

# Forest economics

Overview of the field &  
why it can be interesting

# About Me



## About you: learning objectives

Why is SE Asia being deforested?

Do carbon offsets really work?

Do we make 'good' conservation decisions?

Currently:

- Evolution of forest products sectors
- Productivity of managed forests
- Globalization & the 'anatomy' of modern forest markets
- Behavioral economics of SAR



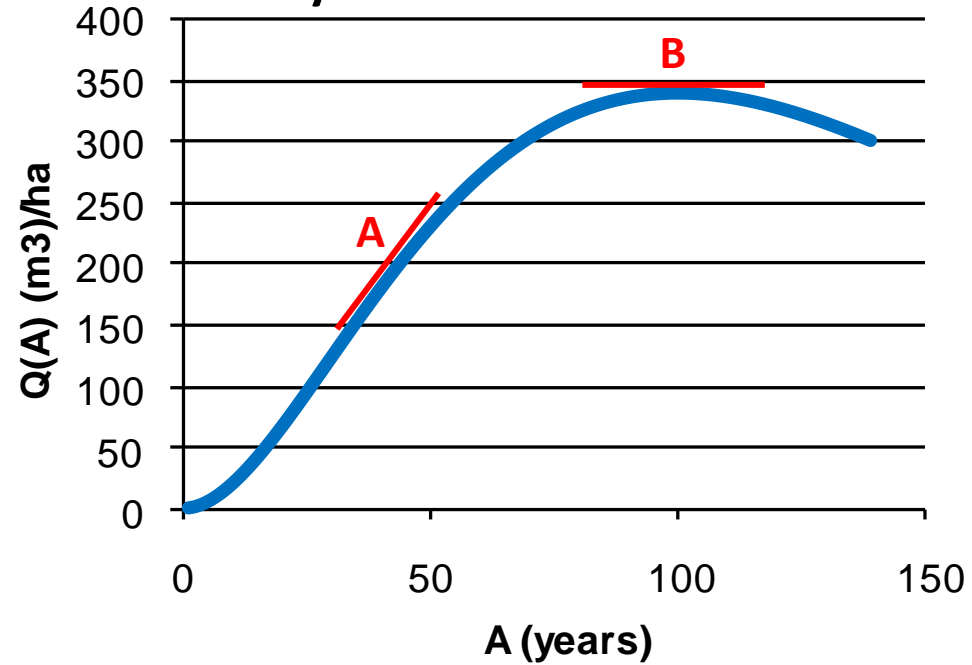
# Classical Forest Economics

Physical world

Forestry

Human experience

Growth and yield curve for *Picea mariana*





# Results of optimization



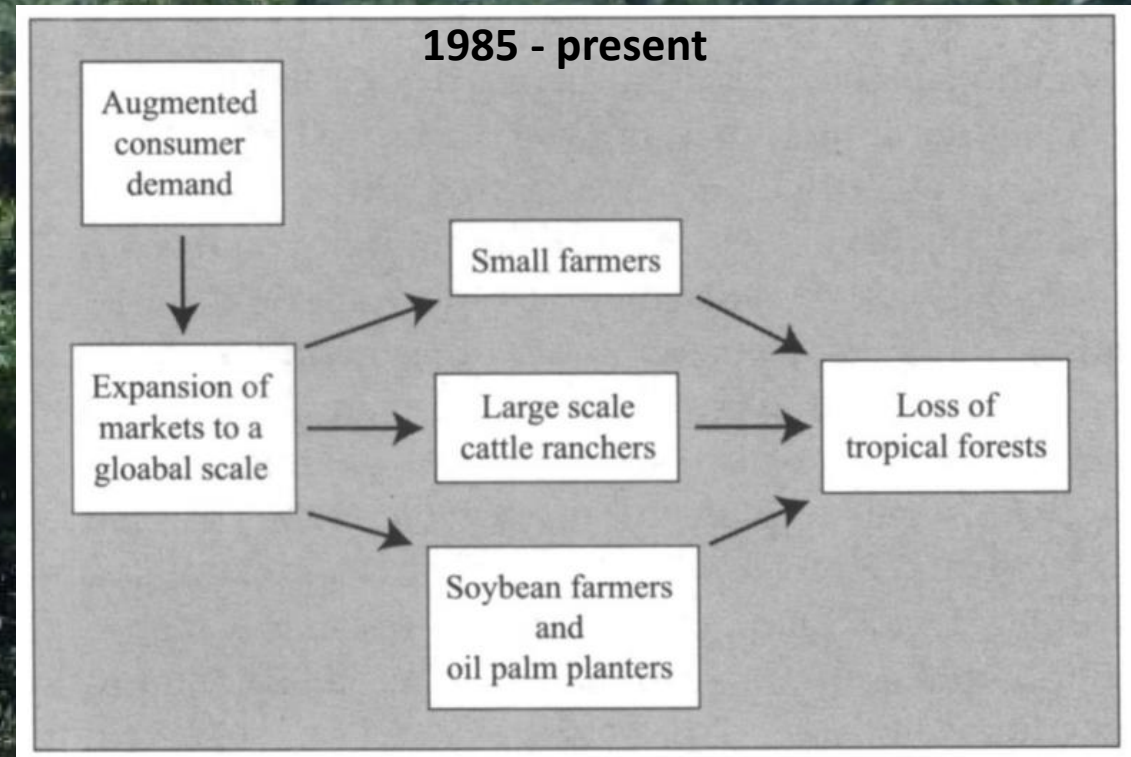
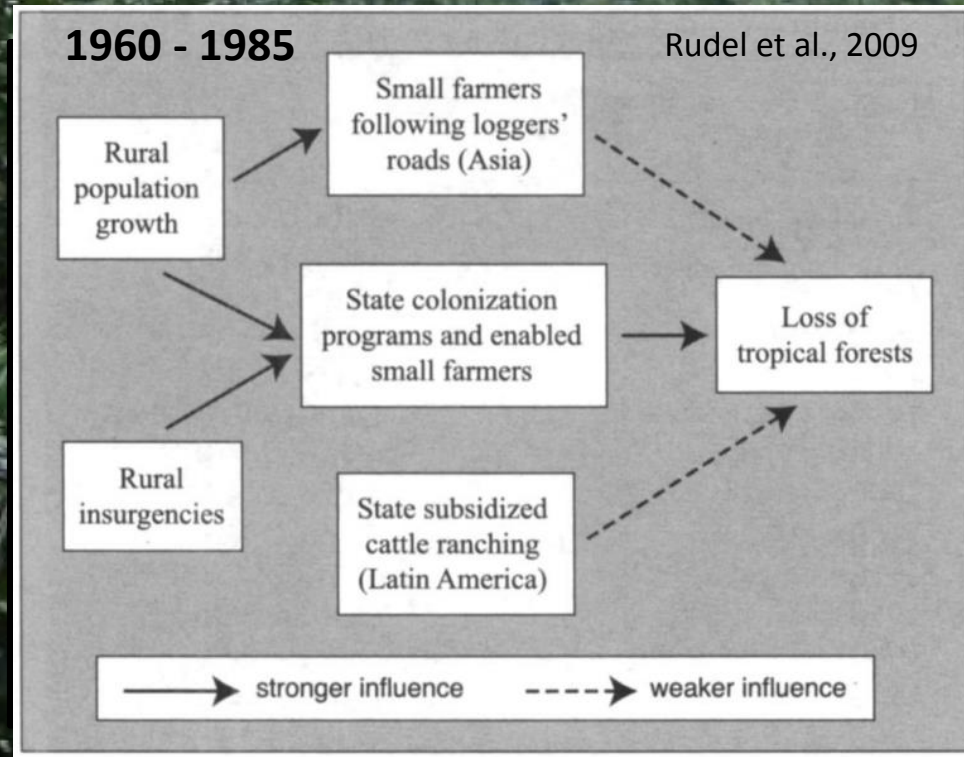
# 'Contemporary' forest economics

Journal of forest economics, Nov. 2019, Dec. 2019

- The net carbon emissions from historic land use and land use change
- Governance within a system of entangled political economy
- The effect of institution arrangements on economic performance among first nations: evidence from forestry in BC
- How does a biodiversity value impact optimal rotation length? An investigation using species richness and forest stand age
- Empirical analysis of the economic effect of tree species diversity based on the results of a forest accountancy data network
- The impact of green house gas mitigation policy for land use and the forestry sector in Indonesia: Applying the computable general equilibrium model



# (tropical) Drivers of Deforestation





# Conversion to oil palm - *Elaeis guineensis*

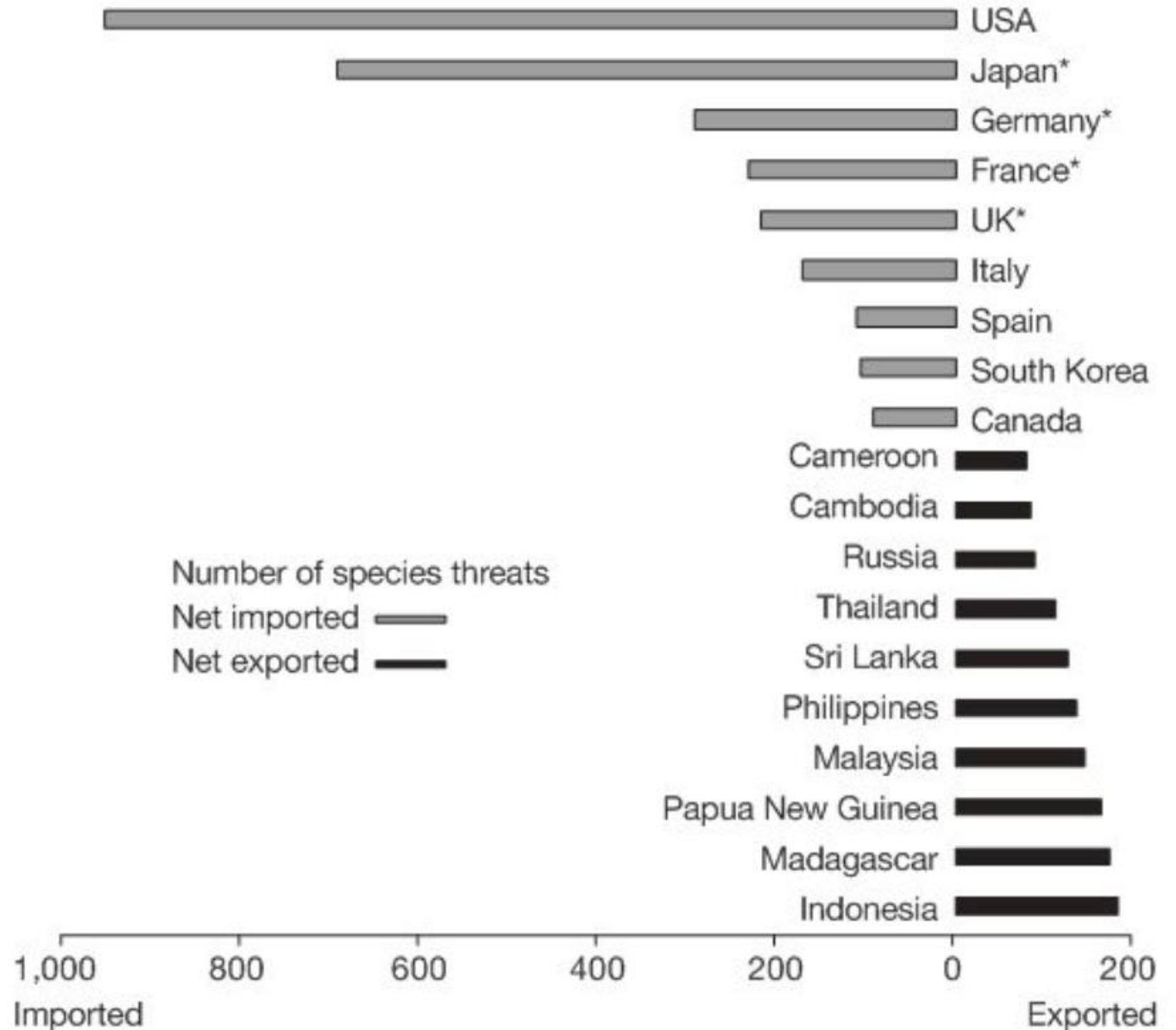


# Tracing Globalization

- Leontief 1949: applied math theorem to economies

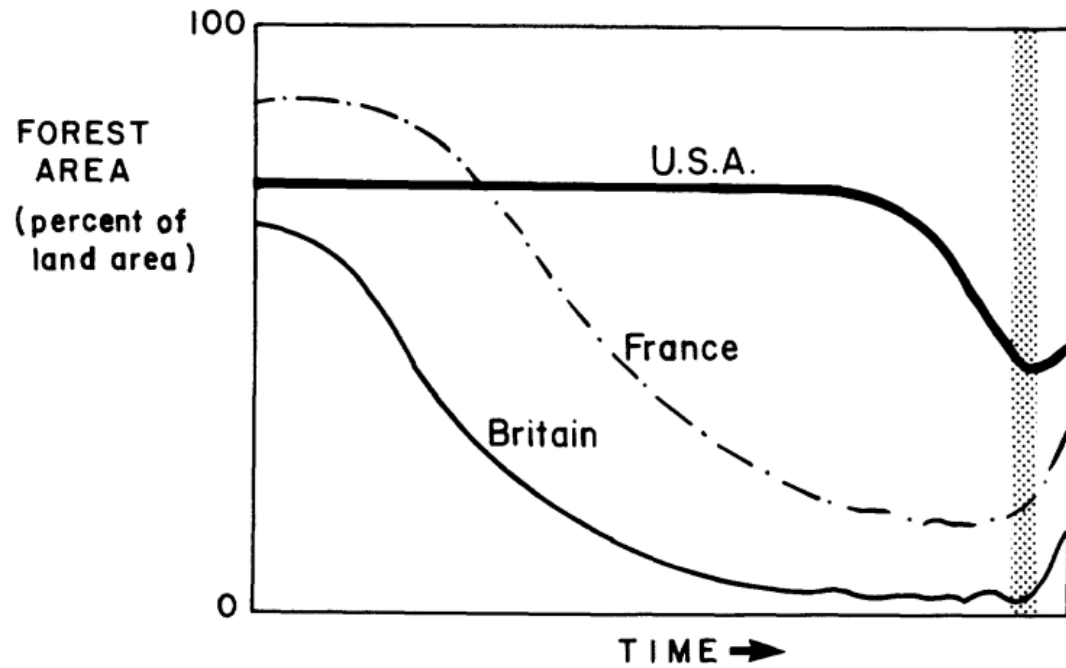
$$\lim_{i \rightarrow \infty} \sum_{i=0}^{\infty} \mathbf{X}^i = (\mathbf{I} - \mathbf{X})^{-1}$$

- Lenzen et al., 2012: better databases!
- [www.worldmrio.com/biodivmap](http://www.worldmrio.com/biodivmap)

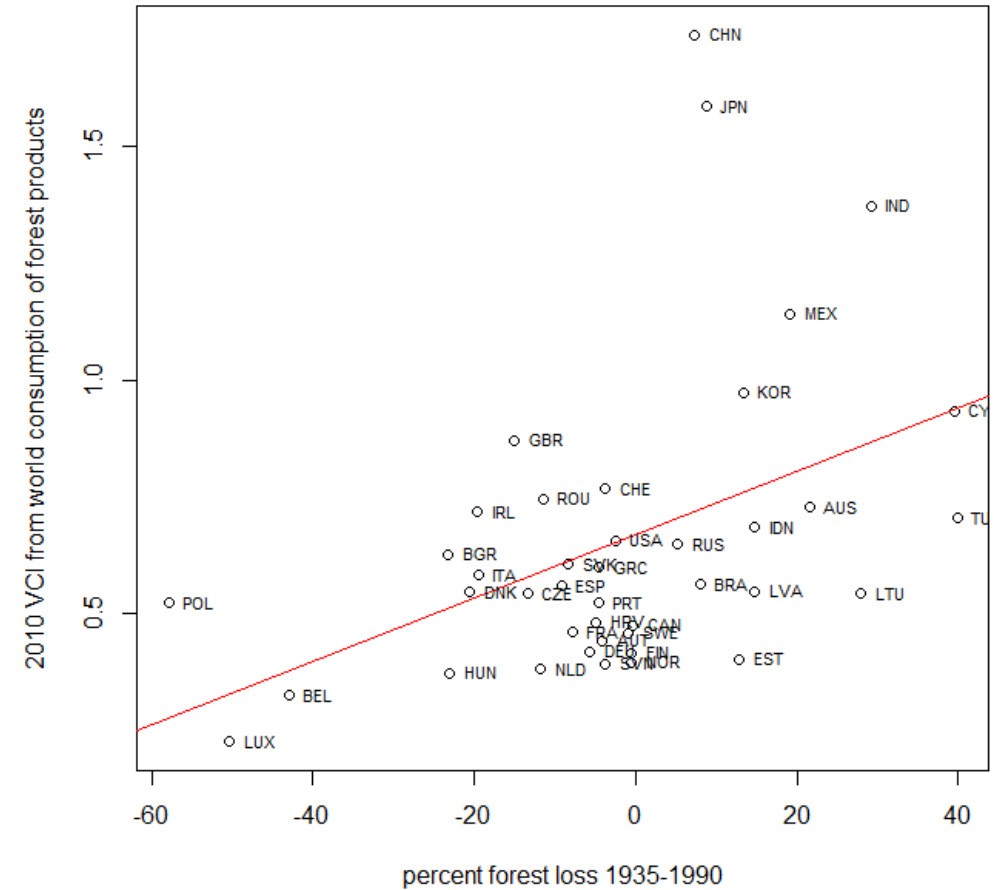




# Forests in the course of development



Mather, 1992: "The Forest Transition" *Area* 24(4)



Own calcs based on MRIO/EORA & Pongratz et al. 2008

# Forests in Canadian history

- Imperial economy
- State expansion/consolidation
- Driver of modern growth
- ?Multi-use landscapes?



Ships loading timber, Quebec City, 1860-70  
Forest History Society



# Tenure & the bundle of rights

- 'relations between people' govern who has what rights
- The bundle of rights
- Should society lease or sell?

Variable	Coefficient	T-ratio
Form of tenure		
↓ PFL	0.5134	3.101*
TFL	0.2135	3.848*
↓ TL	0.1288	1.658**

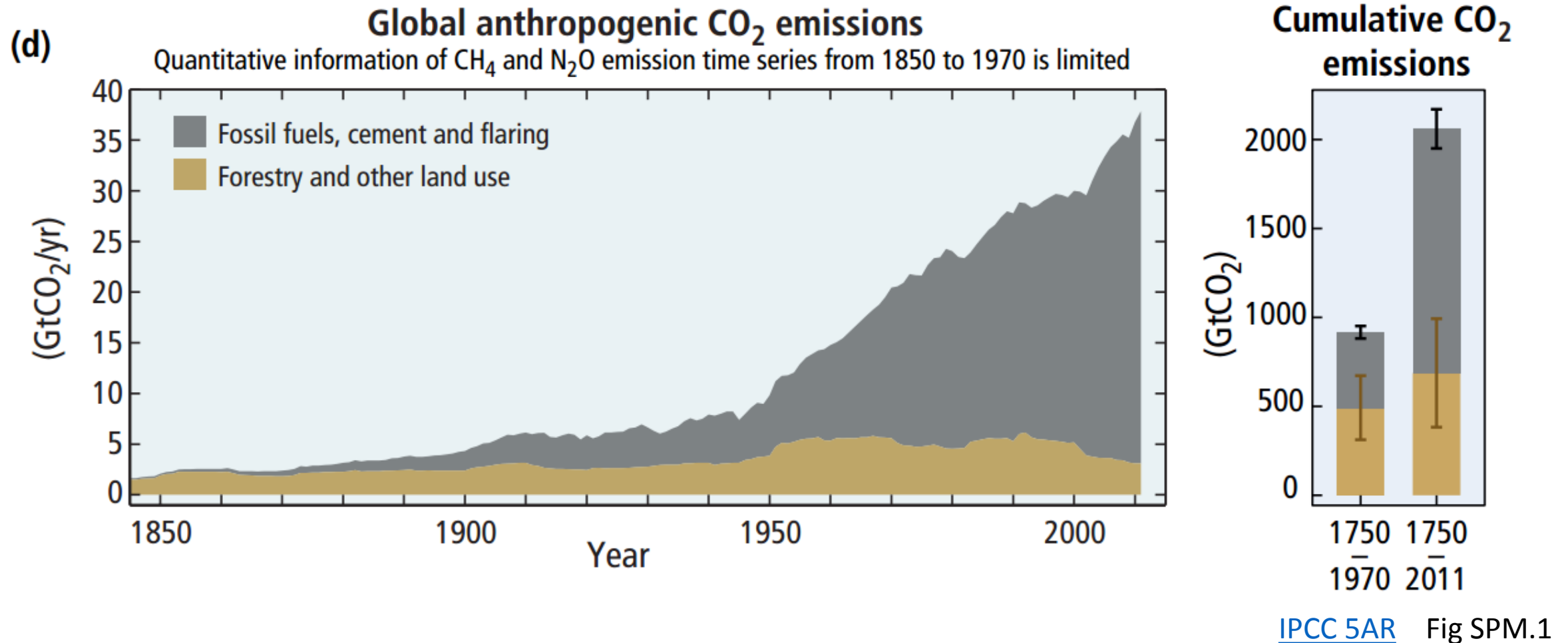
Dependent variable: silvicultural investment

\* Significant at 99% level, \*\* significant at 90% level

(Zhang and Pearce, 1996)



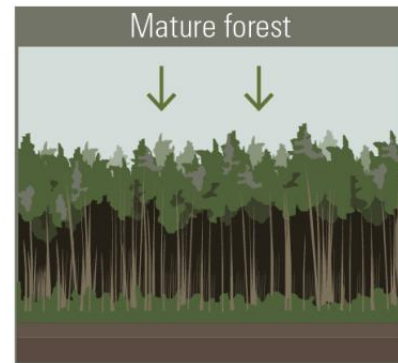
# Carbon storage: a new stick in the bundle





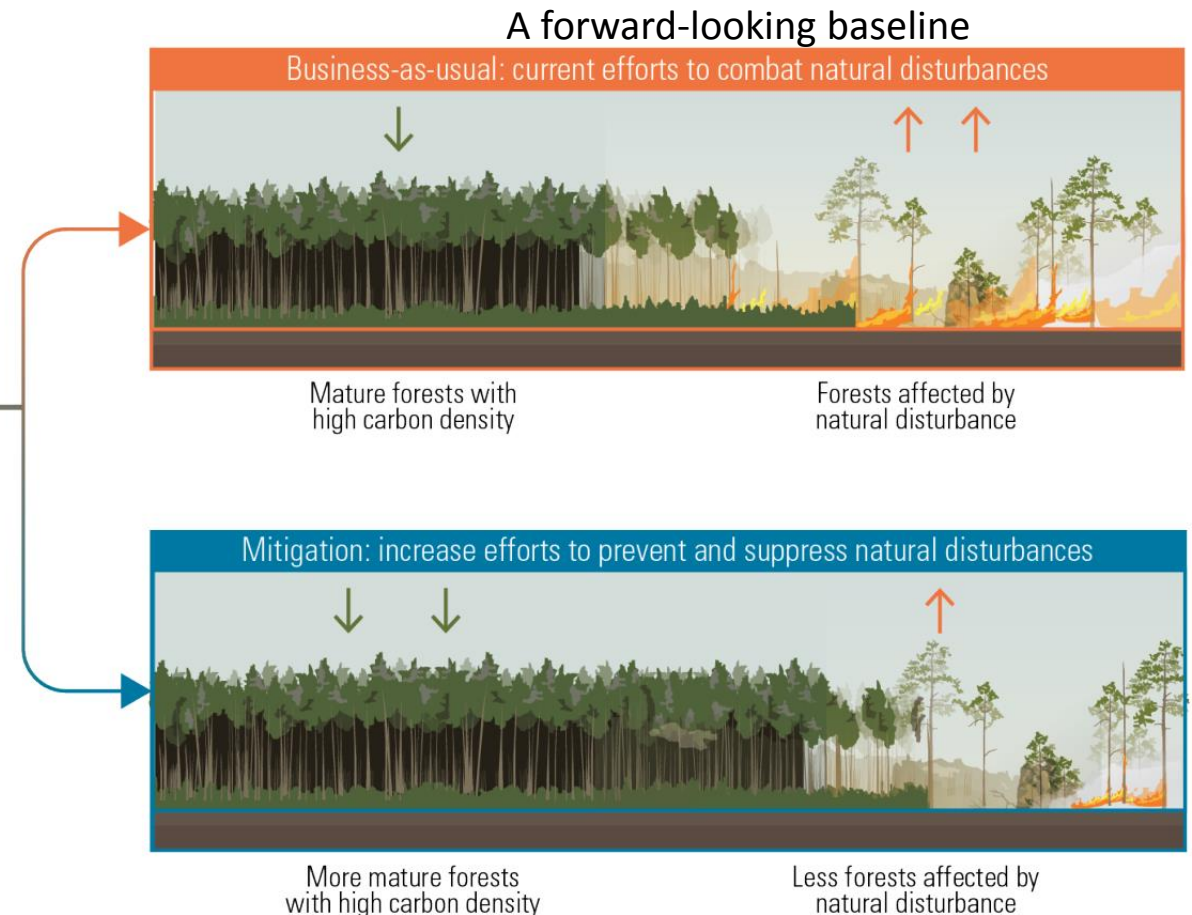
# Managing forest carbon

- INDCs are statements of ambition, framed in terms of emissions reductions
- Reductions vs. what?



(St-Laurent and Hoberg, 2016)

- Offsets: reductions are sold to another liable party



# Problems with offsets



Justin Trudeau

2019 Candidates

Liberal MPs

Your Riding

## LIBERALS MOVE FORWARD TO PLANT TWO BILLION TREES

September 27, 2019

“Nature isn’t just part of our identity as Canadians. It’s part of the solution to climate change. And it’s a solution we can start using today,” said the Leader of the Liberal Party, Justin Trudeau. “Trees are a fundamental part of a cleaner future. They’re renewable. They’re sustainable. And, eventually, they recycle themselves. All we have to do is plant the first one.”

### Problems:

- Additionality vs. permanence (ecological system)
- Additionality vs. leakage (economic system)





# Managing it all: modern SFM

## Montreal Process C&I

*Criterion 1:* Conservation of biological diversity

*Criterion 2:* Maintenance of productive capacity of forest ecosystems

*Criterion 3:* Maintenance of forest ecosystem health and vitality

*Criterion 4:* Conservation and maintenance of soil and water resources

*Criterion 5:* Maintenance of forest contribution to global carbon cycles

*Criterion 6:* Maintenance and enhancement of long-term multiple socio-economic benefits to meet the needs of societies

*Criterion 7:* Legal, institutional and economic framework for forest conservation and sustainable management



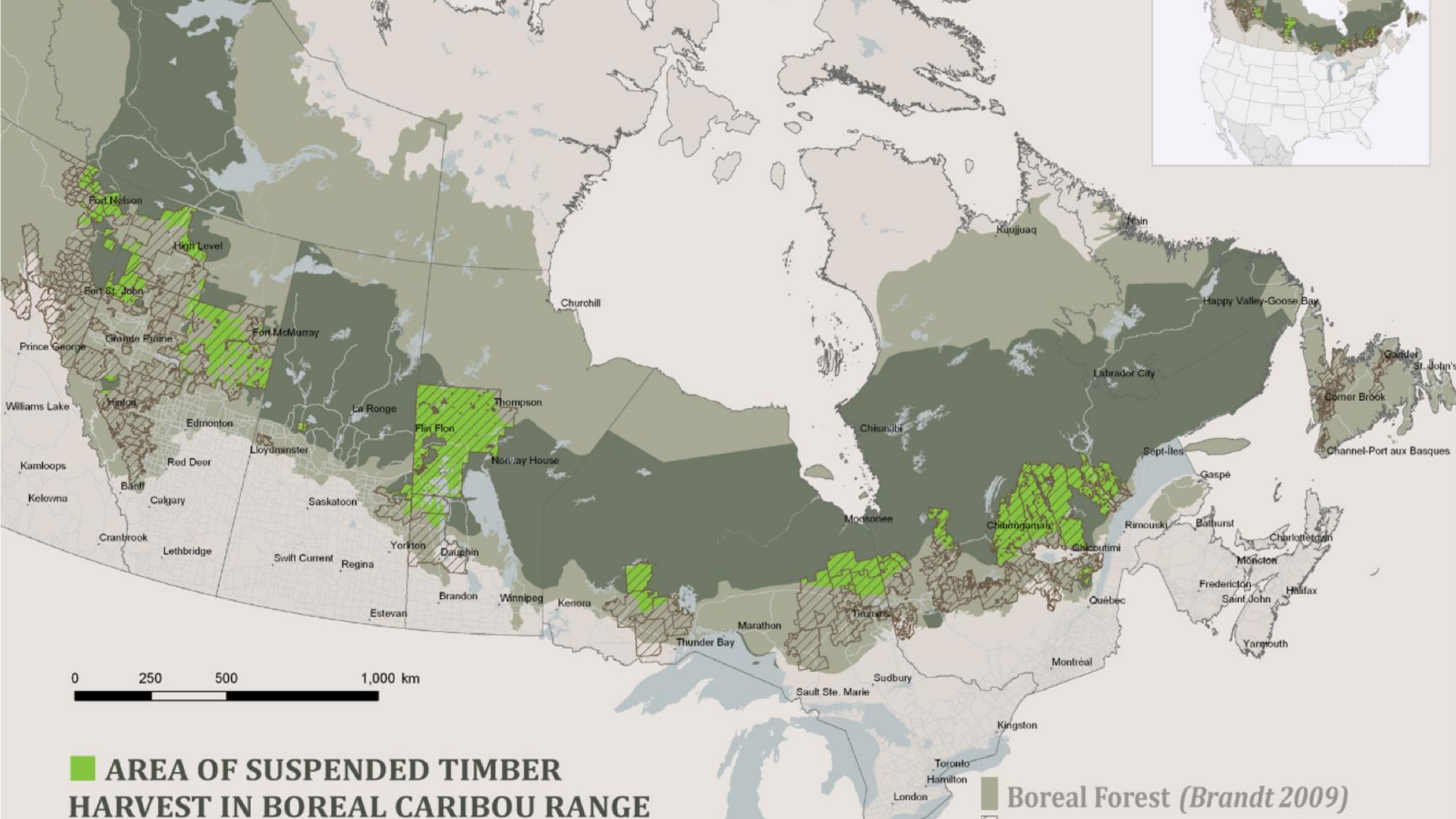
Guérin Nicolas  
(CC BY-SA 3.0)

# Caribou conservation: *Rangifer tarandus*

- Generalist herbivore
  - Lichens, forbs, sedges, grasses, shrubs
  - Unusual winter diet: lichens
  - “...forests 150 – 250 years after fires.”
- Migrant
  - Large ranges
  - Range fidelity (calving grounds)
- Sensitive to ‘disturbance’
  - Wolf predation pressure
- Human values
  - Livelihoods ( + culture)
  - Existence value
  - (‘umbrella’ species)









# What could behavioral economics tell us?

Do 'latent goals' (aka reference points) differ among stakeholders?

Do these goals determine observed choices under risk?

Do stakeholders prioritize and make tradeoffs in different ways?

Do people think about money-valued and 'intrinsically-valued' things in the same way?

# Kahneman and Tversky (1979): Prospect Theory

- Defined in deviations from a reference point
- "S-shaped": Concave for gains, convex for losses
- Steeper for losses than gains

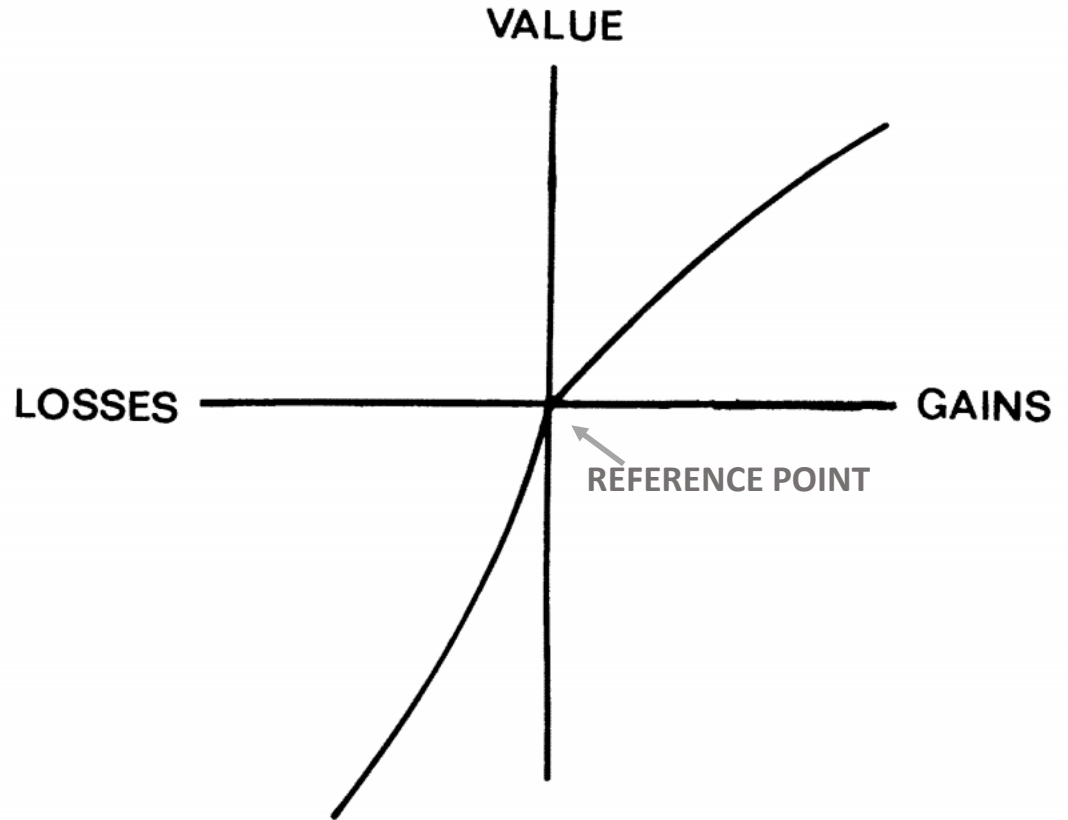


FIGURE 3.—A hypothetical value function.

# Some evidence: WTA vs. WTP

How much is the tree on your front lawn worth?

- **WTA:** If you gave me \$ \_\_\_\_ , I'd be OK if you cut the tree down.
- **WTP:** If I didn't have the tree, I'd pay \$ \_\_\_\_ for it.

Tuncell & Hammitt, 2014:

- Meta-analysis of 76 published studies
- Values diverge by a factor of about 6!
- Why? Income effects, transaction costs, *“psychological explanations such as framing and endowment effects”* <sup>(175)</sup>
- No consensus yet



## The Experiment

# The behavioural economics of species conservation

- Reference points
  - Are policies making a gain or reducing a loss?
- Prioritization
  - Do notions of 'fairness' change outcomes?
  - Are there 'lines we won't cross'?
- Policy failures
  - Do we accept worse gambles when dealing with species-at-risk?

Compared  
Across  
groups

# Are respondents prospect-theory reasoners?

- We equate this with “are respondents risk-averse for gains and risk-loving for losses”
- **(M1) Kahneman and Tversky’s 1974 question**
  - 76.7% preferred a sure gain of \$250.
  - 67.4% preferred a 25% chance to lose \$1000 and a 75% chance to lose nothing.
- **(M2) Same question, but non-monetary**
  - 86.0% preferred a sure gain of endangered species, and 74.4% preferred to gamble on chance of loss.
  - Consistent across framings: imaginary animal, vague caribou, specific tigers

*Interpretation: we can assume prospect theory reasoning in order to interpret our other questions*

# “Failures of rationality”

Behavior when faced with high probability of loss

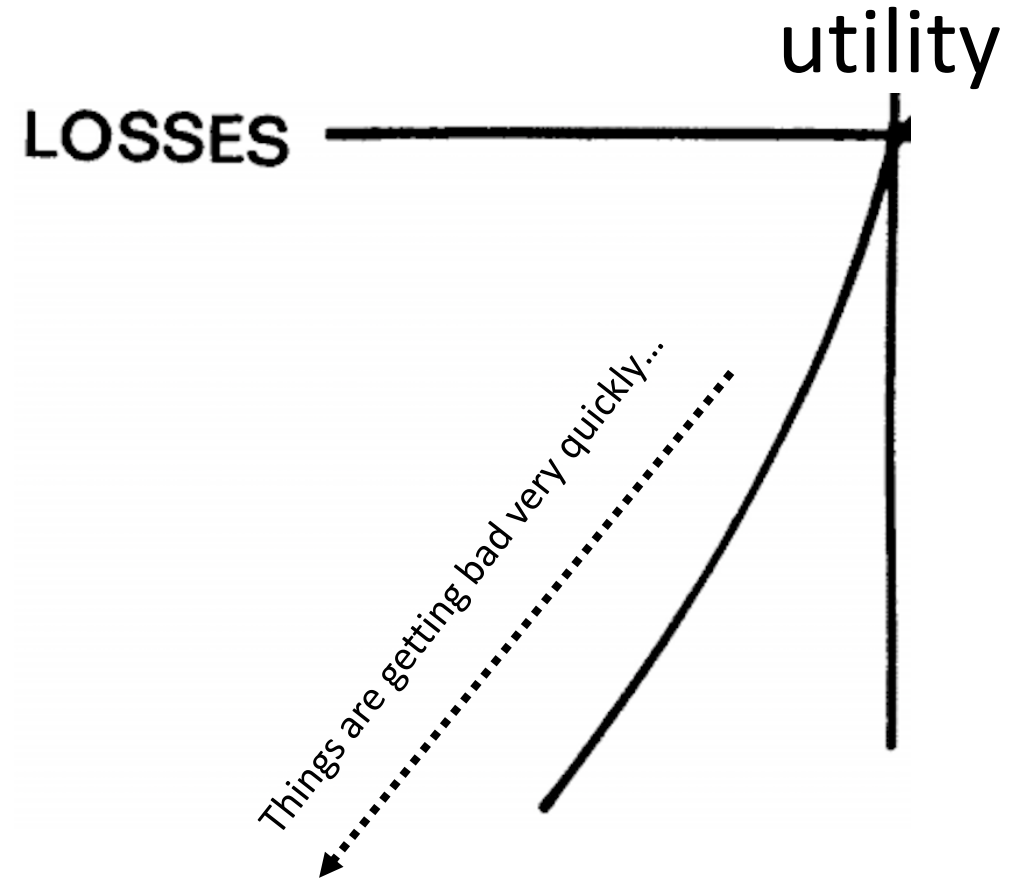
- Risk seeking
- ‘certainty’ effect

⇒ take (bad) gambles

*e.g. Choose between:*

*a) -45*

*b)  $0.5 \cdot -20 + 0.5 \cdot -80$   
 $= -10 + -40 = -50$*





# Are respondents prospect-theory reasoners?

- When facing large losses, risk-loving preference in the domain of gains leads people to take bad gambles (Kahneman's 'fourfold pattern')
- Test if this varies btw. money-valued and intrinsically-valued things (n=43):
  - **(P2)** Framed in terms of money: 63% showed risk-loving preference when facing a loss
  - **(P1)** Framed in terms of biodiversity: 45% preferred showed risk-loving preference when facing a loss
  - **(P3)** Framed in terms of money, with a third option added (refuse to choose): 40% took the sure loss, 32% took the risky loss, and 28% refused to choose

*Are people risk-averse in domain of losses when dealing with 'intrinsically valued things'?*

*In this case, since the gamble as slightly worse expected value, does this make people more 'rational' when dealing with intrinsically valued things?*

If any of this interests you...

The language of economics is still math  
More ecology = better grasp of physical systems  
There are other routes to policy work

Thank you

# The standard model: expected utility

$c_n$  are events

$\pi_n$  are the probabilities that they occur

$u(\cdot)$  is a utility function

Expected value:

$$\pi_1 c_1 + \pi_2 c_2$$

Expected utility:

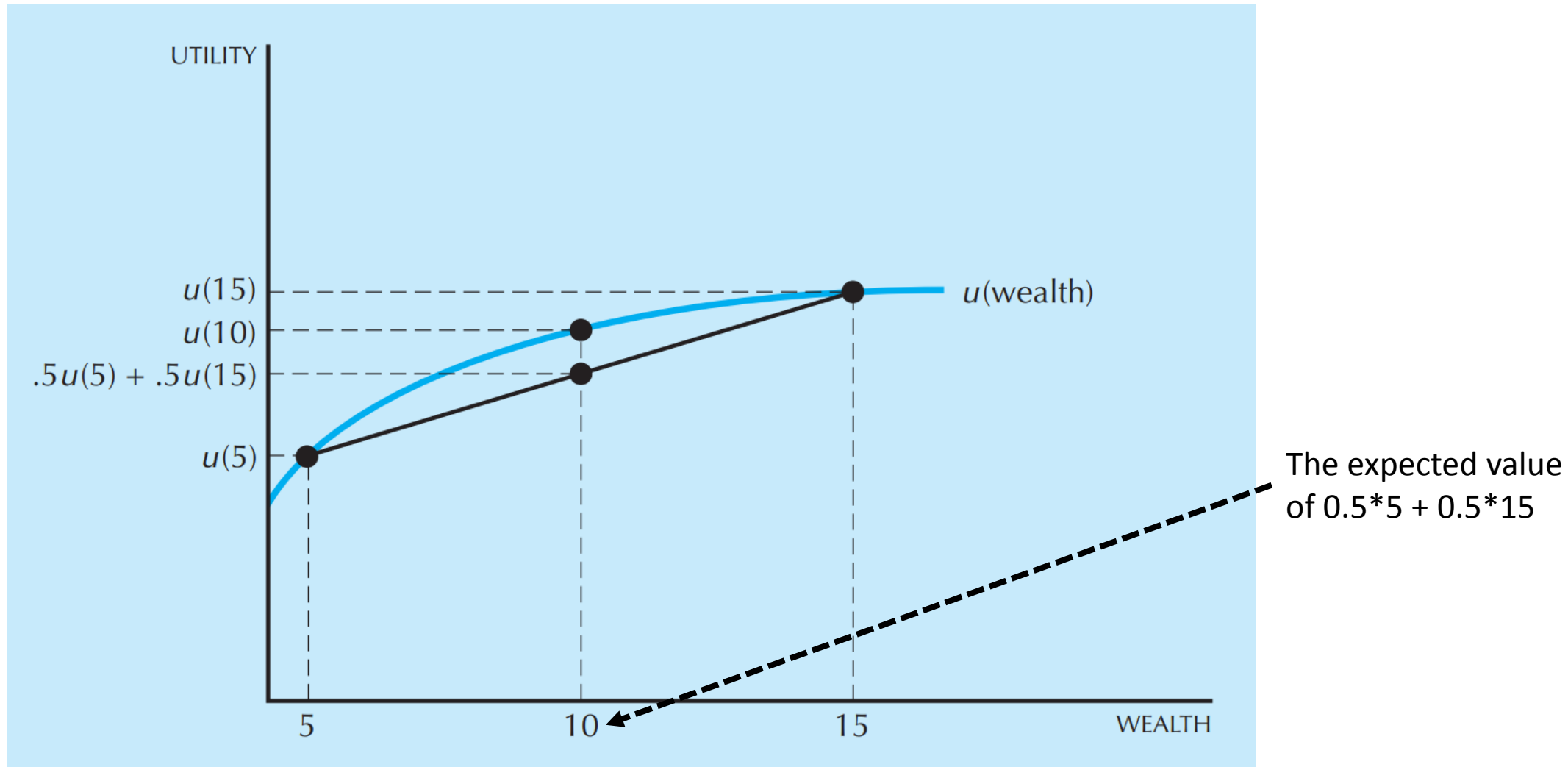
$$\pi_1 u(c_1) + \pi_2 u(c_2)$$

Utility of the expected value:

$$u(\pi_1 c_1 + \pi_2 c_2)$$



# Risk aversion in the standard model



# Reference points

- Prefer the sure thing over the gamble  $\Rightarrow$  risk averse  $\Rightarrow$  this is viewed as a gain
- Prefer the gamble thing over the sure thing  $\Rightarrow$  risk loving  $\Rightarrow$  this is viewed as a reduction of a loss

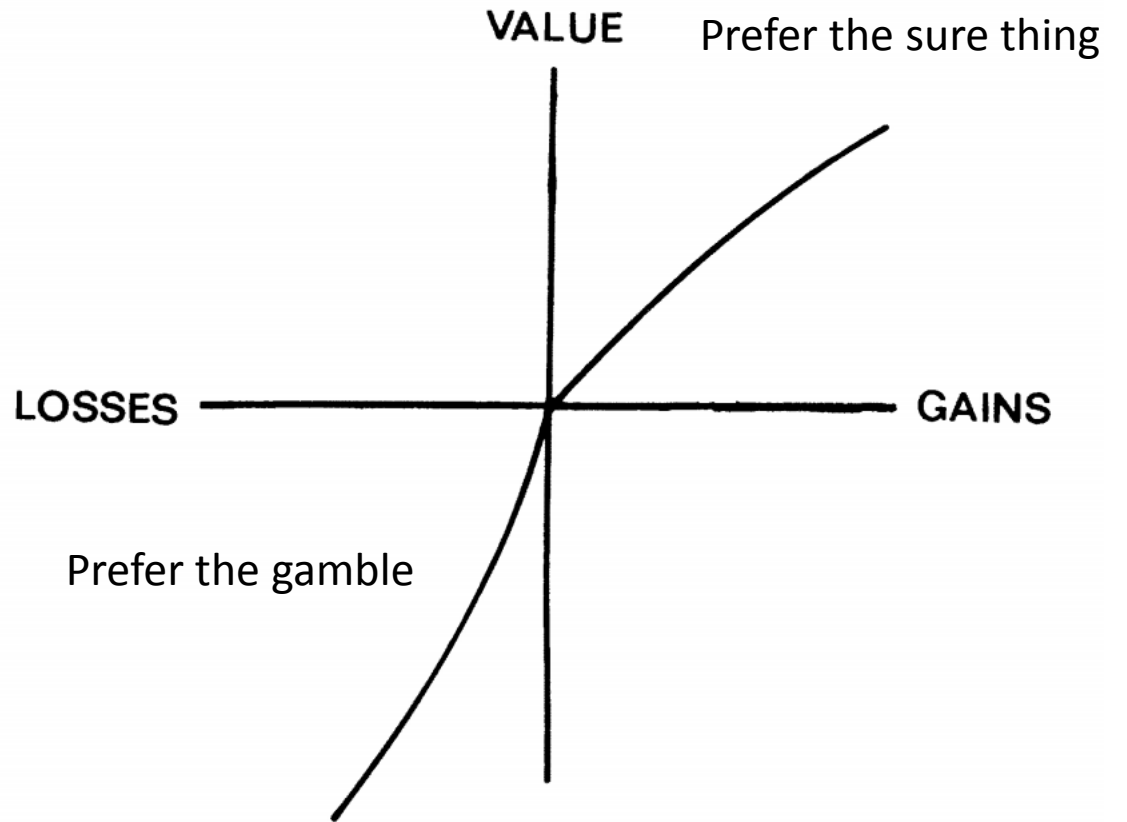


FIGURE 3.—A hypothetical value function.

# Prioritization

You have a budget of \$10 million that you must allocate entirely. Herd A has a 50% chance of survival and Herd B has a 10% chance of survival.

- Allocate the entire \$10 million to conservation programs for Herd A, raising its chance of survival from 50% to 90%.

*You buy  $0.40 * (\text{herd survival})$*

- Allocate \$5 million to conservation programs for Herd A, raising its chance of survival from 50% to 60%, and \$5 million to conservation programs for Herd B, raising its chance of survival from 10% to 20%.

*You buy  $0.10 * (\text{herd A survival}) + 0.1(\text{herd B survival})$*

- Allocate the entire \$10 million to conservation programs for Herd B, raising its chance of survival from 10% to 40%.

*You buy  $0.3 * (\text{herd B survival})$*

# Prioritization

- **(PR1)** asked respondents to allocate a fixed budget among two herds. Variants (v3) control for framing effects. The expected value ranking of the options is: allocate entirely to better-off herd > allocate entirely to worse-off herd > split evenly between herds

	Allocate to better-off herd	Allocate to worse-off herd	Split between herds
V1 – money is not allocated to start	6	2	6
V2 – money starts allocated to better-off herd	4	6	8
V3 – money starts allocated to worse-off herd	2	2	7
<b>Total</b>	<b>12</b>	<b>10</b>	<b>21</b>

*Notions of fairness appear to be at play, leading to bad decisions.*