



DANG VAN NHAN



Male



October 25, 1993



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nhanrb1093@gmail.com



Tran Van Du Street, Tan Binh District,
HCMC

ABOUT ME

Dynamic, enthusiasm, friendly and creative.

OBJECTIVE

Look for medical representative job in a professional company to develop career and achieve long-goal is becoming a manager of sales in 5 years more.

PERSONAL SKILLS

Communication



IT: Word, Excel, Power Point



Building Relationship



Time Management



Team & Individual Work



INTERESTS

Football, basketball, music, travel

WORK EXPERIENCE

Medical Representative at Gedeon Richter

Aug 2017 – Now

Cardiovascular and CNS Team (HCM 2)

Products: Panangin, Lisonorm, Cavinton, Mydocalm.

Main Duty:

- Maintain and develop the relationships with Doctors, Pharmacists in territory.
- Look for new customers, new territory to expand business and achieve the quarterly target.

Skills learnt:

Communication, building relationship, time management, sales planning, negotiation.

EDUCATION

Hue University of Medicine and Pharmacy, Vietnam

Oct 2011 – Jul 2016

Bachelor of Pharmacy,

- GPA 8.18/10

ACTIVITIES

Clinical Pharmacy Club

Nov 2015 – May 2016

Presentation about the drug topics and how to use them in clinical case.

Graduated thesis

Dec 2015 – May 2016

Study on using functional foods by elderly in Hue City.

Pharmaceutical Department Football Club

Sep 2013 – Feb 2016

Play as a left midfielder in team

DANG VAN NHAN (Mr)

Add: Tran Van Du Street, Tan Binh District, HCMC

Tel: (+84) 1214603874.

Email: nhanrb1093@gmail.com

28th June, 2018

Position: Medical Representative in HCMC

Dear IPSEN,

With this letter and the enclose curriculum vitae, I would like to express my sincere interest in the medical representative position you are looking to fill.

I have been working as a Medical Representative at Gedeon Richter for 10 months . With the knowledge, positive attitude and achieved experience as a medical representative, I really hope that I will be receiving your feedback. In my opinion, I think that: “Knowledge, skills and attitude are important things to be successful in medical representative job. Among them, the attitude is the most important thing.”

The role of medical representative will allow me to demonstrate my strong communicative skills in a dynamic environment. I am able to work in team and individually in positive spirit, under high pressure. Those things facilitate my potential of success on pharmaceutical.

If I am given a chance to work in your company, I would like utilize my potential at full set measure and contribute heartily to your company’s success and growth. I will become a good employee in the future. I’m suitable to work long term in there.

As you can see I have the focused skill set that your company requires. I am looking forward to speaking with you soon to set up a personal at your convenience.

Thank you so much for your time and consideration.

Yours Sincerely,

Dang Van Nhan