

LÊ VĂN THỊNH



CONTACT ME

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ABOUT ME

Dynamic, enthusiasm, friendly and creative

LANGUAGE

English (IELTS: 6.5)

PERSONAL SKILLS

COMMUNICATION	●	●	●	●	●
PROBLEM SOLVING	●	●	●	●	●
SELF-MANAGEMENT	●	●	●	●	●
MULTITASKING	●	●	●	●	●
TEAM-WORK	●	●	●	●	●
TIME MANAGEMENT	●	●	●	●	●
DESIGN THINKING	●	●	●	●	●
OFFICE	●	●	●	●	●
PHOTOGRAPHY	●	●	●	●	●

WORK EXPERIENCE

SERVIER Co., Ltd, 01/2019 – Present

Medical representative, HCMC

- Incharged for promotion of **Diamicron, Daflon** and **Coversyl plus** in **Trung Vuong, Tan Phu, DHYD2, Binh Tan, Quoc te City, and Gia An 115** hospital with sale results achieved **Q1 (112%), Q2 (102%), Q3 (101%)**.
- Build strong relationship with in charge hospital KOL to promote **Ngaydautien.vn**, enhancing early diagnosis and medication adherence.
- Co-work with Key Account Specialist team to list products in private hospital: **Đại Phước, Đức Khang**.

Intern at Ichimaru Pharcos, Japan, 09/2018 - 12/2018

- Learn Japan and Western business etiquette with Ministry of Economy, Trade, and Industry
- Work at international sales department to learn international business manner and products portfolio of **cosmeceutical ingredients**.
- Learn and practice **Horenso** working manner in Japan culture to enhance the work preformance.

Skills learnt:

Communication, Organization, Decision making, Negotiation

EDUCATION

University of Medicine and Pharmacy at HCMC, 2013 - 2018

- Bachelor of Pharmacy
- GPA 7.8/10

Tender class, Pharmabox, 09/2019

- Tender in pharmaceutical industry, procedure in making tender.
TT 15/2019/TT-BYT in new change of tender management.

ACTIVITIES

Pharmacy English Club, Vice – leader, 2013-2017

Freelance interpreter for Canadian Education International, 2015 – 2018

- Interpret for College from Canada to approach Vietnamese student
- Help Vietnam student fulfill the documents and queries.