



# NGUYEN NGOC VUONG

Medical Representative

Ho Chi Minh City  
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## EDUCATION

- Oct 2013 + **VO TRUONG TOAN UNIVERSITY**  
↓  
Dec 2018 | **Major: Pharmacy**  
Graduated with Good Certificate
- ↓  
+ **TOEIC CERTIFICATE**  
↓  
Score 485  
Issued by ETS

## ACTIVITIES

- ↓  
+ **PHARMACY STORES INTERNSHIP**  
↓  
Intern
- ↓  
+ **JOINING UNIVERSITY ENGLISH CLUB**  
↓  
Member
- ↓  
+ **PHILANTHROPY ACTIVITIES**  
↓  
- Teaching English for orphan and disabled children.  
- Blood donation

## WORK EXPERIENCE

- Jan 2019 + **FAMILY BUSINESS SELF-EMPLOYED**  
↓  
Jun 2019 |  
- Learn more about marketing and sales in family business.  
- Improve negotiation skills.  
- Tracking documents of business logistics.
- Jul 2019 + **ABBOTT NUTRITION VIETNAM**  
↓  
Present | **Medical Representative**  
- Planning & Detailing with doctors and nurses to launch products.  
- Collect customers' information, paper work  
- Holding events: group presentation, small meetings,... with customers.  
- Doing monthly and annual reports.  
- Customer support if any.  
- Sales Achievement: reach monthly and quarterly sales target.

## CAREER OBJECTIVE

I am looking for a job in a challenging work environment where I can apply my knowledge to increase benefits for myself and contribute to company advanced in Marketing and Sales.

Seeking a sales position with a reputable company on a long term basis and a responsible job with an opportunity for professional challenges.

## SKILLS

Microsoft office

Adaptability

Communication

Presentation

Teamwork