**CURRICULUM VITAE**

**DANG THANH BINH**

1104B- 275 NGUYEN TRAI

THANH XUÂN- HA NOI

MOBILE: 0969624302

EMAIL: [dtbinh02101976@gmail.com](mailto:dtbinh02101976@gmail.com)

* **Personal information**

Date of birth: 2nd October 1976

Citizenship: Vietnam

Place of birth: Ha noi

Gender: Female

Marital status: married

Resident: Hanoi

* **Education:**

1990-1994 back: high school Bien Hoa-Phu Ly

1994 - 1999: Hanoi University of Pharmacy, Ha noi

* **Working Experience:**

2000-2004: Medical representative for Thien Thao company :I learned my basic sales skills, my relationships with clients by hard work, enthusiasm and honesty.

2004-2006: Berlin Chemie Company

2006-2007: Medical representative for company ABBOT: Accumulating knowledge about Nutrition products

2007 - 2017: work at Sanofi :This time to help me improve my communication skills, persuasion skills and confidence in relationships with clients such as Pharmacists and Doctors.

2013-2017: District Manager of Pharmacy Ha noi - Sanofi: Accumulate skills: plan, set goals for Reps. Being coached and practiced in management skills, coaching skills .... Responsible for geographic targeting and human development, team

10.2017- present: Working with ThienThao company as a

collaborator for trainer and Market Development Manager of the Northerm Pharmacy channel.

Now, I

**. Apply for position: District Manager for ETC chanel HàNội**

* **Skill:**
  + Teamwork skill
  + Skills to be trained: communication skills, negotiation, persuasion, presentation, planning skills, strategy, management area. Leadership skills, coaching staff ....
  + Time management skills
  + Make plans, strategies, activities in the area in charge. Follow up KPI…
  + Lead team and motivate
  + Organization of seminars from 20 to 500 customers (Presented products)
  + Computer skills: MS excel, Word, powerpoint ... well
* **Strength:**
  + Think positive and be able to work in a big pressure environment
  + Teamwork and high adaptability
  + Hardworking, enthusiastic
* **Languages:**

Vietnam

English: level B

Your faithfully

DANG THANH BINH