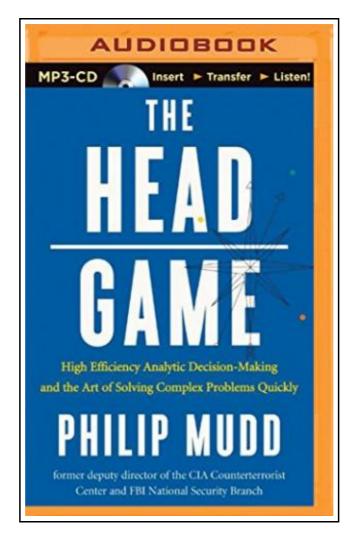
# The Head Game: High-Efficiency Analytic Decision Making and the Art of Solving Complex Problems Quickly



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#### Reviews

Basically no words to clarify. Of course, it is perform, still an amazing and interesting literature. Its been printed in an exceptionally basic way which is only soon after i finished reading through this ebook where actually altered me, change the way i really believe.

(Newton Runolfsson)

### THE HEAD GAME: HIGH-EFFICIENCY ANALYTIC DECISION MAKING AND THE ART OF SOLVING COMPLEX PROBLEMS QUICKLY



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Audible Studios on Brilliance, United States, 2015. CD-Audio. Book Condition: New. Unabridged. 171 x 133 mm. Language: English . Brand New. Become a High Efficiency Analytic Decision maker We ve all been there: faced with a major decision, yet overwhelmed by the very data that is supposed to help us. It s an all-too-common struggle in the digital age, when Google searches produce a million results in a split second and software programs provide analysis faster than we could ever hope to read it. Adapting the geopolitical and historical lessons gleaned from over two decades in government intelligence, Philip Mudd an ex National Security Council staff member and former senior executive at the FBI and the CIA finally gives us the definitive guidebook for how to approach complex decisions today. Filled with logical yet counterintuitive answers to ordinary and extraordinary problems whether it be buying a new home or pivoting a failing business model Mudd s HEAD (High Efficiency Analytic Decision-making) methodology provides readers with a battle-tested set of guiding principles that promise to bring order to even the most chaotic problems, all in five practical steps: What s the question? Analysts often believe that questions are self-evident, but focusing on better questions up front always yields better answers later. What are your drivers? The human mind has a hard time juggling information, so analysts need a system to break down complex questions into different characteristics or drivers. How will you measure performance? Once the question has been solidified and the drivers determined, an analyst must decide what metrics they will use to understand how a problem and their solution to it is evolving over time. What about the data? Rather than looking at each bit of information on its own and up front, an analyst can only overcome data...

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