

# CURRICULUM VITAE

## PERSONAL INFORMATION



**Full name** : DINH PHAM LAP TAO  
**Sex** : MALE  
**Date of birth** : 13/01/1990  
**Foreign language** : ENGLISH  
**Marital status** : SINGLE  
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*“ A fresh graduated student with deep passion and huge interest in pharmaceutical business and is currently looking for an opportunity to work in a MNC as Medical Representative to sharpen soft skills, to create and widen network for later move on and to nurture hopes of being a professional in pharmaceutical career ladder.”*

## EDUCATION BACKGROUND

2009 - 2014: **Bachelor of Pharmacy**, P.S.G College of Pharmacy, affiliated to Dr. MGR University, Chennai, Tamil Nadu, India.  
Mode of study: Full time.

## WORKING EXPERIENCES

### **P.S.G HOSPITAL OF COIMBATORE TAMILNADU**

**Hospital pharmacist** (Jan 2013– August 2015)

#### Main responsibilities:

- Dispensing of drugs to the out patients, in patients, patient counseling and provide drug information to ensure compliance of patients.
- Quick identification of prescription to render delivery of right medication for right patients at the right time. Collaborate with colleagues to accomplish given tasks in maintenance of freezing pharmaceutical products.
- Pharmaceutical storekeeper, responsible for statistic of medical equipments and devices, also participate in inventory control under guidance of storekeepers. Maintenance of records for drugs information storage.

## **SKILLS**

- Bussiness:**
- Confident in presentation and communication to convince listeners believe on benefits of products.
  - Good sense of business to develop own methodology of negotiation to achieve successful dealing.
  - Working independence and teamwork, support team to create passion and energy to motivate people, make spirit team.
  - Understand customers demand and spread appropriate key message to get attention and awareness about products.
  - Possess English at the level of professional working proficiency, fluency with MS Word, Excel and PowerPoint.
- Personalities**
- Fast adapting and learning, challenge – loving, result-oriented.
  - Creative and flexible in work.
  - Sense of responsibility and carefulness.
  - Well – organizing and proficient time management.

## **CAREER INTEREST:**

- Short term:** In the next 3-5 years, I see myself as a diligent Medical Representative with all necessary skills to adapt with standard requirements for pharmaceutical business.
- Long term:** For long-term settings, I want to become a fully professional and senior in my career as an Medical Representative so that I can challenge myself with new role of a manager.

## **REFERENCE:**

**PHAN THI THANH VAN** – Senior colleagues  
Pharmacovigilance – Medical Department  
Johnson & Johnson  
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