

**NGUYEN THI THU HOAI.**

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# EDUCATION

**BACHELOR OF PHARMACY 2010-2015**

### University of Medicine & Pharmacy Ho Chi Minh City

**WORK EXPERIENCE**

7.2017- Present **MEDICAL REPRESENTATIVE**

Zuellig Pharma Viet Nam

Convince and establish privileged relations with target customer in order to achieve sales

Promote and sell products to target audiences based on action plan and marketing plan.

To update knowledge of company's products and get competitor’s intelligence as well as sales techniques and perform Competitive intelligence.

04.2016 - **TEAM ASSISTANT**

07.2017 Applied Methodology Pte. Ltd, <http://www.applied-methodology.com/>

Responsibilities:- During Prototype Process I worked as a procurement officer : I negotiated with the vendors about the products and services for the company. I also coordinate with my colleagues to develop our new product.

- Our project is new to all of us, so I usually need study new knowledge, I have many experiences in conducting research on Worldwide Web.

- Our company is an International Consulting Firm, I have been trained on Data statistics.

-We were in Marketing Campaign, I have worked as a Marketing assistant. I focus on Social media.

# NOTABLE STRENGTHS

### Excellent knowledge of Medicine & Pharmacy. Be good at Data Analysis skill.

Good negotiation skills, selling skill

Excellent English writing & Communication skills. Creativity, flexibility & openness to change:

### Good planning & Organizational skills:

-Setting objectives and planning activities, resources to achieve a goal.

-Ability to manage time effectively to priority activities and meet deadline.

### Problem solving:

-Ability to understand information quickly & accurately.

- Appreciation of all the variables affecting an issue.

### Willingness to learn new knowledge & skills. Be good at searching on WorldWide Web.

Be good at office computer skills ( Word/PowerPoint/Excel).

**LANGUAGES**

**Vietnamese** (native), **English** (fluent), **French** (basic)