

# PHÙNG HÀ THỊ THU BA

MEDICAL COMMUNICATION SPECIALIST

## Objective

Become a good Medical Communication Specialist



## Education

**PHARMACY FACULTY, UNIVERSITY OF MEDICINE AND  
PHARMACY HO CHI MINH CITY**

**2012 - 2017**

Duoc 2012

GPA: 7.00/10.00



## Work Experience

**PACIFIC HEALTHCARE (THAILAND) CO., LTD.**

**15/11/2017 - CURRENTLY**

Hospital Representative ETC (Hospitals: University Medical Center of Ho Chi Minh City, City children's hospital, Nutrition Center of HCM City): Goat milk products

Achievements and skills gained:

- Sales skill
- How to find out information of an area: needs, wants, competitors...
- Plan and manage time
- Communication: approach target customers; steps to complete 1 call...
- Teamwork

**HYPHENS PHARMA PTE. LTD**

**10/8/2017 - 27/9/2017**

Medical Representative ETC (Hospitals: University Medical Center of Ho Chi Minh City, FV Hospital, Hung Vuong Hospital...)

Achievements and skills gained:

- Customer care activities: conducting group programs to invite doctors, pharmacists, nurses; meet customer...
- How to manage the status of the product: inventory data, how to promote sales at the hospital
- How to manage the status of the product: inventory data, how to promote sales at the hospital- Customer care activities: conducting group programs to invite doctors, pharmacists, nurses; meet customer...



## Activities

**MEMBER OF PHARMACY INTERNATIONAL RELATIONSHIP CLUB**

**2014 - 2016**

Leader of Logistics group

- Suggest plans for welcoming exchange students
- Make sure all activities of team and team members' work effective.
- Be responsible for the efficiency of group.

**MEMBER OF ORGANIZING COMMITTEE "26/3 TRADITIONAL  
CAMPING FESTIVAL OF PHARMACY FACULTY"**

**2015 - 2016**

Member of media group

**MEMBER OF GREEN SUMMER CAMPAIGN**

**2014 - 2015**

Member of media group



August 20, 1994



Female



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<https://www.facebook.com/bathu.phung>

## SKILLS

Office

English

Logical thinking and creative

Public Speaking

## INTERESTS

- Music
- Travel, participating in social activities, group activities
- Reading books