# NGUYỄN THANH NHÃ

## **Objective**

Take advantages of job skills & experience and understanding of market to become a professional staff and bring a lot value to Customers. From that, I will contribute to development of Pierre fabre laboratories



## **Education**

**DTU UNIVERSITY** OCT 2013 - SEP 2018

Major: Pharmacy/Pharmaceautical Science & Administration



## **Work Experience**

#### **DONG DUOC VIET COMPANY**

1/2016 - 6/2017

Sales Staff

Main responsibilities:

- Write and upload product advertising post via Facebook, Forum...
- Go to pharmacies and talk with pharmacist.
- Attend Sales Skill Course in the Company

Recognition and Gains:

- Advertising products of the Company to customers effectively: contribute to a 20% increase in the number of customers within one month of working

#### **MILITARY HOSPITAL NO 17 (5TH MILITARY ZONE)**

7/2017 - 11/2017

Interne

Main responsibilities:

- Supported the faculty members of Pharmacy Department some tasks related to Pharmacy in the hospital

Recognition and Gains:

- I have a chance to approach the real work in the office and put work out to tender

#### SHING TAI PHARMACEUTICAL COMPANY

1/2018 - 5/2018

Sales Staff

- Advertise products on media publications such as: banner, posters, leaflets...
- Make reports of sales every week.

Achievements and skills gained:

- Be assessed positively by the company's boss: active, extremely adaptable...
- Observe, learn and catch customers' psychology well
- Improve English Communication Skill.

#### **ASIA - SHINE PHARMACEUTICAL COMPANY**

7/2018 - 12/2018

Commercial assistant

Coordinate the work of salespersons when salespeople travel, including: Contact the supplier for information about quotation, provide quotation to customers; provide information related to the CS department to make a commercial contract;- Send and track the process of circulation samples, technical documents to customers.- Carry out the preparation and reception of suppliers, when the suppliers visit and work in the company, including: information about the visit, booking meeting, booking car, booking air tickets domestic flights ...; advance payment and advance payment for business trips with suppliers;- Engage actively in the organization of technical seminars by the supplier according to the process;\*\* Branch



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#### SKILLS -

Office

English

**Public Speaking** 

#### **INTERESTS** -

- Soccer
- Read book
- Music

office management, coordinate with Accounting, Human Resources, Import and Export department with the main office in Ho Chi Minh City to support the sales department.

Achievements and skills gained:

- Be assessed positively by the company's boss: active, extremely adaptable...
- Observe, learn and catch customers' psychology well
- Improve English Communication Skill.



# **Activities**

#### **GREEN SUMMER VOLUNTEER CAMPAIGN**

2016 - 2017

Member of DTU university

The summer volunteering campaign is not only an opportunity for me to devote youth and enthusiasm, but also for understanding the responsibilities of today's young people in the social community.



## **Certifications**

TOEIC Certificate with score 700

2018

IT passport by Ministry of Science and Technology (English)

2018



## 🕎 Honors & Awards

National Excellent Student Contest

2011



## Reasons Why I Would Like To Apply For Working In Your

### Company

During the period time of studying in my university, I am interested in pharmacy, especially Administration and Clinical Pharmacy . Therefore, I studied about Pharmacy as well as pharmacological, clinical Pharmacy.

Because these above reasons, I would like to work in company for a long time so as to continue my interest.



## **Available Time To Start Working**

I will start working when requested