

PHAM THI MY LINH

MEDICAL REPRESENTATIVE

Objective

- Near future: Learn effortly to apprehend the work of medical representative in 1 month, then develop the relationship, achive excellent work in 6 months.
- Future prospects: Take opportunity to gain a higher position, approach to the international working environment, develop the company's brand, get stable personal finance in the next 5 years.



Education

UNIVERSITY OF MEDICINE AND PHARMACY, HO CHI MINH CITY

SEP 2013 - SEP 2018

MAJOR: BACHELOR OF SCIENCE IN PHARMACY

- Specialty: Medical management
- Average score of last year: 7.2



Work Experience

ONLINE-SHOP LILISTYLE

OCT 2015 - JUN 2016

MANAGER

- Find and contact the source, get goods, check the goods
- Manage sales at the fair, consult clients online and offline
- Design business cards, decorate facebook and web
- Write advertisements, inventory of goods, estimate revenue and expenditure.

AN THAO PRODUCTION AND TRADING COMPANY LIMITED

OCT 2016 - FEB 2017

SALE ONLINE

- Consult customer online
- Receive and answer comments, questions and complaints
- Manage, report the number of orders per day, pack goods for delivery

CBSM CITY TRADING COMPANY LIMITED

JUL 2017 - JAN 2018

SALE REPRESENTATIVE

- Consult customers and retail pharmacies, answer questions and complaints
- Learn and update information about drugs, how to communicate with customers
- Take care of patrons
- Plan to approach and introduce new product for potential customers and retail pharmacies
- Manage quantity and quality of drugs

VAN AN TRADING COMPANY LIMITED

JAN 2018 - JUN 2018

PUBLIC RELATION

- Introduce and consult customers about products for mothers and babies
- Manage, report the number of sold,in stock every day
- Plan to approach customers, make a good impression, promote the brand
- Teamwork for brand promotion events



Activities

PHARMAGAZINE CLUB

OCT 2015 - SEP 2016

INTERVIEWER

- Interview students and teachers about issues in university



October 13, 1993



Female



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<https://www.facebook.com/hucnguidocainayluonvuivehanhphuc>

SKILLS

Communication

Sales skills

Independent working skills

Teamwork

Time management

English

Computer skills

INTERESTS

- Traveling
- Communicating and convincing
- Reading books and newspapers
- Playing badminton, swimming

