# **Nguyen Thanh Quan**

MEDICAL REPRESENTATIVE

## **Objective**

- Contributing my knowledge and qualifications to profitability of the company.
- Having a stable job and promotion opportunities
- Working in a professional environment that offers both a challenge and good opportunity for growth.



### **Education** -

#### LAC HONG UNIVERSITY

2013 - 2018

Major: Pharmacy

GPA: 7.5



## Work Experience —

### BEING A PART-TIME SALES STAFF AT A SHOES SHOP

2012 - 2013

Selling goods for Foreigners and Vietnamese at the Shop

Achievements and skills gained:

- Observing, learning and catching customers' favor well.
- Improving English Communication Skill.

#### PRACTICING AT SON MINH'S PHARMACY IN BIEN HOA CITY

**JAN 2018 - MAY 2018** 

Achievements and skills gained:

- Improving interpersonal skills, drug counseling, persuading the customers.
- Observing, learning and catching customers' favor well.
- Observing, learning and catching pharmacy owners favor well.



### **Activities** —

# PERFORMING SCIENTIFIC RESEARCH AT UNIVERSITY MEDICAL CENTER

JAN 2018 - MAY 2018

### - Learning skills:

- + Improving interpersonal skills and building relationship with doctors.
- + Disciplining myself, adapting myself to new environment

### PARTICIPATING THE LOCAL SUMMER CAMPING

2015 - 2018

- Learning skills:
- + Improving communicating, team working and problem solving skills



## **Certifications** —

TOEIC Certificate with score 700 2014
Computer: B Level 2014

Soft skills diploma

2018

## Character -

Cheerful, humorous, social, friendly, dynamic, hard – working, ambitious, optimistic, self - confident Having a high responsibility and good work ethic Able to work independently as well as in team

Able to withstand high pressure, but slightly slow adaptable to new environment



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### SKILLS -

Office

Team work and independent work

Bargaining and negotiating

Presentation

Logical thinking and creative

Communicating and persuading

Leader

Psychological insight

### INTERESTS -

- Reading
- Soccer
- Music
- Game
- Sing