


# Le Thi Thu Thao

## MEDICAL REPRESENTATIVE

 It3.thao@gmail.com

 +84 1696 581 921

 Hai Ba Trung - Ha Noi

 10/04/1994



## PROFILE

- Being sociable, friendly, enthusiastic.
- Faithful, hard-working, and responsible person.
- Be able to work independently and work with others effectively.
- A quick, intelligent learner who can absorb new ideas and be able to communicate clearly, effectively with people from all social and professional backgrounds.

## EDUCATION

### Ha Noi University of Pharmacy

9/2012 - 05/2017

### Major: Manufacturing Pharmacy

Degree classification: Good

### Bac Ninh high school for gifted students

08/2009 - 05/2012

### Major: Physics

Degree classification: Very Good

## WORK EXPERIENCES

### Khang Lam Pharmaceutical Joint Stock Company.

#### Marketing & Sales Officer

- Creating Market Monitoring Surveys.
- Planning and Executing marketing activities. Editing and Preparing Promotion Materials.
- Classify customer, approach & take care customer to make relationship with them. Making Call to Doctors
- Collecting and updating information about Hospital, working area
- Experiences:
  - Communicating and Convincing Skills with various clients.
  - Collecting and Classifying Information. Comprehension Skill.

### Bbraun Vietnam, Ltd.Co

12/2016 - 04/2017

#### Quality Control Trainee

- Translating and preparing MSDS (Material Safety Data Sheet) according to Vietnamese format and SOPs relating to GLP. Doing other quality control tasks to assure the quality of products.
- Experience gained:
  - Working in an international and professional working environment.
  - Enriching the knowledge about quality control, manufacturing pharmacy, GMP, GLP
  - Improving English, team working skills.

### Others

**Private tutor:** Specializing in Physics and Math,  
**Promotion Girl, salesman at souvenir store,....**

- Skills gained:

- Communication, Presentation, time management skill.

## ACTIVITIES

### Dept of Manufacturing Pharmacy

01/2016 - 01/2017

#### Collaborator

- Join a small team and team up studying the cultural condition of *Aspergillus sp* in *acid Kojic* production.
- Skills gained:
  - Learning the way to overcome the difficulties to find out the solutions for any problem that I have met and eventually staying on tasks.

### Reproductive Health Club, HUP

09/2012 - 10/2014

#### Leader of Internal Relations Department.

- Improving reproductive health knowledge and propaganda, popularizing to others.
- Improving leadership, organization, planning and team working skills.
- Achievement: Hosting successfully 1 talk show and 1 game show for HUP students.

## CONFERENCES

Ms. Nguyen Thi Hoa  
Head of Quality Control  
Bbraun Vietnam, Ltd. Co  
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Mr. Le Dac Hung  
Vice Director  
Khang Lam., JSC  
Phone: (+84) 989 868 959

## SKILLS

Communication



Presentation



Team working



Microsoft office



English skills

