

NGUYEN DUOC HUONG

Medical Representative

OBJECTIVE

- Obtaining a suitable job for my ability as well as develop necessary working skills in a dynamic and friendly environment.
- Expanding extra active area and average revenue for company.
- Becoming a professional Medical Representative.



CONTACT



14/03/1995



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EDUCATION

Yen Lac Hight School
2010-2013

VietNam Military
Medical University
10/2013- 7/2018

SKILLS

Teamwork



Communication



Talk on something



Office information



English



HOBBY



WORK EXPERIENCE

Flower sales (2016-2018)
Manage - Employees

Job: Find sales sources, set prices, set up sales teams, develop marketing plans, sell points.

Result: - Learned teamwork skills, planning.
- Sales achieved: 75- 321%

**Bach Mai Pharma
Company** (2/2017- 8/2017)
Medical representative

Customer: Pharmacies of Ha Dong district.

Job: - Introducing, explaining, answer customer's questions about the product.

- Maintain and expand pharmacies in Ha Dong district.
- Feedback anstomer'ss opinion

Result: - Monthly average revenue reached 14 millions
(Reaching 90- 115% goals)
- Expanching extra 37 pharmacies
- Improve communication skills and sales