



DO THI HONG HANH

Medical Representative

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Address: Tan Bien ward, Bien Hoa city, Dong Nai Province.

EDUCATION AND CERTIFICATION:

- Dong Nai medical College.
- College degree, Pharmacist (GPA: 7,42).

IT SKILLS:

- Certificate of Microsoft Word, Excel, Power Point.

PROFESSIONAL DEVELOPMENTS:

- Presentation Skills.
- Team – work spirit.
- Social skills. Negotiation skills.
- Dynamic youth enthusiasm, willingness to learn new things, even under significant pressure, possesses a strong ability to perform effectively.
- Fluently in English

CAREER OBJECTIVE:

It's never too late to enthusiastic founds it own way. I am currently looking for a new and challenging in **Medical representative** which three main goals I need achieve:

1. To achieve financial freedom.
2. My personality fits the job.
3. Do my best to enlarge my professional network for career, my life.

EXPERIENCE:

1. LOHA company (the company produces and distributes nutritional powder milk)

- Salesclerk, part time job (7/2017 - 3/2018)

I gained:

- Introduce and sell products to customers and get comission per each product.
- Running a promotion program to sell more products.
- Communication skill, sale skill. Be friendly and know how to use soft skills to connect with partners in team.

2. Dong Nai General hospital (internship)

I gained:

- Learning the uses of medicine on shelves and activities of hospital pharmacy.
- Consult to the patients about their prescription.
- Take medicine and introduce uses prescription.

3.Extracurricular activities:

When I was a student, I was a monitor for three years. I organized and managed class activities such as cultural program and sport,.etc. Specially, I took part in volunteer on program:“Free give out medicine to the poor”.

I gained:

- Being able to interact well, explain the ideas clearly and make presentations good, dynamic and proactive.
- **Team work:**

+ Quickly adapting to different personalities, environments and circumstances.

+ Participated in many groups work in classes and extra activities from school.

HOBBIES

Reading: self-help, medical journal, novel.

Sport : badminton