



# DO THI TUNG

**Apply Position** : Medical Representative  
**Address** : Kim Nguu – Hai Ba Trung – Ha Noi  
**Date of Birth** : 30/10/1995  
**Marital status** : Single  
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## CAREER OBJECTIVES:

- Short - term goals (1-3 years later): Gaining experience, improving sales, presentation skill to become a qualified medical representative, contributing to revenue of company as well as customers'.
- Long - term goals (5 years later): Achieving professional skills of sale and also management to be a product specialist.

## EDUCATION

2013 – 2018 *Ha Noi University of Pharmacy*

- Major: Clinical Pharmacology
- Graduate: June 2018 – Very good (GPA = 3.46/4.0)

## WORKING EXPERIENCE

- 3/2017 – Present *Department of Pharmaceutical Industry, Ha Noi University of Pharmacy*
- Studying about some characteristics of microcapsulation of probiotic by alginate - starch with chitosan coating.
  - Skills: Presenting, Working independently, Reading, Searching, Summarizing English materials.
- 7/2015 – Present *An Viet Travel and Training Company Limited.*
- Level 1<sup>st</sup> collaborator finding and supporting customer, managing 6 level 2<sup>nd</sup> collaborators.
  - Skills: Communication skills, sales skills, advertising the fanpage.
- 11/2017 – Present *Doctor and friends club*
- Volunteers to give medicine to the poor and contact with doctors in Ha Noi.
  - Skills: Communication skills, improving professional ability.
- 8/2017 – 3/2018 *Huu Nghi Hospital, Viet Nam – Cuba Friendship Hospital*
- PG of Abbott Nutrition Group for Ensure and Glucerna milk
  - Skills: Communication skills, Problem – solving, Sales skills
- 8/2017- 12/2017 *National Hopital of Obstetrics and Gynecology*
- Internship at Department of Pharmacy
  - Skills: Communication skills, teamwork, presentation, relationship – building.
- 9/2013 – 5/2015 *Reproductive health's Club, Hanoi University of Pharmacy.*
- Designing content, raising fund for reproductive health education gameshow talkshow programs.
  - Skills: Teamwork and presentation.

## SKILLS

- English: Pretty good at listening, reading, speaking and translating skill
- Computer: Fluency in Microsoft Office.
- Other skills: relationship – building, working independently, convince skills.
- Strengths: dynamic, hard – working, eager to learn new things, working in high pressure, highly – responsible.
- Weakness: perfectionist, straight and truthful character.

## REFERENCE

1. Assoc. Prof Dam Thanh Xuan – Deputy Head of Department of Pharmaceutical Industry, Hanoi University of Pharmacy, Tel: +84 90 460 7584, Email: [damthanhxuan@gmail.com](mailto:damthanhxuan@gmail.com).
2. Mr. Nguyen Tuan Linh – Medical Representative of Abbott, manager PG group at Huu Nghi Hospital, Tel: +84 91 235 5506, Email: [linh.nguyendkh@gmail.com](mailto:linh.nguyendkh@gmail.com).