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# PHAN THI NGUYET THU

[30-09-1993]

passion - youth - persistence

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## MISSION

- Become an excellent medical representative
- Advancing higher positions in the company, becoming a manager medical representative

## WORK EXPERIENCE

### 08/2017: Thuan Gia Pharmaceuticals Ltd

- Introduce the drug to the doctor, pharmacist. Frequent visits and customer care
- Monitor drug situation in pharmacies and competing products
- Persuade and plan orders for the company

### 01/2017- 06/2017: Thai home sales

- Seeking source of goods, sales and customer services
- Develop planning skills

### 11/2016 – 2017: Internship in Drug stores of C hospital Da Nang and Dapharco's company

- Having knowledge about specific drugs
- Time management skills
- Communication and problem solving skills

### 2012 - 2017: Tutor

- Suitable working arrangement skills
- Listening skills
- Presentation skills

### 2013: Waitress in the Pho Co coffee shop – 6 months

- Patience
- Communication and problem solving

## EDUCATION QUALIFICATION

- 2012 – 2017: Pharmacist at the Duy Tan University. Average grade: 3.6/4.0.
- Taking part in the scientific research competition
- Participate in graduate thesis in the scientific research

## SKILL

### Language skill

**English:** Speaking- Listening- Reading- Writing

### Personal skill

**Microsoft Office:** Power Point- Excel- Word  
**Communicating and persuading customers**  
**Team working**  
**Email & Internet tool**

## PERSONAL QUALITIES

- RESPONSIBLE & HARD- WORKING
- CREATIVE & INNOVATIVE
- FRESH & FLEXIBLE
- STUDIOUS

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