

## EDUCATION

### HANOI UNIVERSITY OF PHARMACY

2013 - 2018

GPA: 7.0/10

Grade: Good

## WORK EXPERIENCE

### MOLLER VIET NAM

08/2018 - present

#### Medical Representative

Main responsibilities:

- Introduce products: Moller Dobbel (Cod liver oil)

Recognition and Gains:

- Total Sales increases from 0VNĐ to 15.000.000VNĐ at first month and 50.000.000 at second month
- Sale skill

### ABBOTT NUTRITION

08/2017 - 02/2018

#### PG part- time

Main responsibilities:

- Introduce products, give advice and answer patient's inquiries about products

Recognition and Gains:

- Skills sales
- Convincingness

## ACTIVITIES

### VOLLUNTEER

12/2017 - present

Volunteer of "Hoi bac si tinh nguyen"

Main responsibilities:

- Taking part in medical examination in the surrounding areas and difficult areas.

Recognition and Gains:

- Helping to develop clinical knowledge
- Be confident in communication and careful in work

## HONORS & AWARDS

HOTAMIN Scholarship

2016-2017

HOC BONG TRAI TIM Scholarship

2016-2017



## Lam Thi Hoa

APPLIED FOR BUSINESS  
CONSULTANT POSITION

10/02/1994

Female

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## OBJECTIVE

Take advantages of sales experience and knowledge of Marketing to become a excellent sales staff, to gain our company's turnover

Take all the oppotunities to learn and developpe my career with all my power and enthusiasm of youth