

## CURRICULUM VITAE

# NGUYEN NGOC LONG

Gender: Male | Nationality: Vietnamese

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*Seeking position of sales representative in a dynamic and challenged working environment where I could advance my professional expertise and excel in my career.*

*Contributing to the development of the organization and thereby ensuring my own growth.*

## EDUCATION

Undergraduate degree (2011 – 2017)

Vo Truong Toan University, Hau Giang, Vietnam

Bachelor of Pharmacy

- Standard educational program for pharmaceutical students.

**Classification: Good**

## ACTIVITIES

Master of Ceremonies (MC)

- Host of some school's events:
    - Annual Ceremony
    - Art contest, school's camping event
- 20/11, 26/3

Social Activities

- Volunteers of Trai Tim Tren Tuong Group
- Visiting and supporting the orphanage.
- Donating and supporting people living in poor communities where opportunities are limited.

Part-time Job (2012 – 2015)

- Introducing products of Samsung, Yamaha, Vinamilk, Bridgestone, Wonderfarm and so so.
- Directing contact with potential customers through the activities: roadshow, mascot, flyers and customer survey.
- Playing in film as supporting roles or extras.

## WORK EXPERIENCE

Medical Representative of Gedeon Richter  
(08/2017 – Present)

- Product: Gynecology
- Territory:
  - Hung Vuong Hospital, Mekong Obstetrics and Gynecology Hospital, University Medical center HCMC Campus 1, University Medical center HCMC - Campus 2.
  - Pharmacies in District 3, District 5 and Go Vap District.

## SKILLS

- Good selling skills.
- Good communication, persuasion, presentation skills. Teamwork, effective teamwork.
- Proficiency in office software: Word, Excel, PowerPoint.
- Listening, speaking and writing in English.

## ACHIEVEMENTS

- Increase product sales target.
- Established and developed good relationships with clients.
- Built positive images about organization and products.

## INTERESTS

- Travelling, sport, music.
- Social activities.