

PHUONG UNG-THANH

Career Objectives

- Achieve the sales targets in assigned territories;
- Build, maintain and grow the good relationship with customers;
- Develop opportunities new business with existing customers and potential customers;
- Become excellent medical representative and have opportunity to promote within 2 years.

Education

**FACULTY OF PHARMACY - UNIVERSITY OF MEDICINE AND
PHARMACY, HO CHI MINH CITY**

SEP 2013 - JULY 2018

Major: Pharmacy Administration

Current Job Level: Entry Level

TOEIC SCORE 740

2018

Work Experience

PHANO PHARMACY

APR 2018

Intern

Duties

- ✓ Interact directly with customers and give advices on how to use medicines;
- ✓ Conduct health checks: blood-pressure, sugar level;
- ✓ Understand clearly all types of medicines and arrange properly in the drug store.

Key learning points: communication skills, teamwork skills, pharmaceutical knowledge.

TUTOR/ PRIVATE HOUSE OF HIGH SCHOOL STUDENT

OCT 2016 - APR 2017

Duties

- ✓ Teach math, biology and chemistry for high school student;
- ✓ Make schedule for my student to get good result;
- ✓ Create practical lessons to make learning more effective.

Key learning points: time management skills, communication skills, patience.

PASSIO COFFEE

JUN 2015 - OCT 2015

Part-time service staff

Duties

- ✓ Communicate with customers and take order for drink and food;
- ✓ Actively look for ways to help customers and to make sure great satisfaction with orders;
- ✓ Be aware of customer's reactions and understand the reasons.

Key learning points: communication skills, service orientation, observation skills, problem-solving skills.

Activities

GREEN SUMMER VOLUNTEER

JULY 2015

- Sell many things to raise fund for activities;
- Help poor people in Tiengiang province.

TRADITIONAL CAMPING FESTIVAL OF PHARMACY FACULTY

MAR 2017


- Participate in a drum band;
- Be a member of the cheerleading team;
- Dance illustratively in the night concert.




About me


There are three adjectives to talk about myself which are friendly, enthusiastic and resolved.

I have skills to work with people by satisfying their expectation, negotiating and listening to them.

 Jan 21, 1995

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SKILLS

Computer skills

Communicate skills

Time management skills

Negotiation/ Persuasiveness

Flexibility/ Adaptability

INTERESTS

- Listening to modern music
- Reading books about improving skills
- Swimming