

## Objective

To be a professional Medical representative where my skills, experience and education in Pharmacy may be best utilized. Desire to work in a company with professional environment and bring a lot value to Customers. From that, I will contribute to development of Company.



## Education

### HANOI UNIVERSITY OF PHARMACY

OCT 2012 - JUN 2017

Major: Clinical Pharmacology

GPA: 2.88/4. Degree classification: Good



## Work Experience

### HANOI CPC1 PHARMACEUTICAL JSC

DEC 2017 - APR 2018

Product specialist for CPC1 HN Pharmaceutical JSC

- Liaising with and persuading targeted doctors to prescribe our products in Oncology departments, Obstetrics departments and pediatric departments in assigned field: Hanoi, Thai Nguyen, Vinh Phuc and Nam Dinh.
- Updating of the most important competitors, products and activities. Research competitors, provide competitive information such as bid situations, pricing data
- Gathers, analyzes and delivers information from the field to allow the company to develop strategies and products appropriated to the market.

#### *Achievements and skills gained:*

- Strong organisational and time management skills
- Excellent communication, negotiation and sales skills in Medical area.
- Presentation skills
- Able to work under high pressure



## Activities

### ACTIVITIES HELD BY HANOI UNIVERSITY OF PHARMACY

OCT 2013 - AUG 2014

- Participate in humanitarian blood donation program.
- Engage actively in class and school activities.

#### *Achievements and skilled gained:*

- Improve interpersonal skills, negotiation skills, consultant skills.
- Be capable of working as a team.



## Certifications

Achieve a certificate for outstanding students after completing an English communication course at Langmaster International English

2014



02/11/1994



Male



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No.3C, Alley 69, Lane 521,  
Truong Dinh Street, Ha Noi  
Hometown: Nam Dinh

## SKILLS

Office

Logical thinking and creative

Teamwork

English

## INTERESTS

- Soccer
- Music
- Swimming
- Reading books: 1 book per month