

---

# LHAURA RODRIGUEZ

---



**LAURARODRIGUEZ99999@G  
MAIL.COM**



**+1 (786)6719965**

---

## OBJECTIVE

---

ACHIEVE AN INCREDIBLE  
OPPORTUNITY IN A REPUTABLE  
ORGANIZATION TO USE AND  
DEVELOP MY SKILLS AND  
KNOWLEDGE

---

## SKILLS

---

ABILITY TO WORK UNDER  
PRESSURE  
ADAPTABILITY  
MULTITASKING  
BILINGUAL (SPANISH)  
GREAT WITH CUSTOMER  
SERVICE AND SATISFACTION  
RELATIONSHIP BUILDING  
CUSTOMER ENGAGEMENT  
FAST LEARNER  
ACTIVE LISTENING

---

---

## EXPERIENCE

---

### CONGO LLC

JUNE, 2021 - PRESENT

#### ACCOUNT SALES MANAGER

RESPONSIBLE FOR DEVELOPING LONG TERM RELATIONSHIPS  
SATISFY CUSTOMER NEEDS AND REQUEST  
GUIDE AND EDUCATE CUSTOMERS INTO NEW PRODUCTS AND  
PROVIDING THE BEST SERVICE IN THE FIELD  
INVENTORY CONTROL

### VITAL PHARMACEUTICALS INC

NOVEMBER, 2019 – JANUARY 2021

#### ACCOUNT SALES MANAGER


MANAGE ACCOUNTS BY DEVELOP NEW SALES OPPORTUNITIES  
TRACKING TARGETS AND MONITORING SALES  
ESTABLISHING A LONG-TERM RELATIONSHIP WITH CUSTOMERS  
OFFERING THE BEST SALES OPPORTUNITIES IN ORDER TO HELP  
THE COMPANY GROWTH AS WELL AS THE CLIENT SALES.

### GORDON FOOD SERVICE

MAY 27, 2016 - NOVEMBER 2019

#### SALES ASSOCIATE (SUPERVISOR)

CASHIER (REGISTER COUNTING) CUSTOMER SERVICE FRONT  
DESK (CALLS, ORDERS, COMPUTER MANAGEMENT) STOCKER IN  
ALL DEPARTMENTS GROCERY DELI COOLER AND FREEZER  
(LIFTING UP TO 50 LB., ROTATION) RECEIVING AREA (FORK LIFT)  
RECEIVING, SEQUENCING, PLANOGRAMS AND PRICING



---

SELF-MOTIVATED  
PROBLEM SOLVING  
GOAL ORIENTATION

---

---

## EDUCATION

---

### **SOUTH MIAMI SENIOR HIGH SCHOOL**

GRADUATED IN JUNE ,2016  
HONOR SOCIETY GROUP  
SUPERINTENDENT DIPLOMA

### **MIAMI DADE COLLEGE**

GRADUATED IN MAY ,2018  
ASSOCIATE DEGREE IN ARTS

### **FLORIDA INTERNATIONAL UNIVERSITY**

ACTUAL SCHOOL  
GETTING MY BACHELOR'S DEGREE IN INTERDISCIPLINARY  
STUDIES  
MINOR IN BUSINESS ADMINISTRATION AND CERTIFICATE IN  
SALES AND MANAGEMENT