



PHUONG NGUYEN

MEDICAL REPRESENTATIVE



Di An Ward, Di An District
Binh Duong province



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OBJECTIVE

I want to become a top seller within two years, then become a product specialist a year later, heading toward position in management.



WORK EXPERIENCE

Sales // July 2017 – December 2017

Blue Star food corporation

Hue, Vietnam

Worked in Baskin Robbins ice cream in various position as sales and custom service

Medical Representative // August 2018 - present

Nutramed - Canada

Ho Chi Minh City, Vietnam

- Approach HCPs in hospital, introducing company's products to doctors
- Inform doctors about potential and benefit for patients in order to doctors understand clearly and deeply about product information and decide to use it
- Communicate on a Regularly basis with doctors, addressing any concern or question they have
- Preparing report for regional manager from data collected from doctors and sales figure



EDUCATION

MAI THUC LOAN HIGH SCHOOL // 2010 – 2013

Ha Tinh province, Vietnam

Hue University of Medicine and Pharmacy // 2013 - 2018

Degree in Pharmacy

Hue, Vietnam



STRENGTHS

- Easily communicate with people
- Able to work under high pressure and like to work in a dynamic and professional environment
- Hardworking, patient & self – motivated, work well as a team player or group settings



SKILLS

- Presentations and analytical thinking
- Advanced reading, writing and speaking in English
- Problem solving skills and time management
- Knowledge of Excel, powerpoint and word



INTEREST / HOBBIES

- Reading book, traveling and learning about other culture



REFERENCES

Ms. Nguyen Ho Thuy Linh – manager of the ice cream shop - Hue, Vietnam

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