## 

**CURRICULUM VITAE**

**PERSONAL DETAILS**

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Full Name: TRAN VAN TAY **(Mr.)**

DOB: 1991

Marital status: Single

Mobile: 0902.568.164

Mail: tranvantay91@gmail.com

Position: Medical Representative

**OVERVIEW ON CANDIDATE:**

**Interpersonal skills**

* Good behavior
* Willing to learning and sharing and supporting
* Ability to communicate, and mingle well with people across culture

**Career objectives**

To effectively contribute to the development of any organization that i am part of through the application of well-rounded knowledge and strong self-motivation acquired in an ongoing learning journey

**GROSS PACKAGE & BENEFIT**

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Current gross salary: updated at the interview

Benefit: As company policy

Salary expectation: Negotiable

**SUMMARY OF EXPERIENCE**

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**Zuellig Pharma** (2014 - 04/2015)

* Handle pharmacy with territories : Phu Nhuan, 1, 10, 8, 4 District
* Make sure good quality call by frequent order effectiveness
* Consultant product benefits to customer and take order
* Achieved monthly target with over 100%

MSD Vietnam (05/2015 - 06/2017

* Handle pharmacy channel with territories Distict 1 and 4
* Detailing product that help understand benefits and consultant for patent
* Maintain develop the relationship with customers specially with Keys Customers
* Communicate trade promotion /merchandising and take orders
* Listing MSD’s products to all pharmacy in territories and achieved monthly target with over 100%

# Ipsen Pharma Viet Nam (06/2017 – now)

* Hanle pharmacy with territories: Phu Nhuan, 10 District
* Detailing product that help understand benefits and consultant for patent
* Maintain and develop the relationship with customers specially with Keys Customers
* Communicate trade promotion /merchandising and take orders
* Achieved monthly target with over 100% and meet ‘’Star of the month” of South team

**ACADEMIC BACKGROUND**

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* **Intermediate level of pharmaceutical 2011– 2013**
* **Studying Pharmacist at Nguyen Tat Thanh University 2015 – now**

**Soft Skills**

* GProficient in Microsoft Office Programs (Word, Excel, Power Point)