



Nguyen Duoc Huong

Medical Representative

Date of birth: 14.03.1995

Phone number: 0988 604 957

Address: 160 Phung Hung- Phuc La-
Ha Dong – HN

Email: Nguyenduochuonga1@gmail
.com

OBJECTIVE

- ❖ Obtaining a suitable job for my ability as well as develop necessary working skills in a dynamic and friendly environment.
- ❖ Expanding extra active area and average revenue for company.
- ❖ Becoming a professional Medical Representative.

SKILLS

Communication ★★★★★

Office information ★★★★★

English ★★★★★

HOBBY

- ✓ Travel
- ✓ Read books
- ✓ Flute, Singing

EDUCATION

VietNam Military Medical University 10/2013- 7/2018
Major: Pharmacy

WORK EXPERIENCE

Nanorpharm VietNam Company 08/2017- 12/2017
Medical representative

Job: - Introducing, explaining, answer customer's questions about the product
- Training three new employees
- Building and contributing to developmental strategies for company

Result: - Reaching 90- 150% goals
- Expanding extra 18 pharmacies
- Improve planning and coaching skills

Bach Mai Pharma Company 02/2017- 08/2017
Medical representative

Job: - Introducing, explaining, answer customer's questions about the product
- Having responsibilities for pharmacies in HaDong district
- Feedback customer's opinion

Result: - Monthly average revenue reached 14 millions (Reaching 90- 115% goals)
- Expanding extra 37 pharmacies
- Improve communication skills and sales

Flower sales 2016- 2018
Manage - Employees

Job: Planning to find out where to buy raw materials, how much to buy, how to package flowers, where to sell

Result: - Learned the ways organise events, teamwork
- Sales achieved: 75- 321%

REFEREES

Mr. Nguyen- Manage Bach Mai Pharma Company
Telephone: 0987031686