# **HUYNH THI THANH DIEU**

**MEDICAL REPRESENTATIVE** 



### Contact information

Date of birth Aug 12, 1989

Gender Female

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### Education

Sep 2013 - Nov 2017

#### Ho Chi Minh City Medicine and Pharmacy University

Major: Pharmacist

Degree classification: Average good

Sep 2007 - Otc 2011

#### Ho Chi Minh City University of science

Major: Chemistry (Organic chemistry)
Degree classification: Average good

## Work experience

Dec 2017 - Present

March 2017 - Sep 2017

#### **A.T Pharma Corp**

Research & Development Staff

#### Main responsibilities:

- Research, develop new product formulas
- Improving old fomulas
- Monitor the stability of the drug
- Coordinate related departments to take measures when the production process encountered trouble.

# Objective

- I want to find a long-term commitment in pharmaceutical companies, especially in the pharmaceutical business.
- With youth, enthusiasm, striving, promoting myself to be in a higher position or promoted within the next two years.

### Skills

Good communication skill.

Creating and maintaining good relationships with colleagues.

Good teamwork manner

Dynamic and confident personality

Basic Computer usage, Microsoft Office: Word, Excel, PowerPoint

Work under high pressure

C.K.S Co., Ltd

Sales Staff

#### Main responsibilities:

- Developing and maintenance the business relationship with customers
- Develop new business opportunities with existing and potential clients
- Report Market intelligence to Supervisor
- Focus and update Data customers
- Assure consistent demand growth and achievement of business goals & targets

#### Achievements and skills gained:

- Advertising products of the Company to customers effectively
- Learn about professional sales and customer service skills
- Improve English Communication Skill.

# **Activities**

Jun 2010 - Aug 2010

#### **Vonluteer Green Summer**

- Join the Green Summer Volunteer Campaign at the orphanage.
- Attend charity Blood Donation.