



Bui Thi Sen

- ## February 8, 1990
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- ♥ Hochiminh, Vietnam

- Female
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OBJECTIVE

Try my best to complete the jobs, and complete the target follow orientation of company. Use maximize the knowledge and experience already in the job. Learn and save experience to facilitate for my career.

EDUCATION

MAJOR: PHARMACIST Sep 2013 - Dec 2017

MAJOR: BIOTECHNOLOGY Sep 2008 - Sep 2012

HO CHI MINH UNIVERSITY OF MEDICINE AND PHARMACY

VAN LANG UNIVERSITY

WORK EXPERIENCE

DEMAND PLANNING May 2015- Mar 2018

KIDO FROZEN FOODS

- Analysis data of sales, market demand quarterly, monthly, weekly.
- Sales forecast according to the market situation
- Make plan orders monthly for distributors
- Set up plan orders for the factory.
- Follow inventory at warehouses and transfer goods between warehouses to ensure the lowest cost.
- Ensure plan orders, supply goods fulfilly follow sales trend, on schedule.
- Follow the goods in the warehouse of distributors, ensure the inventory at distributors
- Allocate new products, existing products according to actual inventory.
- Add the goods to distributors in cases of arising.
- Analysis sell in- sell out- stocks
- Make reports to support sales- Summary report inventory monthly of distributors
- Divide target of each SKU.
- Handle with issues related to orders.
- Follow and evaluate KPIs

STORE MANAGER Nov 2012 - Jun 2015

MY LINH CORP

- Forecast sales for the factory.
- Receive customer feedback from Hotline, fanpage and send to the responsible department.
- Instruct for use and answer all inquiries about the product.
- Manage the sample of sales department.

- Prepare document about product, sample sets, uniforms for new staff.
- -Training about new product for salesman.
- Update new product information, changes in design, packaging for maketing department .
- Check the quality of finished goods before leaving the warehouse as well as return goods to the company.

ACTIVITIES

VOLUNTEERS

Oct 2013 - Aug 2014

MEMBER OF CHARITY ORGANIZATION

- Participants cook meals for cancer patients
- Distribute gift to homeless
- Help them to overcome the difficult period and help them have optimistic thoughts.

SKILLS

Office

Communication

English

Forecast

CERTIFICATIONS

ISO 9001

HACCP

HONORS & AWARDS

Best staff of year at KIDO FROZEN FOODS 2016

REFERENCES

Dong Nu Trinh Thuy Sales Planning Manager Email: Thuy.dnt@kdc.vn Mobile: 0917585986

INTERESTS

Reading

Traveling

Swimming