

## OBJECTIVES

### SHORT TERM

- Learn and develop communication and persuasion skills to achieve targets within the shortest time possible.
- To secure a challenging position in the organization where, I will learn and improve my skills and knowledge to achieve the goals of the company with continuous self-development..

### LONG TERM

- Become an excellent pharmacist and attain Managerial position after 5 years.



## ACADEMIC ACHIEVEMENTS

### CAN THO UNIVERSITY OF MEDICINE AND PHARMACY

SEPTEMBER 2013 -  
JULY 2018

Major: PHARMACOLOGY

Average Score: 3,22 / 4 (Good)



## WORK EXPERIENCE

### SALE CLOTHING ONLINE

8/2014 - 3/2015

Self-employed

- Online sale through Facebook page.
- Average sale of more than 50 products/month.
- Results:
  - + Time management skill
  - + Expand relationships.
  - + Communication skills, consult and persuade customers.
  - + Self-developed marketing strategy to promote products

### CAN THO CENTRAL GENERAL HOSPITAL.

(6/2017)

Internship

- Team leader: Contact the facilitator and arrange work to other team members.
- Understand the responsibilities and function of clinical pharmacist.
- Know how to arrange and manage medicines as well as the process of dispensing medicines in hospitals.

### PRACTICING PHARMACY SKILLS AND PHARMACEUTICAL MARKETING SKILLS

(6/2017)

#### Pharma Marketing Seminar

- Teamwork activities come up with ideas regarding products, advertisements and product launching strategies including packaging design, brochure, clip art, customer events.
- Researching and analyzing, estimating and planning the budget to identify the market and customer segment, competition strategies.



DOB: 11/12/1995



Female



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## SKILL

Communication

Ability to work independently and  
work in team

High adaptability to changes and  
ability to work under pressure

Responsible, flexible, eager to learn

Creative, self-oriented

**Practicing Communication skills, Sales skills:**

- Improvising situations in products introduction and customer negotiation.
- Improvising situations during selling products to harsh customers, suspicious customers, product replacement, etc.



**ACHIEVEMENTS**

**Excellent Academic Record (2013 – 2018)**

**HONORED ON  
UNIVERSITY'S  
GOLDEN PLATE**

**Annual Scholarship in my university**



**CERTIFICATES**

**TOEIC 555**

**2016**



**EXTRACURRICULAR**

**GAME "YOUTH ARENA" - SCHOOL LEVEL**

**(3/2014)**

Organizer

- Think about ideas and organize great games for all students to participate.
- Plan and prepare together with the team how to attract students to join.

**MOON FESTIVAL NIGHT**

**(10/2017)**

Organizer

- Participate in "Huge Family" to raise money for students in Hoa An 2 Primary School, Hau Giang.
- Organize Art performances and games on the Moon Day with students.
- Make mooncakes and give presents to children

**"THE GREETING OF FRESHMEN 2015- 2016", FACULTY OF  
PHARMACY**

**(10/2015)**

Volunteer

- Manage and organize games for new comers.
- Decorate and arrange the Pharmacy Booth.