

EDUCATION

CAN THO UNIVERSITY OF MEDICINE AND PHARMACY

8/2013 - 7/2018

Pharmacist (full-time)

- Level classification: Good.
- Orientation manual: Clinical Pharmacy - Pharmaceutical Management.

WORK EXPERIENCE

SI DO SHOP

2014 - 2018

- Sell online fashion men-clothes via Facebook, Cho Tot, Zalo...
- Determine market's demands.
- Purchase trendy clothes, high quality products with suitable price.
- Make plan, schedule for posting information to introduce products.
- Come up with marketing strategy, advertisement to promote sales target: discount after Like, Share, many interested events...
- Get information from customers to provide them with suitable products.
- Anticipate the expense, sum up the monthly turnovers.

Skills gained

- Understand customers' demands thoroughly.
- Determine market's trends.
- Works and time managing skills.

THE BOX MARKET

7 - 9/2014

Saler

- Arrange product for display
- Consult product information to customers.
- Summarize daily sales figures

Skills gained

- Communicating kindly.
- Introduce customers to product's quality features and persuade customers

GUITAR SALES

2015 - 2017

- Purchase guitars from low-price sources and sell for customers, mainly as the youth, students...
- Provide products' quality features and persuade the clients.

Skills gains

- Sale skill, persuading skill.
- Understanding customers' demands thoroughly.

ACTIVITIES

THE VOLUNTEER YOUTH TEAM

8 - 2013

Volunteer

- Taking part in "Mua he xanh - 2016" in Giong Rieng Kien Giang with many programs: Dengue Fever Prevention.
- Propaganda people to be aware of Dengue Fever risks and treatments.
- Teamwork, discuss daily plan for activities.
- Persuade the citizen to keep the environment clean.



Le Minh Tu

Medical Representative

Oct 18th 1994

Male

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CAREER OBJECTIVE

Short-term:

- To work and learn with your company's professional active environment with good remuneration, especially to build my career with boss's help.

Long-term:

- Accumulate knowledge, improve sale skills and attempt to be a proficient Medical Representative and promoted to Manager position at least 3 following years.

HOBBIES

- Music: Guitar acoustic
- Photography
- Motor-biking travel

Skills gained

- Planning, arrange time properly.
- Team-working.

◦ Sports: badminton, soccer

PHARMACY FACULTY ASSOCIATION

10/2014 - 10/2016

Supporter

- Celebrate "Freshmen Greeting".
- Celebrate Big Game for "35-year Establishment Celebration".

OTHER EXPERIENCE

2013 - 2018

- Have been to many Southern and Central coastal provinces, cities such as: An Giang, Da Lat, Phan Thiet, Phu Yen...

Skills gained

- Training and improving health, expanding the understanding of customs and culinary culture.
- Planning journey.

SKILLS

- **Communicating:** Capability to make relationship kindly and promptly, to maintain these relations well.
- **Presenting:** Present fluently with a nice voice and persuade the audience.
- **Team-working:** Respect to everyone, listen to their idea and acquire their advice; ability to make people together by the friendly way.
- **Planning:** Make smart goals and manage time to complete.
- **Computing:** Use Microsoft Word, Excel, Power Point, Photoshop proficiently.