

# CV – ĐƯƠNG THỊ ANH KHOA

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## Personal Informations

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- **Date of Birth:** 27/11/1992
- **Gender:** Female
- **Nationality:** Vietnamese
- **Languages:** Vietnamese (mother tongue), English (good), Korean (beginner)



## Education

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- **2011- 2016:** Faculty of Pharmacy, Vo Truong Toan University, Hau Giang Province, Vietnam. **GPA: 3.1/4.** (Graduation grade: **Good**)
- **TOEIC 800/990** (2016).

## Summary of qualification and experiences

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- **From August 2017: Market Access and Marketing Executive at DHA corporation (Medic)**
- **June 2017 – August 2017: Market Access and Pricing (MAP) Assistant at Merck Export GmbH** (Leave due to Parents'sick)
  - Event management (including the coordination and implementation of internal and external events)
  - Supports the PM Marketing Team, MAP Manager in the execution of the ROPU Operational Plan and in the administrative tasks of the department.
- **September 2016 – June 2017: Hospital Sales Consultant at Zuellig Pharma** in HCMC. Handle all the stages of the tender processes, contract (tender, direct purchase, price application). Good relationship with Pharmacy Department of Hospitals and staffs: Pediatric Hospital 2, Binh Tan Hospital, City Hospital, Trieu An Hospital... and some other private hospitals as well as clinics
  - Introduce, consult products and answer customers' queries directly or via phone and email.

- Help supply goods in time through supporting paperworks, placing and monitoring orders, solving problems.
- Collect market information, customers' feedback, tender...
- ***June 2016 – 4<sup>th</sup> March 2016:*** Attended the Workshop and Introduction Program for Water Governance, Dams and Rivers Curriculum in Cambodia by Oxfam Australia., ***2015:*** Official member of Mekong Delta Youth, Project attended: Phase 2 “Youth Collaboration for sustainable development of the Mekong River” by Oxfam Vietnam and Oxfam Australia.
- ***2012, Third prize,*** English Debating Contest of Vo Truong Toan University, ***Incentive award,*** English Debating Contest, Gia Viet English Center.

## **Skills**

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- Strong co-operative skills and ability to work effectively in multidisciplinary teams.
- Strong communication skills, both written and speaking, demonstration and negotiation skills.
- Speaking English **fluently**.
- Good pharmaceutical and social knowledge.
- Fast learner, hard-working and able to work under high-pressure.