

# PHẠM THỊ HỒNG HẠNH

MEDICAL REPRESENTATIVE

## Objective

- To get a chance to work and learn new things in a professional environment.
- Become team leader in field Professional Sales Representative.
- To develop more skills such as teamwork, solve problem, presentation...
- To experience more in communicating with the customers in order to get more understanding of their psychology.
- To improve my English and informatics skills.

## Education

### NGUYEN TAT THANH UNIVERSITY

SEP 2012 - JAN 2016

Major: Pharmacist

Diploma in Pharmacy

## Work Experience

### MEDBOLIDE PHARMA, JSC

MARCH 2016 - PRESENT

Medical Representative

- Used to work as a medical representative and was successful in representing the company's products to many hospitals such as 115 People hospital, Trung Vuong hospital, 7A hospital...
- Built good relationships with a lot of doctors in many hospitals, especially Orthopedic Surgery, Urology and Andrology, Neurosurgery,...
- Best seller in Medical representative Hospital HCMC in 2017.
- Bidding big contracts from big hospital in Ho Chi Minh City.
- Responsible for training sale skills both old and new members in Business Department.

### MEDISOL CO,LTD

SEP 2015 - FEB 2016

Medical Representative

- Sale medical equipment in hospital such as Cho Ray hospital, Sai Gon International hospital, Uncology hospital,...

### MINH ĐỨC 5 PHARMACY - A MEMBER OF FARMACIA JSC

SEP 2014 - SEP 2015

Medicine Salewomen

## Certifications

- Experienced Professional Sales in PACE Institute of Management
- Good interpersonal, communication and presentation skills.
- Strong problem-solving skills.
- Tasks accomplishment with quality and in a timely manner.

## References

BUI MINH THANH  
Director of Medbolide Pharma, JSC.  
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NGUYEN ANH CUONG  
Director of Farmacia, JSC.  
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- Female
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## SKILLS

Office

Logical thinking and creative

Public Speaking

## INTERESTS

- Read book, newspaper
- Listen to music
- Running