

## Literature Tells About History

Fill in the circle by the correct answer. Then write the answers to numbers 3, 4, and 5.

1. What inference can you make about Mark Twain as an author?
    - (A) He is against slavery.
    - (B) He wishes he were a boy again.
    - (C) He felt it was important to write about criminals.
    - (D) He felt it was important to write about life in the South during slavery.
  
  2. *The Adventures of Tom Sawyer* reflects reality by focusing on \_\_\_\_\_.
    - (A) an American family's ideal life
    - (B) hardship and moral struggles
    - (C) the life of emancipated people
    - (D) the Reconstruction period
  
  3. In your own words, explain what realism is in literature.
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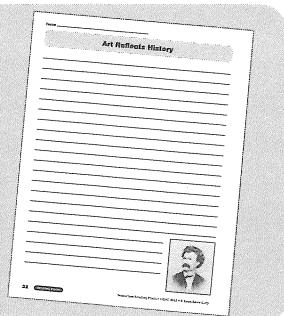
4. How does the text support the idea that the Civil War caused new issues in the country?
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5. Would you recommend a fictional book from the 1870s to someone who wants to learn more about American history? Explain why or why not.
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### Write About the Topic

Use the Writing Form to write about what you read.

Describe the relationship between realism, the Reconstruction period, and *The Adventures of Tom Sawyer*. Use examples.



# **Ways to Earn a Living**

## Level 1

## Words to Know list, Reading Selection, and Reading Comprehension questions

<p><b>The Basics of Earning a Living</b></p> <p>Fill in the circle by the correct answer.</p>	<p><b>The Basics of Earning a Living</b></p> <p>Indicate how you can earn money.</p>	<p><b>The Basics of Earning a Living</b></p> <p>Indicate how you can earn money.</p>
<p><b>The Basics of Earning a Living</b></p> <p>Have you ever heard all of the ways that people earn a living? For example, the decision of what occupation has the best job, there are many factors to consider. The decision also means time, money, and effort. However, not every job is available in every region.</p> <p>There are pros and cons to every job. There are also many opportunities available.</p> <p><b>Bupply and Demand</b></p> <p>This section involves providing goods or services to people who want them. Every country has a supply and demand relationship with goods that need them. Every country has a supply and demand of goods that it needs and services that it can provide. A healthy economy cannot afford for goods and services to be in short supply. Providing some goods and services can increase the quality of human life.</p> <p><b>Geography</b></p> <p>Geography can play a role in what types of jobs are available. There are different opportunities to earn a living in different parts of the country. For example, jobs that require a person to work outdoors, such as being a fisherman, are not possible for someone who lives in the Great Plains.</p> <p>On the other hand, there are more opportunities for service jobs in urban areas. The chart below lists some of the occupations that exist in different parts of the country based on demand for certain jobs and services.</p>	<p><b>Geographically</b></p> <p><b>Location</b></p> <p><b>Commercial Fishing</b></p> <p><b>Fishing Boat Repair</b></p> <p><b>Crop Farming</b></p> <p><b>Automobile Sales</b></p> <p><b>Ski Instruction</b></p> <p><b>Nursing</b></p> <p><b>Geographically Limited</b></p> <p><b>Geographically Limited</b></p> <p><b>Geographically Limited</b></p> <p><b>Universal</b></p> <p><b>Geographically Limited</b></p> <p><b>Universal</b></p>	<p><b>Words to Know</b></p> <p><b>com</b></p> <p><b>occupation</b></p> <p><b>pushes</b></p> <p><b>geographical</b></p> <p><b>limitations</b></p> <p><b>supply and demand</b></p> <p><b>robust</b></p> <p><b>university</b></p>
<p><b>Earning Money to Spend on Goods and Services</b></p> <p>When people earn money they have choices about how to spend it in the economy. People can save money, spend it, and/or invest it. In an ideal economy, people would earn money and spend money continuously so that people would have jobs and money all the time.</p>	<p><b>INTERACT WITH THE TEXT</b></p> <p>INTERACT WITH THE TEXT</p>	<p><b>Ways to Earn a Living</b></p>

## **Level 2**

## Words to Know list, Reading Selection, and Reading Comprehension questions

**Technology and Jobs**

Fill in the circle by the correct answer. Then cut out the page and keep it.

**Technology and Jobs**

Technology makes life easier in many ways. People buy food and items online without ever leaving their homes. We can buy clothes, phones, Internet access, and more online. Technology has also affected how people's jobs, times, and leisure activities are done.

**Supply and Demand**

Many people work today that most other people would not. The things people buy are goods or services. Humans have a desire to provide goods and services to society. They do this with their own money, and then they may sell what they have produced. Technology has changed the way people buy things and services that other people provide. It has also changed the way people sell things. But whatever it does, all the more that people just do something.

**Technology, Goods, and Services**

There was a time when people had to go to a video store to rent movies. Now, there are many more ways to find. People can watch movies on their computers and tablets. Many more people now buy their movies online. Technology has also decreased. As many people download movies, it is likely that fewer stores will remain open.

There are some careers that people depend on that cannot be replaced by technology. For example, many artists must arrive at a physical location to do their work. Technology has changed the way children learn. For example, a child can learn in a classroom or a computer lab.

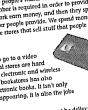
**Technology and New Jobs**

Technology presents opportunities for new jobs to be created. For example, new technology creates new jobs in areas like engineering. Engineers need to tell others how to make products that fit their needs. Some of these new products are electronic devices. These products are constantly being improved and updated. Society is always looking for new ideas and new applications for technology.

Approach technology with an open mind. For example, it is good to consider new ways of meeting demands.

**Want to Know  
Technology and Jobs**

Technology devices  
brick-and-mortar  
tech  
applications





Technology has created new ways of meeting demands.

**Skills You Will Learn**

Skills You Will Learn Page 131C

Ways to Rent Living 2

**Level 3** ■ ■ ■

## Words to Know list, Reading Selection, and Reading Comprehension questions

**Creating New Jobs**

Fill in the circle by the correct answer.

**Creating New Jobs**

Jobs have been created in many ways. Some jobs are based on the needs and wants of business and society. Many jobs today that were not around 10 years ago have been created because of changes that occurred in our world. The following pages show how new developments in technology have affected the economy and what jobs are created as a result.

**The Population and World Resources**

The world population has been steadily growing for centuries. In 1800 there were about 1 billion people in the world. There are currently about 6.5 billion people in the world. It is estimated that by 2050, the world's population will be 9 billion. This rapid population growth has affected the way we live. We have more people to feed, cloth, house, and clean water we buy at the grocery store. We also have more people to work in things that people around the world need. As a result, there is a greater demand on resources and materials. This greater demand requires goods and services to be produced in larger quantities. When there is a demand change, so do jobs.

**Technology**

Technology has brought many changes to our daily lives. With the development of computers, fax machines, and mobile phones, we can easily communicate over long distances, relay information quickly, send faxes, and receive e-mail. Technology has also made it easier for us to travel. The Internet has changed the way we shop. It is now possible to buy products online from companies all over the world. Technology products are used in almost every aspect of our daily lives. Technology has also changed the way we do our jobs. Many companies have moved their operations to other countries. The chart below shows some jobs that have been phased out and some new jobs that have been created.

Job lost/reduced in 2000	Job needed in 2015
Telephone operator	Customer service representative
Bank teller	Bank teller
Businessperson who phone numbers and types on a keyboard	Businessperson who uses a computer
Customer developed fresh milk to people's houses	Customer service representative
Parking lot attendant at shopping malls	Parking lot attendant in urban areas

**How to Start a Business ■■■**

Business Training Institute ■■■

Ways to Save & Using ITSP

## **Assemble the Unit**

Reproduce and distribute one copy for each student:

- Visual Literacy page: Ways to Earn a Living, page 41
  - Level 1, 2, or 3 Reading Selection and Reading Comprehension page and the corresponding Words to Know list
  - Graphic Organizer of your choosing, provided on pages 180–186
  - Writing Form: Ways to Earn a Living, page 42

## **Introduce the Topic**

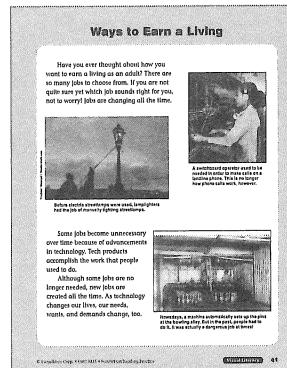
Read aloud and discuss the Ways to Earn a Living text and photos. Explain that jobs change over time for various reasons. As some jobs disappear due to our changing needs, new jobs are created. Point out that some jobs remain the same because they stay in demand.

## **Read and Respond**

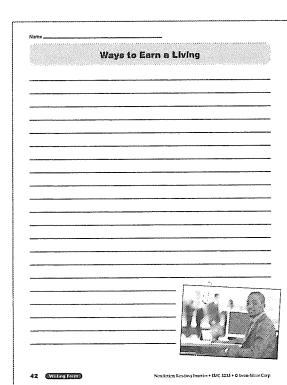
Form leveled groups and review the Words to Know lists with each group of students. Instruct each group to read their selection individually, in pairs, or as a group. Have students complete the Reading Comprehension page for their selection.

## **Write About the Topic**

Read aloud the leveled writing prompt for each group. Tell students to use the Graphic Organizer to plan their writing. Direct students to use their Writing Form to respond to their prompt.



Visual Literacy



## Writing Form

# Ways to Earn a Living

Have you ever thought about how you want to earn a living as an adult? There are so many jobs to choose from. If you are not quite sure yet which job sounds right for you, not to worry! Jobs are changing all the time.



Vladimir Wrangel / Shutterstock.com

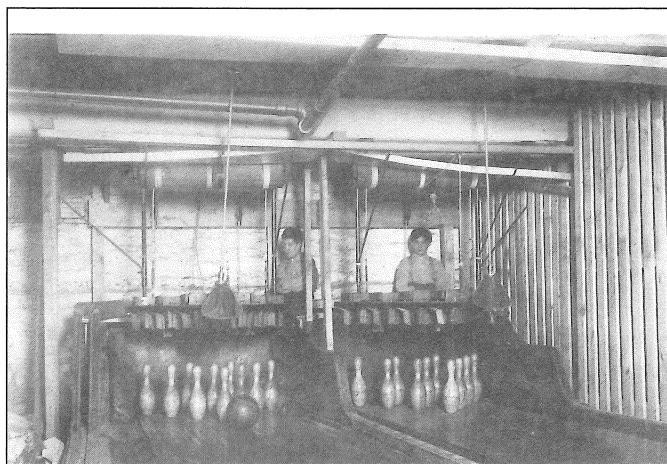
Before electric streetlamps were used, lamplighters had the job of manually lighting streetlamps.

Some jobs become unnecessary over time because of advancements in technology. Tech products accomplish the work that people used to do.

Although some jobs are no longer needed, new jobs are created all the time. As technology changes our lives, our needs, wants, and demands change, too.

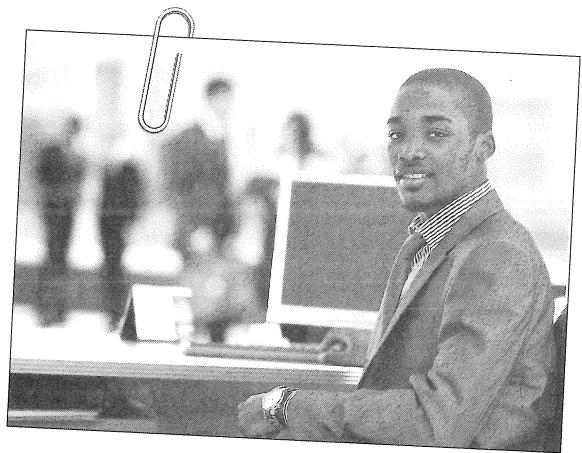


A switchboard operator used to be needed in order to make calls on a landline phone. This is no longer how phone calls work, however.



Nowadays, a machine automatically sets up the pins at the bowling alley. But in the past, people had to do it. It was actually a dangerous job at times!

# **Ways to Earn a Living**



## **Words to Know**

### **The Basics of Earning a Living**

earn  
occupation  
pursue  
geographical  
limitations  
supply and demand  
robust  
universally

## **Words to Know**

### **Technology and Jobs**

technology  
devices  
supply and demand  
brick-and-mortar  
tech  
applications

## **Words to Know**

### **Creating New Jobs**

steadily  
strain  
demands  
switchboard operator  
pinboy  
app  
social media  
blogger

**Ways to Earn a Living ■**



**Ways to Earn a Living ■ ■**

**Ways to Earn a Living ■ ■ ■**

# The Basics of Earning a Living

Have you ever thought about all of the ways that people earn a living? For many people, the decision of what occupation to pursue is easy. For others, the decision takes more time to make. Throughout the U.S., there are an array of jobs that people can do. However, not every job is available in every region. There are geographical limitations on where jobs are available.

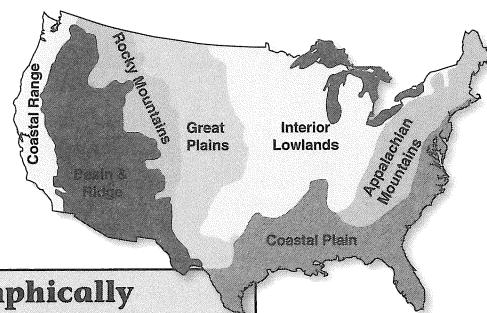
## Supply and Demand

What is a job? A job involves providing goods or services to people who need them. Every economy has a supply-and-demand relationship with goods and services. Demand is the desire or need for goods or services. Supply is the amount that can be provided. A healthy economy has a robust demand for goods and services and an ability to supply them. Providing some goods and services depends on human labor.

## Geography

Location can play a role in what types of jobs are available. There are different opportunities to earn a living in different parts of the country. For example, jobs that require the ocean, such as being a fisherman, are not possible for someone who lives in the Great Plains.

On the other hand, there are goods and services that are universally in demand, such as teaching. The chart below lists some of the occupations that exist in the U.S. to meet the demands for goods and services.



Occupation	Geographically Limited or Universal
Commercial Fishing	Geographically Limited
Fishing Boat Repair	Geographically Limited
Crop Farming	Geographically Limited
Automobile Sales	Universal
Ski Instructor	Geographically Limited
Police Officer	Universal

## Earning Money to Spend on Goods and Services

When people earn money working, they have money to spend in the economy. People spend their money on goods and services. In an ideal economy, everyone would earn money and spend money continuously so that people would have jobs and money all the time.

## The Basics of Earning a Living

Fill in the circle by the correct answer. Then write the answers to numbers 3, 4, and 5.

1. Why would a job be “geographically limited” to a specific area?
  - (A) The job requires a specific geographical landscape or region.
  - (B) The person doing the job needs to have specific skills.
  - (C) The good or service provided requires only U.S. dollars.
  - (D) The job is in demand everywhere.
  
2. The word “robust” probably means “\_\_\_\_\_.”
  - (A) weak
  - (B) strong
  - (C) special
  - (D) complicated
  
3. Explain two aspects of a healthy economy.

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4. List some jobs you know of that are not in the chart and are limited geographically.

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5. How do goods and services boost the economy?

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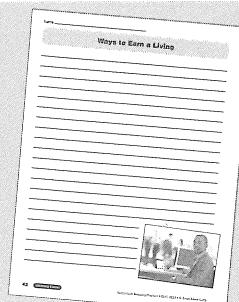


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### Write About the Topic

Use the Writing Form to write about what you read.

Choose one occupation in the chart that is geographically limited and one that is universal. Explain why this is so.



# Technology and Jobs

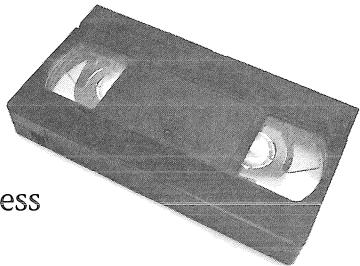
Technology has made life easier in many ways. People can shop and learn online without ever leaving their homes. We use cameras, phones, Internet devices, fitness tools, and more. While technology has affected how people's needs are met, it has also affected how people earn a living.

## Supply and Demand

Many people have jobs that meet other people's wants and needs. The things people need are goods or services. Human labor is required in order to provide goods and services to society. People who work earn money, and then they spend their money on goods and services that other people provide. We spend money on things we need. But what happens to all the stores that sell stuff that people just don't want anymore?

## Technology, Goods, and Services

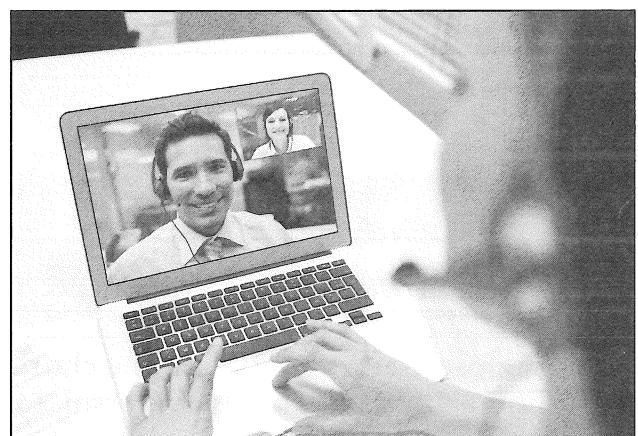
There was a time when people had to go to a video store to rent movies. But today, video rental stores are hard to find. People can watch movies on their electronic and wireless devices. The number of brick-and-mortar bookstores has also decreased, as many people download electronic books. It isn't only the stores, books, and videos that are disappearing, it is also the jobs these stores provided.



There are some services that people depend on that cannot be delivered remotely. Plumbers, for example, must arrive at a physical location to fix a clogged drain, and a childcare provider must be with a child to ensure that the child is safe.

## Technology and New Jobs

Technology presents opportunities for new jobs to be created. For example, new technology products need a labor force, as employees are needed to sell the technology product to people and businesses. People are also in need of experts who can answer questions and repair technology products when there are problems. There are many jobs in the technology field. Tech products are constantly being improved and updated. Society is always on the lookout for new forms of technology, and new applications for devices are sold daily.



Although technology has erased the demand for some goods and services, it has offered some new ways of meeting our demands.

**Technology helps people communicate face-to-face without having to travel long distances.**

## Technology and Jobs

Fill in the circle by the correct answer. Then write the answers to numbers 3, 4, and 5.

1. The term “labor force” in the text probably means \_\_\_\_\_.  
 (A) people who can work  
 (B) people who are strong  
 (C) people who can learn  
 (D) people who like technology
2. The fact that the number of brick-and-mortar stores is decreasing shows that \_\_\_\_\_.  
 (A) people are more interested in going to the store than shopping online  
 (B) technology products have been in low demand recently  
 (C) society’s demands are changing, so supplies need to change, too  
 (D) society’s demands are staying the same, but supplies need to change
3. Explain how you could support the view that supply and demand is an endless cycle.  
 \_\_\_\_\_  
 \_\_\_\_\_

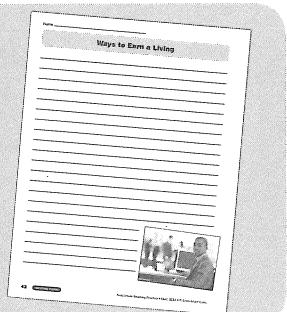
4. How does the text support the idea that there is a high demand for tech products?  
 \_\_\_\_\_  
 \_\_\_\_\_

5. Why have some jobs and services been less affected by technology?  
 \_\_\_\_\_  
 \_\_\_\_\_

### Write About the Topic

Use the Writing Form to write about what you read.

Has technology helped or harmed people’s opportunities to earn a living? Support your argument with details from the text.

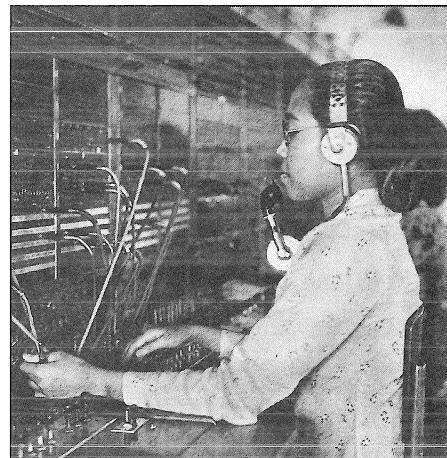


# Creating New Jobs

Jobs are based on the needs and wants of individuals and society. Many jobs exist today that were not around 60 years ago. Likewise, there were jobs 60 years ago that some people have never heard of today. The world's growing population and improvements in technology have affected the economy and what jobs are available.

## The Population and World Resources

The world population has been steadily growing for centuries, and since 1950, it has grown at an even faster rate. There are currently about 7 billion people in the world. It is estimated that in the year 2050, the population will be at 9 billion. This rapid population growth has affected the world's resources. Food, shelter, clothing, education, and clean water are just a few things that people around the world need and want. A larger population puts strain on resources and makes the demand for resources higher. Supplying goods and services that are in demand requires human labor. When the demands change, so do jobs.



Switchboard operator  
at work around 1950

## Technology

Technology has improved many things in our lives. We can easily communicate over long distances, rely on technology for security and information, take online classes, rent movies, play games, track our fitness, and so much more. It is no wonder that technology products are in high demand. Technology has also affected jobs by allowing people to work from home and to take jobs that are out of the state (and even out of the country). The chart below shows some of the jobs that have been phased out and some new jobs that have been created.

Jobs needed in 1950 that were not needed in 2017	Jobs needed in 2017 that were not needed in 1950
Switchboard operator: wrote phone numbers and flipped switches to allow long-distance phone calls	App developer: creates apps for devices such as smartphones and tablets
Milkman: delivered fresh milk to people's homes	Social media marketer: identifies customer needs and addresses concerns on social media
Pinboy: set up pins in bowling alley lanes	Blogger: writes informative or entertaining online narrations