



Nguyen Thi Thuy Hang

Medical Representative

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👤 Female

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Objective

I am willing to work hard to contribute to built good relationships with key doctors, extend sale market, support Tender team to achieving the objectives of the company.

From 1 to 2 years, I want doctors understand clearly our products benefits and support our, not only in hospital but also in their clinic. From 3 years, I want to become a leader to built an eco-team work, make growth sale achievement up for company.



Education

CAN THO UNIVERSITY OF MEDICINE AND PHARMACY

9/2012 - 7/2017

Major: Bachelor of Medicine.



Work experience

MEGA WECARE

9/2017 - Now

Medical Representative at Cho Ray Hospital.

- Get always target and growth sales market up in 2017, 2018.
- Contribute to Tender Team for update information and procedure on time.
- Support the company to implement the marketing strategy, conference.
- Follow-up the sales target, revenue of each territory, follow-up the remaining stock and make decision.
- Analyze sales potential in the area, using available market information and provide analysis as input to sales management and marketing in the overall target-setting process.
- Build and maintain good relationship with KOLs of hospital (doctors and medicine staff...).
- Coordinate with distributors to conduct the earliest delivery to customers.
- Plan work schedules, in group weekly and monthly timetables.



Activities

PHARMACEUTICAL CLASS A.

2012 - 2014

Class A Leader of Medical student.

- Organize big game: "Hanh Trinh Tren Dat Phu Sa", travel course "Ve Nguon".
- Control games for class.



Skills

English skills

IELTS 5,5 Certificate (practice test).

Computer skills

"Applied Information Technology in High Level" from Can Tho University.

Communication skills

The "Master of Ceremony" course 2 of CADS 's Certificate.