

ABOUT ME

To obtain the position of a Medical Representative in a multinational company where I can use my acquired knowledge and abilities to benefit the company.

Summary of Skills

- Good communication, presentation, negotiation skills;
- Result oriented, passion in sales, good teamwork; good working attitude;
- Working well in high pressure;
- Skilled in developing trust and build good rapport with customers;



BUI THƯƠNG THƯƠNG



"Take a chance! All life is a chance. The man who goes farthest is generally the one who is willing to do and dare."

-Dale Carnegie. (1888 - 1955)



CURRICULUM VITAE

1 Professional Experience

Phu My Hung Development corporation (2013-2014), Sales representative

- Develop and maintain relationship with current customers and build up potential buyers;
- Responsible for sales targets, turnover assigned by projects and by months;
- Preparing necessary documents for completing the contract and following up payment process;
- Handling and resolving any issues of customers;
- Making regular reports for sales manager about sales activity;

2 Education Qualification

- Bachelor of Pharmacy from University of Medicine and Pharmacy at Ho Chi Minh city (2014-2017), GPA 6.66
- Bachelor of Biotechnology from Ho Chi Minh city University of Industry (2007-2011)

3 Contact me for information

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Why choose me:

- My good knowledge about pharmacy;
- Having good skills in sales area;
- I love to spend most time in order to solving the problems in any company.
- Working in professional company is my ambition;
- I like to work with real things, organize my ideas and see my products coming off.