# Le Van Duc

# **Objective**

Becoming a professional Medical Representative is a main goal of mine within 2-3 years after I graduated. Therefore I desire to work in a professional training environment. That's why I applied to medical representative position for company.



# **Education**

#### HA NOI UNIVERSITY OF PHARMACY

AUG 2012 - JUN 2017

Major: Clinical Pharmacy
Type of Degree: GOOD



#### **DELIKOST COMPANY**

**JULY 2017 - NOW** 

MEDICAL REPRESENTATIVE ETC

- Introduce Milkraft, raw milk imported from the German market to the medical staff.
- Build relationships with health workers.
- Make plans for market access. Learn competitors information.
- Organizing seminars to introduce products in the patient departments for patients and health workers

Achievements and skills gained:

- Become acquainted with working under high pressure.
- -Has extensive experience in building close relationships with health workers.



## **SUCCESS PHARMACIST CLUB**

JAN 2016 - FEB 2017

Member of club

Board MemberDescribe:

- Join in the rural bookcases program
- Join in the sales training program
- Make a plan to orgnize the Pharmaceutical student with Nam Duoc program.
- Orgnization Leader of the event named: "Futural Pharmacist Challenges" Achivements and skills gained: make a detail planning skill, teamwork skill.

## **ACTIVITIES HELD BY HANOI UNIVERSITY OF PHARMACY**

JAN 2016 - FEB 2017

Member of club

- Participate in humanitarian blood donation program.
- Engage actively in class and school activities.

Achievements and skilled gained:

- Improve interpersonal skills, negotiation skills, consultant skills.
- Be capable of working as a team.



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# SKILLS

Office

Logical thinking and creative

**Public Speaking** 

English

### INTERESTS

- Ride bicycle
- Music
- Read