



## VO VAN BINH

30/11/1994

### Application for Medical Representative

Seeking a chance and challenging to expose all my strength, my abilities and my passion in work and contribute to development of company.

### EDUCATION



Hanoi University of Pharmacy

GPA: 3.27/4.00

Graduated in 6/2017

### CHARACTERS

- ✱ Responsible
- ✱ Creatine
- ✱ Enthusiasm
- ✱ Listenable
- ✱ Independent
- ✱ Friendly

### LANGUAGE



Vietnamese



English

### CONTACT



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(+84)1652972486



District 8, HCM city



### SKILLS

Communication  
Presentation  
Negotiation  
Collaboration  
Time management  
Learning  
Working under pressure



### EXPERIENCES

(2/2018 - now)

**GPHARM Co.,Ltd**  
**Marketing Staff**

for 5 portfolios "Thanh Đường An, Vĩ An Gpharm, Kim Sư, Minh Thần An, Hộ Mạch An".

- Client consultancy: 10 people/day, 35% of customers order during call/chat, 20% of customers order after call/chat
- Training and manager PGs
- Creating contents base on customer insight
- Gaining customer insight through analyse market, gauge competitions, interview customers, attend event or trade show,...



### ACTIVITIES

2017

Science research in DEPARTMENT OF ANALYTICAL CHEMISTRY AND TOXICOLOGY - HUP

2015

Admin fanpage "Hội sinh viên trường Đại học Dược Hà Nội"

Member of Diplomacy team of HSV

2014

Deputy Chief of Logistic of HSV

Manager of The School's Magazine "Duoc 24/7"

Liaison officer of The 12th Asean Health Minister Meeting