



# DO PHU THIEN

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21/04/1994

Tan Binh, Hochiminh city

A challenge-taking and improvement-seeking bachelor with enthusiasm, activeness and strong willing to learn. Having the excellent ability to work both independently and as a member of a team. Keen to find a **Medical Representative** position within an ambitious company

## Objectives

### Short-term

- Find a good place to dedicate all my youth's enthusiasm
- Be an employee of an international corporation
- Increase my work experience & develop my skills

### Long-term

- Have opportunity to work in marketing department

## Education



### University of medicine and pharmacy

2012 – 2017

Bachelor of pharmacy

Major: Medical Management and Supply

## Experience



### DHG PHARMA CORP.

Jul 2018 – Now

Medical Representative (ETC)

- Territories: 39 hospitals and clinics in Binh Duong and Binh Phuoc Province
- Achieved 107% target revenue just in first month working.
- Established and developed the business relationship with key doctors and hospital representatives, supported the marketing department to implement conferences, ...



### Green Summer Volunteer Campaign

2013 – 2015

Da Phuoc, Binh Chanh District

Leader

- Scheduled and sold products together with the team to raise fund up to 34 million dong in just a month
- Single-handedly sent the sponsorship invitation, contacted with potential sponsor for project "The Childhood Bookcase" with over 1000 children's book
- Coordinated with local authorities to organize all the activities for 21 days of operation: Health care program, providing free medical exams and drugs for civilians; awarding scholarships to disadvantaged children; visiting & taking care of Vietnamese heroic Mother; ...

**Trainee**

- Self-equipped with knowledge about the pharmacy's main activities in hospital
- Practiced dispensing, selling drugs & advising patients about drugs

## Activities/ Achievements

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**Pharmacy Art club****Sep 2012 – Aug 2014**

Dance team, organized & motivated a group of 20+ members, choreographed & performed at University, won **1<sup>st</sup> prize** in Pharmacy's got talent 2013

**Vietnam University Games - Sport: Dance battle****May 2013****1<sup>st</sup> prize****La Fête de la Francophonie - Organized by****Mar 2014****University of Education, AUF & CREFAP**

Art team

**Pharmacy Social Work club****2013 – 2015**

Collaborator, participated in: “Khoanh Khắc Yeu Thuong” (Cycling and giving gift for disabled), “Ve Nguon” (Visiting and taking care of homeless elderly in Binh Khanh, Can Gio District), ...

## Personal skills

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- |                 |   |
|-----------------|---|
| • Communication | 7 |
| • Learning      | 9 |
| • Leadership    | 8 |
| • Teamworking   | 8 |
| • Creativity    | 7 |
| • Presentation  | 7 |

## Languages

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- Vietnamese
- English (be able to communicate)
- French (DELF A2)
- Korean

## Hobbies

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- Dancing
- Reading, learning new things
- Mathematical logic
- Travelling