



BUI TIEN LOC

MEDICAL REPRESENTATIVE

INFORMATION

Date of birth 04/05/1996

Gender Male

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JOB OBJECTIVE

The shorter goal: Working in a professional environment, learning skills to become an excellent Medical Representative and bring value to customers.

The futher goal: Improving myself to move up to the higher position and contribute to the development of the company.

SKILLS

Communication
Presentation
Teamwork
Office

EDUCATION

LE HONG PHONG HIGH SCHOOL 2011-2013

HANOI UNIVERSITY OF PHARMACY 2014-2019

Major: Pharmaceutical Industry

GPA 3.23/4 (7.48/10)

WORK EXPERIENCE

DAI BAC GROUP 3/2018-11/2018

Collaborator

❖ **Task:**

- Introducing blood tonic products.
- Selling products brings high sales for the company.

❖ **Achievement:**

- Self-confident in presenting products and speaking to the crowd.
- Selling skill. Learn to be responsible at work.
- Average sales: 2.2m VND/day.
- The best sales in a day: 3m VND.

CHAU LINH PURE MEDICINAL MATERIALS COMPANY 9/2017-4/2018

Collaborator

❖ **Task:**

- Introducing medicinal tea products to the elderly people.
- Convince customers to buy products.

❖ **Achievement:**

- Improving teamwork and listening skill.
- Be fiendly to customers.
- Communicate with customers confidently.
- Become the best seller of team.

ACTIVITIES

DEPARTMENT OF PHARMACEUTICAL INDUSTRY - HANOI UNIVERSITY OF PHARMACY 2018-2019

Fellow

❖ **Task:**

- Graduation thesis at Department of Pharmaceutical Industry.

❖ **Achievement:**

- Reading and analyzing scientific research.
- Work scientifically.
- Time management skill.
- Learn to be disciplined and persistent at work.

TUTOR grade 8-12 2015-2019

❖ **Task:**

- Part time tutor Math for pupils at variable grades.

❖ **Achievement:**

- Presenting information scientifically and logically.