-COMMERCE)

Achievements

- Developed and maintained relationship with major vendors (Sims Nigeria Ltd, Fareast Mercantile Company Limited, Fouani Nigeria Ltd)

Routine Functions

- Having overall accountability for growing the sales and profitability throughout each area of the category
- Driving and maximizing the sales and profitability of the category to achieve growth.
- Maintained accurate statistical and financial records.
- Worked with the marketing and creative team to ensure promotions (newsletter, social media campaigns and other advertisements) were in line with category priorities

JANUARY – MAY 2011

MONITORING AND EVALUATION OFFICER (Volunteer)

Family Health International -Osogbo Zonal Office

Routine Functions

- Served as a staff in the monitoring and evaluation department
- Facilitated PMM training at the Saki State hospital
- Improved data entry on Districts Health Information Software by 15%

EDUCATION

2008 – 2011

BSC (HONS) DEMOGRAPHY AND SOCIAL STATISTICS, (OAU) OBAFEMI
AWOLOWO UNIVERSITY, ILE IFE.