Nguyen Thanh Quan

MEDICAL REPRESENTATIVE

Objective

- Next 6 month: Working hard, learning hard and using my available skills to achieve personal and organizational target.
- Next 3 year: Becoming an Expert in Sales



Education -

LAC HONG UNIVERSITY 2013 - 2018

Major: Pharmacy

GPA: 7.42/10



Certifications -

TOEIC Certificate B

Computer: B Level

Soft skills diploma

2014



Activities -

PERFORMING SCIENTIFIC RESEARCH AT UNIVERSITY MEDICAL CENTER

JAN 2018 - MAY 2018

Researcher

- Learning skills:
- + Disciplining myself, adapting myself to new environment
- Be appreciated for
- + Working team
- + Building relationship with doctors and patients

PRACTICING AT SON MINH PHARMACY IN BIEN HOA CITY

MAY 2017 - JULY 2017

Internships

Achievements and skills gained:

- Lerning interpersonal skills, drug counseling, persuading the customers.

PARTICIPATING THE LOCAL SUMMER CAMPING

2015 - 2018

Managing 15 - 20 members

Be appreciated for:

- Being dynamic, enthusiastic, hardworking
- Being good at communicating, leading team and solving problems



Work Experience —

PRACTICING AT DAN HUY PHARMACY IN DISTRICT 7, HCMC

JAN 2018 - MAY 2018

Part time jobs (selling good and seting sale plan for pharmacy)

Achievements and skills gained:

- Improving interpersonal skills, creative skill, drug counseling, persuading the customers.
- Observing and learning about catching customers (patients and pharmacy ownes) favor well.

NHUNG NGUOI BAN RESTAURANT

2014 - 2015

Waiter leader

Be appreciated for

- Seizing customer's psychology
- Having good English Communication Skill and Presentation Skill
- Being good at leading team



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SKILLS -

Office

Team work and independent work

Bargaining and negotiating

Presentation

Logical thinking and creative

Communicating and persuading

Leader

INTERESTS

- Soccer
- Music
- Singing
- Reading