

CURRICULUM VITAE

The position applied:

Medical Representative

I. Personal Information

1.Full name	Date of Birth	Place of Birth
Nguyen Thanh Tung	12/02/1992	Vinh Phuc
2. ID No.	Date of issuance	Place
135540131	07/06/2007	Vinh Phuc



Mobile Number	Email
No.11,Lane 533 Bach Dang street, Hoan Kiem district, Ha Noi.	0981.583.222 nguyenthanhtungdkh@gmail.com

II. Career Goal

Goal	Time	Plan
Sales team leader	Next 3-5 years	<ul style="list-style-type: none">- Try my best to learn and cultivate knowledge and experience about pharmaceutical products and medical.- To be the best seller of company.- Expand the relationship, enhance financial capability.

III. Education Background

1. Major

Period of time	University	Major
9/2010 -- 6/2015	Hanoi University of Pharmacy	Pharmaceutical
9/2007 – 6/2010	Yen Lac high school	Student

2. Office Computer Skill

Office	Word	Excel	PowerPoint
Level	Good	Good	Good

3. Language skill

English: Normal

IV. Experience

<p><u>02/2017- Now</u></p> <p>I am working as a medical representatives in Zuellig Pharma.</p>	<p>Work done :</p> <ul style="list-style-type: none"> ✓ Account: Noi Tiet hospital, Huu Nghi hospital. ✓ Submit medical data for doctor and solve the problem, feedback from doctors. ✓ Centrix report to District manager daily. ✓ Checking product inventory in Pharmacy Faculty. ✓ Organize the product workshop/seminar such as: Mini Symposium, hospital meeting. ✓ Cooperating with contractor for supply Quota. ✓ Making business plan quarterly. ✓ Other tasks that may be assigned by head of department. <p>Achievement: I always try my best to finish the company duty well, results that sales performance achieve 100%.</p>
<p><u>10/2015- 11/2016</u></p> <p>I am working as a medical representatives in AMV Pharmaceutical Group.</p>	<p>Work done :</p> <ul style="list-style-type: none"> ✓ In my working process, I always actively search information to enhance my market knowledge. ✓ Participate in all workshops to get more complete medical knowledge and how to be more self-confident in order to exchange scientific information to doctors. ✓ Establish and cultivate relationships; ability to convince, listen and gather information to achieve work outcomes. <p>Achievement: I always try my best to finish the company duty well.</p>
<p><u>9/2010 – 4/2015</u></p> <p>Member of A3K65 and O1K65 football team.</p>	<p>Work done:</p> <ul style="list-style-type: none"> ✓ Organizing and encouraging members of team to play matches. ✓ Build solidarity, collective play. ✓ Achievement: 3rd pharma cup.
<p><u>2010 – 2014</u></p> <p>Volunteer activities.</p>	<p>Work done :</p> <ul style="list-style-type: none"> ✓ Summer campaigns: helping and guiding students and their parents about accommodation, exam location and information about the university entrance exam, etc. ✓ Blood donation: Donating and calling other students to engage in.

V. Other Information

1. Personal Quality:

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- ✓ Being agile and sensitive in work, with high sense of responsibility and be always willing to learn from everyone.
 - ✓ Sincere, enthusiasm, assiduity, openness and responsibility for work..
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2. Hobbies:

- ✓ Playing sports: football, badminton and swimming ; watching films; listen to music.
 - ✓ Reading my favorite books: economics, marketing... ; travelling and discovering new places, new cultures.
 - ✓ Going out with my friends.
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I hereby declare that the above information provided is accurate and complete about my personal matters and employment history.

Applicant

Nguyen Thanh Tung.