



## TRAN THANH HOA

MEDICAL REPRESENTATIVE

May 14, 1994

Female

0987644294

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Hanoi, Vietnam

## OBJECTIVE

Take advantages of sales skills, pharmaceutical knowledge and market understanding to bring value to customers and become a professional Medical Representative.

## SKILLS

Communication



Logical thinking and creative



Time management skills



Office



## INTERESTS

- Travelling
- Music
- Sports



## EDUCATION

### HANOI UNIVERSITY OF PHARMACY

09/2012 - 05/2017

Average mark: 3.12/4.00

### MASTER - HANOI UNIVERSITY OF PHARMACY

09/2017 - 05/2019

Average mark: 3.19/4.00



## ACTIVITIES

### GREEN VALLEY PHARMACEUTICAL JOINT STOCK COMPANY

05/2018 - 12/2018

Seller, Marketing online, Part-time

- Writing for the pages, the company's website on the product line: green tea powder, atiso, Dây Thìà Canh.
- Providing advices and answering inquiries from online customers.
- Consulting sales to customers through the phone: talking with customers to listen to the evaluation of the product. From there, synthesizing and giving comments to the superiors to make appropriate adjustments.

### TO HIEU PHARMACY

01/2018 - 04/2018

Seller

- Providing advices and answering inquiries from customers
- Introducing and selling products in drugstore.
- Arrange and display products, ensure orderly, scientific.
- Inventory and labeling.

### VIETNAMESE HERBAL DEVELOPMENT CLUB

09/2016 - 04/2017

Member

Participating in class activities: learning about selling, introducing products from medicinal herbs to customers, learning and practicing garden medicinal plants in Ninh Binh

### LE NGUYET ENGLISH CENTER

09/2015 - 11/2015

Consultant, Part-time

Pronunciation for students, giving advice and experience learning English, participation in extracurricular sessions with students



## CERTIFICATIONS

Student Exchange Program at the Faculty of Pharmacy, Mahidol University, Bangkok, Thailand

07/2016

An excellent student at Le Nguyet N136 English Language Center

08/2015



## ADVANTAGE

- Hard-working, have a sense of responsibility.
- Initiative in work.
- Listenable, sensitive to the reactions of others
- Willing to learn and to be trained