

Nguyễn Tùng Bảo Trúc

MEDICAL REPRESENTATIVE



Personal information

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Career goal

Short-term and medium-term goals

- To work in a lip professional and dynamic school to promote advantages, ability and have a opportunity to develop.
- To utilize my skills and knowledge in the best possible way for achieving the company's goals.

Long-term goals:

- To become a professional medical representative.
- To join an organization that offers me a constructive workplace for motivation and solid relationship between employer and employees.

Skills & behavioural competencies

- Language: basic communication in English and French.
- IT skills: Proficiency in Internal systems, MS words, Excel, Powerpoint, Internet,...
- Be capable of understanding, and prioritising complex problems, and deciding which party to involve.
- High sense of responsibility, systematic

Education

Sep 2013 - July 2018

Can Tho University of Medicine and Pharmacy

Major: Pharmacy

Work experience

Feb 2017 - May 2017

Internship at Can Tho City General Hospital

One of the largest and most important central hospitals in the Mekong Delta

- Practicing drug distribution, clinical pharmacy work.
- Understand the process of drug procurement, drug distribution from Department of Medicine to the treatment department.
- Take over additional tasks as assigned

Jan 2016 - Feb 2017

Work at Hoang An Pharmacy

Salesman

A Pharmacy which wholesale and retail medicine with 15 years seniority

- Selling drugs directly at the store to foreigners and Vietnamese.
- Persuasive, advise to sell functional foods to customers.
- Responsible for effective response to customer's requests, problems, and special needs...
- Enter the sales data through the software of the management-drugstore.

Sep 2015 - Oct 2015

DIANA-UNICHARM joint stock company

Part-time salesman

- Consulting, direct sales at the store.
- Promoting products through media publications: banner, poster, leaflet ...
- Make reports on the amount of products sold daily.

Jun 2015 - July 2015

Tan Thanh trading company limited

Part-time salesman

- Advice on how to use pesticides, characteristics of product identification brand of the company.
- Promoting products through media publications: sheetsfall, with

thinking , capable of working under much pressure (in team or individually) in limited time-frame & training and quick adaptation to new environments.

- Manifest high personal standards: careful, detail-attentive, enthusiastic, hard-working, independent, multi-tasked capable.

Achievements

2013-2018

At Can Tho University of Medicine and Pharmacy.

- Annual Encouraging Study scholarship of Can Tho University of Medicine and Pharmacy.

- Five consecutive years evaluated as excellent student and take lead in volunteer activities.

2013

Scholarships for students with university entrance examination scores over 25 points of Soc Trang Province.

Interests & characteristics

- **Interests:** travelling , singing & listening music, reading , participating social activities and discovering new things.

- **Characteristics:** patient and serious in work, friendly, sociable, sensitive, reliable and honest.

sample ...

- Make a daily report on the number of farmers and contentInterviews for product reviews.

Dec 2014 - Jan 2015

Viet Nam dairy products joint stock company (VINAMILK)

Part-time salesman

- Direct sales at the store.
- Make reports on the amount of products sold daily..

May 2014 - Jun 2014

Thien Long group joint stock company

Part-time salesman

- Direct sales at the counter at book stores, supermarkets.
- Animation support.- Prepare customer reports every day.

Jan 2014 - Feb 2014

Some restaurants in Can Tho

The staff ran the party

Serving weddings.

Nov 2013 - Jun 2014

Selling cosmetics on social networks

Salesman

- Write product advertising via social networking: Facebook,...
- Introduction, product consulting and reply all text message of customer.

Activities

Sep 2013 - July 2018

Volunteers

- Join the youth volunteer club
- Participate in activities relay yearly exam season
- Visiting Center for Orphans and Dioxin,Tam Vu, Can Tho
- Blood donation