



# Huynh Tu Tram

Medical Representative

## CONTACT INFORMATION

May 17, 1993

Female

(+84)775856655

htutram93@gmail.com

Can Tho, Viet Nam.

## OBJECTIVES

Be a good employee in the team; Improving skills to work and collaborate with everyone in company, work effective; contributing more profit for the company.

## SKILLS

Communication & Collaboration

Presentation & Convincing

Logic-Thinking and Creative

Language

## HOBBIES

Reading book, watching TV, ...

Music, Learning foreign language, ..

## REFERENCES

Dr. Nguyen Thi Huynh Nga  
Lab manager of Can Tho Central General Hospital  
Tel: 0918329966

## STUDY

09/2011 - 07/2016

CANTHO UNIVERSITY OF MEDICINE AND PHARMACY

Major: Pharmacy

GPA: 7.67/10

## WORKING EXPERIENCE

2019 - Now

Hong Loc Phat Pharma

Product Training

Job description:

- Providing updating information about products to sale.
- Do Group present, prepare for seminar, workshop of company to update latest information about company products, .....
- Follow products at hospital: cottage, tender, exp date,...
- Prepare information with reseller for tender.
- Prepare drugs document for sale to enter drug to hospital.
- Promote sale of company products by creating sales program, .....
- Preparing drugs document for tender.

2017 - 2018

Roche DIAGNOSTIC VIETNAM

Account representative

Job description:

- Providing information about products, company policy to customers are HCPs.
- Do Group present, prepare for seminar, workshop of company to update latest information about company products, .....
- Follow products at hospital: cottage, tender, exp date,...
- Giving customer information about updating technology of diagnostic test, equipment, ....
- Prepare information with reseller for tender

Achievements:

- Grow 15% test at 2 key hospitals in field, developing and improving selling skills, convincing skill, communicating and collaborating with colleague at many related department.

12.2016 - 01.2017

Vo Truong Toan University

Practicing Specialist at Vo Truong Toan University,

- Preparing chemical, laboratory items for student
- Instructing students about practicing skill in pharmacy and answers their question about lessons, ..

Achievements & Experiences

- Presentation skill, Convincing skill, Listening and

finding solutions for specific situation.

## ACTIVITIES

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10.2011 - 5.2015

### FOR CHILDREN CLUB

Member of club

- Doing volunteer work such as teaching children or help them learning English at many orphanage, homeless children center.

## CERTIFICATE

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2017

## AWARDS

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Good account representative of South 1 team.

2017

## OPTI

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