



# LA TRUNG VẦN

Medical Representative



## CONTACT INFORMATION

11/9/1993

Male

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<https://www.facebook.com/van.la.93>



## OBJECTIVE

- Continuous learning and raising personal standards to become a professional Medical Representative at 12/2018.
- Strive to become a manager, a leader in the following 3 years.



## SKILLS

**SALES**



**COMMUNICATION**



**PLANNING, TIME MANAGEMENT**



**TEAMWORK**



**OFFICE**



## FAVORITES

- o Reading
- o Self-development



## EDUCATION

9/2011



6/2017

**HANOI UNIVERSITY OF PHARMACY**  
**Clinical Pharmacy**

Bachelor of Pharmacy: Pass. Average Score: 5.97



## PROFESSIONAL EXPERIENCE

2/2017



12/2017

**GREEN VALLEY PHARMACEUTICAL JOINT STOCK COMPANY – VIETNAM**  
**Salesman**

- Market developing: planning, searching and taking care of customers.
- Attend in many sales, marketing, self-development courses and share to coworkers.
- Measure, analyze statistics and report data to managers.
- Market research and propose product-development idea.
- Administrator of 2 fanpages: content-writing and advertising.



## ACTIVITIES

2/2017



2/2018

**VIETNAMESE HERBAL MEDICINE DEVELOPMENT CLASS**  
**MEMBER**

- Take part in training, helping students in sales process.
- Take part in community activities at many provinces.

1/2018



2/2018

**VIETNAMESE SALES & MARKETING MANAGER CLUB**  
**Volunteer**

Set-up events, classes and employee training.



## CERTIFICATES

9/2017

Customer care and handling complaint skills – PTI education group.

3/2017

Senior Sales School – Human Resources Pro (HRP), Vietnam.

2/2017

Live and Aspire – TGM CORP