



## BUI HOANG PHUONG

### Medical Representative (Ho Chi Minh)

**Date of birth:** 27/09/1996

**Gender:** Female

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### CAREER OBJECTIVE

- *Short-term goal:* In 2 months, accumulating experience of working as Hospital Medical Representative, communication and selling skills, psychological understanding and deal with customers, product knowledge, and works independently
- *Long-term goal:* In 1 year, a position of professional Medical Representative, work in an active environment with precious, opportunities for career advancement

### EDUCATION

#### University of Medicine and Pharmacy, Ho Chi Minh City

- Major: College of Pharmacy
- Jul 2014 - Jul 2017
- GPA: 6.5

### WORK EXPERIENCE

#### Merap Group (89 Tran Thien Chanh Street, District 10, HCM City)

14/08/2017

#### *Sales Representative*

- Work location: Ho Chi Minh City; Territory: District 10, Tan Phu District
- Implement effective daily sales calls and maintain records. Address product complaints in a timely manner
- Implement promotion programs to push sales volume
- Well update of product knowledge
- Evaluate, classify, and identify precise target customers
- Establish and maintain close relationship
- Make reports of sales everyday

### STRENGTH

- Enthusiastic, learning skills
- Ability to work under pressure and meet tight deadlines
- Have a high sense of responsibility

### SKILLS

- Teamwork; spoken English: good
- Communication, negotiation, presentation skills
- Computer literacy: Microsoft Office (Words, Excel, and PowerPoint)

