

Contant Info

Birthday: 05-10-1992

Address: 116/109/46 Thien Phuoc St, Ward 9, Tan Binh Dictrist

Phone: 0902337025

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Nguyen Thi My Thanh

Senior Medical Representative (Pharmacy chanel)

Work

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| |  |  | | --- | --- | | 01. 2015  –  Present | Senior Medical Representative (Pharmacy Chanel)    Implement educational plans for products in-charge  Provide products knowledge/information to target pharmacies  Establish privileged relations with pharmacies in order to provide information  Organize Small Event ( 10-20 Phamacist ) to delivery information  Arrange cycle action plan about the working activities, sales, trends,..  Help new comers about knowlege, soft skill, Analysis sales  **Sucess:**  Sale: High performace in team, flexible for difficult situations ( Award top Sale Cycle 2’2017)  Skill: Good at comunication skill, ( Award Coaching Clinic in 2015)  Computer skills, especially Excel ( support team about KPIs reports)  Atractive Presentation (10-20 person) | | 01. 2014  –  12. 2014 | Sale Consultant (GSK)    Implement educational plans for products in-charge  Provide products knowledge/information to target pharmacies  Achievement all target of KPIs | | 04. 2013  –  12. 2013  12. 2012  –  04. 2013 | Sale Admin    Establish with Distributor  Implement trade promotion with Sales, Distributor  Report with Sale manager about: Performance, envetory  TeleSales Project    Contact with Pharmacy to take orders and provide knowlege | |

Education

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| |  |  |  | | --- | --- | --- | | 2012 | Intermediate Professtional Education  Medicine and Pharmaceutical Ho Chi Chi Minh University | GPA: 3.65 | | Graduated in 2019 | Economic Dilopma  Open university of Ho Chi Minh | GPA: 3.55 | |

Reference

Skills

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| Computer Skill ◼◼◼◼◼◼◼◼◼◼  Solf skill ◼◼◼◼◼◼◼◼◼◼  Presetation ◼◼◼◼◼◼◼◼◼◼  English ◼◼◼◼◼◼◼◼◼◼ | Trinh Thi Huong Lan  Medical Representative - MSD  0985420773  Ta Thi Thanh Thuy  Dictrist Manager - MSD  0909385639  Ms Ngan  Pharmacist inTue Minh Pharmacy ( Binh Thanh)  0918174368­ |