**Curriculum Vitae**

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| Personal data | |
| Full name: Cao Thi Phuong Thu Sex: female | |
| Birth day: 03-05-1984 | |
| Address: 54 An Binh,Di An,Binh Dương | |
| Mobile: 01223891943  EMail: [caophuongthuds@gmail.com](mailto:caophuongthuds@gmail.com) | |
| **EDUCATION** | |
| **EDUCATION**  2009 - 2013**:** Graduated from University of medicine and pharmacy  **COMPUTER SKILL**  MS Office: Word, Excel,Power Point | |
| SKILL | |
| * Presentation skill in front of the crowd * Ability to work in team * Able to work independently | |
| Kinh nghiệm làm việc | |
| 10.2016- Present | **Senior Medical Rep Astrazeneca**   * Working Places:Dong Nai, Binh Duong, Ba Ria * Product: Brilinta- new product started to lauching on 2015 * Successfully builds from the unused market to the strategic market of the cardiovascular branch especially cardiovascular interventions. * Achievement: 2017sv 2016 growth is 617%. Targeted all quarter, over 100% 2017sv 2016 là 617%. * Experience in contracting, in the row at Pharmacy’s hospital, the department of uniformity between the provinces in charge of representing sales in the provinces south east * Havegoodrelationswithdepartmentoftreatment**,** pharmacy**,** healthdepartment |
| 12.2014-09.2016 | **Medical Rep Sanofi**   * Working area: the entire hospital and clinic in Binh Duong * Achievement: 2015 sales growth will increase by 100% compared to 2014, reaching 99%, 108%, 112%, 124% . 2016: 99%,101% * Products: OPD * Have good relationship with the doctors at the provincial hospital, My Phuoc hospital ... as well as the pharmacy in the area. * Ability to do independent presentations in MS |
| 11.2013-12.2014 | Teaching at Intermediate School of Light |
| 2005 – 2008 | **QC HasanDermapharm Bình Dương**  **• Sampling of raw materials, packaging.**  • Check the packaging, materials, semi-finished products, finished products.  • Working with application systems and managing results by issuing analytical certificates, quality documentation ...  • Calibration equipment.. |
| **More information** | |
| * Ability to work under pressure with teamwork and independence * Never stop learning to improve yourself * Responsible. * Careful style of work, enthusiasm. * High-spirited spirit * High adaptability | |
| |  |  | | --- | --- | | **Desire**  **Job title:** | Dictrict Manager | | **Career goals:** | Find a job with the opportunity to develop your personal career. From there I hope that I can contribute my ability to grow your company when I have the opportunity. | | |

**Cao Thị Phương Thu**