

VU THI PHUONG

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Professional Summary

Working professionally for a year as a Medical Representative with consistently being at the top of the sale chart. My main focus is on the best client-oriented service where teamwork, communication, persuasion, organizational skills highly excel at. I believe being diligence, open-minded and enthusiastic on the needs of customers just as much as mine brings the best experience to customers.

Career Goals

Being able to fulfill my working tasks well to contribute to the development of the company and carry out extra tasks to challenge myself in a less uncomfortable situations to develop my experiences and sharpen my skills. Seeing myself as one of the best medical representatives in 2 months and senior/manager position within 5 years.



Professional Experience

- 2017 - Current** **Zuellig Pharma Vietnam Co., Ltd.**
Medical Representative
Working with
- Bach Mai Hospital
 - National Otorhinolaryngology Hospital of Vietnam
 - Hoe Nhai Hospital; Dong Do Hospital
 - National Hospital of Obstetrics and Gynecology
- Becoming the best seller of the 1st quarter with 163%
- Feb 2017** **NIPRO Pharma Vietnam Co., Ltd.**
Internship
- 2015 - 2017** **DOTRAN Vietnam LLC**
Saleman
- 2013 - 2017** **The 4th Asian Association of Schools of Pharmacy Deans Forum**
The 13th Asian Conference on Clinical Pharmacy
Volunteer

Education and Awards

- 2012 - 2017** **Haiphong University of Medicine and Pharmacy**
BSc Pharmaceuticals, Standard Program
Grade: Credit 7.67
- 2015 - 2016** **NIPRO Pharma Vietnam Co., Ltd**
Scholarship
- 06/2015** **Haiphong University of Medicine and Pharmacy**
Scholarship for Excellent student

Skills

Vietnamese	<div></div>	Competency	<div></div>	Internet/Email	<div></div>
English	<div></div>	Management	<div></div>	Microsoft Office	<div></div>
Communication	<div></div>	Teamwork	<div></div>		