

CURRICULUM VITAE

PERSONAL INFORMATION.

Full name : **NGUYEN THI PHUONG THAO**
Date of birth: November 7th, 1993.
Place of birth : Daklak
Gender : Female.
Present Address : 125/16/22 Bui Dinh Tuy St, Binh Thanh Dist,
Ho Chi Minh City.
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CAREER OBJECTIVE.

- I would like to work in a professional , dynamic and challenges environment to acquire more practical knowledge in pharmaceutical fields. Moreover, in such environment, I hope to be learned and trained more so that I can apply my knowledge in reality and get experience for my future job.

EDUCATION.

- ❖ Buon Ma Thuot High Schools(2008-2011)
 - ❖ Hue University of Medicine and Pharmacy (2011-2016)
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CERTIFICATE.

- ❖ Bachelor of pharmaceutical science : GPA :7,71 points
 - ❖ Certificate of Achievement TOEIC :660 points.
 - ❖ Certificate of Computer skills Level B
 - ❖ Certification “ Presentation and Meeting Skill” at Pace Institute of Management.
 - ❖ Certification “ Using KPIs to access work performance” at PTI Education Group.
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EXPERIENCE.

- ❖ Marketing Executive at Hoa Linh Pharma Co., Ltd (7/2016-7/2017)
 - Deploying marketing strategy and plans to develop products.
 - Coordinating with business team to achieve business goals.
 - Presenting the product at the customer conference.
 - Making training plan to train product knowledge for new staff.
 - Solving customers’ complaint which is related to products of the company.
 - Master of Ceremonies at Company party.
- ❖ Medical Representative at GlaxoSmithKline : (7/2017- Present)
 - Territories: Pediatrics Hospital 2, Blood Transfusion Hematology Hospital, District 10 Hospital
 - Manage, follow up the situation of the territory, ensure the covering and right frequency of visits of target

- Conduct analysis of market/competitors to identify territory business opportunities
 - Build trust and credibility with customers by demonstrating professionalism acting within call detailing
 - Plan and implement activities, group to provide information for customers
 - Attend actively in meetings, product and skills training to improve my self
 - Participate in core team to assist Brand Manager: joined Mind tickle Project, writed CE Book, ...
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SKILLS

- ❖ Information Technology:
 - MS Word, MS Excel, PowerPoint.
 - ❖ English:
 - Fluent in speaking English.
 - ❖ Teamwork:
 - Working with other members of deparment.
 - Frequently working with many people to deal with assignments and presentations.
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SOCIAL ACTIVITIES.

- ❖ Member of Hospital Guide Club
 - Guiding patients about medical procedures at hospital of Hue University of Medicine and Pharmacy
 - ❖ Member of Blouse Blue Club
 - Organizing activities for cancer children at Hue central hospital
 - ❖ Volunteer in Hue freshwater charity
 - Donating drugs for poor people in Thua Thien Hue Province
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HOBBIES AND INTERESTS.

- ❖ Hobbies: Music, Communicating, Travelling and Exploring new places, Reading.
 - ❖ Especially interested in: Classical music, Reading Children's books.
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STRENGTH.

- ❖ Keen on learning, persistence
 - ❖ Sociable, adaptable to new environments
 - ❖ Dynamic, high sense of responsibility
 - ❖ Able to sing
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Weakness.

❖ Perfectionists at work.