



Huynh Tu Tram

Product Specialist Representative

CONTACT INFORMATION

May 17, 1993

Female

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Cần Thơ, Việt Nam

MỤC TIÊU NGHỀ NGHIỆP

Truyền đạt được những thông tin, kiến thức cần thiết cho các em sinh viên, hoàn thiện hơn kỹ năng thuyết phục và trao đổi thông tin, xử lý các tình huống trong công việc,...

KỸ NĂNG

Communication & Collaboration

Presentation & Convincing

Logic-Thinking and Creative

Language

HOBBIES

Reading book, watching TV, ...

Music, Learning foreign language,...

REFERENCES

Dr. Nguyen Thi Huynh Nga
Lab manager of Can Tho Central General Hospital
Tel: 0918329966

STUDY

09/2011 - 07/2016

CANTHO UNIVERSITY OF MEDICINE AND PHARMACY

Major: Pharmacy

GPA: 7.67/10

WORKING EXPERIENCE

06/2017 - 06/2018

Roche DIAGNOSTIC VIETNAM

Account representative

Job description:

- Providing information about products, company policy to customers are HCPs.
- Do Group present, prepare for seminar, workshop of company to update latest information about company products,
- Follow products at hospital: cottage, tender, exp date,...
- Prepare information with reseller for tender

Achievements:

- Grow 15% test at 2 key hospitals in field, developing and improving selling skills, convincing skill, communicating and collaborating with colleague at many related department.

12.2016 - 01.2017

Vo Truong Toan University

Practicing Specialist at Vo Truong Toan University,

- Preparing chemical, laboratory items for student
- Instructing students about practicing skill in pharmacy and answers their question about lessons,...

Achievements & Experiences

- Presentation skill, Convincing skill, Listening and finding solutions for specific situation.

ACTIVITIES

10.2011 - 5.2015

FOR CHILDREN CLUB

Member of club

- Doing volunteer work such as teaching children or help them learning English at many orphanage, homeless children center.

CERTIFICATE

TOEIC 655
2017

AWARDS

Good account representative of South 1 team.
2017

OPTIONALS

(optional)