



Curriculum Vitae

Folayan Olatayo Adeola

*MBA(Finance), B.Sc(Ed) Mathematics/Statistics,
HDip(Computer Science), PINVPM (Investment Analysis and Portfolio Management).*

Olatayo A. Folayan is a dedicated career professional with fifteen years' experience working across variety of industries and institutions both in Nigeria and South Africa. Having travelled extensively to countries like South Africa, USA, Ethiopia, UAE, UK, Swaziland, Namibia, Ghana, Cote D'ivoire mostly for work related assignment, he started his career in accounting and auditing firm where he had an experience in tax audit as a consultant and afterward moved into banking and insurance sector and notable academic institutions like Midrand Graduate Institute Johannesburg South Africa, Monash University Randburg South Africa, Jeron Global Consults South Africa, Vesta Healthcare Nigeria

With over 15 years of working experience, he is a person who have evolved with time, an energetic, vibrant and very open minded individual who is excited about the dynamics of today's business and academic world. He possesses highly specialized skills such as applied research, ICT, finance and investment, project management, management training and facilitation, analytical and problem solving. He is creative whose solutions to organizational operations and re-engineering reflects his passion for youth empowerment, people and organization development.

As a certified Franklin Covey facilitator, have successfully led the "7 Habits of Highly Effective People" as well as "Working at the Speed of Trust" and "Leading at the Speed of Trust" training sessions, he can truly be a valuable member of any team/organization who is ready to take on new and exciting challenges. He is able to train individuals and have a passion for learning and personal development,

Tayo is looking to get into a managerial/Supervisory/Senior role in applied research, project management, Finance and Investments, ICT, Consulting and/or any reputable position in an organisation that will allow him to effect positive change in the environment and in his own personal career development. He is looking to add value in these sectors in any capacity be it advisory/consulting preferably permanent/full-time roles.

MBA(Finance), B.Sc(Ed)Hons (Maths/Stats), HDipComp.Sci., PINVPM
ID Number: 7208106444187 | **RSA Driver's Licence:** Code B
Address: 719 Somide Odujinrin Avenue, Omole Estate Phase II, Lagos State.
Cell: + 234 808 542 5706 | **E-mail:**adeola4gold@gmail.com

PROFESSIONAL SUMMARY:

I am a hardworking, reliable, self-motivated, energetic, facilitator, researcher, business and academic strategist with demonstrated leadership strengths. I have proven ability to manage multiple responsibilities in a fast-paced work environment under strict deadlines. I am strongly committed to imparting knowledge for capacity building, empowerment of individuals and corporates through excellent project management skills, team building, communication and interpersonal skills.

EDUCATIONAL QUALIFICATIONS:

1. **MBA (Finance)**
University of Ilorin, Ilorin Nigeria
 - Investment Analysis and Portfolio Management in Nigeria (a Case Study of Omega Bank Plc). – MBA Research Project
 - Investment in Long-term and Short-term Securities in Nigeria – MBA Seminar
2. **Bachelor of Science (Edu) (Hons) Mathematics/Statistics**
University of Ilorin, Ilorin Nigeria
 - The Relationship between the Student's Knowledge of Mathematics Language and their Performance in test based on the Language - B.Sc (Ed) (Hons) Mathematics Research (1996)
3. **Higher Diploma in Computer Science (HDip.CompSci.)**
University of the Witwatersrand, Johannesburg, South Africa
 - One year Postgraduate Course in Computer Science from 2003 -2004
4. **Program in Investment Analysis and Portfolio Management (PINVPM)**
University of South Africa
 - Executive Programme in Investment Analysis and Portfolio Management from 2008-2009 moderated by Chartered Institute of Investment Analyst Canada and Johannesburg Stock Exchange (JSE) with University of South Africa.
5. **Certified FranklinCovey facilitator**
FranklinCovey Management Training Institute New York USA.
 - Six months train the trainer capacity building by Frankling Covey.
 - '7 Habits of Highly Effective People', 'Working at the Speed of Trust'

1. May 2020 – September 2020

Vesta Healthcare Partners Nigeria Limited

Designation: **Project Manager/New Business Manager**

Job Description

1. Establish, develop and manage the overall planning, control and coordination of specific Vesta projects from inception to completion and in some instances, contribute to post project usage.
2. Ensure that allocated projects are driven and achieved within a defined budget and programme, to meet Vesta-specified standards of quality and performance.
3. Assume responsibility for defining and delivering on project objectives and parameters as well as project implementation and evaluation processes.
4. Control all aspects of the project and optimise the use of available resources to meet all specified deliverables. I am responsible for strategic and detailed forward planning of the project and develop the project cost, program control and risk systems.
5. Work closely with the Engagement and Managing Partners in actively maintaining in client satisfaction and liaison.
6. Business Development and Prospect Management:
 - Sourcing, nurturing and originating business prospects with coverage all over Nigeria and Africa
 - Acting as a point of contact for prospective Vesta clients; sourcing new business, developing business prospects, closing deals, managing relationships with prospective clients, External Consultants and suppliers
7. New Project Development:
 - Research, produce, present and submit Concept Papers, solicited and unsolicited Project Proposals, Public and Private Sector Expressions of Interest (EOI), Request for Proposals (RFP), Competitive Bid Tenders
 - Ensure submitted proposals and bids are fully compliant and contain all requested documentation
8. New Client and New Project Management:
 - Receive, evaluate and deal appropriately with all prospective project correspondence (post and e-mails), ensuring all urgent correspondence which will include an element of autonomous decision-making based on Vesta normal practice
 - Exercise responsibility for the handling of follow-up enquiries and other information requests related to project development work including answering telephone, email and written communication in a timely, efficient and effective manner
 - Define, articulate and submit Financial Proposals based on a work budget costing, professional fees and third-party expenses for prospective projects.
 - Negotiate, agree and close financial aspects of engagements based on standard Vesta charge-out rates
 - Responsible for all aspects of the Business Development Group's mobilisation, local travel and accommodation arrangements
 - Prepare presentations for the Prospective Project, Team members using Word, PowerPoint and Excel as and when required.

Projects Management

- a. WorldBank/IFC Group – Business Case for Improving Primary Healthcare Services & Expanding Private Sector Role in Healthcare Delivery in Edo State.
- b. Private Sector Health Alliance of Nigeria (PSHAN) – Develop the Financial and Service Delivery Framework required to implement the Adopt-a-Health-Facility Programme
- c. Technical Advisory and New Market Entry: Telemedicine Solution in Nigeria Market.
- d. Transaction Advisory: Central Bank of Nigeria ₦100Billion Healthcare Sector Credit Support Scheme.



2. Jan 2016 – Dec. 2019
Jeron Global Consults Pty Ltd South Africa
 Designation: **Principal Consultant**
 Asset Management : Managing individual client Investment Portfolio with estimate asset value of R50 million each portfolio in CFD's, FX as well as derivative instrument using Terminal Velocity trading platform to watch the trading/market signal. Excellent Comodity deals: Coal, Crude Oil, Gold and other associated industial minerals. Manage portfolio risk and investment diversification strategy.
3. Jan 2015 – Nov 2015
Monash University, South Africa
 Foundation Programme
 Designation: **Mathematic Lecturer (Sessional Staff)**
4. Jan 2005 – May 2013
Midrand Graduate Institute, Midrand South Africa
 Foundation and Academic Support Unit
 Midrand Halfway House, Johannesburg South Africa
 Designation: **Mathematics Lecturer (Head/Full time)**
5. Jan. 2007 – Dec. 2008
Certified Institute of Management Accountant
 (CIMA) (Eagles Book) Sandton, Johannesburg.
 Designation: **Lecturer (Mathematics/Statistics and Economics/Econometrics)**
 (Part-time) Sandton & Pretoria Campus.
6. Jan. 2002 – Jan. 2003
African Development Insurance Company Limited
 (A Subsidiary of Standard Trust Bank Limited, LagosNigeria)
 7B, Etim Inyang Cresent, Victoria Island, Lagos, Nigeria
 Designation: Senior **Officer Product Development**
7. Feb. 1997 – Jan. 2002
Olushola Adekanola& Co.(Chartered Accountants and Tax Consultants)
 27/29 Allen Avenue, Ikeja, Lagos, Nigeria
 Designation: **Consultant/Audit Trainee II**
 Tax Audit and investigation, Tax planning and control, Corporate Tax assessment, Withholdin Tax assessment, Value added Tax (VAT) investigation.

HONORS/ AWARDS:

1. Mathematics Scholarship from the National Mathematical Centre, Abuja Nigeria for B.Sc.(Ed.) (Hons) Mathematics at the University of Ilorin Nigeria
2. Best Student in Final year Examination in Senior Secondary Certificate Examination in Economics, Commerce and Mathematics.
3. South Africa Council for Educators (SACE) Registration Number: **1127445**

PUBLICATIONS:

1. Folayan, Tayo. (2011) Bridging Mathematics (A) First Edition. Pearson Custom Publishing Education Limited England ISBN:978-0-85776-455-3 {www.pearsoncustom.co.uk}
2. Folayan, Tayo. (2011) Bridging Mathematics (B) First Edition. Pearson Custom Publishing Education Limited England ISBN: 978-0-85776-456-0 {www.pearsoncustom.co.uk}
3. Folayan, Tayo. (2013) Bridging Mathematics (A) Second Edition. Pearson Custom Publishing Education Limited England ISBN: 978-1-78236-7970 {www.pearsoncustom.co.uk}
4. Folayan, Tayo. (2013) Bridging Mathematics (B) Second edition. Pearson Custom Publishing Education Limited England ISBN: 978-1-78236-6553 {www.pearsoncustom.co.uk}



PROJECTS INITIATED AND MANAGED:

1. Initiated and managed business strategy partnership between Midrand Graduate Institute and Franklin Covey USA educational partnership between 2009 – 2010 worth R42million.
2. Spearheaded business strategy partnership between Pick n Pay and Midrand Graduate Institute to increase their monthly turnover sales, Shoprite and Varsity College to increase their monthly turnover sales as well as their customer base.

INTERESTS:

1. Building and managing “Financial and Investment Portfolios” for individuals and Corporate bodies.
2. Conducting research in Africa Investment Opportunities and sub-sectors within African countries
3. Mentoring individuals, arousing their interest in creating mathematical minds through the use of quantitative, statistical modeling for effective problem solving.

REFERENCES:

1. **Professor Ehimario Igumbo MPH, PHD**
Senior Epidemiology
Nigeria Centre for Disease Control (NCDC)
Abuja, Nigeria
Email: ehi.igumbor@gmail.com, ehi.igumbor@ncdc.gov.ng
Mobile: +27 82 920 0613 | +234 903 591 3807
2. **Neven Hendricks CA(SA), FCMA, CGMA**
Chief Executive Officer
Delphi Capital Limited
Pretoria, South Africa
Email: neven.hendricks@delphicap.co.za
Mobile: +27 61 656 7072 | +27 81 512 4135
3. **Eze Odigbo FNIES**
Deputy General Manager
Niger Delta Power Holding Limited
Abuja, Nigeria
Email: ezeodigbo@gmail.com
Mobile: +234 806 410 7441