

CURRICULUM VITAE

CONTACT INFORMATION

Full Name: **PHAM THI HONG HANH.**

Date of Birth: December 13th, 1994.

Place of Birth: Gia Lai Province.

Nationality: Viet Nam.

Height: 172 cm (5'7" in).

Weight: 65 kg (143 lbs).

Address: 311/9 Duong Ba Trac Street,
Ward 1, District 8, Ho Chi Minh City.

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EDUCATION

- Sep, 2012 – Dec, 2015: Nguyen Tat Thanh University.
- Diploma in Pharmacy.
- Graduation date: Sep, 2015.

SKILLS

English proficiency.

- Listening : Fair.
- Reading : Fair.
- Writing : Fair.
- Speaking : Fair.

Informatics skills:

- Microsoft Word : Fair.
- Excel : Fair.
- Powerpoint : Fair.

Other skills:

- Strong problem-solving skills.
- Tasks accomplishment with quality and in a timely manner.
- Good interpersonal, communication and presentation skills.
- Experienced Professional Sales.

WORK EXPERIENCE.

- **March, 2016 – Present : Medical Representative at Medbolide Pharma JSC:**
 - Used to work as a medical representative and was successful in representing the company's products to many hospitals such as 115 People hospital, Trung Vuong hospital, 7A hospital...
 - Built good relationships with a lot of doctors in many hospitals, especially Orthopedic Surgery, Urology and Andrology, Neurosurgery,...
 - Best seller in Medical representative Hospital HCMC in 2017.
 - Bidding big contracts from big hospital in Ho Chi Minh City.
 - Responsible for training sale skills both old and new members in Business Department.
- **Sep, 2015 – Feb, 2016: Medical Representative at Medisol CO, Ltd.**
 - Sale medical equipment in hospital such as Cho Ray hospital, Sai Gon International hospital, Oncology hospital,...
- **Apr, 2014 - Aug, 2015: Medicine saleswoman at Minh Duc Pharmacy – 333 Ton Dan street, District 4, Ho Chi Minh City.**

JOB OBJECTIVES.

To get a chance to work and learn new things in a professional environment.

Become team leader in field Professional Pharmaceutical Sales Representative.

To develop more skills such as teamwork, solve problem, presentation...

To experience more in communicating with the customers in order to get more understanding of their psychology.

To improve my English and informatics skills.

APPLYING INFORMATION

- **Position apply for** : Medical Representative.
- **Working over time** : Yes.
- **Expected Net monthly salary** : 12.000.000 VND – 15.000.000 VND.
- **Date to start work** : Immediately.