

TANG THI DIEM TRANG

MEDICAL REPRESENTATIVE

Objective

- In short-term: become an effective medical representative in professional and ambitious company.
- In long-term: contribute to the success of the company in the role of first-line manager in the next 3 years.



Education

UNIVERSITY OF MEDICAL AND PHARMACY - HO CHI MINH CITY

2011 - 2015

Major: Pharmacy

Award: Good Annual Scholarships



Work Experience

SANOFI AVENTIS VIETNAM

2015 - PRESENT

Medical Representative

- Account: Tam Duc hospital, FV hospital, An Sinh hospital
- Product: Aprovel, CoAprovel.
- Submit medical data for doctor and solve the problem, feedback from doctors
- Centrix report to District manager daily
- Checking product inventory in Pharmacy Faculty
- Organize the product workshop/seminar such as: Mini Symposium, hospital meeting
- Cooperating with contractor for supply Quota
- Supporting for colleague to manage our field
- Making business plan quarterly
- Forecast sales monthly
- Other tasks that may be assigned by head of department

Achievement

- 2016: High performance in Q1,Q3,Q4 (>100% target), Q2 (95% target)
- 2017: High performance in Q1,Q3,Q4 (>105% target), Q2 (97% target)
- 2017 grow 20% vs 2016



References

Tran Thi My Hien

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SKILLS

Hard-working

Teamwork

Communication

Presentation

Computer

English