#### The Battle of Neighborhoods

- The Best Coffee Shop Location in San Francisco

#### INTRODUCTION

#### **Business Problem**

Finding the best business location is one of the key decisions the business owner needs to make to ensure profitability. For someone who plans to open a coffee shop in San Francisco, the ideal business location should be accessible by large number of customers in the surrounding areas. Meanwhile, it's essential to find an area with less existing coffee shops to reduce potential competition.

#### Objective

Ranking neighborhoods in San Francisco based on the weighted scores for opening a new coffee shop. The numbers of nearby high schools, universities, and offices, as well as the number of coffee shops in each neighborhood will be considered as the key factors in the weighted score calculation.

#### **DATA SOURCE**

The following data are used in this project

- List of Neighborhoods in San Francisco
   http://www.healthysf.org/bdi/outcomes/zipmap.htm
- 2. Foursquare venue data for various categories (i.e., coffee shop, high school, university, and offices)
- 3. json geographical data
- 4. San Francisco coordinates https://www.latlong.net/place/san-francisco-ca-usa-594.html

#### **METHODOLOGY**

The following steps were performed during the analysis

- Step 1. Import source data (i.e., neighborhood, zip code, and geographical location).
- Step 2. Filter null data and create a new data frame combining target features, leaving a total of 20 neighborhoods.
- Step 3. Request nearby venues information (i.e., coffee shop, high school, university, and offices) from Foursquare.
- Step 4. Count the number of venues in each category and combine the values in a new data frame.
- Step 5. Assign weights to each venue category.

Step 6. Calculate weighted score for each neighborhood.

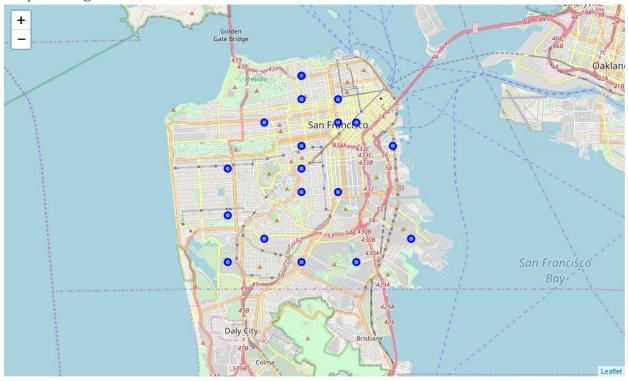
Step 7. Rank neighborhoods based on weighted scores and display the top 5 winners.

## RESULTS

## List of Neighborhoods in SF

|    | Zip Code | Neighborhood                            | Latitude | Longitude |
|----|----------|---|----------|-----------|
| 3  | 94107    | Potrero Hill                            | 37.77    | -122.39   |
| 17 | 94127    | St. Francis Wood/Miraloma/West Portal   | 37.73    | -122.46   |
| 15 | 94123    | Marina                                  | 37.80    | -122.44   |
| 2  | 94103    | South of Market                         | 37.78    | -122.41   |
| 19 | 94132    | Lake Merced                             | 37.72    | -122.48   |
| 20 | 94133    | North Beach/Chinatown                   | 37.80    | -122.44   |
| 18 | 94131    | Twin Peaks-Glen Park                    | 37.75    | -122.44   |
| 1  | 94102    | Hayes Valley/Tenderloin/North of Market | 37.78    | -122.42   |
| 8  | 94114    | Castro/Noe Valley                       | 37.76    | -122.44   |
| 9  | 94115    | Western Addition/Japantown              | 37.79    | -122.44   |

## Map of Neighborhoods in SF



## Nearby Coffee Shops

|   | Localidad    | Localidad Latitude | Localidad Longitude | Venue                   | Venue Latitude | Venue Longitude | Venue Category |
|---|--------------|--------------------|---------------------|-------------------------|----------------|-----------------|----------------|
| 0 | Potrero Hill | 37.77              | -122.39             | Starbucks               | 37.771196      | -122.389364     | Coffee Shop    |
| 1 | Potrero Hill | 37.77              | -122.39             | Spro Coffeelab          | 37.770835      | -122.391400     | Coffee Shop    |
| 2 | Potrero Hill | 37.77              | -122.39             | Starbucks               | 37.777057      | -122.393659     | Coffee Shop    |
| 3 | Potrero Hill | 37.77              | -122.39             | Chat's Roasting Company | 37.762384      | -122.398287     | Coffee Shop    |
| 4 | Potrero Hill | 37.77              | -122.39             | Réveille Coffee Co.     | 37.773309      | -122.391508     | Coffee Shop    |

# Nearby High Schools

|   | Localidad                                | Localidad<br>Latitude |         | Venue                             | Venue<br>Latitude | Venue<br>Longitude | Venue<br>Category |
|---|--|-----------------------|---------|-----------------------------------|-------------------|--------------------|-------------------|
| 0 | Potrero Hill                             | 37.77                 | -122.39 | International Studies<br>Academy  | 37.761814         | -122.401238        | High School       |
| 1 | Potrero Hill                             | 37.77                 | -122.39 | ISAH                              | 37.761955         | -122.401107        | High School       |
| 2 | St. Francis Wood/Miraloma/West<br>Portal | 37.73                 | -122.46 | Archbishop Riordan High<br>School | 37.727942         | -122.453227        | High School       |
| 3 | St. Francis Wood/Miraloma/West<br>Portal | 37.73                 | -122.46 | Stratford School                  | 37.723121         | -122.461527        | High School       |
| 4 | St. Francis Wood/Miraloma/West<br>Portal | 37.73                 | -122.46 | ARHS RSP Coordinator<br>Office    | 37.725999         | -122.449298        | High School       |

## Nearby Universities

|   | Localidad       | Localidad<br>Latitude |         | Venue  | Venue<br>Latitude | Venue<br>Longitude | Venue Category           |
|---|-----------------|-----------------------|---------|--|-------------------|--------------------|--------------------------|
| ( | Potrero<br>Hill | 37.77                 | -122.39 | UCSF Mission Bay                                 | 37.769028         | -122.395933        | Medical School           |
| 1 | Potrero<br>Hill | 37.77                 | -122.39 | UCSF Mission Bay - Sandler Neurosciences<br>Bldg | 37.768982         | -122.391918        | University               |
| 2 | Potrero<br>Hill | 37.77                 | -122.39 | Mission Hall Hub                                 | 37.767685         | -122.390748        | College Library          |
| ; | Potrero<br>Hill | 37.77                 | -122.39 | Acadamy Of Art - Sculpture Building              | 37.774545         | -122.399022        | College Arts<br>Building |
| 4 | Potrero<br>Hill | 37.77                 | -122.39 | UCSF Mission Bay OR                              | 37.766147         | -122.390055        | University               |

### **Nearby Offices**

|   | Localidad       | Localidad<br>Latitude | Localidad<br>Longitude | Venue   | Venue<br>Latitude | Venue<br>Longitude | Venue<br>Category |
|---|-----------------|-----------------------|------------------------|---|-------------------|--------------------|-------------------|
| C | Potrero<br>Hill | 37.77                 | -122.39                | Thrive City                                       | 37.767912         | -122.388709        | Event Space       |
| 1 | Potrero<br>Hill | 37.77                 | -122.39                | Cisco Meraki                                      | 37.770252         | -122.387388        | Tech Startup      |
| 2 | Potrero<br>Hill | 37.77                 | -122.39                | UCSF Mission Bay                                  | 37.769028         | -122.395933        | Medical School    |
| 3 | Potrero<br>Hill | 37.77                 | -122.39                | UCSF Benioff Children's Hospital San<br>Francisco | 37.764813         | -122.390091        | Hospital          |
| 4 | Potrero<br>Hill | 37.77                 | -122.39                | Oracle Park Parking Lot A                         | 37.775371         | -122.388886        | Parking           |

### Venue Summary Table and Weights

|    | Zip Code | Localidad                             | Latitude | Longitude | Coffee | High Schools | Universities | Offices |
|----|----------|---------------------------------------|----------|-----------|--------|--------------|--------------|---------|
| 3  | 94107    | Potrero Hill                          | 37.77    | -122.39   | 43.0   | 2.0          | 6.0          | 50.0    |
| 17 | 94127    | St. Francis Wood/Miraloma/West Portal | 37.73    | -122.46   | 8.0    | 3.0          | 1.0          | 45.0    |
| 15 | 94123    | Marina                                | 37.80    | -122.44   | 27.0   | 11.0         | 1.0          | 50.0    |
| 2  | 94103    | South of Market                       | 37.78    | -122.41   | 50.0   | 3.0          | 18.0         | 50.0    |
| 19 | 94132    | Lake Merced                           | 37.72    | -122.48   | 8.0    | 1.0          | 8.0          | 47.0    |

| Category     | Weight |
|--------------|--------|
| Coffee shop  | -1     |
| High Schools | +1     |
| University   | +2     |
| Office       | +3     |

### Weighted Scores and Ranking (Top 5)

|    | Localidad                          | Score |
|----|------------------------------------|-------|
| 10 | Parkside/Forest Hill               | 150.0 |
| 19 | Lake Merced                        | 150.0 |
| 2  | South of Market                    | 139.0 |
| 7  | Ingelside-Excelsior/Crocker-Amazon | 139.0 |
| 8  | Castro/Noe Valley                  | 137.0 |

### **DISCUSSION AND CONCLUSION**

- Two neighborhoods, **Parkside/Forest Hill and Lake Merced**, are likely the best locations for a new coffee shop in San Francisco.
- Changing the weights of categories will likely result in different ranking.

| • | Depending on the data availability, more factors (e.g., rental cost, labor cost, parking, public transportation, etc.) can be considered to make more informed decision. |
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