



## DANG VAN NHAN



Male



October 25, 1993



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Tran Van Du Street, Tan Binh District,  
HCMC

## ABOUT ME

Dynamic, enthusiasm, friendly and creative.

## OBJECTIVE

Look for medical representative job in a professional company to develop career and achieve long-goal is becoming a manager of sales in 5 years more.

## PERSONAL SKILLS

Communication



IT: Word, Excel, Power Point



Building Relationship



Time Management



Team & Individual Work



## INTERESTS

Football, basketball, music, travel

## WORK EXPERIENCE

### Medical Representative at CPC1 HN., JSC

Nov 2016 – Feb 2017

Pediatric Team

Products: Zensalbu, Brometic, Domuvar, Q-mumasa baby

*Main Duties:*

- Build and maintain the close working relationship with Doctors, Pharmacists and ensure the company's products are meeting their requirements.
- Look for new customers, new territory to expand business and achieve the monthly target sales.

*Skills learnt:*

Communication, building relationship, time management, sales planning, negotiation.

### Medical Representative at Gedeon Richter Plc.

Aug 2017 – Now

Cardiovascular and CNS Team (HCM 2)

Products: Panangin, Lisonorm, Cavinton, Mydocalm.

Main Duty: Maintain and develop the relationships with Doctors, Pharmacists in territory.

## EDUCATION

### Hue University of Medicine and Pharmacy, Viet Nam

Oct 2011 – Jul 2016

Bachelor of Pharmacy,

- GPA 8.18/10

## ACTIVITIES

### Clinical Pharmacy Club

Nov 2015 – May 2016

Presentation about the drug topics and how to use them in clinical case.

### Graduated thesis

Dec 2015 – May 2016

Study on using functional foods by elderly in Hue City.

### Pharmaceutical Department Football Club

Sep 2013 – Feb 2016

Play as a left midfielder in team

**DANG VAN NHAN (Mr)**

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16<sup>th</sup> Mar, 2018

**Position: Medical Representative in HCMC**

Dear Bayer Vietnam,

With this letter and the enclose curriculum vitae, I would like to express my sincere interest in the medical representative position you are looking to fill.

I have worked as a medical representative for six months at CPC1 Ha Noi., JSC and now being Medical representative at Gedeon Richter. With the knowledge, positive attitude anh achieved experience as a medical representative, I really hope that I will be receiving your feedback. In my opinion, I think that: "Knowledge, skills and attitude are important things to be successful in medical representative job. Among them, the attitude is the most important thing."

The role of medical representative will allow me to demonstrate my strong communicative skills in a dynamic environment. I am able to work in team and individually in positive spirit, under high pressure. Those things facilitate my potential of success on pharmaceutical.

If I am given a chance to work in your company, I would like utilize my potential at full set measure and contribute heartily to your company's success and growth. I will become a good employee in the future. I'm suitable to work long term in there.

As you can see I have the focused skill set that your company requires. I am looking forward to speaking with you soon to set up a personal at your convenience.

Thank you so much for your time and consideration.

Yours Sincerely,

**Dang Van Nhan**