



Tran Thi Hau

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CAREER OBJECTIVE

In the next two years, I want to become a Senior Medical Representative with full competent skills to reach my full potential and contribute to the growth of the company that I work for.

EDUCATION

Aug 2012 - Jun 2017

Hanoi University of Pharmacy

- Degree Classification: Very good.
- Gaining Hanoi University of Pharmacy Encouraging scholarships for 10% students with the highest GPA score in many semesters
- Major: Clinical pharmacy
- GPA: 3.32/4.00
- TOEIC score: 855

WORK EXPERIENCE

April 2017 - Now

A Medical Representative in Astrazeneca Company

- More than 1 year experience working as a Med Rep in Astrazeneca with Cardiovascular products
- Develop sale performance and MS in all assigned hospital : Ha Noi Heart, 108 , Ha Dong to achieve the target in 4 quarters of 5 quarters that I have worked for.
- Having effective communication and confident presenting skills

ACTIVITIES

2015 - Now

Volunteering at Ha Noi Pet Rescue

- We rescue and take care of abandoned animals until they are healthy and then find new houses for them.
- *Improving my time management effectively, and also know how to assess to person's characteristic when finding pet carers.*

2017

An excellent member of the nonprofit organization named "Nha Am"

- Collecting a large amount of old stuff and selling them in a low price to get money which will be used for the purpose of raising scholarship funding.
- *Learning how to deal with unpredictable difficulties and conducting various creative methods to attract customers.*

2016

Volunteering at Vietnam Museum of Ethnology

- Joining in sale training programs and I always try my best to finish my assigned task well.
- *Learning how to control not only finance exactly but also personal emotion in order to be polite to the customers*

SKILLS

English	Good at four skills including Speaking and Writing
Administration	Organised and prioritised personal schedule Successfully worked to strict deadlines
Communication	The ability to effectively communicate Having the ability to listen, write, speak effectively and facilitate communication
Computer and technical literacy	Having good knowledge about computer software, word processing, e-mail, spreadsheets, and Internet navigation.
Teamwork	The ability to work well with others while pursuing a common goal.