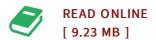




Super Agent: Real Estate Success at the Highest Level

By Joseph Callaway

John Wiley & Sons. Paperback. Book Condition: New. Paperback. 352 pages. New York Times Bestselling authors Joseph and JoAnn Callaway sell 300 to 500 high end homes per year. Over the last fifteen years they appeared on panels, answered questions, and found themselves frustrated with how vast the need for information was, how much they had to say, and how limited was their opportunity to make a difference. The New Real Estate Super Agent will fill this information vacuum with practical real world answers, methods, and advice from the two most successful fellow agents in the USwith over 5000 homes sold. This book will teach agents to serve the clients needs, and in that service, find their indispensability. The New Real Estate Super Agent introduces many new ideas such as: Why and how to STOP the practice of pricing based on comparable sales. Getting rid of the Buyer Broker Agreement and instead relying upon proven service methods and techniques to build a client stronger than any agreement could hope to, Making a conscious effort to keep the client empowered and active, instead of dependent on the agent This item ships from multiple locations. Your book may arrive from Roseburg, OR, La...



Reviews

Very beneficial to all of class of people. I am quite late in start reading this one, but better then never. You may like just how the writer create this publication.

-- Audra Klocko PhD

Thorough information! Its this type of great go through. It is amongst the most incredible publication i actually have read through. It is extremely difficult to leave it before concluding, once you begin to read the book.

-- Germaine Welch