***TO GLAXOSMITHKLINE REPRESENTATIVE OFFICE IN HCM CITY.***

***235, Dong khoi Street, Ben Nghe Ward, 1 District.***

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| **CURRICULUM VITAE**  **A. CONTACT INFORMATION:**  Full name : **NGUYEN MINH THI.**  Date of birth: June 4th, 1984 .  Gender : Female .  Marital status: Single.  Address : 45. Nguyễn Trãi. Tp Bạc Liêu .  Cell phone : 01238 900 141  E-mail : [minhthinguyen842000@yahoo.com](mailto:minhthinguyen842000@yahoo.com) |
| **B. POSITION OF RECRUITMENT : Medical Representative ETC.**  **Workpalce : Bạc liêu, Đồng Tháp.**  **C. EDUCATION:**  2006 – 2011: Can Tho Pharmacy Medical University **-** Major in Pharmacist.  **D. CAREER SUMMARY:**  With the years of working in the pharmaceutical field; with the knowledge, the experiences, the relationship that I have been obtained during my working years, I’m pleased to be presented below:  I had two working experience years as a Manager at the South East Pharmaceutical Private Company, my specific works at the Company as: Managing the activities of 12 employees, training their sale skills, distribution of sales in each specific area, doing specific marketing progames in each area, encouraging and following the results of their activities, helping them to achieve the best sales goals that be delivered .  The skills I had in the Multinational Company: communicative skills, getting ways of customer contact, way to have customer awareness, way to get drugs into the Hospital tender, and saling drugs at the private clinics and pharmacies. Way to present pharmaceutical products to the Doctors, Pharmacists, the customers.. at the specialize events, the doctors and pharmacists Meetings ..    **E. PROFESSIONAL EXPERIENCE:**  1. Form 1/2017… : I have worked at Merck Serono Company . I have been in charge of diabetes and hearts drugs at Can Tho .  3. Form 1/2015 to 12/2016 : I managed the South East Pharmaceutical Private Company’s pharmaceutical expertise and the employees.  4. Form 11/2011 to 12/2014 : I was in charge of ICU’S products, anesthesia products, pain relief drugs at Can Thơ, Soc trăng at CPC1. |

**F. QUALIFICATIONS:**

 Computer: proficiency with Microsoft Word, Excel and Power Point

 Languages: Vietnamese (native), English (good)

 Working with high sense of responsibility, independent and working hard under pressure, enthusiastic, self-confident.

 Good skill in time management, follow up process.

 Good skill in problem solving.

 Ability to work with tight deadlines and teamwork.

**G. ACHIEVEMENT - KPI RESULT:**

 Achieve 100% sales goal in every Quarter of years.

 Help supply planning team get excellent sales results every quarters of years.

**H. REFERENCES:**

( Available upon request)

***I am looking forward to GSK‘s call me to arrange the interview . I am so prouded to work for GlaxoSmithKline Representative Office in Viet Nam. I will do all my best to get the excellent work results that the Boss delivers.***

***Thanks & Best Regards !***