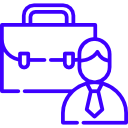


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| **EDUCATION** | | | | |
| **UNIVERSITY OF MEDICINE AND PHARMACY HCM**  Facitility of Pharmaceutical  BACHELOR OF PHARMACITY | | | **7- 2014 – 11- 2017** | |
|  | |
|  | |
| **UNIVERSITY OF TECHONOLOGY HCM**  Facitility of chemical  BACHELOR OF ENGINEERING | | | **7- 2007 – 4- 2012** | |
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| **WORK EXPENRENCES** | | | | |
| **HA NOI CPC1 PHARMACEUTICAL JOINT STOCK**  **COMPANY** | | | | **3- 2018 - Present** |
| **Medical presentative ETC** | | |  | |
| * **Hospital pharmacy channel :**  1. Making medical records according to Ministry of Health’s Decree No.54 2. Importing drugs into Pham Ngoc Thach hospital: Zensalbu, Zencombi, Ambroxen, Lyodura, Nausazy, Zensonid. 3. Direct contracting: Tân Phú, Từ Dũ hospital 4. To open new clinics or new hospitals every month in the assigned areas.  * **Clinic Channel**  1. The clinic is open to the present: 12 polyclinic and 4 clinic 2. The current sales is about 60 million (VNĐ)  * **Bid channel:**  1. Importing drugs into: Tu Du and 7A hospital 2. Making list of bids at hospital : Pham Ngoc Thach, Blood Transfusion Hematology Hospital, HCM oncology Hospital, Gia Dinh People’s Hospital. 3. Understanding the process of contracting.   **Product specialist**   1. Training for all employees in southern areas on strategic products of the company 2. Introducing the products of the PS group (BFS- Grani, Hemotocin, BFS-Cafein) to the department of anesthesia, oncology, obstetrics and gynecology in the assigned areas. 3. Participating in convetion.   **Other activities with company:**   1. Joining annual scientific congress of Viet Nam society of   ANESTHESIOLOGISTS 2018 .   1. Organizing tour program for company holiday(HCM Branch) | | | | |
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**Medical Prepresentative**

NGUYEN PHU HO





0979487248



Nguyenphubbc@gmail.com





Thien Phuoc , Tan Binh Dist.

Male



17/10/1989



OBJECTIVE

* To find a stable job with promotion prostect and competitive salary.
* To work in more professional and challenging working environment that help to develope sale skills.
* Becoming good sales manager in 3 coming year



SKILL



Adaptatibility

Critical Observation

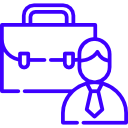
Team work

Creative, innovative

Problem Sloving

Sales

|  |  |
| --- | --- |
| **WORK EXPENRENCES** |  |
| **BIBICA COPORATION** | **10- 2012 - 02-2018** |
| Leader ship | |
| * Control, maintain, develope operation of Productioning Layer Cake * Analyze, improve, optimize to efficiently use material labor … to increase productivity, save cost. * Maitain 5S program, Lean production, MFCA . * Monitor procducts standard and quality control. * Writing HACCP, SSOP. * Train, encourage, motivate happiness, fevor and creation of staffs.  |  |  |  | | --- | --- | --- | |  | | | | **Worm Phuong Thanh Company** | **04- 2012 - 10-2012** | | | * Test quality of products. * Control processing worms. * . | | | |  | | | |  |  | | | **SOCIAL ACTION** |  | | | * Volunteer blood donation. | | **2012 - 2017** | | * Giving care and comfort to the poor and the sick | | **2016** | | * National University Entrance Exam Support Campain | | **2011** | | * Green summer campain | | **7- 2010** | | |



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SKILLS



Adaptatibility

Critical observation

Team work

Creative, innovative

Problem solving

Sales

**TRÌNH DƯỢC VIÊN ETC**

**HỒ NGUYÊN PHÚ**