**DAM BAO TRAM**

**Medical Representatives**

**PERSONAL INFORMATION**

**INFORMATION**

* Birthday : 19/06/1993
* Place of birth: Ca Mau
* Gender: Female
* Address: The Era Town, Pham Huu Lau St, Phu My Ward, District 7, HCM
* Mobile: **01224069589**
* Email: **dambaotram1906@gmail.com**

**PERSONALITY**

Hard-working Ambitious Friendly Enthusiastic Eager to learn

Dynamic Independent Adaptabillity Honest

**SKILLS**

* Possess the ability to influence a positive sales outcome with a customer.
* Having the necessary confidence, initiative, motivation and reliability to succeed.
* Experience of selling to districts.
* Problem \_ Solving
* Comfortable with target customer call rate and message retention metrics.

**AREAS OF EXPERTISE**

* Key account management
* Pharmaceutical sales
* Healthcare sales
* Medical liaison Business & territory planning

**OBJECTIVE**

Now looking for a new and challenging position which can make best use of my skills, increase my working experience and quick integration into professional environment to support for the development of the pharmaceutical/biotech industry.

**EXPERIENCES**

**AESTHETIC AND HEALTH COMPANY**

**MARKETING EXECUTIVE** Nov 2016 - Jan 2018

*Job Description:*

* Product positioning and branding.
* Marketing strategies and campaigns.
* Web and Print content development.
* Development of training materials.
* Sales support.
* Create marketing plans for promoting new product launches.

**VANSON PHARM COMPANY**

**SALE** Sep 2014 - Feb 2015

*Job Description:*

* Responsible for marketing, sales and distribution of company’s products to pharmacies, drugstores, pharmacies and clinics in the metropolitan area.
* Cheking custommer information.
* Take care custommers.

**DUC HOANG PHARMACY**

**SALE** Aug 2013 until now

*Job Description:*

* Pharmacy’s practices (including drug interactions, medicine monitory and medicine management)..
* Patient’s advisory about health’s inquiries, dispense medications to paitents and counsel them on the proper use and adverse effects of those medications.
* To fulfill prescription medicines.

**LANGUGE**

* **English** – TOEIC

Good in Listening, Speaking, Reading and Writting.

**EDUCATION**

* **Bachelor Vo Truong Toan University, Viet Nam**
* **Year (2011 – 2016) Major: PHARMACY**

Degree classification: Good

Overall mark: 3.17/ 4 point

**REFERENCE**

1. **Name: Phan Thái Hiển**

Telephone No.: 0915 178 910

Email:

Position: Sales department

Company: VanSon Pharm Company

Relationship: Manager

Your faithfully,

Best regards,

Dam Bao Tram