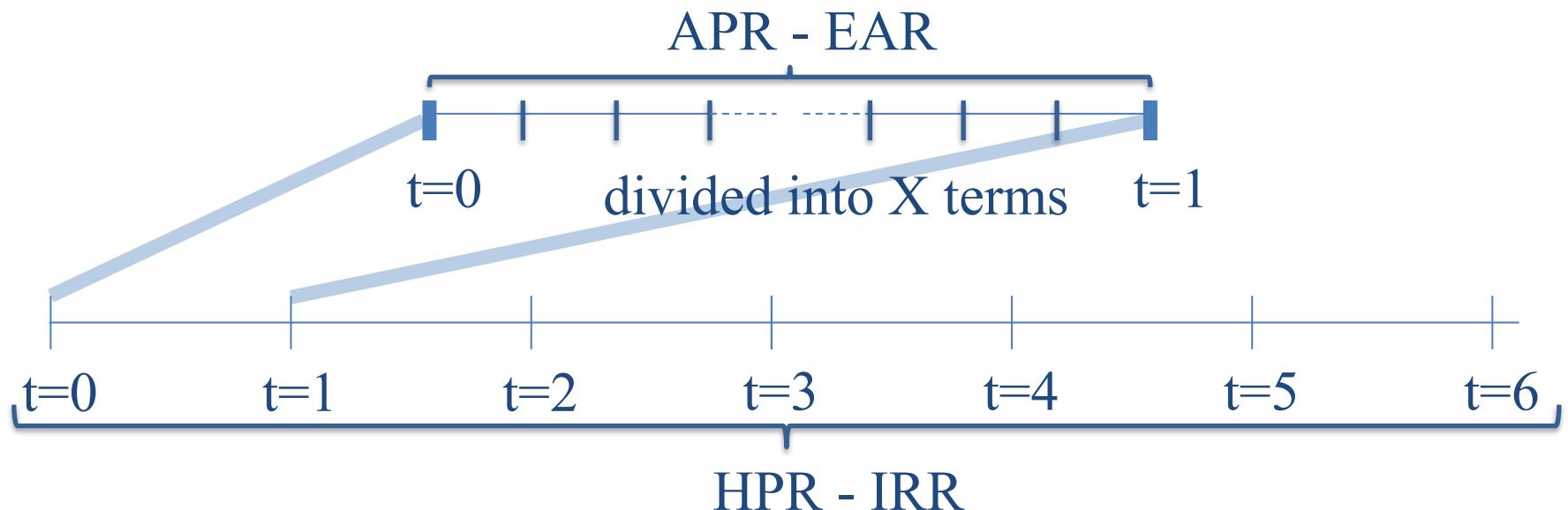
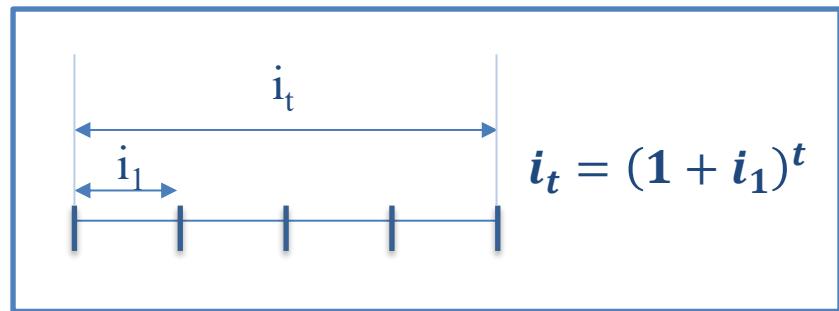


Session 4: Performance Measurement

Fall 2025

Outline

- Compounding
 - Annual percentage rate (APR)
 - Effective annual rate (EAR)
- Multi-period returns
 - Holding period return (HPR)
 - Internal rate of return (IRR)



APR

- Lenders are required by law to report the annual percentage rate (APR)
 $\text{APR} = (\text{rate per period})(\# \text{ of periods per year})$
- For example, a loan that charges 1% per month:
 $\text{APR} = 1\%(12) = 12\%$
- Is 12% per year the “real” cost?

APR vs. EAR

- Effective annual rate (EAR).
If interest is compounded m times a year:

$$\text{EAR} = \left(1 + \frac{\text{APR}}{m}\right)^m - 1$$

- Which loan is cheaper?
 - 12%, compounded annually
 - 12%, compounded monthly

Continuous Compounding

- Consider increasingly frequent compounding: annually, quarterly, daily, every second,...
- When compounding happens “all the time,” it is called continuous compounding
- What happens to the EAR?

$$\text{EAR} = \exp(\text{APR}) - 1 = e^{\text{APR}} - 1$$

- Future value and present value

$$FV = PV e^{rt} \quad PV = FV e^{-rt}$$

$$\frac{1}{(1+i)^t} \approx e^{-t \cdot i}$$

Recap

$$\text{EAR} = \left(1 + \frac{\text{APR}}{m}\right)^m - 1$$

$$\text{APR} = [(1 + \text{EAR})^{1/m} - 1]m$$

$$\text{EAR} = e^{\text{APR}} - 1$$

$$\text{APR} = \ln(1 + \text{EAR})$$

How do you make a loan seem cheaper?

<https://www.contante.es/terminos/>

Holding Period Return

- The holding period return (HPR) is the rate (return) that your initial investment earned in order to generate the final value of the investment
- The annual holding period return (ann. HPR) is the corresponding rate per year (annual return)

HPR: The Formula

- Example
 - At time 0, you buy an investment for V_0 (PV)
 - You re-invest all intermediate cash flows until date t
 - At time t, you sell the investment *and the re-invested cash-flows* for a total price of V_t (FV)
- The annual holding period return (ann. HPR) is the solution to:

$$V_0(1 + \text{ann. HPR})^t = V_t$$

$$\text{ann. HPR} = \left(\frac{V_t}{V_0} \right)^{1/t} - 1$$

HPR: Stock

- Holding period return:

$$\text{HPR} = \frac{\text{ending price} + \text{ending cash dividend}}{\text{beginning price}} - 1$$

- Annual holding period return for a holding period of t years:

$$\text{ann. HPR} = (1 + \text{HPR})^{1/t} - 1$$

$$= \left(\frac{\text{ending price} + \text{ending cash dividend}}{\text{beginning price}} \right)^{1/t} - 1$$

Stock Example

- You bought Coca-Cola shares for \$42.39 and sold them 6 months later for \$44.30. Suppose there was no dividend payment in these 6 months.
What are the HPR and ann. HPR?
- You bought KO shares for \$39.63 two years ago and sold them for \$42.37. Assume that the only dividend of \$1.12 is paid at the end of year 2.
What are the HPR and ann. HPR?

HPR: Zero-Coupon Bond

- $F = \$1000$, $PV = \$435$, $t = 10$ years
- $r = (1000/435)^{(1/10)} - 1 = 0.0868 = 8.68\%$

This r is the YTM but also the ann. HPR if you hold the bond until maturity

- What is the ann. HPR if you sell early?
After 1 year for \$472.758?

After 1 year for \$480?

After 1 year for \$460?

Internal Rate of Return

IRR

- Average return
- Return if one can re-invest cash-flows at this rate
- Rate that makes
initial price = present value of future cash flows

$$P_0 = PV = \sum_{t=1}^{\infty} \frac{C_t}{(1 + IRR)^t}$$

IRR: Zero-Coupon Bond

- $F = \$1000$, $PV = \$435$, $t = 10$ years

$$P_0 = PV = \sum_{t=1}^{\infty} \frac{C_t}{(1 + IRR)^t}$$

$$PV = \frac{F}{(1 + IRR)^t} \Rightarrow IRR = \left(\frac{F}{PV} \right)^{1/t} - 1$$

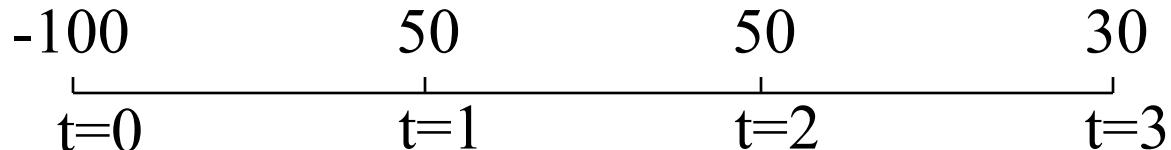
- $IRR = (1000/435)^{(1/10)} - 1 = 0.0868 = 8.68\%$
- $IRR = YTM = \text{ann. HPR}$

IRR: Dividend-Paying Stocks

- Coca Cola shares
 - Bought 1 share 2 years ago for \$39.63
 - Earned dividend of \$1.12 at end of each year
 - Sell the share for \$44.30
- What is the IRR?
- What is the ann. HPR if you can reinvest the dividend at the IRR?

IRR: Project Valuation

- Pfizer wants to compute IRR on a potential project
- Business plan projects following cash-flows:



- Solve:
$$-100 + \frac{50}{(1 + IRR)} + \frac{50}{(1 + IRR)^2} + \frac{30}{(1 + IRR)^3} = 0$$
- Answer: IRR=15.655%

Conclusion

There are a number of related (in some cases identical) ways of thinking about the return on (or the cost of) an investment:

- EAR
- ann. HPR
- IRR

Assignments

- Reading
 - BKM: Chapter 5.1-5.3
 - Handouts: Statistics Review
 - Geometric vs. Arithmetic Averages
 - Problems: 5.5, 5.7
- Assignments
 - Problem Set 1 due next Monday!