LE MINH TU



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Gender

Male

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OBJECTIVE

Short-term

- Have the opportunity to work in a dynamic and challenging environment in the company to learn and practice more existing and necessary skills
- Increase proceeds

Long-term

- Became an excellent medical representative and promoted to

EDUCATION

Can tho university of medicine and pharmacy

8/2013 - 7/2018

Major: Pharmacy

- Level classification: Good.

WORK EXPERIENCE

SI DO SHOP

10/2013 - 5/2015

- Sell online fashion men-clothes via Facebook, Cho Tot, Zalo...
- Determine market's demands.
- Purchase trendy clothes, high quality products with suitable price.
- Make plan, schedule for posting information to introduce products.
- Come up with marketing strategy, advertisement to promote sales target

Skills gained:

- Understand customers' demands thoroughly.
- Determine market's trends.
- Works and time managing skills.

GUITAR SALES

8/2015 - 4/2016

- Purchase guitars from low-price sources and sell for customers, mainly as the youth, students...
- Present product's advantageous features that other similar products don't have.

Skills gained

- Sale skill, persuading skill.
- Understanding customers' demands thoroughly.

THE BOX MARKET

12 - 2015

Saler

- Arrange product for display
- Consult product information to customers.
- Summarize daily sales figures

Skills gained

- Communicating kindly.
- Introduce customers to product's quality features and persuade customers

ACTIVITIES

FACULTY OF PHARMACY

8 - 2014

Volunteer

- Taking part in "Mua he xanh" in Giong Rieng Kien Giang with mainly programs: Dengue Fever Prevention.

managing position after 3 years

INTERESTS

Music: Guitar acoustic

Photography

Motor-biking travel

Sports: badminton, soccer

- Teamwork, discuss daily plan for activities.
- Propaganda people to be aware of Dengue Fever risks and treatments.
- Persuade the citizen to keep the environment clean.

Skills gained

- Planning, arrange time properly.
- Team-working.

PHARMACY FACULTY ASSOCIATION

2014 - 2016

Supporter

- Celebrate "Freshmen Greeting".
- Celebrate Big Game for "35-year Establishment Celebration".

OTHER EXPERIENCE

2013 - 2018

- Have been to many Southern and Central coastal provinces, cities such as: An Giang, Da Lat, Phan Thiet, Phu Yen...

Skills gained

- Training and improving health, expanding the understanding of customs and culinary culture.
- Planning journey.

SKILLS

Communicating: Capability to make ralationship kindly and promptly, to maintain these relations well.

Presenting: Present fluently with a nice voice and persuade the audience.

Team-working: Respect to everyone, listen to their idea and acquire their advice; ability to make people together by the friendly way.

Planning: Make smart goals and manage time to complete.

Computing: Use Microsoft Word, Excel, Power Point, Photoshop proficiently.