

Medical Representative

CONTACT INFORMATION

- ## January 27, 1995
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OBJECTIVE

- Becoming associated with a company where I can utilize my skills and gain further experience
- Contributing to the continued growth and success of the organization
- Becoming an excellent Medical Representative in the future.

SKILLS

Comunication

Presentation

Working under high pressure

Team work

Sales

EDUCATION

8/2013 - 6/2018

HA NOI UNIVERSITY OF PHARMACY

Major: Pharmaceutical Economic Degree classification: good

ACTIVITIES AND ACHIEVEMENTS

8/2016 - 6/2018

PHAMACEUTICAL ECONOMIC CLASS

Vice monitor

- Planning for the events of the class.
- Being as a team leader during practice trips (hospitals, companies)

Achievements and skills gained:

- Being confident and disciplined.
- Improving my management ability.

6/2017 - 12/2017

DAI BAC GROUP

Marketer

- Introducing medicines to the elderly customers at the cultural house in the inner city of Hanoi.
- Collecting the client response.

Achievements and skills gained:

- Sales of local pharmacies increased to 30%
- Be assessed positively by manager: active, extremely adaptable, hardworking

2015 - Present

Having Part-Time Job

Part-time Sales Staff

- Telesales representatives
- Sales Executive

Achievements and skills gained:

- Exceeding the assigned target
- Develop and improve my communication, teamwork, leadership, and presentation skills