



# Nguyễn Hữu Thuận

Medical Representative

77 Tran Khat Chan st, Hai Ba  
Trung District, Ha Noi City.

thuannguyen3004@gmail.com

0355984195

## OBJECTIVE

Work in long-term. Gain opportunities for promotion, learning and facing challenge for self-improvement. My desire as long-term objective is becoming a successful Medical Representative in a large mission, vision company like Novartis Viet Nam Company.

## WORK EXPERIENCE

### HOÀNG ĐỨC PHARMACEUTICAL AND MEDICAL EQUIPMENT COMPANY

08/2017 - 07/2018

### MEDICAL REPRESENTATIVE ETC

I present the company's products to the doctors in Ha Noi's hospitals and another province like Thanh Hoa, Lao Cai, Nam Dinh. I always ready to answer any questions from customers by phone or face to face. Sometime I also make new products promotion to my potential customers. With this work, I have some experience in bidding as well as have some important relationship with customer and improve my communication and negotiating skill.

### NYCPHAR COMPANY

08/2016 - 12/2016

### MEDICAL REPRESENTATIVE OTC

I have to present the new product and negotiate price with new customer, take care old customers and potential customers. With this work, I learn more about communication skill, analytical and negotiating skill.

### TRAPHACO COMPANY

10/2016 - 11/2016

### INTERNSHIP

Traphaco is big pharmaceutical company in Viet Nam, in the internship time, I had opportunity to take part in production work which have more pressure and require scheduler skill.

### TUTOR

03/2013 - 05/2018

### MATH TUTOR

Tutor job is good job, it make me improve communication skill, gain more knowledge and how to solve problems in the life.

## EDUCATION

### HA NOI UNIVERSITY OF PHARMACY

09/2012 - 06/2017

### MAIN SUBJECT: PHARMACEUTICAL INDUSTRY

RATING: GOOD.

# OPERATION

## THANH HOA COUNCIL DIVISION

10/2013 - 08/2014

## PHARMA CUP

08/2013 - 06/2017

## CAMPING

2015 - 2017

# SKILL

MS office skill



English



Communicate



Team work



## VOLUNTEER

I participated more and more operations like donated old clothers for poor children in some poor areas of Thanh Hoa province and took part in some art activities, soccer match with other organization.

## A MAJOR MEMBER OF TEAM

I participated some sport activities like football, badminton, table tennis operated by my university as a member of A5K67 team in the first three years of college and M1K67 team in two years left.

## A MEMBER OF LOGISTICS DEPARTMENT

As a responsible member, I actively participated in the camp construction and give more ideas to help my team in other activities.

# TASTE

- Reading book
- Soccer
- Communicate
- Travelling