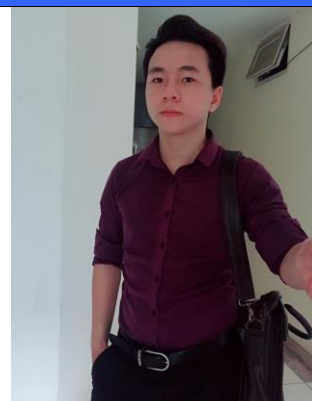


# APPLICANT'S RESUME

## Applied Position: Medical Representative

### PERSONAL INFORMATION

Name : Luong Cong Tuan Anh  
Date of Birth : 07/12/1993  
Place of Birth : Quang Ninh  
Gender : Male  
Marital Status : Single  
Address : Cầu Giấy – Cầu Giấy – Hà Nội  
Cellphone : 0366.085.034 | [dstuananh712@gmail.com](mailto:dstuananh712@gmail.com)



### WORKING EXPERIENCE

**08/2018 – Present:**

#### **CPC1 Ha Noi Pharmaceutical JSC**

Medical Representative

- Responsible Area: Bach Mai Hospital, Hoai Duc Hospital, Dan Phuong Hospital.
- Product: Golistin Enema, Golistin Soda, Laforin, Phehalal, Falgakid...
- Introduce drugs in the departments, Speaker.
- Detailing product knowledge for doctors
- Listing Medicine in hospital
- Observing, learning and catch customers' taste well
- Training product knowledge every Saturday
- Collected market's information
- Building the network with KOL
- Deliver product key messages to customers

**01/2017 – 03/2018:**

#### **Duoc Hau Giang Pharmaceutical JSC**

Medical Representative

- Responsible Area: Giao Thong Van Tai Hospital, Nong Nghiep Hospital, Thanh Tri Hospital, district hospitals, medical centers.
- Exclusive team to promote sanofi product
- Good relationship with Accounting, Accounting, Doctors at the BV Bidding
- Promote the process of getting goods at the hospital
- Payment procedures, documents related to bidding (acceptance, liquidation, economic contract)
- Promote doctor prescriptions at the hospital

Achievement:

- Reach 90%-100% Target every months.

## EDUCATIONAL HISTORY

**2011 – 2016**

**Bachelor of Medicine**

Vo Truong Toan University

**2016**

**English National – level B**

## SKILLS

### **IT office**

- Proficiency in Word, Excel, Power Point

### **English**

- Ability to communicate fluently

## OBJECTS

- **Become an excellent salesman in the company**
- **Meet more customers, have more customers for yourself.**
- **Revenue for each quarter**

## REMUNERATION

- Current salary :
- Expected salary : Negotiate
- Notice Time : 30 Days