



## TRAN THANH HOA

MEDICAL REPRESENTATIVE

May 14, 1994

Female

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15A/130 Nguyen Khoai, Hai Ba Trung, Hanoi, Vietnam

## OBJECTIVE

Take advantage of skills, pharmaceutical knowledge and market understanding to bring value to customers and become a professional Medical Representative.

## SKILLS

Communication



Office



Team work



Logical thinking and creative



Time management skills



## INTERESTS

- Travelling
- Reading books
- Sports
- Music



## EDUCATION

### HA NOI UNIVERSITY OF PHARMACY

Major: Pharmaceutical Industry

Average mark: 3.12/4.00

09/2012 - 05/2017

### MASTER - HA NOI UNIVERSITY OF PHARMACY

Average mark: 3.11/4.00

09/2017 - NOW



## ACTIVITIES

### TO HIEU PHARMACY

Seller

09/2018 - 11/2018

- Providing advices and answering inquiries from customers
- Introducing and selling products in drugstore.
- Arrange and display products, ensure orderly, scientific.
- Inventory and labeling.

### GREEN VALLEY PHARMACEUTICAL JOINT STOCK COMPANY

Seller, Marketing online, Part-time

02/2017 - 07/2017

- Writing for the pages, the company's website on the product line: green tea powder, atiso, Dây Thìa Canh.
- Providing advices and answering inquiries from online customers.
- Consulting sales to customers through the phone: talking with customers to listen to the evaluation of the product. From there, synthesizing and giving comments to the superiors to make appropriate adjustments.

### VIETNAMESE HERBAL DEVELOPMENT CLUB

Member

09/2016 - 02/2017

Participating in class activities: learning about selling, introducing products from medicinal herbs to customers, learning and practicing garden medicinal plants in Ninh Binh.

### LE NGUYET ENGLISH CENTER

Consultant, Part-time

09/2015 - 11/2015

Pronunciation for students, giving advice and experience learning English, participation in extracurricular sessions with students.

### SELLING SMALL ORNAMENTAL PLANTS

Self Trading

04/2015 - 07/2015

- Buying small bonsai (cactus), selling online. Photograph, write advertising and sell through personal facebook.



## CERTIFICATIONS & AWARDS

Student Exchange Program at the Faculty of Pharmacy, Mahidol University, Bangkok, Thailand.

2016

An excellent student at Le Nguyet N136 English Language Center

2015



## ADVANTAGE

- Hard-working, have a sense of responsibility.
- Initiative in work.
- Listenable, sensitive to the reactions of others
- Willing to learn and to be trained