

Liam Fitzsimons

Finance Professional

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[LinkedIn Profile | Liam Fitzsimons](#)

PROFESSIONAL EXPERIENCE

IT/FINANCE MANAGER

Auckland Finance Limited | April 2020 – Present

- Developed and Implemented a fully digital loan application system and workflow with integrated **KYC** and **AML/CFT** compliance. This reduced customer onboarding time and facilitated the approval of over **\$15 million** in loans to date.
- Liaison between finance, compliance, and IT teams, translating business objectives into functional system requirements. This included the creation of SQL queries to the database to retrieve and analyse loan data to help with internal reporting and decision making.
- Support new business initiatives and key account meetings with **PowerPoint** presentations.
- Provide excel **financial modelling** for the Finance Team to analyse the impact of capex purchase decisions and forecast debt coverage ratios.

ACCOUNT MANAGER

Auckland Finance Limited | March 2016 – June 2019

- Managed a portfolio of clients, maintaining long-term relationships and consistently **generating repeat business and client referrals through good personal service and tailored financial** solutions.
- Reviewed **financial statements** and conducted credit assessments for loan applications, strengthening skills in **financial analysis** and **risk evaluation**.
- Partnered with the **credit control** team to develop customised payment plans for clients in financial stress, balancing **client retention** with **risk mitigation** to reduce potential bad debts.

EDUCATION

UNIVERSITY OF AUCKLAND

Bachelor of Science Major in Computer Science | July 2021 – June 2024

- Certificate of Outstanding Achievement - Principles of Programming.

AUCKLAND GRAMMAR SCHOOL

Cambridge IGCSE, NCEA Level 2 & 3 | 2010 – 2014

- 1st XV Rugby Team.
- 2nd XV Rugby Team (Captain).
- New Zealand Secondary Schools Athletics - Bronze medallist – Senior Mens 400m.

INTERNSHIP

SOFTWARE DEVELOPER

Intersoft Systems | January 2023 – February 2023

- Received one on one training with senior developers who upskilled me with efficient coding practices and industry knowledge. Managed SQL Databases, including backup and restoration.

EXTRACURRICULAR

PROFESSIONAL RUGBY PLAYER

Club de Rugby El Salvador (Spain) | October 2019 – March 2020

- Played in a diverse team with 9 different nationalities, all with unique playing styles which made it a great environment to learn new ways to approach the game.
- Analysed film footage to dissect opponents game plans and devised effective strategies to counteract them.

PROFESSIONAL RUGBY PLAYER

Counties Manukau Rugby Union | July 2019 – September 2019

- Received media training in preparation for post-match television interviews.
- Maintained an elite level of physical training to allow me to play at NPC level.

DIRECTOR - SPORTS APPAREL COMPANY

Crown Sport Limited | September 2018 – August 2023

- Successfully developed a small business selling rugby sportswear and playing apparel to clubs in South Auckland as many clubs were getting poor service from existing suppliers
- Visited China to source suppliers from the Canton Fair (One of the largest global trade shows).
- Negotiated with sales representatives on price and learned valuable insights into the textile industry with visits to various factories.
- The Crown Sport brand was sold and continues in the market

SKILLS AND INTERESTS

Coding Languages: PYTHON | JAVA | JS | HTML | CSS | C# | SQL | VB.NET | EXCEL VBA

Interests: running, tennis, golf, surfing, reading novels, travel and socialising with friends.

REFERENCES ARE AVAILABLE ON REQUEST