

# CURRICULUM VITAE

## VU HOANG MINH TRANG

### *PERSONAL INFORMATION*

- Date of Birth : November 3<sup>rd</sup> 1993
- Address : 350/1/4E Huynh Tan Phat, District 7
- Mobile : 01275904410
- Email : [trangtrang\\_0311@yahoo.com](mailto:trangtrang_0311@yahoo.com)



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### *EDUCATION*

- 2011-2016: University of Medicine & Pharmacy, HCMC  
( Faculty: Pharmacist – GPA: 7,79)
- 2008-2011: Tran Dai Nghia High School for the gifted, HCMC  
( Major: Chemistry)

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### *QUALIFICATIONS*

- 2014: Informatics Certificate level A (MS Word, Excel, Powerpoint)
- 2016: TOEIC test ( Score: 950)
- 2017: “Change Management” & “Inspirational & Practical Presentation”  
Certificates of Dale Carnegie

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### *LANGUAGE SKILLS*

- English : Fluency (used to study TOEFL iBT at SEAMEO Center)
- German: Basic level

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### *WORK EXPERIENCE*

#### **2/2016 – 5/2016 Internship in Medical department**

Company Allergan Vietnam

Job Discription Translate training materials, leaflets, product information

**12/2016 – 2/2017 Tender Admin (3-month contract)**

Company           SERVIER Vietnam

Job Discription   Work closely with Distributors to prepare Hospital Tender documents.  
Communicate with HKAS, AM, FSM, NSM to get price confirmation.  
Constantly collect and update all regulatory and product information  
related to Hospital Tender requirements.

Transfer special orders from Sales Team to Distributor.

**4/2017 – present Medical Representative**

Company           BAYER Vietnam

Territory          Cho Ray, Thong Nhat, FV, Binh Dan, Can Tho Oncology Hospital

Product           Oncology products (Nexavar, Stivarga)

Job Discription   Approaching and building relationship with KOLs and customers  
Introduce and promote products in territories  
Provide and update product's information to doctors /hospitals  
Collect and classify doctors/hospitals' information based on RSM's  
guidelines and requirements

Support team in organizing events, seminars, conferences...

Accomplishment   Achieve 105% of sales target in Q3.2017

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***VOLUNTEER EXPERIENCE***

- 2013: Volunteer at University Medical Center HCMC
- Role: Instruct patients how to fill in the information sheet and the shortest way to their clinic.

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***PERSONAL PROFILE***

- Sociable, enthusiastic, ambitious and willing to study.
- Interested in social activities: voluntary work, outdoor sports such as jogging, badminton.
- Work under pressure, make schedule before working, have high teamwork spirit.