

Nguyen Thi Thuy Hang Pharmacist at hospital

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(a) Female

(m) 17/02/1992

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## **Education**

#### CAN THO UNIVERSITY OF MEDICINE AND PHARMACY

9/2012 - 7/2017

Major: Bachelor of Medicine.



# Work experience

MEGA WECARE 9/2017 - Now

Medical Representative at Cho Ray Hospital.

- Get always target and growth sales market up in 2017, 2018.
- Contribute to Tender Team for update information and procedure on time.
- Support the company to implement the marketing strategy, conference.
- Follow-up the sales target, revenue of each territory, follow-up the remaining stock and make decision.
- Analyze sales potential in the area, using available market information and provide analysis as input to sales management and marketing in the overall target-setting process.
- Build and maintain good relationship with KOLs of hospital (doctors and medicine staff...).
- Coordinate with distributors to conduct the earliest delivery to customers.
- Plan work schedules, in group weekly and monthly timetables.



### **Activities**

#### PHARMACEUTICAL CLASS A.

2012 - 2014

Class A Leader of Medical student.

- Oraganize big game: "Hanh Trinh Tren Đat Phu Sa", travel course "Ve Nguon".
- Control games for class.



### **Skills**

English skills IELTS 5,5 Certificate (practice test).

Computer skills "Applied Information Technology in High Level" from Can Tho University.

Communication skills The "Master of Ceremony" course 2 of CADS 's Certificate.