|  |
| --- |
| Nguyen thi my thanh  Birthday: 05-Oct-1992  Address: 116/109/46 Thien Phuoc St, Ward 9, Tan Binh District  Tel: 090 233 7025  Email : mythanh0510@gmail.com |
| “Give more value of science to my customer. From that I can get new level in my career” |

# Experience

|  |
| --- |
| Senior Medical Representative (Pharmacy Channel)  Jan-2015 to June-2018  Implement educational plans for products in-charge  Provide products knowledge/information to target pharmacies  Establish privileged relations with pharmacies  Organize Small Event (10 -20 Pharmacist)  Arrange cycle action plan about the working activities, sales, trend ...  Support new comers about knowledge, soft skill, Analysis sales  **Success:**  Sale: High performance in team, flexible for difficult situations (Award top Sale Cycle 2’2017)  Skill:   * **Good at communication skill, (Award Customer Centric Interaction in 2015)** * **Computer skills, especially Excel (support team about KPIs reports)** * **Attractive Presentation (10-20 person)**   Sale Consultant (GSK)    Jan-2014 to Jan-2015  Implement educational plans for products in-charge, provide products knowledge/information to target pharmacies  Achievement all target of KPIs  Sale Admin    Dec-2012 to Jan-2013  Establish with Distributor  Implement trade promotion with Sales, Distributor  Report with Sale manager about: Performance, inventory. |
|  |

# Education

|  |
| --- |
| 2012Intermediate Professional Education, Medicine and Pharmaceutical Ho Chi Minh University) |
| To be graduated in Jan/2019Degree of associate Pharmacology, Ladec CollegeReference **Ta Thi Thanh Thuy** District Manager - MSD0909385639 |

# Skills

|  |  |
| --- | --- |
| Computer Excellent  Role Play Good  Presentation Good  English Average |  |