Insights into Cross Continental Fast Fashion

Lija Hoffman, Kevin Moreno, Abishai Muddamalle

ASOS API

ASOS Autocomplete

Input: search term, country, store

Output: ten "autocomplete" results and the associated number of products returned

Countries

- ASOS delivers to 237 countries and territories
- Dedicated websites
- Locally-relevant product

Myntra CSV

Myntra is a major Indian fashion e-commerce company headquartered in Bengaluru, Karnataka, India. The company was founded in 2007 to sell personalized gift items.

Last updated: 10 months ago

	ProductName	ProductBrand	Gender	Price (INR)	Description	PrimaryColor
0	DKNY Unisex Black & Grey Printed Medium Trolle	DKNY	Unisex	11745	Black and grey printed medium trolley bag, sec	Black
1	EthnoVogue Women Beige & Grey Made to Measure	EthnoVogue	Women	5810	Beige & Grey made to measure kurta with churid	Beige
2	SPYKAR Women Pink Alexa Super Skinny Fit High	SPYKAR	Women	899	Pink coloured wash 5-pocket high-rise cropped	Pink
3	Raymond Men Blue Self-Design Single- Breasted B	Raymond	Men	5599	Blue self-design bandhgala suitBlue self-desig	Blue
4	Parx Men Brown & Off-White Slim Fit Printed Ca	Parx	Men	759	Brown and off-white printed casual shirt, has	White

12486	Pepe Jeans Men Black Hammock Slim Fit Low-Rise	Pepe Jeans	Men	1299	Black dark wash 5-pocket low-rise jeans, clean	Black

WGSN Global Color Forecast 22/23

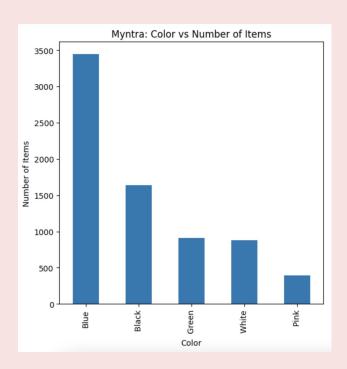
Orchid Flower (Annual Color 22/23)

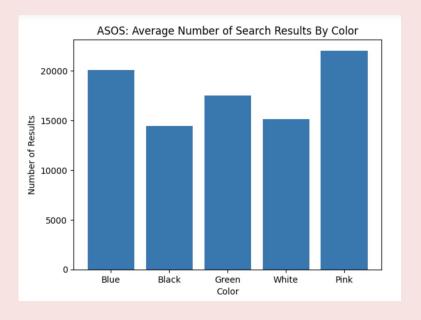
Jade (A/W 22/23)

Lazuli Blue (A/W 22/23)



ASOS Search Results vs Myntra Catalog Items





Chi-Squared Test

Null Hypothesis:

Change is proportions due to random chance

Alternative Hypotheses:

Change in proportions not due to random chance

O_i = the total number of ASOS search results for each color across countries

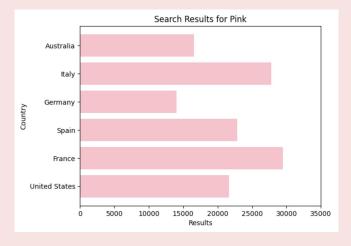
 E_i = Myntra color proportions x total number of ASOS search results across countries

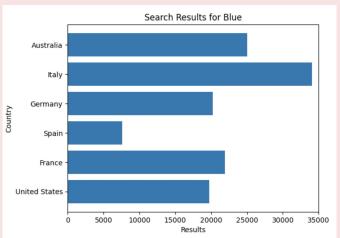
 $X^2 = 483085.19216767093$

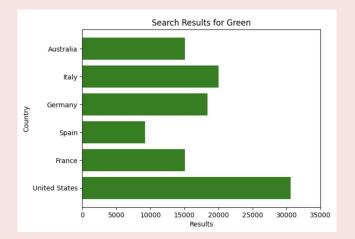
p = 0.0 (extremely significant)

Power_divergenceResult(statistic=483085.19216767093, pvalue=0.0)

Reject the null hypothesis



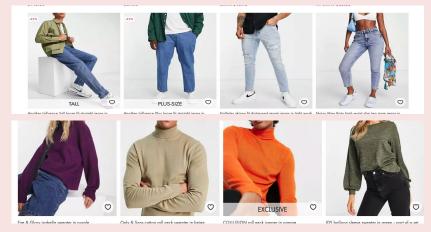




	Pink	Blue	Green
mean	2.205650e+04	1.999367e+04	1.745117e+04
median	2.216600e+04	1.918700e+04	1.623550e+04
var	3.773115e+07	6.869584e+07	4.153216e+07
std	6.142569e+03	8.288296e+03	6.444545e+03
sem	2.507693e+03	3.383683e+03	2.630975e+03

Fall Staples

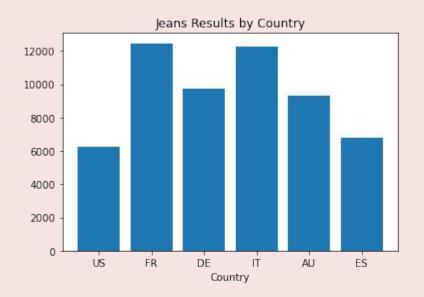
- Timeless Pieces
 - Jeans
 - o T-shirts
 - Sneakers
 - Sweaters

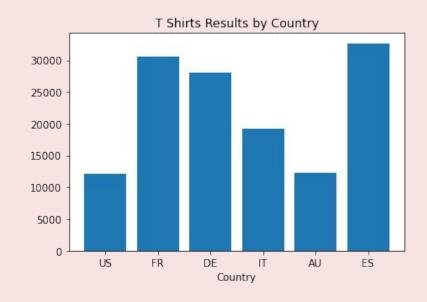




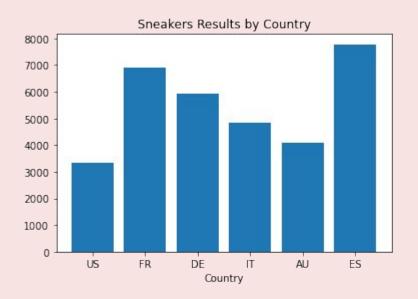


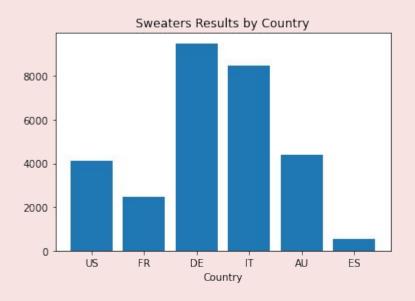
ASOS Jeans and T Shirt Popularity by Country





ASOS Sneakers and Sweaters Popularity by Country



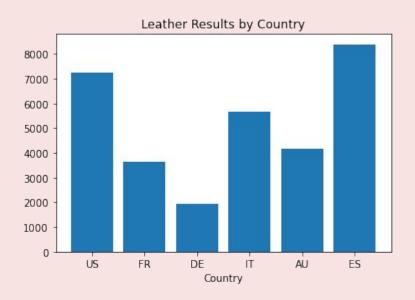


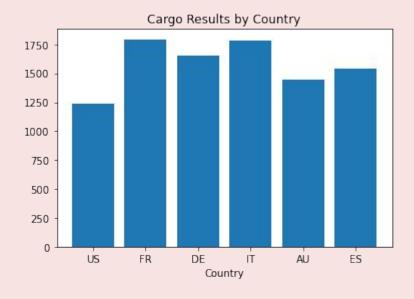
Popular On The Runway

- Timeless Pieces
 - Leather
 - Cargo
 - Overalls
 - Animal Print

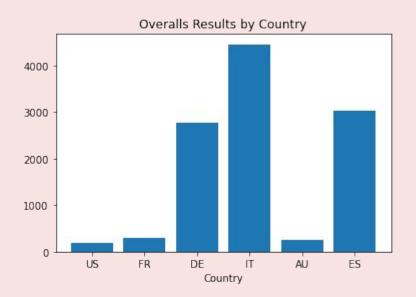


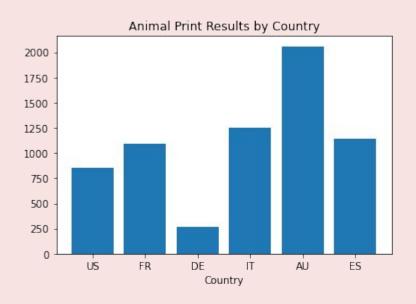
ASOS Leather and Cargo Popularity by Country





ASOS Overalls and Animal Print Popularity by Country



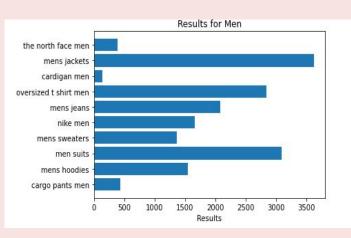


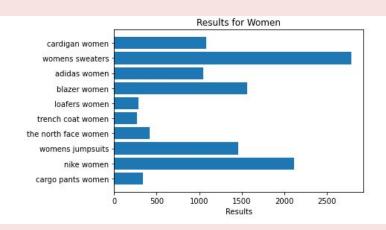
Limitations of working with ASOS API

Language - Changing the country in the API resulted in a change in language, therefore translated item might not have the same meaning in English as it does in the translated language.

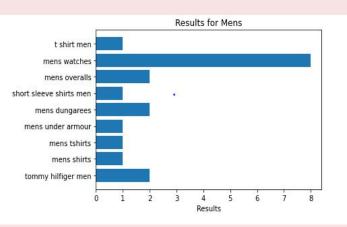
Location - Search results might also vary by location. For example, European Countries have more warehouse available to them than the United States. Thus might have more total inventory to search from.

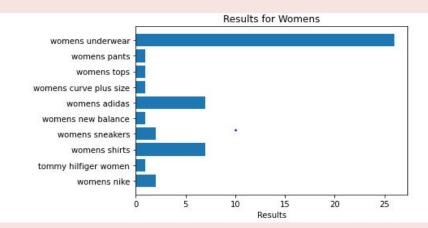
United States of America



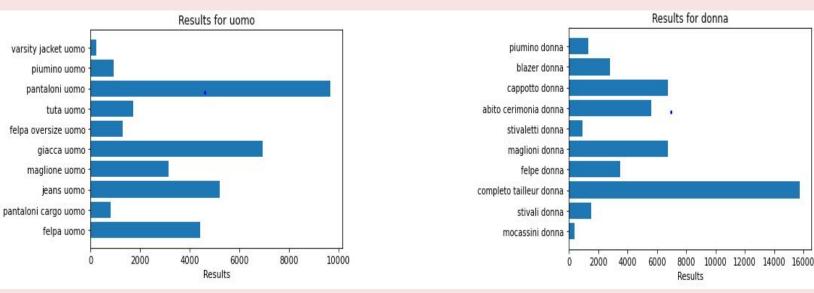


Australia





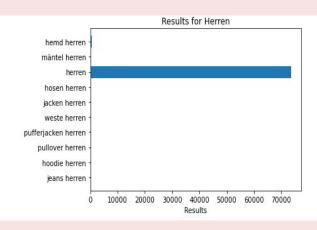
Italy

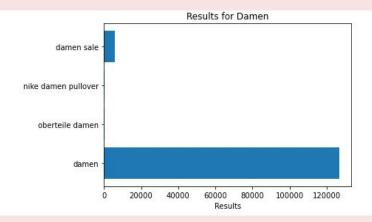


English translation: men's sweatshirt, men's cargo pants, men's jeans, man jacket, men's oversized sweatshirt, man sweater, men's pants, man suit, men's down jacket, varsity jacket man

English translation: women's moccasins, women's boots, full suit woman, women's sweatshirts, women's sweaters, women's ankle boots, woman ceremony dress, women's coat, women's blazer, women's down jacket

Germany

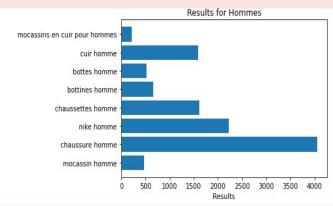


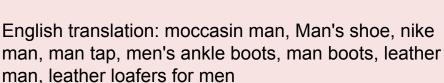


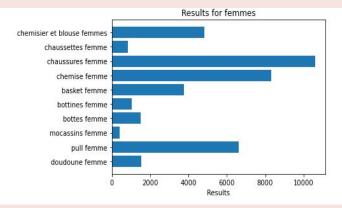
English translation: men's jeans, hoodie men, sweater men, men's puffer jackets, vest men, jackets men, trousers men, Men's (one with results), coats men, shirt men

English translation: ladies(one with results), tops ladies, nike women sweater, ladies sale

France

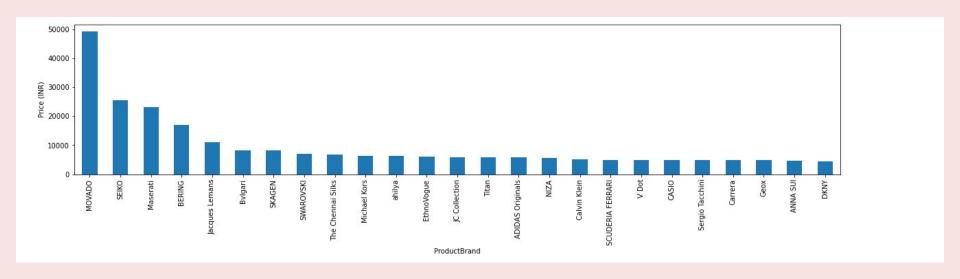




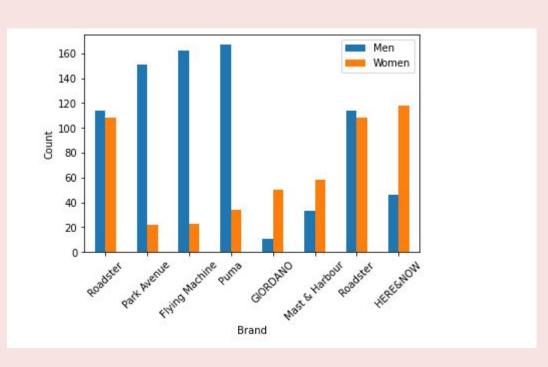


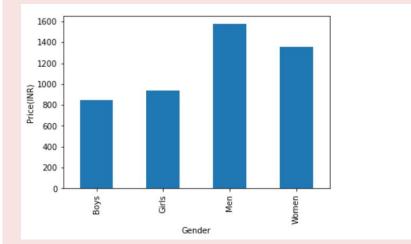
English translation: down jacket woman, women moccasins, woman boots, women ankle boots, basketball woman, woman shirt, down jacket without female sleeve, shoes women, women's slippers, woman socks

Top 25 brands according to Myntra Dataset



Gender differences in Myntra Dataset for Top 8 brands





References

https://www.wgsn.com/beauty/p/article/89496