









MA THI THU HA

MEDICAL REPRESENTATIVE



CONTACT INFORMATION

 August 12, 1994
 Female
 01655316496
 hama1235.hup@gmail.com
 Hanoi, Vietnam
 Fb: Ma Thu Hà



OBJECTIVE

With my inherent advantages as well as the accumulated experience in the field of Sales and Marketing, I look forward to devote for your company as a Medical Representative. I hope, together, we will bring true values and develop together.



SKILLS

OFFICE	<div><div></div><div></div><div></div><div></div><div></div></div>
LOGICAL THINKING AND CREATIVE	<div><div></div><div></div><div></div><div></div><div></div></div>
PUBLIC SPEAKING	<div><div></div><div></div><div></div><div></div><div></div></div>
SALE AND MARKETING	<div><div></div><div></div><div></div><div></div><div></div></div>
TRAINING	<div><div></div><div></div><div></div><div></div><div></div></div>
TEAMWORK	<div><div></div><div></div><div></div><div></div><div></div></div>
COMMUNICATION	<div><div></div><div></div><div></div><div></div><div></div></div>



EDUCATION

Aug 2009
↓
May 2012
TUYEN QUANG HIGH SCHOOL FOR THE GIFTED
Major: Physical
Good

Sep 2013
↓
Jun 2018
HA NOI UNIVERSITY OF PHARMACY
Major: Management of pharmaceutical economy
Studying



WORK EXPERIENCE

May 2017
↓
Present
DR.LONG 4D-ULTRASOUND CLINIC
Doctor's assistant

Main responsibilities:

- Customer management.
- Recruitment and training.
- Coordinate work to make the clinic run smoothly.
- Advicing medical information.
- In charge of online marketing, online interaction management.

Recognition and Gains:

- Responsible for the quality of service beyond the doctor's work (1500 people / month).
- Management other members to achieve good performance.
- Successful recruitment and training of 5 employees.
- Through online and telephone channels, it provides accurate, useful, and effective medical information to pregnant women.
- Experience on analyzing test results in basic pathological cases.

Jul 2016
↓
Nov 2016
IDP EDUCATION
IELTS Supporter

Main responsibilities:

- Register for new customers.
- Support the organization of seminars, examinations.

Achievements and skills gained:

- Experience in working at a multinational organization, professional and strictly working environment.



INTERESTS

- Travel
- Cooking
- Handmade gifts
- Music



REFERENCES

Mr.Cao Xuan Long
Director of Medical center
Email: sieuam4d.drlong@gmail.com
Mobile: 0983684877

Ms. Nguyen Thi Ha Linh
IELTS Manager
Email: halinh.nguyen@idp.com
Mobile: 0973093022

Dec 2015



May 2016

PASAL EDUCATION

Business collaborators

Main responsibilities:

- Searching, approaching customers, selling (products are English courses).
- Customer care.
- Group management.
- Recruitment and training.
- Recover the debts.

Achievements and skills gained:

- Personal sales is 15 million VND per month (150%); Group sales is 40 million VND per month (133%).
- Experience in telesales, sales, group management.



ACTIVITIES

Oct 2013



Sep 2015

HUP ASSOCIATION OF YOUNG BLOOD DONOR

Leader of communications

- Encouraging Blood donation.
- Organize and participate humanitarian blood donation programs.
- Develop communication tools, administer blood donation events.

Oct 2013



Jun 2016

A2K68 CLASS - HUP

Vice-monitor of life

- Organize picnic sessions, extracurricular activities.
- Assist class members find accommodations.



HONORS & AWARDS

2006

Kotex Scholarship - For talented Vietnamese girls.