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*Opportunity is missed by most
people because it is dressed
in overalls and looks like work.*

SKILLS

Time management



Work under pressure



Microsoft Office



Teamwork



Presentation



Problem Solving



English



Communication



LE DOAN HOAN

CAREER GOAL

I have a desire to apply for a job or internship job to experience the things learned at school in real life as well as gain new knowledge. I am not afraid of failure so when I'm determined to do something I put my whole ability, responsibility and dedication to bring the most complete results. The development of the company, the satisfaction of customers and the improvement of myself are my top priority in my career. With all my energy and my up coming experience with the company, I hope to be a core employee of the company in 3 years. It is the motivation for me to become an expert in the field that I am pursuing and contribute to help the company reach new heights.

WORK EXPERIENCE

3/2018 – 6/2018 : Medical representative – Big Pharma Company

- Introduce products, providing product information and deliver product samples
- Improve patience, sales skills as well as the ability to work under pressure
- Ensure sales of the company always reach the target

2015 - 2016: Self – employee

- Sold cosmetics and accessories
- Learned how to promote my products and make them attractive to customers. The business alone helped me develop my independence and creativity. And in my one year of business has brought me 13 million interest

10/2016 - 12/2016: Collaborator – Vicare project

- Conduct survey and collect data of patients' satisfaction level about services, hygiene, cost, doctor, nurses and medical staff in hospitals and clinics in Ho Chi Minh City

10/2015: Salesperson – book fair of Nha Nam Bookstore

- Introduced and sold new books to customers
- I learned how to recommend good and interesting books for each type of customers so as to meet their psychological demands and then satisfy them. Sold 40 books in the 3 day bookfair

2014-2015: PB

- Mastered skills of drawing people's attention to the products such as shampoo and cake

2013-2014: Tutor

- Taught secondary and high school students
- Delivered well – prepared lessons to students
- Learned how to convey knowledge to my students in an easy-to-understand way Education.

EDUCATION

2013 – 2018: Medicine & Pharmacy University in Ho Chi Minh City – Faculty of Pharmacy

ACTIVITIES

1/2017-3/2017: Bootcamp 2017 – Medicine & Pharmacy University

- Member of Board of Organization
- Got the participation of over 1,000 people

Volunteer – Cong bang Y te Program

- Free medical examination and free drug supply to the poor in the West of Viet Nam

Volunteer – Green Summer 2015 – MER-COV propaganda matrix

- Spread knowledge of how to prevent MER-COV disease

Volunteer – Green Summer 2014 – Dak Nong Province Volunteer

Xuan Tinh Nguyen Program 2014 – Ben Tre Province

Volunteer – Lam Quang Pogoda 2014

- Organized events for over 100 soliatry elders every event