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TRAN NGUYEN QUYNH GIAO

OBJECTIVE

- Acquiring knowledge and experience in sale field
- Become sale manager in 5 years

EDUCATION

- **2012 - 2017:** Hue university of medicine and pharmacy-
Major in pharmacy.
Degree classification: Very Good

EXPERIENCE

- **2/2018- today:** Medical representative at Sunstar Joint Stock company. Be responsible for prescription products in several hospitals in HCM
+ Approach the customers and making good relationship with all appointed customers
+ Set up and manage customer's profile, develop potential customers

SKILLS & STRENGTHS

- An outgoing and persuasive manner
- High responsibility and target-driven
- Be able to withstand high pressure
- Be good at English skills (Ielts 6.5)
- Microsoft Office: good at Word, Excel, Power Point

ACTIVITIES

- **2015:** Taking part in "Clinical pharmacy club" in Hue university of medicine and pharmacy as a vice-president.
- **2016:** Participating in NOJ Foundation as an interpreter for helping cerebral palsy children in Hue city.
- **2016:** Dedicating as a communication coordinator at the Vietabroad study-abroad conference.

HONORS - AWARDS:

- **2012 - 2017:** Top 10% of the students over 5 – year course
- **2014:** Winning Scholarships for best students in university.
- **2017:** Doing a thesis named "*Study on the acute and chronic toxicity of resistant starch on rat*" instructed by Assoc. Prof Tran Huu Dung
- **Certificate:** 2012 – 2017: End of the year awards for best students (signed by Professor Cao Ngoc Thanh, MD, PhD, Rector of Hue University of Medicine and Pharmacy).