

# LOGAN FLOYD



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New Albany, MS 38652

## PROFESSIONAL SUMMARY

Tire Sales Manager with nine years in sales and shop leadership. Managed daily operations, streamlining customer satisfaction and quality vehicle maintenance. Coordinated with employees to address concerns and obstacles interfering with vehicle maintenance.

## SKILLS

- Wheel Alignment
- Tire Dismounting
- Invoice Processing
- Operational Efficiency
- Flat Repairs
- Customer Transactions
- Special Orders
- Closing Techniques
- Performance Goals
- Cash Register Operations
- Client Satisfaction
- Customer Accounts Management

## EDUCATION

**Base Camp Coding Academy**  
Water Valley, MS • Expected  
in 09/2023

***Certificate:*** Software  
Development

**New Albany High School**  
New Albany, MS • 05/2011

***High School Diploma***

## WORK HISTORY

### **Floyd's Tire Store - Tire Salesman**

*New Albany, MS • 05/2013 - Current*

- Accomplished multiple tasks within established timeframes.
- Onboarded new employees with training and new hire documentation.
- Cross-trained existing employees to maximize team agility and performance.
- Maximized performance by monitoring daily activities and mentoring team members.
- Developed and maintained relationships with customers and suppliers through account development.
- Raised performance in areas of sales, management and operations by identifying and targeting areas in need of improvement.
- Reviewed performance data to monitor and measure productivity, goal progress and activity levels.
- Achieved or exceeded financial goals on regular basis by controlling expenses, optimizing schedules and regulating inventory usage.

