



NGUYEN MINH HUNG

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OBJECTIVE

As a senior-year biomedical engineering student who oriented to become a sale specialist looking for a professional environment where I can utilize my experiences and knowledge for longterm contributing for the development of the company in medical field.

PERSONAL SKILL

- Negotiation
- Presentation
- Communication
- Time management

EDUCATION

**UNDERGRADUATED • SENIOR • INTERNATIONAL
UNIVERSITY • BIOMEDICAL ENGINEERING • GPA 72/100**

VOLUNTEER ACTIVITIES

*Contributor in “Xuân Tình Nguyện” (Semester 1 2015-2016)

*Volunteer in “For your eyes only” (Semester 1 2015-2016)

*Contributor in “Xuân Tình Nguyện” (Semester 1 2016-2017)

*Other Activities

- ☐ Volunteer “THE 6TH INTERNATIONAL CONFERENCE ON THE DEVELOPMENT OF BIOMEDICAL ENGINEERING IN VIETNAM”.

EXPERIENCES

**SALE EXECUTIVE– SCHULKE • PINNACLE
HEALTH EQUIPMENT CO.,LTD •FROM
MAY 2019 TO PRESENT**

- Be responsible for taking care and maintaining relationship with customer as assigned accounts: Mekong Hospital, Pediatric No2 hospital, 175 Military hospital and others private hospital.
- Following up tender information and preparing documents for tender.
- Promoting sales on assigned accounts

**(PART-TIME) BUSINESS DEVELOPMENT •
FINIZZ CORP • FROM FEBRUARY 2019
TO MAY 2019**

- Verifying clinic’s information to specify potential partner and introducing profile company.
- Establishing partnership relation with private clinics in HCMC areas.
- Being a customer services officer to take care the partner, maintaining partnership.
- Promoting sale on potential partner.