



BUI HOANG PHUONG

Product Training Assistant (Ho Chi Minh)

Date of birth: 27/09/1996

Gender: Female

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CAREER OBJECTIVE

Applying & accumulating experience of working as sales & marketing, communication and soft skills, psychological understanding of customers, product knowledge, and works independently in an active environment with precious, opportunities for career advancement

EDUCATION

University of Medicine and Pharmacy, Ho Chi Minh City

- Associate's degree
- Major: Pharmacy
- Jul 2014 - Jul 2017
- GPA: 6.5

WORK EXPERIENCE

Merap Group (89 Tran Thien Chanh Street, District 10, HCM City)

08/2017-05/2018

Sales Representative

- Work location: Ho Chi Minh City; Territory: District 10, Tan Phu District
- Implement effective daily sales calls and maintain records. Address product complaints in a timely manner
- Implement promotion programs to push sales volume
- Well update of product knowledge
- Evaluate, classify, and identify precise target customers
- Establish and maintain close relationship
- Make reports of sales everyday

STRENGTH

- Enthusiastic, learning skills
- Ability to work under pressure and meet tight deadlines
- Have a high sense of responsibility

SKILLS

- Teamwork; good command of English
- Communication, negotiation, presentation skills
- Computer literacy: Microsoft Office (Words, Excel, and PowerPoint)