



## HOANG VAN THUAN

MEDICAL REPRESENTATIVE

### OBJECTIVE

Seeking a position in administration field, with an organization that promotes professional growth and advancement.

### SKILLS AND COMPETENCES

Verbal and written communication



Working under pressure



Creativity



### VITALS

Ho Chi Minh City, Vietnam

+84 989 951 671

Thuanhoang0176@gmail.com

### LANGUAGES AND COMPUTER SKILLS

English : B1

Microsoft Office: Word, Excel

### INTEREST

Guitar | Video games | Reading

## EXPERIENCE

### TAM DAN PHARMA

27/07/2017 – 29/12/2017

#### • Medical Representative

##### *Key responsibility*

- ✓ Cover 5 territories: Heart Institution Tam Duc, Nguyen Tri Phuong, 7A, 175 and Hung Vuong Hospital
- ✓ Introduce company's products portfolio and establish relationship with doctors

##### *Key achievement*

- ✓ Successfully archive target sale in 3 months
- ✓ Comprehend the territories, and follow up company categories
- ✓ Build up strong relationship with KOLs

## EDUCATION

### HUE UNIVERSITY OF MEDICINE AND PHARMACY

09/2012 – 07/2017

- GPA: 6.90/10 – Behavior score: 90/100

## OUTDOOR ACTIVITY

### KARATEDO CLUB

### BLUE BLOUSE CLUB

- Hold events in campus and hospital
  - ✓ Mid autumn festival at Hue central hospital
  - ✓ Kid day on June 1<sup>st</sup>

## REFERENCES

**Mrs. Dang Ngoc Tram, Sale supervisor at Tam Dan pharmaceutical company**

**Phone:** +84 975 956 412

**Email:** [ngoctramdptamdan@gmail.com](mailto:ngoctramdptamdan@gmail.com)