# **TOAN QUOC NGUYEN**

PRODUCT SPECIALIST

# **Objective**

- \* Short-term:
- Have a deep understanding about product, learn the company's culture to quickly contribute to the development of the company.
- To obtain an Area Manager position in my team within the next three years
  \* Long-term:
- Sticking with the company, trying my best in work to get promoted to higher positions, where I can directly contribute myself to the growth and success of the company.



## Education

#### **HUE UNIVERSITY OF MEDICINE AND PHARMACY**

AUG 2011 - JULY 2016

Major: Pharmacy

The degree classification: Good



# **Work Experience** -

#### **ZUELLIG PHARMA COMPANY**

**FEB 2017 - NOW** 

**Product Specialist ETC** 

- Products: Astra Zeneca Diabetes (Onglyza, Kombolyze XR).
- Location: Tam Duc Heart Hospital, FV Hospital, Thu Duc General Hospital.
- Achievement: Over 90% in comparision with target in the second quarter. Over 120% in comparision with target in the fourth quarter



## **Activities**

#### A PARTY SECRETARY IN PHARMACY DEPARTMENT

2011 - 2016

- A Party Secretary in Pharmacy Department for 5 years, who worked as the leader in most of important events of class and department.
- I have many opportunities to improve my presentation and communication skills

#### **SUPPORT GROUP REPRESENTATION FOR TEAM AZ - DIABETES**

**SPEAKER** 



- Ms Hoang Chi Nghia Product Manager
- Team AZ- Diabetes, Zuellig Pharma VietNam
- Phone: 0989 027 037



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## SKILLS

Communication

Negotiation

Sales

Teamwork

### **INTERESTS** -

- Read book
- Play sports