



# Bui Thi Hanh Hien

medical representation

1000/1 VoVan Kiet street, Ward 6,  
District 5, HCMC

buithihanhvien@gmail.com

0169 922 6322

## OBJECTIVE

Being a competent, self-motivated and professional employee is my career target. With my passion for sales, I am focused on building a successful career in sale and marketing for pharmaceutical products. I am a hunger to reach new heights, to contribute my effort and my skills to achieve personal as well as organizational goals.

## WORK EXPERIENCE

### WAN KING INTERNATIONAL LIMITED (VIET NAM)

SEP 2017 - PRESENT

### PRODUCT SPECIALIST

Recognition and Gains:

- Organized and presented seminars in hospitals and distributor companies, such as Tam Duc, Cho Ray, Quang Duong.
- Established, develop and maintain the business relationship with customers (distributors, KOLs, doctors).
- Prepared and applied necessary documents of Product such as import license,...
- Advise and handle customer issues.
- Training staff and got training in Shanghai

### INTERNSHIP

JAN 2017 - SEP 2017

### AT SKV PLUS DRUG STORE, BINH DAN HOSPITAL, NATIONAL DAY PHARMACEUTICAL JSC COMPANY.

### PART-TIME JOBS

2013 - 2016

### A TUTOR, PG, ONLINE SALE

Skills gained:

- Communication and solving problems skills
- Observe, learn and catch customers' taste well.
- Time management

### EXTRACURRICULAR ACTIVITIES

2012 - 2016

BE AN ACTIVE MEMBER OF THE SOCIAL CLUB, PARTICIPATED IN MANY VOLUNTEER PROJECT/CAMPAIGN AND OTHER ACTIVITIES AS WELL. LIKE GREEN SUMMER CAMPAIGN,...

## EDUCATION

### BACHELOR OF PHARMACY

2012 - 2017

### UNIVERSITY OF MEDICINE AND PHARMACY AT HCMC

Major: Drug management and supply

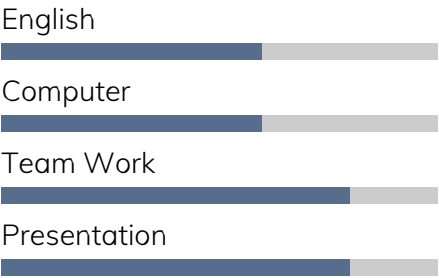
## CERTIFICATIONS

2018

Certificate of classification of medical equipment issued by College of

2017

## SKILLS



## ADDITIONAL INFORMATION

- Hobbies: Traveling and Reading
- Charactersistic: Outgoing, reliable, flexible persion and be able work under pressure.
- References: Mr Trịnh Văn Đua -Sales Manager of Wan King Int, Ltd,. (Viet Nam)- mobile phone: 0979 366 898