

PHÙNG HÀ THỊ THU BA

HOSPITAL REPRESENTATIVE

Human Resources Department
ABBOTT COMPANY IN VIETNAM
2 Ngo Duc Ke, Ben Nghe Ward, District 1, Ho Chi Minh City

January 11, 2018

Apply to: Hospital Representative position

Dear Mr./ Ms. ,

I have recently seen a recruitment announcement for the position of Hospital Representative in Ho Chi Minh city from your company. I feel that this position is particularly suitable with my qualifications and abilities.

My major is Pharmacy and I possess a significant amount of knowledge about pharmaceuticals. In addition, fortunately, after completing my course at the university, I had the opportunity to work as a Medical Representative ETC at Hyphens Pharma Company in hospitals such as: University Medical Center of Ho Chi Minh City, FV Hospital, Hung Vuong Hospital... Currently, I am a Hospital Representative of Milk team of Pacific Healthcare company.

You will find me to be a positive, sociable, hard-working and potential person who is keen to learn and contribute to the success of your company. Furthermore, by possessing positive learning ability and spirit as well as good soft skills, I have great confidence to have positive results in my career and I hope to become official staff of your company in the near future. Please consider the enclosed resume to know more about my professionalism, background and skills.

I look forward to having an opportunity of illustrating more about myself and how I can be an extremely potential candidate of your reputable company.

Yours sincerely,

Phung Ha Thi Thu Ba



606/138 3 Thang 2 Street,
Ward 14, District 10, Ho Chi
Minh City

phungba94@gmail.com

016 5859 6292

PHÙNG HÀ THỊ THU BA

HOSPITAL REPRESENTATIVE

Objective

Become a good Hospital Representative

Education

**PHARMACY FACULTY, UNIVERSITY OF MEDICINE AND
PHARMACY HO CHI MINH CITY**

2012 - 2017

Duoc 2012

GPA: 7.00/10.00

Work Experience

PACIFIC HEALTHCARE (THAILAND) CO., LTD.

15/11/2017 - CURRENTLY

Hospital Representative ETC (Hospitals: University Medical Center of Ho Chi Minh City, City children's hospital, Nutrition Center of HCM City): Goat milk products

Achievements and skills gained:

- How to find out information of an area: needs, wants, competitors...
- Plan and manage time
- Communication: approach target customers; steps to complete 1 call...
- Teamwork

HYPHENS PHARMA PTE. LTD

10/8/2017 - 27/9/2017

Medical Representative ETC (Hospitals: University Medical Center of Ho Chi Minh City, FV Hospital, Hung Vuong Hospital...)

Achievements and skills gained:

- Customer care activities: conducting group programs to invite doctors, pharmacists, nurses; meet customer...
- How to manage the status of the product: inventory data, how to promote sales at the hospital
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Activities

MEMBER OF PHARMACY INTERNATIONAL RELATIONSHIP CLUB

2014 - 2016

Leader of Logistics group

- Suggest plans for welcoming exchange students
- Make sure all activities of team and team members' work effective.
- Be responsible for the efficiency of group.

**MEMBER OF ORGANIZING COMMITTEE "26/3 TRADITIONAL
CAMPING FESTIVAL OF PHARMACY FACULTY"**

2015 - 2016

Member of media group

MEMBER OF GREEN SUMMER CAMPAIGN

2014 - 2015

Member of media group



August 20, 1994

Female

01658596292

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Address: 606/138 3 Thang 2 Street, Ward 14, District 10, Ho Chi Minh City

<https://www.facebook.com/bathu.phung>

SKILLS

Office

English

Logical thinking and creative

Public Speaking

INTERESTS

- Music
- Travel, participating in social activities, group activities
- Reading books