

NGUYỄN CÔNG NHỰT

MEDICAL REPRESENTATIVE

Date of Birth: 10/05/1994

Gender: Male

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Permanent Address: Binh Chanh – Binh Son –

Quang Ngai

Current address: No.43 Mai Lao Bang St., Tan Binh ward, HCMC, Vietnam.



EDUCATION

DaNang University of Medical Technology and Pharmacy (Oct, 2013 to Jun, 2018).

Major: Pharmacist

General

PROFESSIONAL WORK EXPERIENCES.

- **ETC Nutrition Medical Representative (Jul, 2018 to Dec, 2018)**
Abbott Vietnam
 - Maintained existing clients – Health Care Professionals (HCPs) and Established new business relationships.
 - Completely graduated Sales consultants course (HORN Manual from Canada).
 - Contacted to 108 HCPs
 - Utilized customer database for preparing weekly and monthly working plan.
 - Gained 110% Sales target every month.
- **Intern (Jan 08th, 2018 to Apr 20th, 2018)**
QuangNgai General Hospital
 - Researched pharmaceutiacL Laws and Circulars
 - Practiced at arranging medicine by FIFO, FEFO rules
 - Practiced consultaion for patients.
- **Class Monitor (Oct, 2014 to June, 2016)**
DaNang University of Medical Technology and Pharmacy.
 - Contacted with Faculty lectures and staff to update information for classmates.
 - Assgined task for each member to do teamwork.
 - Cooperated with other class management to hold outside activities such as camping and flashmob.

SKILLS

Microsoft office (word, Excel, powerpoint, outlook)



Teamwork



Sales communication



Presentation



CERTIFICATIONS

TOIEC Certificate by IIG Vietnam

TOIEC 710 (Reading ; Listening)

2018

ACTIVITIES

Road to Mount Olympia **2011**

Volunteer for the Ethnic minority Charity campaign **(Oct, 2013 to Aug, 2014)**