



# LE NGUYEN TUYET BANG

🏠 157/55 Duong Ba Trac street,  
Ward 1, District 8, HCM city

☎ 0376385528

✉ Bangleng15@gmail.com

## ❖ HIGHLIGHTS

- Be hardworking, dynamic, creative and responsible for work.
- Be ready to listen to comments and share my experiences with others.
- Be willing to learn and have a can – do attitude.
- Flexible and quickly adapting to any environment.

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## ❖ EDUCATION

HO CHI MINH CITY  
UNIVERSITY OF  
SCIENCE

BACHELOR OF SCIENCE IN BIOLOGY  
Grade: Credit

(9/2010 – 04/2014)

HO CHINH MINH CITY  
UNIVERSITY OF  
MEDICINE AND  
PHARMACY

PHARMACIST  
Grade: Average good

(9/2014 – 11/2017)

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## ❖ WORK EXPERIENCE

PRODUCT SPECIALIST S.P.M CORPORATION

(01/2018 – present)

- **Products development:**

- ✓ Updating new guidelines in treatment, new research directions, new materials, etc.
- ✓ Conducting market surveys for customer demand, finding suitable products from the suppliers, checking information about

ingredients, dosage, and competitor, then presenting reasons to choose suitable products.

- ✓ Receiving requirements of ETC, OTC departments, checking patent or sending to other related departments or checking competitors' information (Bioequivalence, quantities can import and price) to compete.

- ✓ Tracking the progress of new products development (updating information weekly to accelerate progress). Receiving the reports on the product issues (drugs, supplements) while it is circulating in the market (Finding out the cause, then solving the problems related to the product or sending to the relevant department).

- **Assistances:**

- ✓ Providing the product detail for the design department (making the product catalog,...).

- ✓ Helping the online sale department on replying customers' questions.

- ✓ Preparing and performing training (pharmaceutical knowledge) for medical representatives

- ✓ Presenting products in the public events (in Association of the Elderly, in the school)

## **SALE ADMIN**

GSD COMAC CO., LTD

(11/2017 – 01/2018)

- Calling customers to check the result of the program (advertise a product at the groceries) and presentation by Microsoft Excel, Microsoft PowerPoint.

## **SALES CONSULTANT**

DIEN TRUC ESSENTIAL OIL CO., LTD

(09/2017 – 11/2017)

- Consulting and selling the products to clients
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## ❖ SKILLS

### EMPLOYABILITY SKILLS

PRESENTATION	<div></div>	<div></div>	<div></div>	<div></div>	<div></div>
TEAM – WORKING	<div></div>	<div></div>	<div></div>	<div></div>	<div></div>
COMPUTER SKILLS	<div></div>	<div></div>	<div></div>	<div></div>	<div></div>
SALES SKILLS	<div></div>	<div></div>	<div></div>	<div></div>	<div></div>
COMMUNICATIONS	<div></div>	<div></div>	<div></div>	<div></div>	<div></div>

### ENGLISH SKILLS

LISTENING	<div></div>	<div></div>	<div></div>	<div></div>	<div></div>
SPEAKING	<div></div>	<div></div>	<div></div>	<div></div>	<div></div>
READING	<div></div>	<div></div>	<div></div>	<div></div>	<div></div>
WRITING	<div></div>	<div></div>	<div></div>	<div></div>	<div></div>

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## ❖ SOCIAL AND SPORT ACTIVITIES

- Having participated in University's football team - achieved silver and bronze medals.
- Having established a small charity group and having participated in the volunteering activities:
  - Collecting gifts and giving to homeless people, poor children and people belongs to minor ethnic group.
  - Cooking and serving the meals to the patients in An Binh hospital and Hospital for Tropical Diseases.

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## ❖ REFEREES

**Mr. NGO QUOC DUNG** S.P.M CORPORATION  
Deputy General Director  
Phone number: 0965503369  
Email: Dung.nq@spm.com.vn

**Ms. DINH THI HONG PHAN** GSD COMAC CO., LTD  
Operations Supervisor  
Phone number: 0909956282  
She is working for a new company (Tmar company)

**Mr. NGUYEN NHAT TRAI** DIEN TRUC ESSENTIAL OIL CO., LTD  
Sale staff  
Phone number: 0364447428