



Bui Thi Hanh Hien

Medical Representative

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8 HCMC

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039 922 6322

OBJECTIVE

Being a competent, self-motivated and professional employee is my career target. With my passion for sales, I am focused on building a successful career in sale and marketing for pharmaceutical products. I am a hunger to reach new heights, to contribute my effort and my skills to achieve personal as well as organizational goals.

WORK EXPERIENCE

WAN KING INTERNATIONAL LIMITED (VIET NAM)

SEP 2017 - PRESENT

PRODUCT SPECIALIST

-Product ASPECT PLUS ST2 (ST2-biomarker for prognosis and management HF)

Recognition and Gains:

- Reading English studies, papers preparing slides for presentations.
- Organized and presented seminars in hospitals and distributor companies, such as Tam Duc, Cho Ray, Bach Mai, 7A, Hue central,...
- Established, develop and maintain the business relationship with customers (distributors, KOLs, doctors).
- Prepared and applied necessary documents of Products such as import license,...
- Advise and handle customer issues.
- Training staffs and having the journal club with foreigner professionals.

INTERNSHIP

JAN 2017 - SEP 2017

AT SKV PLUS DRUG STORE, BINH DAN HOSPITAL, NATIONAL DAY PHARMACEUTICAL JSC COMPANY.

PART-TIME JOBS

2013 - 2016

BEING TUTOR, , ONLINE SALE

Skills gained:

- Communication and solving problems skills
- Observe, learn and catch customers' taste well.
- Time management

EXTRACURRICULAR ACTIVITIES

2012 - 2016

BE AN ACTIVE MEMBER OF THE SOCIAL CLUB, PARTICIPATED IN MANY VOLUNTEER PROJECT/CAMPAIGN AND OTHER ACTIVITIES AS WELL. LIKE GREEN SUMMER CAMPAIGN,...

EDUCATION

BACHELOR OF PHARMACY

2012 - 2017

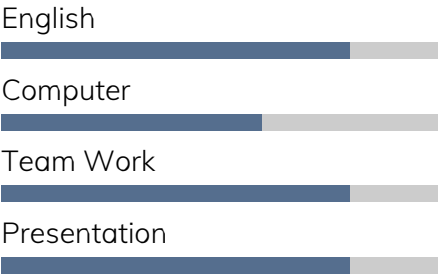
UNIVERSITY OF MEDICINE AND PHARMACY AT HCMC

Major: pharmacy

CERTIFICATIONS

2018	TOEIC 795
	(+ advanced english in speaking, listening, reading and writing)
2018	Certificate of classification of medical equipment issued by College of Technology and Medical Equipment at Ha Noi of Ministry of Health
2017	Certificate of Application of Basic Information Technology of Ministry of Education

SKILLS



ADDITIONAL INFORMATION

- Hobbies: Traveling and Reading
- Charactersistic: Outgoing, reliable, flexible persion and be able work under pressure.
- References: Mr Edward Kao -Sales Manager of Wan King Int, Ltd,. (Viet Nam)- mobile phone: 0938 562 618
- References: Ms Châu-Chief of HR of Wan King Int, Ltd,. (Viet Nam)- mobile phone: 0909 393 553