



## PHAM THI THU HANG

Medical representative

- October 6, 1995
- Female
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- <https://www.facebook.com/hangpham0610>

## OBJECTIVE

Apply the sales skills , improve market knowledge to become a professional salesperson, hard working brings good outcomes for the company.

## SKILLS

Team Work



Communication



English



## INTERESTS

- Photography
- Dance



## EDUCATION

HA NOI UNIVERSITY OF PHARMACY

AUGUST 2013 - JUNE 2018

Major: Clinical Pharmacy

5th year student

UNIVERSITY OF TOYAMA

21/02/2018 - 28/02/2018

Exchange in Science

A week experienced for learning at university of Toyama in Japan.  
Discover Japanese culture.



## WORK EXPERIENCE

MINH AN COMPANY

8/1/2018 - 22/1/2018

PG

- Work experience & achievement:
  - Get highest turnover in first day.
  - Explain strong points of product which suitable with each customers.
  - Used communication skills to sale product.

NAM DUOC COMPANY

03/2017 - 10/2017

Collaborator

- Work Experience:
  - Organizing the health program for the elderly, talk about the disease in the elderly
  - How to talk and exploit the information about the needs of the elder.
  - Skills in advisory product and persuasion.



## ACTIVITIES

PHARMACY ECONOMIC CLUB

10/2015 - 01/2018

Treasurer

- Teamwork skill through events organized by the club.
- Participating part-time jobs from pharmaceutical companies which require communication skills such as persuasion, listening skills ...



## CERTIFICATIONS

Certificate of achievement the course of **Japan-Asia Youth Exchange program ( SAKURA Exchange Program in Science)**

FEBRUARY 28, 2018



## REFERENCES

Dang Thi Thanh Huyen - Leader of Pharmacy Economic club  
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