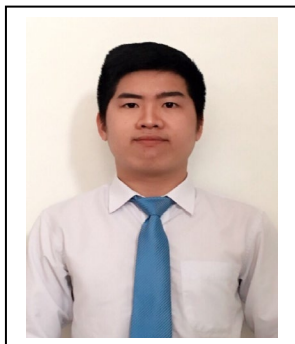


# CURRICULUM VITAE

## PERSONAL INFORMATION



☐ Fullname : PHAM TRUNG THANH.  
☐ Gender : Male.  
☐ Marital status : Married.  
☐ Date of birth : September 05<sup>th</sup>, 1990  
☐ Hometown : Hai Duong.  
☐ Mobile phone : 0988.123.570  
☐ Email address : trungthanhk64@gmail.com

## WORKING EXPERIENCES

- 08/2017- Present : Medical representative at MSD company.
  - ✓ Base: HMU, Noi Tiet TW, 108, Buu Dien, 354 Hospital.
  - ✓ Products: Anesthetic.
- 01/2017- 08/2017 : Medical representative at SANOFI- AVENTIS company.
  - ✓ Base: Tim HN, E, 19-8 hospital.
  - ✓ Products: Diabetes.
- 01/2015- 01/2017: Medical representative at PIERRE- FABRE company.
  - ✓ Base: Hai Duong, Hung Yen, Quang Ninh.
  - ✓ Products: Oncology, Internal medicine.

## EDUCATION BACKGROUND

- 08/2009-06/2014: Hanoi University of Pharmacy.
- Degree Classification: Good.

## SKILLS

- Good ability of communication, can make a presentation in front of a crowd of people.
- Can work both independently or on team.
- Work under high pressure.
- Computer skills: Word, excel, powerpoint.
- Selling skills: BAP, CFI, presentation, account management, customer engagement, influencing negotiation, cust segmentation & targeting.

## OBJECTION

- Longly : Become sales director.
- Shortly : Become the sales manager.

## HOBBIES

- Play the guitar and singing.
- Favourite sports: Football, badminton and table tennis.
- Reading book : Magazines in the field of Medicine-Pharmacy, those book on life, communication, business and how to make money.

## REFERENCE

- Direct management at SANOFI-AVENTIS company: Nguyen Huy Du.  
✓ Phone number: 0987 864 567.
- Direct management at PIERRE-FABRE company: Doan Van Dan.  
✓ Phone number: 0912 263 070.

*. I confirm that all of the information above is absolutely true.*

*For further information, I hope you can arrange an job interview for me as soon as possible so we can more discuss.*