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EDUCATION

9/2012 - 7/2017 **Can Tho University of Medicine and Pharmacy**
Major: Bachelor of Medicine.
IELTS: 6.0 (Practice test).

WORK EXPERIENCE

9/2017 - Now **Mega Wecare**
Med Rep at Cho Ray Hospital

- Get always target and growth sales market up in 2017, 2018.
- Build up and maintain good relationship with KOLs of hospital, Insurance of Health Teams at Hospital.
- Contribute to Tender Team for update information and procedure on time.
- Support the company to implement the marketing strategy, conference.
- Follow-up the sales target, revenue of each territory, follow-up the remaining stock and make decision.
- Analyze sales potential in the area, using available market information and provide analysis as input to sales management and marketing in the overall target-setting process.
- Conduct analysis of market/competitors to identify territory business opportunities.
- Collect the production information from market as well as doctor's comments on products to report periodically or timely to regional manager

ACTIVITIES

2012 - 2014 **Pharmaceutical Class A**
Unionin class A Leader of the medical student.

- Organize big game: "Hanh Trinh Tren Dat Phu Sa", travel course "Ve Nguon".
- Control games for class.

27/4/2014 - 4/5/2014

Hanh Trinh Xanh Can Tho

Leader Cook team and Health team.

- Make members list, food list.
- Teach about how to use drug.

CERTIFICATIONS

2017	"Application of information technology advanced level"- Can Tho University.
2016	The "Master of Ceremony"- course 2/CADS.

PROJECTS

Cho Ray Hospital

(9/2017 - 5/2018)

Customer	doctors, pharmacy: Trong Tri, Binh Minh, Huu Hen, Pharmacy: Tuyet Minh, Loan.
Description	Med Rep
Team size	work at : Endocrinology, Intervention Cardiology, Cardiology.
My position	Med Rep
My responsibilities	<ul style="list-style-type: none">- Get always target and growth sales market up in 2017, 2018.- To make relationship with doctor, pharmacy- To stock drugs, clear other drugs- To list drugs to Cho Ray's drugstore.- To open new glosbes
Technologies used	Ipaid, brochure.