## NGUYEN MANH TUAN

### PERSONAL DETAILS

Date of birth: December 20th 1992

Current address: 74 Hoa Cuc Street,

Phu Nhuan District, Ho Chi Minh City.

Contact: 0962192531

nguyentuanlc92@gmail.com



#### **EDUCATION**

2010-2015

Hanoi University of Pharmacy (HUP), Hanoi, Vietnam

Major: Pharmacy Management and Economics, GPA: 7.37

Academic Scholarship- Hanoi University of Pharmacy

Odon Vallet Scholarship- "Meet Viet Nam" organization

## **WORKING EXPERIENCES**

Feb 2016- May 2018

Working as a Medical Representative (ETC) at Sanofi Aventis

- Establish & maintain close relationship with doctors, hospital representatives through ensuring company services meet their requirements.
- Monitor market trends and competitor activities in assigned territories in Ho Chi Minh city including Children Hospital 1,2 and 3, Trieu An hospital, International City hospital, Tu Du hospital.
- Collect and report Market intelligence to Supervisor & Marketing team.
- 2016 achieved 112% target on average; Q1-2017 achieved 127 % target, Q2-2017 achieved 90% target, Q3-2017 achieved 108% target, Q4-2017 achieved 90% target.

Sept 2015- Dec 2015

Working as a Medical Representative (ETC) at Medisol company

- Monitor market trends and competitor activities in

assigned territories in Ho Chi Minh city including Thong Nhat Hospital, 175 hospital, 115 City hospital,

Tu Du hospital.

March 2015- July 2015 Working as a Medical Representative (OTC) at

Isopharco pharmaceutical company.

May 2015- July 2015 Collaborator at Viet Nam National Hospital of Endocrinology

Sept 2014- March 2015 Researcher of "Survey Drugs dispensing activities and Patient

adherence at Viet Nam National Hospital of Endocrinology"

project

### **EXTRACURRICULAR ACTIVITIES**

Dec 2017- Present Supporter at English town, in charge of hosting some

English talk shows and organizing activities for students.

2011-2014 Actively participated in Blood Donation campaign in

university.

2011- present Member of Vovinam martial arts club, organized and

joined some martial arts demonstrations and competitions in

Hanoi.

Volunteer of "Walk for Vietnamese Agent Orange/Dioxin

victims and people with disability" project.

2010 **Collaborator** in organizing "Pharmacy Miss 2010".

2010-present Member of Pharma guitar club, organized some activities

and event "Guitar Corner" for the Guitar club members and

students.

2010 **Participant** in the show "Golden Bell Challenge" on VTV3

## **SKILLS**

Computer skills Proficient in Microsoft Office (Word, Excel, Power Point)

**Language** English (IELTS 7.5), Vietnamese (Native)

**Public speaking** 

# **PERSONALITIES**

Hard-working, Authentic, Effective communicators, Organized, Team-oriented.

Applicant

Nguyen Manh Tuan