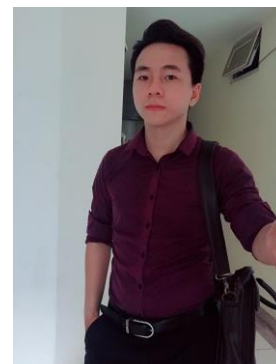


APPLICANT'S RESUME

Applied Position: Medical Representative

PERSONAL INFORMATION

Name : Luong Cong Tuan Anh
Date of Birth : 07/12/1993
Place of Birth : Quang Ninh
Gender : Male
Marital Status : Single
Address : Vu Tong Phan - Thanh Xuan - Ha Noi
Cellphone : 01666 085 034 | dstuananh712@gmail.com



WORKING EXPERIENCE

06/2018 – Present:

Tung Linh Pharmaceutical JSC

Medical Representative

- Responsible Area: Bach Mai Hospital
- Product: Tongxinluo (**Shijiazhuang Yiling**)
- Detailing product knowledge for doctors
- Listing Medicine in hospital
- Observing, learning and catch customers' taste well
- Training product knowledge every Saturday
- Collected market's information
- Building the network with KOL
- Deliver product key messages to customers

01/2017 – 03/2018:

DUOC HAU GIANG Pharmaceutical JSC

Medical Representative

- Responsible Area: Giao Thong Van Tai Hospital, Nong Nghiep Hospital, Thanh Tri Hospital, district hospitals, medical centers.
- Product: Klamentin, Haginat, Hapacol, Zidocin, Dilodin.v.v...
- Good relationship with Accounting, Accounting, Doctors at the BV Bidding
- Promote the process of getting goods at the hospital
- Payment procedures, documents related to bidding (acceptance, liquidation, economic contract)
- Promote doctor prescriptions at the hospital

Achievement:

- Reach 105% Target every months.

EDUCATIONAL HISTORY

2011 – 2016

Bachelor of Medicine

Vo Truong Toan University
Specialization of Pharmaceutical Management and Economics
Good Degree Classification. GPA 7.4/10.0

2016

English National – level B

SKILLS

Computer skills

- Proficiency in Word, Excel, Power Point

English

- Ability to communicate fluently

OBJECTS

- **Become an excellent salesman in the company**
- **Meet more customers, have more customers for yourself.**
- **Revenue for each quarter**

REMUNERATION

- Current salary :
- Expected salary : Negotiate
- Notice Time : 30 Days