



**VO VAN BINH**  
**30/11/1994**

## PHARMACIST

### Application for Medical Representative

Desire to work as a MedRep - a job can apply my skills and knowlegde. My targets are to become a good MedRep and contribute to the development of company.

## EDUCATION



Hanoi University of Pharmacy

GPA: 3.27/4.00

Graduated in 6/2017

## CHARACTERS

- ✱ Responsible
- ✱ Creatine
- ✱ Enthusiasm
- ✱ Listenable
- ✱ Independent
- ✱ Friendly

## LANGUAGE



Vietnamese



English

## CONTACT



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(+84)1652972486



District 8, HCM city



## SKILLS

Communication  
Negotiation  
Time management  
Presentation  
Learning  
Collaboration  
Working under pressure



## EXPERIENCES

(2/2018 - now)

**GPHARM Co.,Ltd**

**Marketing Staff**

for 5 portfolios "Thanh Đường An, Vị An Gpharm, Kim Sư, Minh Thần An, Hộ Mạch An".

- Creating contents base on customer insight
- Gaining customer insight through analyse market, gauge competitions, interview customer, attend an event or trade show,...
- Market analysis for 5 portfolios
- Training and manager PGs
- Client consultancy: 10 people/day, 35% of customers order during call/chat, 20% of customers order after call/chat



## ACTIVITIES

2017

Science research in DEPARTMENT OF ANALYTICAL CHEMISTRY AND TOXICOLOGY - HUP

2015

Admin fanpage "Hội sinh viên trường Đại học Dược Hà Nội"

Member of Diplomacy team of HSV

2014

Deputy Chief of Logistic of HSV

Manager of The School's Magazine "Duoc 24/7"

Liaison officer of The 12th Asean Health Minister Meeting