



## TRAN VAN DUY THAI

*Future Leader Program 2019 -  
GlaxoSmithKline Vietnam*

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Can Tho, Vietnam



## EDUCATION

### CAN THO UNIVERSITY OF MEDICINE AND PHARMACY

Major: Pharmacy

GPA: 3.34/4

SEP 2013 - JUL 2018



## WORK EXPERIENCE

### ASTRAZENECA VIETNAM

JUL 2018 - PRESENT

MEDICAL COMMUNICATION SPECIALIST - respiratory team in Ho chi minh city

Main responsibilities:

- Territories management (meets or even exceeds the assigned budget (IMS & selling expense))
- Customer data base updating
- Sales analysis, business planning, call planning (pre call & post call), investment proposal monthly
- Business report , competitor profile updating , support Area manager in tender, product listing in hospital formulary activities
- Implement the rainbow life spirit in the field
- Proactive seeking support from team leaders and others
- Support other colleagues in my team for organising meetings in other territories.



## ACTIVITIES

### ASIA-PACIFIC ECONOMIC COOPERATION (APEC)

SEP 2017

VOLUNTEER

Main responsibilities:

- Pick the delegates up from airport to hotels and vice versa
- Help coordinate with organizers to arrange cars for delegates
- Help the delegates check in the hotels
- Join some meetings at this program related to economic

Achievements and skills gained:

- Teamwork and time-management
- Improve English speaking skill.

### COACH FOR COLLEGE

JUL 2017 - AUG 2017

VOLUNTEER

Main responsibilities:

- In charge of Biology and Life skills classes to teach poor children in Hau Giang province
- Soccer coach
- Support and translate for American Coaches as a team

Achievements and skills gained:

- Communication skill both in English and Vietnamese
- Teamwork and time-management

### TINY CORNER ENGLISH SPEAKING CLUB

JULY 2017 - AUGUST  
2017

VOLUNTEER

Main responsibilities:

- Help the beginners who want to practice speaking English by becoming their partners
- Create a comfortable environment for the foreigners to chill out by talking with club's members as well as volunteers

Achievements and skills gained:

- Improve English Speaking skill.

- Learn how to organize a small show

### **PHARMACY YOUTH UNION EXECUTIVE COMMITTEE**

**APR 2014 - AUG 2016**

member

Main responsibilities:

- Management
- Plan extra-curricular activities for Pharmacy students

Achievements and skills gained:

- Communication skill and Leadership
- Learn how to organize social events
- Carry out successful big games in my school



### **PROFESSIONAL QUALIFICATION**

IELTS Certificate with band 6.0

**NOV 2017**