



# VO MANH LINH

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## OBJECTIVE

Take advantages of communicative, pharmaceutical skills and accumulated knowledge on sale and marketing to make them into practical as a medical representative in Ho Chi Minh territory hospital



## EDUCATION

[General Pharmacy] | [Hue University of Medicine and Pharmacy, Vietnam]  
[AUG 2013] – [JUN 2018]



## PERSONALITY

- Hard-working and driven to get to the success and assigned target
- Working under continuous pressure in a team or independently
- Adaptable and flexible to work with different kinds of customers
- Discipline and following with company regulations and laws



## EXPERIENCE

[Medical representative] | [Tanipharco]  
[JULY 2018 – JANUARY 2019]

- Main Responsibilities:
  - Provided drug information for doctors in Eye hospital and Maternity-Pediatric hospital, Nghe An province
  - Developed and maintained sale performance with month target
- Achievement and Gains:
  - Managed with + 40 doctors in 3 Hospitals, 6 Medical clinic about pediatric and ophthalmic products
  - Gained sale performance in Q3 and Q4 2018 with 106% and 127%
  - Successfully listed the product into the department of Pharmacy, Nghe An Eye hospital and Nghi Xuan hospital

[Co-founder] | [Hue Pharmacy economic club]



## SKILLS

- Able to read international scientific research or products and diseases, communicate well with foreign teammates
- Professional in microsoft office excel, word



## ACTIVITIES

[Volunteer in Mai Chau, Hoa Binh with V.E.O]