



HA THI VIET TRINH

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Objective

- In the next 2 years: Taking advantages of sale skills, experience and understanding of types market to become a Senior Medical Representative
 - In the next 5 years: Working in Marketing environment as a Product Manager Building the faith with leader, colleagues and customer.
- From that, I will contribute to development of your Company

Education

9/2012 - 1/2013 University of Economics HCMC
2013 - 2018 Faculty of Pharmacy, University of Medicine and Pharmacy HCMC
Major: Medical Management and Provision

Work Experience

9/2017 - 8/2018 **Trainee Sale** at MSD Vietnam (group vaccine)
• Working as a Junior Medial Representative within **11 months**:
+ Manage 3 typical areas for group vaccine: **Tu Du Hospital, Preventive Health Center District 6, Center for Reproductive Health Care**
+ Understanding and analyzing the areas to make suitable Marketing strategies to gain access to patients and doctors
• Learning practical skills from Product Manager
• Extracurricular activities: Holding Talks Vx (like TED) project, Holding Gala dinner Cycle Meeting in January 2018 (working as an MC besides)

2014 - 2017 **Head of Media** at Skills Club in Faculty of Pharmacy
• Experience: Leading a 5 - member team, making plan, having idea and managing fanpage.
• Achievements:
+ Show **Amazing Race in Faculty of Pharmacy 2016** attracted over 400 students
+ **Talkshow STAP** attracted nearly 100 students each day

3/2017 **Supporting PR** Camping in Faculty of Pharmacy 2017

9 - 11/2016 **Host** at Talkshow STAP

3/2016 Working as an **MC** on Cheerleading Contest 2016

5 - 7/2014 **Secretary** in Nam Du Island, Kien Giang Province in Campaign Volunteer "Green Summer 2014"

Skills

Presentation	● ● ● ● ●	Inspiration giving	● ● ● ● ●
Communication	● ● ● ● ●	Planning	● ● ● ● ●
Creative thinking	● ● ● ● ●	Teamwork	● ● ● ● ●
Analytical thinking	● ● ● ● ●	Microsoft Office	● ● ● ● ●