

CANDIDATE'S RESUME

APPLY FOR POSITION: MEDICAL REPRESENTATIVE HCM

PERSONAL INFORMATION

Date of birth: October 02, 1992

Gender: Male

Address: C10/4K7 Phạm Hùng – Bình Chánh – Hồ Chí Minh

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EDUCATION HISTORY

<u>2010 – 2012</u> Intermediate Pharmacist

Phuong Nam College

WORK EXPERIENCE

2012 – 2013 Zuellig Pharma Viet Nam

Position: Sale Consultant

Products: GSK's products such as Zinnat, Augmentin, Ventolin, Clamoxyl, Flixonase, ...

Area in charge: Tan Binh, Hoc Mon, Cu Chi

Achievement: always achieve over 100% target

2013 – 7/2017 Sanofi Viet Nam

Position: Medical Representative

<u>Products</u>: Enterogermina, Lactacyd, Acemuc, Alpha Choay, Deparkine, ...

Area in charge: 4, 7, 8, 11, 12, Binh Tan, Nha Be, Binh Chanh

Achievement: always achieve over 90% target maximum 120%, get many prices at

Role play and Handle Objection

7/2017 - Present MSD Viet Nam

<u>Position</u>: Medical Representative

Products: Singulair, Aerius

Area in charge: 1, 4

Achievement: achievement over 120% target

SKILLS

Language: English (basic)

Office Computer: Word, Excel, Power Point, data sale,...

Team work

Good at communication and handle, lead group, team work, support co-worker

Planing some ideas for Manager or Marketing Team