



DO PHU THIEN

(+84) 906 710 896

dphien48@gmail.com

21/04/1994

Tan Binh, Hochiminh city

A challenge-taking and improvement-seeking bachelor with enthusiasm, activeness and strong willing to learn. Having the excellent ability to work both independently and as a member of a team. Keen to find a **Medical Representative** position within an ambitious company

Objectives

Short-term

- Find a good place to dedicate all my youth's enthusiasm
- Be an employee of an international corporation
- Increase my work experience & develop my skills

Long-term

- Have opportunity to work in marketing department

Education



University of medicine and pharmacy

2012 – 2017

Bachelor of pharmacy

Major: Medical Management and Supply

Experience



DHG PHARMA CORP.

Jul 2018 – Aug 2018

Medical Representative (ETC)

- Territories: 39 hospitals and clinics in Binh Duong and Binh Phuoc Province
- Achieved 107% target revenue just in first month working.
- Established and developed the business relationship with key doctors and hospital representatives, supported the marketing department to implement conferences, ...



Green Summer Volunteer Campaign

2013 – 2015

Da Phuoc, Binh Chanh District

Leader

- Scheduled and sold products together with the team to raise fund up to 34 million dong in just a month
- Single-handedly sent the sponsorship invitation, contacted with potential sponsor for project "The Childhood Bookcase" with over 1000 children's book
- Coordinated with local authorities to organize all the activities for 21 days of operation: Health care program, providing free medical exams and drugs for civilians; awarding scholarships to disadvantaged children; visiting & taking care of Vietnamese heroic Mother; ...

Trainee

- Self-equipped with knowledge about the pharmacy's main activities in hospital
- Practiced dispensing, selling drugs & advising patients about drugs

Activities/ Achievements

**Pharmacy Art club****Sep 2012 – Aug 2014**

Dance team, organized & motivated a group of 20+ members, choreographed & performed at University, won **1st prize** in Pharmacy's got talent 2013

**Vietnam University Games - Sport: Dance battle****May 2013****1st prize****La Fête de la Francophonie - Organized by****Mar 2014****University of Education, AUF & CREFAP**

Art team

**Pharmacy Social Work club****2013 – 2015**

Collaborator, participated in: “Khoanh Khắc Yeu Thuong” (Cycling and giving gift for disabled), “Ve Nguon” (Visiting and taking care of homeless elderly in Binh Khanh, Can Gio District), ...

Personal skills

- | | |
|-----------------|---|
| • Communication | 7 |
| • Learning | 9 |
| • Leadership | 8 |
| • Teamworking | 8 |
| • Creativity | 7 |
| • Presentation | 7 |

Languages

- Vietnamese
- English (be able to communicate)
- French (DELF A2)
- Korean

Hobbies

- Dancing
- Reading, learning new things
- Mathematical logic
- Travelling