

Nguyen Van Hung

MEDICAL REPRESENTATIVE



Contact information

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Gender Male
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Objective

- In 2019:
 - + Applying successfully to a suitable job base on personal ability as well as developing working skills.
 - + Bring benefits and develop the company.
 - + Accumulate experience and develop myself.
- In 2020: Move up to the job position.

Skills

Office (Word, Excel, Power Point, Photoshop)

Team work and personal work

Communication, presentation, listening skills

Education

HaNoi University Pharmacy
Major: Pharmaceutical Industry
GAP: 2.68/4
9/2014 - Present

Work experience

8/2018 - 1/2019

Internship at Merck Sharp & Dohme.

POSITION: Medical Representative Intern (Vaccine)

- **Task:**
 - Cover and develop Gia Lam & Ha Dong district.
 - Support event and marketing promotion activities.
- **Achievement:**
 - Sales growth and product expansion in the area.
 - Vaccine knowledge, Call, Territory Management

1/2018 - 5/2018

Internship at Germany Pharma

POSITION: OTC MEDICAL REPRESENTATIVE.

- **Task:**
 - Developed, maintained and expanded business with current/new customers.
 - Achieve sales & marketing activity targets.
- **Achievement:**
 - The best sales in a month: 30m VND.
 - Sales skills - customer relationship building.

8/2016 - Present

Successful Pharmacist Club

POSITION: Member of Sale Group.

- **Task:**
 - Setting up business plan.
 - Selling herbal health care products to the people.
 - Holding event.
- **Achievement:**
 - Teamwork skill and selling skill.
 - Successfully organized the exchange event with Duoc Hau Giang Pharma.