

# NONG THI HUYEN TRANG

*Apply for the Medical Representative position*



## 1. Contact information

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## 2. Objective

### 2018 – 2019:

- + Admitted to the Medical Representative (ETC) position of a company.
- + With good background knowledge, I want to take part in the growth of the company.
- + Finish well assigned work targets.
- + Good problem solving.

### 2019 – 2020

- + Completely excellent work assigned.
- + Good English communication, toeic = 800.

## 3. Skills

Working independently, Teamwork

Problem solving

Presentation

## 4. Education

### September 2013 - June 2018:

Hanoi University of Pharmacy (GPA: 2.8/4)

## 5. Work experience

April 2018 – June 2016

### Delikost company

PG

#### Main responsibilities:

- + Introduce and sell milk Milkraft.
- + Report to the company about sales achieved, information and feedback from customers.

Skills gained: Get to know potential customers and introduce the focus of what customers are interested in from products.

September 2017 - November 2017

### CAC distribution company

PG

Main responsibilities: Introduce and sell soy milk of Thailand.

#### Achievements and skills gained:

- + 7/24 days exceeded sales targets, 14/24 days to complete the sales target.
- + Train sales skills, dynamism, agility and ingenuity in the work process

June 2017 - September 2017

### Dongnamstore company

Customer service coordinator

#### Main responsibilities:

- + Calling the customer for inquire, care, counsel + Report to the company about feedback from customers.

#### Skills gained:

- + Understand customer psychology and communicate appropriately.
- + Understand the importance of customer care. + Learn the skills of communication, listening and emotional management skills.

## 6. Activities

June 2016 - September 2016

### Volunteer at Bach Mai Hospital

- + Directions, patient guidance, arrange the patient into the clinic.