**CURRICULUM VITAE**

**INFORMATION**

Name: TRAN TIEN DAT

Gender: Male

Marital status: Married

Nationality: Vietnamese

Email: ttd.pharma@gmail.com

Tel: Mobile – 0988879333

Address: 429/21 Hoang Van Thu street, Ward 2, Tan Binh district, Ho Chi Minh city.

**EDUCATION**

**2013 – 2017**: Ho Chi Minh University of Medicine and Pharmacy

Bachelor of Pharmacy.

**2006 – 2011**: Ho Chi Minh University of Technology

Bachelor of Biotechnology.

**EXPERIENCE**

**1/2018 – 5/2018: Zeullig pharma – Senior Medical Representative**

**Main responsibilities:**

**-** Builds and executes business plans for the territory to meet or exceed targets within agreed budgets and timelines.

- Executes call plans to deliver the right message to the right customer with the right frequency.

- Builds a network of customers by visiting existing and new customers, categorizes based on therapeutics area based on their needs and promotes the products

- Identify, research, and contact prospective customers and build positive relationships that will generate future sales and repeat business

**10/2016 – 12/2017: Phuong Chi Pharmacy store - Pharmacist**

**Main responsibilities:**

* Looking for the good supplier and new pharmacy product and build the promotion and marketing to force output good.
* Kept a track of promotion programs and made a report of promotion payment at the end of programs
* Control stock and update GDP, GPP license

**12/2011 – 9/2013**: Co-founder and manager of B.I.G company limited.

Website: [http://www.remoingay.com](http://www.remoingay.com/). The group-buying, deal-centric business model in Vietnam.

**SKILLS**

Good teamwork skill and ability to work under pressure.

Well-organized time management skill and proven problem salving skills.

Ability to work on multiple tasks and meet tight deadlines.

Good computer skills: MS. Word, Excel, Power Point, Internet.

Language: English: fluent

Vietnamese: native.

Responsible, careful, active and flexible in work.

Honest, friendly and ready to learn new things.