

SALES ANALYSIS

Country

All

Year

1996

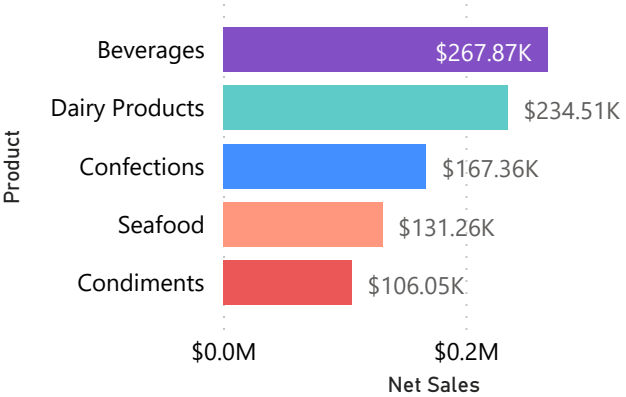
1997

1998

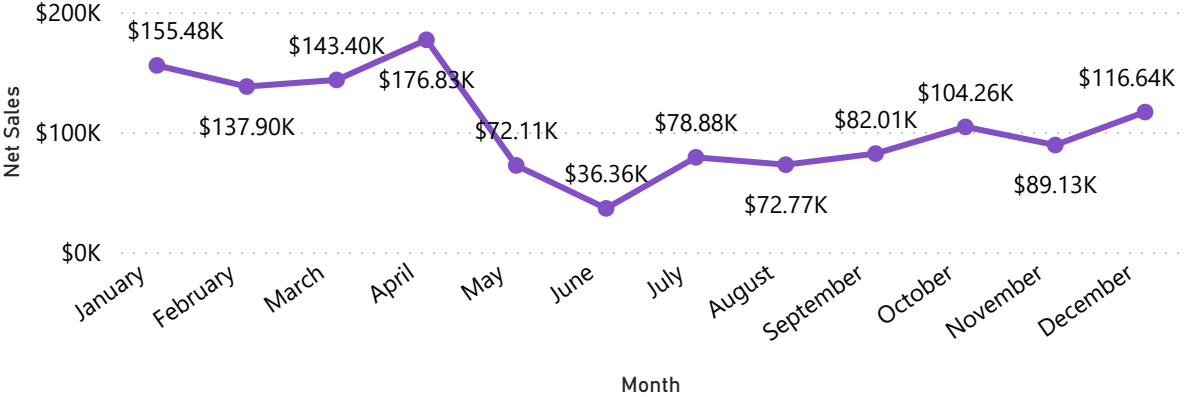
\$1.27M

Total Net Sales

Most Saleable Products



Sales trend overtime



Sales by Employee

Employee	Net Sales
Peacock	\$232,890.85
Leverling	\$202,812.84
Davolio	\$192,107.60
Fuller	\$166,537.75
Callahan	\$126,862.28
King	\$124,568.23
Dodsworth	\$77,308.07
Suyama	\$73,913.13
Buchanan	\$68,792.28
Total	\$1,265,793.04

How much are we selling by product?

Product	1	2	3	Total
Beverages	\$57,741.67	\$118,620.60	\$91,505.91	\$267,868.18
Condiments	\$39,674.73	\$38,862.70	\$27,509.66	\$106,047.08
Confections	\$50,265.71	\$64,260.60	\$52,830.91	\$167,357.22
Dairy Products	\$78,517.77	\$91,243.41	\$64,746.10	\$234,507.28
Grains/Cereals	\$29,587.51	\$41,445.33	\$24,711.75	\$95,744.59
Meat/Poultry	\$31,138.79	\$84,280.58	\$47,602.99	\$163,022.36
Produce	\$24,226.04	\$41,719.74	\$34,038.80	\$99,984.58
Seafood	\$37,687.72	\$53,114.67	\$40,459.34	\$131,261.74
Total	\$348,839.94	\$533,547.63	\$383,405.47	\$1,265,793.04

Sales by Product (%)

