



# HOÀNG THẮNG

MEDICAL REPRESENTATIVE

## PERSONAL INFORMATION



November 3rd, 1994



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B183F Binh Nham, Thuan An,  
Binh Duong

## CAREER OBJECTIVE

To become a Medical Representative at a multinational pharmaceutical company with a suitable working environment where I can contribute to the total growth of the company and achieve sales goals.

Strive to become a Manager.

## SKILLS

- Enthusiastic and responsible.
- Teamwork and collaboration.
- Good at communication and negotiation skill.
- Willing to learn, passion with sales

## EDUCATION

Sep 2012 – University of Medicine and Pharmacy  
Aug 2017 HCMC

Major: Bachelor of Pharmacy  
GPA: 6.94/10.00

## EXPERIENCE

Oct 2017 - Vinh Phuc pharmaceutical joint stock  
Present company.

*(Medical representative)*

- Approaches and builds a good relationship with all customers. Develops potential customers.
- Co-operates with other departments.
- Follows up and pushes for payment.
- Reports to the marketing department and the regional manager periodically.
- Receives orders and ensures sales target in the assigned territory.
- Resolves related issues and customer

Mar-2017 University Medical Center HCMC  
*(Internship as a Clinical Pharmacist).*

- Searched and identified errors in the use of drug in medical records and consulted with clinical pharmacists and doctors.
- Searched and read the relevant guidelines.
- Executed a case report daily and final

## ACTIVITIES

2013-2016 Competitions in school

- Cheerleading event – Pharmacy Faculty's Camp 2016.
- Performing arts contest on Vietnamese teacher's day 20/11.
- Lantern making competition.
- "Amazing race" of Pharmacy Faculty.

2013-2016 Volunteer activities

- Green summer 2015, Blood donation, Ve nguon, Bay len uoc mo...