

# CURRICULUM VITAE

## PERSONAL DETAILS

Full name : **HOANG TRUONG SON**  
Gender : Male  
Date of birth : March 24<sup>th</sup>, 1993.  
Place of birth : Van Ha Town, Thieu Hoa District, Thanh Hoa Province  
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## POSITION APPLYING

- Sales Representative/ Medical Representative in Ha Noi

## CAREER OBJECTIVE

- To work in a friendly, dynamic, open environment and get opportunities for personal and professional development.
- Become an excellent Sales/ Medical Representative in the future.

## EDUCATION BACKGROUND

- 2011 – 2016: Study in Hanoi University of Pharmacy.

## SOCIAL ACTIVITIES

- ❖ 09/2012 – 06/2014: Youth Branch Committee of A2K66.
  - Positions: Deputy Secretary.
  - Tasks : Organizing studying and extracurricular activities.  
---- Skills: Team work, Analytical, Organizing, Confidence ----
  - To be awarded by Hanoi University of Pharmacy for working in Youth Branch.
- ❖ 10/2015 – 6/2016: Participate in the Pharmacy Marketing Club “**Dinh huong tiem nang CEO**”
  - Positions: Leader
  - Tasks: Organizing studying and extracurricular activities.  
---- Skills: Planning, Organizing, Leading, Controlling, Analytical----

- ❖ Volunteer at *“Tiep suc mua thi – 2012”, “Vo Nguyen Giap’s funeral”* and other several activities.

## WORKING EXPERIENCES

- ❖ 7/2016- 8/2017: Worked at **HYPHENS PHARMA PTE., LTD.**
  - Positions: Medical Representative
  - Tasks : Communicating with customers; Supporting the company to implement the marketing strategy, conference; Collecting the production information from market
  - Skills: Confidence, Persuasion, Selling, Team work ----
- ❖ 8/2017- Now: Work at **MITALAB CO., LTD**
  - Positions: Sale Representative for Medical Device
  - Tasks : Communicating with customers; Supporting the company to implement the marketing strategy, conference; Collecting the production information from market
  - Skills: Confidence, Persuasion, Selling, Team work ----

## OTHER SKILLS

- ❖ **PERSONAL SKILLS:**
  - Resolve problems: Flexibility - Able to adapt to new situations and challenges, embrace change and be open to new ideas.
  - Presentation: In seminar for team exercises, for own tasks.
  - Language: English Intermediate.
- ❖ **COMPUTING SKILLS:**
  - Office: Proficiency in using MS Word, MS Excel, MS PowerPoint.

## HOBBIES

- Reading books and news.
- Playing sport.
- Traveling.
- Taking part in social activities.

*--- Thank you for reading my Curriculum Vitae! ---*