



LUONG CONG TUAN ANH

MEDICAL REPRESENTATIVE

BASIC INFORMATION



07/12/1993



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Ha Long - Quang Ninh - Viet Nam



0366085034

ENGLISH

LISTEN



SPEAK



READ



WRITE



TARGET

"Make the best effort to complete the assigned tasks, contribute to building a personal career, contributing to the development of the company."

EDUCATION

BACHELOR OF MEDICINE

06/2011 - 08/2016

Vo Truong Toan University

GPA: 2.94/4

EXPERIENCE

MEDICAL REPRESENTATIVE

01/2017 - 03/2018

Duoc Hau Giang Pharmaceutical JSC

Responsible Area: Giao Thong Van Tai Hospistal, Nong Nghiep Hospistal, Thanh Tri Hospistal, district hospitals, medical centers.

- Exclusive team to promotesanofi product
- Good relationship with Accounting, Accounting, Doctors at the BV Bidding
- Promote the process of getting goods at the hospital
- Payment procedures, documents related to bidding (acceptance, liquidation, economic contract)
- Promote doctor prescriptions at the hospital

Achievement:

- Reach 90%-100% Target every months.

MEDICAL REPRESENTATIVE

08/2018 - 01/2019

CPC1 Ha Noi Pharmaceutical JSC

Responsible Area: Bach Mai Hospistal, Hoai Duc Hospistal, Dan Phuong Hospistal.

- Product: Golistin Enema, Golistin Soda, Laforin, Phehalal, Falgakid...
- Introduce drugs in the departments, Speaker.
- Detailing product knowledge for doctors
- Listing Medicine in hospital
- Observing, learning and catch customers' taste well
- Training product knowlege every Saturday
- Collected market's information
- Building the network with KOL
- Deliver product key messages to customers

MEDICAL REPRESENTATIVE

01/2019 - Now

MEAD JOHNSON NUTRITION

Responsible Area: Quang Ninh Hospistal, Dong Trieu Hospistal, San Nhi Hospistal, Bai Chay Hospistal..v.v...

- Product: Enfa A+
- Introduce Product in the departments, Speaker for Product Presentative and Round Table Meeting.
- Detailing product knowledge for doctors , Midwife.
- Test Role Play and Training product knowlege Every 3 months
- Collected market's information
- Building the network with KOL
- Deliver product key messages to HCP

REMUNERATION

Current salary :

- Expected salary : Negotiate
- Notice Time : 30 Days

SKILL

English



IT Office



OBJECTS

PROJECT

5/2019 - 5/2021

Become an excellent salesman in the company

- Meet more customers, have more customers for yourself.
- Revenue for each quarter