



DENISA DARABANT

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Ant 39, Jet Centro, 79 St Mary's Road, S2 4AH

EXPERIENCE

Oxfam

Aug 2009 - Present

Volunteer Deputy Manager

I started as a general volunteer responsible for the till, cash handling, customer enquiries and vibrancy of the shop. I was soon given more responsibilities and trained for the Deputy Manager role.

I became accountable for other volunteers, till cashing, financial reports, product and window merchandising, stock control and managing the shop in the absence of the General Manager.

I've proven my teamwork and leadership skills by efficiently working in various teams, both as a member or a leader; I'm confident in delegating tasks and have strong numerical and quantitative skills. I've also demonstrated my creativeness and attention to details when marketing products and designing the shop's window display.

Yo! Sushi

Aug 2010 - Present

Front of House and Back of House Team Member

I was employed as Front of House team member in a busy, modern and unique restaurant, but over 4 months ago I began training as Back of House team member, being reassigned because of my advanced cooking skills, attention to details and efficiency.

I've confirmed I have strong communications skills by efficiently approaching both team members and customers; I am capable to work proficiently and calmly under pressure in a busy environment and also showed my commitment to high standards of work and customer service.

British Heart Foundation

Jan 2010 - Present

Volunteer PR/ Marketing Officer

I started as part of a small group of student volunteers while in university. I was promoted to lead volunteer for the group shortly after and recently became the PR/ Marketing Officer within the BHF Sheffield Major Events Committee.

I've proven my marketing and promotion skills by recruiting significant numbers of participants and volunteers for the events and I demonstrated leadership and delegating skills when managing the volunteers and assigning tasks. I've showed great negotiation skills when persuading sponsors for the events and excellent time management when meeting required deadlines. I suggested saving money techniques and new ideas for the events organized proving my creativeness.

Major projects: Sheffield vs Hallam Uni Challenge, Santa Jog, Sheffield Half Marathon, Zumbathon, Arts Tower Stair Run.

EDUCATION

The University of Sheffield

Sept 2008 – July 2011

Business Management and Information Management

Awarded the Bachelor of Arts in Business Management and Information Management with Class Two Division One Honours.

AWARDS

Sheffield Graduate Award

June 2011

Skills for Work Certificate

May 2011

Prize in Information Management

June 2009

Best Enterprising Team

Enterprise Zone Flea Market
December 2008

Romanian Society - Chair

2009 - 2010

I've proved my organization and leadership skills while managing a continuous changing group of students, team work and adaptability by embracing and applying new ideas of various students and creativeness by organising various events and socials that increased the society and Romanian culture awareness. I revealed my enthusiasms for the society by getting involved, after several year of inactivity, in major events such as Intro Fiesta, World Parade and International Cultural Evening.

Craft Society - Chair

2009 - 2011

I used my creativeness and craft skills to organize fun, unique and creative events for the students. I've proven great communication skills by collaborating with other societies and holding workshops for their members. I also showed my dedication for the society by increasing the society awareness among students and got nominated for Best new society, Best creative society and Volunteering event of the year.

Information Society -Treasurer

2009 - 2011

I've proven my strong numerical and quantitative skills by suggesting best ways of spending the budget. My objective was to maximise revenues in the events organized in order to have more money to spend for future occasions, to benefit the members. I showed great negotiation skills while discussing various deals for members with local businesses and venues.

Darren Vogelsang – Oxfam

01142494918 oxfamshopf0810@oxfam.org.uk

'Denisa gives 110% in anything that she does, especially when doing Shop Promotions and Events, which has helped raise more money for our shop and charity. She has excellent Merchandising Skills and Communication Skills, especially whilst managing a very diverse team of other volunteers which changes quickly .In my opinion; you will not find anyone more dedicated to the work they undertake, reliable and honest. She would be a great asset to any organisation or workforce she joins'

Dan Grantham – Yo! Sushi

07788185084 Yo.meadowhall@yosushi.com

'Denisa is a very hard working and reliable member here at Yo! Sushi. She is polite, friendly and pays great attention to detail. She can be relied upon to work well within a team or on her own using great initiative'

Lauren Mallinson - British Heart Foundation

01484866627 mallinsonl@bhf.org.uk

'Denisa has made a valuable contribution, managing the BHF S Yorkshire Facebook group, attending photo calls, fundraising events and introducing valuable new supporters and volunteers to the BHF'

IT Proficiency

Word ●●●●●

Powerpoint ●●●●●

Excel ●●●●●

Photoshop ●●●●●

Languages

Romanian ●●●●●

English ●●●●●

Spanish ●●●●●

French ●●●●●