



PERSONAL DETAILS

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"When life gives you a hundred reasons to cry, show life that you have a thousand reasons to smile "

SUMMARY

- ✓ I am a motivated, visionary worker, one who is able to work well with a team and keep a consistently high energy level. I am enthusiastic and discerning, and I know how to balance and prioritize tasks. I am very ambitious and determined and I can follow through well on instruction. I am also very flexible and teachable.

OBJECTIVE

- ✓ Seeking a challenging position of Medical Representative ETC in a professional, dynamic environment.
- ✓ Perhaps to contribute my knowledge and skills, towards the growth of Organization.

EDUCATION AND SKILLS

- ✓ *Bachelor of pharmacy at DUY TAN University [2012-2017]*
- ✓ *Grade: Excellent (8.76/10)*
- ✓ *Language Skills: Quite good in reading, writing and speaking English (Ielts 5.5)*
- ✓ *Computer skills: Proficient in Microsoft Office & Internet surfing*
- ✓ *Basic soft skills: Teamwork – Communication skills – Presentation - Leadership*

HONORS & AWARDS

- ✓ *TOP 1 of the faculty of pharmacy and TOP 2 of the university.*
- ✓ *Scholarships for almost years.*

EXPERIENCE

- ✓ *Assistant pharmacist in retail pharmacy drugstore.*
- ✓ *Made a Thesis: Surveying marketing activities of some pharmaceutical companies on Cardiovascular medicines (CVM) in Da Nang market of the stage 2010-2016.*
- ✓ *Sales Specialist at Pinnacle Health Co.Ltd*
 - Present and inform pharmacists, doctors about company products.
 - Monitor tender status and market trends, competitor activities in territory
 - Establish and maintain close relationship with KOL in territory
 - Develop new business opportunities with new hospitals
 - Participate to organize Workshop in Heart Institute
 - Translate some English materials of products
 - Prepare contracts, quotations, data when hospitals require