

HO VAN HAI HUNG

Sale Engineer

- **M** Aug 28, 1992
- Male
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OBJECTIVES

- 1. Working in a professional organization that offers a challenging, stimulating andlearning environment.
- 2. Mastering and building a construction quality
- 3. Developing the quality management specialty based on current domestic and foreignstandards.
- 4. Having opportunities for long-term personal development and career growth.

SKILLS

PROBLEM SOLVING

COMMUNICATING ANDNEGOTIATING

MANAGEMENT SKILLS

COMPUTING SKILLS



LAC HONG UNIVERSITY (2011 > 2015)

OCT. 2011 -NOV.2015

2013



Certificate of Completion of the training courseon construction investment project managementissued by Construction Science Joint StockCompany



WORK EXPERIENCE

QSB STEEL CO., LTD.

AUG. 2020 - NOW

Sale Engineer

- 1. Finding potential customers and introduce company capacity
- 2. Receive project information from customers and deploy to the following departments: Design Project Management Purchasing.
- 3. Implement quotation and contract procedures.
- 4. Responsible for negotiating and interacting with customers.
- 5. Dispute settlement when there is a complaint from customers.

TRI VIET STEEL BUILDINGS CO.,LTD.

JAN. 2017 - JUNE

2020

QA/QC - Team Leader

- Responsible for coordinating and managing the QA / QC team for interacting withcustomers including:
- * Browsing samples of materials
- * Approving paint color and covering system;
- * Accepting input materials between the supplier and the customer
- * Accepting steel structure components with customers at the factory.
- * Accepting construction work and manage quality for construction team
- Building a workflow system of QA / QC department for specialized steel structure.
- Aggregating and extracting as well as developing a quality management manualaccording to the current criteria standards in both domestic and overseas.
- Handling specific cases if there are reports of QC staff at the project.
- Taking responsibility for reporting the team's work to Division Manager and Board of Directors.

INTERESTS

- Reading
- Sports

TRI VIET STEEL BUILDINGS CO.,LTD.

JAN. 2016 - DEC. 2017

QA/QC Staff (2016 -> 2017)

- Based on the quotation table and design documents to list the sample submission and interact with Party A for approval, including samples and attached documents such as Competency profile, CO/CQ certificate and applicable standards for materials.
- -Prepare testing procedures and acceptance of construction work based on designdocuments and technical instructions and submit them to Party A for approval, including:* Drafting acceptance form conforming to prescribed standards for each phase of theacceptance.
- * Quality control including input materials, components manufacturing, and steelstructure construction and installation.
- *Plan of acceptance for each stage of processing including cutting, attachment, weldingfinishing, shot blasting cleaning and painting.
- * Plan of acceptance of construction work of the stages: positioning and installing anchorbolts, gathering and erecting truss frame and complete covering system.
- Based on the plan according to the acceptance procedure approved by Party A to carryout the testing and acceptance of input materials.
- -Planning to invite Party A to the factory to accept the processing work according to thefactory's schedules.
- Checking and assessing the internal quality with the Construction Steering Committeebefore conducting acceptance with Party A. Managing the construction acceptance tasksbetween the Construction Steering Committee and Party A as well as handling thesituations related to quality.
- Making as-built documents to serve the construction finalization together with QS and Payable Accountant



OUTSTANDING PROJECTS PARTICIPATED

JAN. 2017 - DEC. 2017 2017

- Hoang Duc Pharma Warehouse
- Dai Nam Racecourse
- Long Thanh Plastic Warehouse
- Number One Hau Giang and Chu Lai
- Thanh Phuoc Port Warehouse

JAN. 2018 - DEC. 2018

2018

- Dan On project * Main contractor: Obayashi VietnamCorporation.
- Settsu carton project * Main contractor: Konoike ConstructionCo., Ltd
- Vietjet airport construction project;
- Vinh Hung project.
- Thu Thiem Model House project.
- International School in District 2.
- Caesar project.

2018

JAN. 2018 - DEC.

- State Level 1 Project: Building Viet Duc University
- Projects in Myanmar: SWG Hansae Garment Factory HandbagFactory.
- East West Industries Project.
- Polytex factory building project
- Thanh Hong project.
- Genimex A3-A4 warehouse project



2019

PERSONAL STRENGTHS

- High sense of responsibility
- Highly focused and energetic at work
- Ability to manage and complete projects to the higheststandardand handle difficult situations confidently.
- Ability to inspirationally persuade and motivate others.
- Flexible, enthusiastic, and willing to assume additional responsibilities.
- Ability to acquire knowledge quickly and accurately
- Positive attitude, be eager and willing to learn new things.
- Outgoing personality, good attitude around others.



REFERENCES

Mr. Le Dinh Hao - Head of QA / QC DepartmentZamil Steel Buildings Co. Ltd.

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