

# **BUI THI AI DIEM**

# **Medical Representative**

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# **CAREER OBJECTIVES**

**Short-term Objectives** Pass probation after 2 months

Achieve year target

Build good relationships with colleagues and customers

Medium-term Objectives Become a best-seller next year

Purchase my own car after 2 years of working

Finish a financial management course

**Long-term Objectives** Become an Area Manager

Purchase my own house and get married

## **SKILLS**

Soft skills Presentation skill

Planning skill

Teamwork skill

**Computing** Proficiency in Word, PowerPoint, Excel

# **EDUCATION**

2013 – 2018 Bachelor of Pharmacy – Duy Tan University (Da Nang City)

## **EXPERIENCE**

#### 2013 - 06/2018

# Bags, perfumes and fashion glasses business

## **Description**

Introduced and consulted fashionable goods to retail customers in the countryside

#### Achievement

Developed behavioral skills, established and maintained good relationships with customers

Earned enough own money to buy personal belongings

#### 06/2014 - 07/2015

# Fruit juice salesman

## **Description**

Sold juice at the counter to foreigners and tourists

Helped store owner manage revenue and expenditure

#### Achievement

Learnt flexible and speedy behavior, English communication and financial management skills

## **ACTIVITIES**

#### 10/2017 - 11/2017

# Moon cakes for the poor

Mobilized donations from my acquaintances

Bought ingredients and made cakes by myself for poor neighbors

2015 - 2017

Took a logistics team leader role to support the art team

Sold popcorn and water to donate money to buy things for orphans

#### **HOBBY**

Cook and take care of family

Make plans and picnic with friends

Read psychological books