

PHUONG NGUYEN

MEDICAL REPRESENTATIVE





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I want to become a top seller within two years, then become a product specialist a year later, heading toward position in management.



WORK EXPERIENCE

Sales // July 2017 – December 2017 Blue Star food corporation

Hue, Vietnam

Worked in Baskin Robbins ice cream in various position as sales and custom service

Medical Representative // August 2018 - present Nutramed - Canada Ho Chi Minh City, Vietnam

- Approach HCPs in hospital, introducing company's products to doctors
- Inform doctors about potential and benefit for patients In order to doctors understand clearly and deeply about product information and decide to use it
- Communicate on a Regularly basis with doctors, addressing any concern or question they have
- Preparing report for regional manager from data collected from doctors and sales figure



EDUCATION

MAI THUC LOAN HIGH SCHOOL // 2010 – 2013 Ha Tinh province , Vietnam

Hue University of Medicine and Pharmacy // 2013 - 2018 Degree in Pharmacy Hue, Vietnam



STRENGTHS

- Easily communicate with people
- Able to work under high pressure and Like to work in a dynamic and professional environment
- Hardworking, patient & self motivated, work well as a team player or group settings



SKILLS

- Presentations and analytical thinking
- Advanced reading, writing and speaking in english
- Problem solving skills and time management
- Knowledge of Excel, powerpoint and word



INTEREST / HOBBIES

• Reading book, traveling and learning about other culture



REFERENCES

Ms. Nguyen Ho Thuy Linh – manager of the ice cream shop - Hue, vietnam

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