# C:\Users\Admin\Downloads\4a3412e88ece6d9034df.jpg PHAN DIỆP PHƯƠNG THÚY

# *CONTACT INFORMATION*

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# *OBJECTIVE*

# Working knowleadge of the medical representative

# The search for relationship building between pharmacists and doctors increases sale of company

# Improving the weakness to seek opportunities for advancement at work .

# I hope to work competitive environment, many challenges. Enhance professional skills, communication skills, constantly increasing profits for company and personal income.

# *EDUCATION & CERTIFICATES*

# VO TRUONG TOAN University

# Bachelor of Science in Pharmacy

From 2013 to 2018

# *EXPERIENCES*

# From JUN 2018 - AUG 2018

# PHARMACITY PHARMACEUTICAL JOINT - STOCK COMPANY

* Working at drugstores
* Standing sell medicines and consulting drug use, participate in pharmacovigilance.
* Selling prescription drugs and functional foods.
* Make plans to supply drugs to ensure amount, quality for treatment needs.
* Participating regularly in professional training courses of the company.
* Learn and improve your skills to improve your career.

# *My responsibilities:*

* Completed the target sales turnover
* Establish the relationship with the doctors, pharmacists and other medical professionals to make the business strategy and increase the revenue objective.
* Introduce and explain the use of the products to the doctors to ensure they understand clearly about the products.
* Search the market and track the needs of the patients that the doctors in charge and inform them of products information and company processes.
* The ambassador of SANOFI
* Support colleagues in need

# *SKILLS*

## **Languages**

* Vietnamese Mother tounged
* English Level B Certificate of English

## **Computer**

* MS office: MS word, MS excel Advance
* Powerpoint Advance
* Internet using Advance

## **Soft skills**

* Communication and Negotiation
* Customer care skills, the strategy of attracting customers through advertising media.
* Ability to solve problems: Developed through situations when customers ask and request.
* Presentation
* Doing multi tasks

# *HOBBIES*

* Listening to music
* Travelling
* Participate in community events

# *PERSONALITY*

* Dynamic, enthusiastic and having sense of responsibility
* Humorous, friendly , hard-working

# DESIRES

* Equitable working environment with appreciating the true value of ability
* Good salary and stable job to work wholeheartedly and attach to the company strongly.