

Dear 37signals Hiring Team,

I am writing to express my interest in the **Junior Rails Programmer** position as advertised. With over five years of experience in web development and a proven track record of delivering high-quality software solutions, I am excited about the opportunity to contribute to your team and help drive innovation at 37signals.

Throughout my career, I have honed my skills in TypeScript, Node.js and React enabling me to build robust and scalable web applications that meet the needs of users and stakeholders. My expertise in frontend and backend technologies, coupled with my strong understanding of software architecture and design patterns, allows me to tackle complex problems and deliver elegant solutions that exceed expectations.

I particularly admire your work on Basecamp and HEY, and am especially intrigued by the mention of your new greenfield products. The opportunity to contribute to building something from the ground up—applying best practices from the start without legacy constraints—is incredibly exciting to me. I believe greenfield development offers the perfect canvas to implement elegant solutions and thoughtful architecture, and I'm eager to learn how 37signals approaches these new ventures.

While I've had more than five years of experience as a full stack developer, I'm excited to specifically focus on the Ruby ecosystem and bring my transferable skills to 37signals. I offer:

- A strong foundation in TypeScript, Node.js, React, and Vue.js, with production experience in Golang—all of which have prepared me to quickly adapt to Ruby and Rails
- Proven ability to solve real-world problems with practical, maintainable solutions
- Strong written communication skills essential for remote collaboration
- Experience with version control systems and collaborative development workflows

I am excited about the opportunity to discuss how my background, skills, and experience align with the needs of the position. Thank you for considering my application. I look forward to the possibility of working together and contributing to the success of the company.

Sincerely,

Liang Zhang