



# MACH KHIET CHAU

Marketing Trainee



07/25/1996



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Female



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## OBJECTIVE

Possessing a steady platform of basic knowledge in Pharmaceutical field, market access and creative thinking, It'll be my pleasure to contribute to the development of the company by all my acquired abilities and passion.

## EDUCATION

**CANTHO UNIVERSITY OF MEDICINE AND PHARMACY** (Sep 2014 > Jul 2019)

**Major: Pharmacy**

GPA: 3.30/4 (8.25/10)

Classification: Very Good

## CERTIFICATIONS

TOIEC CERTIFICATE OF ACHIEVEMENT: 925/990  
(OCT 2018)

Basic computer skill certification  
(NOV 2018)

Certification of Clinical Pharmacy Practice  
(Jul 2019)

## PROJECTS

**Group assignment** (Oct 2015 > Feb 2015)

**Leader of English seminar group "Myocardio infarction"**

- Collecting information, classifying and translating
- Assigned tasks for members compatible with their strength and abilities
- Giving presentation in English
- Answering questions and concern from the audiences
- Score: 9/10

**Group assignment** (Feb 2017 > Apr 2017)

**Leader content in marketing group "Biosmec"**

- Collecting information in marketing field
- Calculating fees and cost of a marketing plan
- Designing logo and models (giving ideas)
- Answering questions and concern from the audiences
- Score: 9/10

**Main course** (May 2018 > Jun 2018)

**Reality course in central hospital**

- Activities of pharmacy faculty in the hospital
- Collecting information
- Making reports
- Score: 8.5/10

**Group assignment** (Nov 2018 > Feb 2019)

**Leader of english seminar group "Newborn screening reality in vietnam"**

- Collecting information, classifying and translating
- Assigned tasks for members compatible with their strength and abilities
- Giving presentation in English
- Answering questions and concern from the audiences
- Score: 10/10

## HONORS & AWARDS

Scholarship FOR STUDENTS WITH EXCELLENT  
SCORE full period (4 years)  
(2014 - 2018)

TOP 10 highest score overall course 40  
(2019)

## SKILLS

Communication English	●	●	●	●	●
Writing Skill (English)	●	●	●	●	●
Writing Skill (Vietnamese)	●	●	●	●	●
Basic technology skills	●	●	●	●	●
Presenting skill	●	●	●	●	●
Teamworking	●	●	●	●	●

## INTERESTS

Writing

Reading

Music

Traveling

**Pharmaceutical Management Orientation Course** (March 2019 > Apr 2019)

**Leader content of Roleplay activity "Dealing with Customers"**

- Writing script, finding resolution for certain possible problems
- Collecting information and asking for advices
- Answering questions and concern from the audiences
- Score: 10/10

**Main course** (Apr 2019 > May 2019)

**Reality course at Agimexpharm JSC,. An Giang province**

- Activities in the company
- Production process of preparations
- Making reports

## EXTRACURRICULAR ACTIVITIES

**Private property** (Sep 2014 > Mar 2015)

**Private English tutor**

Main responsibilities:

- Teaching english and giving tasks, tests

Recognition and Gains:

- Teaching skill
- Problem- solving skills

**Diamond palace** (Apr 2018 > May 2018)

**Part-time waitress**

- Welcoming the guest
- Delivering dishes for parties
- Cleaning

Skills gained:

- Assessed positively by the guests and manager: active, extremely adaptable...
- Observe, learn and catch customers' taste well.

**Humanitarian Blood Donating Club** ( 2014 > 2015)

**Volunteer**

- Unofficial members
- Help organising the Blood - donating day
- Assisting blood-givers

Achievements and skills gained:

- Observe, learn organising skills.

**Orphanage center for children club** ( Mar 2015 > Apr 2015)

**Volunteer**

- Teaching Poor children and orphans
- Taking care of children

Skills gained:

- How to control temper
- Interpersonal skills