

Objective

Take advantages of sale/marketing skills, medical information and understanding of tender to become a professional MR (Medical Representative) then a MAS (Market Access Specialist) and bring more value to customers. From that, I will contribute to development of the company.



Education

VO TRUONG TOAN UNIVERSITY

2011 - 2016

Faculty of Pharmacy

GPA: 3.1/4 (Good)



Work Experience

DHA CORPORATION (MEDIC)

JULY 2017 - PRESENT

Market Access Executive

- Event management the coordination and implementation of internal, external events)
- Handle all stage of market access campaign

MERCK EXPORT GMBH

MAY 2017 - JULY 2017

Market Access and Pricing (MAP) Assistant (LEAVE DUE TO PARENTS'SICK)

- Event management the coordination and implementation of internal, external events)
- Supports the PM Marketing Team, MAP -Manager in the execution of the ROPU Operational Plan and in the administrative tasks of the department.

ZUELLIG PHARMA

SEPTEMBER 2016 - MAY

2017

Hospital Sales Consultant

Handle all the stages of the tender processes, contract (tender, direct purchase, price application). Good relationship with Pharmacy Department of Hospitals and staffs: Pediatric Hospital 2, Binh Tan Hospital, City Hospital, Trieu An Hospital... and some other private hospitals as well as clinics

- Introduce, consult products and answer customers' queries directly or via phone and email.
- Help supply goods in time through supporting paperworks, placing and monitoring orders, solving problems.
- Collect market information, customers' feedback, tender...



Certifications

- TOEIC Certificate with score 800/990

2016



References

- Ms. Nguyen Thi Bich Thanh (Field Force Manager- Zuellig Pharma): 0918329773
- Mr. Huynh Minh Nghia (Business Manager – DHA Corp): 0908007115



27th November, 1992



Female



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HCMC, Vietnam

INTERESTS

- Learn new things
- Music and travel

SKILLS

Co-operation

Communication and negotiation

English Speaking

Work under high-pressure

Fast learn