


CURRICULUM VITAE	
PERSONAL INFORMATION	
<p>Full name : NGUYEN THI MINH CHAU</p> <p>Gender: Female</p> <p>Date of birth: Nov 5<sup>th</sup> 1992</p> <p>Current Address: R309 - 8A Lane - Vu Thanh Street – Dong Da District - Ha Noi - Viet Nam</p> <p>Mobile: 0945 693 683</p> <p>Email: minhchaudkh@gmail.com</p> <p>Marital Status: Married</p>	

EDUCATION	
2010 – 2015	<p><b>Hanoi University of Pharmacy:</b></p> <ul style="list-style-type: none"> <li>- Basic knowledge in pharmacy including Pharmacology, Clinical, Traditional medicines, Industrial Pharmacy.</li> <li>- Major: Clinical Pharmacy.</li> <li>- Degree: Good (GPA: 7.52)</li> </ul>
2007 - 2010	<p><b>Minh Khai high School – Duc Tho – Ha Tinh</b></p> <p>Graduated from : Minh Khai High School – Duc Tho – Ha Tinh</p>
WORKING EXPERIENCES	
08/2017 - Present	<p><b>Medical Representative at <i>Pierre-Fabre</i></b></p> <ul style="list-style-type: none"> <li>- Medical Representative for Eau Thermale Avene dermo-cosmetic – a brand of Pierre Fabre Laboratories dedicated to dermatological treatments and skin cares, focus on retail channel such as skin care clinics, beauty stores, pharmacies and e-retailers.</li> </ul> <p><b><i>Knowledge and skills gained:</i></b></p> <ul style="list-style-type: none"> <li>- Selling skills, Presentation skills, Communication and Negotiation skills</li> <li>- Product knowledge, understanding about market and competitors, customers insights and behaviors.</li> </ul>

	<ul style="list-style-type: none"> <li>- Problem solving skills.</li> </ul> <p><b>Achievements:</b></p> <ul style="list-style-type: none"> <li>- Could operate lots of potential customers (Some big beauty spa in Ha Noi) → Increased 35% number of active customers in Hanoi (Sep 2017 – Aug 2018), especially high potential customers in esthetic centers segment and grew 15% sales in retail channel.</li> <li>- Achieved 100% - 105% sales target in all quarters.</li> <li>- Built good relationship with customers and colleagues</li> </ul>
<b>06/2015 – 07/2017</b>	<p><b>Researcher at National institute for Food control:</b></p> <ul style="list-style-type: none"> <li>- Performed a variety of analytical laboratory testing of raw material, processed material and completed products.</li> <li>- Researched and developed analytical methods.</li> </ul> <p><b>Knowledge and skills gained:</b></p> <ul style="list-style-type: none"> <li>- Capability to operate variety of treatment test equipment, such as HPLC, LC-MSMS.</li> <li>- Understanding about processes of a product analytical laboratory testing and controlling.</li> <li>- Focus on supplement food and milk analysis.</li> </ul> <p><b>Achievements:</b></p> <ul style="list-style-type: none"> <li>- Obtained certificate of completion “Handling and storage of chemicals in laboratory” training course.</li> <li>- Completed all assigned tasks with high quality target.</li> </ul>
<b>11/2014 – 05/2015</b>	<p><b>Research about drug interactions in oncology at National DI&amp; ADR center.</b></p> <ul style="list-style-type: none"> <li>- Learned about cancer drug interactions.</li> <li>- Investigated and reported about cancer treatments, cancer drug interactions.</li> </ul> <p><b>Knowledge and skills gained:</b> Knowledge about drug interaction in oncology and teamwork skills, presentation skills</p>
<b>2012 – 2013</b>	<p><b>Internship at the national ENT hospital as team leader role</b></p> <ul style="list-style-type: none"> <li>- Dispensed drugs in hospital.</li> <li>- Participated in clinical pharmacy.</li> </ul>

	<b><i>Knowledge and skills gained:</i></b> Knowledge on clinical pharmacy and drug advisory.
<b>OTHER ACTIVITIES</b>	
<b>Sep 2012 – Oct 2012</b>	<b>Member of Ha Noi Association of Young Blood Donor Recruiters</b> <ul style="list-style-type: none"> <li>- Acted as committee member of Club of Young Blood Donor Recruiters at HUP.</li> <li>- Organized four “Blood Donation” programs successfully in 2010, 2011, 2012.</li> </ul> <b><i>Knowledge and Skills gained:</i></b> Serving, negotiating and communication skills.
<b>OTHER SKILLS</b>	
<ul style="list-style-type: none"> <li>- Good communication and presentation skills.</li> <li>- Easy to adapt to new environment.</li> <li>- Able to do teamwork, passionate to learn from others.</li> <li>- Dynamic, independent, innovative, responsible.</li> <li>- Able to work under pressure.</li> <li>- Proficient in MS Word, Excel, Power point</li> </ul>	

I certify that the information provided in this CV is true and correct and I will bear the full responsibility for them.

*Applicant,*

**Nguyen Thi Minh Chau**