

Table 1: Possible Expectaion Errors

| | | $Q1A_{t+1}$ | | |
|---------|--------|-------------|------|--------|
| | | Better | Same | Poorer |
| $Q1P_t$ | Better | 0 | -1 | -2 |
| | Same | 1 | 0 | -1 |
| | Poorer | 2 | 1 | 0 |

Table 2: My caption

| | | $Q1A_{t+1}$ | | |
|---------|-----------|-------------|------|--------|
| | | Better | Same | Poorer |
| $Q1P_t$ | E(Better) | 0 | -1 | -2 |
| | E(Same) | 1 | 0 | -1 |
| | E(Poorer) | 2 | 1 | 0 |

| Sector | | | | |
|---------------------|---------------|--------------|-------|----------|
| Survey Question | Manufacturing | Construction | Trade | Services |
| Business Conditions | X | X | X | X |
| Activity | X | X | X | X |
| Employment | X | X | X | X |
| Profitability | | X | X | X |
| Orders Placed | X | | X | |

Formally, one can define a k -period-ahead expectations measure of activity (C_t^k) at time t as: $C_t^k = E_t f(\Delta^h Y_{t+k})$, where Y_{t+k} is a measure of real activity (usually output) at time $t+k$ and $\Delta^h Y_{t+k} = Y_{t+k} - Y_{t+k-h}$. A common definition of $f(\Delta^h Y_{t+k})$ relies on an up, unchanged, or down classification (e.g. Q2A in the BER survey asks about better, the same, or poorer conditions):

$$f_t(\Delta^h Y_{t+k}) = \begin{cases} -1, & \text{if } \Delta^h Y_{t+k} < 0 \\ 0, & \text{if } \Delta^h Y_{t+k} = 0 \\ 1, & \text{if } \Delta^h Y_{t+k} > 0 \end{cases}$$

An alternative would be to use a binary classification (e.g. Q1 in the BER survey asks about satisfactory or unsatisfactory conditions):

$$f(\Delta^h Y_{t+k}) = \begin{cases} 1, & \text{if } \Delta^h Y_{t+k} \geq a \\ -1, & \text{if } \Delta^h Y_{t+k} < a \end{cases}$$

where a is determined by the preferences of the agent.

Table 3: My caption

| | | $Q1A_{t+1}$ | | |
|--------|-----------|-------------|------|--------|
| | | Better | Same | Poorer |
| $Q1Pt$ | E(Better) | 0 | -1 | -2 |
| | E(Same) | 1 | 0 | -1 |
| | E(Poorer) | 2 | 1 | 0 |

Table 4: Survey Questions used by Sector

| Survey Question | Manufacturing | Construction | Trade | Services |
|---------------------|---------------|--------------|-------|----------|
| Business Conditions | X | X | X | X |
| Activity | X | X | X | X |
| Employment | X | X | X | X |
| Profitability | | X | X | X |
| Orders Placed | X | | X | |

Table 5: Survey Questions used by Sector

| Survey Question | Manufacturing | Construction | Trade | Services |
|---------------------|---------------|--------------|-------|----------|
| Business Conditions | X | X | X | X |
| Activity | X | X | X | X |
| Employment | X | X | X | X |
| Profitability | | X | X | X |
| Orders Placed | X | | X | |

In this chapter, a distinction is made between indicators of current conditions C_t^k when $k = 0$, and indicators of expected conditions C_t^k when $k > 0$. The confidence measure for current conditions C_t^0 is referred to as ‘activity’, as it reflects confidence about the current quarter (in the second month of the quarter). The confidence measure for expected conditions C_t^1 is referred to as ‘confidence’, as it reflects confidence about the following quarter.

As discussed above, confidence indicators are almost always based on balance statistics. This presents a single summary figure of responses to each question [Santero1996], which is the cross-sectional mean of survey responses if the standard quantification system is used: ‘better’ is quantified by +1, ‘the same’ by 0 and ‘poorer’ by -1. Confidence relating to current conditions, or activity C_t^0 , and confidence relating to expected conditions, or confidence C_t^1 may be defined as:

$$C_t^{CC} = \frac{1}{W_t} \sum_{i=1}^N w_{it} f_t(\Delta^4 Y_{i,t})$$

$$C_t^{EC} = \frac{1}{W_t} \sum_{i=1}^N w_{it} f_t(\Delta^4 Y_{i,t+1}),$$

where $Y_{i,t+k}$ is again a measure of real activity at time $t + k$ for firm $i = 1, \dots, N$; $\Delta^h Y_{i,t+k} = Y_{i,t+k} - Y_{i,t+k-h}$ for firm i ; w_i is the weighting that each firm receives; and $W = \sum_{i=1}^N w_i$ is the sum of all the weights.

In line with the @OECD recommendations, the weightings $w_i = f_i s_j / F_j$ is the product of a firm size weight f_i for firm i , i.e. the inner weight reflecting turnover or number of employees, and a subsector weight s_j for subsector j , i.e. the outer weight reflecting the percentage share of total income or value added, divided by the total firm/inner weight for subsector j , $F_j = \sum_{i=1}^N f_i$. For each question, the responses are weighted by firm and subsector size, and balances are calculated.¹

These weightings are equivalent to an explicit 2-step weighting procedure, whereby weighted means (using firm size weights) are calculated for each subsector separately, and then aggregated with the

¹The weights for the construction and services subsectors were unavailable and therefore receive an equal weighting.

Table 6: Concordance Statistics

| | SARB Cycle | | | | RGDP Growth cycle | | | |
|-------|------------|------------|---------|-----------|-------------------|------------|---------|-----------|
| | Activity | Confidence | BER_BCI | SACCI_BCI | Activity | Confidence | BER_BCI | SACCI_BCI |
| lag=0 | 0.684** | 0.653* | 0.579 | 0.653* | 0.768*** | 0.653** | 0.663** | 0.632** |
| lag=1 | 0.695** | 0.705** | 0.611* | 0.684** | 0.8*** | 0.684** | 0.674** | 0.558 |
| lag=2 | 0.705*** | 0.716** | 0.642* | 0.716*** | 0.684*** | 0.674** | 0.642** | 0.505 |
| lag=3 | 0.695** | 0.705*** | 0.611* | 0.695*** | 0.526 | 0.621* | 0.568 | 0.463 |

subsector weightings. The BER uses similar weighting, except that the weighting equals the product of firm and subsector weights $w_i = f_i s_j$, but does not divide by the total firm/inner weight for the subsector F_j .

$$\mu_{it} = \frac{1}{W_t} \sum_{i=1}^N w_{it} f_t(\Delta^4 Y_{i,t})$$

$$D_t = \frac{\frac{1}{W_t} \sum_{i=1}^N (w_{it} f_t(\Delta^4 Y_{i,t+1}) - \mu_{t+1})^2}{\frac{1}{W_{t+1}} \sum_{i=1}^N (w_{it+1} f_{t+1}(\Delta^4 Y_{i,t+1}) - \mu_{t+1})^2}$$

$$D_t^{EC} = \frac{1}{W_t} \sum_{i=1}^N (w_{it} f_t(\Delta^4 Y_{i,t+1}) - \mu_{t+1})^2,$$

$$D_{t+1}^{CC} = \frac{1}{W_{t+1}} \sum_{i=1}^N (w_{it+1} f_{t+1}(\Delta^4 Y_{i,t+1}) - \mu_{t+1})^2$$

$$D_t = \frac{D_t^{EC}}{D_{t+1}^{CC}}$$

$$\epsilon_{it} = f_t(\Delta^4 Y_{i,t+1}) - f_{t+1}(\Delta^4 Y_{i,t+1}),$$

$$\bar{\epsilon}_{it} = \frac{1}{W_t} \sum_{i=1}^N w_{it} \epsilon_{it}$$

$$I_t = \frac{1}{W_t} \sum_{i=1}^N (w_{it} \epsilon_{it} - \bar{\epsilon}_t)^2$$

$$A_t = \bar{\epsilon}_{it}^2$$