

Dao Thi Bich Ngoc



Contact information

Date of birth July 17, 1992
Gender Female
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Objective

Take advantages of sales skills & experience and understanding of market to become a professional Sales Staff and bring a lot value to Customers. From that, I will contribute to development of company.

Skills

Communicating, selling and persuasion skills.

Performance, presentation skill

Listening and analyzing, solving issues

Characteristics

Responsibility Hard working
Enthusiasm Proactive

Education

August 2011 - June 2016

Hanoi University of Pharmacy

Major: Clinical pharmacology

Degree classification of pharmacist: Good

Work experience

September 2016 - September 2018

Kwan Star Co., Ltd

Sales staff

Managing and developing customers for achieving sales target
Manage customer relationship and negotiation with key descision makers
To deliver products information to customers and promote the use of products
Prepare quotation and exchange business correspondence with customers
Provide updates to marketing and sales mangagement regarding business conditions and competitive activity
Help implement marketing plans and new product launch plans
To cooperate with other team members in group activity

References

Duong Minh Hang- Sale Manageress
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