



# Tran Thi Lan Nhi

Apply for:  
Product specialist



January 5, 1995



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Nhu Thanh district, Thanh Hoa province

## CAREER OBJECTIVE

- Becoming an excellent employee after 2 months.
- Exceeding marketing targets and bringing benefits to the company.

## EDUCATION

2013 – 2018

### Hanoi University of Pharmacy

- Major : Clinical pharmacy
- GPA : 3.24/4
- Degree classification : Very Good

## SKILL

Sales



Team work



Communication



Presentation



MS office



## VALUES

- Open- minded, friendly, hard-working, proactive.
- Sensible, meticulous, highly responsible.
- Capable of working under pressure.

## INTERESTS

Traveling



Working out



Listening to music



## WORK EXPERIENCES

09/2017 – 11/2017

### *Vietnam national Children's Hospital*

Collaborator for Antibiotics Management program.

- *Main responsibilities*
  - Collecting and analysing data on antibiotics use.
  - Examining local antibiotic resistance pattern.
- *Achievements and skills gained:*
  - Improving office skills: Excel, Word, Power Point.
  - Acquiring knowledge on prescribing pattern and clinical guidelines.

2016 – 05/2018

### *Department of Microbiology and Biology*

Graduate thesis on Antibiotics Production

- *Main responsibilities:*
  - Producing antibiotics from *Streptomyces microflavus* through fermentation.
  - Determining antibiotics structures using UV, IR, NMR, MS methods.
- *Recognition and Gains:*
  - Research skills, time management skills.
  - Practicing carefully, focus.

2015; 03 – 06/2018

### *Huu Nghi Pharmacy and Thang Sinh Pharmacy*

Internship course

- *Main responsibilities*
  - Counselling medication use for patients
  - Conducting 100 transactions each day
- *Skill development:*
  - Favorably assessed by the pharmacy' pharmacists: energetic, dynamic, extremely adaptable.
  - Acquiring knowledge on community disease patterns, counselling skills

08/2015 – Now

### *Personal tutor*

For 8 pupils

- *Main responsibilities:*
  - Preparing teaching materials and customizing teaching methods to suit each student's needs
- *Achievements and skills gained:*
  - 85% pupil attaining excellent grades after 1 - 3 months.
  - Enhancing tutorial and presentation skills.
  - Practicing endure, logical thinking.