



TRƯƠNG THỊ TRANG

Medical Representative Ha Noi

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 Female
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CAREER OBJECTIVE

Help many patients get products that value the products meet the patients' requirements. So passionate and love this job.

1. Short term goal :

To be better employer, prestigious job in 2-3 year

2. Long term goal :

Apply the experience and knowledge of the pharmaceutical industry brings many benefits for the company and customers.

To be an expert at my position and to be a product specialist in 5 years.

SKILLS

Communication

TeleSales

Job group

Flexible

Microsoft, Word, Excel

English



EDUCATION

HA NOI UNIVERSITY OF PHARMACY

Major : Pharmacy

Degree classification : Good, Mode of study : Full- time
The Grade Point Average : 2.7/4

06/2016



WORK EXPERIENCE

CONSULTANT PHARMACIST

CVI pharma company.

8/2018- 4/2019

-Telephone sales ranked second in the Decumar brand.

-Know the company's products, consult the company's products through telephone, page for patients.

-Counseling & Telesales skills.

CONSULTANT PHARMACIST

Fobic Company Limited.

11/2016- 06/2018

-Telephone sales reached 70 million and KPI sold at pharmacies.

- Support Marketing program to give handbook, contact Doctor. Duong Vinh Linh - Deputy Director of Hue Central Hospital of Tuberculosis Hospital to contact the company to send a large handbook introducing patients to the Hen Club.

-Join the learning key counseling và customer service skills of Tran Thi Minh Hai teacher.

-Skills in counseling, use of drugs and functional foods .

-Counseling & Telesale skills.

Hardworking, under pressure, dynamic and responsible.

TRAINEE AT HATAPHAR PHARMACEUTICAL COMPANY

Trainee

3/08/2015 - 25/08/2015

Observed learning experience and work skills

TUTOR

Tutor of chemistry

9/2011 - 1/2016



FUTURE

Stable wages, stick with work, dedication to the development of the company.

Having opportunity of promotion.



KNOWLEDGE

Sociable knowledge.

Pharmaceutical knowledge.

Self experience during work.