

# DINH VAN QUY

Medical Representative

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## PROFILE

I am a Pharmacist. "The life so short, the craft so long to learn" – Hippocrates.

Enthusiastic, responsible, able to work under high pressure and intensity, adapt quickly with new circumstances.

Effective communication & networking skills specialize in making relationship with people and organizations.

Skillful Event celebrating skills: making ideas, plans and running for team buildings, outdoor games, camping trips.

## EDUCATION

2011 - 2016

**VO TRUONG TOAN UNIVERSITY OF PHARMACY AND MEDICINE**

Bachelor of Pharmacy (GPA: 7.63)

2008 - 2011

**QUOC HOC QUY NHON**

High School

## EXPERIENCE

2017 - 2018

**DKSH VIETNAM – Hospital Key Account Representative**

*May 2017- June 2018*

- Take care of hospitals in charge: Dai Hoc Y Duoc, Hung Vuong, Phap Viet, Tim Tam Duc, Truyen Mau Huyet Hoc.
- Take care of key customers: Chief pharmacist, Finance, Director of Hospital.
- Mastering the process of pharmaceutical and medical devices tender management in hospital.
- Following up to sales process and solving the problems so that can achieve personal target.
- Searching potential customer, consulting customer care and making contract with present customers of the company, coordinating with many principles in bringing the best services for customer.

## PROFICIENCY AND SKILLS

MICROSOFT OFFICE



ENGLISH



BRANDING



SELF MANAGEMENT



## HOBBIES



Soccer



Cooking



Coding, Video Games



Backpacking Tourism