

CURRICULUM VITAE

Apply for Medical Representative

PERSONAL DETAILS

Full name : **DUONG MINH LUONG**
Date of birth : 17-03-1992
Place of birth : Tay Ninh province
Sex : Male
Marital status : Single
Nationality : Vietnamese
Present address : 737/20 Lac Long Quan, Tan Binh dist
Mobile : **01678.820.916**
Email : duongminhluong92@gmail.com



EDUCATION

2007-2010: Hoang Le Kha Specialized High School, Tay Ninh
2010-2015: University of Medicine and Pharmacy in Ho Chi Minh city,
specialized pharmacist

WORKING EXPERIENCE

06/2015-04/2016: Working as Medical Representative in Novartis company
05/2016-Now: Working as Medical Representative in Pierre Fabre company

ACTIVITES:

Previously worked in departments at hospitals:

- ✓ Cho Ray: interventional cardiology, endocrinology, nephrology, oncology
- ✓ Oncology Hospital: department of internal medicine 1, internal medicine 4
- ✓ Xuyen A: internal cardiology, endocrinology, nephrology, neurology, emergency
- ✓ Thong Nhat: neurology, neurosurgery, nephrology, emergency, clinic, oncology
- ✓ Hoan My: neurology, obstetrics
- ✓ Phu San Me Kong: emergency, obstetrics

Performance in Pierre Fabre company:

- ✓ Performance sale in 2016 & 2017 is 101% & 107% respectively; Q1.2018 = 131%
- ✓ Knowledge products and diseases: $\geq 9/10$
- ✓ Coaching skill and territory management $> 3.5/5$

Performance in Novartis company:

- ✓ The average of sales in 3 quarters approximately 120%
- ✓ Knowledge products and diseases: $\geq 9/10$
- ✓ Coaching skill and territory management $> 3.8/5$

SKILLS

Field management

Good time management in dealing with deadlines

Team work with high responsibility and punctuality, discipline and flexible

Presentation and effective communication skill

Microsoft Office (Word, Excel, Power Point, Photoshop)

JOB OBJECTIVE

Become a professional marketing in 2020. To achieve that, I know I have to train my skills every day, but the first thing is to become a Medical Representative of excellence

PERSONALITY

Ability to work well in groups and individually, easy to adapt to the new environment

Hard-working and high pressure sustainability

Dynamic, humorous, enthusiastic, willing to learn and able to convince others

INTERESTS

Reading book, listening to music, traveling, singing