# Job Application Letter

Ha Noi Jan , 17th, 2018

Dear Sir or Madam,

Through the Internet, I know that ABBOTT Co., ltd are looking for a medical representative ETC for Ha Noi. It appealed to me very much and I write an application letter to you immediately. I believe that my extensive experience in Pharmaceutical Sales area and good communication skills will make me a good match for this position.

You will see from my CV that I have graduated from Hanoi University of Pharmacy, Faculty of Pharmaceutical Industry Orientation so I have a good knowledge background of medicines and pharmacy. After graduating, I have had three-year work experiences in the field of Medicine Market Analysis in Sanisphere Company. As a big partner of well-known drug brands such as Sanofi, MSD, Glaxo, Pfizer, etc., my job involves in doing market consumption researches with a view to bringing about better understanding of the roles of prescribers, pharmacists and end-users. These experiences have trained me excellent management and communication skills.

In addition, I am a hard-working, creative and proactive person who is always seeking for innovations and new marketing and sales strategies to bring about higher sales results. This characteristic is very necessary for a Pharmaceutical Representative position.

With those qualifications and experiences, I hope I may be of interest to you and can come to explain further for you in the personal interview. Thank you very much for your time and consideration.

Yours faithfully,

Cao Van Hung