



VO TRAN THIEN BAO

PHARMACEUTICAL REPRESENTATIVES

JAN 14, 1996

Male

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Ho Chi Minh, Vietnam

OBJECTIVE

Although I'm just a graduated student not for long, with my youth and enthusiasm, I will contribute to the development of company.

I have improved some necessary sale skills since i was in school, so i hope i could show my ability by pushing up the company brands and looking for new customers

I believe I am the candidate who has the skill sets and experience you're looking for.

SKILLS

Office

Logical thinking and creative

Public Speaking

INTERESTS

- Travel
- Movie
- Outdoor activities



EDUCATION

NGUYEN TAT THANH UNIVERSITY

Major: pharmacy

SEP 2014 - NOV 2019



WORK EXPERIENCE

DRUGSTORE 252

MAY 2016 - AUGUST
2016

Sales Staff

Main responsibilities:

- Introduce, consult products and answer customers' question about new functional products.
- Assist to control goods in and out
- Improve more specialize knowlegdes and skill during working time.

Recognition and Gains:

- contribute to a 20% increase in the number of products within 3 months of working

LOC KHAI BUILDING MATERIALS COMPANY

AUGUST 2016 - AUGUST
2017

Part-time Sales Staff

- Introduce products to customers .
- Make reports of selling at the end of day.

Achievements and skills gained:

- Be assessed positively by my boss: active, extremely adaptable...
- Observe, learn and catch customers' taste well.

TENAMYD PHARMACEUTICAL COMPANY

JUNE 2018 - MARCH
2019

Collaborator for Pharmaceutical representative (Part-time) - ETC channel

- Receive and learn sale skills and information from higher managers ;
- Introduce and advertise medicines for doctors and medical staffs ;
- Complete goals as successfully as possible.

Achievements and skills gained:

- Understand the way this job runs and figure it out how to make products more popularly.



ACTIVITIES

GREEN SUMMER

FEB 2014

Voluntary member for my ward

- Help the poors and handicapped people for a good meal;
- Join in charity healthcare programme in Dong Nai.



CERTIFICATIONS

TOEIC Certificate with score 650 by Nguyen Tat Thanh University

2018