

# ĐẶNG VĂN NHÂN

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- ★ Tan Binh district, HCMC

# **ABOUT ME**

Responsible, enthusiasm and dynamic.

# **OBJECTIVE**

Still a Medical Representative in the next three years. My career goals in future is to be promoted to a higher position.

# **PERSONAL SKILLS**

Persuation skill

Communication

Building relationship

Adaptability

Teamwork

# **INTERESTS**

Football, basketball, music, travel

# **WORK EXPERIENCE**

# **Medical Representative at Gedeon Richter**

Aug 2017 - Now

Cardiovascular and CNS Team (HCM 2)

Products: Cardiology and Neurology products

Key territory: University Medical Center hospital

### Main Duty:

- Maintaining and developing the relationships with Healthcare Professionals (HCPs).
- Providing information of Richter's products with high treatment values to HCPs to increase awareness of them about products and convince them to use it.
- Coordinating with marketing department to implement marketing activities in assigned territory.

#### Skills learnt:

Communication, building relationship, time management, sales planning, persuation skill.

# **EDUCATION**

# Hue University of Medicine and Pharmacy, Vietnam

Oct 2011 - Jul 2016

**Bachelor of Pharmacy** 

• GPA 8.18/10

#### **ACTIVITIES**

### **Clinical Pharmacy Club**

Nov 2015 - May 2016

Presentation about the drug topics and how to use them in clinical case.

#### **Graduated thesis**

Dec 2015 - May 2016

Study on using functional foods by elderly in Hue City.

### **Pharmaceutical Department Football Club**

Sep 2013 – Feb 2016

Play as a left midfielder in team

DANG VAN NHAN (Mr)

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**Position: ETC Medical Representative in HCMC** 

Dear Mead Johnson,

With this letter and the enclose curriculum vitae, I would like to express my sincere interest in the Medical Representative position you are looking to fill.

I have been working as a medical representative at Gedeon Richter for one and a half year. With my achieved experience, I really hope that I will be receiving your feedback. In my opinion, I think that: "Knowledge, skills and attitude are important things to be successful in medical representative job. Among them, the attitude is the most important thing."

The role of medical representative will allow me to demonstrate my strong communicative skills in a dynamic environment. I am able to work in team and individually in positive spirit, under high pressure. Those things facilitate my potential of success on pharmaceutical.

If I am given a chance to work in your company, I would like utilize my potential at full set measure and contribute heartily to your company's success and growth. I will become a good employee in the future. I'm suitable to work long term in there.

As you can see I have the focused skill set that your company requires. I am looking forward to speaking with you soon to set up a personal at your convenience.

Thank you so much for your time and consideration.

Yours Sincerely,

Dang Van Nhan