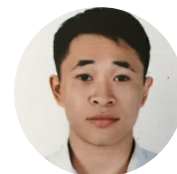


ĐÀO TIỀN SỸ

Medical Representative In HaNoi



✉ daotiensy94@gmail.com ☎ 0918.633.994 📍 OCT5 RESCO, CO NHUE, TU LIEM, HA NOI

OBJECTIVE

- I want to work in an active and challenging environment. Always take advantages of sales skills and understanding of market.
- Become a great Medical Representative, an inspiring leader.
- Bring a lot value to customers, expand customers and contribute to development of Company.

EDUCATION

HANOI UNIVERSITY OF PHARMACY

aug 2012 - june 2017

- *Major: Department of Pharmaceutical Administration and Economics*
| GPA: 6.0

WORK EXPERIENCE

SANTEN PHARMACEUTICAL CO.LTD

Jan 2018 - Present

- *Medical Representative OTC*
TASKS:
 - Setup seminar disease eyes
 - Map cover:
District : Ba Dinh-Hoan Kiem -Hoang Mai- Tay Ho - Long Bien- Gia Lam- Thanh Tri
 - Product: Sanlein - Oflovid - Cravit - Sancoba
 - Customers :150 pharmacy**ACHIEVEMENTS:**
 - Go beyond the 20% target with the best month.
 - Average growth of 15% per month.

CAM HA JSC - VIETLIFE CLINIC

June 2017 - Dec 2017

- *Medical Representative ETC*
TASKS:
 - 108 Military Central Hospital
 - Put 3 products into the hospital
 - Outpatient Department And Pediatric Consultation Department**ACHIEVEMENTS:**
 - Go beyond the 10% target with the best month.
 - Average growth of 15% per month.
 - Expanded 10 key doctors

INTERNSHIP AT CENTRAL PHARMACEUTICAL CPC1.JSC

Oct 2016 - Dec 2016

- *Market development*
Participate in the drug distribution system

| | |
|---------------------------------|--|
| INTERNSHIP AT HOSPITAL E | ● <i>Pharmacy Department</i> |
| Sep 2016 - Oct 2016 | Join activities of pharmacy department as distribute drugs and bidding drugs |

ACTIVITIES

| | |
|---|--|
| FOOTBALL | ● <i>I participated in Male Football League at Hanoi University of Pharmacy (bronze medal in 2016)</i> |
| Otc 2012 - now | |
| CLB GUITAR SGC HANOI | ● <i>Member</i> |
| 2016 - now | Play guitar classic |
| PARTICIPATE IN THE ACTIVITIES OF YOUTH UNION | |
| 2012 - PRESENT | Playing, practicing skills such as communication skills, teamwork skills.... |

| ADDITIONAL INFORMATION | SKILLS | |
|---|---------------|-------------|
| Funny, Sociable and always wants perfection | Communication | <div></div> |
| | Sale | <div></div> |
| | Teamwork | <div></div> |
| | Negotiation | <div></div> |
| | Presentation | <div></div> |